

LECTURE 10: MISREPRESENTATION II

Instructions

Prepare a written outline to answer the question on the following page and bring it to class. In class, we will analyse the approach to answer the question. There is no need for you to write a full-scale answer to the question.

Question

Wing visits Chan, a cook. She says: "I'd like to buy some 年糕 for my Chinese New Year's celebrations. My family are really demanding, so it has to be really delicious!". Chan replies: "My 年糕 is the finest that money can buy. It's made to my grandmother's secret recipe and has won many awards."

Wing is impressed and agrees to buy 12 boxes of 年糕 from Chan for \$2,000.

Chan later discovers that he has lost his grandmother's recipe. He buys 年糕 worth \$300 at the local supermarket and re-packages it. He does not tell Wing about the substitution, thinking: "If she cared that much, she would have asked for more details about my grandmother and her recipe."

After the party, Wing discovers a receipt at the bottom of a box and realizes that Chan had bought the 年糕 from a supermarket instead of making it himself. All of the 年糕 has now been eaten.

Advise Wing.