#### **Examination 2 Major Issues**

## Question 1

#### Implied Term and Incorporation

- What contractual obligations, express or implied, does Sparkling Bright owe to S&A?
  - Section 5 of the Supply of Services (Implied Terms) Ordinance, "[i]n a contract for the supply of a service where the supplier is acting in the course of a business, there is an implied term that the supplier will carry out the service with reasonable care and skill".
- Ones the exemption clause printed on the verification sheet negate the implied term? Was the exemption clause incorporated by notice?
  - Was the verification sheet intended to have contractual effect?

#### Consideration

 Did Sparkling Bright provide consideration for S&A's promise to accept a reduced level of services for the rest of 2020?

#### Promissory Estoppel

- o Is S&A estopped from insisting on weekly cleanings?
  - Was there a clear promise and reliance on the promise such that it would be inequitable for the promisor to go back on the promise?
  - Would the effect of promissory estoppel in this case be suspensive or extinctive?

#### Question 2

# Acceptance by Conduct

- Does the written agreement give rise to contractual obligations?
  - Did Wong Kee objectively manifest acceptance to Neptune?
  - Did Wong Kee's positive conduct indicate acceptance, notwithstanding its silence?

## Implied Terms

- Assuming the exchange of documents between the parties did not ripen into a contract, what are the terms governing Wong Kee's December order of 1800 kilograms of crabs?
  - Section 16 of the Sales of Good Ordinance implies a condition of reasonable fitness for purpose into a contract for goods sold in the course of a business and where the buyer, expressly or by implication, has made known to the seller the particular purpose for which the goods are being bought.
  - Can the norms and practices of the seafood trade be implied by custom?
- Assuming the exchange of documents between the parties ripened into a contract, what are the terms governing Wong Kee's December order of 1800 kilograms of crabs?

• Are there any implied terms controlling the express discretion granted to Neptune under the "composition" clause?

### • Exemption Clause

- Does "Seller's Liability" provision operate to insulate Neptune from a claim for damages?
  - Does the clause exempting Neptune from liability for "for any loss or damage arising from any defect in any seafood product supplied, however caused" cover the size of crabs?
  - Assuming that the clause does cover the alleged breach, is it void under Section 11(3) of the CECO?
    - Was the clause reasonable at the time it was made?