# Modelling Yearly Healthcare Costs

August 1, 2022

```
[1]: # Run this cell first!
import pandas as pd
import numpy as np
%matplotlib inline
import matplotlib.pyplot as plt
import seaborn as sns
from scipy import stats
from sklearn import model_selection, linear_model, ensemble, preprocessing,
→neural_network, metrics
```

## 1 Modelling Yearly Healthcare Costs

The ultimate goal of this project is to create a model to better predict yearly healthcare costs for our self-funded healthcare clients (specifically hospitals). More specifically, the model will use 36 months of claims and expense report data to predict total cost for the following year. Due to limitations in the scope of the data available, the specifications of the central question driving this analysis, and my own skills/knowledge as an amateur data scientist the model created in this project is more of a proof-of-concept than a full-fledged, deployment-ready model for predicting yearly healthcare costs. While the model is able to predict costs from historical data with sometimes striking accuracy (i.e. within +/-\\$10 PEPM) it ultimately fails to predict costs with consistent accuracy—as in it is occasionally \\$200+ off. That is not to say the time spent on this project was a waste; rather, this project, again, serves as proof that more advanced analytics can prove to be an incredibly valuable asset to the BUAD team. At the end of the day, previous claims experience is not enough to capture the volatility/variance of yearly healthcare costs. Given more time, I would dig deeper into the data available on Mede for our self-insured clients that could help better predict costs; but, alas, my time here has come to an end. In the following report, I'll walk through my analysis and provide a deeper, more thorough analysis/debrief in the Conclusion Section at the end of this report.

Note: Due to certain html tags utilized in this report, the html file is best viewed on a browser other than Firefox.

#### 1.1 Introduction

For any underwriting team, calculating renewal projections can be a frustratingly difficult process. The main concern posed to underwriters is the volatility of claims experience data. Year-by-year and even month-by-month breakdowns of claims experience data yield often inconsistent numbers with frustratingly high variance. An experienced underwriter will take their industry knowledge

and apply it to historical claims experience data to mitigate the impact of volatility on their renewal projections. This project aims to leverage Machine Learning models to aid the underwriter in the renewal projection process. The model will be built using data from a variety of healthcare clients. A full list is included below: \* Antelope Valley Hospital (1/1 Start | Data from 1/11 - 5/22) \* Avanti/Pipeline (1/1 Start | Data from 1/14 - 12/21) \* Beverly Hospital (1/1 Start | Data from 1/17 - 6/22) \* CHA Hollywood Presbyterian Medical Center (1/1 Start | Data from 1/18 - 6/22) \* Children's Hospital Los Angeles (7/1 Start | Data from 7/17 - 6/22) \* Dameron Hospital (1/1 Start | Data from 1/11 - 6/22) \* Enloe Medical Center (7/1 Start | Data from 7/12 - 6/19) \* Epic Medical Group (10/1 Start | Data from 10/15 - 9/18) \* Fairchild Medical Center (7/1 Start | Data from 7/13 - 6/22) \* Henry Mayo Newhall Hospital (3/1 Start | Data from 3/13 - 2/22) \* Huntington Memorial Hospital (1/1 Start | Data from 1/15 - 6/22) \* Marshall Medical Center (11/1 Start | Data from 11/13 - 10/16) \* Northern Inyo Hospital (1/1 Start | Data from 1/18 - 6/22) \* Prime Healthcare Services (1/1 Start | Data from 1/11 - 6/22) \* Prospect Medical Holdings (1/1 Start | Data from 1/13 - 12/20) \* Salinas Valley Memorial Healthcare System (1/1 Start | Data from 1/18 - 12/21) \* Tahoe Forest Health System (1/1 Start | Data from 1/15 - 6/22) \* Torrance Health Association  $(1/1 \text{ Start} \mid \text{Data from } 1/11 - 6/22)$ 

The data for this project was gathered from Monthly Claims and Expense Reports (C&Es) for each of the clients enumerated above. A more detailed description of the exact data pulled will be included in the Data Section below.

Ultimately, the model will use 36 months of data to predict the next year's total healthcare cost for Keenan's self-insured healthcare clients. More specifically, it will use the actual monthly PEPM cost to predict the following year's total healthcare cost.

As an aside, there is often a misconception surrounding Data Science that the point of creating Machine Learning models is to completely strip away the human element; however the model is merely performing a series of Linear Algebra calculations that must be made sense of within the greater context of the insurance space. Moreover, it is alongside expert feedback/insight that the model was created—it is inherently human as much as it is automated. In light of that, I want to thank both Kyle for providing that expert insight throughout the process and the entire BUAD team for helping me learn more about employer-sponsored health plans and the ins-and-outs of the space—without all of you this project could not have come togeether.

#### 1.1.1 The Standard Renewal Worksheet

It is worth noting that the intent of this model is not to completely replace the current processes for calculating renewal projections. Rather, it is intended to be used as a supplement with the standard projection processes to help confirm the reliability of calculated renewal projections and to help prevent volatility from blowing up a renewal projection. Some of the features included in the standard renewal worksheet are incorporated into this model—albeit not in the same way.

#### Trend Factor

Although not explicitly included in the model as a predictive feature, the Trend Factor (both Medical and Rx) is accounted for in the model's predictions. Fundamentally, the model identifies historical patterns and projects them into the future; as such, the Trend Factor–accounting for the increasing cost of medical treatment–is included in the model's predictions.

### Administration Fees

The administration fees are included within the Adjusted Paid Claims feature used to train the model.

### 1.1.2 Basic Methodology

Since the goal is to (or at least attempt to) predict annual healthcare costs, the granularity of the data will be yearly (i.e. each row will represent a **Plan Year** and not a standard year). However, considering the ultimate goal is to predict healthcare costs from 36 months of previous data, the granularity of the data used to train any/all models will be 36 months (i.e. each row will represent one 36-month period).

While a more detailed description of the specific methodology will be provided within each section of the report, the basic methodology is as follows:

Exploratory Data Analysis (EDA)

Exploratory Data Analysis is the critical first-step to building Machine Learning models. By exploring the provided data to determine interesting or unusual relationships between variables or empirically confirming expected relationships between data, this stage ensures that the foundation that the model is built upon is solid. This section will focus particularly on visualizing the relationship between PEPM Cost and PMPM Cost and working to create distributions representative of certain subsets of the data that will be crucial to the process of data formation.

#### Modelling

Once certain relationships have been identified and/or confirmed within the data, it must be transformed and manipulated so that it is adequate for model training. Specifically, more data will need to be genereated so that the sample size is sufficient. To do so, the representative distributions crafted in the previous section (representing the first four plan years for each of the clients in the data) will be sampled randomly with replacement 1000 times. A separate classification model will be used to indentify and isolate points that are prone over and underestimation which will promptly be used to train two separate linear regression models for predicting yearly healthcare costs.

Note: The beginning of each section or subsection will contain a cell with all the Python user-defined functions referenced in the section. These are not to be read as text.

#### 1.1.3 Note On Technical Specificity

Throughout this project there is an assumption that readers will have varying degrees of familiarity with the underlying statistical theory that justifies some of the approaches taken and certain programming techniques used throughout this analysis. As such, sections discussing methodology or providing justification for the use of certain statistical methods will have descriptions at varying levels of abstraction.

### 1.2 Exploratory Data Analysis (EDA)

```
[2]: # Python user-defined functions in alphabetical order

def calculate_weighted_pepm_avg(data, plan_year):

'''

Given data, data, and plan year, calculates

the year's weighted average PEPM cost
```

```
Inputs:
    data (DataFrame) - DataFrame with data to calculate the year's
                       weighted average pepm cost
    renewal_year (int) - Int specifying the plan year to calculate
    Output:
    weighted_avg (float) - Calculated weighted average
   plan_year = data.sort_values(['Year', 'Month']).query('`Renewal Year` ==_

¬@renewal_year')

   py_pepms = plan_year['PEPM'].values
   py_ee_counts = plan_year['EE Count'].values
   py_total_ee_count = sum(py_ee_counts)
   py_props = py_ee_counts / py_total_ee_count
   weighted_avg = sum(py_pepms * py_props)
   return weighted_avg
def calculate_weighted_pmpm_avg(data, plan_year):
   Given data, data, and plan year, calculates
    the year's weighted average PMPM cost
    Inputs:
    data (DataFrame) - DataFrame with data to calculate the year's
                       weighted average pepm cost
    renewal_year (int) - Int specifying the plan year to calculate
   Output:
   weighted_avg (float) - Calculated weighted average
   plan_year = data.sort_values(['Year', 'Month']).query('`Renewal Year` ==_
py_pepms = plan_year['PEPM'].values
   py_ee_counts = plan_year['Member Count'].values
   py_total_ee_count = sum(py_ee_counts)
   py_props = py_ee_counts / py_total_ee_count
   weighted_avg = sum(py_pepms * py_props)
   return weighted_avg
```

#### 1.2.1 Data

As noted in the Introduction, the data used for this project is an amalgamation of data from a variety of Keenan's self-funded healthcare clients. The data will be loaded in and displayed below:

[3]:	Month	Year	Plan	Month	Plan	Year	Total M	edical	Claims	\		
0	1			1		1			767.00	•		
1	2			2		1			254.80			
2	3			3		1			411.00			
3	4			4		1			805.58			
4	5	2011		5		1			157.46			
•••			•••		···			<b></b>				
1572	2	2022		2		12		700	450.75			
1573	3	2022		3		12		1176	646.24			
1574	4	2022		4		12		974	612.44			
1575	5	2022		5		12		954	969.28			
1576	6	2022		6		12		896	835.62			
	To+al	Rx Clai	ime T	"n+al	Paid CI	laime	Adiusto	d Total	Evnens	205	EE Count	\
0	IUUAI	195529.		lotari		96.47	Aujuste		336582		1093	
1		195997.				52.73			824538		1093	
2		230158.				59.09			816977		1102	
3		204176.			103398				170641		1096	
4		196067.			87122				006014		1030	
			. 11			21.00		_		. 50	1001	
 1572		291079.	36		99153	30.11			 733061	 .77	1134	
1573		241579.			141822				-69428		1137	
1574		236503.			121111				344295		1139	
1575		253322.			120829				237096		1144	
1576		307918.			12047				338474		1144	
	Member	c Count		(	Client		PEPM		PMPM			
0		2710	Ante	elope '	Valley	307	.943705	124.20	0173			
1		2674	Ante	elope '	Valley	754	.381272	308.35	4050			
2		2690	Ante	elope '	Valley	741	.358521	303.70	8955			
3		2683	Ante	elope '	Valley	1068	.103841	436.31	8230			
4		2613	Ante	elope '	Valley	930	.633608	385.00	3800			
•••		•••		•••		•••		•••				
1572		2354			Health		.438951					
1573		2366			Health		.063026					
1574		2365			Health		.241791					
1575		2368	Torr	rance l	Health	1081	.377675	522.42	2323			

#### [1577 rows x 13 columns]

This is the claims dataset that will ultimately be used for our model. Below is a description of each feature included in claims:

Month

Month of the year represented by each row with 1 corresponding to January, 2 to February, 3 to March, etc.

Year

Calendar year that corresponds to the month represented by each row of data.

Plan Month

Specifies the month number chronologically in the client's plan year. For clients with 1/1 start dates, the Plan Month feature will always be equivalent to the Month feature. As such, this feature is significant only for clients with start dates other than 1/1.

Plan Year

Specifies the plan year that corresponds to the month represented by each row. Note: the values may not correspond to the true plan year for the given client; rather, they specify the plan year for all those that are within the claims dataset.

Total Medical Claims

The total amount of Medical claims paid out in the given month. This includes Domestic Hospital Claims (both IP and OP), Non-Domestic Hospital Claims (IP and OP), and Non-Hospital Medical Claims.

Total Rx Claims

The total amount of Rx claims paid out in the given month. This includes Domestic Rx Claims and Non-Domestic Rx Claims.

Total Paid Claims

The total amount of claims (Medical and Rx) paid out in the given month or the sum of Total Medical Claims and Total Rx Claims. This does not include Stop Loss Reimbursements, Rx Rebates, or Rx Performance Guarantees.

Adjusted Total Expenses

The total amount paid out in the given month. This includes Total Paid Claims, Stop Loss Reimbursements, Rx Rebates, Rx Performance Guarantees, and Total Admin Fees. These are the Monthly Claims and Expenses values from Monthly C&Es.

EE Count

The number of employees enrolled in the client's health plan in the given month.

Member Count

The number of members enrolled in the client's health plan in the given month. The vast majority of C&Es included all of the data necessary; however, some C&Es lacked monthly member counts. In such a case, the monthly Rx Member Count was substituted as an estimate for the monthly Medical Member Count. If the monthly Rx Member Count was unavailable, a multiplier was applied to the monthly EE Count to estimate the number of enrolled members each month. These monthly multipliers were the averages of the monthly EE Count multipliers for all other months for the given client.

#### Client

The name of the client corresponding to the given row of data.

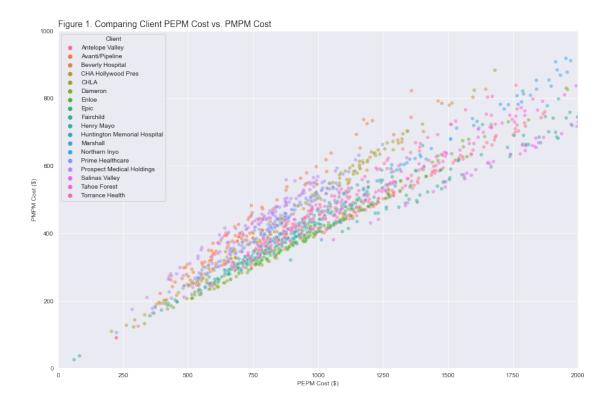
#### PEPM

The per-employee-per-month cost for the given month. This is calculated as the quotient of Adjusted Total Expenses and EE Count. Note: There were a few values < 0 which will be excluded from the dataset entirely.

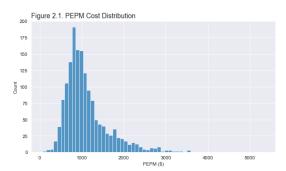
#### **PMPM**

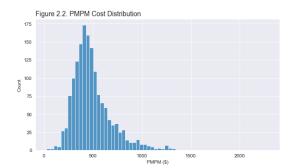
The per-member-per-month cost for the given month. This is calculated as the quotient of Adjusted Total Expenses and Member Count. Note: There were a few values < 0 which will be excluded from the dataset entirely.

#### 1.2.2 Data Visualization



Note: For readability's sake Figure 1 limits PEPM Cost to \\$2000 and PMPM Cost to \\$1000.





Figures 1, 2.1, and 2.2 all effectively demonstrate what may seem intuitive: that PEPM Cost and PMPM Cost are highly correlated. Figure 1, in essence, visualizes the EE/Member Count multiplier discussed in the Data Section above. Within each client, the points virtually form a line–indicating that the EE/Member Count multiplier does not fluctuate dramatically from month-to-month for any given client. Likewise, because the spread of the points overall is relatively narrow, it becomes apparent that the EE/Member Count multiplier does not fluctuate much between clients either. Figures 2.1 and 2.2 (taken together) communicate a similar notion. Here, both histograms display distributions that seem incredibly similar in shape. While the scales of both the x- and y-axes differ between plots, the overall shape of the distributions remains the same—suggesting the two features seem to be correlated.

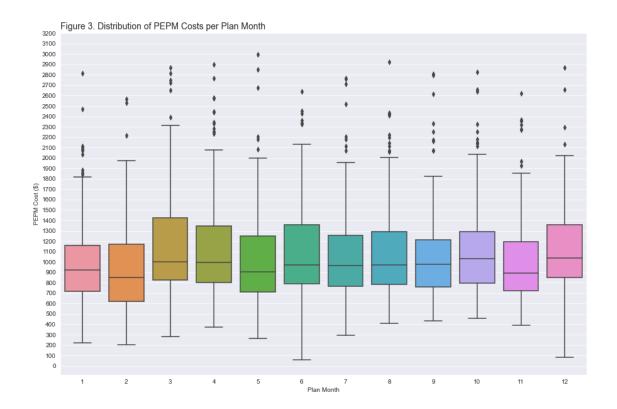
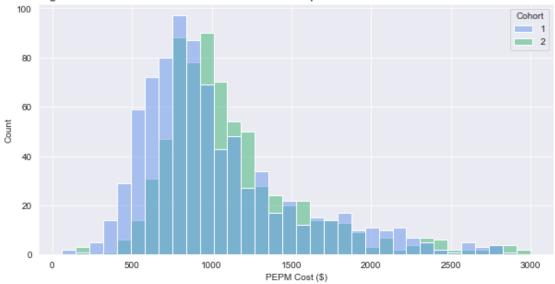


Figure 3 is particularly encouraging. In previous iterations of this project, a model was created with data just from Huntington Memorial Hospital. While the model worked, because of the extremely little data available, tempering volatility was an incredibly frustrating process. Here, while that same data is incorporated in the claims dataset, the sheer volume of data prevents outliers from hampering the data's utility. As a result, the mean of each Plan Month PEPM Cost distribution is relatively stable with similarly stable IQRs (middle 50%). Most of the outliers occur on the higher end which is to be expected.





Statistic: 4.298020532918551 p-value: 1.8288907954969783e-05 Cohort 1 Proportion: 0.533

Cohort 2 Proportion: 0.467

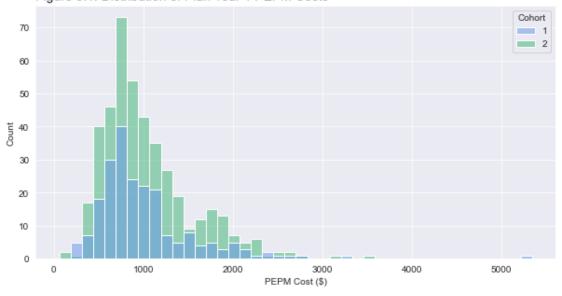
Like before, Figure 4 is also encouraging. The distribution of Cohort 1's (rows/data from Plan Years 1, 2, and 3) PEPM Costs is visually to the left (less) than that of Cohort 2 (rows/data from Plan Years 4 and later). This is backed up by the T-Test run on the two cohorts. From a high level overview, the Statistic value indicates how much greater the mean the distribution of Cohort 2 PEPM Costs is than that of Cohort 1 while the p-value indicates the level of certainty that this was not the result of pure chance (with a value closer to 0 indicative of a statistically significant difference). Given the rising costs of medical care, this is to be expected. As indicated by the print statements following the plot, it is also evident that the two cohorts contain approximately the same amount of data. The next thing to look at is whether cohorts can be created to approximate the given distributions of Plan Years 1, 2, 3, and 4 (or some other sequential order of four consecutive years).

The idea here is to find a cohort (defined as a subset of the claims dataset filtered by Plan Year) whose distribution is approximately the same as the distribution for each Plan Year to increase the sample size to randomly sample from in the Model Training/Modelling Stage.

```
[8]: # Figure 5.1. Distribution of Plan Year 1 PEPM Costs
    claims_py1 = claims.copy()
    claims_py1['Cohort'] = [1 if py == 1 else 2 if py <= 3 else 10 for py in_
     plt.figure(figsize=(10, 5))
    sns.histplot(data=claims_py1.query('PEPM > 0 and Cohort < 3'), x='PEPM', __
     →hue='Cohort', palette=['cornflowerblue', 'mediumseagreen'])
    plt.xlabel('PEPM Cost ($)')
    plt.title('Figure 5.1. Distribution of Plan Year 1 PEPM Costs', loc='left', ⊔

→fontdict={'fontsize': 14})
    plt.show()
    cohort1 = claims_py1.query('Cohort == 1')['PEPM'].values
    cohort2 = claims_py1.query('Cohort == 2')['PEPM'].values
    score = stats.ttest_ind(cohort2, cohort1)
    print(f'Statistic: {score[0]}')
    print(f'p-value: {score[1]}')
```

Figure 5.1. Distribution of Plan Year 1 PEPM Costs

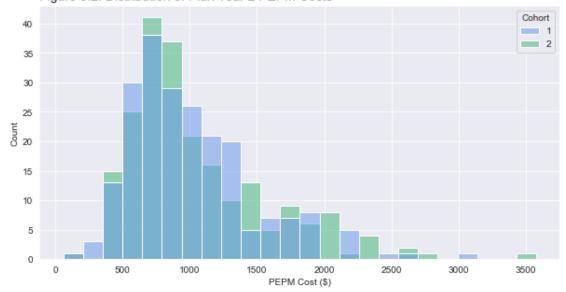


Statistic: 0.6872124860475861 p-value: 0.4921954680866031

```
[9]: # Plan Year 2 Distribution of PEPM Costs
claims_py2 = claims.copy().query('`Plan Year` > 1')
claims_py2['Cohort'] = [1 if py == 2 else 2 if py <= 3 else 10 for py in

claims_py2['Plan Year'].values]
plt.figure(figsize=(10, 5))
```

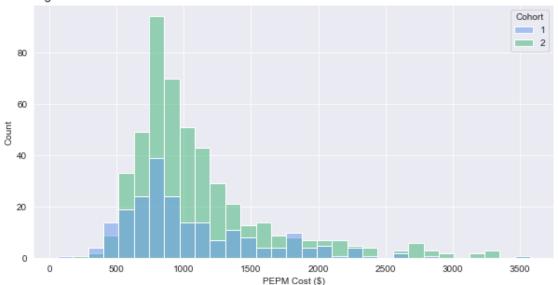
Figure 5.2. Distribution of Plan Year 2 PEPM Costs



Statistic: 0.9793483353514498 p-value: 0.32795856424709857

```
cohort1 = claims_py3.query('Cohort == 1')['PEPM'].values
cohort2 = claims_py3.query('Cohort == 2')['PEPM'].values
score = stats.ttest_ind(cohort2, cohort1)
print(f'Statistic: {score[0]}')
print(f'p-value: {score[1]}')
```

Figure 5.3. Distribution of Plan Year 3 PEPM Costs



Statistic: 1.3089034290073263 p-value: 0.19098935580093418

```
[11]: # Plan Year 4 Distribution of PEPM Costs
     claims_py4 = claims.copy().query('`Plan Year` > 3')
     claims_py4['Cohort'] = [1 if py == 4 else 2 if py <= 8 else 10 for py in_
      plt.figure(figsize=(10, 5))
     sns.histplot(data=claims_py4.query('PEPM > 0 and Cohort < 3'), x='PEPM',
      →hue='Cohort', palette=['cornflowerblue', 'mediumseagreen'])
     plt.xlabel('PEPM Cost ($)')
     plt.title('Figure 5.4. Distribution of Plan Year 4 PEPM Costs', loc='left', ⊔

→fontdict={'fontsize': 14})
     plt.show()
     cohort1 = claims_py4.query('Cohort == 1')['PEPM'].values
     cohort2 = claims_py4.query('Cohort == 2')['PEPM'].values
     score = stats.ttest_ind(cohort2, cohort1)
     print(f'Statistic: {score[0]}')
     print(f'p-value: {score[1]}')
```

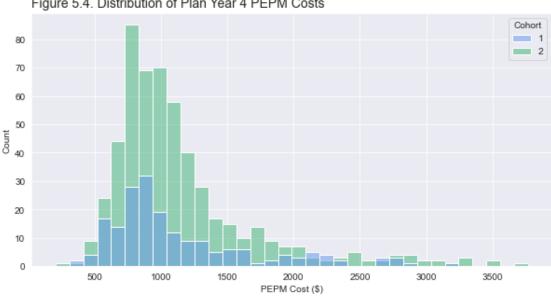


Figure 5.4. Distribution of Plan Year 4 PEPM Costs

Statistic: 0.0907977145829931 p-value: 0.9276780306828769

Figures 5.1, 5.2, 5.3, and 5.4 are all analogous to Figure 4 above. While the p-value for Figure 5.3 is particularly lower than its peers, it does not pose any problems. More specifically, the pvalue indicates (as a probability) the chance that the observed difference in means between the two PEPM Cost distributions is incorrectly deemed statistically significant. While ~19% may sound worringly high, the gold standard in statistics is a p-value of 0.05 (or a 5% chance). If the p-value falls below the threshold, the phenomenon is generally deemed statistically significant. Since the lowest p-value is still nearly four times more than the traditional p-value cutoff, it is safe to say that the distributions generated are good approximations of the distributions of Plan Years 1, 2, 3, and 4. Next, these approximate distributions will be used to create a larger dataset with which to train the model.

#### Modelling 1.3

### 1.3.1 Data Formation

```
[12]: # Python user-defined functions in order of appearance
      def resample_plan_year_cohort(cohort_df, n):
           Generates resampled_plan_year_cohort\ DataFrame\ with\ n\ rows\ per\ month\ (i.e._{\sqcup}
        \hookrightarrow 12n rows total)
           sampled with replacement from DataFrame cohort_df
           Inputs:
```

```
cohort\_df (DataFrame) - DataFrame with approximate distribution and \Box
\hookrightarrow filtered to exclude
                             negative and O values for PEPM Cost
   n (int) - Specifies the number of resamples
   Output:
   resampled\_plan\_year\_cohort (DataFrame) - DataFrame generated from sampling_{\sqcup}
\hookrightarrow with replacement
                                                with n rows per month (for a total.
\rightarrow of 12n rows)
   resampled_plan_year_cohort = pd.DataFrame(columns=cohort_df.columns)
   for month in np.arange(1, 13):
       month_df = cohort_df.query('`Plan Month' == @month')
       resampled = month_df.sample(n=n, replace=True, axis=0)
       resampled_plan_year_cohort = resampled_plan_year_cohort.
→append(resampled)
   return resampled_plan_year_cohort
```

The process followed will be a sort of pseudo-bootstrapping process to help create a larger dataset (expanded\_claims) to train the model. Traditionally, bootstrapping is used as a tool to help calculate summary statistics or conduct hypothesis tests of small yet still representative samples. The small sample is sampled with replacement numerous times and a statistic calculated. The calculated statistics are then plotted in a histogram and build a generally normal distribution (of the summary statistic). In this case, sampling with replacement numerous times will be used to craft a larger dataset from the approximate distributions found in the previous section. Since the approximate distributions are roughly normal and representative of the actual distribution of PEPM Costs for Plan Years 1, 2, 3, and 4, the process of sampling with replacement will aid in filling in the gaps left by the relatively small sample size while not compromising the original claims dataset.

```
# Plan Year 4 Cohort
plan_year4 cohort = claims.query('PEPM > 0 and `Plan Year` > 3 and `Plan Year`_
<= 8¹)</p>
cohort4 = resample plan year cohort(plan year4 cohort, 1000)
# Combining the four resampled cohorts
cohorts = [cohort1, cohort2, cohort3, cohort4]
expanded claims = pd.DataFrame(columns=claims.columns)
for cohort in cohorts:
    expanded_claims = expanded_claims.append(cohort)
expanded_claims = expanded_claims.drop(['Month', 'Year', 'Plan Year'], axis=1)
plan_years = np.array([], dtype=int)
ones = np.ones(1000, dtype=int)
twos = ones + 1
threes = ones + 2
fours = ones + 3
for i in np.arange(0, 12):
    plan_month_group = np.array([], dtype=int)
    plan_month_group = np.append(plan_month_group, ones)
    plan_month_group = np.append(plan_month_group, twos)
    plan_month_group = np.append(plan_month_group, threes)
    plan_month_group = np.append(plan_month_group, fours)
    plan_years = np.append(plan_years, plan_month_group)
expanded_claims['Plan Year'] = plan_years
expanded_claims = expanded_claims[['Plan Month',
                                     'Plan Year',
                                     'Total Medical Claims',
                                     'Total Rx Claims',
                                     'Total Paid Claims',
                                     'Adjusted Total Expenses',
                                     'EE Count',
                                     'Member Count',
                                     'Client',
                                     'PEPM',
                                     'PMPM']].reset_index().drop('index', axis=1)
expanded_claims
```

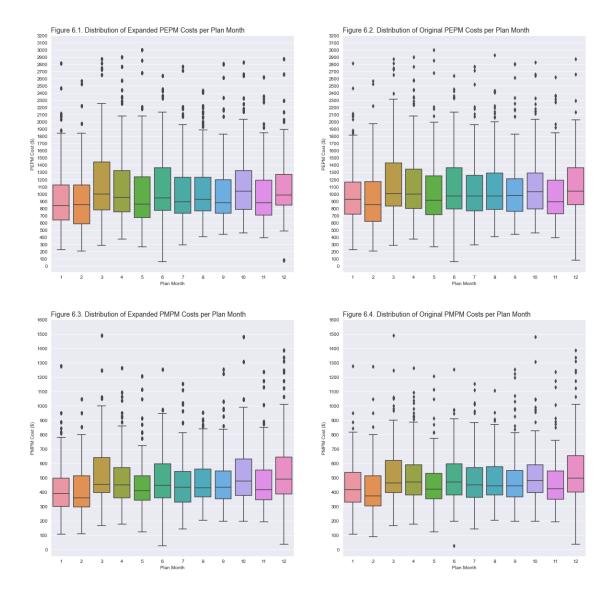
[13]:	Plan Month	Plan Year	Total Medical Claims	Total Rx Claims \
0	1	1	4767.00	195529.47
1	1	1	1324039.89	328595.73
2	1	1	395033.06	138763.63
3	1	1	1263663.73	451547.90
4	1	1	183404.43	85855.07
	•••			
47995	5 12	4	1777329.15	484099.49
47996	5 12	4	941860.47	73348.48
47997	12	4	11646247.11	2220784.24

47998	12	4	2297491.03	89	4204.68	
47999	12	4 315682.44		4:	2450.61	
	Total Paid Claims	Adjusted '	Total Expenses	EE Count	Member Count	\
0	200296.47		3.365825e+05	1093	2710	
1	1652635.62		1.842506e+06	2051	4973	
2	533796.69		6.264064e+05	1108	2598	
3	1715211.63		1.931644e+06	3020	6623	
4	269259.50		3.253038e+05	976	2057	
•••	•••			••	•••	
47995	2261428.64		2.547698e+06	2706	6728	
47996	1015208.95		1.093209e+06	381	836	
47997	13867031.35		1.443582e+07	16422	32659	
47998	3191695.71		3.672852e+06	3048	5731	
47999	358133.05		4.234171e+05	611	1433	
		Client	PEPM	PM	PM	
0	Antelo	pe Valley	307.943705	124.2001	73	
1		Enloe	898.345256	370.5019	34	
2		Marshall	565.348718	241.1110	01	
3	Huntington Memorial	Hospital	639.617053	291.6568	78	
4	CHA Holly	wood Pres	333.303064	158.1447	69	
		•••	•••	•••		
47995		Enloe	941.499531	378.6708	87	
47996	Nort	hern Inyo	2869.313955	1307.6658	10	
47997	Prime H	   lealthcare	879.053854	442.0166	69	
47998		CHLA	1205.003773	640.8744	55	
47999		Dameron	692.990387	295.4760	13	

[48000 rows x 11 columns]

Now that expanded\_claims has been constructed, some verification is necessary to ensure that the assumptions made in previous sections are valid.

```
sns.boxplot(data=claims.query('PEPM > 0 and PEPM < 3000'), x='Plan Month', u
\hookrightarrowy='PEPM')
plt.yticks(np.arange(0, 3300, 100))
plt.ylabel('PEPM Cost ($)')
plt.title('Figure 6.2. Distribution of Original PEPM Costs per Plan Month', u
→loc='left', fontdict={'fontsize': 14})
# Figure 6.3. Distribution of Expanded PMPM Costs per Plan Month
plt.subplot(2, 2, 3)
sns.boxplot(data=expanded_claims.query('PMPM < 1500'), x='Plan Month', y='PMPM')</pre>
plt.yticks(np.arange(0, 1700, 100))
plt.ylabel('PMPM Cost ($)')
plt.title('Figure 6.3. Distribution of Expanded PMPM Costs per Plan Month', u
→loc='left', fontdict={'fontsize': 14})
# Figure 6.4. Distribution of Original PMPM Costs per Plan Month
plt.subplot(2, 2, 4)
sns.boxplot(data=claims.query('PMPM > 0 and PMPM < 1500'), x='Plan Month', ___
\hookrightarrowy='PMPM')
plt.yticks(np.arange(0, 1700, 100))
plt.ylabel('PMPM Cost ($)')
plt.title('Figure 6.4. Distribution of Original PMPM Costs per Plan Month', u
→loc='left', fontdict={'fontsize': 14})
plt.show()
```



These distributions look great. Comparing Figures 6.1 and 6.2 and Figures 6.3 and 6.4, the distributions look remarkably similar. This is precisely what was desired.

### 1.3.2 Transforming the Data

```
plan_year (int) - Int value specifying the renewal year to extract
    n (int) - Number of resamples
    Output:
    pepm_plan_year (NumPy Array) - NumPy Array of length n (where n is the ⊔
 \rightarrow number of resamples)
                                    with the yearly mean PEPM values
    111
    plan_year = expanded_df.query('`Plan Year` == @plan_year')
    pepm_arr_plan_year = plan_year['PEPM'].values
    ee_arr_plan_year = plan_year['EE Count'].values
    pepm_arr_plan_year_split = np.split(pepm_arr_plan_year, 12)
    ee_arr_plan_year_split = np.split(ee_arr_plan_year, 12)
    ee sums = np.zeros(n)
    for i in range(len(ee_arr_plan_year_split)):
        ee_sums = ee_sums + ee_arr_plan_year_split[i]
    ee_props = [ee_arr_plan_year_split[i] / ee_sums for i in_
 →range(len(ee_arr_plan_year_split))]
    weighted_totals = [np.multiply(ee_props[i], pepm_arr_plan_year_split[i])_u
→for i in range(len(ee_props))]
    pepm_plan_year = np.zeros(n)
    for i in range(len(weighted totals)):
        pepm_plan_year = pepm_plan_year + weighted_totals[i]
    return pepm_plan_year
def create_design_matrix(expanded_df, plan_year1, plan_year2, plan_year3, n,_
→for_training=True, PMPM=False):
    111
    Creates a design matrix matrix given the expanded DataFrame expanded_df, _
⇒plan year 1 DataFrame plan_year1,
    plan year 2 DataFrame plan_year2, and plan year 3 DataFrame plan_year3. If_{\sqcup}
 \rightarrowspecified, can also add PMPM
    features to the design matrix
    ____
    Inputs:
    expanded\_df (DataFrame) - Expanded DataFrame used to calculate following \Box
\hookrightarrow year average PEPM Cost
    plan_year1 (DataFrame) - Filtered expanded DataFrame with data from plan ∪
\hookrightarrow year 1
```

```
plan_year2 (DataFrame) - Filtered expanded DataFrame with data from plan ∪
\hookrightarrow year 2
   plan_year3 (DataFrame) - Filtered expanded DataFrame with data from plan ∪
\hookrightarrow year 3
   n (int) - Rows of data per month
   for training (boolean) - Default value True; if False, creates design\sqcup
\hookrightarrow matrix without
                               Following Year Average PEPM column
   PMPM (boolean) - Default value False; if True includes PMPM value in design ∪
\hookrightarrow matrix matrix
   Output:
   matrix (DataFrame) - Design matrix as a DataFrame
   if for_training:
        actual_values = calculate_year_avg_pepm(expanded_df, 4, n)
   year1 = np.split(plan_year1['PEPM'].values, 12)
   year2 = np.split(plan_year2['PEPM'].values, 12)
   year3 = np.split(plan_year3['PEPM'].values, 12)
   if PMPM:
        year1_pmpm = np.split(plan_year1['PMPM'].values, 12)
        year2_pmpm = np.split(plan_year2['PMPM'].values, 12)
        year3_pmpm = np.split(plan_year3['PMPM'].values, 12)
        design_matrix = pd.DataFrame(data={'Month 1 PEPM': year1[0], 'Month 2_
\rightarrowPEPM': year1[1],
                                                'Month 3 PEPM': year1[2], 'Month 4
\rightarrowPEPM': year1[3],
                                                'Month 5 PEPM': year1[4], 'Month 6⊔
\hookrightarrow PEPM': year1[5],
                                                'Month 7 PEPM': year1[6], 'Month 8
\rightarrowPEPM': year1[7],
                                                'Month 9 PEPM': year1[8], 'Month 10⊔
\hookrightarrow PEPM': year1[9],
                                                'Month 11 PEPM': year1[10], 'Month⊔
\hookrightarrow12 PEPM': year1[11],
                                                'Month 13 PEPM': year2[0], 'Month 14
\hookrightarrow PEPM': year2[1],
                                                'Month 15 PEPM': year2[2], 'Month 16⊔
\rightarrowPEPM': year2[3],
                                                'Month 17 PEPM': year2[4], 'Month 18
\rightarrowPEPM': year2[5],
```

```
'Month 19 PEPM': year2[6], 'Month 20
\rightarrowPEPM': year2[7],
                                        'Month 21 PEPM': year2[8], 'Month 22
\hookrightarrow PEPM': year2[9],
                                        'Month 23 PEPM': year2[10], 'Month⊔
\rightarrow24 PEPM': year2[11],
                                        'Month 25 PEPM': year3[0], 'Month 26
→PEPM': year3[1],
                                        'Month 27 PEPM': year3[2], 'Month 28
\rightarrowPEPM': year3[3],
                                        'Month 29 PEPM': year3[4], 'Month 30
\hookrightarrowPEPM': year3[5],
                                        'Month 31 PEPM': year3[6], 'Month 32
\hookrightarrowPEPM': year3[7],
                                        'Month 33 PEPM': year3[8], 'Month 34
\hookrightarrowPEPM': year3[9],
                                        'Month 35 PEPM': year3[10], 'Month
\rightarrow36 PEPM': year3[11],
                                        'Month 1 PMPM': year1_pmpm[0],

→ 'Month 2 PMPM': year1_pmpm[1],
                                        'Month 3 PMPM': year1_pmpm[2], __
→ 'Month 4 PMPM': year1_pmpm[3],
                                        'Month 5 PMPM': year1_pmpm[4], __
'Month 7 PMPM': year1_pmpm[6],
'Month 9 PMPM': year1_pmpm[8],
'Month 11 PMPM': year1_pmpm[10], __
→'Month 12 PMPM': year1_pmpm[11],
                                        'Month 13 PMPM': year2_pmpm[0],
→'Month 14 PMPM': year2_pmpm[1],
                                        'Month 15 PMPM': year2 pmpm[2],
'Month 17 PMPM': year2_pmpm[4],
→'Month 18 PMPM': year2_pmpm[5],
                                        'Month 19 PMPM': year2_pmpm[6], __
→'Month 20 PMPM': year2_pmpm[7],
                                        'Month 21 PMPM': year2_pmpm[8],
→'Month 22 PMPM': year2_pmpm[9],
                                        'Month 23 PMPM': year2_pmpm[10], u
'Month 25 PMPM': year3_pmpm[0], __
→'Month 26 PMPM': year3_pmpm[1],
```

```
'Month 27 PMPM': year3_pmpm[2],
→'Month 28 PMPM': year3_pmpm[3],
                                                'Month 29 PMPM': year3_pmpm[4],
'Month 31 PMPM': year3_pmpm[6], __
→'Month 32 PMPM': year3_pmpm[7],
                                                'Month 33 PMPM': year3_pmpm[8],
→'Month 34 PMPM': year3_pmpm[9],
                                                'Month 35 PMPM': year3_pmpm[10], __
→'Month 36 PMPM': year3_pmpm[11],
                                                'Following Year Average PEPM':
→actual_values.astype(float)})
   else:
        design_matrix = pd.DataFrame(data={'Month 1': year1[0], 'Month 2':u
\rightarrow year1[1],
                                                'Month 3': year1[2], 'Month 4':
\rightarrow year1[3],
                                                'Month 5': year1[4], 'Month 6':
\rightarrow year 1[5],
                                                'Month 7': year1[6], 'Month 8':
\rightarrow year1[7],
                                                'Month 9': year1[8], 'Month 10':
\rightarrow year1[9],
                                                'Month 11': year1[10], 'Month 12':
\rightarrow year1[11],
                                                'Month 13': year2[0], 'Month 14':
\rightarrow year2[1],
                                                'Month 15': year2[2], 'Month 16':
\rightarrow year 2[3],
                                                'Month 17': year2[4], 'Month 18':
\rightarrow year 2[5],
                                                'Month 19': year2[6], 'Month 20': u
\rightarrow year 2[7],
                                                'Month 21': year2[8], 'Month 22': "
\rightarrow year 2[9],
                                                'Month 23': year2[10], 'Month 24':
\rightarrow year2[11],
                                                'Month 25': year3[0], 'Month 26':11
\rightarrow year3[1],
                                                'Month 27': year3[2], 'Month 28':
\rightarrow year3[3],
                                                'Month 29': year3[4], 'Month 30':
\rightarrow year 3[5],
                                                'Month 31': year3[6], 'Month 32': "
\rightarrow year3[7],
```

```
'Month 33': year3[8], 'Month 34':⊔

→year3[9],

'Month 35': year3[10], 'Month 36':⊔

→year3[11],

'Following Year Average PEPM':⊔

→actual_values.astype(float)})

return design_matrix
```

Now that expanded\_claims has been both created and validated, it is time to transform the data to the desired specs. Remember, the model is to take monthly PEPM/PMPM values to predict the following year's medical plan cost.

```
[16]:
                Month 1
                              Month 2
                                           Month 3
                                                         Month 4
                                                                       Month 5
                                                     1104.748120
      0
            307.943705
                         1447.483855
                                        620.953067
                                                                    551.749646
      1
            898.345256
                         1447.483855
                                        986.237859
                                                      653.828012
                                                                    498.006966
      2
            565.348718
                          587.120072
                                       1345.291253
                                                     1221.549597
                                                                    722.779376
      3
            639.617053
                          738.483945
                                        476.514541
                                                     1221.549597
                                                                    551.749646
      4
            333.303064
                          639.062188
                                        620.953067
                                                      591.971806
                                                                   1344.957322
      . .
                          806.249597
                                                      596.386460
                                                                    806.249597
      995
            593.838481
                                       1782.853885
      996
            435.059322
                          551.749646
                                        986.237859
                                                      653.828012
                                                                    443.697151
      997
           1123.820680
                          915.769056
                                        861.483801
                                                     1381.770637
                                                                    290.505933
                          778.365457
      998
           1839.863038
                                        729.662604
                                                      773.966918
                                                                    498.006966
      999
           1104.748120
                          778.365457
                                        513.894667
                                                      599.668661
                                                                    770.744479
                Month 6
                              Month 7
                                           Month 8
                                                         Month 9
                                                                      Month 10
      0
           1270.926984
                          435.059322
                                       1344.957322
                                                     1809.908190
                                                                    836.400013
      1
            484.485433
                          816.629079
                                                     1183.032702
                                       1632.821306
                                                                    537.818878
      2
            902.911408
                          961.221509
                                        332.492857
                                                     1061.825596
                                                                   1459.345536
      3
           1379.196353
                         1264.864778
                                        820.982096
                                                      988.416138
                                                                    882.876957
      4
             654.236182
                                       2998.296325
                         1150.542565
                                                      691.412192
                                                                    816.629079
      . .
      995
            999.417022
                          925.451302
                                        986.259779
                                                      786.898101
                                                                    811.523028
      996
            513.894667
                          812.119639
                                        607.439074
                                                      794.672980
                                                                   1346.174631
      997
            513.894667
                          596.386460
                                                                    878.245448
                                        986.259779
                                                      753.156211
      998
            513.894667
                          592.362742
                                       1131.264403
                                                      833.288530
                                                                   1150.542565
      999
                         1817.434461
            805.285554
                                        906.997174
                                                     1114.778080
                                                                   1074.631429
              Month 28
                            Month 29
                                          Month 30
                                                        Month 31
                                                                      Month 32
      0
           2225.839365
                         1476.196388
                                       1291.047661
                                                     1059.306452
                                                                    828.848517
```

```
1
      533.108959
                  1958.491658
                                 946.483291
                                               810.266125 1795.830721
2
      655.728431
                   799.438519
                                 540.977703
                                              1277.814544
                                                             765.371724
3
      737.168251
                  1476.196388
                                2621.597415
                                              1277.814544
                                                            2762.686675
4
      776.618893
                    563.686714
                                1011.037134
                                               750.510817
                                                            1175.415168
      368.576364
                                2621.597415
                                              1084.994029
                                                             698.288445
995
                    550.461998
                                1491.320568
                                              1925.291049
996
     2225.839365
                    678.306848
                                                             772.857322
997
      533.108959
                  1848.786371
                                2274.115509
                                              1188.918973
                                                             801.182338
998
      927.726551
                                              1072.231257
                    678.306848
                                 901.663523
                                                             553.158903
999
      462.950120
                    411.944739
                                 660.007852
                                              1863.809237
                                                             844.864065
        Month 33
                     Month 34
                                   Month 35
                                                 Month 36
0
     1015.711834
                   826.776137
                                1199.841702
                                               695.419041
1
      691.819292
                  1594.189156
                                1454.776062
                                               755.902907
2
      953.483619
                  1047.242055
                                 929.851789
                                              1203.401890
3
      725.742900
                    829.765179
                                 929.851789
                                               861.038773
4
     1093.058552
                    968.636367
                                1131.276837
                                               731.276693
. .
995
     987.883676
                    665.924037
                                 760.190761
                                               731.276693
996
    1392.357859
                    956.088276
                                1467.074551
                                              1036.574258
997
     1121.850965
                   1708.238068
                                 649.132236
                                              1040.211610
998
    1491.320568
                    826.776137
                                 872.096832
                                               826.823600
999
     1571.870538
                    800.603988
                                1680.665558
                                               691.819292
     Following Year Average PEPM
0
                       849.905109
1
                      1214.921388
2
                      1062.653172
3
                      1158.697167
4
                      1035.048479
995
                       902.315540
996
                       960.150204
997
                       946.205227
998
                      1035.201755
999
                       852.369119
```

[1000 rows x 37 columns]

Now that a design matrix has been created it can be used to train the model.

### 1.3.3 Training the Model

```
Given DataFrame data with three Plan Years worth of data, creates a test_{\sqcup}
\rightarrow matrix to use for prediction
   Input:
   data (DataFrame) - DataFrame with three Plan Years worth of data
   first_py (int) - Indicates which plan year is the first
   PMPM (Boolean) - Default value False; indicates whether PMPM should be \Box
\rightarrow included
   ____
   Output:
   test_matrix (DataFrame) - Test matrix DataFrame for prediction
   year1 = np.split(data.query('`Plan Year` == Ofirst_py')['PEPM'].values, 12)
   year2 = np.split(data.query('`Plan Year` == Ofirst_py + 1')['PEPM'].values,__
   year3 = np.split(data.query('`Plan Year` == Ofirst_py + 2')['PEPM'].values,__
→12)
   test_matrix = pd.DataFrame(data={'Month 1': year1[0], 'Month 2': year1[1],
                                      'Month 3': year1[2], 'Month 4': year1[3],
                                      'Month 5': year1[4], 'Month 6': year1[5],
                                      'Month 7': year1[6], 'Month 8': year1[7],
                                      'Month 9': year1[8], 'Month 10': year1[9],
                                      'Month 11': year1[10], 'Month 12': u
\rightarrow year1[11],
                                      'Month 13': year2[0], 'Month 14': year2[1],
                                      'Month 15': year2[2], 'Month 16': year2[3],
                                      'Month 17': year2[4], 'Month 18': year2[5],
                                      'Month 19': year2[6], 'Month 20': year2[7],
                                      'Month 21': year2[8], 'Month 22': year2[9],
                                      'Month 23': year2[10], 'Month 24': u
\rightarrow year2[11],
                                      'Month 25': year3[0], 'Month 26': year3[1],
                                      'Month 27': year3[2], 'Month 28': year3[3],
                                      'Month 29': year3[4], 'Month 30': year3[5],
                                      'Month 31': year3[6], 'Month 32': year3[7],
                                      'Month 33': year3[8], 'Month 34': year3[9],
                                      'Month 35': year3[10], 'Month 36':
\rightarrowyear3[11]})
   if PMPM:
       year1_pmpm = np.split(data.query('`Plan Year` == Ofirst_py')['PMPM'].
→values, 12)
```

```
year2_pmpm = np.split(data.query('`Plan Year` == Ofirst_py +__
\rightarrow1')['PMPM'].values, 12)
        year3_pmpm = np.split(data.query('`Plan Year` == Ofirst_py +__
\rightarrow2')['PMPM'].values, 12)
        test_matrix = pd.DataFrame(data={'Month 1 PEPM': year1[0], 'Month 2_
\hookrightarrow PEPM': year1[1],
                                                'Month 3 PEPM': year1[2], 'Month 4
\hookrightarrowPEPM': year1[3],
                                                'Month 5 PEPM': year1[4], 'Month 6
\rightarrowPEPM': year1[5],
                                                'Month 7 PEPM': year1[6], 'Month 8
\rightarrowPEPM': year1[7],
                                                'Month 9 PEPM': year1[8], 'Month 10
\hookrightarrowPEPM': year1[9],
                                                'Month 11 PEPM': year1[10], 'Month 12
\hookrightarrowPEPM': year1[11],
                                                'Month 13 PEPM': year2[0], 'Month 14_
\hookrightarrowPEPM': year2[1],
                                                'Month 15 PEPM': year2[2], 'Month 16⊔
\rightarrowPEPM': year2[3],
                                                'Month 17 PEPM': year2[4], 'Month 18_
\hookrightarrowPEPM': year2[5],
                                                'Month 19 PEPM': year2[6], 'Month 20⊔
\hookrightarrow PEPM': year2[7],
                                                'Month 21 PEPM': year2[8], 'Month 22
\hookrightarrowPEPM': year2[9],
                                                'Month 23 PEPM': year2[10], 'Month 24,
\rightarrowPEPM': year2[11],
                                                'Month 25 PEPM': year3[0], 'Month 26
\rightarrowPEPM': year3[1],
                                                'Month 27 PEPM': year3[2], 'Month 28_
\rightarrowPEPM': year3[3],
                                                'Month 29 PEPM': year3[4], 'Month 30<sub>11</sub>
\hookrightarrowPEPM': year3[5],
                                                'Month 31 PEPM': year3[6], 'Month 32
\hookrightarrowPEPM': year3[7],
                                                'Month 33 PEPM': year3[8], 'Month 34⊔
\rightarrowPEPM': year3[9],
                                                'Month 35 PEPM': year3[10], 'Month 36
\rightarrowPEPM': year3[11],
                                                'Month 1 PMPM': year1_pmpm[0], 'Month_
→2 PMPM': year1_pmpm[1],
                                                'Month 3 PMPM': year1_pmpm[2], 'Month_
\hookrightarrow4 PMPM': year1_pmpm[3],
```

```
'Month 5 PMPM': year1_pmpm[4], 'Month_
 \hookrightarrow6 PMPM': year1_pmpm[5],
                                              'Month 7 PMPM': year1_pmpm[6], 'Month_
 \rightarrow8 PMPM': year1_pmpm[7],
                                              'Month 9 PMPM': year1_pmpm[8], 'Month_
 \hookrightarrow10 PMPM': year1_pmpm[9],
                                              'Month 11 PMPM': year1_pmpm[10],
 →'Month 12 PMPM': year1_pmpm[11],
                                              'Month 13 PMPM': year2_pmpm[0], 'Month_
 \hookrightarrow14 PMPM': year2_pmpm[1],
                                              'Month 15 PMPM': year2_pmpm[2], 'Month_
 \hookrightarrow16 PMPM': year2_pmpm[3],
                                              'Month 17 PMPM': year2_pmpm[4], 'Month_
 \hookrightarrow18 PMPM': year2_pmpm[5],
                                              'Month 19 PMPM': year2_pmpm[6], 'Month_
 \rightarrow20 PMPM': year2_pmpm[7],
                                              'Month 21 PMPM': year2_pmpm[8], 'Monthu
 \rightarrow22 PMPM': year2_pmpm[9],
                                              'Month 23 PMPM': year2_pmpm[10], __
 'Month 25 PMPM': year3_pmpm[0], 'Monthu
 \rightarrow26 PMPM': year3_pmpm[1],
                                              'Month 27 PMPM': year3_pmpm[2], 'Month_
 \rightarrow28 PMPM': year3_pmpm[3],
                                              'Month 29 PMPM': year3_pmpm[4], 'Month_
 \rightarrow30 PMPM': year3_pmpm[5],
                                              'Month 31 PMPM': year3_pmpm[6], 'Month_
 \rightarrow32 PMPM': year3_pmpm[7],
                                              'Month 33 PMPM': year3 pmpm[8], 'Month,
 \rightarrow34 PMPM': year3_pmpm[9],
                                             'Month 35 PMPM': year3_pmpm[10],
 →'Month 36 PMPM': year3_pmpm[11]})
    return test matrix
def prediction(data, classification, under, over, verbose=False):
    Given a singular row of 36 months of data (data), will return the predicted ⊔
 \hookrightarrow yearly average PEPM
    cost for the following year following the procedure outlined in this report
    Inputs:
    data (DataFrame) - DataFrame (1, 36) with 36 months of scaled actual PEPM,
 \hookrightarrow values
```

```
classification (sklearn.ensemble or sklearn.linear_model) - Sklearn_
\hookrightarrow classification model (either
                                                                       Random Forest
\hookrightarrow or a Logistic Regression
                                                                       model) that_{\square}
\hookrightarrow predicts underestimates
   under (sklearn.linear_model or sklearn.neural_network) - Sklearn regression_
→model (either Lasso Regression,
                                                                   Ridge Regression, □
\hookrightarrow Linear Regression, or MLP Neural
                                                                   Network) that
→predicts the average PEPM cost for the
                                                                    following year for u
\hookrightarrow underestimated data
   over (sklearn.linear_model or sklearn.neural_network) - Skelarn regression_
→model (either Lasso Regression,
                                                                  Ridge Regression, □
\hookrightarrow Linear Regression, or MLP Neural
                                                                  Network) that
→predicts the average PEPM cost for the
                                                                  following year for
\hookrightarrow overestimated data
   Y\_scaler (sklearn.preprocessing._data.StandardScaler) - Fitted sklearn\sqcup
\hookrightarrow StandardScaler object to unscale prediction
   verbose (Boolean) - Default False; if True, prints 1 if underestimate and O_{\sqcup}
\hookrightarrow if not
   ____
   Output:
   prediction (float) - Predicted average PEPM cost for the following year
   is_underestimate = classification.predict(data)
   if verbose:
        estimate = ['Underestimate' if value == 1 else 'Overestimate' for value |
→in is_underestimate][0]
       print(estimate)
   if is_underestimate:
       prediction = under.predict(data)
   else:
       prediction = over.predict(data)
   return prediction
```

Considering the relatively large number of features included in the design matrix, a few models

may be appropriate. In this section, two different approaches will be taken: a linear regression approach and a neural network approach.

The first approach is a Ridge Regression model (or an Ordinary Least Squares model with an L2 regularization term). At a high level, this is a linear model that allows for better generalizability. Ultiamtely, the key to creating a good model is to strike the optimal balance between model accuracy (how well the model can predict from its training data) and model generalizability (how well the model can predict from data it has never seen before). With a large number of features, the model in this project is particularly prone to overfitting to the training data (sacrificing generalizability in the process). Ridge Regression seeks to remedy this.

For a more sophisticated explanation for those more familiar with linear regression, think about the process behind linear regression. Under the hood, an OLS model is optimizing parameters that minimize some loss function (squared loss in this case). Adding L2 regularization, in effect, adds a penalty term to the loss function that penalizes the model proportional to the model's relative complexity in the hopes of preventing overfitting. Some hyperparameter, alpha, can also be tuned to allow for greater control of the strength of the regularization term&em; with larger values of alpha corresponding to a stronger regularization term.

The second approach will be a Multi-Layer Perceptron (MLP) Neural Network model. An MLP Neural Network is far more complex than a Ridge Regression model and functions by mimicking the natural learning process in the brain. Fundamentally, the model is comprised of various layers of nodes or perceptrons with each node in one layer connected to each of the nodes in the subsequent layer. Between layers, the signals fed into the model (e.g. the various features) undergoes a series of transformations determined by a series of hyperparameters that ultimately map to a singular value—in this specific case at least.

Disclaimer: I have not taken a formal course on Deep Learning and Neural Networks and thus am not able to discuss them on a more in-depth basis. This is, however, a high level understanding of what they are and how they differ from linear models.

Below, both models will be trained and their performance evaluated against each other.

```
model_validation_mse = np.mean((validation_predictions - Y_test.values.
→flatten()) ** 2)
print(f'Training MSE: {model_training_mse}')
print(f'Validation MSE: {model validation mse}')
print(min(training_predictions.flatten()))
print(max(training predictions.flatten()))
print(f'Alpha: {model.alpha_}')
# Plotting the residuals
residuals = training_predictions - Y_train.values.flatten()
residuals_df = pd.DataFrame(data={'Predicted Value': training_predictions,__
→'Residual': residuals}, dtype=float)
plt.figure(figsize=(15, 5))
plt.subplot(1, 2, 1)
sns.scatterplot(data=residuals_df, x='Predicted Value', y='Residual', alpha=0.
→25)
plt.title('Figure 7.1. Ridge Regression Model Residual Plot', loc='left',
plt.show()
correlation = residuals_df['Predicted Value'].corr(residuals_df['Residual'])
print(f'Correlation: {correlation}')
# Plotting model parameters
model_parameters = model.coef_.flatten()
coefficients_df = pd.DataFrame(data={'Month': np.arange(1, 37), 'Coefficients':
→model_parameters})
plt.figure(figsize=(15, 7.5))
sns.barplot(data=coefficients_df, x='Month', y='Coefficients')
plt.xlabel('Month')
plt.ylabel('Model Parameter')
plt.title('Figure 7.2. Ridge Regression Model Parameter By Month', loc='left', u
plt.show()
# Train and fit a MLP Neural Network
neural_net = neural_network.MLPRegressor(hidden_layer_sizes=(36,18,9),
                                        activation='relu',
                                        alpha=0.001,
                                        max iter=1000,
                                        early_stopping=True)
neural_net.fit(X_train, Y_train.values.flatten())
# Neural Network Validation
neural_network_training_predictions = neural_net.predict(X_train)
```

```
neural_network_validation_predictions = neural_net.predict(X_test)
neural_network_training_mse = np.mean((neural_network_training_predictions -_
→Y_train.values.flatten()) ** 2)
neural_network_validation_mse = np.mean((neural_network_validation_predictions_
→- Y_test.values.flatten()) ** 2)
print(f'Training MSE: {neural_network_training_mse}')
print(f'Validation MSE: {neural_network_validation_mse}')
print(min(neural_network_training_predictions.flatten()))
print(max(neural_network_training_predictions.flatten()))
# Plotting the residuals
neural_network_residuals = neural_network_training_predictions - Y_train.values.
neural_network_residuals_df = pd.DataFrame(data={'Predicted Value':__
 →neural_network_training_predictions,
                                                  'Residual':
→neural_network_residuals}, dtype=float)
plt.figure(figsize=(15, 5))
plt.subplot(1, 2, 1)
sns.scatterplot(data=neural_network_residuals_df, x='Predicted Value',_

    y='Residual', alpha=0.25)

plt.title('Figure 7.3. MLP Neural Network Residual Plot', loc='left', u
 →fontdict={'fontsize': 14})
plt.show()
neural_network_correlation = neural_network_residuals_df['Predicted Value'] \
                                 .corr(neural_network_residuals_df['Residual'])
print(f'Correlation: {neural_network_correlation}')
```

Training MSE: 22229.717116708485 Validation MSE: 21162.555018187468

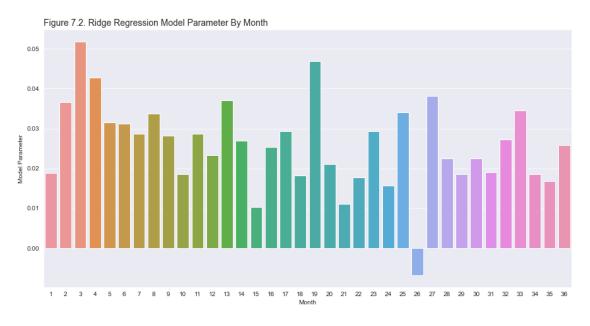
765.2750230512275 1227.6825774250406

Alpha: 10000

400 200 Residual 0 -200 -400 -600 900 800 1000 1100 1200 Predicted Value

Figure 7.1. Ridge Regression Model Residual Plot

#### Correlation: 0.47505801588270896



Training MSE: 24734.121436783345 Validation MSE: 25691.442069255645

674.2621944787977 1449.8383842432252

-400

-600

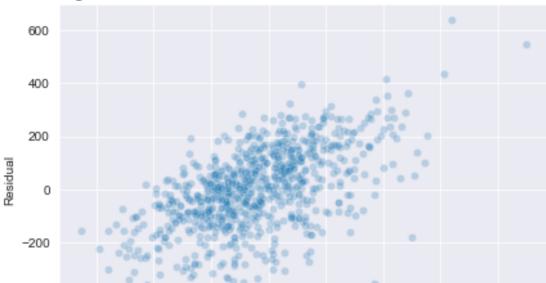


Figure 7.3. MLP Neural Network Residual Plot

Correlation: 0.5603363834998542

700

800

900

Figures 7.1 and 7.3 plot the residuals (or errors of the predicted values) against the predicted value itself. These plots are critical to interpreting the quality of a regression model.

1000

1100

Predicted Value

1200

1300

1400

Looking to both plots it is clear that both models have residuals that—while centered around zero—have a clear trend. With negative residuals, this indicates that both models have a tendency to underestimate values. To remedy this, a classification model can be utilized to identify datapoints that may be more prone to over/underestimation which may can be used to train a separate model to make better predictions for these data. Since the Ridge Regression model had better performance (lower MSE), this model will be used to build training data for a new classification model.

```
[19]: # Add Underestimate label to training data
estimation = X_train.copy()
estimation['Underestimate'] = [1 if residual < 0 else 0 for residual in

→residuals_df['Residual'].values]
estimation
```

[19]:	Month 1	Month 2	Month 3	Month 4	Month 5	\	
235	1747.065226	673.225215	850.588610	594.536481	1391.845173		
600	756.333005	262.300574	727.682069	639.617053	673.225215		
355	2103.206342	867.366382	1289.258013	2032.877127	1277.835815		
778	773.966918	1238.367581	1379.196353	538.555826	603.557773		
247	542.571954	1344.957322	476.514541	2467.401134	711.889838		
	•••	•••	•••	***	•••		
849	538.555826		620.953067	1104.748120	1510.190543		
574		498.006966	629.462474		443.697151		
742		722.779376	1495.060530	653.828012	1154.850060		
609		1510.190543	476.514541	435.059322	443.697151		
288	565.348718	641.503610	1098.713400	812.119639	1298.647023		
	Month 6	Month 7	Month 8	Month 9	Month 10		\
235		797.842914			898.465102		`
600		811.382128	1131.264403	761.892292	833.578781		
355		1729.247637	1391.845173	1480.810411	592.362742		
778		773.966918	915.783403	1276.993733	2814.879339		
247		882.876957	1382.918939	1111.880839	1175.745104		
						•••	
849		757.461786	948.213252	1266.194484	592.946100		
574		811.382128	1077.907728	649.853196	1459.345536		
742		550.186267	747.605751	753.156211	1089.978008		
609			640.126646	756.453981	1459.345536		
288		728.053144	2179.617059	691.412192	1346.174631		
	Month 28	Month 29	Month 30	Month 31	Month 32	\	
235	1855.998373	1162.670475	391.061144	508.004663	1904.515471		
600	1072.231257	1162.670475	1093.058552	999.185395	828.848517		
355	1510.145745	811.730327	727.317420	1133.207724	811.730327		
778	607.674018	678.306848	841.659752	1133.207724	1199.841702		
247	761.120391	1476.196388	840.363715	810.266125	1795.830721		
	•••	•••	•••	•••	•••		
849	462.950120		1291.047661	815.057577	1127.859191		
574	1796.991864	924.121196	901.663523	900.412461	2762.686675		
742		550.461998			760.190761		
609	1438.646010	1737.730464	552.941686	861.997688	847.481353		
288	999.185395	891.917518	841.659752	1209.128083	1127.859191		
005	Month 33	Month 34	Month 35	Month 36	Underestimat		
235		1669.309787	998.583770	881.966942		0	
600		1209.128083	839.386056	615.532467		1	
355		826.776137	1231.275516	588.318148		0	
778		861.997688		826.823600		1	
247	691.819292	1277.814544	802.956574	1203.309866		1	
	 052 492610	 004 F00104	 COE OEO100		•••	1	
849	953.483619	884.598194	695.050192	831.983866		1	

```
574
     849.653799
                   884.598194 1009.920272
                                             731.276693
                                                                     1
742 2270.261938
                                                                     0
                  1084.906065
                                             543.060827
                                839.386056
609
     657.674832
                   829.765179
                                984.601840
                                             831.983866
                                                                     1
288
     885.453551
                   884.598194 1904.515471
                                            1541.978883
                                                                     0
```

[800 rows x 37 columns]

Using this new data estimation, a classification model can be trained to identify data prone to overestim. Two different classification models will be trained to determine the best approach: a Logistic Regression model and a Random Forest.

Although regression is in the name, Logistic Regression models are used primarily for binary classification. At a high level, Logistic Regression models predict the probability that a datapoint belongs to one label over the other. If the calculated probability is greater than some threshold (typically 0.5), the model predicts it belongs to label 1 and if not to label 0.

On the other hand, a Random Forest utilizes Decision Trees to classify data. Fundamentally, Decision Trees split data by some criteria (e.g. the value of a specific feature) until the training data is as pure as possible. A Random Forest takes a number of Decision Trees and has them "vote" to determine the label. Each Decision Tree is trained with a handle of the training data provided. The hope is to intentionally introduce randomness to increase the variance of individual Decision Trees. By combining many Decision Trees, a Random Forest (what is known as an ensemble model) hopes to account for that randomness.

Both will be trained and evaluated below.

```
[20]: # Split into train and test sets
      X_estimation = estimation.drop('Underestimate', axis=1)
      Y_estimation = estimation[['Underestimate']]
      X_train2, X_test2, Y_train2, Y_test2 = model_selection.
       →train_test_split(X_estimation, Y_estimation, test_size=0.2)
      # Train and fit the logistic regression model
      classifier = linear_model.LogisticRegression(penalty='12', solver='lbfgs',_
       →fit_intercept=False, max_iter=10000)
      classifier.fit(X_train2, Y_train2.values.flatten())
      # Logistic Regression Validation
      training_predictions2 = classifier.predict(X_train2)
      validation_predictions2 = classifier.predict(X_test2)
      print(f'Logistic Regression Training Accuracy: {classifier.score(X_train2,_
       →Y_train2)}')
      print(f'Logistic Regression Validation Accuracy: {classifier.score(X_test2,_
       \rightarrowY_test2)}')
      # Train and fit the random forest model
      forest = ensemble.RandomForestClassifier(n_estimators=5000, max_depth=3,__
       →min samples leaf=0.2, min impurity decrease=0.01, class weight='balanced')
```

```
forest.fit(X_train2, Y_train2.values.flatten())
# Random Forest Validation
print(f'Random Forest Training Accuracy: {forest.score(X_train2, Y_train2)}')
print(f'Random Forest Validation Accuracy: {forest.score(X_test2, Y_test2)}')
print('\n')
# Confusion Matrices
print('Logistic Regression Confusion Matrix')
classifier_confusion = metrics.confusion_matrix(y_true=Y_test2.values.
 →flatten(), y_pred=validation_predictions2)
display(classifier_confusion)
classifier_precision = classifier_confusion[1][1]/(classifier_confusion[1][1] +_{\sqcup}
 →classifier_confusion[0][1])
print(f'Logistic Regression Precision: {classifier_precision}')
print('\n')
print('Random Forest Confusion Matrix')
forest_confusion = metrics.confusion_matrix(y_true=Y_test2.values.flatten(),_
 →y_pred=forest.predict(X_test2))
display(forest_confusion)
forest\_precision = forest\_confusion[1][1]/(forest\_confusion[1][1] + _ \( \)
 →forest_confusion[0][1])
print(f'Random Forest Precision: {forest_precision}')
Logistic Regression Training Accuracy: 0.553125
Logistic Regression Validation Accuracy: 0.40625
Random Forest Training Accuracy: 0.6828125
Random Forest Validation Accuracy: 0.55625
Logistic Regression Confusion Matrix
array([[45, 45],
       [50, 20]], dtype=int64)
Logistic Regression Precision: 0.3076923076923077
Random Forest Confusion Matrix
array([[58, 32],
       [39, 31]], dtype=int64)
Random Forest Precision: 0.49206349206349204
```

From the above, it is clear that the Random Forest model is the best suited for the task. Not only does it have the best validation accuracy, it also has higher precision—the proportion of predicted underestimates that are truly underestimates. This will ensure that the model will best split the data to isolate data prone to underestimation from that prone to overestimation. The predictions from this Random Forest model will be used to train a regression model for both the

underestimated data and the overestimated data. Like before, a Ridge Regression model and an MLP Neural Network model will be trained for both sets of data.

```
[21]: # Underestimate Modelling
      underestimate_prediction_matrix = design_matrix.copy().drop('Following Year_

→Average PEPM', axis=1)
      underestimate_prediction_matrix['Underestimate'] = forest.
       →predict(underestimate_prediction_matrix)
      underestimate_matrix = underestimate_prediction_matrix.copy()
      underestimate_matrix['Following Year Average PEPM'] = design_matrix['Following_
       →Year Average PEPM']
      underestimate_matrix = underestimate_matrix.query('Underestimate == 1').
       →reset_index().drop('index', axis=1) \
                                                 .drop('Underestimate', axis=1)
      # Split into train and test sets
      X_underestimate = underestimate_matrix.drop('Following Year Average PEPM', ____
      →axis=1)
      Y_underestimate = underestimate_matrix[['Following Year Average PEPM']]
      X_under_train, X_under_test, Y_under_train, Y_under_test = model_selection.
       -train_test_split(X_underestimate, Y_underestimate, test_size=0.2)
      # Train and fit the Ridge Regression model
      under_model = linear_model.RidgeCV(alphas=np.arange(1, 10001),__

→fit_intercept=False, cv=None)
      under_model.fit(X_under_train, Y_under_train.values.flatten())
      # Ridge Regression Model Validation
      training_predictions_under = under_model.predict(X_under_train)
      validation_predictions_under = under_model.predict(X_under_test)
      under_model_training_mse = np.mean((training_predictions_under - Y_under_train.
       →values.flatten()) ** 2)
      under_model_validation_mse = np.mean((validation_predictions_under -_
      →Y_under_test.values.flatten()) ** 2)
      print(f'Training Ridge Regression MSE: {under model training mse}')
      print(f'Validation Ridge Regression MSE: {under_model_validation_mse}')
      print(min(training_predictions_under.flatten()))
      print(max(training_predictions_under.flatten()))
      print(f'Alpha: {under_model.alpha_}')
      # Plotting the residuals
      residuals_under = training_predictions_under - Y_under_train.values.flatten()
      residuals under df = pd.DataFrame(data={'Predicted Value':___
       →training_predictions_under, 'Residual': residuals_under}, dtype=float)
      plt.figure(figsize=(15, 5))
```

```
plt.subplot(1, 2, 1)
sns.scatterplot(data=residuals_under_df, x='Predicted Value', y='Residual', u
\rightarrowalpha=0.25)
plt.title('Figure 8.1. Underestimate Ridge Regression Model Residual Plot',,,
→loc='left', fontdict={'fontsize': 14})
plt.show()
under_correlation = residuals_under_df['Predicted Value'].
print(f'Correlation: {under_correlation}')
# Plotting Ridge Regression model parameters
under_model_parameters = under_model.coef_.flatten()
under_coefficients_df = pd.DataFrame(data={'Month': np.arange(1, 37),_
plt.figure(figsize=(15, 7.5))
sns.barplot(data=under_coefficients_df, x='Month', y='Coefficients')
plt.xlabel('Month')
plt.ylabel('Model Parameter')
plt.title('Figure 8.2. Underestimate Ridge Regression Model Parameter By,
→Month', loc='left', fontdict={'fontsize': 14})
plt.show()
# Train MLP Neural Network for regression
under_mlp = neural_network.MLPRegressor(hidden_layer_sizes=(18,9),
                                      activation='relu',
                                      alpha=0.0000001,
                                      max iter=1000,
                                      early_stopping=True)
under_mlp.fit(X_under_train, Y_under_train.values.flatten())
# MLP Neural Network model validation
nn under training predictions = under mlp.predict(X under train)
nn_under_validation_predictions = under_mlp.predict(X_under_test)
nn under model training mse = np.mean((nn under training predictions -
→Y_under_train.values.flatten()) ** 2)
nn_under_model_validation_mse = np.mean((nn_under_validation_predictions -_
→Y_under_test.values.flatten()) ** 2)
print(f'Training Neural Network MSE: {nn_under_model_training_mse}')
print(f'Validation Neural Network MSE: {nn_under_model_validation_mse}')
print(min(nn_under_training_predictions.flatten()))
print(max(nn_under_training_predictions.flatten()))
# Plotting the residuals
nn_residuals_under = nn_under_training_predictions - Y_under_train.values.
 →flatten()
```

```
nn_residuals_under_df = pd.DataFrame(data={'Predicted Value':_
→nn_under_training_predictions, 'Residual': nn_residuals_under}, dtype=float)
plt.figure(figsize=(15, 5))
plt.subplot(1, 2, 1)
sns.scatterplot(data=nn residuals under df, x='Predicted Value', y='Residual', |
\rightarrowalpha=0.25)
plt.title('Figure 8.3. Underestimate MLP Neural Network Residual Plot', u
→loc='left', fontdict={'fontsize': 14})
nn_under_correlation = nn_residuals_under_df['Predicted Value'].
print(f'Correlation: {nn_under_correlation}')
# Overestimation Modelling
overestimate_prediction_matrix = design_matrix.copy().drop('Following Year_
→Average PEPM', axis=1)
overestimate_prediction_matrix['Overestimate'] = forest.
→predict(overestimate_prediction_matrix)
overestimate_matrix = overestimate_prediction_matrix.copy()
overestimate matrix['Following Year Average PEPM'] = design matrix['Following,
overestimate_matrix = overestimate_matrix.query('Overestimate == 0').
→reset_index().drop('index', axis=1) \
                                        .drop('Overestimate', axis=1)
# Split into train and test sets
X overestimate = overestimate matrix.drop('Following Year Average PEPM', axis=1)
Y_overestimate = overestimate_matrix[['Following Year Average PEPM']]
X_over_train, X_over_test, Y_over_train, Y_over_test = model_selection.
→train_test_split(X_overestimate, Y_overestimate, test_size=0.2)
# Train and fit the Ridge Regression model
over_model = linear_model.RidgeCV(alphas=np.arange(1, 10001),__
→fit_intercept=False, cv=None)
over_model.fit(X_over_train, Y_over_train.values.flatten())
# Ridge Regression Model Validation
training_predictions_over = over_model.predict(X_over_train)
validation_predictions_over = over_model.predict(X_over_test)
over_model_training_mse = np.mean((training_predictions_over - Y_over_train.
→values.flatten()) ** 2)
over_model_validation_mse = np.mean((validation_predictions_over - Y_over_test.
→values.flatten()) ** 2)
print(f'Training Ridge Regression MSE: {over_model_training_mse}')
```

```
print(f'Validation Ridge Regression MSE: {over_model_validation_mse}')
print(min(training_predictions_over.flatten()))
print(max(training_predictions_over.flatten()))
print(f'Alpha: {over_model.alpha }')
# Plotting the residuals
residuals_over = training_predictions_over - Y_over_train.values.flatten()
residuals_over_df = pd.DataFrame(data={'Predicted Value':__
→training_predictions_over, 'Residual': residuals_over}, dtype=float)
plt.figure(figsize=(15, 5))
plt.subplot(1, 2, 1)
sns.scatterplot(data=residuals_over_df, x='Predicted Value', y='Residual', u
\rightarrowalpha=0.25)
plt.title('Figure 8.4. Overestimate Ridge Regression Model Residual Plot', u
→loc='left', fontdict={'fontsize': 14})
plt.show()
over_correlation = residuals_over_df['Predicted Value'].
→corr(residuals_over_df['Residual'])
print(f'Correlation: {over correlation}')
# Plotting Ridge Regression model parameters
over_model_parameters = over_model.coef_.flatten()
over_coefficients_df = pd.DataFrame(data={'Month': np.arange(1, 37),_
plt.figure(figsize=(15, 7.5))
sns.barplot(data=over_coefficients_df, x='Month', y='Coefficients')
plt.xlabel('Month')
plt.ylabel('Model Parameter')
plt.title('Figure 8.5. Overestimate Ridge Regression Model Parameter By Month', u
→loc='left', fontdict={'fontsize': 14})
plt.show()
# Train MLP Neural Network for regression
over_mlp = neural_network.MLPRegressor(hidden_layer_sizes=(18,9),
                                      activation='relu',
                                      alpha=0.0000001,
                                      max iter=1000,
                                      early_stopping=True)
over_mlp.fit(X_under_train, Y_under_train.values.flatten())
# MLP Neural Network model validation
nn_over_training_predictions = over_mlp.predict(X_over_train)
nn_over_validation_predictions = over_mlp.predict(X_over_test)
```

```
nn_over_model_training_mse = np.mean((nn_over_training_predictions -u
→Y_over_train.values.flatten()) ** 2)
nn_over_model_validation_mse = np.mean((nn_over_validation_predictions -_
→Y over test.values.flatten()) ** 2)
print(f'Overestimate Neural Network Training MSE: {nn_over_model_training_mse}')
print(f'Overestimate Neural Network Validation MSE: ___
→{nn_over_model_validation_mse}')
print(min(nn over training predictions.flatten()))
print(max(nn_over_training_predictions.flatten()))
# Plotting the residuals
nn_residuals_over = nn_over_training_predictions - Y_over_train.values.flatten()
nn_residuals_over_df = pd.DataFrame(data={'Predicted Value':_
→nn_over_training_predictions, 'Residual': nn_residuals_over}, dtype=float)
plt.figure(figsize=(15, 5))
plt.subplot(1, 2, 1)
sns.scatterplot(data=nn_residuals_over_df, x='Predicted Value', y='Residual',u
\rightarrowalpha=0.25)
plt.title('Figure 8.6. Overestimate MLP Neural Network Residual Plot', u
→loc='left', fontdict={'fontsize': 14})
plt.show()
nn_over_correlation = nn_residuals_over_df['Predicted Value'].
print(f'Correlation: {nn_over_correlation}')
```

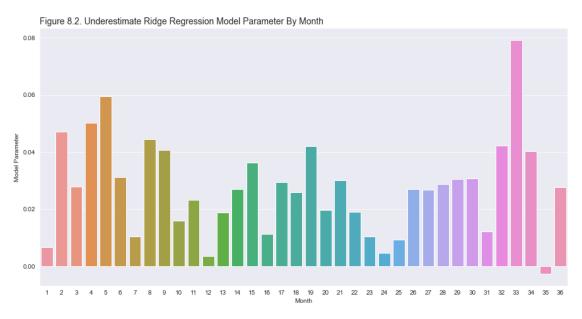
Training Ridge Regression MSE: 15203.70741077411 Validation Ridge Regression MSE: 24988.549685380578

747.1580598361725 1250.375563824366 Alpha: 10000

300 200 100 0 Residual -100 -200-300-400 -500800 900 1000 1100 1200 Predicted Value

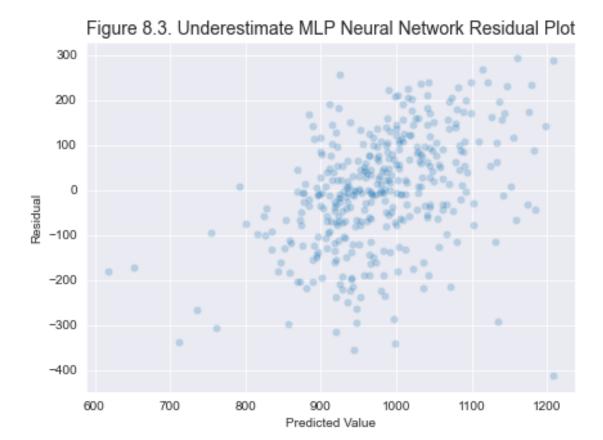
Figure 8.1. Underestimate Ridge Regression Model Residual Plot

## Correlation: 0.356478023868552



Training Neural Network MSE: 15976.84557091129

Validation Neural Network MSE: 31078.0438098689 618.2167108696516 1208.054722503117

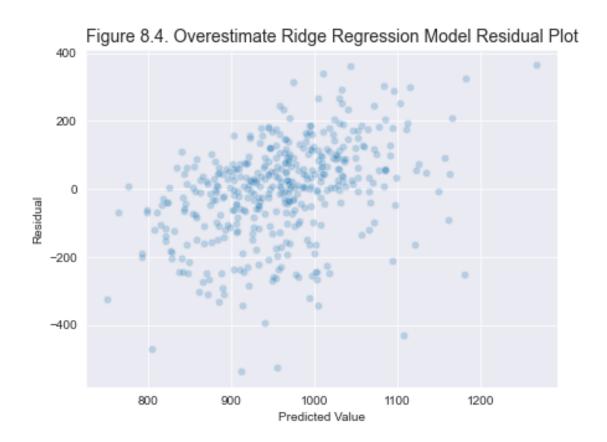


Correlation: 0.4260830258811177

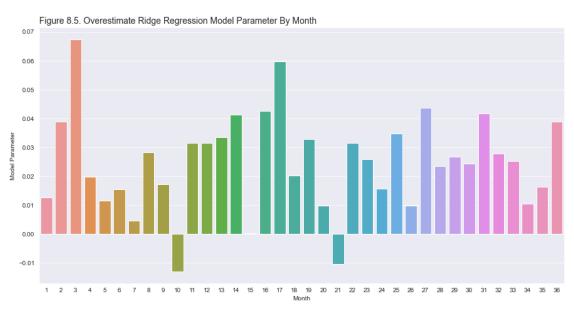
Training Ridge Regression MSE: 20680.60725994785 Validation Ridge Regression MSE: 25819.70828254963

750.7965881994808 1267.4793906685998

Alpha: 10000



## Correlation: 0.39706927284210347



Overestimate Neural Network Training MSE: 101099.52121214487 Overestimate Neural Network Validation MSE: 102112.71709932554 179.77737318709384

1895.750293896821

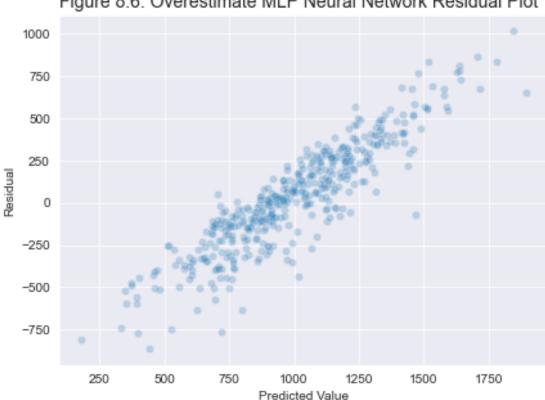


Figure 8.6. Overestimate MLP Neural Network Residual Plot

Correlation: 0.9061885362473711

## Validating the Model 1.4

Based on the validation MSE computed for each model from the previous section, the Ridge Regression models should be used. However, in practice, an argument can be made for the MLP Neural Network models as well. MSE is a measure of aggregate error. In some cases (shown below), the MLP Neural Network is far more accurate than the two Ridge Regression over and underestimation models and the original Ridge Regression model alone. It is the cases where the MLP Neural Network is dramatically off that drags its MSE lower than that of the over and underestimation Ridge Regression models. The models' performance on the historical claims data is shown below. See the Python comments for more details.

```
[22]: # Plan Year 4 Historical Predictions
      client_list = claims.query('Client != "Epic" and Client !=_
       →"Marshall"')['Client'].unique()
```

```
first_three list = [claims.query('Client == @client and ('Plan Year' == 1 or_
 → `Plan Year` == 2 or `Plan Year` == 3)') for client in client_list]
test_matrix_list = [create_test_matrix(client_data, 1) for client_data inu
 →first three list]
model_predictions = np.array([model.predict(test_matrix)[0] for test_matrix in_
 →test_matrix_list])
nn_prediction_list = np.array([prediction(test_matrix, forest, under_model,__
 →over_model)[0] for test_matrix in test_matrix_list])
prediction_list = np.array([prediction(test_matrix, forest, under_mlp,__
 →over_mlp)[0] for test_matrix in test_matrix_list])
actual_list = np.array([calculate_year_avg_pepm(claims.query('Client ==__
 → Oclient'), 4, 1)[0] for client in client_list])
py4 MSE = np.mean((prediction list - actual list) ** 2)
nn_py4_MSE = np.mean((nn_prediction_list - actual_list) ** 2)
original_py4_MSE = np.mean((model_predictions - actual_list) ** 2)
predictions = pd.DataFrame(data={'Predicted Values': prediction_list,
                                  'Neural Network Predicted Values':
 →nn_prediction_list,
                                  'Original Model Predicted Values':
 →model_predictions,
                                  'Actual Values': actual_list,
                                  'Client': client_list})
display(predictions)
print(f'Combined MSE: {py4_MSE}')
print(f'Neural Network MSE: {nn_py4_MSE}')
print(f'Original MSE: {original_py4_MSE}')
   Predicted Values Neural Network Predicted Values \
0
          948.181312
                                           962.478837
          700.034312
                                           654.454889
1
2
          844.343276
                                           809.681250
3
          560.915828
                                           524.407371
4
         1069.713506
                                           968.599788
5
          696.982554
                                           669.066078
6
          811.708483
                                           797.303752
7
         1943.057757
                                          1699.458960
8
          745.431231
                                           832.273765
9
          845.344197
                                           796.644843
10
         1512.900576
                                          1627.887947
11
          662.051496
                                           616.277976
12
          678.726388
                                           618.085578
13
         2035.463477
                                          1609.794240
         1184.108116
                                          1179.747145
14
15
          922.171479
                                           878.908422
    Original Model Predicted Values Actual Values \
0
                                       1294.984380
                        1013.265594
```

```
609.788828
                                               759.745909
     1
     2
                               776.753063
                                               778.439771
     3
                               501.032234
                                               839.512584
     4
                              1006.095069
                                              1179.411289
     5
                               637.789061
                                               632.044792
     6
                               831.265576
                                               980.934774
     7
                              1769.023737
                                              2134.359135
     8
                               846.833562
                                               922.635962
     9
                               759.191388
                                               805.821466
     10
                              1736.639784
                                              2231.387449
     11
                               583.727175
                                               739.065477
     12
                               561.555774
                                               792.159896
     13
                              1705.630825
                                              1983.837721
     14
                              1242.630714
                                              1171.634353
     15
                               847.709679
                                               944.566036
                                Client
                       Antelope Valley
     0
     1
                       Avanti/Pipeline
     2
                      Beverly Hospital
                    CHA Hollywood Pres
     3
     4
                                  CHLA
                               Dameron
     5
     6
                                 Enloe
     7
                             Fairchild
     8
                            Henry Mayo
     9
         Huntington Memorial Hospital
                         Northern Inyo
     10
                      Prime Healthcare
     11
     12
            Prospect Medical Holdings
     13
                        Salinas Valley
                          Tahoe Forest
     14
                       Torrance Health
     15
     Combined MSE: 53661.82072883048
     Neural Network MSE: 65794.32060574666
     Original MSE: 51511.95672582195
[23]: # Plan Year 5 Historical Predictions
      client list2 = claims.query('Client != "Epic" and Client != "Marshall" and
      →Client != "CHA Hollywood Pres" and Client != "Northern Inyo" and Client != "

¬"Salinas Valley"')['Client'].unique()
      first_three_list = [claims.query('Client == Oclient and ('Plan Year' == 2 or_
      → `Plan Year` == 3 or `Plan Year` == 4)') for client in client list2]
      test_matrix_list = [create_test_matrix(client_data, 2) for client_data in_
      →first_three_list]
      model_predictions = np.array([model.predict(test_matrix)[0] for test_matrix in_
       \hookrightarrowtest_matrix_list])
```

```
prediction_list = np.array([prediction(test_matrix, forest, under_model,_
 →over_model)[0] for test_matrix in test_matrix_list])
nn_prediction_list = np.array([prediction(test_matrix, forest, under_mlp,_
→over_mlp)[0] for test_matrix in test_matrix_list])
actual_list = np.array([calculate_year_avg_pepm(claims.query('Client ==__
 →Oclient'), 5, 1)[0] for client in client_list2])
py5_MSE = np.mean((prediction_list - actual_list) ** 2)
nn_py5_MSE = np.mean((nn_prediction_list - actual_list) ** 2)
original_py5_MSE = np.mean((model_predictions - actual_list) ** 2)
predictions = pd.DataFrame(data={'Predicted Values': prediction_list,
                                  'Neural Network Predicted Values':
 →nn_prediction_list,
                                  'Original Model Predicted Values': u
 →model_predictions,
                                  'Actual Values': actual_list,
                                  'Client': client_list2})
display(predictions)
print(f'Combined MSE: {py5 MSE}')
print(f'Neural Network MSE: {nn_py5_MSE}')
print(f'Original MSE: {original_py5_MSE}')
    Predicted Values Neural Network Predicted Values
0
         1116.106185
                                           1126.906321
                                            711.200693
          699.960189
1
2
          793.487099
                                            804.697338
3
          951.975490
                                           1220.162770
4
          647.469389
                                            637.713426
5
          831.170872
                                            862.284041
6
         1739.009898
                                           1742.016076
7
          934.464843
                                            956.027727
8
          802.947346
                                            842.241710
9
          668.376303
                                            703.459771
10
          687.176953
                                            751.632823
11
         1091.786803
                                           1209.048180
12
          817.325668
                                           1068.409233
    Original Model Predicted Values Actual Values
0
                        1129.405610
                                        1246.050814
1
                         634.706256
                                         877.423241
2
                                         967.043199
                         788.990979
3
                        1015.421540
                                        1251.922508
4
                         603.845186
                                         849.407154
5
                         872.817391
                                        1035.917435
6
                        1770.223778
                                        2213.431409
7
                         839.373682
                                        843.197177
8
                         775.961080
                                        1004.099845
9
                         622.383513
                                        758.247882
```

```
10
                               635.381635
                                              873.061295
                              1147.622884
                                             1335.047505
     11
     12
                               874.037290
                                             1029.380419
                                Client
     0
                       Antelope Valley
     1
                      Avanti/Pipeline
                      Beverly Hospital
     2
     3
                                  CHLA
                               Dameron
     4
     5
                                 Enloe
     6
                             Fairchild
     7
                            Henry Mayo
     8
         Huntington Memorial Hospital
     9
                      Prime Healthcare
     10
            Prospect Medical Holdings
     11
                          Tahoe Forest
     12
                       Torrance Health
     Combined MSE: 51677.65017191957
     Neural Network MSE: 33881.529993994096
     Original MSE: 48443.10678834985
[24]: # Plan Year 6 Historical Predictions
      client list3 = claims.query('Client != "Epic" and Client != "Marshall" and
       →Client != "CHA Hollywood Pres" and Client != "Northern Inyo" and Client != "
       _{\hookrightarrow} "Salinas Valley" and Client != "Beverly Hospital" and Client !=_{\sqcup}
       →"CHLA"')['Client'].unique()
      first_three_list = [claims.query('Client == @client and ('Plan Year' == 3 or__
       → `Plan Year` == 4 or `Plan Year` == 5)') for client in client_list3]
      test_matrix_list = [create_test_matrix(client_data, 3) for client_data inu
      →first three list]
      model_predictions = np.array([model.predict(test_matrix)[0] for test_matrix in_u
       →test_matrix_list])
      prediction_list = np.array([prediction(test_matrix, forest, under_model,__
      →over_model)[0] for test_matrix in test_matrix_list])
      nn_prediction_list = np.array([prediction(test_matrix, forest, under_mlp,__
      →over_mlp)[0] for test_matrix in test_matrix_list])
      actual_list = np.array([calculate_year_avg_pepm(claims.query('Client ==__
      → Oclient'), 6, 1)[0] for client in client_list3])
      py6 MSE = np.mean((prediction list - actual list) ** 2)
      nn_py6_MSE = np.mean((nn_prediction_list - actual_list) ** 2)
      original_py6_MSE = np.mean((model_predictions - actual_list) ** 2)
      predictions = pd.DataFrame(data={'Predicted Values': prediction list,
                                        'Neural Network Predicted Values': 🗆
       →nn_prediction_list,
```

```
'Original Model Predicted Values': u
 →model_predictions,
                                   'Actual Values': actual_list,
                                   'Client': client_list3})
display(predictions)
print(f'Predicted Values MSE: {py6 MSE}')
print(f'Neural Network MSE: {nn_py6_MSE}')
print(f'Original MSE: {original_py6_MSE}')
    Predicted Values
                      Neural Network Predicted Values
0
         1107.328750
                                            1066.996501
          785.353241
1
                                             802.381080
2
          701.186241
                                             751.023962
3
                                             727.285746
          841.115553
4
         1859.069131
                                            1481.541633
5
          901.514849
                                             966.672722
6
          857.826506
                                             897.024992
7
          698.854908
                                             750.386162
8
          790.677532
                                             856.122491
9
         1074.938821
                                            1443.929817
10
          817.285815
                                             822.111590
    Original Model Predicted Values
                                     Actual Values
0
                         1177.151654
                                        1315.931645
1
                          719.439425
                                          815.387330
2
                          685.537568
                                          747.456828
3
                          882.410076
                                         1137.423613
4
                         1929.553526
                                         2452.418010
                                          931.659229
5
                          887.801248
6
                          821.077482
                                          896.678063
7
                                          842.884283
                          661.099666
                                          801.260753
8
                          747.306901
9
                         1101.222165
                                         1398.492114
10
                          866.422468
                                         945.892936
                           Client
0
                 Antelope Valley
1
                  Avanti/Pipeline
2
                          Dameron
3
                            Enloe
4
                       Fairchild
5
                       Henry Mayo
6
    Huntington Memorial Hospital
7
                Prime Healthcare
8
       Prospect Medical Holdings
9
                     Tahoe Forest
                 Torrance Health
10
```

Predicted Values MSE: 57356.42349559297 Neural Network MSE: 109376.6170386512 Original MSE: 46272.69708721688

```
[25]: # Plan Year 7 Historical Predictions
      client_list4 = claims.query('Client != "Epic" and Client != "Marshall" and⊔
       \hookrightarrowClient != "CHA Hollywood Pres" and Client != "Northern Inyo" and Client !=_{\sqcup}
       _{\hookrightarrow} "Salinas Valley" and Client != "Beverly Hospital" and Client !=_{\sqcup}
       →"CHLA"')['Client'].unique()
      first_three_list = [claims.query('Client == Oclient and ('Plan Year' == 4 or_
       → `Plan Year` == 5 or `Plan Year` == 6)') for client in client_list4]
      test_matrix_list = [create_test_matrix(client_data, 4) for client_data in_
       →first three list]
      model predictions = np.array([model.predict(test matrix)[0] for test matrix in___
       →test_matrix_list])
      prediction_list = np.array([prediction(test_matrix, forest, under_model,__
       →over_model)[0] for test_matrix in test_matrix_list])
      nn_prediction_list = np.array([prediction(test_matrix, forest, under_mlp,__
      →over_mlp)[0] for test_matrix in test_matrix_list])
      actual_list = np.array([calculate_year_avg_pepm(claims.query('Client ==__
      → Oclient'), 7, 1)[0] for client in client_list4])
      py7_MSE = np.mean((prediction_list - actual_list) ** 2)
      nn_py7_MSE = np.mean((nn_prediction_list - actual_list) ** 2)
      original_py7_MSE = np.mean((model_predictions - actual_list) ** 2)
      predictions = pd.DataFrame(data={'Predicted Values': prediction_list,
                                        'Neural Network Predicted Values':
       →nn_prediction_list,
                                        'Original Model Predicted Values':
       →model_predictions,
                                        'Actual Values': actual_list,
                                        'Client': client list4})
      display(predictions)
      print(f'Predicted Values MSE: {py7_MSE}')
      print(f'Neural Network MSE: {nn_py7_MSE}')
      print(f'Original MSE: {original_py7_MSE}')
```

```
Predicted Values Neural Network Predicted Values \
0
         1174.460883
                                           1171.525945
1
          811.675016
                                            864.180295
2
          701.704393
                                            729.604004
3
          926.140107
                                            785.764096
4
         2082.057446
                                           1920.942340
5
          905.490862
                                            870.844548
6
          834.271025
                                            918.811524
7
          777.896395
                                            805.896901
8
          813.268855
                                            868.701444
9
         1294.042317
                                           1644.413975
```

10 849.228740 1050.155841

```
Original Model Predicted Values Actual Values \
0
                         1212.078149
                                        1319.483269
1
                          757.615902
                                         712.878027
2
                          692.982914
                                         918.272041
3
                          944.708423
                                        1223.753275
4
                         2124.057917
                                        2336.835668
5
                          832.379647
                                         926.853781
6
                          827.395670
                                        1035.579100
7
                          723.595852
                                         816.691493
8
                          771.426865
                                         895.584091
9
                         1241.425724
                                        1644.965060
10
                          897.580673
                                         961.426961
                           Client
0
                 Antelope Valley
1
                 Avanti/Pipeline
2
                          Dameron
3
                            Enloe
4
                       Fairchild
5
                      Henry Mayo
6
    Huntington Memorial Hospital
7
                Prime Healthcare
8
       Prospect Medical Holdings
9
                    Tahoe Forest
                 Torrance Health
10
Predicted Values MSE: 37834.25546277725
```

Predicted Values MSE: 37834.25546277725 Neural Network MSE: 42787.74315066527

Original MSE: 39154.61740762532

```
[26]: # Plan Year 8 Historical Predictions
```

```
client_list5 = claims.query('Client != "Epic" and Client != "Marshall" and_

Client != "CHA Hollywood Pres" and Client != "Northern Inyo" and Client !=_

"Salinas Valley" and Client != "Beverly Hospital" and Client != "CHLA" and_

Client != "Avanti/Pipeline" and Client != "Enloe" and Client != "Huntington_

Memorial Hospital" and Client != "Prospect Medical Holdings" and Client !=_

"Tahoe Forest"')['Client'].unique()

first_three_list = [claims.query('Client == @client and (`Plan Year` == 5 or_

"Plan Year` == 6 or `Plan Year` == 7)') for client in client_list5]

test_matrix_list = [create_test_matrix(client_data, 5) for client_data in_

first_three_list]

model_predictions = np.array([model.predict(test_matrix)[0] for test_matrix in_

test_matrix_list])

prediction_list = np.array([prediction(test_matrix, forest, under_model,_

over_model)[0] for test_matrix in test_matrix_list])
```

```
nn_prediction_list = np.array([prediction(test_matrix, forest, under_mlp,_
       →over_mlp)[0] for test_matrix in test_matrix_list])
      actual_list = np.array([calculate_year_avg_pepm(claims.query('Client ==_u
      → Oclient'), 8, 1)[0] for client in client list5])
      py8_MSE = np.mean((prediction_list - actual_list) ** 2)
      nn_py8_MSE = np.mean((nn_prediction_list - actual_list) ** 2)
      original_py8_MSE = np.mean((model_predictions - actual_list) ** 2)
      predictions = pd.DataFrame(data={'Predicted Values': prediction_list,
                                        'Neural Network Predicted Values':
       →nn_prediction_list,
                                        'Original Model Predicted Values':
       →model predictions,
                                        'Actual Values': actual_list,
                                        'Client': client_list5})
      display(predictions)
      print(f'Predicted Values MSE: {py8_MSE}')
      print(f'Neural Network MSE: {nn_py8_MSE}')
      print(f'Original MSE: {original_py8_MSE}')
        Predicted Values Neural Network Predicted Values \
     0
             1136.863873
                                               1110.901211
     1
              837.705299
                                                862.688675
     2
             2031.850184
                                               1904.721175
     3
              869.518138
                                                899.426386
     4
              786.981548
                                                831.490667
     5
              858.617069
                                               1036.698482
        Original Model Predicted Values Actual Values
                                                                    Client
                                            1561.734835 Antelope Valley
     0
                             1210.216238
                                            1022.715639
                                                                   Dameron
     1
                              814.442635
     2
                             2117.359881
                                            2570.400823
                                                                 Fairchild
     3
                              835.245193
                                             824.657295
                                                                Henry Mayo
                                             920.782757 Prime Healthcare
     4
                              748.439797
     5
                              907.070020
                                            1066.047820
                                                          Torrance Health
     Predicted Values MSE: 94620.62122743168
     Neural Network MSE: 114402.30972695122
     Original MSE: 71212.86739033448
[27]: # Plan Year 9 Historical Predictions
      client_list6 = claims.query('Client != "Epic" and Client != "Marshall" and_
       →Client != "CHA Hollywood Pres" and Client != "Northern Inyo" and Client != "
       → "Salinas Valley" and Client != "Beverly Hospital" and Client != "CHLA" and L
       \hookrightarrowClient != "Avanti/Pipeline" and Client != "Enloe" and Client != "Huntington_{\sqcup}
       \hookrightarrowMemorial Hospital" and Client != "Prospect Medical Holdings" and Client !=_{\sqcup}
       → "Tahoe Forest" and Client != "Fairchild" and Client != "Henry |
       →Mayo"')['Client'].unique()
```

```
first_three list = [claims.query('Client == @client and ('Plan Year' == 6 or_
       → `Plan Year` == 7 or `Plan Year` == 8)') for client in client list6]
      test_matrix_list = [create_test_matrix(client_data, 6) for client_data inu
      →first three list]
      model_predictions = np.array([model.predict(test_matrix)[0] for test_matrix in_
      →test_matrix_list])
      prediction_list = np.array([prediction(test_matrix, forest, under_model,__
       →over_model)[0] for test_matrix in test_matrix_list])
      nn_prediction_list = np.array([prediction(test_matrix, forest, under_mlp,_
      →over_mlp)[0] for test_matrix in test_matrix_list])
      actual_list = np.array([calculate_year_avg_pepm(claims.query('Client ==__
      → Oclient'), 9, 1)[0] for client in client_list6])
      py9 MSE = np.mean((prediction list - actual list) ** 2)
      nn_py9_MSE = np.mean((nn_prediction_list - actual_list) ** 2)
      original_py9 MSE = np.mean((model_predictions - actual_list) ** 2)
      predictions = pd.DataFrame(data={'Predicted Values': prediction_list,
                                       'Neural Network Predicted Values':
       →nn_prediction_list,
                                       'Original Model Predicted Values':
       →model_predictions,
                                       'Actual Values': actual_list,
                                       'Client': client_list6})
      display(predictions)
      print(f'Predicted Values MSE: {py9_MSE}')
      print(f'Neural Network MSE: {nn_py9_MSE}')
      print(f'Original MSE: {original_py9_MSE}')
        Predicted Values Neural Network Predicted Values \
     0
             1272.976154
                                              1367.846237
              888.549705
                                               905.572455
     1
     2
              864.437722
                                               920.284777
     3
              903.969212
                                               994.246758
        Original Model Predicted Values Actual Values
                                                                  Client
     0
                            1302.446083
                                           1599.365944
                                                         Antelope Valley
     1
                             843.541169
                                           1157.420117
                                                                 Dameron
     2
                             796.584788
                                            914.276404 Prime Healthcare
     3
                             929.375044
                                           1049.281601 Torrance Health
     Predicted Values MSE: 50605.29469734833
     Neural Network MSE: 30023.388540240783
     Original MSE: 53727.57426073433
[28]: # Plan Year 10 Historical Predictions
      first_three_list = [claims.query('Client == @client and (`Plan Year` == 7 or__
       → `Plan Year` == 8 or `Plan Year` == 9)') for client in client_list6]
```

```
test matrix list = [create_test_matrix(client_data, 7) for client_data in_
      →first_three_list]
      model_predictions = np.array([model.predict(test_matrix)[0] for test_matrix in_
      →test matrix list])
      prediction_list = np.array([prediction(test_matrix, forest, under_model,__
      →over_model)[0] for test_matrix in test_matrix_list])
      nn_prediction_list = np.array([prediction(test_matrix, forest, under_mlp,__
      →over_mlp)[0] for test_matrix in test_matrix_list])
      actual_list = np.array([calculate_year_avg_pepm(claims.query('Client ==__
      → Oclient'), 10, 1)[0] for client in client_list6])
      py10_MSE = np.mean((prediction_list - actual_list) ** 2)
      nn py10 MSE = np.mean((nn prediction list - actual list) ** 2)
      original py10 MSE = np.mean((model predictions - actual list) ** 2)
      predictions = pd.DataFrame(data={'Predicted Values': prediction_list,
                                       'Neural Network Predicted Values':
      →nn_prediction_list,
                                       'Original Model Predicted Values':
      →model_predictions,
                                       'Actual Values': actual list,
                                       'Client': client_list6})
      display(predictions)
      print(f'Predicted Values MSE: {py10_MSE}')
      print(f'Neural Network MSE: {nn py10 MSE}')
      print(f'Original MSE: {original_py10_MSE}')
        Predicted Values Neural Network Predicted Values
     0
             1345.066825
                                              1382.850943
     1
              998.784340
                                              1060.122971
              861.021503
                                               940.687134
              878.576641
                                               956.190212
        Original Model Predicted Values Actual Values
                                                                  Client
     0
                                         1266.928222 Antelope Valley
                            1392.792525
     1
                             941.180078
                                           1038.074140
                                                                 Dameron
     2
                                            920.893849 Prime Healthcare
                             823.507042
     3
                             939.581742
                                           1062.023598 Torrance Health
     Predicted Values MSE: 11221.70336779696
     Neural Network MSE: 6379.177002677565
     Original MSE: 12426.620027321846
[29]: # Plan Year 11 Historical Predictions
      first_three_list = [claims.query('Client == @client and ('Plan Year' == 8 or__
      → `Plan Year` == 9 or `Plan Year` == 10)') for client in client list6]
      test_matrix_list = [create_test_matrix(client_data, 8) for client_data in_
      →first_three_list]
```

```
model_predictions = np.array([model.predict(test_matrix)[0] for test_matrix in_u
→test matrix list])
prediction_list = np.array([prediction(test_matrix, forest, under_model,_
→over_model)[0] for test_matrix in test_matrix_list])
nn_prediction_list = np.array([prediction(test_matrix, forest, under_mlp,_
→over_mlp)[0] for test_matrix in test_matrix_list])
actual_list = np.array([calculate_year_avg_pepm(claims.query('Client ==_u
→Oclient'), 11, 1)[0] for client in client_list6])
py11_MSE = np.mean((prediction_list - actual_list) ** 2)
nn_py11_MSE = np.mean((nn_prediction_list - actual_list) ** 2)
original_py11 MSE = np.mean((model_predictions - actual_list) ** 2)
predictions = pd.DataFrame(data={'Predicted Values': prediction_list,
                                 'Neural Network Predicted Values': u
 →nn_prediction_list,
                                 'Original Model Predicted Values':
→model_predictions,
                                 'Actual Values': actual_list,
                                 'Client': client_list6})
display(predictions)
print(f'Predicted Values MSE: {py11_MSE}')
print(f'Neural Network MSE: {nn_py11_MSE}')
print(f'Original MSE: {original py11 MSE}')
```

	Predicted Values	Neural Network Predic	ted Values \
0	1354.912931	2	039.597381
1	970.057035	1	154.312004
2	921.571788		981.388061
3	983.679294	1	214.067199

	Original	Model	Predicted Values	Actual Values	Client
0			1411.401673	1266.928222	Antelope Valley
1			989.224653	1444.641882	Dameron
2			871.780133	951.959321	Prime Healthcare
3			998.061455	1434.575063	Torrance Health

Predicted Values MSE: 109300.62075722024 Neural Network MSE: 182699.7092062607 Original MSE: 106312.56578824003

## 1.5 Conclusion

Comparing performance on historical data, it becomes immediately obvious that this model falls short of its original goal to predict yearly healthcare costs from 36 months of claims experience data. Although there was not enough time to conduct a full analysis on this model's specific shortcomings, there are some indications within the report itself. The first, most obvious, is the shape of the residual plots (both of the original Ridge Regression model and the subsequent under and overestimation models). Each featured some sort of positive correlation which indicates the features used to train the model do not account for all of the observed variance in the data. A

more careful analysis of data available in Mede to create a more complex model would likely result in a better model. Second is a lack of data. Although the original claims data included some 1500 rows of data, the granularity was monthly. Given 36 months of data were required to predict, this reduced the number of unique datapoints to about 40. While the statistical methods applied are sound, having a more representative data sample is always better.

Overall, although the final model's utility is perhaps less than anticipated, as noted at the beginning of the report, this analysis is just a starting point. During lunch with Mitch at some point during my time here, he brought up the need for more advanced analytics in the insurance industry. It was a sentiment echoed by Ju at the June Healthcare meeting where I was first introduced to the rest of the team and one I wholeheartedly agree with. Although this model is not one that can necessarily be used, I have no doubt that with more work it could be refined into a model that outperforms current models/procedures for calculating renewl projections across the board. It is my hope that this analysis/report demonstrates the value that Machine Learning driven algorithms have in this industry and serves as a starting point for bringing more advanced analytics to Keenan. As I expressed in my final reflections email, for better or worse the world is continually finding new applications for more powerful predictive modelling and Keenan/AP must keep up to continue to stay ahead of its competitors.