

# **SEMESTER 2, 2020/2021**

# WIH2001 DATA ANALYTICS CASE STUDY

**TOPIC: E-Commerce** 

(Recommendation System)

**Prepared by** 

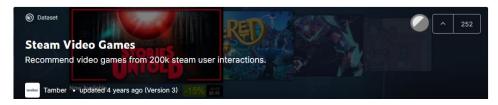
Soo Mun Chong 17204674

Lecturer

Dr. Hoo Wai Lam

# Question 1

https://www.kaggle.com/tamber/steam-video-games



The case study that I chose is Case 2: E-commerce. The challenge of e-commerce platforms that I chose to solve is ineffective target marketing via recommended choices.

Steam, one of the most successful E-Commerce platforms today, has over 6000 games and a community of millions of gamers. With the overwhelming number of choices of games, there is need to have a good recommendation system that helps users discover new games that they will most likely purchase.

Recommender systems have become increasingly popular in recent years, and are utilized in a variety of areas including movies, music, news, books, research articles, search queries, social tags, and products in general. Mostly used in the digital domain, majority of today's E-Commerce sites like eBay, Alibaba etc make use of their proprietary recommendation algorithms in order to better serve the customers with the products they are bound to like (Doshi, 2019).

The dataset used for this case study is taken from a Kaggle page. The dataset contains 70k records of steam user id, the steam games they bought, and number of hours played per game for each steam user. The main reason why this dataset is useful for the purpose of product recommendation case study that I chose is it contains the information about the user/gamer, which Steam games that users bought, and the how many hours spent playing on the games for each user. These three information are needed to build a product recommendation system.

# Question 2:

The dataset contains many attributes, but only a few that are of interests for this recommendation system study. I made some minor adjustments to the original dataset from Kaggle, such as deleting the columns I don't need in this case study and filtering rows that have behavior as play time, because I wanted to have playing time for a particular game as the label. Here is the descriptions of the attributes after adjustments applied to the original kaggle dataset. The modified dataset contains a list of users, the steam games they played, along with the number of hours played for that particular game.

The attributes of the dataset are as follows:

- 1. userId: Every user identified with a unique id (Structured)
- 2. steam game: Every game is identified with a unique name (Unstructured)
- 3. hours\_played : Number of Hours played for a game(Structured)

		use	rld	Steam_	game	Behavior_name	behavior	unknown_	column	
	0	1516037	12	The Elder Scrolls V S	Skyrim	purchase	1.0		0	
	1	1516037	12	The Elder Scrolls V S	Skyrim	play	273.0		0	
	2	1516037	12	Fa	llout 4	purchase	1.0		0	Figure 1
	3	1516037	12	Fa	llout 4	play	87.0		0	3
	4	1516037	12		Spore	purchase	1.0		0	
	userld		erld	S	team_game	Hours_	played			
	6	5428	52	250		Portal 2		13.6	Figu	re 2 : Data
	6	5430	52	250	,	Alien Swarm		4.9	_	anted colu
6		5432	52	250	Tear	m Fortress 2		8.0		
	6	5434	52	250		Dota 2		0.2		

5250 Deus Ex Human Revolution

Figure 1 : Original dataset

Figure 2 : Dataset after deleting unwanted columns

In this case study, the method used to build the recommendation system is called user-to-user collaborative filtering.

62.0

However, the structure shown in Figure 2 is not really suitable for building a collaborative filtering model. <a href="https://youtu.be/juU7m9rOAgo?t=2192">https://youtu.be/juU7m9rOAgo?t=2192</a>

To provide structure to the data, and given the userld, Steam\_game and the hours played for games, we are able to build a pivot table with the rows containing the userld, the columns containing the Steam\_game, and the of the table contains the hours played for a particular game by the users. The dataframe is sparse because a steam user certainly does not play majority of the 6000 games in the inventory. This step is crucial to building algorithm later on in the model training phase.



Figure 2: Pivot table

# Question 3:

65426

Based on the case study, the potential issue that E-commerce platforms like Steam are facing is ineffective product recommendation for users. Many users are overwhelmed by the game gallery in Steam and therefore they need to be guided towards the most likely product they might purchase.

Recommender systems solve this problem by searching through large volume of dynamically generated information to provide users with personalized content and services. In E-Commerce setting, recommender systems enhance revenues, for the fact that they are effective means of selling more products to potential customers, because it supports users by allowing them to move beyond catalog searches.

# Approach Used:

The data analytics techniques that I used are focused around collaborative filtering approach. There are two primary areas of collaborative filtering, which are neighborhood methods and latent factor models. Throughout this project, I am focusing on using latent factor model to build a video game recommendation system.

Broadly speaking, matrix factorization which is what latent factor model is based on, tries to explain the ratings by characterizing both items and users on, say 20 to 100 latent/hidden factors or features inferred from the ratings patterns. For games, the discovered factors might measure obvious dimensions/genres such as adventure, MMORPG, action or strategy-based; less well-defined dimensions such as quirkiness; or completely uninterpretable dimensions. For each steam user, each latent factor/"features" measures how much the user likes games that score high on the corresponding game factor. Matrix factorization breaks down matrix A into User matrix,  $P \in R^{m \times f}$  and Item Matrix,  $Q \in R^{f \times n}$ , where m is number of users/rows and n is number of items/games in matrix A, and f is the dimensionality/number of latent factors as shown in Figure 3 and Figure 4. (Koren et al., 2009)

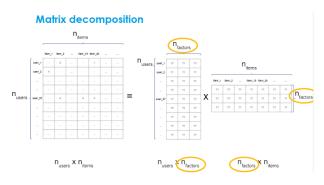


Figure 3: Intuition of latent factor model. It decomposes the pivot matrix into two matrices, P and Q, with P representing User matrix and Q representing item matrix.

#### Interpretation of the User and Item matrices



Figure 4 : Interpretation of User and Item Matrices

# A Basic Matrix Factorization Model:

Basically, matrix factorization characterizes both items and users by vectors of factors inferred from item rating patterns. In this case, we characterize gamers and games by latent factors inferred from number of hours played per game patterns. The number of latent factors is a hyperparameter that has to be tuned. The more number of latent factors, the more complex it is and more prone to noise. It maps both gamers and steam\_game to a joint latent factor space of dimensionality f, such that "user-item" interactions are modeled as inner products in that space. Similarity metrics such as cosine similarity is then used to measure how likely a gamer likes a particular steam game. Geometric intuition is shown in Figure below.

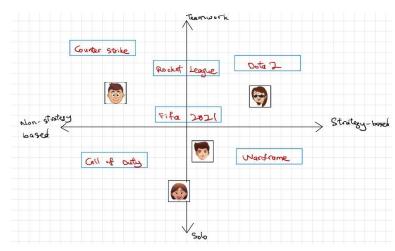


Figure 5: Self-drawn illustration of the latent factor approach, which characterizes both gamers and games using two latent factor vectors inferred as basis vectors (Example). Here, only 2 latent factor vectors are inferred(2-dimensional).

Accordingly, each item/game i is associated with a vector  $q_i \in R^f$ , and each user u is associated with a vector  $p_u \in R^f$ . For a given item i, the elements of  $q_i$  measure the extent to which the item/game possesses the latent factors/features. For a given user u, the elements of  $p_u$  measure the extent of interest the gamer has in games that are high on the corresponding factors. The resulting dot product,  $q_i^T p_u$  captures the interaction between user u and game i – the user's overall interest in the game's characteristics (Koren et al., 2009). This approximates user u's playing hours of game i, which is donated by  $r_{ui} = q_i^T p_u$ .

Hence, the first step is to compute the mapping from each user/gamer and game to latent factor vectors  $q_i$ ,  $p_u \in R^f$ . After the mapping, the resulting dot product  $q_i^T p_u$  is the estimate of the number of hours that user/gamer will spend playing the item/game i.

Such a model is similar to Singular Value Decomposition (SVD) in the sense that both of the methods identify latent factors from a high rank matrix. However, in general recommendation pivot tables, the matrix is very sparse as a particular gamer certainly do not play all the games in the inventory. Conventional SVD requires a complete matrix for factorization. And some old-fashioned ways of fixing this problem is filling NaN values in the sparse matrix with 0, and then apply SVD to it, but then, this inaccurate assumption that all NaN values is 0 might distort the data considerably. As shown in Figure , conventional SVD decomposes the matrix into U,  $\Sigma$  and  $V^{\mathsf{T}}$  (Steve Brunton, 2020).

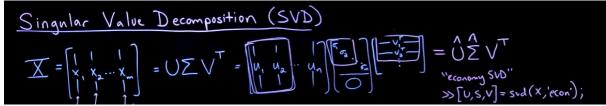


Figure 6 : Singular Value Decomposition(SVD), taken from Steve Brunton youtube channel (Steve Brunton, 2020).

In our latent model-based method, we inject  $\Sigma$  into U and V<sup>T</sup>, thereby creating PQ<sup>T</sup>, with P representing user/gamer matrix and Q representing item/game matrix (PyData, 2019). As shown in Figure 4 above in previous page.

Hence, a modern way of building a latent factor model on a recommender system is to model the observed valid values in the sparse pivot table/matrix, while ignoring the other non-recorded entry in the pivot table.

To learn the k latent factor vectors, where k is the low dimensionality in the joint latent factor space, the model tries to minimize the squared error on the set of known entries in the sparse pivot table (PyData, 2019).

Applying partial derivative to the Equation 2 with respect to p and q gives (PyData, 2019):

$$\frac{\partial f_{ui}}{\partial p_u} = \frac{\partial}{\partial p_u} (r_{ui} - p_u \cdot q_i)^2 = -2q_i (r_{ui} - p_u \cdot q_i)$$

$$\frac{\partial f_{ui}}{\partial q_i} = \frac{\partial}{\partial q_i} (r_{ui} - p_u \cdot q_i)^2 = -2p_u (r_{ui} - p_u \cdot q_i)$$
(2)

The algorithm thus reads (PyData, 2019):

- initialize P and Q to random values
- for N passes/n epochs on the data
  - for all known entries in the sparse pivot table, rui, repeat:
    - update p<sub>u</sub> and q<sub>i</sub> with the following rule:

$$p_u \leftarrow p_u + \alpha \cdot q_i (r_{ui} - p_u \cdot q_i)$$
 (3)  
 $q_i \leftarrow q_i + \alpha \cdot p_u (r_{ui} - p_u \cdot q_i)$ 

But, to avoid overfitting, a regularization term is introduced to the equation (1) (Koren et al., 2009).

$$\min_{q \cdot p^{*}} \sum_{(u,i) \in K} (r_{ui} - q_{i}^{T} p_{u})^{2} + \lambda(||q_{i}||^{2} + ||p_{u}||^{2})$$
 (4)

where K is the set of (u, i) pairs for

which r<sub>ui</sub> is the known entry in the sparse pivot table.

Hence, the updating rule becomes (Koren et al., 2009):

$$q_{i} \leftarrow q_{i} + \gamma \cdot (e_{ui} \cdot p_{u} - \lambda \cdot q_{i})$$

$$p_{u} \leftarrow p_{u} + \gamma \cdot (e_{ui} \cdot q_{i} - \lambda \cdot p_{u})$$
(5)

Learning Algorithms (Stochastic Gradient Descent)

The approach I used to minimize the function in Equation (4) is called Stochastic Gradient Descent. The reason that it is called stochastic instead of normal

gradient descent is that we update the parameters for each predicted r<sub>ui</sub> instead of one iteration/epoch.

Essentially, what Stochastic Gradient Descent does is it loops through all the known entries in the sparse pivot table, as shown in Figure 7 below. For a given known training data point or known entry, the model predicts  $r_{ui}$  and the prediction error  $e_{ui} = r_{ui} - q_i^T p$ . Then it updates the  $p_u$  and  $q_i$  parameter as in equation (5) above.

Steam_game	3DMark	4 Elements	7 Days to Die	9 Clues The Secret of Serpent Creek	A Valley Without Wind 2	A Virus Named TOM	A.
userld							
5250	NaN	NaN	NaN	NaN	NaN	NaN	
76767	NaN	NaN	NaN	NaN	NaN	NaN	
86540	NaN	NaN	NaN	NaN	NaN	NaN	

Figure 7 : Sparse pivot table

This approach combines implementation ease with a relatively fast running time.

For evaluation purpose, if we used all the known entries in the sparse pivot table for training, then we are left with no known entries for evaluation purpose. Since this is also a supervised learning, there is need to have a separate evaluation set. Therefore, what I did was I kept some known entries in the pivot table as evaluation set and did not include it in the training phase. During the evaluation phase, I used the evaluation set that I kept earlier to test how well the model performs on unseen data (Valkov, 2019).

In the training phase, I used GridSearch for tuning the hyperparameters, number of latent factors, gamma and lambda.

Figure 8: Hyperparameter tuning using GridSearch

For measuring the error, one of the most popular metrics used to evaluate the accuracy of Recommender Systems is Root Mean Squared Error (Valkov, 2019).

Where  $y_{ui}$  is the actual number of hours played for a game I by user u,  $y_{ui}$  hat is the predicted one, and N is training size.

Question 4

During the training phase, there are many hyperparameters to be tuned, and the results of hyperparameter tuning using GridSearch is shown in Appendix A. Then, I chose the best set of hyperparameters for training the collaborative filtering latent factor model.

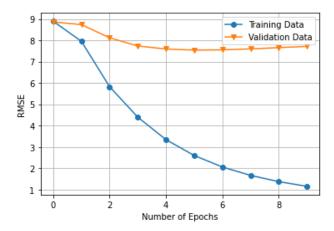


Figure 9: The root mean squared error(RMSE) plot of training data and validation data.

For a more intuitive way of seeing how accurate the trained model is, I tested the collaborative filtering model built by predicting the most favourite games of a user in terms of playing hours in the original dataset. Here is the result:

steam_data.iloc[10].sort_values	(ascending=False)[:10]	df_user_item_filled.iloc[10].sort_values(ascending=False)[:10]		
Steam_game	25.2	Wolfenstein	25.747800	
Wolfenstein	26.0	Left 4 Dead 2	23.496496	
Left 4 Dead 2	26.0	Far Cry 2	22.974824	
Battlefield Bad Company 2	20.0	Battlefield Bad Company 2	21.988369	
Call of Duty Modern Warfare 2	17.5	Call of Duty Modern Warfare 2	20.429848	
Metro 2033	16.9	FINAL FANTASY XIV A Realm Reborn	20.384014	
Half-Life 2	16.6	Wasteland 2	19.443644	
Killing Floor	14.3	DiRT 3	19.209970	
Duke Nukem Forever	14.3	Half-Life 2	18.525060	
Sniper Elite V2	14.2			
Mass Effect	13.7	Rust	18.354479	
Name: 561758, dtype: float64	23.7	Name: 561758, dtype: float64		

Figure : Actual playing hours of games for User 561758 Figure : Predicted playing hours of games for User 561758

As we can see from the results, the steam user likes to play adventure, first person shooting genres of game, and the predicted results show some accurate predictions and some recommended games that are similar to the ones he/she played before that the user will most likely buy.

# Reference:

Doshi, S. (2019, December 17). Brief on Recommender Systems - Towards Data Science.

Medium. https://towardsdatascience.com/brief-on-recommender-systems-

b86a1068a4dd

Koren, Y., Bell, R., & Volinsky, C. (2009). Matrix Factorization Techniques for Recommender Systems. *Computer*, 42(8), 30–37. https://doi.org/10.1109/mc.2009.263

PyData. (2019, August 29). *Hands on - Build a Recommender system: Camille Couturier | PyData Amsterdam 2019* [Video]. YouTube.

<a href="https://www.youtube.com/watch?v=juU7m9rOAqo">https://www.youtube.com/watch?v=juU7m9rOAqo</a>

- Steve Brunton. (2020, January 19). Singular Value Decomposition (SVD): Mathematical Overview [Video]. YouTube. <a href="https://www.youtube.com/watch?v=nbBvuuNVfco">https://www.youtube.com/watch?v=nbBvuuNVfco</a>
- Valkov, V. (2019, June 30). Music artist Recommender System using Stochastic Gradient

  Descent | Machine Learning from Scratch (Part VII). Medium.

https://towardsdatascience.com/music-artist-recommender-system-using-stochastic-gradient-descent-machine-learning-from-scratch-5f2f1aae972c

# Appendix A

```
Hyperparameters : n_factors = 10, gamma = 0.005, lambda = 0.001 :
                  Train Error: 8.909745126680464, Validation Error: 9.274877706458964
Hyperparameters : n_factors = 10, gamma = 0.005, lambda = 0.1 :
                  Train Error: 8.926090031612224, Validation Error: 8.965961136473112
Hyperparameters : n factors = 10, gamma = 0.005, lambda = 0.5 :
                  Train Error: 8.93844773328159, Validation Error: 9.085130930511804
Hyperparameters : n_factors = 10, gamma = 0.01, lambda = 0.001 :
                  Train Error: 8.537490415546785, Validation Error: 7.997279891980885
Hyperparameters : n_factors = 10, gamma = 0.01, lambda = 0.1 :
                  Train Error: 8.560260219834012, Validation Error: 7.385002676669853
Hyperparameters : n_factors = 10, gamma = 0.01, lambda = 0.5 :
                  Train Error: 8.791808373547834, Validation Error: 8.350071309153904
Hyperparameters : n factors = 20, gamma = 0.005, lambda = 0.001 :
                  Train Error: 8.900729779308751, Validation Error: 8.520977194986738
Hyperparameters : n factors = 20, gamma = 0.005, lambda = 0.1 :
                  Train Error: 8.922404536811925, Validation Error: 8.221686533147802
Hyperparameters : n_factors = 20, gamma = 0.005, lambda = 0.5 :
                  Train Error: 8.99464303572115, Validation Error: 6.919181728231755
Hyperparameters : n_factors = 20, gamma = 0.01, lambda = 0.001 :
                  Train Error : 8.069081293844826, Validation Error : 7.880334952899474
Hyperparameters : n_factors = 20, gamma = 0.01, lambda = 0.1 :
                  Train Error : 8.086897994695804, Validation Error : 6.706117534555613
Hyperparameters : n_factors = 20, gamma = 0.01, lambda = 0.5 :
                  Train Error: 8.594410345378195, Validation Error: 8.096083753717961
Hyperparameters: n_factors = 30, gamma = 0.005, lambda = 0.001:
                  Train Error: 8.846252981457633, Validation Error: 8.306629581583696
Hyperparameters : n_factors = 30, gamma = 0.005, lambda = 0.1 :
                  Train Error : 8.883461316204802, Validation Error : 8.419471373179286
Hyperparameters : n_factors = 30, gamma = 0.005, lambda = 0.5 :
                  Train Error: 8.927398000429958, Validation Error: 8.423284032559224
Hyperparameters : n_factors = 30, gamma = 0.01, lambda = 0.001 :
                  Train Error: 7.685875852065938, Validation Error: 6.367249728962334
Hyperparameters : n_factors = 30, gamma = 0.01, lambda = 0.1 :
                  Train Error: 7.7025679191539345, Validation Error: 7.405452721556388
Hyperparameters : n_factors = 30, gamma = 0.01, lambda = 0.5 :
                  Train Error: 8.602992366069913, Validation Error: 7.68275279095803
```