

Cliff Horvick

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Wilmington De. 19803

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Objective

Seeking a management position in a growing company with opportunity for advancement.

Experience

Lendmark Financial

129 Big Elk Mall

Elkton Md 21921

Branch Manager

July 2014- Present

- Supervise daily lending and collection activity of staff.
- Approve loans, offer insurance products , service customers.
- Source, develop and onboard new business partners.
- Maintain office standards of compliance and profitability.
- Hire and train staff as necessary.

Mariner Finance

1831 Pulaski Hwy,

Bear, DE 19701

Branch Manager

March 2013 – July 2015

- Supervise daily lending and collection activity of staff.
- Approve loans, offer insurance products , service customers.
- Attend court hearings for collection of accounts.
- Maintain office standards of compliance and profitability.
- Hire and train staff as necessary.

Verizon Cellular Sales

5003 Edgmont Ave,

Brookhaven, PA 19015

Sales Associate

Sept.2012- March 2013

- Serviced customers.
- Maintained aggressive sales goals.

Springleaf Financial Services

Southeastern Pa

District Manager

June 2004-March 2012

- Supervised all aspects of business for nine offices with 60+ staff
- Received multiple company awards for performance
- Took Philadelphia market from worst to first in company.
- Trained and promoted dozens of employee's including multiple district managers.

Springleaf Financial Services

Southeastern Pa

Branch Manager

June 1996-June 2004

- Managed 3 different full service offices with increasing levels of responsibility after completion of training program in 1997.
- Recruited, hired, trained and promoted several successful employees.
- Maintained company standards of profitability and growth.
- Relocated twice for promotion.

Self Employed

Disc Jockey

1985-1996

- Provided Music Entertainment.
- Worked at local nightclubs and private functions.

Education

- Pennsylvania State University – Physics Major 1985-1987
- Bishop Hannan High School, Scranton Pa
Graduated 1985

References provided upon request