- 1) The conditions for a perfectly competitive market include which one of the following?
- A) Firms can control prices.
- B) Firms must employ the newest technologies to remain competitive.
- C) Profits are zero in the short run.
- D) New entrants cannot threaten existing firms.
- E) Firms behave as price takers.
- 2) Under perfect competition the market demand curve is typically
- A) a rectangular hyperbola.
- B) downward sloping.
- C) infinitely elastic.
- D) upward sloping.
- E) identical to the competitive firm's demand curve.
- 3) A firm's average revenue is defined as
- A) the change in total revenue resulting from the sale of an additional unit of the product.
- B) price times quantity of the product sold.
- C) total revenue divided by the number of units sold.
- D) the change in price resulting from the sale of an additional unit of the product.
- E) the total amount received by the seller from the sale of a product.
- 4) A firm in a perfectly competitive industry will maximize profits by adjusting
- A) average total cost until it equals price.
- B) price until marginal revenue equals marginal cost.
- C) output until marginal revenue equals marginal cost.
- D) price until average revenue equals average total cost.
- E) output until average revenue equals short-run average total cost.
- 5) A price-taking firm in the short run should not produce
- A) when marginal revenue equals average total cost.
- B) if average revenue does not at least equal average variable cost.
- C) when marginal revenue equals marginal cost.
- D) if it is incurring a loss.
- E) if average revenue does not at least equal average total cost.
- 6) Suppose that in a perfectly competitive industry, the market price of the product is \$12. Firm A is producing the output level at which average total cost equals marginal cost, both of which are \$10. To maximize its profits, firm A should
- A) increase its advertising.
- B) reduce output.
- C) change the price of the product.
- D) expand output.
- E) leave output unchanged.
- 7) If a perfectly competitive market is in short-run equilibrium and each firm has P > SRATC, then
- A) new firms will enter the market because existing firms are earning economic profits.
- B) the market supply curve will become less elastic.
- C) individual firms in the industry will increase their output.
- D) existing firms will continue to earn economic profits in the long run.
- E) price will fall in the short run as it is too high and firms are making economic profits.

<u>Output</u>	TVC	TFC
0	0	100
1	40	100
2	70	100
3	120	100
4	180	100
5	250	100
6	330	100
	TABLE 1	

- 8) If the market price were \$71, the competitive firm depicted in Table 1 would produce
- A) 6 units of output.
- B) would not produce because $P < \min$ of ATC.
- C) 2 units of output.
- D) would not produce because P < TFC.
- E) 5 units of output.

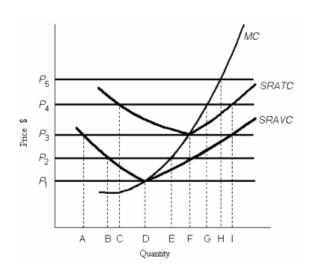


Figure 1

- 9) Refer to Figure 1. If the price a perfectly competitive firm is facing in the market is P_2 , then the profit-maximizing firm in the short run should produce output
- A) B.
- B) C.
- C) D.
- D) E.
- E) F.
- 10) When price is constant the competitive firm's average-revenue curve
- A) is the same as the firm's TR curve.
- B) moves upward to the right and then declines when MC = MR.
- C) is a positively sloped straight line, starting from the origin.
- D) is a straight line that coincides with the market demand curve.
- E) is the same as the firm's demand curve.

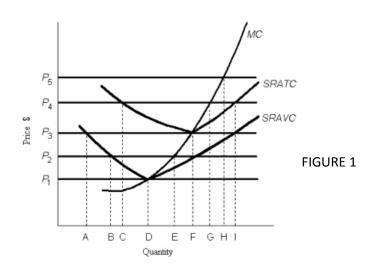
OUIZ 7

VERSION 2

- 1) All of the following pertain to a perfectly competitive market except which one?
- A) All firms have realized the possible economies of scale.
- B) Consumers can shop for the lowest available price.
- C) There is freedom of entry and exit of firms in the industry.
- D) Consumers prefer certain brands over others.
- E) All firms in the industry are price takers.
- 2) The demand facing a perfectly competitive firm
- A) depends on the firm's costs of production.
- B) is horizontal at the market price.
- C) is the same as the industry or market demand.
- D) depends on the firm's output.
- E) depends on the market supply.
- 3) A firm's marginal revenue is defined as
- A) total revenue divided by the number of units sold.
- B) the change in total revenue resulting from the sale of an additional unit of the product.
- C) the change in price resulting from the sale of an additional unit of the product.
- D) price times quantity of the product sold.
- E) the total amount received by the seller from the sale of a product.
- 4) A profit-maximizing firm, in the short run, will expand output
- A) until marginal revenue equals average variable cost.
- B) as long as marginal cost is greater than marginal revenue.
- C) as long as marginal revenue is greater than marginal cost.
- D) until marginal cost begins to rise.
- E) until total revenue equals total cost.
- 5) If a perfectly competitive firm is faced with average revenue below average variable cost it will shut down so as to reduce its
- A) losses to the amount of its variable costs.
- B) costs to zero.
- C) costs to below its revenue.
- D) losses to the amount of its fixed costs.
- E) losses to the amount of its marginal costs.
- 6) Consider a perfectly competitive firm in the following position: output = 4000 units, market price = \$1, fixed costs = \$2000, variable costs = \$2000, and marginal cost = \$1. To maximize profits the firm should
- A) expand output.
- B) increase the market price.
- C) shut down.
- D) not change output.
- E) reduce output.
- 7) If firms in a competitive industry are earning economic profits, one would expect that in the long run
- A) there would be no change in the industry as long as P = MC for the individual firms.
- B) the supply curve for the product will shift to the right as new firms enter the industry, causing industry output to increase and price to fall.
- C) the government would intervene and force the firms to lower prices.
- D) the demand curve for the product will shift to the left, so that the price of the product will fall.
- E) the individual firms will lower their price to discourage new firms from entering the industry.

<u>Output</u>	TVC	TFC
0	0	100
1	40	100
2	70	100
3	120	100
4	180	100
5	250	100
6	330	100
	TABLE 1	

- 8) The break-even price for the firm depicted in Table 1 is
- A) \$40.
- B) \$70.
- C) \$145.
- D) \$220.
- E) \$430.

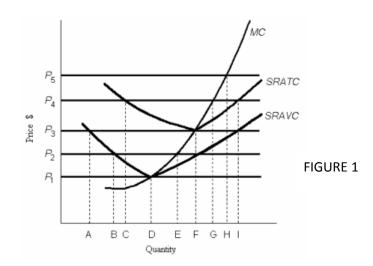


- 9) Refer to Figure 1. If the price a perfectly competitive firm is facing in the market is P_3 , then the profit-maximizing firm in the short run should produce output
- A) A.
- B) C.
- C) D.
- D) E.
- E) F.
- 10) When price is constant the competitive firm's marginal-revenue curve
- A) is the same as the firm's demand curve.
- B) is a positively sloped straight line, starting from the origin.
- C) is a straight line that coincides with the market demand curve.
- D) is the same as the firm's TR curve.
- E) moves upward to the right and then declines when MC = MR.

- 1) The theory of perfect competition is built on critical assumptions, one of which is that
- A) the individual firm can affect the price of the product it sells.
- B) each firm must earn economic profits to remain in the industry.
- C) there are few producers of an identical product.
- D) any firm can easily enter or leave the industry.
- E) the individual firm can influence demand by advertising.
- 2) Under perfect competition, the demand curve facing a firm is typically
- A) upward sloping.
- B) the same as the industy's demand curve.
- C) a rectangular hyperbola.
- D) downward sloping.
- E) infinitely price elastic.
- 3) A competitive firm's total revenue is equal to all of the following except which one?
- A) Average revenue multiplied by the number of units sold
- B) Marginal revenue times quantity of the product sold
- C) Price times market demand
- D) Price times quantity of the product sold
- E) The total amount received by the seller from the sale of a product
- 4) In the short run the profit-maximizing behaviour for a price-taking firm requires it to operate where
- A) P = MC, given that P is greater than or equal to AVC.
- B) P = MC, given that P is greater than or equal to ATC.
- C) P = TR = TC.
- D) AVC = AR.
- E) P > MR > MC.
- 5) The shut-down point is the price at which a firm can just cover its
- A) fixed costs.
- B) variable costs.
- C) non-economic costs.
- D) marginal costs.
- E) unstated costs.
- 6) A perfectly competitive firm is currently producing an output level where price is \$10, average variable cost is
- \$8, average total cost is \$12, and marginal cost is \$10. In order to maximize profits, this firm should
- A) decrease output.
- B) increase the market price.
- C) not change output. This firm is at its profit-maximizing position.
- D) increase output.
- E) shut down.
- 7) If firms in a competitive industry are suffering losses, then one would expect that in the long run
- A) the demand curve for the product will shift to the left, causing equilibrium output and price to decline.
- B) there would be no change in the number of firms in the industry as long as firms are covering their average variable costs.
- C) each firm would raise its price until it was breaking even.
- D) the supply curve for the product will shift to the left as firms leave the industry, causing industry output to fall and price to rise.
- E) the supply curve for the product will shift to the right as individual firms lower their prices to increase their sales.

<u>Output</u>	TVC	TFC
0	0	100
1	40	100
2	70	100
3	120	100
4	180	100
5	250	100
6	330	100
	TABLE 1	

- 8) The firm depicted in Table 1 would shut down in the short run if the market price of its output dropped below
- A) \$35.
- B) \$40.
- C) \$70.
- D) \$90.
- E) \$100.

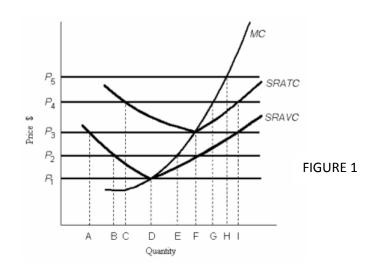


- 9) Refer to Figure 1. If the price a perfectly competitive firm is facing in the market is P_4 , then the profit-maximizing firm in the short run should produce output
- A) C.
- B) F.
- C) G.
- D) H.
- E) I.
- 10) All firms contend with four concepts of revenue: total revenue, average revenue, marginal revenue, and price. For a perfectly competitive firm which statement below is true?
- A) Total revenue, average revenue, marginal revenue, and price are all equal.
- B) Only marginal revenue and price are all equal.
- C) Only average revenue and price are all equal.
- D) Only average revenue, marginal revenue, and price are all equal.
- E) None of these revenues are equal.

- 1) An example of a product that could most closely satisfy the homogeneous product assumption of perfect competition is
- A) barley.
- B) shampoo.
- C) cars.
- D) pizza.
- E) personal computers.
- 2) In order to decide the appropriate output to produce the perfectly competitive firm needs to know
- A) what other firms in the industry are producing.
- B) the industry or market demand.
- C) the market price of its output.
- D) the industry or market supply.
- E) its competitors' market strategies.
- 3) The perfectly competitive firm's demand curve is the same as
- A) its average-revenue curve and total-revenue curve.
- B) both its marginal and average-revenue curves.
- C) both its marginal and total-revenue curves.
- D) its total-revenue curve.
- E) the market demand curve.
- 4) If a perfectly competitive firm in the short run is producing where P = ATC = MC, we can say that this firm is
- A) at its profit-maximizing output level.
- B) earning economic profits.
- C) incurring losses.
- D) obliged to shut down.
- E) on the downward-sloping portion of the demand curve.
- 5) A price-taking firm's supply curve in the short run coincides with
- A) the rising portion of the average-variable-cost curve.
- B) the marginal-cost curve above the average-variable-cost curve.
- C) the industry supply curve.
- D) the entire marginal-cost curve.
- E) the average-revenue curve.
- 6) Consider a perfectly competitive firm in the following position: output = 4000 units, market price = \$1, fixed costs = \$2000, variable costs = \$1000, and marginal cost = \$1.10. To maximize profits the firm should
- A) reduce output.
- B) increase the market price.
- C) not change output.
- D) shut down.
- E) expand output.
- 7) A firm in perfect competition has, at its long-run profit-maximizing position,
- A) $P = MC = \min \max \text{ short-run } ATC = \min \max \text{ long-run } AC.$
- B) will make large economic profits.
- C) successfully established barriers to entry.
- D) a strong profit incentive to expand capacity.
- E) a highly differentiated product.

Outp	ut TVC	TFC
0	0	100
1	40	100
2	70	100
3	120	100
4	180	100
5	250	100
6	330	100

- **TABLE 9-1**
- 8) Using the data in Table 9-1, if the firm was producing at an output level of 2 units, the *ATC* would be _____ and the *AVC* would be _____.
- A) \$50; \$50
- B) \$140; \$40
- C) \$100; \$70
- D) \$70; \$35
- E) \$85; \$35



- 9) Refer to Figure 1. If the price a perfectly competitive firm is facing in the market is P_5 , then the profit-maximizing firm in the short run should produce output
- A) D.
- B) E.
- C) F.
- D) G.
- E) H.

- 10) A perfectly competitive firm's demand curve
- A) is identical to the market demand curve.
- B) is one horizontal line where AR = MR.
- C) is downward sloping.
- D) yields constant total revenues.
- E) has unit elasticity.

Answer Section

- 1) E
- 2) B
- 3) C
- 4) C
- 5) B
- 6) D
- 7) A
- 8) E
- 9) D
- 10) E

QUIZ 7 VERSION 2

Answer Section

- 1) D
- 2) B
- 3) B
- 4) C
- 5) D
- 6) D
- 7) B
- 8) B
- 9) E
- 10) A

Answer Section

- 1) D
- 2) E
- 3) C
- 4) A
- 5) B
- 6) C
- 7) D
- 8) A
- 9) C
- 10) D

QUIZ 7 VERSION 4

Answer Section

- 1) A
- 2) C
- 3) B
- 4) A
- 5) B
- 6) A
- 7) A
- 8) E
- 9) E
- 10) B