Chris Cornell 1922 N 18<sup>th</sup> St. #1B, Philadelphia, PA 19121 Apple Walnut St., Philadelphia Position: Technical Specialist

Dear Hiring Manager:

This week, my roommate introduced me to Evan, a Technical Specialist in your store. When the three of us sat down on his sofa, the gorgeous drone footage on his TV stole my attention - I asked Evan about them, and he explained that it was streamed from his Apple TV. A few minutes later, he showed us a lamp equipped with 3 Philips Hue bulbs, using the "Hey, Siri" function of his phone to change the colors by voice; Siri recognized colors ranging from "Periwinkle" to "Blood Orange", changing the colors of the lights smoothly with minimal delay.

I had known about these features previously because I enjoy keeping up with new tech releases and software/hardware innovations, but it's rare to see these features in action. All four of the people in that room were iPhone users, but only half knew of this feature beforehand. The other two with us were awestruck at this perfectly integrated light system that they, too, could control with their iPhones.

It's moments like this that I have found myself sharing with people in my life for many years. Each time I visit my grandma, she has a question about her laptop or her phone – and every time, there's something new I can show her about a device she's owned for months or years. For this reason, when Evan described his work at Apple Walnut St., I was immediately excited by the idea. As I have grown up, I realized that what I enjoy most is learning about things I care about and sharing that knowledge with others.

In my time with previous employers, I have strengthened the skills that I know will help me to succeed in the Apple Store environment. I retain information well, and I can empathize with both customers and coworkers to understand their needs. I am a quick thinker that will treat each situation as an opportunity to learn for the future. I have a technical background and troubleshooting problems has become second nature to me. For these reasons, I believe I would make a great addition to your team.

Thank you fo	or your co	onsideration	1.

Sincerely,

Chris Cornell