Chris Cornell 1922 N 18th St. #1B, Philadelphia, PA 19121 Apple Walnut St., Philadelphia Position: Technical Specialist

Dear Hiring Manager:

This week, my roommate introduced me to Evan, a Technical Specialist in your store. He showed us a lamp equipped with 3 Philips Hue bulbs, using the "Hey, Siri" function of his phone to change the colors by voice. Siri recognized colors ranging from "Periwinkle" to "Blood Orange", changing the colors of the lights smoothly with minimal delay. A few minutes after, I looked down to see I had received a voicemail from a mutual friend of my roommate's. I told my roommate and proceeded to read the message to him using iOS's beta transcription function.

I've known about these features previously because I tend to be inquisitive with my own devices as well as a close follower of new tech releases and software/hardware innovations. However, it's rare to see some of these features in action. All four people in the room were iPhone owners, but I was surprised to learn that only Evan and I knew of these capabilities. The other two were awestruck at this perfectly integrated light system that they, too, could control with their iPhones, as well as at the accuracy of the voicemail transcription.

It's moments like this that I have found myself sharing with people in my life for many years. Each time I visit family, they have a question about their laptop or phone – and every time, there's something new I can demonstrate about a device they have owned for months or years. For this reason, when Evan told me about his job at Apple Walnut St., I was immediately excited by the prospect. As I've grown up, I've realized that what I enjoy most is learning about things I care about and sharing that knowledge with others.

During my time with previous employers, I have strengthened the skills that I know will help me to succeed in the Apple Store environment. I retain information well, and I can empathize with both customers and coworkers to understand their needs. I am a quick thinker that will treat each situation as an opportunity to learn for the future. I have a technical background and troubleshooting problems has become second nature to me. For these reasons, I believe I would make a great addition to your team.

| Thank | you for | r your | consideration | ı. |
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Sincerely,

Chris Cornell