

EDUCATION

University of Alberta, Incoming Student

Doctor of Medicine

Aug 2024 - May 2028

- Admitted to intensive 4-year program in the Faculty of Medicine & Dentistry beginning Fall 2024

University of Calgary, Master of Engineering

Software Engineering

May 2023 - Apr 2024

GPA: 4.00

- Developed event driven microservice for CISCO Secure Endpoint using Apache Kafka, Spring Integration and AWS S3 & EC2 instances

Queen’s University, Bachelor of Applied Science

Mechanical Engineering

Sep 2015 - Aug 2019

GPA: 3.82

- Varsity Volleyball Athlete: OUA Rookie of the Year, Academic All-Canadian, USports All-Rookie Team

PROFESSIONAL EXPERIENCE

Sales Strategy & Operations Analyst

Go Evo Inc.

Apr 2022 - May 2023

- Led a cross-functional team through the development and implementation of a systematic, data-driven approach to sales prospecting which led to an average 86% quarter-over-quarter increase in outreach interaction rate
- Primary liaison between the sales department and product development team. Able to efficiently translate complex technical concepts into easily digestible formats for various stakeholders
- Managed all RFP deliverables and client demonstrations, leading to the highest quarterly advancement rate in company history at 80%

Technical Sales Engineer

Engineered Air

Nov 2020 - Apr 2022

- Self-driven to continuously prospect for new accounts to exceed monthly growth targets and sold over \$2.3M of equipment in 12 months, outpacing the expected annual average of \$1.5M
- Created a dynamic tool to organize project timelines and visualize crucial metadata pertinent to each project. This tool was adopted by the entire office sales staff to allow faster access to data when closing projects and streamline office reporting duties

Production & Design Engineer

Engineered Air

Sep 2019 - Nov 2020

- Designed over \$1M of equipment custom industrial HVAC equipment and oversaw various manufacturing departments across 4 facilities

ACTIVITIES & INTERESTS

- Volunteer patient advisor for Alberta Health Services and Mentor at Boys & Girls Clubs Big Brothers Big Sisters of Edmonton
- National-level volleyball athlete: U19 Western Canada Summer Games Beach Volleyball gold medallist and U18 Indoor Volleyball National Champion

SKILLS

Data Engineering/Analytics	Machine Learning	Leadership	Complex Problem Solving
Full Stack Development	Deep Learning	Client Relationship Management	Critical Thinking
Python, SQL, PowerBI	PyTorch, Scikit Learn	Cross-Functional Teamwork	Project Management