

Christopher T. Conlon

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Employment

Assistant Professor, NYU Stern, Department of Economics 2016-
Assistant Professor, Columbia University, Department of Economics, 2011-2016
Instructor, Columbia University 2010-2011
Visitor at Cowles Foundation, Yale University (April 2019)
Visitor at INSEAD (June 2015, 2017, 2019)
Visitor at Stanford Institute for Economic Policy Research (AY 2013-2014)

Education

Ph.D. Economics, Yale University (December 2010)
M.Phil Economics, Yale University (May 2008)
M.A. Economics, Yale University (Dec 2005)
A.M., Statistics, Harvard University (May 2004)
A.B. Applied Mathematics *magna cum laude*, Harvard College (May 2004)

Research

Publications

Demand Estimation under Incomplete Product Availability. (2013)
American Economic Journal: Microeconomics. (w/ J. Mortimer)

Wholesale Prices, Retail Prices and the Lumpy PassThrough of Alcohol Taxes
American Economic Journal: Economic Policy (November 2020). (with Nirupama Rao)

Common Ownership in America 1980-2017 (w/ Matt Backus and Michael Sinkinson)
American Economic Journal: Microeconomics (Forthcoming).

Best Practices for Differentiated Products Demand Estimation with pyBLP (with Jeff Gortmaker)
RAND Journal of Economics (Forthcoming).

Working Papers

All Units Discount: Experimental Evidence from the Vending Industry (w/ J. Mortimer).
Revise and Resubmit: Journal of Political Economy

Empirical Properties of Diversion Ratios (w/ J. Mortimer)
Revise and Resubmit: RAND Journal of Economics

Common Ownership and Competition in the Ready-To-Eat Cereal Industry (with Matt Backus and Mike Sinkinson)

The Price of Liquor is Too Damn High: Alcohol Taxation and Market Structure (with Nirupama Rao)
Under Review

The Common Ownership Hypothesis: Theory and Evidence (Brookings WP) (w/ Matt Backus and Michael Sinkinson)

The Empirical Likelihood MPEC Approach to Demand Estimation

A Dynamic Model of Prices and Margins in the LCD TV Industry.

Effects of Product Availability: Experimental Evidence (w/ J. Mortimer)

Choice Modeling in the Marketing-Operations Management Interface with (Shard Borle, Hai Che, Vivek Farias, Karan Girotra, Sachin Gupta, Kanishka Misra, Julie H. Mortimer, Andres Musalem, Marcelo Olivares, Gustavo Vulcano, Fanyin Zheng). *Under Review*.

Work In Progress

Diversification Costs of Limiting Common Ownership (w/ Daniel Stackman)

Neural Networks and Consideration Sets

Service

Referee Service: Econometrica, American Economic Review, Journal of Political Economy, American Economic Review, Review of Economic Studies, Quarterly Journal of Economics, RAND Journal of Economics, Journal of Econometrics, AEJ: Microeconomics, AEJ: Policy, European Economic Review, International Economic Review, Review of Economics and Statistics, Journal of Public Economics, International Journal of Industrial Organization, Journal of Industrial Economics, Journal of Development Economics, Marketing Science, Management Science.

Advising/Committee Member: Alejo Czerwonko (UBS), Jessie Handbury (Wharton), Jisun Baek (KDI School of Public Policy and Management), Yun Kim, Donald Ngwe (HBS Marketing), Joseph Hogan (Ellington Capital), Ilton Soares (NERA), Zach Brown (Michigan Economics). Seher Gupta (Bates White). Ryan Stevens (Facebook/Instagram).