

TransTech Systems

Export Experts

Did you know that over the last 15 years, TransTech Systems has exported anywhere from 50% to 70% of our product sales to almost 90 countries worldwide? Early on, TransTech Systems' current management team had the foresight to begin ramping up the export market so that we would never be caught flat-footed if there were any downturns in the U.S. market. By having distributors in over 28 locations around the world, TransTech Systems is able to keep our finger on the pulse of the construction industry worldwide and take advantage of areas where road construction is booming.

Our distributor network is one of the keys to our success in growing our brand and introducing our innovative technology to more and more users throughout the world. TransTech Systems is very demanding about who we allow to become a distributor. There is usually a one year trial period that candidates must successfully navigate before they are brought on board as official distributors. During that time, they must demonstrate professionalism, sales ability and superior knowledge of our products' technical capabilities and user friendliness. TransTech Systems provides periodic in-person training sessions for our distributor team at a central, global location. At any time, using various methods of communication at any hour of the day, our distributors know that our team is available to take questions, respond to very unique application questions, and provide the valuable service guidance as needed! TransTech Systems is also very appreciative to our distributor network, and provide regular distributor awards that recognize superior performance and provide for healthy competition among our distributors worldwide.

As you can imagine, getting so many distributors on board throughout the world takes a great deal of time and energy. However, all of the hard work required to grow and maintain our effective distributor network has proven to be well worth the effort. In recognition of TransTech Systems' exporting prowess, we have won two awards acknowledging our accomplishments:



**Export-Import Bank of
the United States –
Export Achievement
Certificate in 2017 (left)**

**Tech Valley Global
Business Network –
International Trade
Award in 2011 (right)**

