

Chris Duffey

Richmond, VA 23238

duffeyvt12@gmail.com

+1 804-998-9585

Authorized to work in the US for any employer

Work Experience

Current:

Senior Procurement Manager Performance Livestock and Feed Co.

Richmond, VA

April 2023 to Present

- Manage procurement of macro ingredients for two feed manufacturing facilities.
- Oversee risk management
- Facilitate logistics for manufacturing facilities
- Product origination and leverage multiple suppliers
- Maintain and analyze budgets

Senior Commodity Trader TOFCO AG - Chicago, IL

January 2022 to March 2023

- Merchandise Macro and Micro ingredients for sale to retail, feed mills, and end users.
- Facilitate over 100 plus clients in various retail sectors
- Risk Management
- Budgeting
- New product origination
- Position management

Commodity Manager Feed Ingredient Merchant, Cargill/Southern States –Richmond, VA/ Amarillo, TX

August 2013 to January 2021

- Oversaw Macro and Micro ingredient purchasing for multiple feed mill locations in North America
- Managed multiple commodity accounts tailored to retail, feed manufacturing, and end users.
- Advised trade group in strategy and execution of large purchase contracts
- Source, facilitate, and execute trades
- Source transportation for shipments

Supervisor Tyson Foods - Richmond, VA

February 2013 to August 2013

- Supervised 75 employees in manufacturing, processing, and packaging of Chick Fil A poultry products
- Oversaw manufacturing of Chick-Fil-A products for Virginia/Pennsylvania/DC/North Carolina/South Carolina
- Programmed and maintained production line equipment

Education

- Bachelors in Animal Sciences Virginia Tech September '10 to December '12
- Associates Agriculture Technologies- Virginia Tech September '08 to December '10
- Full stack Development– University of Richmond August '24

Skills

- Budgeting
- Problem solving
- Microsoft office
- Supply Chain
- Procurement
- Sourcing
- Public Speaking
- Agile
- ERP Systems
- Contracts
- Supply chain management (10+ years)
- Research & development
- Analysis skills
- SAP
- Oracle
- Forecasting
- Process Improvement

Additional Information

SKILLS SUMMARY

Currently, I am an agricultural professional managing commodity accounts for the Continental United States. Sourcing, facilitating and executing trades of macro and micro feed ingredients for a diverse customer base and supporting multiple supply chains in a team-based environment. I respond positively to direction and, in turn, provide direction to employees and team players. I am a relationship builder and maintainer and a highly effective communicator. I accomplish the goals of the company through effective negotiation, bridging the gap of communication among the suppliers and customers, and setting aside time to comprehend the task at hand. I am an excellent leader and able to train and motivate the team towards the objective. I am technically proficient, obtain excellent interpersonal skills, and communicate well at all organizational levels. I am well organized and able to multi-task while attending to all details. Highly motivated; works well independently and in a team environment. I work fluidly under pressure and diligently to create and develop win-win scenarios between my company and its customers. I am very dedicated, intelligent, personable, and exemplify a positive attitude and work ethic along with determination and drive to succeed. I have proven to be an asset to the team, providing sound business acumen and a collaborative nature ensuring the work is accomplished in a timely and accurate manner. While maintaining my own workload, I am always willing to assist others and take on new responsibilities.