PFU Business report  
  
New customer's development  
and increasing the sale of product  
  
My country economy at this season keeps escaping from Odoba of business though holds a crude oil  
high so on unstable element that continues still, and recovering gradually and well.  
In the IT industry, there is an influence such as competing intensification in narrowing investment field.  
  
[The main product and service at this season]  
  
From the product headquarters  
In the image business, the new model turning on of the A3 high-speed, usually bad  
two sided color scanner that achieved a high-speed reading aimed at.  
wroom was established in United States, Europe, and Asia/Oceania.  
  
@Image business  
  
1) Scanner class  
  
A3 high-speed, two sided color scanner "fi-5900C" that 100 high-n  
function to enable industry-leading was installed was announced in  
ScanSnap gotten popular because of an office and individual use.  
  
2) DLM solution scanner  
The DLM solution that used received the rise of the concern to efficient Satisfaction rating to new product  
management and internal management of the corporate private circum-  
  
stances report in recent years and attracted attention. The function of software that the inspection of data is possible by  
the sense that turns over the file is strengthened, and easiness to use has been improved.  
  
{approach on business risk)  
  
@In-house activity  
  
The attestation intended for each office in Shinbashi, Kansai, and Tokai was acquired in environment ISO in February,  
2006. In addition, it participates in the minus 6% that is a national movement of the global warming prevention, and  
"Culbiz" is done. The scandal of the enterprise has frequently generated is received, concern is sent to the system mainte-  
nance including the observance of the law in recent years.  
  
Enhancement of system of management i  
  
The committee that aimed at the decrease of a variety of business 80  
  
risks in an individual business talk was newly established. Moreover, 70  
  
the recognition of "Privacy mark" is received to manage customer and Go  
  
employee's individual information appropriately in 2001, and the activ- Fe | i | i ua  
  
ity based on the protection of individual information policy is continued. 30  
  
It is ..bAsia/Oceania in globalln addition, our technology, commodity 20 |  
  
power, and correspondence power were evaluating acquired. 10 fi  
OL  
  
1998 1999 2000 2001 2002 2003 2004  
  
Satisfaction rating to new product