Nintendo Video Game Sales -Exploratory Data Analysis

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Dataset: https://www.kaggle.com/datasets/thedevastator/global-video-game-sales



Image link

Dataset Overview

This dataset has been sourced from vgchartz.com. The data was scraped from numerous sources to compile a dataset of many video game titles for various video game consoles with global sales over 100,000. Video game titles span all the way from 1980 - 2020!

The columns that this dataset includes are:

- Name The name of the video game titles.
- **Platform** The Console associated with the videogame title. (Example: Gamecube, PS1, PS2 etc.)
- **Year** The year the video game was released.
- **Genre** What type of category/genre the video game is.
- **Publisher** Which company has published the video game.
- **NA_Sales** How many sales were in the United States, in millions.

- EU_Sales How many sales were in the Europe, in millions.
- **JP_Sales** How many sales were in the Japan, in millions.
- Other_Sales How many sales were in the other countries/regions, in millions.
- Global_Sales Total sales across all regions, in millions.

Note: This dataset analysis only contains data up to 2017 and does not include data on the Nintendo Switch.

Section 1: Read, Clean, and Learn about the Data

```
In [38]:
           #Import in standard libraries to help with the analysis.
           import numpy as np
           import pandas as pd
           import matplotlib.pyplot as plt
           import seaborn as sns
           %matplotlib inline
           #Set 'df' as our dataframe variable, reading in the 'vgsales.csv' document.
In [39]:
           df = pd.read_csv("vgsales.csv", encoding='latin-1')
In [40]:
           #Check to make sure information loaded correctly and start to get familiar with our date
           df.head()
Out[40]:
             Rank
                         Name Platform
                                            Year
                                                   Genre
                                                          Publisher NA Sales EU Sales JP Sales Other Sales
                1
                      Wii Sports
                                          2006.0
                                                   Sports
                                                          Nintendo
                                                                       41.49
                                                                                 29.02
                                                                                          3.77
                                                                                                      8.46
                                      Wii
                     Super Mario
                2
                                     NES 1985.0 Platform
                                                          Nintendo
                                                                       29.08
                                                                                  3.58
                                                                                          6.81
                                                                                                      0.77
                           Bros.
                      Mario Kart
          2
                3
                                      Wii 2008.0
                                                   Racing
                                                          Nintendo
                                                                       15.85
                                                                                 12.88
                                                                                          3.79
                                                                                                      3.31
                            Wii
                      Wii Sports
          3
                4
                                      Wii 2009.0
                                                   Sports
                                                          Nintendo
                                                                       15.75
                                                                                 11.01
                                                                                          3.28
                                                                                                      2.96
                         Resort
                       Pokemon
                                                    Role-
                5 Red/Pokemon
                                      GB 1996.0
                                                          Nintendo
                                                                       11.27
                                                                                  8.89
                                                                                          10.22
                                                                                                       1.00
                                                  Playing
                           Blue
           #Call info() method to check for data types and potential null values. Null values spot
In [41]:
           df.info()
          <class 'pandas.core.frame.DataFrame'>
          RangeIndex: 16598 entries, 0 to 16597
          Data columns (total 11 columns):
               Column
                               Non-Null Count Dtype
```

```
Rank
                  16598 non-null int64
                  16598 non-null object
1
    Name
 2
    Platform
                  16598 non-null object
                  16327 non-null float64
 3
    Year
                  16598 non-null object
    Genre
5
                  16540 non-null object
    Publisher
                  16598 non-null float64
 6
   NA Sales
                  16598 non-null float64
7
    EU Sales
8
    JP Sales
                  16598 non-null float64
    Other_Sales 16598 non-null float64
9
10 Global_Sales 16598 non-null float64
dtypes: float64(6), int64(1), object(4)
memory usage: 1.4+ MB
```

#Check for total amount of null values and in their respective categories. In [42]: df.isna().sum()

0 Out[42]: Rank 0 Name Platform 0 Year 271 Genre 0 58 Publisher NA Sales 0 EU Sales 0 JP Sales 0 Other Sales 0 Global_Sales dtype: int64

In [43]: | #Inspect the "Year" columns NaN values to determine how to handle them! This could be us df[df['Year'].isna()]

Out[43]:		Rank	Name	Platform	Year	Genre	Publisher	NA_Sales	EU_Sales	JP_Sales	Othe
	179	180	Madden NFL 2004	PS2	NaN	Sports	Electronic Arts	4.26	0.26	0.01	
	377	378	FIFA Soccer 2004	PS2	NaN	Sports	Electronic Arts	0.59	2.36	0.04	
	431	432	LEGO Batman: The Videogame	Wii	NaN	Action	Warner Bros. Interactive Entertainment	1.86	1.02	0.00	
	470	471	wwe Smackdown vs. Raw 2006	PS2	NaN	Fighting	NaN	1.57	1.02	0.00	
	607	608	Space Invaders	2600	NaN	Shooter	Atari	2.36	0.14	0.00	
	•••										
	16307	16310	Freaky Flyers	GC	NaN	Racing	Unknown	0.01	0.00	0.00	
	16327	16330	Inversion	РС	NaN	Shooter	Namco Bandai Games	0.01	0.00	0.00	
	16366	16369	Hakuouki: Shinsengumi	PS3	NaN	Adventure	Unknown	0.01	0.00	0.00	

	Rank	Name	Platform	Year	Genre	Publisher	NA_Sales	EU_Sales	JP_Sales	Othe
		Kitan								
16427	16430	Virtua Quest	GC	NaN	Role- Playing	Unknown	0.01	0.00	0.00	
16493	16496	The Smurfs	3DS	NaN	Action	Unknown	0.00	0.01	0.00	

271 rows × 11 columns

In [44]: #Inspect the 'Publisher' columns NaN values. These could potentially serve useful for o df[df['Publisher'].isna()]

Out[44]:		Rank	Name	Platform	Year	Genre	Publisher	NA_Sales	EU_Sales	JP_Sales	Oth
	470	471	wwe Smackdown vs. Raw 2006	PS2	NaN	Fighting	NaN	1.57	1.02	0.00	
	1303	1305	Triple Play 99	PS	NaN	Sports	NaN	0.81	0.55	0.00	
	1662	1664	Shrek / Shrek 2 2-in-1 Gameboy Advance Video	GBA	2007.0	Misc	NaN	0.87	0.32	0.00	
	2222	2224	Bentley's Hackpack	GBA	2005.0	Misc	NaN	0.67	0.25	0.00	
	3159	3161	Nicktoons Collection: Game Boy Advance Video V	GBA	2004.0	Misc	NaN	0.46	0.17	0.00	
	3166	3168	SpongeBob SquarePants: Game Boy Advance Video	GBA	2004.0	Misc	NaN	0.46	0.17	0.00	
	3766	3768	SpongeBob SquarePants: Game Boy Advance Video	GBA	2004.0	Misc	NaN	0.38	0.14	0.00	
	4145	4147	Sonic the Hedgehog	PS3	NaN	Platform	NaN	0.00	0.48	0.00	
	4526	4528	The Fairly Odd Parents: Game Boy Advance Video	GBA	2004.0	Misc	NaN	0.31	0.11	0.00	
	4635	4637	The Fairly Odd Parents: Game Boy	GBA	2004.0	Misc	NaN	0.30	0.11	0.00	

	Rank	Name	Platform	Year	Genre	Publisher	NA_Sales	EU_Sales	JP_Sales	Othe
		Advance Video								
5302	5304	Dragon Ball Z: Budokai Tenkaichi 2 (JP sales)	Wii	NaN	Action	NaN	0.15	0.05	0.14	
5647	5649	Cartoon Network Collection: Game Boy Advance V	GBA	2005.0	Misc	NaN	0.23	0.08	0.00	
6272	6274	The Legend of Zelda: The Minish Cap(weekly JP 	GBA	NaN	Action	NaN	0.00	0.00	0.27	
6437	6439	Sonic X: Game Boy Advance Video Volume 1	GBA	2004.0	Misc	NaN	0.19	0.07	0.00	
6562	6564	Dora the Explorer: Game Boy Advance Video Volu	GBA	2004.0	Misc	NaN	0.18	0.07	0.00	
6648	6650	Cartoon Network Collection: Game Boy Advance V	GBA	2004.0	Misc	NaN	0.18	0.07	0.00	
6849	6851	All Grown Up!: Game Boy Advance Video Volume 1	GBA	2004.0	Misc	NaN	0.17	0.06	0.00	
7208	7210	Nicktoons Collection: Game Boy Advance Video V	GBA	2004.0	Misc	NaN	0.16	0.06	0.00	
7351	7353	Yu Yu Hakusho: Dark Tournament	PS2	NaN	Fighting	NaN	0.10	0.08	0.00	
7470	7472	SpongeBob SquarePants: Game Boy Advance Video	GBA	2004.0	Misc	NaN	0.15	0.05	0.00	
7953	7955	Thomas the Tank Engine &	GBA	2004.0	Adventure	NaN	0.13	0.05	0.00	

	Rank	Name	Platform	Year	Genre	Publisher	NA_Sales	EU_Sales	JP_Sales	Othe
8330	8332	Friends Dragon Ball GT: Game Boy Advance Video Volume 1	GBA	2004.0	Misc	NaN	0.12	0.05	0.00	
8341	8343	Codename: Kids Next Door: Game Boy Advance Vid	GBA	2004.0	Misc	NaN	0.12	0.05	0.00	
8368	8370	Teenage Mutant Ninja Turtles: Game Boy Advance	GBA	2004.0	Misc	NaN	0.12	0.04	0.00	
8503	8505	Stronghold 3	PC	2011.0	Strategy	NaN	0.06	0.10	0.00	
8770	8772	Cartoon Network Collection: Game Boy Advance V	GBA	2005.0	Misc	NaN	0.11	0.04	0.00	
8848	8850	Pokémon: Johto Photo Finish: Game Boy Advance	GBA	2004.0	Misc	NaN	0.11	0.04	0.00	
8896	8898	Strawberry Shortcake: Game Boy Advance Video V	GBA	2004.0	Misc	NaN	0.11	0.04	0.00	
9517	9519	Farming Simulator 2011	PC	2010.0	Simulation	NaN	0.00	0.13	0.00	
9749	9751	Super Robot Wars OG Saga: Masou Kishin II - Re	PSP	NaN	Strategy	NaN	0.00	0.00	0.12	
10382	10384	Disney Channel Collection Vol. 1	GBA	2004.0	Misc	NaN	0.08	0.03	0.00	
10494	10496	Atsumare! Power Pro Kun no DS Koushien	DS	NaN	Sports	NaN	0.00	0.00	0.10	
11076	11078	Action Man- Operation Extreme	PS	NaN	Action	NaN	0.05	0.03	0.00	

	Rank	Name	Platform	Year	Genre	Publisher	NA_Sales	EU_Sales	JP_Sales	Othe
11526	11528	Cartoon Network Collection: Game Boy Advance V	GBA	2004.0	Misc	NaN	0.06	0.02	0.00	
12487	12489	Chou Soujuu Mecha MG	DS	NaN	Simulation	NaN	0.00	0.00	0.06	
12517	12519	Prinny: Can I Really Be The Hero? (US sales)	PSP	NaN	Action	NaN	0.06	0.00	0.00	
13278	13280	Monster Hunter Frontier Online	PS3	NaN	Role- Playing	NaN	0.00	0.00	0.05	
13672	13674	B.L.U.E.: Legend of Water	PS	NaN	Adventure	NaN	0.00	0.00	0.04	
13962	13964	World of Tanks	X360	NaN	Shooter	NaN	0.00	0.03	0.00	
14087	14089	Housekeeping	DS	NaN	Action	NaN	0.00	0.00	0.04	
14296	14299	Bikkuriman Daijiten	DS	NaN	Misc	NaN	0.00	0.00	0.03	
14311	14314	Silverlicious	DS	2012.0	Action	NaN	0.03	0.00	0.00	
14698	14701	UK Truck Simulator	РС	2010.0	Simulation	NaN	0.00	0.03	0.00	
14942	14945	Umineko no Naku Koro ni San: Shinjitsu to Gens	PS3	NaN	Adventure	NaN	0.00	0.00	0.02	
15056	15059	Xia-Xia	DS	2012.0	Platform	NaN	0.00	0.02	0.00	
15261	15264	Mario Tennis	3DS	NaN	Sports	NaN	0.00	0.00	0.02	
15325	15328	Nicktoons Collection: Game Boy Advance Video V	GBA	2005.0	Misc	NaN	0.01	0.01	0.00	
15353	15356	Demolition Company: Gold Edition	РС	2011.0	Simulation	NaN	0.00	0.02	0.00	
15788	15791	Moshi, Kono Sekai ni Kami- sama ga Iru to suru	PSV	2016.0	Adventure	NaN	0.00	0.00	0.02	
15915	15918	Dream Dancer	DS	NaN	Misc	NaN	0.01	0.00	0.00	

	Rank	Name	Platform	Year	Genre	Publisher	NA_Sales	EU_Sales	JP_Sales	Othe
16191	16194	Homeworld Remastered Collection	РС	NaN	Strategy	NaN	0.00	0.01	0.00	
16198	16201	AKB1/48: Idol to Guam de Koishitara	X360	NaN	Misc	NaN	0.00	0.00	0.01	
16208	16211	Super Robot Monkey Team: Game Boy Advance Vide	GBA	2005.0	Misc	NaN	0.01	0.00	0.00	
16229	16232	Brothers in Arms: Furious 4	X360	NaN	Shooter	NaN	0.01	0.00	0.00	
16367	16370	Dance with Devils	PSV	2016.0	Action	NaN	0.00	0.00	0.01	
16494	16497	Legends of Oz: Dorothy's Return	3DS	2014.0	Puzzle	NaN	0.00	0.01	0.00	
16543	16546	Driving Simulator 2011	РС	2011.0	Racing	NaN	0.00	0.01	0.00	
16553	16556	Bound By Flame	X360	2014.0	Role- Playing	NaN	0.00	0.01	0.00	

In [45]: #Create a copy of original dataset - just incase we need to reference.

df_copy = df.copy()

In [46]: #Sanity check to make sure it worked properly.

df_copy.head()

Out[46]:		Rank	Name	Platform	Year	Genre	Publisher	NA_Sales	EU_Sales	JP_Sales	Other_Sales
	0	1	Wii Sports	Wii	2006.0	Sports	Nintendo	41.49	29.02	3.77	8.46
	1	2	Super Mario Bros.	NES	1985.0	Platform	Nintendo	29.08	3.58	6.81	0.77
	2	3	Mario Kart Wii	Wii	2008.0	Racing	Nintendo	15.85	12.88	3.79	3.31
	3	4	Wii Sports Resort	Wii	2009.0	Sports	Nintendo	15.75	11.01	3.28	2.96
	4	5	Pokemon Red/Pokemon Blue	GB	1996.0	Role- Playing	Nintendo	11.27	8.89	10.22	1.00
	4										•

```
#Fill in the 'Publisher' columns null values with "Unknown" string, in the "df_copy" da
In [47]:
          df_copy['Publisher'].fillna("Unknown", inplace=True)
         #Sanity check to examine that null values have filled in properly.
In [48]:
          df_copy.info()
         <class 'pandas.core.frame.DataFrame'>
         RangeIndex: 16598 entries, 0 to 16597
         Data columns (total 11 columns):
              Column
                            Non-Null Count Dtype
              _____
          0
                            16598 non-null int64
              Rank
              Name
                            16598 non-null object
                            16598 non-null object
          2
              Platform
                            16327 non-null float64
          3
             Year
                            16598 non-null object
          4
              Genre
                            16598 non-null object
          5
              Publisher
          6
             NA Sales
                            16598 non-null float64
          7
              EU_Sales
                            16598 non-null float64
          8
              JP Sales
                            16598 non-null float64
              Other Sales
                            16598 non-null float64
          10 Global_Sales 16598 non-null float64
         dtypes: float64(6), int64(1), object(4)
         memory usage: 1.4+ MB
          #Fill in "Year" columns null values with 0 int.
In [49]:
          df_copy['Year'].fillna(0, inplace=True)
In [53]:
         #Sanity check to see years were converted. Should convert all years to not be a float.
          df_copy['Year'].value_counts()
         2009
                 1431
Out[53]:
                 1428
         2008
         2010
                 1259
         2007
                 1202
         2011
                 1139
                 1008
         2006
         2005
                  941
         2002
                  829
                  775
         2003
         2004
                  763
         2012
                  657
         2015
                  614
         2014
                  582
         2013
                  546
                  482
         2001
         1998
                  379
         2000
                  349
         2016
                  344
         1999
                  338
                  289
         1997
                  271
         0
         1996
                  263
         1995
                  219
                  121
         1994
         1993
                   60
         1981
                   46
         1992
                   43
```

```
1991
                   41
         1982
                   36
         1986
                   21
         1989
                   17
         1983
                   17
         1990
                   16
         1987
                   16
                   15
         1988
                   14
         1984
         1985
                   14
         1980
                    9
                    3
         2017
         2020
         Name: Year, dtype: int64
In [54]: #Make all years a int data type and not float.
          df_copy['Year'] = df_copy['Year'].astype(int)
In [55]:
         #Sanity check.
          df_copy['Year'].value_counts()
```

```
1431
Out[55]: 2009
                 1428
         2008
                 1259
         2010
         2007
                 1202
         2011
                 1139
         2006
                 1008
         2005
                  941
                  829
         2002
         2003
                  775
         2004
                  763
         2012
                  657
         2015
                  614
         2014
                  582
         2013
                  546
         2001
                  482
                  379
         1998
         2000
                  349
         2016
                  344
         1999
                  338
         1997
                  289
                  271
         1996
                  263
         1995
                  219
         1994
                  121
                   60
         1993
         1981
                   46
         1992
                   43
         1991
                   41
         1982
                   36
         1986
                   21
         1989
                   17
         1983
                   17
         1990
                   16
         1987
                   16
         1988
                   15
                   14
         1984
                   14
         1985
         1980
                    9
                    3
         2017
         2020
                    1
         Name: Year, dtype: int64
In [56]: | #Check to see if null values still exist in "df_copy" dataframe, and they don't!
          df_copy.info()
         <class 'pandas.core.frame.DataFrame'>
         RangeIndex: 16598 entries, 0 to 16597
         Data columns (total 11 columns):
                       Non-Null Count Dtype
          #
              Column
                            -----
         ---
          0
              Rank
                            16598 non-null int64
          1
              Name
                            16598 non-null object
          2
              Platform
                           16598 non-null object
          3
                           16598 non-null int32
             Year
              Genre
                           16598 non-null object
          5
              Publisher
                            16598 non-null object
                            16598 non-null float64
          6
             NA_Sales
                            16598 non-null float64
16598 non-null float64
          7
              EU Sales
              JP_Sales
              Other_Sales 16598 non-null float64
```

memory usage: 1.3+ MB

10 Global_Sales 16598 non-null float64 dtypes: float64(5), int32(1), int64(1), object(4)

```
In [57]: #Clean up a few columnds data for clarity.
    df_copy['Platform'] = df_copy['Platform'].replace("GB", "Gameboy")
    df_copy['Platform'] = df_copy['Platform'].replace("GBA", "Gameboy Advance")
    df_copy['Platform'] = df_copy['Platform'].replace("GC", "GameCube")
    df_copy['Publisher'] = df_copy['Publisher'].replace("Warner Bros. Interactive Entertain)

In [58]: #Drop the 2020 data, as this project I am only focusing up to 2017, where most data goe:
    index_to_drop = df_copy[df_copy['Year'] == 2020].index
    df_copy.drop(index_to_drop, inplace=True)
In [59]: #Confirming changes completed!
df_copy
```

Out[59]:		Rank	Name	Platform	Year	Genre	Publisher	NA_Sales	EU_Sales	JP_Sales	Other
-	0	1	Wii Sports	Wii	2006	Sports	Nintendo	41.49	29.02	3.77	
	1	2	Super Mario Bros.	NES	1985	Platform	Nintendo	29.08	3.58	6.81	
	2	3	Mario Kart Wii	Wii	2008	Racing	Nintendo	15.85	12.88	3.79	
	3	4	Wii Sports Resort	Wii	2009	Sports	Nintendo	15.75	11.01	3.28	
	4	5	Pokemon Red/Pokemon Blue	Gameboy	1996	Role- Playing	Nintendo	11.27	8.89	10.22	
	•••										
	16593		Woody Woodpecker in Crazy Castle 5	Gameboy Advance	2002	Platform	Kemco	0.01	0.00	0.00	
	16594	16597	Men in Black II: Alien Escape	GameCube	2003	Shooter	Infogrames	0.01	0.00	0.00	
	16595		SCORE International Baja 1000: The Official Game	PS2	2008	Racing	Activision	0.00	0.00	0.00	
	16596	16599	Know How 2	DS	2010	Puzzle	7G//AMES	0.00	0.01	0.00	
	16597	16600	Spirits & Spells	Gameboy Advance	2003	Platform	Wanadoo	0.01	0.00	0.00	

16597 rows × 11 columns

1992, 1997, 1993, 1994, 1982, 2003, 1986, 2000, 0, 1995, 2016, 1991, 1981, 1987, 1980, 1983, 2017])

```
In [61]: #Check unique publishers - there are many. This can help answer questions for Nintendo.

df_copy['Publisher'].unique()
```

```
Out[61]: array(['Nintendo', 'Microsoft Game Studios', 'Take-Two Interactive',
                         'Sony Computer Entertainment', 'Activision', 'Ubisoft',
                         'Bethesda Softworks', 'Electronic Arts', 'Sega', 'SquareSoft', 'Atari', '505 Games', 'Capcom', 'GT Interactive',
                         'Konami Digital Entertainment',
                        'Sony Computer Entertainment Europe', 'Square Enix', 'LucasArts', 'Virgin Interactive', 'Warner Bros', 'Universal Interactive', 'Eidos Interactive', 'RedOctane', 'Vivendi Games', 'Enix Corporation', 'Namco Bandai Games', 'Palcom',
                         'Hasbro Interactive', 'THQ', 'Fox Interactive',
                         'Acclaim Entertainment', 'MTV Games', 'Disney Interactive Studios',
                        'Unknown', 'Majesco Entertainment', 'Codemasters', 'Red Orb', 'Level 5', 'Arena Entertainment', 'Midway Games', 'JVC',
                        'Deep Silver', '989 Studios', 'NCSoft', 'UEP Systems', 'Parker Bros.', 'Maxis', 'Imagic', 'Tecmo Koei', 'Valve Software', 'ASCII Entertainment', 'Mindscape', 'Infogrames', 'Square',
                         'Valve', 'Activision Value', 'Banpresto', 'D3Publisher',
                         'Oxygen Interactive', 'Red Storm Entertainment', 'Video System',
                         'Hello Games', 'Global Star', 'Gotham Games', 'Westwood Studios',
                        'GungHo', 'Crave Entertainment', 'Hudson Soft', 'Coleco',
                         'Rising Star Games', 'Atlus', 'TDK Mediactive', 'ASC Games',
                         'Zoo Games', 'Accolade', 'Sony Online Entertainment', '3DO', 'RTL',
                         'Natsume', 'Focus Home Interactive', 'Alchemist',
                        'Black Label Games', 'SouthPeak Games', 'Mastertronic', 'Ocean', 'Zoo Digital Publishing', 'Psygnosis', 'City Interactive',
                         'Empire Interactive', 'Success', 'Compile', 'Russel', 'Taito',
                        'Agetec', 'GSP', 'Microprose', 'Play It', 'Slightly Mad Studios', 'Tomy Corporation', 'Sammy Corporation', 'Koch Media',
                         'Game Factory', 'Titus', 'Marvelous Entertainment', 'Genki',
                        'Mojang', 'Pinnacle', 'CTO SpA', 'TalonSoft', 'Crystal Dynamics', 'SCi', 'Quelle', 'mixi, Inc', 'Rage Software', 'Ubisoft Annecy',
                         'Scholastic Inc.', 'Interplay', 'Mystique', 'ChunSoft',
                         'Square EA', '20th Century Fox Video Games', 'Avanquest Software',
                        'Hudson Entertainment', 'Nordic Games', 'Men-A-Vision', 'Nobilis',
'Big Ben Interactive', 'Touchstone', 'Spike', 'Jester Interactive',
'Nippon Ichi Software', 'LEGO Media', 'Quest',
'Illusion Softworks', 'Tigervision', 'Funbox Media',
'Rocket Company', 'Metro 3D', 'Mattel Interactive', 'IE Institute',
'Pondomedia', 'Sony Computer Entertainment America'
                         'Rondomedia', 'Sony Computer Entertainment America',
                        'Universal Gamex', 'Ghostlight', 'Wizard Video Games', 'BMG Interactive Entertainment', 'PQube', 'Trion Worlds', 'Laguna',
                         'Ignition Entertainment', 'Takara', 'Kadokawa Shoten', 'Destineer',
                        'Enterbrain', 'Xseed Games', 'Imagineer',
'System 3 Arcade Software', 'CPG Products', 'Aruze Corp',
                         'Gamebridge', 'Midas Interactive Entertainment', 'Jaleco',
                         'Answer Software', 'XS Games', 'Activision Blizzard',
                         'Pack In Soft', 'Rebellion', 'Xplosiv', 'Ultravision',
                         'GameMill Entertainment', 'Wanadoo', 'NovaLogic', 'Telltale Games',
                         'Epoch', 'BAM! Entertainment', 'Knowledge Adventure', 'Mastiff',
                        'Tetris Online', 'Harmonix Music Systems', 'ESP', 'TYO', 'Telegames', 'Mud Duck Productions', 'Screenlife', 'Pioneer LDC',
                         'Magical Company', 'Mentor Interactive', 'Kemco',
                        'Human Entertainment', 'Avanquest', 'Data Age', 'Electronic Arts Victor', 'Black Bean Games', 'Jack of All Games',
                        '989 Sports', 'Takara Tomy', 'Media Rings', 'Elf', 'Kalypso Media', 'Starfish', 'Zushi Games', 'Jorudan', 'Destination Software, Inc',
                         'New', 'Brash Entertainment', 'ITT Family Games', 'PopCap Games',
```

'Home Entertainment Suppliers', 'Ackkstudios', 'Starpath Corp.', 'P2 Games', 'BPS', 'Gathering of Developers', 'NewKidCo', 'Storm City Games', 'CokeM Interactive', 'CBS Electronics' 'Magix', 'Marvelous Interactive', 'Nihon Falcom Corporation', 'Wargaming.net', 'Angel Studios', 'Arc System Works', 'Playmates', 'SNK Playmore', 'Hamster Corporation', 'From Software', 'Nippon Columbia', 'Nichibutsu', 'Little Orbit', 'Conspiracy Entertainment', 'DTP Entertainment', 'Hect', 'Mumbo Jumbo', 'Pacific Century Cyber Works', 'Indie Games', 'Liquid Games', 'NEC', 'Axela', 'ArtDink', 'Sunsoft', 'Gust', 'SNK', 'NEC Interchannel', 'FuRyu', 'Xing Entertainment', 'ValuSoft', 'Victor Interactive', 'Detn8 Games', 'American Softworks', 'Nordcurrent', 'Bomb', 'Falcom Corporation', 'AQ Interactive', 'CCP', 'Milestone S.r.l.', 'Sears', 'JoWood Productions', 'Seta Corporation', 'On Demand', 'NCS', 'Aspyr', 'Gremlin Interactive Ltd', 'Agatsuma Entertainment', 'Compile Heart', 'Culture Brain', 'Mad Catz', 'Shogakukan', 'Merscom LLC', 'Rebellion Developments', 'Nippon Telenet', 'TDK Core', 'bitComposer Games', 'Foreign Media Games', 'Astragon', 'SSI', 'Kadokawa Games', 'Idea Factory', 'Performance Designed Products', 'Asylum Entertainment', 'Core Design Ltd.', 'PlayV', 'UFO Interactive', 'Idea Factory International', 'Playlogic Game Factory', 'Essential Games', 'Adeline Software', 'Funcom', 'Panther Software', 'Blast! Entertainment Ltd', 'Game Life', 'DSI Games', 'Avalon Interactive', 'Popcorn Arcade', 'Neko Entertainment', 'Vir2L Studios', 'Aques', 'Syscom', 'White Park Bay Software', 'System 3', 'Vatical Entertainment', 'Daedalic', 'EA Games', 'Media Factory', 'Vic Tokai', 'The Adventure Commany, 'Commandation', 'Ann 'The Adventure Company', 'Game Arts', 'Broccoli', 'Acquire', 'General Entertainment', 'Excalibur Publishing', 'Imadio', 'Swing! Entertainment', 'Sony Music Entertainment', 'Aqua Plus', 'Paradox Interactive', 'Hip Interactive', 'DreamCatcher Interactive', 'Tripwire Interactive', 'Sting', 'Yacht Club Games', 'SCS Software', 'Bigben Interactive', 'Havas Interactive', 'Slitherine Software', 'Graffiti', 'Funsta', 'Telstar', 'U.S. Gold', 'DreamWorks Interactive', 'Data Design Interactive', 'MTO', 'DHM Interactive', 'FunSoft', 'SPS', 'Bohemia Interactive', 'Reef Entertainment', 'Tru Blu Entertainment', 'Moss', 'T&E Soft', 'O-Games', 'Aksys Games', 'NDA Productions', 'Data East', 'Time Warner Interactive', 'Gainax Network Systems', 'Daito', 'O3 Entertainment', 'Gameloft', 'Xicat Interactive', 'Simon & Schuster Interactive', 'Valcon Games', 'PopTop Software', 'TOHO', 'HMH Interactive', '5pb', 'Cave', 'CDV Software Entertainment', 'Microids', 'PM Studios', 'Paon', 'Micro Cabin', 'GameTek', 'Benesse', 'Type-Moon', 'Enjoy Gaming ltd.', 'Asmik Corp', 'Interplay Productions', 'Asmik Ace Entertainment', 'inXile Entertainment', 'Image Epoch', 'Phantom EFX', 'Evolved Games', 'responDESIGN', 'Culture Publishers', 'Griffin International', 'Hackberry', 'Culture Publishers', 'Griffin International', 'Hackberry',
'Hearty Robin', 'Nippon Amuse', 'Origin Systems', 'Seventh Chord',
'Mitsui', 'Milestone', 'Abylight', 'Flight-Plan', 'Glams', 'Locus',
'Warp', 'Daedalic Entertainment', 'Alternative Software',
'Myelin Media', 'Mercury Games', 'Irem Software Engineering',
'Sunrise Interactive', 'Elite', 'Evolution Games', 'Tivola',
'Global A Entertainment', 'Edia', 'Athena', 'Aria', 'Gamecock',
'Tommo', 'Altron', 'Happinet', 'iWin', 'Media Works', 'Fortyfive',
'Revolution Software', 'Imax', 'Crimson Cow', '10TACLE Studios',
'Groove Games', 'Pack-In-Video', 'Insomniac Games',
'Ascaron Entertainment GmbH', 'Asgard', 'Ecole', 'Yumedia' 'Ascaron Entertainment GmbH', 'Asgard', 'Ecole', 'Yumedia', 'Phenomedia', 'HAL Laboratory', 'Grand Prix Games', 'DigiCube', 'Creative Core', 'Kaga Create', 'WayForward Technologies', 'LSP Games', 'ASCII Media Works', 'Coconuts Japan', 'Arika', 'Ertain', 'Marvel Entertainment', 'Prototype',

'TopWare Interactive', 'Phantagram', '1C Company',
'The Learning Company', 'TechnoSoft', 'Vap', 'Misawa', 'Tradewest',
'Team17 Software', 'Yeti', 'Pow', 'Navarre Corp', 'MediaQuest',
'Max Five', 'Comfort', 'Monte Christo Multimedia', 'Pony Canyon',
'Riverhillsoft', 'Summitsoft', 'Milestone S.r.l', 'Playmore',

```
'MLB.com', 'Kool Kizz', 'Flashpoint Games', '49Games',
                    'Legacy Interactive', 'Alawar Entertainment', 'CyberFront',
                    'Cloud Imperium Games Corporation', 'Societa',
                    'Virtual Play Games', 'Interchannel', 'Sonnet', 'Experience Inc.',
                    'Zenrin', 'Iceberg Interactive', 'Ivolgamus', '2D Boy',
                   'MC2 Entertainment', 'Kando Games', 'Just Flight', 'Office Create',
                    'Mamba Games', 'Fields', 'Princess Soft', 'Maximum Family Games',
                    'Berkeley', 'Fuji', 'Dusenberry Martin Racing', 'imageepoch Inc.',
                    'Big Fish Games', 'Her Interactive', 'Kamui', 'ASK',
                    'Headup Games', 'KSS', 'Cygames', 'KID', 'Quinrose', 'Sunflowers',
                    'dramatic create', 'TGL', 'Encore', 'Extreme Entertainment Group',
                    'Intergrow', 'G.Rev', 'Sweets', 'Kokopeli Digital Studios',
                    'Number None', 'Nexon', 'id Software', 'BushiRoad', 'Tryfirst',
                   'Strategy First', '7G//AMES', 'GN Software', "Yuke's", 'Easy Interactive', 'Licensed 4U', 'FuRyu Corporation',
                   'Lexicon Entertainment', 'Paon Corporation', 'Kids Station', 'GOA', 'Graphsim Entertainment', 'King Records', 'Introversion Software',
                    'Minato Station', 'Devolver Digital', 'Blue Byte', 'Gaga',
                   'Yamasa Entertainment', 'Plenty', 'Views', 'fonfun', 'NetRevo', 'Codemasters Online', 'Quintet', 'Phoenix Games', 'Dorart',
                    'Marvelous Games', 'Focus Multimedia', 'Imageworks',
                    'Karin Entertainment', 'Aerosoft', 'Technos Japan Corporation',
                    'Gakken', 'Mirai Shounen', 'Datam Polystar', 'Saurus', 'HuneX',
                    'Revolution (Japan)', 'Giza10', 'Visco', 'Alvion', 'Mycom', 'Giga',
                    'Warashi', 'System Soft', 'Sold Out', 'Lighthouse Interactive',
                    'Masque Publishing', 'RED Entertainment', 'Michaelsoft',
                    'Media Entertainment', 'New World Computing', 'Genterprise',
                   'Interworks Unlimited, Inc.', 'Boost On', 'Stainless Games', 'EON Digital Entertainment', 'Epic Games', 'Naxat Soft',
                   'Ascaron Entertainment', 'Piacci', 'Nitroplus', 'Paradox Development', 'Otomate', 'Ongakukan', 'Commseed',
                    'Inti Creates', 'Takuyo', 'Interchannel-Holon', 'Rain Games',
                    'UIG Entertainment'], dtype=object)
            #Check unique platforms. This also can help answer questions for Nintendo.
In [62]:
            df_copy['Platform'].unique()
Out[62]: array(['Wii', 'NES', 'Gameboy', 'DS', 'X360', 'PS3', 'PS2', 'SNES', 'Gameboy Advance', '3DS', 'PS4', 'N64', 'PS', 'XB', 'PC', '2600',
                   'PSP', 'XOne', 'GameCube', 'WiiU', 'GEN', 'DC', 'PSV', 'SAT', 'SCD', 'WS', 'NG', 'TG16', '3DO', 'GG', 'PCFX'], dtype=object)
            #Check unique genre's. This can help us as well.
In [63]:
            df_copy['Genre'].unique()
Out[63]: array(['Sports', 'Platform', 'Racing', 'Role-Playing', 'Puzzle', 'Misc',
                    'Shooter', 'Simulation', 'Action', 'Fighting', 'Adventure',
                    'Strategy'], dtype=object)
             Section 2. Descriptive Questions to Learn More!
```

def MASK_GLOBAL_SALES(number=5):

#Global Mask Functions for helping with our analysis.

In [64]:

```
"""Takes an int input and filters the dataframe based on global sales greater than
    return df_copy[df_copy['Global_Sales'] > number]
def MASK_PUBLISHER(publisher):
    """Takes an input as a string and filters the dataframe based on a particular publi
    return df_copy[df_copy['Publisher'] == publisher]
def MASK_NAME_TITLE(game_title):
    Takes an input as a string and filters the dataframes 'Name' column to
    return any games that contain the string provided.
    return df_copy[df_copy['Name'].str.contains(game_title)]
def MASK PUBLISHER GENRE(publisher, genre):
    Filters the dataframe based on publisher and genre columns.
   Args:
        publisher (str): The first string.
        genre (str): The second string.
    Returns:
        Dataframe filtered for those coclumns
    return df_copy[(df_copy['Publisher'] == publisher) & (df_copy['Genre'] == genre)]
def MASK_PUBLISHER_TWO(publisher):
    """Takes an input as a string and filters the dataframe so it does not include a pa
    return df_copy[df_copy['Publisher'] != publisher]
```

1. What are the top 10 games with the highest sales?

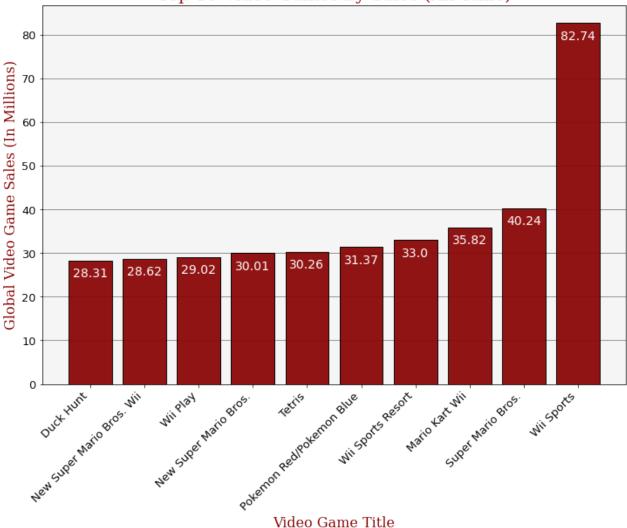
In [65]: #Check out data and see if it's what we want to plot.
MASK_GLOBAL_SALES(15)[:10]

Out[65]:		Rank	Name	Platform	Year	Genre	Publisher	NA_Sales	EU_Sales	JP_Sales	Other_Sales
	0	1	Wii Sports	Wii	2006	Sports	Nintendo	41.49	29.02	3.77	8.46
	1	2	Super Mario Bros.	NES	1985	Platform	Nintendo	29.08	3.58	6.81	0.77
	2	3	Mario Kart Wii	Wii	2008	Racing	Nintendo	15.85	12.88	3.79	3.31
	3 4		Wii Sports Resort	Wii	2009	Sports	Nintendo	15.75	11.01	3.28	2.96
	4	5	Pokemon Red/Pokemon Blue	Gameboy	1996	Role- Playing	Nintendo	11.27	8.89	10.22	1.00
	5	6	Tetris	Gameboy	1989	Puzzle	Nintendo	23.20	2.26	4.22	0.58
	6	7	New Super Mario Bros.	DS	2006	Platform	Nintendo	11.38	9.23	6.50	2.90
	7	8	Wii Play	Wii	2006	Misc	Nintendo	14.03	9.20	2.93	2.85

	Rank	Name	Platform	Year	Genre	Publisher	NA_Sales	EU_Sales	JP_Sales	Other_Sales	(
8	9	New Super Mario Bros. Wii	Wii	2009	Platform	Nintendo	14.59	7.06	4.70	2.26	
9	10	Duck Hunt	NES	1984	Shooter	Nintendo	26.93	0.63	0.28	0.47	

```
#Data sorting and setting up for plotting.
In [66]:
          Top_Ten_Games = MASK_GLOBAL_SALES(15)[:10]
          #Create label making function for labeling each bar in graph.
          def addlabels(games,sales):
              for game in range(len(games)):
                  plt.text(game, sales[game] - 3, sales[game], ha = 'center', va='center', color=
          #Custom Fonts
          font1 = {'family':'serif','color':'darkred','size':20}
          font2 = {'family':'serif','color':'darkred','size':16}
          #Create the plot, add y axis gridlines, change background color.
          fig, ax = plt.subplots(figsize=(12,8))
          ax.grid(axis = 'y', color='grey')
          ax.set_facecolor('whitesmoke')
          \#Model data and set the name of the title, x, and y axis.
          ax.bar(x=Top_Ten_Games['Name'], height=Top_Ten_Games['Global_Sales'],alpha=0.9, zorder=
          ax.set_title("Top 10 Video Games by Sales (All Time)", fontdict=font1)
          ax.set_xlabel("Video Game Title", fontdict=font2, ha="center")
          ax.set_ylabel("Global Video Game Sales (In Millions)", fontdict=font2, ha="center")
          \#Adjust the order of the x axis from least to most, rotate the x axis names by 45 degree
          plt.xticks(rotation=45, ha='right', fontsize=13)
          plt.yticks(fontsize=13)
          plt.gca().invert_xaxis()
          addlabels(Top_Ten_Games['Name'], Top_Ten_Games['Global_Sales'])
          plt.show()
```

Top 10 Video Games by Sales (All Time)



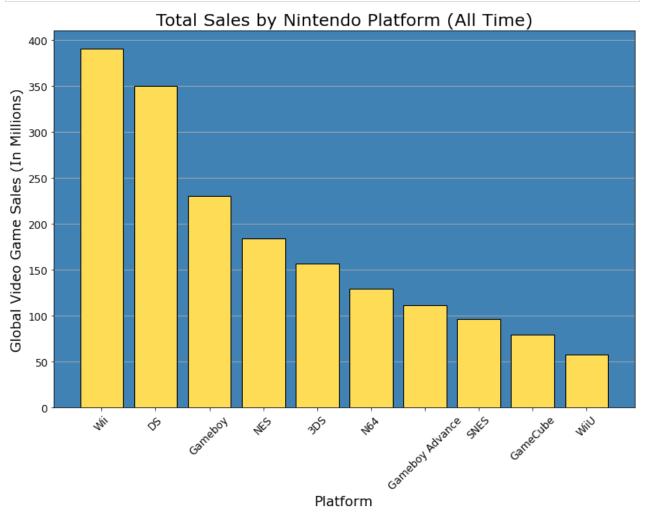
2. Which Nintendo Platform has the highest video game sales?

```
#Still need to style
In [67]:
          #Data sorting and setting up for plotting.
          Platform_Sales = MASK_PUBLISHER('Nintendo')
          Total_Platform_Sales = Platform_Sales.groupby(['Platform'], as_index=False)['Global_Sal
          #Custom Fonts
          font1 = {'family':'verdana','color':'#000000','size':20}
          font2 = {'family':'verdana','color':'#000000','size':16}
          #Create the plot, set x & y axis titles, and graph title.
          fig, ax = plt.subplots(figsize=(12,8))
          ax.bar(x=Total_Platform_Sales['Platform'], height=Total_Platform_Sales['Global_Sales'],
          ax.set_title("Total Sales by Nintendo Platform (All Time)", fontdict=font1)
          ax.set_xlabel("Platform", fontdict=font2)
          ax.set_ylabel("Global Video Game Sales (In Millions)",fontdict=font2)
          #Plot Styling for axes ticks, background image.
          plt.xticks(fontsize=12)
          plt.yticks(fontsize=12)
```

```
plt.gca().invert_xaxis()
ax.set_facecolor('#4584b6')

ax.grid(axis='y')
plt.xticks(rotation=45, ha='center')

plt.show()
```



3. Which region has the best performing sales for "Mario" titles?

```
In [68]: #Data sorting and setting up for plotting.
Mario_Sales_by_Region = (MASK_NAME_TITLE("Mario")[:10])[["Name", "NA_Sales", "EU_Sales"
Mario_Sales_by_Region.set_index('Name', inplace=True)

#Create the heatmap
fig, ax = plt.subplots(figsize=(12,8))
sns.heatmap(Mario_Sales_by_Region, annot=True, cmap='Blues', fmt='.2f', cbar_kws={'labe}

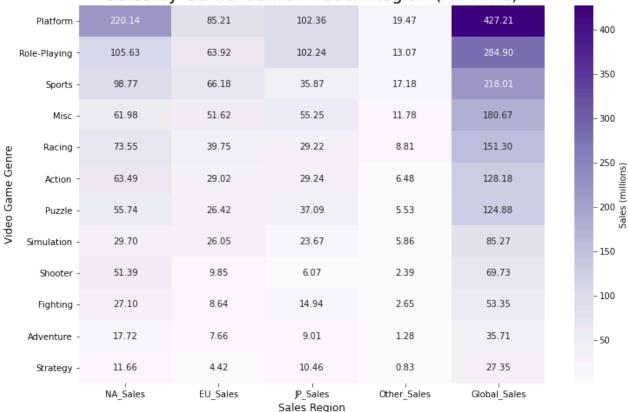
#Customize the axes
plt.title("Top 10 Mario Title Sales by Region (All Time)", fontsize=20)
plt.xlabel("Sales Region", fontsize=12)
plt.ylabel("'Mario' Video Game Title", fontsize=12)
plt.show()
```



4. Which Genre has the highest sales for Nintendo?

```
In [69]: #Create the variable slicing for modeling the genre's and their sales.
    Total_Genre_Sales = Platform_Sales.groupby(['Genre'], as_index=True)[['NA_Sales', 'EU_S
    #Create the heatmap.
    fig, ax = plt.subplots(figsize=(12,8))
    sns.heatmap(Total_Genre_Sales, annot=True, cmap='Purples', fmt='.2f', cbar_kws={'label'}
    #Customize the axes.
    plt.title("Sales by Game Genre in each Region (All Time)", fontsize=20)
    plt.xlabel("Sales Region", fontsize=12)
    plt.ylabel("Video Game Genre", fontsize=12)
```





5. Which competitors have high sales compared to Nintendo from in recent years?

In [70]:

#All data in tabular format where year is greater than 2015 (most recent). Greater_Than_2015

Out[70]:		Rank	Name	Platform	Year	Genre	Publisher	NA_Sales	EU_Sales	JP_Sales	Other.
	33	34	Call of Duty: Black Ops 3	PS4	2015	Shooter	Activision	5.77	5.81	0.35	
	77	78	FIFA 16	PS4	2015	Sports	Electronic Arts	1.11	6.06	0.06	
	92	93	Star Wars Battlefront (2015)	PS4	2015	Shooter	Electronic Arts	2.93	3.29	0.22	
	101	102	Call of Duty: Black Ops 3	XOne	2015	Shooter	Activision	4.52	2.09	0.01	
	109	110	Fallout 4	PS4	2015	Role- Playing	Bethesda Softworks	2.47	3.15	0.24	
	•••										
	16565	16568	Teslagrad	PSV	2015	Platform	Rain Games	0.00	0.01	0.00	

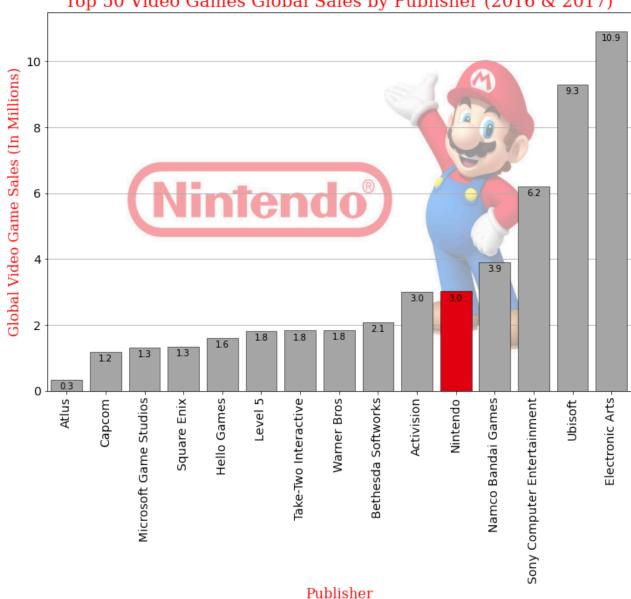
	Rank	Name	Platform	Year	Genre	Publisher	NA_Sales	EU_Sales	JP_Sales	Other
16569	16572	Resident Evil 4 HD	XOne	2016	Shooter	Capcom	0.01	0.00	0.00	
16570	16573	Farming 2017 - The Simulation	PS4	2016	Simulation	UIG Entertainment	0.00	0.01	0.00	
16576	16579	Rugby Challenge 3	XOne	2016	Sports	Alternative Software	0.00	0.01	0.00	
16589	16592	Chou Ezaru wa Akai Hana: Koi wa Tsuki ni Shiru	PSV	2016	Action	dramatic create	0.00	0.00	0.01	

961 rows × 11 columns

```
#Data sorting and setting up for plotting.
In [71]:
          Greater_Than_2015 = df_copy[df_copy['Year'] > 2015]
          Sales_By_Publisher_2015_And_Greater = Greater_Than_2015[:50].groupby(['Publisher'], as_
          #Custom Fonts & Color Map for Bars in Graph.
          font1 = {'family':'serif','color':'red','size':20}
          font2 = {'family':'serif','color':'red','size':16}
          color_mapping = ['darkgray' for bar in range(15)]
          color_mapping[10] = ('#e4000f')
          #Create the plot, set x & y axis titles, and graph title.
          fig, ax = plt.subplots(figsize=(12,8))
          ax.bar(data=Sales_By_Publisher_2015_And_Greater, x=Sales_By_Publisher_2015_And_Greater[
          ax.set_xlabel("Publisher", fontdict=font2)
          ax.set_ylabel("Global Video Game Sales (In Millions)", fontdict=font2)
          ax.set_title("Top 50 Video Games Global Sales by Publisher (2016 & 2017)", fontdict=fon
          #Plot Styling for axes ticks, background image.
          ax.invert_xaxis()
          plt.xticks(rotation=90, ha='center', fontsize=14)
          plt.yticks(fontsize=14)
          ax.grid(axis='y')
          background = plt.imread(r'C:\Users\Chris\Desktop\nintendo logo.jpg')
          ax.imshow(background, extent=[-0.5, 14.5, 0, 11.5], aspect='auto', alpha=0.4)
          # Annotate each bar
          for bar in ax.patches:
              height = bar.get_height()
              ax.text(bar.get_x() + bar.get_width() / 2,
                  height - 0.08,
                  f'{height:.1f}',
                  ha='center',
                  va='top',
                  color='black',
                  fontsize=10)
```

plt.show()

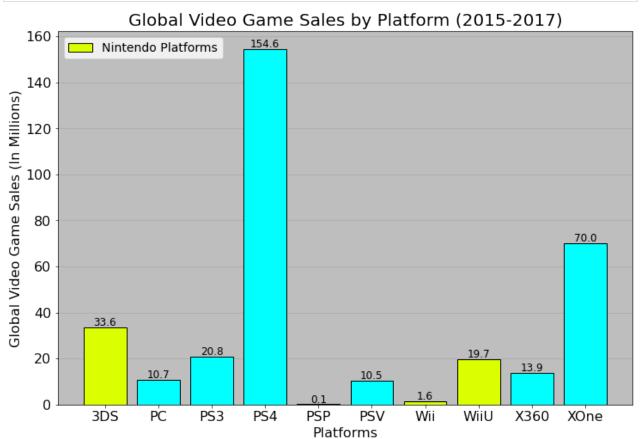




```
In [72]:
          #Data sorting and setting up for plotting.
          Greater_Than_2015 = df_copy[df_copy['Year'] >= 2015]
          Platform_Sales_From_2015 = Greater_Than_2015.groupby('Platform', as_index=False)[['Plat
          #Create a color map variable for bar styling.
          color_map = ['cyan' for bar in range(10)]
          color_map[0] = color_map[6] = color_map[7] =('#DFFF00')
          #Create the plot and barchart, set axis names and styling.
          fig, ax = plt.subplots(figsize=(12,8))
          ax.bar(data=Platform_Sales_From_2015, x=Platform_Sales_From_2015['Platform'], height=Pl
          ax.set_xlabel("Platforms", fontsize=16)
          ax.set ylabel("Global Video Game Sales (In Millions)", fontsize=16)
          ax.set_title("Global Video Game Sales by Platform (2015-2017)", fontsize=20)
          #Change styling of x and y axis ticks, add in grid background, adjust grid face color,
          plt.xticks(fontsize=16)
          plt.yticks(fontsize=16)
```

```
ax.grid(axis='y', color='gray', alpha=0.3)
ax.set_facecolor('#C0C0C0')
plt.legend(['Nintendo Platforms'], loc='upper left', fontsize=14)

# Annotate each bar with the global sales above the top of the bar.
for bar in ax.patches:
    height = bar.get_height()
    ax.text(bar.get_x() + bar.get_width() / 2,
        height + 4.5,
        f'{height:.1f}',
        ha='center',
        va='top',
        color='black',
        fontsize=12)
plt.show()
```



Section 3: Analysis & Recommendation

Analysis

Nintendo has been one of the best selling video game companies of all time, with success dating back to 1985 with the super successful launch of the Nintendo Entertainment System and the Super Mario Bros Brand that remains immensely competitive to this day. It is clear from our data analysis that "Mario" branded video games is a dominant revenue stream for Nintendo, having 4 titles in the top 10 video games with best global sales. Subsequently, this was also indicated as most "Mario" branded video games are platformers, which our data

visualization has shown that platformer genres are the best performing genre for every region in which we have data for, in our dataset. The trend for Nintendo platforms appears that handheld consoles (I.E. Gameboy, Gameboy Advance, 3DS, etc.) have had video games with increasing sales as time goes on year over year when compared to traditional "at-home" platforms, such as the Gamecube and N64. This may suggest that the target market is moving towards hand-held devices for their gaming experience as time continues. Additionally, when looking at the top 50 global video game sales and comparing Nintendo's competitors, the marketplace is very competitive with competition such as the Playstation 4 and Xbox One which is pulling sales numbers and revenue away from Nintendo. Among the top 15 companies with video game sales ranging more recently from 2016 - 2017, Nintendo ranks #5 of 15, which is very competitive. However, Nintendo is in a great position and I believe has opportunity to grow.

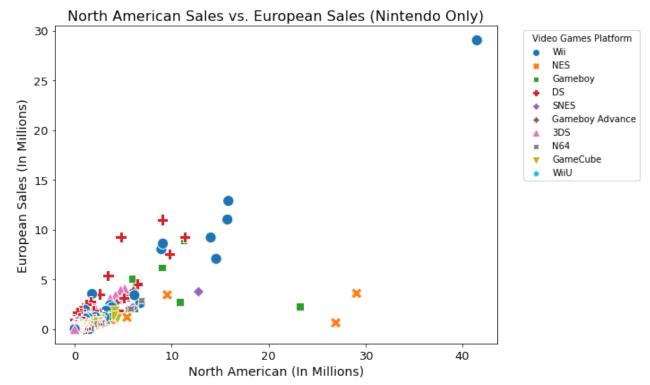
Recommendation

With video game sales increasing with hand-held consoles as time increases and with Wii video game sales being so high, this could be a good indicator on the next generation console. I recommend investing more money into Research and Development for the next generation console. The data suggests that there is still a huge demand for 'at-home' consoles and there is also a huge demand for 'hand-held' consoles. A hybrid approach may work best for the next generation console, where the user experience can be at home if desired, or on the go. 'Mario' themed games are a huge revenue source for Nintendo, and I recommend to continue building upon the brand and franchise, as historical sales data for Platform, Role-Playing, and Sports genres are the best performing genres in North America, Europe, and Japan. Subsequently, I recommend putting additional capital into market research for the European and Japanese markets, as sales are not performing as well when compared to North America. We need to understand why, and change our strategy accordingly. Additionally, funding for market research in North America is appropriate as Nintendo is very competitive, with their highest sales numbers being in the North American market. Nintendo can continue to keep their competitive edge and strengthen it by identifying new trends within the target market and strategize towards them. In addition, I recommend Nintendo to create new titles in the Roleplaying and Platformer genres, not just for "Mario" titles. These have been the best performing genres historically of all video games, which indicates that these are very popular genres for the target market in all regions. Focusing on creating new video games in these categories may help bring even more revenue in for Nintendo. Finally, I recommend to negotiate with more game studios to bring their video games to Nintendo platforms. Playstation 4 and Xbox One have substantially more sales when compared to the Nintendo 3DS, Wii, and WiiU. Building and leveraging existing relationships to increase sales by creating new titles for Nintendo platforms can help increase sales and revenue for the company.

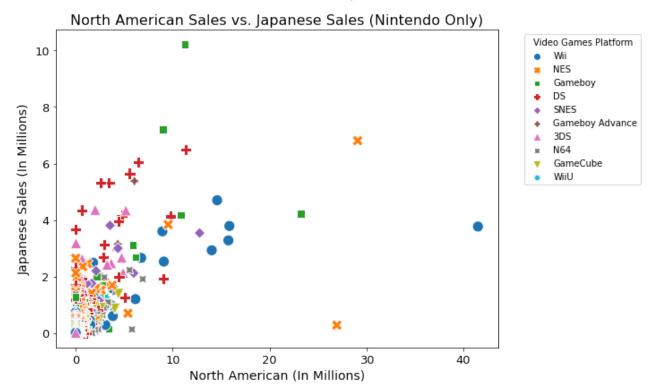
Section 4: Appendix

```
In [73]: # Relationship analysis for Nintendo's sales by region
    plt.figure(figsize=(10, 6))
    sns.scatterplot(data=Platform_Sales, x='NA_Sales', y='EU_Sales', hue='Platform', style=
    plt.title("North American Sales vs. European Sales (Nintendo Only)", fontsize=16)
    plt.xlabel('North American (In Millions)', fontsize=14)
    plt.ylabel('European Sales (In Millions)', fontsize=14)
    plt.xticks(fontsize=13)
    plt.yticks(fontsize=13)
    plt.legend(title='Video Games Platform', bbox_to_anchor=(1.05, 1), loc='upper left')
    plt.tight_layout()

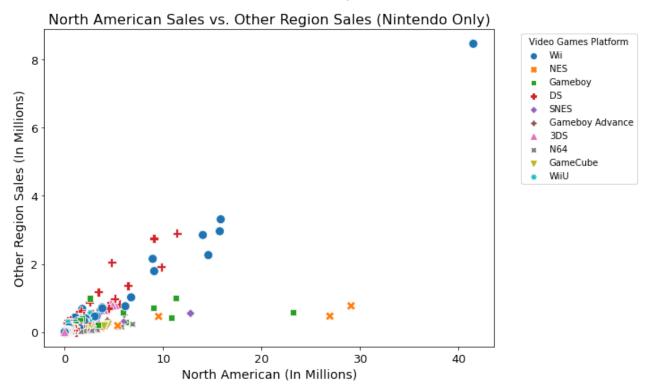
plt.show()
```



```
In [74]: # Relationship analysis for Nintendo's sales by region
    plt.figure(figsize=(10, 6))
    sns.scatterplot(data=Platform_Sales, x='NA_Sales', y='JP_Sales', hue='Platform', style=
    plt.title("North American Sales vs. Japanese Sales (Nintendo Only)", fontsize=16)
    plt.xlabel('North American (In Millions)', fontsize=14)
    plt.ylabel('Japanese Sales (In Millions)', fontsize=14)
    plt.xticks(fontsize=13)
    plt.yticks(fontsize=13)
    plt.legend(title='Video Games Platform', bbox_to_anchor=(1.05, 1), loc='upper left')
    plt.tight_layout()
```



```
In [75]: # Relationship analysis for Nintendo's sales by region
    plt.figure(figsize=(10, 6))
    sns.scatterplot(data=Platform_Sales, x='NA_Sales', y='Other_Sales', hue='Platform', sty
    plt.title("North American Sales vs. Other Region Sales (Nintendo Only)", fontsize=16)
    plt.xlabel('North American (In Millions)', fontsize=14)
    plt.ylabel('Other Region Sales (In Millions)', fontsize=14)
    plt.legend(title='Video Games Platform', bbox_to_anchor=(1.05, 1), loc='upper left')
    plt.xticks(fontsize=13)
    plt.yticks(fontsize=13)
    plt.tight_layout()
```



```
In [37]: plt.figure(figsize=(10, 6))
    sns.scatterplot(data=Platform_Sales, x='Year', y='Global_Sales', hue='Platform', style=
    plt.title("Year vs Global Sales", fontsize=20)
    plt.xlabel('Year', fontsize=14)
    plt.ylabel('Global Sales (In Millions)', fontsize=14)
    plt.xlim(1982, 2017)
    plt.legend(title='Video Games Platform', bbox_to_anchor=(1.05, 1), loc='upper left')
    plt.xticks(fontsize=13)
    plt.yticks(fontsize=13)
    plt.tight_layout()
```

Year vs Global Sales

