



City of Austin

Purchasing Office, Financial Services Department

P.O. Box 1088, Austin, TX 78767

March 8, 2016

Subject: Notice for RFP EAD0124, Body Worn Cameras for Austin Police Department

Thank you for your proposal in response to RFP EAD0124, Body Worn Cameras for Austin Police Department for the City of Austin. City staff have completed their evaluations and will be entering into a pilot confirmation process with the following apparent successful Offeror:

Taser International, Inc.

If the pilot process confirms the apparent successful Offeror's proposal to comply with the solicitation's technical and functional requirements, City staff will move forward with a recommendation for award to the Austin City Council. If the apparent successful Offeror's proposal is unsuccessful as the result of the pilot confirmation process, City staff will move to the next highest rated Offeror and begin the pilot confirmation process with them.

Please note that the No-Contact period for this solicitation remains in effect until:

- a) a contract is awarded and executed,
- b) the City withdraws the solicitation,
- c) the City rejects all responses with a stated intention to reissue the same or similar solicitation,
- d) 90 days after the date the City withdraws the solicitation or all responses are rejected without the reissue of a solicitation.

Thank you for your continued interest in doing business with the City of Austin. A copy of the evaluation matrix is attached for your review.

Sincerely,

Erin D'Vincent
Senior Buyer Specialist
City of Austin
Purchasing Office

EVALUATION MATRIX
Request for Proposal
EAD0124
Body Worn Cameras for Austin Police Department

EVALUATION CRITERIA	MAX POINTS	RESPONDENT	RESPONDENT	RESPONDENT	RESPONDENT	RESPONDENT
		Taser International	Utility Associates, Inc.	Viewu, LLC	Digital Ally, Inc.	Austin Ribbon & Computer Supplies, Inc.
City, State	100.0	Scottsdale, AZ	Decatur, GA	Seattle, WA	Lenexa, KS	Austin, TX
MBE/WBE						
Price	30.0	28.3	30.0	23.4	13.6	*
Technical, cloud, and functional match to requirements	25.0	21.3	15.8	16.0	16.7	*
Hardware maintenance and ongoing support including experience, staff qualifications, and staff availability	25.0	22.8	17.3	20.0	16.0	*
Local business presence	10.0	0.0	0.0	0.0	0.0	*
Testing/training plan	5.0	5.0	4.7	3.3	2.8	*
Ability to meet timeline/propose feasible timeline	5.0	4.5	3.2	3.7	3.5	*
TOTALS		81.9	71.0	66.4	52.6	*
EVALUATION CRITERIA	MAX POINTS	RESPONDENT	RESPONDENT	RESPONDENT	RESPONDENT	RESPONDENT
		Hackett Security	Millenium Products, Inc.	Motorola Solutions, Inc.	Point Blank Enterprises	StuntCams LLC, dba PatrolEyes
City, State	100.0	St. Louis, MO	Clarkston, MI	Farmers Branch, TX	Pompano Beach, FL	Ada, MI
MBE/WBE						
Price	30.0	*	*	*	*	*
Technical, cloud, and functional match to requirements	25.0	*	*	*	*	*
Hardware maintenance and ongoing support including experience, staff qualifications, and staff availability	25.0	*	*	*	*	*
Local business presence	10.0	*	*	*	*	*
Testing/training plan	5.0	*	*	*	*	*
Ability to meet timeline/propose feasible timeline	5.0	*	*	*	*	*
TOTALS		*	*	*	*	*

*Austin Ribbon & Computer Supplies, Hackett Security, Millenium Products, Motorola Solutions, Point Blank Enterprises, and StuntCams LLC dba PatrolEyes were disqualified and therefore are not eligible for award.

Note: As per Section 252.049 of the local government code, contents of a proposal shall remain confidential until a contract is awarded or as directed by the Texas Attorney General's Office. Therefore, pricing for the proposals have been omitted from this matrix.