

CHRIS POTURALSKI

REAL ESTATE
AGENT

CONTACT



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Address
Irvine, CA

EDUCATION

Bachelor Degree Of Liberal Arts

Indiana University 2015-2019

Minor Degree in Psychology

Minor Degree in Criminal Justice

SKILLS

Excellent Customer Service

Food Safety Practices

Communication

Problem Solving

Time Managment

Teamwork

PROFILE

A current real estate agent with 6+ years experience in sales 3+ years in marketing. Before my current profession, I have had work experience in multiple restaurants starting with bussing, cooking, serving, and bartending experience. After graduating, I re-located to Irvine, CA to pursue a career in residential real estate sales to build upon my sales experience and also to gain marketing experience.

WORK EXPERIENCE

REAL ESTATE AGENT

First Team Real Estate & Anvil Real Estate | 2019-Current

- *Actively prospect and find new clients to buy, sell, or lease property in Orange County, CA.*
- *Draft up contracts to purchase, sell, or lease property.*
- *Promote property through online advertisements, open house, MLS, and other online platforms.*
- *Use data and negotiation skills to obtain to complete a transaction.*
- *Brand products and services on social media*
- *Communicate effectively with both sides of the transaction to ensure all timelines are met and consumers are satisfied.*

SERVER & BARTENDER

Scotty's Brewhouse | 2018-2019

- *Recorded food and beverage orders and served customer requests to high standards.*
- *Maintained full product knowledge or menu and specials.*
- *Ability to recommend and pair products upon customer preferences.*
- *Establish customer relationships to ensure customers enjoy and want to come back to the restaurant.*
- *Prepare and deliver high quality cocktails for an entire restaurant while maintaining bar top and tables.*
- *As lead server, guide servers to ensure inventory is stocked, restaurant is cleaned, and assist servers when needed.*