

Post-Acute Care Collaborative

What is it?

For independents: Our research and resources equip post-acute providers with the insight, data, tools, templates and training to navigate delivery system and payment reform challenges, while strengthening referrer relationships and optimizing care quality and efficiency.

For hospitals: Our research and resources equip key stakeholders to understand the post-acute environment, build and optimize a preferred PAC network, and improve post-discharge costs and outcomes.

73%

variation in Medicare spending attributable to post-acute care

The Details

Launch Date: 2010 for independent and long-term care providers; 2014 for hospitals

Average Cost: \$35K – \$40K

Audience: Independent post-acute care organizations/providers; health system executives/administrators in charge of post-acute care

What to Listen For

Skilled nursing facility; post-acute network; post-acute care; rehab; home health; post discharge; long-term care; senior care; senior health; episodic efficiency; in-network utilization; downstream outcomes; bundled payments

What is Unique?

- Only dedicated post-acute research/service team at Advisory Board
- Serve both independent post-acute providers and health systems - giving us a unique perspective on the evolving post-acute world and how to bridge effective relationships where appropriate
- Deliverables organized around specific problem areas or solution sets. (Ex. Have a page for hospital post-acute partnerships.)

How to Start the Conversation

For hospitals:

- Are you building a post-acute care network?
- Are you currently in bundled payments or preparing for a bundled payment model?
- Are you satisfied with your post-discharge care management infrastructure?
- Does your organization understand the post-acute environment, the variations in care settings and how that impacts patient care/cost?

For independents:

- Are hospitals and payers building preferred post-acute provider networks?
- Are you struggling to convey your value proposition to hospitals?
- Are you preparing for risk-based payer models such as bundled payments?
- Are you trying to prioritize clinical and care management investments that will differentiate you in the market?

Related Products

Nursing Executive Center, Human Resources Advancement Center, Health Care Advisory Board (for PAC orgs); Population Health Advisor (for hospitals)