

# CHRISTIAN DECKER

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## EDUCATION

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Ph.D. Candidate, Department of Economics, University of Zurich (Switzerland), 2017 – 2023 (expected).

Advisors: Gregory S. Crawford, Marco Ottaviani (Bocconi), Armin Schmutzler, and Holger Sieg (UPenn)

M.Sc. Economics and Social Science, Bocconi University (Milan, Italy), 2017.

Final Grade: *110 cum laude*

Thesis: *P-Hacking in Clinical Trials?* (Advisors: Marco Ottaviani and Jérôme Adda)

B.Sc. Economics (with Minor Mathematics), University of Mannheim (Germany), 2014.

Final Grade: *1.2 with distinction*

Thesis: *Equilibria in Generalized Second-Price Auctions with Asymmetrically Informed Bidders.*  
(Advisor: Thomas Tröger)

## RESEARCH INTERESTS

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Empirical Industrial Organization, Structural Econometrics, Information Economics, Machine Learning.

## PUBLICATION

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**[P-hacking in clinical trials and how incentives shape the distribution of results across phases](#)**

(with Jérôme Adda and Marco Ottaviani)

*Proceedings of the National Academy of Sciences* 117 (24) 13386-13392, June 2020.

Related Op-eds: [VoxEU](#), [ProMarket](#).

## WORKING PAPERS

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**What's in an Airbnb Five-Star Rating? An Empirical Model of Bayesian Persuasion** (*Job Market Paper*)

**Pre-Registration and Credibility of Clinical Trials** (with Marco Ottaviani)

**The Order of Move in a Conversational War of Attrition**

## HONORS, SCHOLARSHIPS, AND GRANTS

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Zurich GSE PhD Dissertation Fellowship, 2022–2023.

Zurich GSE Director's Grant (US\$ 6,600, maximum amount), May 2021.

[UBS Center Scholarship](#), 2017–2021.

[UniCredit & Universities Masterscholarship](#), 2014–2016.

Bocconi Graduate Merit Award, 2014–2016.

## CONFERENCE PRESENTATIONS

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CEPR IO Virtual Gathering (October 2022).

Fourth Annual Theory of the Firm Conference on Academic Lobbying at Columbia University, NYC (December 2019).

Workshop on the Economics of Research and Experimentation at Bocconi University, Milan (March 2017).

## TEACHING EXPERIENCE

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*University of Zurich*

Industrial Economics (undergraduate), TA for Armin Schmutzler, Spring 2019 & Spring 2020.

Supervision of 1 Bachelor and 3 Master Theses, 2020 – current.

*University of Mannheim*

Introduction to Statistics (undergraduate), TA for Toni Stocker, Spring 2013.

## PROFESSIONAL ACTIVITIES

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Refereeing: *Economic Journal*.

Organization of the IO Reading Group and Team Meeting at the University of Zurich, 2020 – current.

Collaborator on ERC Advanced Grant 295835 EVALIDEA (PI Marco Ottaviani), 2015–2017.

IGIER Visiting Student Initiative, 2015–2016.

Internship at the Centre for European Economic Research (Mannheim, Germany) – Research Group “Competition and Regulation”, 2014.

## SKILLS

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### Programming

MATLAB, Stata, Python, Julia, Mathematica,  $\text{\LaTeX}$ .

### Languages

English (fluent), German (native), Italian (fluent), Latin.

Last updated: October 20, 2022