# Untitled

# Christian Tillich July 25, 2018

## Skills

Modeling/Math

Strong: Linear/Logistic Regression, GLMNet, Decision Trees, Random Forest, Gradient-Boosted Models, Clustering

Some Exposure: Time Series, Neural Nets, Markov Models, Nonlinear Optimmization, Multivariate Statistics, Path Analysis, Other Data Mining Programming/Tools

Strong: R, Markdown, Git, SQL (PostGres + Hive), Excel (+VBA)

Some Exposure: Bash Scripting, Python, Matlab, Mathematica, SAS, LATEX

## Work Experience

Avant Credit Data Science Jun 2016 - Present

- Constructed key underwriting models for the portfolio.
- Monitored models performance for degradation, suggested remedies and rebuilds.
- Developed a marketing segmentation model using unsupervised learning methods.
- Built, documented, and maintained a shared automated reporting toolset for the team.
- Built, documented, and maintained a tool for managing data preprocessing.
- Contributed to a repository of shared functions and tests.

## Avant Credit

## Business Analytics

Sep 2015 - Jun 2016

- Designed critical long-term risk forecasting tool.
  - Linear regression to turn unintuitive underwriting score into sensible 12-month risk metric
    - Custom curve-fitting optimization to map 12-month risk to marginal risk curve over life of loan.
    - Tool accurately forecast losses during a period of high risk and low access to capital.
- Performed investigative data analysis on several topics.
  - Optimal way to quantify debt to income.
  - Reverse engineering competitive products from credit report tradelines.

#### **Enova Financial**

#### Research & Platforms

Dec 2014 - Sep 2015

- Researched the efficacy of non-linear modeling strategies.
- Developed unsupervised learning model to tag call center notes on a variety of topics.
- Designed and maintained core analytics Data Mart.
- Evaluated the efficacy of voice-to-text translation software for call center.

#### **Enova Financial**

## **UK Business Analytics**

Jan 2014 - Dec 2015

- Designed profit-maximizing loan amount optimization tool. Raised average loan amounts by \$60 and expected net return by 7%.
- Led all analytics efforts in major legal overhaul. Salvaged \$5 million in above worst-case scenarios.

#### **Enova Financial**

## CA/AU Business Analytics

Aug 2010 - Jan 2014

- Identified and fixed key failures of underwriting engine.
- Created LTV calculator used to optimize digital marketing allocations.
- Informally managed team of 2-5 analysts working on different aspects of the underwriting engine.
- Identified and shut down ad hoc fraud pockets on the two products.

#### **Enova Financial**

## Fraud/Operations Analyst

jun 2008 - Aug 2010

- Developed critical reports that allowed us to open operations after massive fraud attack.
- Wrote and implemented a number of consistency checks to catch operational/development errors and report back to stakeholders.

## Education

DePaul University

**MS Statistics** 

2012 - 2015

GPA: 3.9

#### University of Illinois - UC

**BA Physics** 

2004 - 2008

Minor in Philosophy GPA: 3.6

## Academic Research

#### Research Assistant

Granato Research Team

Sep 2006 - Sep 2007

- Prepared samples for experiments.
- Prepared preliminary findings for NSF grant proposals.

#### Research Assistant

**CERI Research Team** 

May 2006 - Aug 2006

- Wrote Matlab scripts to determine theoretical surface depth from excessive loading.
- Wrote Unix shell-scripting to ETL raw GPS data into usable Matlab objects.
- Presented research to peers at 2 day conference in Oregon.