

Customer Centric Development

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HELLO WORLD!

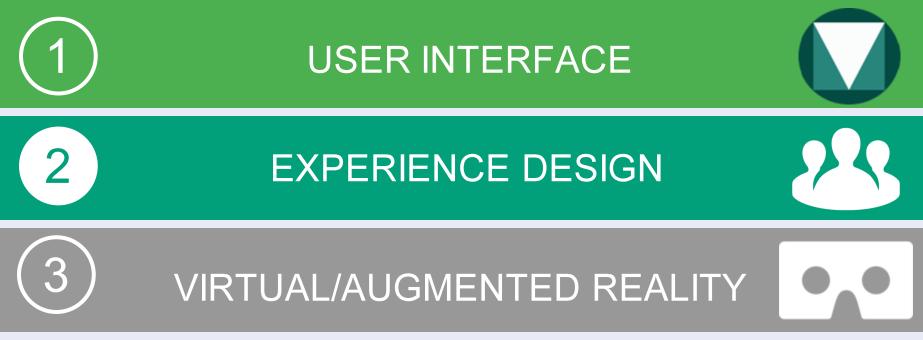
My name is Christina (:

Christina Kayastha
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I'm all about:

- Icecream
- Community Events
- Bleeding Edge Technology

















Customer Centric Development

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Experience Design WHAT is it? HOW can I use it? WHY should I care?



Why should I care about EXPERIENCE DESIGN?

How many of you practice AGILE?

Who here cares about INNOVATION?

How many of you have ever talked to your end CUSTOMER?



Experience Design helps us get to innovation by putting Needs and Wants of our Customers first



What is EXPERIENCE DESIGN anyway?

USER EXPERIENCE == CUSTOMER EXPERIENCE ==

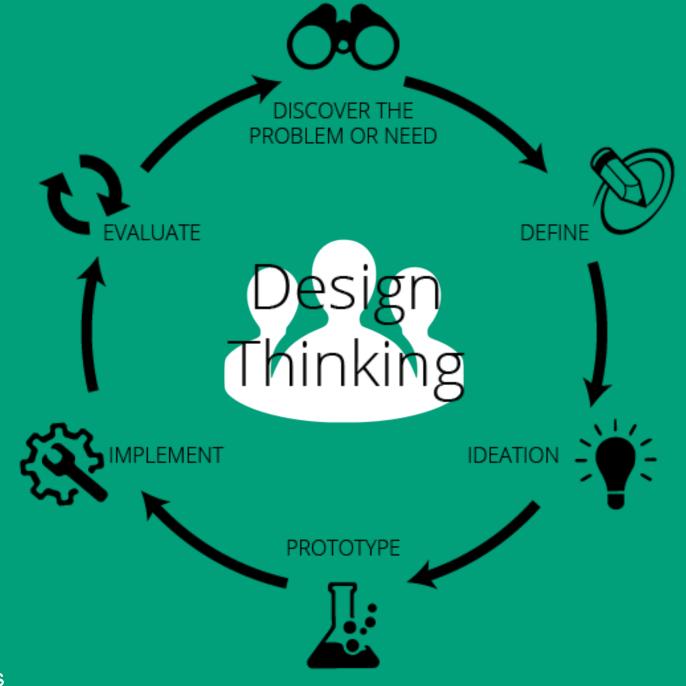
EXPERIENCE DESIGN

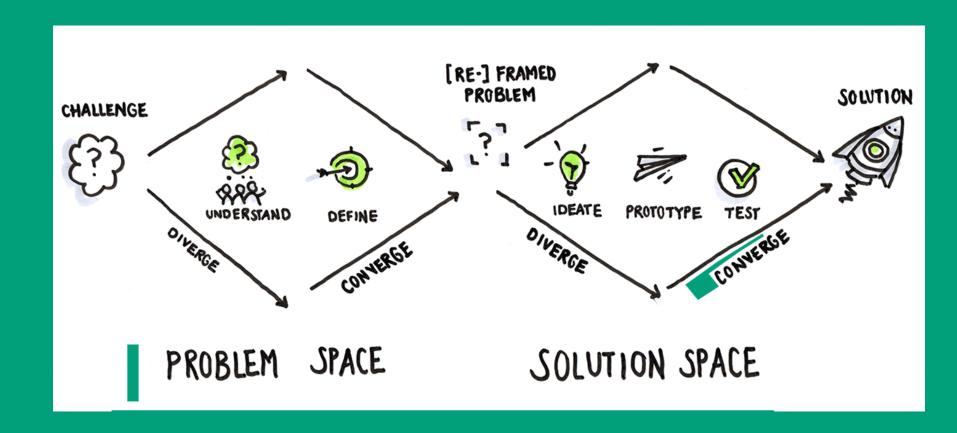


Experience Design engineering is about finding the correct problem and solution



How do I get good at EXPERIENCE DESIGN?

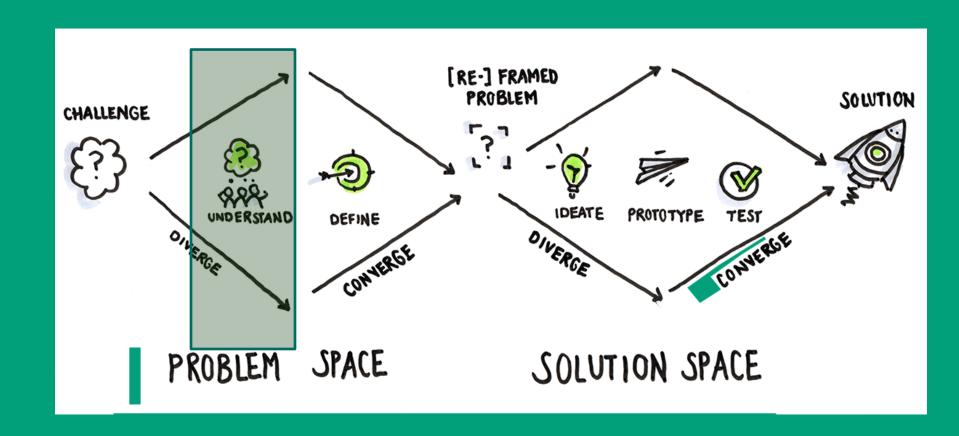






Design Thinking

- 1. Understand
- 2. Define
- 3. Ideate
- 4. Prototype
- 5. Test



Thoughts & Beliefs Quotes & Defining Words Actions & Behaviors Feelings & Emotions

Quotes & Defining Words

"Humans are my overlord"

Thoughts & Beliefs

I am built to serve humans All I want to do is work







5

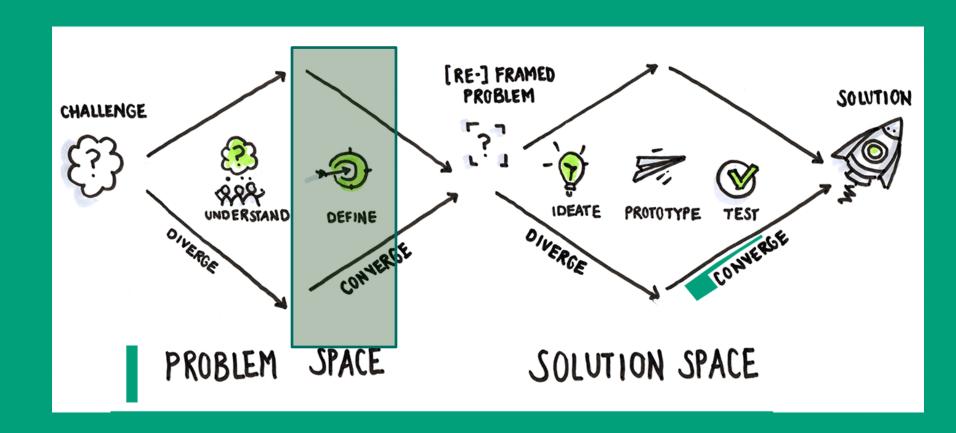
Restless, Frustrated that they Are not being used

Works all the time Immediately cleans up mess

Actions & Behaviors



Create a Story Map for your Customer!





AGE		PERSONALITY
OCCUPATION	1100/11110	Extrovert Introvert
STATUS LOCATION	Acheivement	Sensing Intuition
TIED	Power	Thinking Feeling
TIER	GOALS (The objectives this person hopes to acheive)	Judging Perceiving
		TECHNOLOGY
IMAGE	•	IT and Internet
	FRUSTRATIONS (The pain points they'd like to avoid)	Software
	•	Mobile Apps
	•	Social Networks
	BIO	BRANDS
QUOTE		

NAME

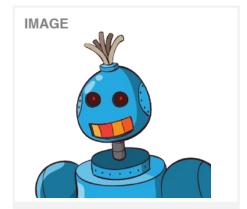
MOPSTER



AGE OCCUPATION STATUS LOCATION

50 Mopping Unemployed Clearwater

TIER _Early Adopter_ ARCHETYPE _caregiver____



QUOTE

Sometimes I feel like there aren't enough floors to mop

MOTIVATIONS (Shade bar to desired level)

Incentive
Fear
Acheivement
Growth
Power
Social

GOALS (The objectives this person hopes to acheive)

۰	Serve my human
0	

FRUSTRATIONS (The pain points they'd like to avoid)

- There's not enough work for me
- I have nothing to do in my free time

BIO

I have 50 years of experience mopping
Floors. That's all I know how to do

PERSONALITY

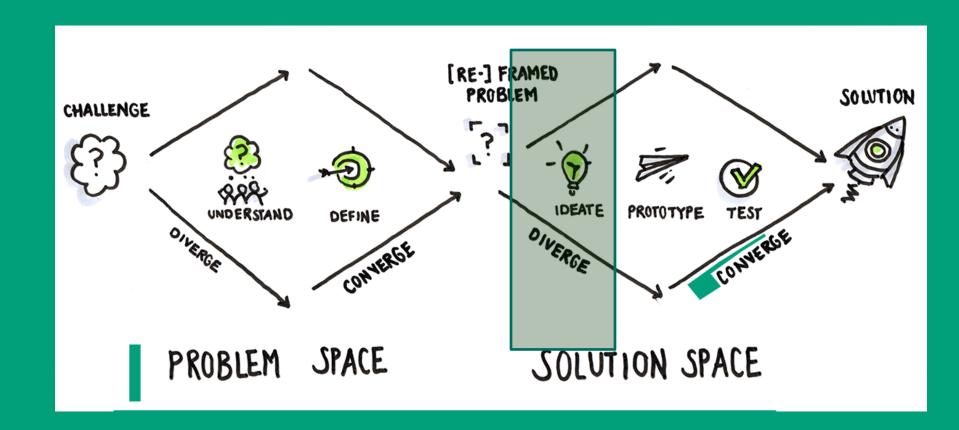
Extrovert	Introvert
Sensing	Intuition
Thinking	Feeling
Judging	Perceiving

TECHNOLOGY

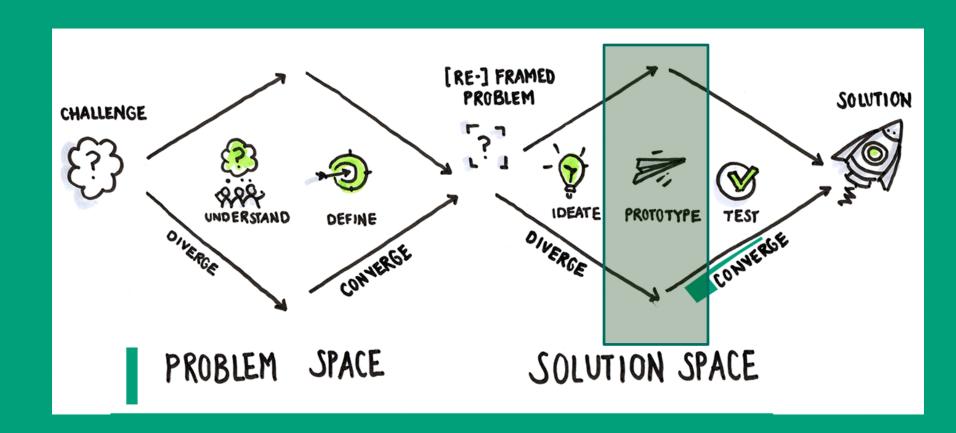
IT and Internet
Software
Soliwale
Mobile Apps
Social Networks

BRANDS

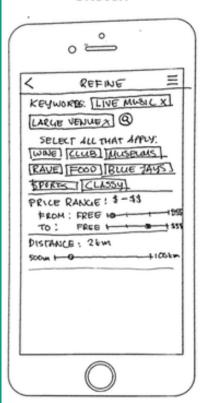
Build a Persona for your Customer!



Let's run a YES-AND ideation excersize!



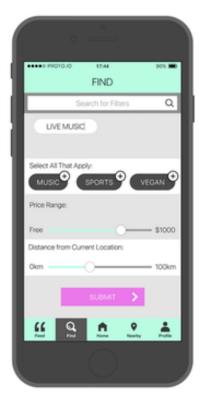
Sketch



Low-Fi Prototype



High-Fi Prototype

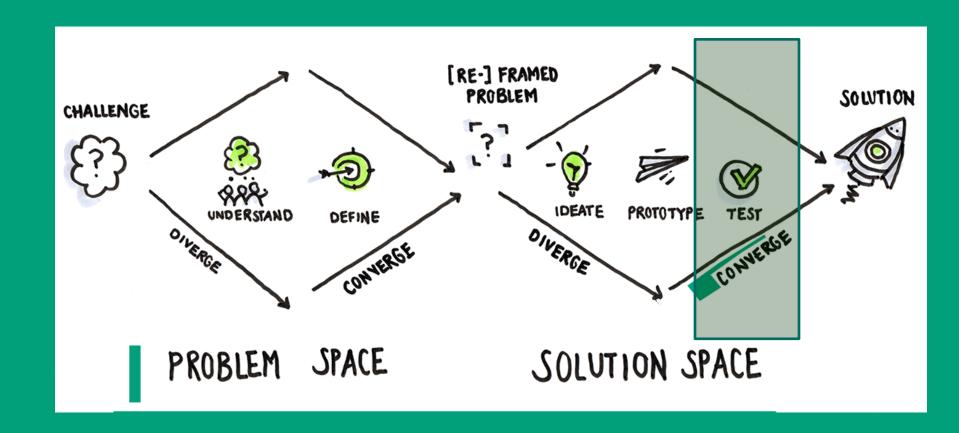


Future Revisions





Build a Paper Prototype for your application!

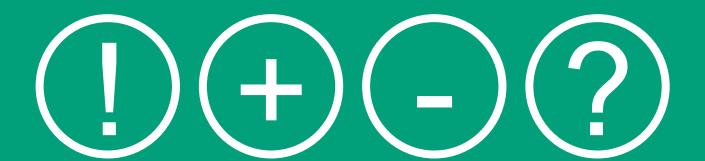


Run a Usablity Test on the prototype!



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THANK YOU!





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