

R version 4.5.1 (2025-06-13 ucrt) -- "Great Square Root"

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Platform: x86\_64-w64-mingw32/x64

R is free software and comes with ABSOLUTELY NO WARRANTY.

You are welcome to redistribute it under certain conditions.

Type 'license()' or 'licence()' for distribution details.

Natural language support but running in an English locale

R is a collaborative project with many contributors.

Type 'contributors()' for more information and

'citation()' on how to cite R or R packages in publications.

Type 'demo()' for some demos, 'help()' for on-line help, or

'help.start()' for an HTML browser interface to help.

Type 'q()' to quit R.

> Hi Stefan,

Error: unexpected symbol in "Hi Stefan"

>

> I hope you're doing well. I wanted to follow up regarding the next step with the COO and check if there have been any updates on scheduling. I remain very enthusiastic about the opportunity and appreciate your time.

Error: unexpected symbol in "I hope"

>

> Best regards,

Error: unexpected symbol in "Best regards"

> Christina Albert Danielmainfont: Roboto

Error: unexpected symbol in "Christina Albert"

```
> monofont:
Consolasinstall.packages(c("data.table","readxl","ggplot2","ggmosaic","readr","rmarkdown","tinytex"))
```

Error: object 'monofont' not found

```
> tinytex::install_tinytex() # enables knitting to PDF (installs a lightweight LaTeX)
```

Error in loadNamespace(x) : there is no package called 'tinytex'

```
> tinytex::install_tinytex()
```

Error in loadNamespace(x) : there is no package called 'tinytex'

```
> tinytex::install_tinytex()
```

Error in loadNamespace(x) : there is no package called 'tinytex'

```
> install.packages(c("data.table","readxl","ggplot2","ggmosaic","readr","rmarkdown","tinytex"))
```

Warning in install.packages(c("data.table", "readxl", "ggplot2", "ggmosaic", :

'lib = "C:/Program Files/R/R-4.5.1/library"' is not writable

--- Please select a CRAN mirror for use in this session ---

Error in contrib.url(repos, "source") :

trying to use CRAN without setting a mirror

```
> tinytex::install_tinytex() # enables knitting to PDF (installs a lightweight LaTeX)
```

Error in loadNamespace(x) : there is no package called 'tinytex'

```
> install.packages("pkgname")
```

Installing package into 'C:/Users/christina/AppData/Local/R/win-library/4.5'

(as 'lib' is unspecified)

--- Please select a CRAN mirror for use in this session ---

Error in contrib.url(repos, "source") :

trying to use CRAN without setting a mirror

```
> install.packages("pkgname")
```

Installing package into 'C:/Users/christina/AppData/Local/R/win-library/4.5'

(as 'lib' is unspecified)

--- Please select a CRAN mirror for use in this session ---

Warning: unable to access index for repository <https://lib.stat.cmu.edu/R/CRAN/src/contrib>:

cannot open URL 'https://lib.stat.cmu.edu/R/CRAN/src/contrib/PACKAGES'

Warning: unable to access index for repository

<https://lib.stat.cmu.edu/R/CRAN/bin/windows/contrib/4.5>:

cannot open URL 'https://lib.stat.cmu.edu/R/CRAN/bin/windows/contrib/4.5/PACKAGES'

Warning message:

package 'pkgname' is not available for this version of R

A version of this package for your version of R might be available elsewhere,

see the ideas at

<https://cran.r-project.org/doc/manuals/r-patched/R-admin.html#Installing-packages>

```
> install.packages(c("data.table", "readxl", "ggplot2", "ggmosaic", "readr", "rmarkdown", "tinytex"))
```

Installing packages into 'C:/Users/christina/AppData/Local/R/win-library/4.5'

(as 'lib' is unspecified)

Warning: unable to access index for repository https://lib.stat.cmu.edu/R/CRAN/src/contrib:

cannot open URL 'https://lib.stat.cmu.edu/R/CRAN/src/contrib/PACKAGES'

Warning: unable to access index for repository

https://lib.stat.cmu.edu/R/CRAN/bin/windows/contrib/4.5:

cannot open URL 'https://lib.stat.cmu.edu/R/CRAN/bin/windows/contrib/4.5/PACKAGES'

Warning message:

packages 'data.table', 'readxl', 'ggplot2', 'ggmosaic', 'readr', 'rmarkdown', 'tinytex' are not available for this version of R

Versions of these packages for your version of R might be available elsewhere,

see the ideas at

<https://cran.r-project.org/doc/manuals/r-patched/R-admin.html#Installing-packages>

```
> options(repos = c(CRAN = "https://cloud.r-project.org"))
```

```
> install.packages(c("data.table", "readxl", "ggplot2", "ggmosaic", "readr", "rmarkdown", "tinytex"))
```

Installing packages into 'C:/Users/christina/AppData/Local/R/win-library/4.5'

(as 'lib' is unspecified)

also installing the dependencies 'sys', 'askpass', 'utf8', 'curl', 'openssl', 'later', 'stringi', 'bit', 'fs', 'rappdirs', 'rematch', 'magrittr', 'pillar', 'pkgconfig', 'prettyunits', 'farver', 'labeling', 'RColorBrewer', 'viridisLite', 'plyr', 'generics', 'tidyselect', 'httr', 'digest', 'base64enc', 'htmlwidgets', 'lazyeval', 'crosstalk', 'promises', 'stringr', 'Rcpp', 'bit64', 'cachem', 'fastmap', 'memoise', 'mime', 'sass', 'highr', 'cellranger', 'tibble', 'cpp11', 'progress', 'cli', 'glue', 'gtable', 'isoband', 'lifecycle', 'rlang', 'scales', 'vctrs', 'withr', 'productplots', 'dplyr', 'plotly', 'purrr', 'tidyr', 'ggrepel', 'clipr', 'crayon', 'hms', 'R6', 'vroom', 'tibble', 'bslib', 'evaluate', 'fontawesome', 'htmltools', 'jquerylib', 'jsonlite', 'knitr', 'xfun', 'yaml'

There is a binary version available but the source version is later:

binary source needs\_compilation

xfun 0.52 0.53 TRUE

Binaries will be installed

trying URL 'https://cloud.r-project.org/bin/windows/contrib/4.5/sys\_3.4.3.zip'  
trying URL 'https://cloud.r-project.org/bin/windows/contrib/4.5/askpass\_1.2.1.zip'  
trying URL 'https://cloud.r-project.org/bin/windows/contrib/4.5/utf8\_1.2.6.zip'  
trying URL 'https://cloud.r-project.org/bin/windows/contrib/4.5/curl\_7.0.0.zip'  
trying URL 'https://cloud.r-project.org/bin/windows/contrib/4.5/openssl\_2.3.3.zip'  
trying URL 'https://cloud.r-project.org/bin/windows/contrib/4.5/later\_1.4.4.zip'  
trying URL 'https://cloud.r-project.org/bin/windows/contrib/4.5/stringi\_1.8.7.zip'  
trying URL 'https://cloud.r-project.org/bin/windows/contrib/4.5/bit\_4.6.0.zip'  
trying URL 'https://cloud.r-project.org/bin/windows/contrib/4.5/fs\_1.6.6.zip'  
trying URL 'https://cloud.r-project.org/bin/windows/contrib/4.5/rappdirs\_0.3.3.zip'  
trying URL 'https://cloud.r-project.org/bin/windows/contrib/4.5/rematch\_2.0.0.zip'  
trying URL 'https://cloud.r-project.org/bin/windows/contrib/4.5/magrittr\_2.0.3.zip'  
trying URL 'https://cloud.r-project.org/bin/windows/contrib/4.5/pillar\_1.11.0.zip'  
trying URL 'https://cloud.r-project.org/bin/windows/contrib/4.5/pkgconfig\_2.0.3.zip'  
trying URL 'https://cloud.r-project.org/bin/windows/contrib/4.5/prettyunits\_1.2.0.zip'  
trying URL 'https://cloud.r-project.org/bin/windows/contrib/4.5/farver\_2.1.2.zip'  
trying URL 'https://cloud.r-project.org/bin/windows/contrib/4.5/labeling\_0.4.3.zip'  
trying URL 'https://cloud.r-project.org/bin/windows/contrib/4.5/RColorBrewer\_1.1-3.zip'  
trying URL 'https://cloud.r-project.org/bin/windows/contrib/4.5/viridisLite\_0.4.2.zip'  
trying URL 'https://cloud.r-project.org/bin/windows/contrib/4.5/plyr\_1.8.9.zip'  
trying URL 'https://cloud.r-project.org/bin/windows/contrib/4.5/generics\_0.1.4.zip'  
trying URL 'https://cloud.r-project.org/bin/windows/contrib/4.5/tidyselect\_1.2.1.zip'  
trying URL 'https://cloud.r-project.org/bin/windows/contrib/4.5/htrr\_1.4.7.zip'  
trying URL 'https://cloud.r-project.org/bin/windows/contrib/4.5/digest\_0.6.37.zip'  
trying URL 'https://cloud.r-project.org/bin/windows/contrib/4.5/base64enc\_0.1-3.zip'

trying URL 'https://cloud.r-project.org/bin/windows/contrib/4.5/htmlwidgets\_1.6.4.zip'

trying URL 'https://cloud.r-project.org/bin/windows/contrib/4.5/lazyeval\_0.2.2.zip'

trying URL 'https://cloud.r-project.org/bin/windows/contrib/4.5/crosstalk\_1.2.2.zip'

trying URL 'https://cloud.r-project.org/bin/windows/contrib/4.5/promises\_1.3.3.zip'

trying URL 'https://cloud.r-project.org/bin/windows/contrib/4.5/stringr\_1.5.1.zip'

trying URL 'https://cloud.r-project.org/bin/windows/contrib/4.5/Rcpp\_1.1.0.zip'

trying URL 'https://cloud.r-project.org/bin/windows/contrib/4.5/bit64\_4.6.0-1.zip'

trying URL 'https://cloud.r-project.org/bin/windows/contrib/4.5/cachem\_1.1.0.zip'

trying URL 'https://cloud.r-project.org/bin/windows/contrib/4.5/fastmap\_1.2.0.zip'

trying URL 'https://cloud.r-project.org/bin/windows/contrib/4.5/memoise\_2.0.1.zip'

trying URL 'https://cloud.r-project.org/bin/windows/contrib/4.5/mime\_0.13.zip'

trying URL 'https://cloud.r-project.org/bin/windows/contrib/4.5/sass\_0.4.10.zip'

trying URL 'https://cloud.r-project.org/bin/windows/contrib/4.5/highr\_0.11.zip'

trying URL 'https://cloud.r-project.org/bin/windows/contrib/4.5/cellranger\_1.1.0.zip'

trying URL 'https://cloud.r-project.org/bin/windows/contrib/4.5/tibble\_3.3.0.zip'

trying URL 'https://cloud.r-project.org/bin/windows/contrib/4.5/cpp11\_0.5.2.zip'

trying URL 'https://cloud.r-project.org/bin/windows/contrib/4.5/progress\_1.2.3.zip'

trying URL 'https://cloud.r-project.org/bin/windows/contrib/4.5/cli\_3.6.5.zip'

trying URL 'https://cloud.r-project.org/bin/windows/contrib/4.5/glue\_1.8.0.zip'

trying URL 'https://cloud.r-project.org/bin/windows/contrib/4.5/gtable\_0.3.6.zip'

trying URL 'https://cloud.r-project.org/bin/windows/contrib/4.5/isoband\_0.2.7.zip'

trying URL 'https://cloud.r-project.org/bin/windows/contrib/4.5/lifecycle\_1.0.4.zip'

trying URL 'https://cloud.r-project.org/bin/windows/contrib/4.5/rlang\_1.1.6.zip'

trying URL 'https://cloud.r-project.org/bin/windows/contrib/4.5/scales\_1.4.0.zip'

trying URL 'https://cloud.r-project.org/bin/windows/contrib/4.5/vctrs\_0.6.5.zip'

trying URL 'https://cloud.r-project.org/bin/windows/contrib/4.5/withr\_3.0.2.zip'

trying URL 'https://cloud.r-project.org/bin/windows/contrib/4.5/productplots\_0.1.1.zip'

trying URL 'https://cloud.r-project.org/bin/windows/contrib/4.5/dplyr\_1.1.4.zip'

trying URL 'https://cloud.r-project.org/bin/windows/contrib/4.5/plotly\_4.11.0.zip'

trying URL 'https://cloud.r-project.org/bin/windows/contrib/4.5/purrr\_1.1.0.zip'

trying URL 'https://cloud.r-project.org/bin/windows/contrib/4.5/tidyr\_1.3.1.zip'

trying URL 'https://cloud.r-project.org/bin/windows/contrib/4.5/ggrepel\_0.9.6.zip'  
trying URL 'https://cloud.r-project.org/bin/windows/contrib/4.5/clipr\_0.8.0.zip'  
trying URL 'https://cloud.r-project.org/bin/windows/contrib/4.5/crayon\_1.5.3.zip'  
trying URL 'https://cloud.r-project.org/bin/windows/contrib/4.5/hms\_1.1.3.zip'  
trying URL 'https://cloud.r-project.org/bin/windows/contrib/4.5/R6\_2.6.1.zip'  
trying URL 'https://cloud.r-project.org/bin/windows/contrib/4.5/vroom\_1.6.5.zip'  
trying URL 'https://cloud.r-project.org/bin/windows/contrib/4.5/tzdb\_0.5.0.zip'  
trying URL 'https://cloud.r-project.org/bin/windows/contrib/4.5/bslib\_0.9.0.zip'  
trying URL 'https://cloud.r-project.org/bin/windows/contrib/4.5/evaluate\_1.0.5.zip'  
trying URL 'https://cloud.r-project.org/bin/windows/contrib/4.5/fontawesome\_0.5.3.zip'  
trying URL 'https://cloud.r-project.org/bin/windows/contrib/4.5/htmltools\_0.5.8.1.zip'  
trying URL 'https://cloud.r-project.org/bin/windows/contrib/4.5/jquerylib\_0.1.4.zip'  
trying URL 'https://cloud.r-project.org/bin/windows/contrib/4.5/jsonlite\_2.0.0.zip'  
trying URL 'https://cloud.r-project.org/bin/windows/contrib/4.5/knitr\_1.50.zip'  
trying URL 'https://cloud.r-project.org/bin/windows/contrib/4.5/xfun\_0.52.zip'  
trying URL 'https://cloud.r-project.org/bin/windows/contrib/4.5/yaml\_2.3.10.zip'  
trying URL 'https://cloud.r-project.org/bin/windows/contrib/4.5/data.table\_1.17.8.zip'  
trying URL 'https://cloud.r-project.org/bin/windows/contrib/4.5/readxl\_1.4.5.zip'  
trying URL 'https://cloud.r-project.org/bin/windows/contrib/4.5/ggplot2\_3.5.2.zip'  
trying URL 'https://cloud.r-project.org/bin/windows/contrib/4.5/ggmosaic\_0.3.3.zip'  
trying URL 'https://cloud.r-project.org/bin/windows/contrib/4.5/readr\_2.1.5.zip'  
trying URL 'https://cloud.r-project.org/bin/windows/contrib/4.5/rmarkdown\_2.29.zip'  
trying URL 'https://cloud.r-project.org/bin/windows/contrib/4.5/tinytex\_0.57.zip'  
package 'sys' successfully unpacked and MD5 sums checked  
package 'askpass' successfully unpacked and MD5 sums checked  
package 'utf8' successfully unpacked and MD5 sums checked  
package 'curl' successfully unpacked and MD5 sums checked  
package 'openssl' successfully unpacked and MD5 sums checked  
package 'later' successfully unpacked and MD5 sums checked  
package 'stringi' successfully unpacked and MD5 sums checked  
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package 'labeling' successfully unpacked and MD5 sums checked  
package 'RColorBrewer' successfully unpacked and MD5 sums checked  
package 'viridisLite' successfully unpacked and MD5 sums checked  
package 'plyr' successfully unpacked and MD5 sums checked  
package 'generics' successfully unpacked and MD5 sums checked  
package 'tidyselect' successfully unpacked and MD5 sums checked  
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package 'base64enc' successfully unpacked and MD5 sums checked  
package 'htmlwidgets' successfully unpacked and MD5 sums checked  
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package 'isoband' successfully unpacked and MD5 sums checked  
package 'lifecycle' successfully unpacked and MD5 sums checked  
package 'rlang' successfully unpacked and MD5 sums checked  
package 'scales' successfully unpacked and MD5 sums checked  
package 'vctrs' successfully unpacked and MD5 sums checked  
package 'withr' successfully unpacked and MD5 sums checked  
package 'productplots' successfully unpacked and MD5 sums checked  
package 'dplyr' successfully unpacked and MD5 sums checked  
package 'plotly' successfully unpacked and MD5 sums checked  
package 'purrr' successfully unpacked and MD5 sums checked  
package 'tidyr' successfully unpacked and MD5 sums checked  
package 'ggrepel' successfully unpacked and MD5 sums checked  
package 'clipr' successfully unpacked and MD5 sums checked  
package 'crayon' successfully unpacked and MD5 sums checked  
package 'hms' successfully unpacked and MD5 sums checked  
package 'R6' successfully unpacked and MD5 sums checked  
package 'vroom' successfully unpacked and MD5 sums checked  
package 'tzdb' successfully unpacked and MD5 sums checked  
package 'bslib' successfully unpacked and MD5 sums checked  
package 'evaluate' successfully unpacked and MD5 sums checked  
package 'fontawesome' successfully unpacked and MD5 sums checked  
package 'htmltools' successfully unpacked and MD5 sums checked  
package 'jquerylib' successfully unpacked and MD5 sums checked  
package 'jsonlite' successfully unpacked and MD5 sums checked  
package 'knitr' successfully unpacked and MD5 sums checked



package 'xfun' successfully unpacked and MD5 sums checked  
package 'yaml' successfully unpacked and MD5 sums checked  
package 'data.table' successfully unpacked and MD5 sums checked  
package 'readxl' successfully unpacked and MD5 sums checked  
package 'ggplot2' successfully unpacked and MD5 sums checked  
package 'ggmosaic' successfully unpacked and MD5 sums checked  
package 'readr' successfully unpacked and MD5 sums checked  
package 'rmarkdown' successfully unpacked and MD5 sums checked  
package 'tinytex' successfully unpacked and MD5 sums checked

The downloaded binary packages are in

C:\Users\christina\AppData\Local\Temp\RtmpYfZlZd\downloaded\_packages

```
> library(data.table)
```

data.table 1.17.8 using 6 threads (see ?getDTthreads). Latest news: [r-datatable.com](http://r-datatable.com)

```
> library(readxl)
```

```
> library(ggplot2)
```

```
> library(ggmosaic)
```

```
> library(readr)
```

```
>
```

```
> # set working directory (edit this path to where your Excel files are)
```

```
> setwd("C:/Users/christina/Documents/quantium")
```

Error in setwd("C:/Users/christina/Documents/quantium") :

cannot change working directory

```
>
```

```
> # read in Excel files
```

```
> transactionData <- as.data.table(read_excel("QVI_transaction_data.xlsx", sheet = 1))
```

Error: `path` does not exist: 'QVI\_transaction\_data.xlsx'

```
> customerData <- as.data.table(read_excel("QVI_purchase_behaviour.xlsx", sheet = 1))
```

Error: `path` does not exist: 'QVI\_purchase\_behaviour.xlsx'

```
>
```

```
> # check structure
```

```

> str(transactionData)
Error: object 'transactionData' not found

> str(customerData)
Error: object 'customerData' not found

> library(data.table)
> library(readxl)
> library(ggplot2)
> library(ggmosaic)
> library(readr)
>

> # set working directory (edit this path to where your Excel files are)
> setwd("C:\\Users\\christina\\OneDrive\\Desktop\\RPROJECT")
Error: '\U' used without hex digits in character string (<input>:1:11)

>

> # read in Excel files
> transactionData <- as.data.table(read_excel("QVI_transaction_data.xlsx", sheet = 1))
Error: `path` does not exist: 'QVI_transaction_data.xlsx'

> customerData <- as.data.table(read_excel("QVI_purchase_behaviour.xlsx", sheet = 1))
Error: `path` does not exist: 'QVI_purchase_behaviour.xlsx'

>

> # check structure
> str(transactionData)
Error: object 'transactionData' not found

> str(customerData)
Error: object 'customerData' not found

> library(data.table)
> library(readxl)
> library(ggplot2)
> library(ggmosaic)
> library(readr)
>

```

```

> # set working directory (edit this path to where your Excel files are)
> setwd("setwd("C:\\Users\\christina\\OneDrive\\Desktop\\RPROJECT")")
Error: unexpected symbol in "setwd("setwd("C"
>
> # read in Excel files
> transactionData <- as.data.table(read_excel("QVI_transaction_data.xlsx", sheet = 1))
Error: `path` does not exist: 'QVI_transaction_data.xlsx'
> customerData <- as.data.table(read_excel("QVI_purchase_behaviour.xlsx", sheet = 1))
Error: `path` does not exist: 'QVI_purchase_behaviour.xlsx'
>
> # check structure
> str(transactionData)
Error: object 'transactionData' not found
> str(customerData)
Error: object 'customerData' not found
> library(data.table)
> library(readxl)
> library(ggplot2)
> library(ggmosaic)
> library(readr)
>
> # set working directory (edit this path to where your Excel files are)
> setwd("setwd("C:\\Users\\christina\\OneDrive\\Desktop\\RPROJECT")")
Error: unexpected symbol in "setwd("setwd("C"
>
> # read in Excel files
> transactionData <- as.data.table(read_excel("QVI_transaction_data.xlsx", sheet = 1))
Error: `path` does not exist: 'QVI_transaction_data.xlsx'
> customerData <- as.data.table(read_excel("QVI_purchase_behaviour.xlsx", sheet = 1))
Error: `path` does not exist: 'QVI_purchase_behaviour.xlsx'
>

```

```

> # check structure
> str(transactionData)
Error: object 'transactionData' not found
> str(customerData)
Error: object 'customerData' not found
> library(data.table)
> library(readxl)
> library(ggplot2)
> library(ggmosaic)
> library(readr)
>
> # set working directory (edit this path to where your Excel files are)
> setwd("C:\\Users\\christina\\OneDrive\\Desktop\\RPROJECT")
Error: '\U' used without hex digits in character string (<input>:1:11)
>
> # read in Excel files
> transactionData <- as.data.table(read_excel("QVI_transaction_data.xlsx", sheet = 1))
Error: `path` does not exist: 'QVI_transaction_data.xlsx'
> customerData <- as.data.table(read_excel("QVI_purchase_behaviour.xlsx", sheet = 1))
Error: `path` does not exist: 'QVI_purchase_behaviour.xlsx'
>
> # check structure
> str(transactionData)
Error: object 'transactionData' not found
> str(customerData)
Error: object 'customerData' not found
> library(data.table)
> library(readxl)
> library(ggplot2)
> library(ggmosaic)
> library(readr)

```



Error: `path` does not exist: 'QVI\_purchase\_behaviour.xlsx'

>

> # check structure

> str(transactionData)

Classes 'data.table' and 'data.frame': 264836 obs. of 8 variables:

\$ DATE : num 43390 43599 43605 43329 43330 ...

\$ STORE\_NBR : num 1 1 1 2 2 4 4 4 5 7 ...

\$ LYLTY\_CARD\_NBR: num 1000 1307 1343 2373 2426 ...

\$ TXN\_ID : num 1 348 383 974 1038 ...

\$ PROD\_NBR : num 5 66 61 69 108 57 16 24 42 52 ...

\$ PROD\_NAME : chr "Natural Chip Compny SeaSalt175g" "CCs Nacho Cheese 175g" "Smiths Crinkle Cut Chips Chicken 170g" "Smiths Chip Thinly S/Cream&Onion 175g" ...

\$ PROD\_QTY : num 2 3 2 5 3 1 1 1 1 2 ...

\$ TOT\_SALES : num 6 6.3 2.9 15 13.8 5.1 5.7 3.6 3.9 7.2 ...

- attr(\*, ".internal.selfref")=<externalptr>

> str(customerData)transactionData[, DATE := as.Date(DATE, origin = "1899-12-30")]

Error: unexpected symbol in "str(customerData)transactionData"

> transactionData[, PACK\_SIZE := as.numeric(gsub("\\D", "", PROD\_NAME))]

> transactionData[, DATE := as.Date(DATE, origin = "1899-12-30")]

>

> transactionData[, PACK\_SIZE := as.numeric(gsub("\\D", "", PROD\_NAME))]

> transactionData <- transactionData[!grepl("Salsa", PROD\_NAME, ignore.case = TRUE)]

> summary(transactionData)

DATE	STORE_NBR	LYLTY_CARD_NBR	TXN_ID
Min. :2018-07-01	Min. : 1.0	Min. : 1000	Min. : 1
1st Qu.:2018-09-30	1st Qu.: 70.0	1st Qu.: 70015	1st Qu.: 67569
Median :2018-12-30	Median :130.0	Median : 130367	Median : 135183
Mean :2018-12-30	Mean :135.1	Mean : 135531	Mean : 135131
3rd Qu.:2019-03-31	3rd Qu.:203.0	3rd Qu.: 203084	3rd Qu.: 202654
Max. :2019-06-30	Max. :272.0	Max. :2373711	Max. :2415841

  

PROD_NBR	PROD_NAME	PROD_QTY	TOT_SALES
----------	-----------	----------	-----------

```

Min. : 1.00 Length:246742 Min. : 1.000 Min. : 1.700
1st Qu.: 26.00 Class :character 1st Qu.: 2.000 1st Qu.: 5.800
Median : 53.00 Mode :character Median : 2.000 Median : 7.400
Mean : 56.35 Mean : 1.908 Mean : 7.321
3rd Qu.: 87.00 3rd Qu.: 2.000 3rd Qu.: 8.800
Max. :114.00 Max. :200.000 Max. :650.000

```

```

PACK_SIZE
Min. : 70.0
1st Qu.:150.0
Median :170.0
Mean :175.6
3rd Qu.:175.0
Max. :380.0

```

```

> head(transactionData)data_merged <- merge(transactionData, customerData,
Error: unexpected symbol in "head(transactionData)data_merged"

```

```

> by = "LYLTY_CARD_NBR",
Error: unexpected ',' in " by = "LYLTY_CARD_NBR", "

```

```

> all.x = TRUE)
Error: unexpected ')' in " all.x = TRUE)"

```

```

>

```

```

> # check result

```

```

> str(data_merged)
Error: object 'data_merged' not found

```

```

> head(data_merged)
Error: object 'data_merged' not found

```

```

> # 1) peek at the transaction data

```

```

> head(transactionData)

  DATE STORE_NBR LYLTY_CARD_NBR TXN_ID PROD_NBR
  <Date>  <num>    <num> <num>  <num>
1: 2018-10-17    1    1000   1     5
2: 2019-05-14    1    1307 348    66

```

```

3: 2019-05-20    1    1343  383    61
4: 2018-08-17    2    2373  974    69
5: 2018-08-18    2    2426 1038   108
6: 2019-05-16    4    4149 3333    16

```

```

PROD_NAME PROD_QTY TOT_SALES PACK_SIZE

```

```

<char> <num> <num> <num>

```

```

1: Natural Chip    Compny SeaSalt175g    2    6.0    175
2:      CCs Nacho Cheese  175g    3    6.3    175
3: Smiths Crinkle Cut  Chips Chicken 170g    2    2.9    170
4: Smiths Chip Thinly  S/Cream&Onion 175g    5    15.0    175
5: Kettle Tortilla ChpsHny&Jlpno Chili 150g    3    13.8    150
6: Smiths Crinkle Chips Salt & Vinegar 330g    1    5.7    330

```

```

>

```

```

> # 2) merge with customer data

```

```

> data_merged <- merge(transactionData, customerData,
+       by = "LYLTY_CARD_NBR",
+       all.x = TRUE)

```

```

Error: object 'customerData' not found

```

```

>

```

```

> # 3) check result

```

```

> str(data_merged)

```

```

Error: object 'data_merged' not found

```

```

> head(data_merged)

```

```

Error: object 'data_merged' not found

```

```

> library(data.table)

```

```

> library(readxl)

```

```

>

```

```

> # set working directory (change if needed)

```

```

> setwd("C:/Users/christina/OneDrive/Desktop/RPROJECT")

```

```

>

```

```

> # load the transaction and customer files

```



$$\begin{array}{c} - \\ \backslash \\ | \\ / \\ - \\ \backslash \\ | \\ / \\ - \\ \backslash \\ | \\ / \\ - \\ \backslash \\ | \\ / \\ - \\ \backslash \\ | \\ / \end{array}$$

/

$$\begin{array}{c} - \\ \backslash \\ | \\ / \\ - \\ \backslash \\ | \\ / \\ - \end{array}$$

Error: `path` does not exist: 'QVI\_purchase\_behaviour.xlsx'

>

```
> head(transactionData)
```

DATE STORE\_NBR LYLTY\_CARD\_NBR TXN\_ID PROD\_NBR

	<num>	<num>	<num>	<num>	<num>
1: 43390	1	1000	1	5	
2: 43599	1	1307	348	66	
3: 43605	1	1343	383	61	
4: 43329	2	2373	974	69	
5: 43330	2	2426	1038	108	
6: 43604	4	4074	2982	57	

PROD\_NAME PROD\_QTY TOT\_SALES

	<char>	<num>	<num>
1: Natural Chip	Compny SeaSalt175g	2	6.0
2:	CCs Nacho Cheese 175g	3	6.3
3: Smiths Crinkle Cut	Chips Chicken 170g	2	2.9
4: Smiths Chip Thinly	S/Cream&Onion 175g	5	15.0
5: Kettle Tortilla ChpsHny&Jlpno	Chili 150g	3	13.8
6: Old El Paso Salsa	Dip Tomato Mild 300g	1	5.1

> head(customerData)

Error: object 'customerData' not found

> data\_merged <- merge(transactionData, customerData,

+ by = "LYLTY\_CARD\_NBR",

+ all.x = TRUE)

Error: object 'customerData' not found

>

> # check result

> str(data\_merged)

Error: object 'data\_merged' not found

> head(data\_merged)

Error: object 'data\_merged' not found

> # Load necessary libraries

> library(data.table)

> library(readxl)

>

```
> # Set your working directory (adjust the path if needed)
> setwd("C:/Users/christina/OneDrive/Desktop/RPROJECT")
>
> # Load transaction data
> transactionData <- as.data.table(read_excel("QVI_transaction_data.xlsx", sheet = 1))
```

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```

```

>

> # Load customer data

> customerData <- as.data.table(read_excel("QVI_purchase_behaviour.xlsx", sheet = 1))

Error: `path` does not exist: 'QVI_purchase_behaviour.xlsx'

>

> # Quick check

> head(transactionData)

  DATE STORE_NBR LYLTY_CARD_NBR TXN_ID PROD_NBR
   <num>   <num>      <num> <num>   <num>
1: 43390     1      1000   1     5
2: 43599     1      1307  348    66
3: 43605     1      1343  383    61
4: 43329     2      2373  974    69
5: 43330     2      2426 1038   108
6: 43604     4      4074 2982    57

  PROD_NAME PROD_QTY TOT_SALES
   <char>   <num>   <num>
1: Natural Chip    Compny SeaSalt175g    2    6.0
2:      CCs Nacho Cheese  175g    3    6.3
3: Smiths Crinkle Cut  Chips Chicken 170g    2    2.9
4: Smiths Chip Thinly  S/Cream&Onion 175g    5   15.0
5: Kettle Tortilla ChpsHny&Jlpno Chili 150g    3   13.8
6: Old El Paso Salsa  Dip Tomato Mild 300g    1    5.1

> head(customerData)

Error: object 'customerData' not found

>

> # Merge datasets

> data_merged <- merge(transactionData, customerData,
+                        by = "LYLTY_CARD_NBR",
+                        all.x = TRUE)

Error: object 'customerData' not found

```



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/  
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|  
/  
-

```
> head(transactionData)
```

	DATE	STORE_NBR	LYLTY_CARD_NBR	TXN_ID	PROD_NBR
	<num>	<num>	<num>	<num>	<num>
1:	43390	1	1000	1	5
2:	43599	1	1307	348	66
3:	43605	1	1343	383	61
4:	43329	2	2373	974	69
5:	43330	2	2426	1038	108
6:	43604	4	4074	2982	57

	PROD_NAME	PROD_QTY	TOT_SALES
	<char>	<num>	<num>
1:	Natural Chip Compny SeaSalt175g	2	6.0
2:	CCs Nacho Cheese 175g	3	6.3
3:	Smiths Crinkle Cut Chips Chicken 170g	2	2.9
4:	Smiths Chip Thinly S/Cream&Onion 175g	5	15.0
5:	Kettle Tortilla ChpsHny&Jlpno Chili 150g	3	13.8
6:	Old El Paso Salsa Dip Tomato Mild 300g	1	5.1

```
>
```

```
> customerData <-
```

```
fread("C:/Users/christina/OneDrive/Desktop/RPROJECT/QVI_purchase_behaviour.csv")
```

```
> head(customerData)
```

LYLTY_CARD_NBR	LIFESTAGE	PREMIUM_CUSTOMER
<int>	<char>	<char>

```

1:    1000 YOUNG SINGLES/COUPLES    Premium
2:    1002 YOUNG SINGLES/COUPLES    Mainstream
3:    1003    YOUNG FAMILIES        Budget
4:    1004 OLDER SINGLES/COUPLES    Mainstream
5:    1005 MIDAGE SINGLES/COUPLES    Mainstream
6:    1007 YOUNG SINGLES/COUPLES    Budget

```

```

> data_merged <- merge(transactionData, customerData,
+       by = "LYLTY_CARD_NBR",
+       all.x = TRUE)
>

```

```

> str(data_merged)

```

Classes 'data.table' and 'data.frame': 264836 obs. of 10 variables:

```

$ LYLTY_CARD_NBR :int 1000 1002 1003 1003 1004 1005 1007 1007 1009 1010 ...
$ DATE          :num 43390 43359 43531 43532 43406 ...
$ STORE_NBR     :num 1 1 1 1 1 1 1 1 1 1 ...
$ TXN_ID        :num 1 2 3 4 5 6 7 8 9 10 ...
$ PROD_NBR      :num 5 58 52 106 96 86 49 10 20 51 ...
$ PROD_NAME     :chr "Natural Chip    Compny SeaSalt175g" "Red Rock Deli Chikn&Garlic Aioli
150g" "Grain Waves Sour  Cream&Chives 210G" "Natural ChipCo  Hony Soy Chckn175g" ...
$ PROD_QTY      :num 2 1 1 1 1 1 1 1 1 2 ...
$ TOT_SALES     :num 6 2.7 3.6 3 1.9 2.8 3.8 2.7 5.7 8.8 ...
$ LIFESTAGE     :chr "YOUNG SINGLES/COUPLES" "YOUNG SINGLES/COUPLES" "YOUNG FAMILIES"
"YOUNG FAMILIES" ...
$ PREMIUM_CUSTOMER:chr "Premium" "Mainstream" "Budget" "Budget" ...
- attr(*, ".internal.selfref")=<externalptr>
- attr(*, "sorted")= chr "LYLTY_CARD_NBR"

```

```

> head(data_merged)

```

Key: <LYLTY\_CARD\_NBR>

```

  LYLTY_CARD_NBR DATE STORE_NBR TXN_ID PROD_NBR
      <int> <num>   <num> <num>   <num>
1:    1000 43390     1   1     5
2:    1002 43359     1   2    58

```

```

3:      1003 43531      1   3   52
4:      1003 43532      1   4  106
5:      1004 43406      1   5   96
6:      1005 43462      1   6   86

```

```

      PROD_NAME PROD_QTY TOT_SALES

```

```

      <char> <num> <num>

```

```

1: Natural Chip      Compny SeaSalt175g      2      6.0
2: Red Rock Deli Chikn&Garlic Aioli 150g      1      2.7
3: Grain Waves Sour  Cream&Chives 210G      1      3.6
4: Natural ChipCo    Hony Soy Chckn175g      1      3.0
5:      WW Original Stacked Chips 160g      1      1.9
6:      Cheetos Puffs 165g      1      2.8

```

```

      LIFESTAGE PREMIUM_CUSTOMER

```

```

      <char>      <char>

```

```

1: YOUNG SINGLES/COUPLES      Premium
2: YOUNG SINGLES/COUPLES      Mainstream
3:      YOUNG FAMILIES      Budget
4:      YOUNG FAMILIES      Budget
5: OLDER SINGLES/COUPLES      Mainstream
6: MIDAGE SINGLES/COUPLES      Mainstream

```

```

> # Check summary statistics

```

```

> summary(data_merged)

```

```

LYLTY_CARD_NBR      DATE      STORE_NBR      TXN_ID

```

```

Min. : 1000 Min. :43282 Min. : 1.0 Min. : 1

```

```

1st Qu.: 70021 1st Qu.:43373 1st Qu.: 70.0 1st Qu.: 67602

```

```

Median : 130358 Median :43464 Median :130.0 Median : 135138

```

```

Mean : 135549 Mean :43464 Mean :135.1 Mean : 135158

```

```

3rd Qu.: 203094 3rd Qu.:43555 3rd Qu.:203.0 3rd Qu.: 202701

```

```

Max. :2373711 Max. :43646 Max. :272.0 Max. :2415841

```

```

      PROD_NBR      PROD_NAME      PROD_QTY      TOT_SALES

```

```

Min. : 1.00 Length:264836 Min. : 1.000 Min. : 1.500

```



1st Qu.: 28.00 Class :character 1st Qu.: 2.000 1st Qu.: 5.400  
 Median : 56.00 Mode :character Median : 2.000 Median : 7.400  
 Mean : 56.58 Mean : 1.907 Mean : 7.304  
 3rd Qu.: 85.00 3rd Qu.: 2.000 3rd Qu.: 9.200  
 Max. :114.00 Max. :200.000 Max. :650.000  
 LIFESTAGE PREMIUM\_CUSTOMER  
 Length:264836 Length:264836  
 Class :character Class :character  
 Mode :character Mode :character

>

> # Quick peek at first few rows

> head(data\_merged)

Key: <LYLTY\_CARD\_NBR>

	LYLTY_CARD_NBR	DATE	STORE_NBR	TXN_ID	PROD_NBR
	<int>	<num>	<num>	<num>	<num>
1:	1000 43390	1	1	5	
2:	1002 43359	1	2	58	
3:	1003 43531	1	3	52	
4:	1003 43532	1	4	106	
5:	1004 43406	1	5	96	
6:	1005 43462	1	6	86	

	PROD_NAME	PROD_QTY	TOT_SALES
	<char>	<num>	<num>
1:	Natural Chip Compny SeaSalt175g	2	6.0
2:	Red Rock Deli Chikn&Garlic Aioli 150g	1	2.7
3:	Grain Waves Sour Cream&Chives 210G	1	3.6
4:	Natural ChipCo Hony Soy Chckn175g	1	3.0
5:	WW Original Stacked Chips 160g	1	1.9

6: Cheetos Puffs 165g 1 2.8

LIFESTAGE PREMIUM\_CUSTOMER

<char> <char>

1: YOUNG SINGLES/COUPLES Premium

2: YOUNG SINGLES/COUPLES Mainstream

3: YOUNG FAMILIES Budget

4: YOUNG FAMILIES Budget

5: OLDER SINGLES/COUPLES Mainstream

6: MIDAGE SINGLES/COUPLES Mainstream

>

> # Check for missing values

> colSums(is.na(data\_merged))

LYLTY_CARD_NBR	DATE	STORE_NBR	TXN_ID
----------------	------	-----------	--------

0	0	0	0
---	---	---	---

PROD_NBR	PROD_NAME	PROD_QTY	TOT_SALES
----------	-----------	----------	-----------

0	0	0	0
---	---	---	---

LIFESTAGE PREMIUM\_CUSTOMER

0	0
---	---

> data\_merged <- data\_merged[!grepl("salsa", PROD\_NAME, ignore.case = TRUE)]

> if(is.numeric(data\_merged\$DATE)) {

+ data\_merged[, DATE := as.Date(DATE, origin = "1899-12-30")]

+ }

> library(readr) # for parse\_number if needed

> data\_merged[, PACK\_SIZE := parse\_number(PROD\_NAME)]

> data\_merged[, BRAND := tstrsplit(PROD\_NAME, " ")[[1]]]

>

> # Optional: clean brand names if needed

> data\_merged[BRAND == "RED", BRAND := "RRD"]

> library(ggplot2)

> ggplot(data\_merged, aes(x = DATE)) +

+ geom\_histogram(binwidth = 7, fill = "steelblue", color = "white") +

```

+ labs(title = "Transactions over Time", x = "Date", y = "Number of Transactions")
> ggplot(data_merged, aes(x = reorder(BRAND, BRAND, length))) +
+ geom_bar(fill = "orange") +
+ coord_flip() +
+ labs(title = "Transactions by Brand", x = "Brand", y = "Count")
> library(dplyr)

```

Attaching package: 'dplyr'

The following objects are masked from 'package:data.table':

between, first, last

The following objects are masked from 'package:stats':

filter, lag

The following objects are masked from 'package:base':

intersect, setdiff, setequal, union

```
>
```

```

> avg_spend <- data_merged %>%
+ group_by(LIFESTAGE, PREMIUM_CUSTOMER) %>%
+ summarise(Average_Spend = mean(TOT_SALES, na.rm = TRUE))
`summarise()` has grouped output by 'LIFESTAGE'. You can override using the
`.groups` argument.

```

```
>
```

```
> print(avg_spend)
```

```
# A tibble: 21 × 3
```

```
# Groups:   LIFESTAGE [7]
```

LIFESTAGE	PREMIUM_CUSTOMER	Average_Spend
<chr>	<chr>	<dbl>
1 MIDAGE SINGLES/COUPLES	Budget	7.11
2 MIDAGE SINGLES/COUPLES	Mainstream	7.64
3 MIDAGE SINGLES/COUPLES	Premium	7.15
4 NEW FAMILIES	Budget	7.30
5 NEW FAMILIES	Mainstream	7.31
6 NEW FAMILIES	Premium	7.23
7 OLDER FAMILIES	Budget	7.29
8 OLDER FAMILIES	Mainstream	7.28
9 OLDER FAMILIES	Premium	7.36
10 OLDER SINGLES/COUPLES	Budget	7.44

# i 11 more rows

# i Use `print(n = ...)` to see more rows

```
> total_sales <- data_merged %>%
+   group_by(LIFESTAGE, PREMIUM_CUSTOMER) %>%
+   summarise(Total_Sales = sum(TOT_SALES, na.rm = TRUE))
```

`summarise()` has grouped output by 'LIFESTAGE'. You can override using the  
`.groups` argument.

```
>
> # Plot total sales by segment
> ggplot(total_sales, aes(x = LIFESTAGE, y = Total_Sales, fill = PREMIUM_CUSTOMER)) +
+   geom_bar(stat = "identity", position = "dodge") +
+   labs(title = "Total Chip Sales by Customer Segment", x = "Lifestage", y = "Total Sales") +
+   theme(axis.text.x = element_text(angle = 45, hjust = 1))
```

```
> units_per_customer <- data_merged %>%
+   group_by(LIFESTAGE, PREMIUM_CUSTOMER, LYLTY_CARD_NBR) %>%
+   summarise(Total_Units = sum(PROD_QTY, na.rm = TRUE)) %>%
+   group_by(LIFESTAGE, PREMIUM_CUSTOMER) %>%
+   summarise(Avg_Units_Per_Customer = mean(Total_Units))
```

`summarise()` has grouped output by 'LIFESTAGE', 'PREMIUM\_CUSTOMER'. You can

override using the ``.groups`` argument.

``summarise()`` has grouped output by 'LIFESTAGE'. You can override using the

``.groups`` argument.

>

> # Plot

```
> ggplot(units_per_customer, aes(x = LIFESTAGE, y = Avg_Units_Per_Customer, fill =  
PREMIUM_CUSTOMER)) +
```

```
+ geom_bar(stat = "identity", position = "dodge") +
```

```
+ labs(title = "Average Units per Customer by Segment", x = "Lifestage", y = "Avg Units") +
```

```
+ theme(axis.text.x = element_text(angle = 45, hjust = 1))
```

```
> price_per_unit <- data_merged %>%
```

```
+ group_by(LIFESTAGE, PREMIUM_CUSTOMER, LYLTY_CARD_NBR) %>%
```

```
+ summarise(Avg_Price = sum(TOT_SALES, na.rm = TRUE)/sum(PROD_QTY, na.rm = TRUE)) %>%
```

```
+ group_by(LIFESTAGE, PREMIUM_CUSTOMER) %>%
```

```
+ summarise(Avg_Price_Per_Unit = mean(Avg_Price))
```

``summarise()`` has grouped output by 'LIFESTAGE', 'PREMIUM\_CUSTOMER'. You can

override using the ``.groups`` argument.

``summarise()`` has grouped output by 'LIFESTAGE'. You can override using the

``.groups`` argument.

>

> # Plot

```
> ggplot(price_per_unit, aes(x = LIFESTAGE, y = Avg_Price_Per_Unit, fill = PREMIUM_CUSTOMER)) +
```

```
+ geom_bar(stat = "identity", position = "dodge") +
```

```
+ labs(title = "Average Price per Unit by Segment", x = "Lifestage", y = "Avg Price per Unit") +
```

```
+ theme(axis.text.x = element_text(angle = 45, hjust = 1))
```

```
> segment_data <- data_merged[LIFESTAGE == "YOUNG SINGLES/COUPLES" &  
PREMIUM_CUSTOMER == "Mainstream"]
```

>

> # Preferred brands

```
> brand_pref <- segment_data %>%
```

```
+ group_by(BRAND) %>%
```

```
+ summarise(Count = n()) %>%
```

```

+ arrange(desc(Count))
>
> ggplot(brand_pref[1:10,], aes(x = reorder(BRAND, Count), y = Count)) +
+   geom_bar(stat = "identity", fill = "purple") +
+   coord_flip() +
+   labs(title = "Top Brands for Mainstream Young Singles/Couples", x = "Brand", y = "Transactions")
>
> # Preferred pack sizes
> pack_pref <- segment_data %>%
+   group_by(PACK_SIZE) %>%
+   summarise(Count = n()) %>%
+   arrange(desc(Count))
>
> ggplot(pack_pref, aes(x = factor(PACK_SIZE), y = Count)) +
+   geom_bar(stat = "identity", fill = "green") +
+   labs(title = "Preferred Pack Sizes for Mainstream Young Singles/Couples", x = "Pack Size (g)", y =
"Count")
> save.image("C:\\Users\\christina\\OneDrive\\Desktop\\RPROJECT\\Data preparation and customer
analytics")
>

```