

# Christine Nguyen

Nguyen Pham Diem Quynh

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## EDUCATION & TRAINING

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### ESCE International Business School.

Bachelor of International Business Finance; GPA 3.8/4.0

Paris, France

Sep 2021 - Feb 2024

### Hautes Études Commerciales Paris, HEC Paris.

Investment Banking & International Finance; Merger & Acquisition.

Paris, France

June 2024 – Aug 2024

### University of Oxford.

Political Economics, Department for Continuing Education.

Coursework: Public Policy Economics 2, Political Economy of Energy Transition, Political Economics.

Oxford, England

Sep 2023 - April 2024

### Cornell University.

Entrepreneurship & Finance Funding; GPA: 96.8/100; 4.0/4.0

Ho Chi Minh City, Vietnam

Aug 2023 – Jan 2024

### Wharton School, University of Pennsylvania & Wall Street Prep.

Hedge Fund & Buy-Side Investing Certificate Program

### CFA Institute.

Level I & II, III Charter Financial Analyst Completed

### Breaking Into Wall Street Institution.

Investment Banking Certificate

### Corporate Finance Institute Academy.

Financial Modeling & Valuation Analyst

## WORK EXPERIENCE

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### Energy Innovation Capital

California, United States

#### VC Industry Research & Pitch Deck Analysis Intern

June 2024 – Sept 2024

- Developed high-quality pitch decks for potential investments, incorporating financial modeling, market analysis, and technical due diligence, helping to secure funding and strategic partnerships.
- Collaborated with cross-functional teams to refine business strategies, providing actionable insights based on data analytics, industry trends, and emerging technologies.
- Conducted extensive market research across Energy and Heavy Industry. Analyzed emerging technologies, key players, and competitive dynamics to support investment decisions and identify high-growth opportunities.

#### Battery Technology/Chemistries:

- Researched advancements in battery storage systems, including solid-state batteries, lithium-ion technology, and alternative chemistries like sodium-ion and flow batteries.
- Assessed the viability and scalability of next-generation battery systems for applications in electric vehicles (EVs) and grid energy storage and evaluated supply chain risks for critical materials like lithium, cobalt, and nickel.
- Analyzed supply chain dynamics for critical raw materials (e.g., lithium, cobalt, nickel) and their impact on the future of battery production and sustainability.

#### Carbon Capture:

- Investigated innovations in carbon capture, utilization, and storage (CCUS) technologies.
- Analyzed policy frameworks, industry initiatives, and financial incentives designed to accelerate decarbonization efforts.
- Provided insights on partnerships between the private sector and regulatory bodies, driving sustainable energy solutions aimed at reducing carbon emissions through capture technology.

#### Digital/Artificial Intelligence in Energy/Heavy Industry:

- Explored AI applications in optimizing energy efficiency, predictive maintenance, and automation in industrial settings.
- Conducted case studies on the use of digital twins, IoT, and machine learning to improve operational performance, lower emissions, and reduce costs.

Savills

Ho Chi Minh City, Vietnam

**Valuation & Feasibility Study Intern**

June 2022 – Jan 2023

- Built a route-by-route 3-statement model with 5 operating scenarios; prepared comprehensive valuation reports for commercial and residential properties using DCF, comparable sales, and income capitalization approaches; discovered and fixed errors in the company's expense data that led to incorrect estimates for NPV.
- Participated in client meetings & site visits; conducted researching market, property characteristics, and market dynamics; compiled data on local real estate, economic conditions, and demographic factors to support feasibility studies & investment analyses; successfully valuation of over \$200 million worth of property.
- Prepared presentation materials for stakeholder meetings, providing data visualization and project updates; evaluated the financial viability and reviewed leases, operating statements, and service contracts to inform valuation accuracy through collaborating with senior appraisers, contributed to developing feasibility studies.

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## INVESTMENT PORTFOLIO

### Real Estate Investment

#### Independent Investor

June 2024 – Sept 2024

- Managed a \$350,000 real estate portfolio, increased rental yields by 15% and property value by 25% within 2 years.
- Conducted market analysis to identify high-growth areas, leveraging local economic trends, infrastructure developments, and demographic shifts. Negotiated reducing renovation cost property by 10% and improving tenant retention rates through enhanced service offerings.
- Managed a diversified real estate portfolio comprising residential, commercial, and mixed-use properties across multiple regions. Successfully sold several properties at a 30% profit, reinvesting capital into new opportunities within the real estate market.

### Securities Investment

#### Independent Investor

June 2024 – Sept 2024

- Grew personal stock portfolio from \$50,000 to \$100,000 within 2 years, focusing on high-growth technology, energy, industrial, utilities, and financial sectors, achieving 25% gains in 18 months.
- Monitored macroeconomic indicators such as interest rates, inflation, and government policies to adjust portfolio allocations in response to changing market conditions.
- Performed fundamental and technical analysis to guide investment decisions, evaluating companies' financial health, market positioning, and future growth potential. Utilized advanced trading tools and algorithms to optimize trade execution, reduce transaction costs, and manage risks.

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## SKILLS

**Software:** Excel, Powerpoint, Python, Capital IQ.

**Technical:** DCF, LBO, M&A, Growth Equity, Spin off, and Majority-Stake Acquisition – Model and Analysis;  
Debt vs. Equity vs. Convertible Bond, and Trading Comps – Analysis.

**Language:** Vietnamese, English, French.

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## HONOR & FELLOWSHIP

- Delegate in International Model United Nation, UNDP, Australian Embassy.
- Delegate in CW Model United Nations New York ECOSOC, Presence of President of the US. Bill Clinton.
- Scholarship of The Essay Competition London, Architecture, Oxford University.
- Compliment of International Education Academic, Semester I, Foreign Trade University.
- Ambassador in Intelligent Investment Competition, Royal Melbourne Institution of Technology University.
- Scholarship of International Student Week Allameh Tabataba'i University & WADI, Tehran, Iran.