

PAIGE HUYNH

586-344-5691 | pajhuynh@gmail.com

Professional Summary

Motivated worker with highly effective, and persuasive communication and leadership skills. Proficient in time management and prioritization. Practiced in developing low performing sales associates and inventory control. Also, bilingual.

Work History

Express Inc.

Assistant Manager

03/2021- Current | (586) 412-4927

- Hired, trained and coached new hires to maximum performance.
- Reorganized the sales floor to the company's visual standards.
- Handled returns, exchanges and complaints in a professional manner.
- Implemented new recruiting strategies to reach exceptional customer experience.
- Managed budgets, and targeted established goals to maximize sales profits.
- Established relationships with vendors and suppliers.

Nordstrom

Stylist

05/2019 - Current | (248) 816-5100 Troy, MI

- Motivated fellow sales team members to stay updated with technology. Encouraged knowledge of outstanding customer service in addition to creating a higher traffic volume using our apps and iPad devices.
- Assisted in training and developing new hires.

Responsible for driving rewards higher by engaging in conversation with each customer about sales, promotions, and reward benefits.

Close/Open/Operate cash registers/Handle cash bags.

Withstand a steady clientele by exercising persuasive communication skills and balancing relationships with clients.

Exceed a monthly sales goal.

Nordstrom

Sales Associate

09/2015 - 01/2018 | (586) 203-4360 - Clinton Township, MI

Pre inventory preparation for multiple departments

Motivated fellow sales team members to stay updated with technology.

Encourage knowledge of outstanding customer service in addition to creating a higher traffic volume using our apps and iPad devices.

Assisted in training and developing new hires.

Responsible for driving rewards higher by engaging in conversation with each customer about sales, promotions, and reward benefits.

Close/Open/Operate cash registers/Handle cash bags.

Withstand a steady clientele by exercising persuasive communication skills and balancing relationships with clients.

Exceed a monthly sales goal.

Charlotte Russe

Assistant Manager

02/2011- 03/2015 | Lakeside Mall - Sterling Heights, MI

Hired, trained and coached new hires to maximum performance.

Reorganize the sales floor to the company's visual standards.

Handled returns, exchanges and complaints in a professional manner.

Implemented new recruiting strategies to reach exceptional customer experience.

Managed budgets, and targeted established goals to maximize sales profits.
Established relationships with vendors and suppliers.

The Limited

Sales Associate

09/2010- 01/2011 | (248) 816-9886 - *Somerset Collection, Troy, MI*

Sell and open credit card accounts.

Assist customers with wardrobe building and accommodating fitting rooms.

Pitching new ideas to clientele for business attire.

Engaging in customers wants and needs.

Education

Real Estate One Academy- Salesperson Fundamentals

Macomb Community College - Clinton Township

Clintondale High School - Clinton Township, MI - 2009