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|  | Objectives Evaluation |

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| --- |
| Brand recognition - Potential customers recognizing company brand  Weight: 20,00 Value (Current / Expected):90,00 |
| |  |  | | --- | --- | | Anna Collins  Collins - 2 |  | | Ivonne Carrey  Carrey - 3 |  | |

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| --- |
| The level of revenues divided by the total number of employees  Weight: 50,00 Value (Current / Expected):30,00 |
| |  |  | | --- | --- | | Anna Collins  collins -5 |  | | Ivonne Carrey  Carrey - 2 |  | |

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| --- |
| ROI - The resulting ROI = (income - costs) / costs  Weight: 10,00 Value (Current / Expected):25,00 |
| |  |  | | --- | --- | | Anna Collins  collins - 4 |  | | Ivonne Carrey  Carrey - 3 |  | |

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| --- |
| one more  Weight: 5,00 Value (Current / Expected):35,00 |
| |  |  | | --- | --- | | Anna Collins  collins - 3 |  | | Ivonne Carrey  Carrey - 2 |  | |

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| --- |
| Age management  Weight: 15,00 Value (Current / Expected):10,00 |
| |  |  | | --- | --- | | Anna Collins  collins - 5 |  | | Ivonne Carrey  Carrey - 4 |  | |

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| --- | --- |
|  | Competency results |

|  |  |  |  |
| --- | --- | --- | --- |
|  | Self-evaluation | Manager’s evaluation | Competency profile |
| Analytical thinking | 2,2 | 2,4 | 4,0 |
| Business orientation | 2,4 | 2,4 | 4,0 |
| Collaboration | 3,6 | 2,6 | 3,0 |
| Customer (patient) focus | 3,4 | 2,2 | 4,0 |
| Readiness to learn and develop | 2,0 | 1,6 | 3,0 |
| Average | 2,7 | 2,2 | 3,6 |

|  |
| --- |
| **Analytical thinking** |
| |  | | --- | | **User - Anna Collins - Comments**  *komentarz collins - competency assesment* | |  | | **Manager - Ivonne Carrey - Comments**  *competency assesment - ivonne carrey dla anna collins* | |

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| --- |
| **Business orientation** |
| |  | | --- | | **User - Anna Collins - Comments**  *komentarz collins - business orientation* | |  | |

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| **Collaboration** |
| |  | | --- | | **User - Anna Collins - Comments**  *komentarz collins - collaboration* | |  | | **Manager - Ivonne Carrey - Comments**  *collaboration - ivonne carrey dla anna collins* | |

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| --- |
| **Customer (patient) focus** |
| |  | | --- | | **Manager - Ivonne Carrey - Comments**  *customer focus - ivonne carrey dla anna collins* | |  | |

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| **User - Anna Collins - Comments**  *podsumowanie Collins* |
|  |
| **Manager - Ivonne Carrey - Comments**  *carrey komentarz podsumowanie* |

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| --- | --- |
|  | Future Objectives |

User - Anna Collins

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| --- |
| Budget  Weight: 50% Start date: 2019-01-01 Deadline: 2019-12-31 |
| |  | | --- | | Comments: komentarz bugdet collins | |

|  |
| --- |
| Tenders/ offers quality  Weight: 25% Start date: 2019-01-01 Deadline: 2019-12-31 |
| |  | | --- | | No comments entered | |

|  |
| --- |
| Customer loyalty  Weight: 25% Start date: 2019-01-01 Deadline: 2019-12-31 |
| |  | | --- | | Comments: kom | |

Manager - Ivonne Carrey

|  |
| --- |
| Customer loyalty  Weight: 35% Start date: 2019-01-01 Deadline: 2019-12-31 |
| |  | | --- | | No comments entered | |

|  |
| --- |
| Deleted :  Labour costs  Weight: 20% Start date: 2019-01-01 Deadline: 2019-12-31 |
| |  | | --- | | No comments entered | |

|  |
| --- |
| Deleted :  Sales plan realization  Weight: 30% Start date: 2019-01-01 Deadline: 2019-12-31 |
| |  | | --- | | No comments entered | |

|  |
| --- |
| Quality (completeness and accuracy) of analyses (reports)  Weight: 40% Start date: 2019-01-01 Deadline: 2019-12-31 |
| |  | | --- | | Comments: komentarz | |

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|  | Development plan |

User-Anna Collins

|  |  |
| --- | --- |
|  | Decision making  2019-11-16  komentarz - collins |
|  | E-marketing  2019-03-10  komentarz |

Manager-Ivonne Carrey

|  |  |
| --- | --- |
|  | Manager deleted: Project manager - leadership  2019-06-22  Collins 1 |
|  | Brand promotion  2019-04-13 |

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| --- | --- |
|  | Summary - final evaluation |

|  |  |  |
| --- | --- | --- |
| Competencies | Objectives | Total |
| 63% | 87% | 75% |