

NEW PRODUCT: STARLINK PERFORMANCE

SPACEX PROPRIETARY & CONFIDENTIAL INFORMATION

U.S. EXPORT CONTROLLED: This document may contain U.S. export-controlled information (IT AR or EAR). The export or release of this document to any other company, person, or destination, or for any use or purpose other than that for which the document was provided by SpaceX is prohibited without prior written a pproval from SpaceX and authorization under applicable export control laws.

STARLINK PERFORMANCE | PRODUCT INTRODUCTION

• What: Starlink will be launching the next generation *Starlink Performance* kit in June 2025

• **Price**: \$2500

• Target Customers: Mobility, Maritime, Fixed Site Businesses, Prosumers



STARLINK PERFORMANCE | PRODUCT OVERVIEW

Why choose Performance over Standard?

- Higher scan range
 - Critical for maintaining an uninterrupted connection in mobility use cases and in polar and equatorial regions
- Designed for extreme environments
 - First Starlink product with an aluminum enclosure able to withstand more wear and tear
 - The best thermal performance of any Starlink product
 - Maintains high data rates in extreme heat
 - Increased snow melt capability
 - Best waterproof ratings
 - Dish is waterproof even when cables are not installed (IP68 rating)
 - Can be hot pressure washed with cables installed (IP69K rating)
 - Can be used in high vibration environments
- Designed/tested for longer life
 - 3-year warranty vs 1-year for Standard
 - Designed and qualified for 10-year field survivability
- Ability for 2X speed boost in 2026
 - Hardware is designed to support 2X current bandwidth once next gen satellite network is online

Key upgrades over Flat High Performance

- Upgraded cables/connectors with retention
- Smaller form factor and lower power
- Vastly improved water/dust ingress protection
 - IP56 → IP68/IP69K
- Better mounting options
- Improved vibration and shock ratings
- Ability to field terminate new and existing cables with new connectors





STARLINK PERFORMANCE | PRODUCT COMPARISON



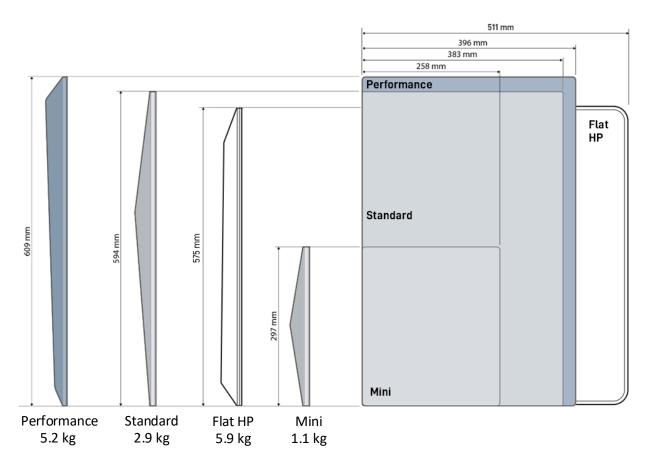




	Flat High Performance	Performance	Standard
Peak Throughput	450 Mbps Download 47 Mbps Upload	470 M bps Download 48 Mbps Upload	470 M bps Download 48 Mbps Upload
Field of View	140°	140°	110°
Dish Environmental Rating	IP56 (with cables installed) Not Rated (no cables installed)	IP69K (with cables installed) IP68 (no cables installed)	IP67 Type 4 (with cables installed) Not Rated (no cables installed)
Power Supply Environmental Rating	IP66	IP68 (with cables installed or plugged)	IP66 Type 4
Operating Temperature	-30°C to 50°C (-22°F to 122°F)	-40°C to 60°C (-40°F to 140°F)	-30°C to 50°C (-22°F to 122°F)
Snow Melt Capability	Up to 75mm / hour (3in / hour)	Up to 85mm/ hour (3.5 in / hour)	Up to 40 mm / hour (1.5 in / hour)
Wind Speed Rating	Survivable: 280 kph+ (174 mph+)	Survivable: 280 kph+ (174 mph+)	Survivable: 177 kph+ (110 mph+)
Power Specifications	100-240V AC	100-240VAC, 12V-56VDC	100-240V AC
Avg Power Draw	110 W	70 W	62 W
Router Compatibility	Third party compatible	Third party compatible	Requires Advanced Power Supply to support third party routers
Available Cable Lengths *included in kit	2m, 25m*, 45m	5m, 25m*, 50m, 50m LSZH	15 m* , 45 m
Cable Connectors	High Performance Starlink Connector to Starlink Gen2 Router Connector	Starlink Performance to Starlink RJ45 Able to field terminate	Starlink RJ45 to Starlink RJ45
Warranty Length	2 Years	3 Years	1 Year



STARLINK PERFORMANCE | PRODUCT SIZE COMPARISON





STARLINK PERFORMANCE | WHAT'S INCLUDED



DISH

QUICK START GUIDE

ADVANCED POWER SUPPLY

CABLES
25M POE
1.5M AC POWER
1.5M DC POWER
5M ETHERNET



STARLINK PERFORMANCE | ACCESSORIES

MOUNTS WEDGE FLAT WALL PIPE MOUNT **ADAPTER**

NETWORKING



GEN3 ROUTER/MESH KIT



THIRD PARTY ROUTERS



ADVANCED POWER SUPPLY (AC & DC CAPABLE)

CABLES/CONNECTORS



POE CABLES (5M, 25M, 50M, 50M-LSZH)



PERFORMANCE CONNECTOR FIELD TERMINATION KIT

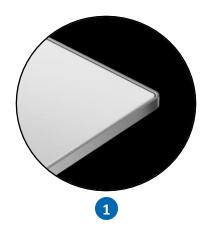


RJ45 FIELD TERMINATION KIT



LOWER ENCLOSURE | ALUMINUM DIE CASTING

- Enables robust dish mounting for high vibration resilience in harsh, in motion environments
- Enclosure serves as heat sink, reduces thermal throttling in extreme hot environments
- Creates a premium fit, finish
- Provides rigid connector bulkhead mounting for cable



Wrap around aluminum bezel, radome recessed 1mm in enclosure for side impact protection



Mounting by threaded fasteners, all metal load path to mount



Robust connection to cable capable of surviving 180N (40 lbs)





CABLES & CONNECTORS | OVERVIEW



- IP68 when disconnected, IP69K when connected
- Excellent corrosion performance from super duplex stainless-steel shells
- Tested to aggressive impact and vibration profiles
- Able to connect in moisture and FOD-rich environments

Improved User Experience

- Up to 50m cable length
- Push to connect with auto-locking mechanism
- 1/8th turn to unlock and disconnect
- Keyed orientation with visual and tactile indicators

Field Termination Kits

- Retrofit any existing Starlink HP cables
- Simple hand tools to assemble
- Same reliability as factory cable



Starlink Performance Connector advantages over COTS

- Lower water absorption plastics
- Higher gold plating thickness on contacts
- Redundant sealing interfaces
- Tighter fits between plug and connector for improved feel
- More robust anti-scooping features to protect pins from damage
- More obvious keying features for blind mating







ADVANCED POWER SUPPLY | PRODUCT OVERVIEW

- Designed to accommodate all enterprise use cases
 - Supports AC and DC power inputs
 - Able to power Starlink Performance, Standard or Flat HP
 - LAN port for Starlink (or 3rd party) router
 - Integrated mount supports wall mount or 1U rack for server room mounting
- New microcontroller adds advanced capability
 - Telemetry to users and customer support
 - Power inputs / outputs
 - Ethernet metrics
 - · Grid brownout
 - Temp, humidity, pressure
 - DC input resistive impedance monitoring
 - Connector water detection
 - LED fault reporting





