

# Incompletion Trigger List

## What has your attention?

### Personal

**Projects** started, not completed

**Projects** that need to be started

**Projects—other organizations**

service, community, volunteer, spiritual organization

**Commitments/promises to others**

spouse, partner, children, parents, family, friends, professionals, returnable items

**Communications to make/get**

calls, emails, faxes, cards, letters, thank-you's

**Upcoming events**

birthdays, anniversaries, weddings, graduations, outings, holidays, vacation, travel, dinners, parties, receptions, cultural events, sporting events

**Family**

projects/activities with spouse, partner, children, parents, relatives

**Administration**

home office supplies, equipment, phones, answering machines, computers, internet, TV, data backup, appliances, entertainment, filing, storage, tools

**Leisure**

books, music, videos, travel, places to visit, people to visit, web browsing, photography, sports equipment, hobbies, cooking, recreation

**Financial**

bills, banks, investments, loans, taxes, budget, insurance, mortgage, accountants

**Legal**

wills, trusts, estate, legal affairs

**Waiting for**

mail order, repairs, reimbursements, loaned items, information, rsvp's

**Home/household**

real estate, repairs, construction, remodeling, landlords, heating and A/C, plumbing, electricity, roofs, landscaping, driveways, garages, walls, floors, ceilings, decor, furniture, utilities, appliances, lights and wiring, kitchen stuff, laundry, places to clear, cleaning, organizing, storage areas

**Health**

doctors, dentist, optometrist, specialists, checkups, diet, food, exercise

**Personal development**

classes, seminars, education, coaching, career, creative expressions

**Transportation**

autos, bikes, motorcycles, maintenance, repair, commuting, tickets, reservations

**Clothes**

professional, casual, formal, sports, accessories, luggage, repairs, tailoring

**Pets**

health, training, supplies

**Errands**

hardware store, pharmacy, department stores, bank, cleaners, stationers, gifts, office supply, groceries

**Community**

neighborhood, neighbors, service work, schools, civic involvements

For additional information and educational resources visit [davidco.com](http://davidco.com), [gtdtimes.com](http://gtdtimes.com), [gtdiq.com](http://gtdiq.com) and [gtdconnect.com](http://gtdconnect.com).

# Incompletion Trigger List

## What has your attention? Professional

**Projects** started, not completed

**Projects** that need to be started

“Look into” projects

### **Commitments/promises to others**

boss, partners, colleagues, subordinates, others in organization, other professionals, customers, other organizations

### **Communications to make/get**

calls, emails, voicemails, faxes, letters, memos

### **Writing to finish/submit**

reports, evaluations, reviews, proposals, articles, marketing material, instructions, summaries, minutes, rewrites and edits, status reporting, conversation and communication tracking

### **Meetings**

upcoming, need to be set or requested, need to be de-briefed

### **Read/review**

books, periodicals, articles, printouts, websites, blogs, RSS feeds

### **Financial**

cash, budget, balance sheet, P&L, forecasting, credit line, payables, receivables, petty cash, banks, investors, asset management

### **Planning/organizing**

goals, targets, objectives, business plans, marketing plans, financial plans, upcoming events, presentations, meetings, conferences, travel, vacation

### **Organization development**

org chart, restructuring, lines of authority, job descriptions, facilities, new systems, change initiatives, leadership, succession planning, culture

### **Administration**

legal issues, insurance, personnel, staffing, policies/procedures, training

### **Staff**

hiring, firing, reviews, staff development, communication, morale, feedback, compensation

### **Systems**

phones, computers, software, databases, office equipment, printers, faxes, filing, storage, furniture, fixtures, decorations, supplies, business cards, stationery, personal/electronic organizers

### **Sales**

customers, prospects, leads, sales process, training, relationship building, reporting, relationship tracking, customer service

### **Marketing/promotion**

campaigns, materials, public relations

### **Meetings**

upcoming, need to be set or requested, need to be de-briefed

### **Waiting for**

information, delegated projects/tasks, pieces of projects, replies to communications, responses to proposals, answers to questions, submitted items for response/reimbursement, tickets, external actions needed to happen to continue or complete projects...(decisions, changes, implementations, etc.), things ordered

### **Professional development**

training, seminars, things to learn, things to find out, skills to develop or practice, books to read, research, formal education (licensing, degrees), career research, resume

### **Wardrobe**

professional

For additional information and educational resources visit [davidco.com](http://davidco.com), [gtdtimes.com](http://gtdtimes.com), [gtdiq.com](http://gtdiq.com) and [gtdconnect.com](http://gtdconnect.com).