

Christopher Cochran



University of Houston Graduate
cochranschris@gmail.com | (832) 794 2949 | Houston, TX

EXPERIENCE:

Houston Innovation Ventures and Entrepreneurship; Houston, TX

June 2019 – March 2020

Finance Director

- Collaborate with an entrepreneur partner of the Bauer Business School – Red Labs, in creating and executing a fundraising plan to support the 2019 Annual Innovation Challenge, to also include a \$3,000 prize for the winning presentation
- Cultivate 30 students from different fields of study to participate for the purpose of solving problems faced by in chosen industry - FemTech
- Foster fundraising programs including – UH Activities Funding Board and Red Labs through leveraging relationships of student organization advisors to expand donor pipeline
- Create a showcase at Frontier Fiesta for past prize-winning products from the Annual Innovation Challenges to create increased brand recognition and grow the organization

IATSE Local 51; Houston, TX

May 2018 – March 2020

L1 Head Lighting Coordinator and Lighting Assistant

- Lead a team of 2-8 in planning and executing lighting, power and atmospheric needs for client arrival to the venue through their departure – including nationally touring Broadway shows, Houston Grand Opera, Houston Ballet, Houston Symphony
- Execute lighting plan for shows by tying in power, configuring available equipment based on rider requirements, operating lights for clients, and setting up for a variety of conventions, concerts, and special events

Congresswoman Lizzie Fletcher [TX-07]; Houston, TX

March 2019 – December 2019

Finance Fellow

- Prepared and staffed 20+ fundraising events with both the principal and senior leadership in the community, supporting a total raised of an average of \$25,000 per event
- Conducted donor research in support of prospecting over 500 high-dollar, new donors
- Heavily involved with the relationship-building aspect that eventually led to the money ask
- Participated in phone banks targeting local and national donors, 50-80 calls per day

Texas Freedom Network; Houston, TX

April 2018 - December 2018

Field Organizer

- Strategized, prepped, and assisted events achieving voter registration goals of 10,000 Houstonians by the federal registration deadline – October 9th
- Collaborated with key community leaders so as not to replicate the work of similar organizations, including expanding voter knowledge through an education campaign – focusing on voters' rights and why voting is critically important to democracy
- Created a line of transportation for voters to eliminate one of the most common barriers to voting
- Assisted the Regional Field Coordinator in meetings and executed follow up with PR contacts and key community members

EDUCATION:

University of Houston
B.S. of Economics, May 2020

SKILLS:

Analytics – JavaScript – Donor Relations
Econometrics – Web Development