Tenure, Promotion and Performance: The Career Path of US Ambassadors

Online Appendix

March 9, 2017

Table A1: Summary Statistics

Variable	Mean	Std. Dev.	Min.	Max.	N
Political Appointee	0.468	0.499	0	1	15304
US Presidential Turnover	0.135	0.341	0	1	15442
US Party Turnover	0.085	0.278	0	1	15442
Host Country Leader Turnover	0.156	0.362	0	1	15442
Age	54.085	8.041	24	86	15091
Female	0.084	0.277	0	1	15442
Career Years	3.198	3.014	0.003	28.282	15442
PresAmb. Ideal Point Distance	0.786	0.854	0.001	2.542	1960
Democracy	0.519	0.351	0	1	14034
Population (Ln)	2.081	1.607	-1.977	7.189	8244
GDPpc (Ln)	8.332	1.29	5.287	11.823	8243
Trade [M+X] (Ln)	5.459	2.418	0	13.16	10738
UN Voting Affinity	-0.085	0.418	-1	1	9320
Tau Score Global	0.112	0.346	-0.451	1	10184
Ally	0.198	0.398	0	1	15442
New MID	0.008	0.09	0	1	10429
US Exports Growth (in %)	13.652	52.882	-100	496.318	10075
Δ UN Voting Affinity	-0.01	0.157	-1.228	1.435	9159
Δ Tau Score Global	0.004	0.107	-1.015	1.015	10080
BIT	0.004	0.063	0	1	14757
PTA	0.002	0.041	0	1	14757
WTO Consultations by Host	0.005	0.086	0	3	14418
WTO Consultations by US	0.007	0.108	0	4	14418
Performance Index	-0.003	0.242	-4.357	2.347	14757
Good Performance	0.312	0.463	0	1	14757
Bad Performance	0.481	0.5	0	1	14757

Table A2: Cox Proportional Hazards Estimates: US Ambassadors' Tenure (1987-2009)

	Career	Political	Career	Political	Career	Political
	(1)	(2)	(3)	(4)	(5)	(6)
US Presidential Turnover	-0.073	1.620***	-0.007	1.938***	-0.044	1.871***
	(0.241)	(0.253)	(0.234)	(0.391)	(0.232)	(0.408)
Host Country Leader Turnover	-0.109	0.033	-0.205	0.116	-0.238	0.108
	(0.242)	(0.220)	(0.242)	(0.188)	(0.237)	(0.209)
PresAmb. Ideal Point Distance	0.140	1.089***	0.142	0.892^{***}	0.148	0.918^{***}
	(0.106)	(0.303)	(0.107)	(0.236)	(0.104)	(0.243)
Age	-0.044	0.020**	0.005	0.013	0.005	0.005
	(0.042)	(0.009)	(0.020)	(0.012)	(0.020)	(0.014)
Female	0.668***	0.012	0.667***	0.014	0.622***	-0.062
C W	(0.224)	(0.288)	(0.202)	(0.269)	(0.207)	(0.272)
Career Years	-0.086**	-3.217**	-0.091***	-2.441	-0.089***	-2.439
	(0.035)	(1.532)	(0.032)	(2.628)	(0.032)	(2.583)
US Exports Growth (in %)	0.001	0.005				
A TIMI Wating on ACCit	(0.001)	$(0.003) \ 3.311^*$				
Δ UN Voting Affinity	0.426 (0.448)	(1.825)				
BIT Signing	-1.667**	-0.050				
DII Signing	(0.755)	(0.452)				
WTO Consultations by Host	-0.206	0.200				
W 10 Consultations by Host	(0.674)	(0.233)				
WTO Consultations by US	-1.001	-0.567				
W10 constitutions by CS	(0.904)	(0.527)				
PTA Signing	(0.001)	0.821				
~-g		(0.592)				
Performance Index		,	-0.462^{*}	0.329^{**}		
			(0.266)	(0.145)		
Good Performance					-0.172	0.056
					(0.534)	(0.187)
Bad Performance					-0.010	-0.457
					(0.476)	(0.374)
Time Interacted Covariates						
Age	0.038			0.018		0.025^{*}
	(0.041)			(0.013)		(0.015)
PresAmb. Ideal Point Distance		-1.137***		-0.638**		-0.647**
IIG F		(0.313)		(0.270)		(0.268)
US Exports Growth (in %)		-0.018***				
A TINI 37-4' A CC -'4		(0.003)				
Δ UN Voting Affinity		-3.636**				
Doufours on an Ludou		(1.816)	0.627***			
Performance Index						
US Presidential Turnover			(0.228)	-0.217		0.155
US Fresidential Turnover						-0.155 (0.451)
						(() 4:) ()
Caroor Voorg				(0.425)		
Career Years				0.437		0.444
				0.437 (3.304)		0.444 (3.190)
				0.437 (3.304) 0.676		0.444 (3.190) 0.648
UN Voting Affinity				0.437 (3.304)	-0 136	0.444 (3.190)
UN Voting Affinity				0.437 (3.304) 0.676	-0.136 (0.525)	0.444 (3.190) 0.648
UN Voting Affinity Good Performance				0.437 (3.304) 0.676	(0.525)	0.444 (3.190) 0.648 (0.586)
UN Voting Affinity Good Performance				0.437 (3.304) 0.676	(0.525) -0.255	0.444 (3.190) 0.648 (0.586) 0.656*
UN Voting Affinity Good Performance Bad Performance	607	575	644	0.437 (3.304) 0.676 (0.595)	(0.525) -0.255 (0.442)	0.444 (3.190) 0.648 (0.586) 0.656* (0.392)
UN Voting Affinity	607 178	575 170	644 191	0.437 (3.304) 0.676	(0.525) -0.255	0.444 (3.190) 0.648 (0.586) 0.656*

Output of Democracy, Population, GDP, Trade, UN Voting Affinity and Alliance suppresed. * p<0.10, ** p<0.05, *** p<0.01 APP-3

Table A3: Cox Proportional Hazards Estimates: US Partisan Turnover (1950-2000)

	Career	Political
	(1)	(2)
US Party Turnover	0.872***	2.839***
•	(0.163)	(0.190)
Host Country Leader Turnover	0.212^{**}	-0.195
	(0.088)	(0.129)
Age	0.002	0.009
	(0.007)	(0.006)
Female	0.018	0.068
	(0.105)	(0.162)
Career Years	-0.087***	-0.307***
	(0.017)	(0.112)
Democracy	0.009	-0.042
	(0.105)	(0.298)
Population (Ln)	0.014	0.108
	(0.031)	(0.086)
GDP (Ln)	-0.089**	-0.090
	(0.041)	(0.078)
Trade [M+X] (Ln)	-0.008	0.066
	(0.030)	(0.062)
UN Voting Affinity	-0.381***	-0.466**
	(0.138)	(0.226)
Tau Score Global	-0.277	0.916^{*}
	(0.270)	(0.484)
Ally	0.342	-0.629^*
	(0.210)	(0.349)
Performance Index	-0.090	-0.177
	(0.118)	(0.192)
Time Interacted Covariates		
US Party Turnover	-0.559***	-1.255***
	(0.145)	(0.191)
Career Years		-0.216***
		(0.075)
Democracy		0.216
		(0.305)
Population (Ln)		-0.046
		(0.073)
Trade $[M+X]$ (Ln)		-0.072
		(0.059)
Observations	3936	1628
# of subjects	1103	464
# of failures	999	417

^{*} p < 0.10, ** p < 0.05, *** p < 0.01

 $\begin{tabular}{ll} Table A4: Cox\ Proportional\ Hazards\ Estimates:\ Different\ Sample\ of\ Countries\ (1950-2000) \end{tabular}$

	Non-G20		G	20
	Career (1)	Political (2)	Career (3)	Political (4)
US Presidential Turnover	0.514***	1.986***	1.326**	2.034***
	(0.159)	(0.245)	(0.557)	(0.226)
Foreign Country Leader Turnover	0.177^{*}	-0.127	0.513**	-0.339
	(0.095)	(0.158)	(0.250)	(0.232)
Age	0.005	0.010	-0.007	0.001
	(0.007)	(0.007)	(0.029)	(0.012)
Female	0.024	-0.055	-42.357	0.230
	(0.104)	(0.180)	(.)	(0.477)
Career Years	-0.052	-0.390*	-0.025	-0.192**
	(0.042)	(0.212)	(0.040)	(0.086)
Democracy	0.013	0.160	0.363	-0.669
	(0.112)	(0.230)	(0.417)	(0.420)
Population (Ln)	0.035	0.266***	-0.329***	0.290
1 , , ,	(0.032)	(0.103)	(0.126)	(0.237)
GDP (Ln)	-0.091**	-0.201**	0.191	-0.288
, ,	(0.044)	(0.086)	(0.237)	(0.390)
Trade [M+X] (Ln)	-0.010	0.070	0.005	-0.064
	(0.032)	(0.056)	(0.100)	(0.152)
UN Voting Affinity	-0.344**	-0.161	-0.804*	0.326
•	(0.144)	(0.269)	(0.443)	(0.536)
Tau Score Global	-0.257	0.442	-0.031	1.175
	(0.326)	(0.655)	(0.784)	(0.755)
Ally	0.350	-0.375	-0.292	-0.137
	(0.252)	(0.465)	(0.647)	(0.782)
Performance Index	-0.047	-0.357	-0.071	0.307
	(0.133)	(0.555)	(0.260)	(0.263)
Time Interacted Covariates				
US Presidential Turnover	-0.357**	-0.975***	-0.388	
	(0.146)	(0.257)	(0.485)	
Career Years	-0.054	-0.218		-0.129^*
	(0.038)	(0.178)		(0.068)
Population (Ln)		-0.142		
		(0.108)		
Performance Index		0.102		
		(0.489)		
Observations	3518	1189	418	439
# of subjects	994	345	109	119
# of failures	902	311	97	106

^{*} p < 0.10, ** p < 0.05, *** p < 0.01

Table A5: Cox Proportional Hazards Estimates: Excluding Positions (1950-2000)

		uding d'affaires		nly ssadors
	Career	Political	Career	Political
	(1)	(2)	(3)	(4)
US Presidential Turnover	0.656***	1.993***	0.664***	1.975***
CD I residential Turnover	(0.177)	(0.190)	(0.178)	(0.193)
Host Country Leader Turnover	0.204**	-0.188	0.176)	-0.171
Host Country Leader Turnover	(0.089)	(0.127)	(0.088)	(0.129)
Age	0.010	0.127 0.007	0.009	0.007
Age	(0.010)	(0.007)	(0.009)	(0.007)
Female	0.078	0.020	0.073	0.000)
remaie	(0.117)	(0.167)	(0.117)	(0.166)
Career Years	-0.086***	-0.308**	-0.083***	-0.360**
Career rears	(0.018)	(0.123)	(0.017)	(0.161)
Democracy	0.018	-0.236	0.017)	-0.224
Democracy	(0.109)	(0.316)	(0.110)	(0.321)
Population (Ln)	0.005	0.153**	0.008	0.321) 0.145^*
ropulation (Lii)	(0.034)	(0.075)	(0.034)	(0.074)
GDP (Ln)	-0.042	(0.075) -0.152^*	-0.043	-0.148*
GDF (LII)	(0.042)	(0.079)	(0.075)	(0.079)
Trade [M+X] (Ln)	-0.083	0.079	-0.086	0.102
Trade [M+A] (Ln)	(0.058)	(0.074)	(0.058)	(0.102)
IIN Noting Affinity	0.864***	(0.074) -0.142	0.832***	-0.149
UN Voting Affinity				
Tau Score Global	(0.242) -0.351	$(0.230) \ 0.864^*$	(0.242) -0.376	(0.231) 0.864^*
Tau Score Global				
Ally	$(0.289) \ 0.411^*$	(0.484) -0.558	$(0.294) \\ 0.419*$	(0.487) -0.553
Ally	(0.221)	(0.353)	(0.225)	(0.354)
Performance Index	(0.221) -0.135	(0.333) -0.162	(0.223) -0.116	-0.132
renormance muex	(0.134)	(0.203)	(0.134)	(0.201)
Time Interacted Covariates	(0.134)	(0.203)	(0.134)	(0.201)
US Presidential Turnover	-0.445***	-0.684***	-0.450***	-0.681***
CD I residential Turnover	(0.161)	(0.183)	(0.162)	(0.188)
GDP (Ln)	-0.068	(0.105)	-0.076	(0.100)
GDI (LII)	(0.066)		(0.066)	
Trade [M+X] (Ln)	0.000)	-0.085	0.100*	-0.086
Trade [M+M] (Lii)	(0.055)	(0.068)	(0.055)	(0.068)
UN Voting Affinity	-1.404***	(0.000)	-1.357***	(0.000)
Old voting Annity	(0.218)		(0.216)	
New MID	-0.129		-0.163	
New MID	(0.400)		(0.400)	
Δ UN Voting Affinity	0.399^*		0.394^*	
2 ON Voting Annity				
Career Years	(0.206)	-0.191**	(0.207)	-0.200
Career rears				(0.134)
Democracy		$(0.088) \\ 0.327$		0.134) 0.313
Democracy		(0.323)		(0.328)
Population (In)		(0.323) -0.038		
Population (Ln)				-0.034
Observations	9707	(0.065)	9765	(0.066)
Observations # of subjects	3787	1628	3765	1617
# of subjects	1062	464	1054	460
# of failures	958	417	950	413

^{*} p < 0.10, ** p < 0.05, *** p < 0.01

Table A6: Cox Proportional Hazards Estimates: Different Time Periods

Career (1) Political (2) Career (3) Political (4) US Presidential Turnover 0.406*** 2.304**** 0.548*** 2.934**** Host Country Leader Turnover 0.109 -0.099 0.017 -0.234 Age 0.006 (0.005) (0.009) (0.019) (0.099) Age 0.006 (0.005) (0.009) (0.008) Female 0.055 0.009 0.164 -0.240 Career Years (0.070) (0.141) (0.114) (0.240) Career Years -0.097*** -0.271*** -0.127*** -0.512 Career Years -0.163** -0.242 -0.154 -0.318 Democracy -0.163** -0.242 -0.154 -0.318 Oppulation (Ln) - (0.030) 0.222*** Population (Ln) - (0.030) 0.222*** Trade [M+X] (Ln) - - (0.030) 0.022*** Trade [M+X] (Ln) - - (0.040) 0.010) Tau		Post-	1924	Post	-1980
US Presidential Turnover					
Host Country Leader Turnover	US Presidential Turnover				
Host Country Leader Turnover		(0.112)	(0.166)	(0.235)	(0.339)
Age (0.068) (0.103) (0.122) (0.190) Female (0.005) (0.005) (0.009) (0.008) Female (0.075) (0.099) (0.144) (0.240) Career Years (0.070) (0.141) (0.114) (0.240) Career Years (0.012) (0.136) (0.024) (0.359) Democracy (0.63** -0.242 -0.154 -0.318 Population (Ln) (0.071) (0.182) (0.161) (0.524) Population (Ln) (0.071) (0.182) (0.161) (0.524) Population (Ln) (0.071) (0.182) (0.161) (0.524) Population (Ln) (0.081) (0.182) (0.161) (0.524) Population (Ln) (0.081) (0.039) (0.109) Trade [M+X] (Ln) (0.061) (0.061) (0.101) UN Voting Affinity (0.244) (0.416) (0.416) Tau Score Global (0.367) (0.605) (0.468) Ally (0.244) (0.416) (0.244) (0.416) Tau Score Global	Host Country Leader Turnover				
Age 0.006 0.005 0.009 0.008 Female 0.055 0.009 0.164 -0.240 (0.070) 0.141 (0.114) (0.240) Career Years -0.097*** -0.271*** -0.127*** -0.512 (0.012) (0.136) (0.024) (0.359) Democracy -0.163** -0.242 -0.154 -0.318 (0.071) (0.182) (0.161) (0.524) Population (Ln) -0.242 -0.154 -0.318 (0.039) (0.109) (0.039) (0.109) GDP (Ln) -0.071 -0.071 -0.230 Trade [M+X] (Ln) -0.059 0.143 UN Voting Affinity 0.338 0.602 Tau Score Global 0.338 0.602 Ally 0.360 (0.448) Performance Index -0.071 -0.684 Performance Index -0.210 -0.695 Time Interacted Covariates 0.036 (0.146) 0.230 US Presidential	v	(0.068)	(0.103)	(0.122)	(0.190)
Female (0.005) (0.009) (0.008) (0.004) (0.0240) Career Years -0.097**** -0.271*** -0.127**** -0.512 (0.012) (0.136) (0.024) (0.359) Democracy -0.163*** -0.242 -0.154 -0.318 Population (Ln) (0.071) (0.182) (0.161) (0.524) Population (Ln) (0.071) (0.182) (0.061) (0.524) Population (Ln) (0.071) (0.182) (0.061) (0.524) Population (Ln) (0.081) (0.093) (0.109) GDP (Ln) (0.061) (0.061) (0.161) Trade [M+X] (Ln) (0.061) (0.061) (0.161) UN Voting Affinity (0.343) (0.040) (0.101) UN Voting Affinity (0.340) (0.244) (0.416) Tau Score Global (0.340) (0.341) (0.898) Ally (0.367) (0.605) (0.605) Ally (0.360) (0.448) (0.340) (0	Age			-0.002	
Female 0.055 0.009 0.164 -0.240 Career Years -0.097*** -0.271** -0.127*** -0.127*** -0.512 -0.0997*** -0.271** -0.127*** -0.512 -0.036 (0.024) (0.359) Democracy -0.163** -0.242 -0.154 -0.318 -0.034 -0.318 -0.034 -0.318 -0.030 0.222** Population (Ln) -0.071 (0.039) (0.109) 0.030 (0.099) 0.090) 0.022** GDP (Ln) -0.071 (0.061) (0.061) -0.071 (0.061) -0.079 (0.061) 0.010) Trade [M+X] (Ln) -0.059 (0.043) (0.040) (0.101) 0.040 (0.010) 0.011 UN Voting Affinity -0.059 (0.367) (0.060) 0.301 (0.065) Ally -0.040 (0.040) (0.010) 0.090 Ally -0.011 (0.060) (0.065) Ally -0.011 (0.060) (0.068) Performance Index -0.210 (0.366) (0.068) Variety Interacted Covariates 0.026 (0.046) (0.068) US Presidential Turnover -0.231** (0.111) (0.026) (0.066) 0.068) Career Years -0.145 (0.011) (0.026) (0.068) 0.0531** Democracy 0.226 (0.036) (0.068) 0.036) (0.068) <td>5</td> <td></td> <td></td> <td></td> <td></td>	5				
Career Years -0.097*** (0.012) -0.271** (0.024) -0.512 (0.359) Democracy -0.163** (0.071) -0.242 (0.154) -0.318 (0.071) Population (Ln) (0.071) (0.182) (0.161) (0.524) Population (Ln) (0.039) (0.039) (0.0109) GDP (Ln) -0.071 (0.039) (0.010) Trade [M+X] (Ln) -0.059 (0.040) (0.161) UN Voting Affinity -0.059 (0.040) (0.101) UN Voting Affinity -0.0338 (0.040) 0.040) Tau Score Global -0.040 (0.040) (0.101) Tau Score Global -0.059 (0.044) (0.416) Tau Score Global -0.059 (0.044) (0.040) Ally -0.011 (0.065) (0.040) Ally -0.011 (0.065) (0.036) Ally -0.111 (0.020) -0.059 Performance Index -0.231** (0.036) (0.438) Performance Index -0.231** (0.036) (0.046) Career Years -0.059 (0.046) (0.046) Career Years -0.111 (0.0229) (0.050)	Female		0.009	0.164	
Career Years -0.097*** (0.012) -0.271** (0.024) -0.512 (0.359) Democracy -0.163** (0.071) -0.242 (0.154) -0.318 (0.071) Population (Ln) (0.071) (0.182) (0.161) (0.524) Population (Ln) (0.039) (0.039) (0.0109) GDP (Ln) -0.071 (0.039) (0.010) Trade [M+X] (Ln) -0.059 (0.040) (0.161) UN Voting Affinity -0.059 (0.040) (0.101) UN Voting Affinity -0.0338 (0.040) 0.040) Tau Score Global -0.040 (0.040) (0.101) Tau Score Global -0.059 (0.044) (0.416) Tau Score Global -0.059 (0.044) (0.040) Ally -0.011 (0.065) (0.040) Ally -0.011 (0.065) (0.036) Ally -0.111 (0.020) -0.059 Performance Index -0.231** (0.036) (0.438) Performance Index -0.231** (0.036) (0.046) Career Years -0.059 (0.046) (0.046) Career Years -0.111 (0.0229) (0.050)					
Democracy	Career Years				
Democracy					
Population (Ln) (0.071) (0.182) (0.161) (0.524) Population (Ln) (0.039) 0.222** GDP (Ln) (0.061) (0.061) (0.109) Trade [M+X] (Ln) (0.061) (0.061) (0.161) Trade [M+X] (Ln) (0.040) (0.101) UN Voting Affinity (0.040) (0.101) UN Voting Affinity (0.244) (0.416) Tau Score Global (0.343) 0.602 Ally (0.367) (0.605) Ally (0.367) (0.605) Performance Index (0.306) (0.438) Performance Index (0.306) (0.438) Performance Index (0.210) (0.260) (0.468) Persidential Turnover (0.231*** -0.729**** -0.687**** -1.542**** US Presidential Turnover (0.108) (0.157) (0.226) (0.306) Career Years -0.145 -0.531*** -0.531*** (0.206) (0.469) -0.467** -0.684*** Populatio	Democracy				
Population (Ln) 0.030 (0.109) GDP (Ln) -0.071 (0.061) -0.230 (0.061) Trade [M+X] (Ln) -0.059 (0.040) 0.143 (0.040) UN Voting Affinity 0.388 (0.02) 0.388 (0.02) Tau Score Global 0.301 (0.367) 0.605) Ally -0.111 (0.367) 0.684 Performance Index -0.210 (0.366) 0.438) Performance Index -0.210 (0.366) 0.230) Time Interacted Covariates 0.106 (0.157) 0.0260 (0.366) US Presidential Turnover -0.231** (0.111) 0.226 (0.366) Career Years -0.145 (0.210) 0.531** (0.229) Democracy 0.226 (0.131) 0.226 (0.366) Population (Ln) 0.037 (0.036) 0.0469) Population (Ln) 0.037 (0.068) 0.0469) Trade [M+X] (Ln) -0.074** (0.036) -0.163** Trade [M+X] (Ln) -0.074** (0.036) -0.163** (0.056) -0.046 -0.046* (0.056) -0.046* -0.046* (0.056) -0.074** (0.068) -0.163**					
GDP (Ln)	Population (Ln)	()	(
GDP (Ln) -0.071 (0.061) -0.161 Trade [M+X] (Ln) -0.059 (0.043) 0.040) 0.101 UN Voting Affinity 0.338 (0.02) 0.244) 0.416) Tau Score Global 0.301 (0.367) 0.605) Ally -0.111 (0.366) -0.684 Performance Index -0.210 (0.366) 0.438) Performance Index -0.231** (0.146) -0.262 (0.146) 0.230) Time Interacted Covariates US Presidential Turnover -0.231** (0.115) -0.687*** (0.366) -1.542*** Career Years -0.145 (0.111) (0.226) 0.336) Career Years 0.226 (0.111) (0.229) Democracy 0.226 (0.111) (0.229) Population (Ln) 0.037 (0.066) (0.469) Population (Ln) 0.037 (0.068) -0.046 Trade [M+X] (Ln) -0.074** (0.031) -0.163** Observations 7134 (2073) 2171 (0.074) # of subjects 1950 (842) 665 (238)	r				
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	GDP (Ln)				
Trade [M+X] (Ln) -0.059 0.143 UN Voting Affinity 0.338 0.602 Tau Score Global 0.301 0.898 Ally -0.111 -0.684 Performance Index -0.211 -0.684 Performance Index -0.231** -0.729*** -0.687*** -1.542*** US Presidential Turnover -0.231** -0.729*** -0.687*** -1.542*** Career Years -0.145 -0.531** -0.531** Democracy 0.226 0.132 Population (Ln) 0.036 0.0469 Population (Ln) 0.036 0.068 Trade [M+X] (Ln) -0.074** -0.163** Trade [M+X] (Ln) -0.074** -0.163** Observations 7134 2073 2171 812 # of subjects 1950 842 665 238					
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	Trade [M+X] (Ln)				
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$,				
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	UN Voting Affinity				
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	5 V				
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	Tau Score Global				
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$					
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	Ally				
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$					
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	Performance Index				
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$					
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	Time Interacted Covariates				
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	US Presidential Turnover	-0.231**	-0.729***	-0.687***	-1.542***
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$		(0.108)	(0.157)	(0.226)	(0.306)
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	Career Years		-0.145		-0.531**
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$			(0.111)		(0.229)
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	Democracy		0.226		0.132
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	·		(0.206)		(0.469)
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	Population (Ln)				
Trade [M+X] (Ln) -0.074** (0.031) -0.163** (0.074) Observations 7134 2073 2171 812 # of subjects 1950 842 665 238	-				
Observations 7134 2073 2171 812 # of subjects 1950 842 665 238	Trade [M+X] (Ln)				
# of subjects 1950 842 665 238			(0.031)		(0.074)
· ·	Observations	7134	2073	2171	812
# of failures 1848 786 571 201	# of subjects	1950	842	665	238
	# of failures	1848	786	571	201

^{*} p < 0.10, ** p < 0.05, *** p < 0.01

Table A7: Cox Shared Frailty Hazards Estimates: US Ambassadors' Tenure (1950-2000)

	/4\	(0)	(0)	/ //	/=\	(0)
US Presidential Turnover	(1) 0.223***	(2)	(3)	(4) 1.968***	(5) 0.244***	(6) 1.990***
OD I TESTUETIMAT TUTTIOVET	(0.082)	(0.168)	(0.080)	(0.167)	(0.080)	(0.167)
Host Country Leader Turnover	0.182**	-0.186	0.186**	-0.151	0.186**	-0.149
11000 Country Deader Turnover	(0.162)	(0.134)	(0.091)	(0.132)	(0.091)	(0.132)
Age	0.001	0.005	0.001	0.006	0.001	0.007
Age	(0.001)	(0.006)	(0.001)	(0.006)	(0.001)	(0.006)
Female	0.058	-0.003	0.044	0.027	0.043	0.019
remaie	(0.134)	(0.205)	(0.132)	(0.204)	(0.132)	(0.204)
Career Years	-0.088***	-0.429***	-0.088***	-0.439***	-0.088***	-0.439***
Career lears	(0.017)	(0.069)	(0.017)	(0.070)	(0.017)	(0.070)
Democracy	0.017	0.054	0.017	0.050	0.017	0.025
Democracy	(0.116)	(0.190)	(0.114)	(0.190)	(0.114)	(0.191)
Population (Ln)	0.110	0.140**	0.005	0.123^*	0.006	0.130^*
ropulation (Ln)			(0.039)			
GDP (Ln)	(0.039) -0.105**	(0.068) -0.183**		(0.068)	(0.039) -0.100**	(0.068)
GDF (LII)			-0.099**	-0.156*		-0.164*
Too do (M.V) (I)	(0.049)	(0.085)	(0.047)	(0.086)	(0.048)	(0.086)
Trade [M+X] (Ln)	-0.014	0.053	0.001	0.037	0.001	0.039 (0.057)
IN Voting Affinit-	(0.043)	(0.058)	(0.031)	(0.057)	(0.031)	
UN Voting Affinity	0.696***	-0.059	0.647***	-0.150	0.646***	-0.122
Tau Score Global	(0.222)	(0.223)	(0.203)	(0.214)	(0.203)	(0.215)
rau score Giobal	-0.354	0.957	-0.285	0.933	-0.288	0.901
A 11	(0.307)	(0.707)	(0.300)	(0.702)	(0.301)	(0.703)
Ally	0.392*	-0.715	0.335	-0.651	0.334	-0.641
No MID	(0.234)	(0.499)	(0.228)	(0.496)	(0.229)	(0.495)
New MID	1.155**	-0.741				
HQ D	(0.564)	(1.032)				
US Exports Growth (in %)	-0.000	-0.002				
A TINING 1. A CC	(0.001)	(0.002)				
Δ UN Voting Affinity	0.052	-0.534				
A. T	(0.216)	(0.342)				
∆ Tau Score Global	0.158	1.155				
DIM C''.	(0.628)	(1.001)				
BIT Signing	-0.371	0.672				
DMA G:	(0.340)	(0.601)				
PTA Signing	-1.317	0.882				
TIMO O	(1.018)	(1.042)				
WTO Consultations by Host	-0.227	0.444				
	(0.440)	(0.284)				
WTO Consultations by US	-0.277	-1.380				
	(0.450)	(0.945)				
Performance Index			-0.077	-0.169		
			(0.122)	(0.221)		
Good Performance					-0.050	-0.244*
					(0.090)	(0.145)
Bad Performance					-0.003	-0.068
					(0.088)	(0.141)
Time Interacted Covariates						
Trade [M+X] (Ln)	0.024					
	(0.032)					
UN Voting Affinity	-1.143***		-1.110***		-1.108***	
	(0.178)		(0.166)		(0.166)	
New MID	-1.168**					
	(0.587)					
US Presidential Turnover		-0.648***		-0.639***		-0.646***
		(0.167)		(0.166)		(0.166)
Tau Score Global		-0.038		-0.026		0.007
				(0.628)		(0.628)
Ally		(0 4638) 0.084		0.090		0.084
•		(0.437)		(0.436)		(0.435)
Observations	3808	1608	3936	1628	3936	1628
# of subjects	1086	463	1103	464	1103	464
	1000					

Table A8: Different Survival Estimations: Ambassadorial Tenure (1950-2000)

	Weibull (1)	Log-Normal (2)	Log-Logistic (3)	Exponential (4)
US Presidential Turnover	0.684***	-0.380***	-0.300***	0.831***
CD I Testacilliai Turnovei	(0.064)	(0.046)	(0.040)	(0.067)
Host Country Leader Turnover	0.052	-0.026	-0.028	0.070
Host Country Leader Turnover	(0.032)	(0.041)	(0.031)	(0.074)
Political Appointee	0.973***	-0.074**	-0.054*	0.189***
1 ontical Appointee	(0.181)	(0.037)	(0.031)	(0.044)
Age	-0.004	-0.001	-0.000	0.008**
Age	(0.004)	(0.003)	(0.002)	(0.003)
Female	0.035	-0.025	0.003	0.012
remale	(0.087)	(0.056)	(0.038)	(0.058)
Career Years	-0.128***	0.012	0.025***	0.072***
Career lears		(0.009)		
D	$(0.020) \\ 0.047$		(0.006)	(0.012)
Democracy		-0.033	-0.030	-0.020
Demodetica (I.a.)	(0.110)	(0.053)	(0.038)	(0.065)
Population (Ln)	0.083***	-0.023	-0.023**	0.010
CDD (L)	(0.032)	(0.015)	(0.011)	(0.019)
GDP (Ln)	-0.124***	0.048**	0.048***	-0.095***
m 1 mr. 371 (T)	(0.037)	(0.019)	(0.016)	(0.026)
Trade [M+X] (Ln)	0.003	-0.010	-0.012	0.016
TINT TO A CC. 'A	(0.028)	(0.014)	(0.010)	(0.018)
UN Voting Affinity	-0.306**	0.033	0.026	0.023
m	(0.127)	(0.062)	(0.046)	(0.086)
Tau Score Global	-0.174	-0.001	-0.033	0.108
4.13	(0.253)	(0.135)	(0.098)	(0.169)
Ally	0.311	-0.006	0.024	-0.110
	(0.209)	(0.103)	(0.076)	(0.126)
New MID	0.029	-0.266	-0.190	0.005
	(0.534)	(0.318)	(0.286)	(0.455)
US Exports Growth (in %)	-0.000	0.000	0.000	-0.001
	(0.001)	(0.000)	(0.000)	(0.001)
Δ UN Voting Affinity	0.022	0.024	0.009	-0.221
	(0.177)	(0.099)	(0.076)	(0.179)
Δ Tau Score Global	0.448	-0.184	-0.130	1.215^{**}
	(0.443)	(0.333)	(0.228)	(0.508)
BIT Signing	0.001	-0.037	-0.045	0.079
	(0.281)	(0.136)	(0.122)	(0.298)
PTA Signing	-0.536	0.376	0.373^{*}	0.162
	(0.595)	(0.322)	(0.205)	(0.677)
WTO Consultations by Host	0.074	-0.032	-0.029	0.195
	(0.159)	(0.095)	(0.072)	(0.162)
WTO Consultations by US	-0.653**	0.310^{**}	0.194*	-0.597^{*}
	(0.333)	(0.127)	(0.108)	(0.333)
AIC	1678.66	2118.57	1866.72	2959.52
Observations	5416	5416	5416	5416
# of subjects	1549	1549	1549	1549
# of failures	1387	1387	1387	1387

^{*} p < 0.10, ** p < 0.05, *** p < 0.01

Table A9: Weibull Survival Estimates: Ambassadorial Tenure (1950-2000)

	Career	Political	Career	Political	Career	Political
	(1)	(2)	(3)	(4)	(5)	(6)
US Presidential Turnover	0.287***	1.539***	0.305***	1.508***	0.305***	1.524***
	(0.077)	(0.115)	(0.076)	(0.112)	(0.076)	(0.112)
Host Leader Turnover	0.156*	-0.177	0.145^{*}	-0.158	0.146^{*}	-0.155
	(0.087)	(0.133)	(0.085)	(0.127)	(0.085)	(0.128)
Age	0.002	0.005	0.003	0.006	0.003	0.007
	(0.008)	(0.006)	(0.007)	(0.006)	(0.007)	(0.006)
Female	0.021	0.016	-0.003	0.041	-0.008	0.034
	(0.096)	(0.163)	(0.091)	(0.159)	(0.093)	(0.162)
Career Years	-0.103***	-0.322***	-0.104***	-0.331***	-0.104***	-0.331***
	(0.020)	(0.067)	(0.020)	(0.069)	(0.020)	(0.069)
Democracy	-0.036	-0.019	-0.026	-0.018	-0.025	-0.038
·	(0.137)	(0.184)	(0.130)	(0.182)	(0.130)	(0.183)
Population (Ln)	0.039	0.143^{**}	0.033	0.127^{**}	0.034	0.132**
•	(0.035)	(0.059)	(0.034)	(0.057)	(0.035)	(0.057)
GDP (Ln)	-0.098**	-0.192**	-0.094**	-0.164**	-0.096**	-0.170**
` ,	(0.040)	(0.078)	(0.040)	(0.076)	(0.040)	(0.076)
Trade [M+X] (Ln)	-0.001	0.073	-0.004	0.054	-0.004	0.054
2 ()	(0.031)	(0.053)	(0.032)	(0.051)	(0.032)	(0.051)
UN Voting Affinity	-0.424***	0.020	-0.390***	-0.059	-0.381**	-0.035
5 · · · · · · · · · · · · · · · · · · ·	(0.162)	(0.221)	(0.150)	(0.213)	(0.149)	(0.214)
Tau Score Global	-0.379	0.847^{*}	-0.320	0.839*	-0.315	0.835^{*}
200 80010 810801	(0.282)	(0.494)	(0.271)	(0.477)	(0.271)	(0.474)
Ally	0.548**	-0.583	0.486**	-0.518	0.477**	-0.513
11119	(0.252)	(0.360)	(0.242)	(0.350)	(0.241)	(0.348)
New MID	0.678	-0.832	(0.212)	(0.000)	(0.211)	(0.010)
11011 11112	(0.543)	(1.018)				
US Exports Growth(in %)	0.000	-0.002				
es haporus drowin(in /e)	(0.001)	(0.002)				
Δ UN Voting Affinity	0.150	-0.425				
\(\text{Off voting runnity}\)	(0.200)	(0.356)				
Δ Tau Score Global	0.116	1.309***				
△ Tau Score Global	(0.526)	(0.471)				
BIT Signing	-0.231	0.867^*				
DIT Signing	(0.332)	(0.467)				
PTA Signing	(0.332) -1.269	0.407)				
r IA Signing	(0.839)					
WTO Congultations by Host	-0.204	$(0.251) \ 0.427^{***}$				
WTO Consultations by Host						
WITO Committee in the LIC	(0.337)	(0.148)				
WTO Consultations by US	-0.199	-1.410*				
D.C. I.I	(0.297)	(0.850)	0.040	0.107		
Performance Index			-0.040	-0.127		
Cood Donforms are a			(0.118)	(0.200)	0.007	A 000*
Good Performance					-0.087	-0.232*
D ID C					(0.081)	(0.139)
Bad Performance					-0.033	-0.094
		4000	0000	1000	(0.079)	(0.127)
Observations	3808	1608	3936	1628	3936	1628
# of subjects	1086	463	1103	464	1103	464
# of failures	974	413	999	417	999	417

Robust standard errors clustered at the ambassador level in parentheses. * p < 0.10, ** p < 0.05, *** p < 0.01

Table A10: OLS Estimates - Ambassadorial Tenure (1950-2000)

	Ambassadorial Failure			
	(1)	(2)	(3)	(4)
US Presidential Turnover × Political Appointee	0.462***	0.462***	0.462***	0.436**
	(0.046)	(0.045)	(0.045)	(0.044)
$Host\ Country\ Leader\ Turnover\ \times\ Political\ Appointee$	0.014	0.018	0.020	0.026
	(0.037)	(0.037)	(0.037)	(0.036)
Age	0.006	0.003	0.003	0.033***
G 77	(0.009)	(0.008)	(0.008)	(0.012)
Career Years	0.087***	0.092***	0.092***	0.088***
Domography	(0.014) -0.043	(0.014) -0.044	(0.014) -0.050	(0.014) -0.170*
Democracy	(0.054)	(0.052)	(0.052)	(0.081)
Population (Ln)	-0.005	-0.007	-0.006	-0.173
Topulation (En)	(0.024)	(0.024)	(0.024)	(0.229)
GDP (Ln)	-0.088***	-0.083***	-0.085***	-0.076
	(0.025)	(0.024)	(0.024)	(0.108)
Trade [M+X] (Ln)	-0.004	-0.008	-0.006	0.008
	(0.016)	(0.014)	(0.015)	(0.025)
UN Voting Affinity	-0.005	-0.003	0.019	0.075
	(0.077)	(0.063)	(0.065)	(0.080)
Tau Score Global	-0.018	0.003	0.005	0.028
	(0.147)	(0.145)	(0.146)	(0.266)
Ally	-0.067	-0.058	-0.063	0.106
	(0.110)	(0.107)	(0.108)	(0.153)
New MID	0.059			
	(0.170)			
US Exports Growth (in %)	-0.000			
A TINT II . A 00 . 1	(0.000)			
Δ UN Voting Affinity	0.018			
A M C Cl-1-1	(0.070)			
Δ Tau Score Global	0.412^{**}			
BIT Signing	(0.171) -0.050			
DIT Signing	(0.092)			
PTA Signing	0.032) 0.049			
1 111 Olgilling	(0.182)			
WTO Consultations by Host	-0.021			
W 10 0000 0000 000 000 000 000 000 000 0	(0.080)			
WTO Consultations by US	-0.119**			
·	(0.049)			
Performance Index		0.004		
		(0.037)		
$Performance\ Index \times Political\ Appointee$		-0.017		
		(0.064)		
Good Performance			-0.012	-0.030
			(0.025)	(0.025)
Good Performance \times Political Appointee			-0.022	0.001
			(0.043)	(0.042)
Bad Performance			0.015	0.005
D-1Df			(0.024)	(0.025)
Bad Performance \times Political Appointee			-0.019 (0.041)	0.002
Observations	5416	5564	$\frac{(0.041)}{5564}$	$\frac{(0.042)}{5564}$
A 1 1	$\begin{array}{c} 5416 \\ 1162 \end{array}$	$\frac{5564}{1172}$	$\frac{5564}{1172}$	1172
Ambassadors APP-11 Estimation with ambassador and year fixed effects, and rob				1114

Estimation with ambassador and year fixed effects, and robust standard errors clustered at the ambassador level in parentheses. Lower term interactions are absorbed by the fixed effects. Column (4) also includes country fixed effects. * p < 0.10, ** p < 0.05, *** p < 0.01

Table A11: Summary Statistics: Career Considerations

Variable	Mean	Std. Dev.	Min.	Max.	N
Another Job	0.31	0.463	0	1	2017
Host Country Ranking	52.868	19.093	11.207	96.519	2017
Age	56.351	6.879	33	86	2017
Career Years	3.853	2.63	0.077	27.485	2017
Female	0.107	0.309	0	1	2017
Democracy	0.578	0.369	0	1	2017
Avg. Performance Index	-0.006	0.166	-2.638	1.243	2017
Good Performance	0.368	0.482	0	1	2017
Bad Performance	0.419	0.494	0	1	2017
Δ UN Voting Affinity	-0.041	0.226	-1.296	1.333	2017
Δ Tau Global Score	0.007	0.088	-0.52	0.738	2017
MID	0.014	0.162	0	3	2017
Avg. US Exports Growth (%)	14.744	30.751	-100	305.214	1913
BIT	0.026	0.16	0	1	2017
PTA	0.012	0.108	0	1	2017
WTO Consultations by Host	0.036	0.314	0	8	2017
WTO Consultations by US	0.049	0.419	0	9	2017

Table A12: Logit Model: Are Ambassadors Appointed to Another Ambassadorial Position?

	Appointed to Another Ambassadorial Position						
	Full sampl	e (Post-1950)	Post-	1980			
	Career	Political	Career	Political			
	(1)	(2)	(3)	(4)			
Host Country Ranking	-0.001	-0.017**	0.003	-0.022*			
	(0.004)	(0.008)	(0.005)	(0.013)			
Age	-0.153***	-0.052***	-0.137***	-0.043*			
	(0.014)	(0.016)	(0.017)	(0.025)			
Career Years	0.041	0.111**	0.073^{**}	-0.098			
	(0.027)	(0.051)	(0.036)	(0.167)			
Female	0.206	-0.313	0.276	-1.004			
	(0.192)	(0.561)	(0.203)	(0.791)			
Democracy	-0.082	-0.049	-0.309	0.073			
•	(0.181)	(0.378)	(0.225)	(0.660)			
Avg. Performance Index	0.261	-0.627	0.404	0.568			
-	(0.409)	(0.681)	(0.478)	(1.374)			
Observations	1403	610	933	351			

Table A13: Multinomial Logit: Demotion (1950-2011)

	Career	Political	Career	Political	Career	Political
	(1)	(2)	(3)	(4)	(5)	(6)
Host Country Ranking	0.059***	0.037	0.057***	0.015	0.056***	0.018
	(0.011)	(0.041)	(0.010)	(0.037)	(0.010)	(0.036)
Age	-0.131***	-0.026	-0.137***	-0.008	-0.136***	-0.028
	(0.036)	(0.062)	(0.034)	(0.062)	(0.034)	(0.063)
Career Years	-0.055	0.249	-0.068	0.199	-0.068	0.317
	(0.070)	(0.172)	(0.069)	(0.159)	(0.069)	(0.202)
Female	0.394	1.757	0.044	1.723	0.050	1.841
	(0.588)	(1.289)	(0.569)	(1.261)	(0.570)	(1.310)
Democracy	-0.188	4.247	-0.254	3.631	-0.245	3.487
	(0.451)	(4.860)	(0.426)	(3.858)	(0.428)	(3.882)
Δ UN Voting Affinity	-0.265	-0.427				
	(0.672)	(2.982)				
Δ Tau Global Score	1.873	-5.453				
	(1.287)	(6.640)				
Max. New MID	-13.527	-15.023				
	(1,436.714)	(9,898.968)				
Avg. Δ U.S. Exports	0.003	-0.055^*				
	(0.005)	(0.033)				
BIT	0.765	-14.383				
	(0.796)	(6,607.498)				
PTA	1.462^{*}	-14.649				
	(0.806)	(14,798.497)				
WTO Consultations by Host	-13.853	-13.341				
-	(1,092.007)	(2,887.424)				
WTO Consultations by US	0.101	-12.880				
•	(0.614)	(2,824.920)				
Avg. Performance Index			0.540	-1.633		
_			(0.905)	(2.412)		
Good Performance					-0.012	-0.568
					(0.398)	(1,606.184)
Bad Performance					-0.109	15.586
					(0.392)	(1,264.431)
Observations	1289	587	1369	607	1369	607
Log-Likelihood	-1130.49	-233.28	-1214.19	-245.72	-1213.99	-240.32

Table A14: Multinomial Logit: Similar Job (1950-2011)

	Career	Political	Career	Political	Career	Political
	(1)	(2)	(3)	(4)	(5)	(6)
Host Country Ranking	0.011**	0.003	0.010**	0.002	0.010**	0.002
	(0.005)	(0.010)	(0.005)	(0.010)	(0.005)	(0.010)
Age	-0.141***	-0.031	-0.132***	-0.032	-0.134***	-0.033*
	(0.018)	(0.020)	(0.017)	(0.020)	(0.017)	(0.019)
Career Years	0.043	0.088	0.036	0.082	0.036	0.088
	(0.033)	(0.062)	(0.032)	(0.060)	(0.032)	(0.060)
Female	0.388	-0.305	0.335	-0.247	0.319	-0.261
	(0.237)	(0.766)	(0.223)	(0.764)	(0.224)	(0.765)
Democracy	-0.300	-0.419	-0.304	-0.379	-0.332	-0.430
	(0.227)	(0.469)	(0.217)	(0.466)	(0.219)	(0.469)
Δ UN Voting Affinity	-0.110	-0.843				
	(0.317)	(0.758)				
Δ Tau Global Score	0.382	-1.497				
	(0.869)	(1.700)				
Max. New MID	0.232	-15.643				
	(0.428)	(3,568.264)				
Avg. Δ U.S. Exports	-0.003	-0.007				
	(0.002)	(0.008)				
BIT	-0.248	-15.849				
	(0.473)	(3,176.800)				
PTA	0.243	-15.296				
	(0.630)	(5,113.690)				
WTO Consultations by Host	-0.313	-12.237				
•	(0.596)	(1,047.898)				
WTO Consultations by US	-1.035	-11.709				
·	(0.679)	(840.218)				
Avg. Performance Index			0.417	-0.896		
S			(0.484)	(0.839)		
Good Performance					-0.273	-0.145
					(0.195)	(0.508)
Bad Performance					-0.079	0.574
					(0.191)	(0.429)
Observations	1289	587	1369	607	1369	607
Log-Likelihood	-1130.49	-233.28	-1214.19	-245.72	-1213.99	-240.32

Table A15: Multinomial Logit: Promotion (1950-2011)

	Career	Political	Career	Political	Career	Political
	(1)	(2)	(3)	(4)	(5)	(6)
Host Country Ranking	-0.053***	-0.069***	-0.050***	-0.065***	-0.050***	-0.064***
	(0.007)	(0.015)	(0.007)	(0.015)	(0.007)	(0.014)
Age	-0.225***	-0.088***	-0.207***	-0.104***	-0.209***	-0.103***
	(0.023)	(0.029)	(0.022)	(0.028)	(0.022)	(0.028)
Career Years	0.125^{**}	0.204**	0.114^{**}	0.206**	0.113**	0.202^{**}
	(0.051)	(0.092)	(0.048)	(0.087)	(0.048)	(0.087)
Female	-0.006	-15.277	0.066	-14.121	0.062	-14.893
	(0.330)	(1,475.493)	(0.309)	(665.733)	(0.310)	(987.588)
Democracy	0.392	0.508	0.351	0.330	0.317	0.283
	(0.322)	(0.670)	(0.308)	(0.644)	(0.309)	(0.651)
Δ UN Voting Affinity	-0.925**	0.655				
	(0.417)	(0.983)				
Δ Tau Global Score	-0.375	-0.035				
	(1.260)	(1.858)				
Max. New MID	0.489	-14.976				
	(0.520)	(4,376.716)				
Avg. Δ U.S. Exports	-0.007**	-0.017^*				
	(0.003)	(0.010)				
BIT	0.033	1.320				
	(0.589)	(1.216)				
PTA	0.314	2.887^{*}				
	(1.156)	(1.549)				
WTO Consultations by Host	1.172**	-8.527				
	(0.585)	(829.027)				
WTO Consultations by US	-0.858	-10.346				
	(1.126)	(941.170)				
Avg. Performance Index			-1.319*	0.079		
			(0.745)	(1.458)		
Good Performance					-0.287	0.259
					(0.275)	(0.657)
Bad Performance					0.116	0.614
					(0.265)	(0.616)
Observations	1289	587	1369	607	1369	607
Log-Likelihood	-1130.49	-233.28	-1214.19	-245.72	-1213.99	-240.32

Table A16: Multinomial Logit: Low, Avg. and High Ranked Posts or Retirement (1950-2011)

	0	D-1::: 1	0	D-1:1: 1			
	Career	Political	Career	Political			
	(1)	(2)	(3)	(4)			
Low Ranked Post							
Host Country Ranking	-0.049***	-0.072**	-0.050***	-0.075**			
	(0.011)	(0.036)	(0.011)	(0.037)			
Age	-0.124***	-0.058	-0.123***	-0.053			
	(0.030)	(0.063)	(0.030)	(0.061)			
Career Years	-0.180^{*}	-0.374	-0.179^*	-0.470			
	(0.102)	(0.534)	(0.102)	(0.553)			
Female	0.342	2.004	0.363	2.059			
	(0.416)	(1.246)	(0.418)	(1.291)			
Democracy	0.480	0.548	0.466	-0.012			
	(0.462)	(1.724)	(0.461)	(1.887)			
Avg. Performance Index	-0.469	-2.020					
5	(1.141)	(1.697)					
Good Performance		(, , , , ,	-0.030	-15.056			
			(0.386)	(1,068.889)			
Bad Performance			-0.231	0.635			
			(0.399)	(1.334)			
Avg. Ranked Post			(0.000)	(1.004)			
Host Country Ranking	-0.007	-0.045***	-0.008*	-0.042***			
1105t Country Itanking	(0.005)	(0.013)	(0.005)	(0.013)			
Age	-0.147***	-0.027	-0.149***	-0.030			
Age	(0.017)	(0.025)	(0.017)	(0.025)			
Career Years				0.025			
Career fears	0.057*	0.099	0.057^*				
D 1	(0.033)	(0.085)	(0.033)	(0.085)			
Female	0.312	-13.478	0.300	-17.905			
.	(0.218)	(557.171)	(0.218)	(5,142.055)			
Democracy	-0.549**	0.347	-0.579***	0.213			
	(0.222)	(0.627)	(0.224)	(0.630)			
Avg. Performance Index	-0.022	-1.868*					
	(0.503)	(1.005)					
Good Performance			-0.324^{*}	0.351			
			(0.196)	(0.733)			
Bad Performance			-0.056	1.129^{*}			
			(0.192)	(0.648)			
High Ranked Post							
Host Country Ranking	0.028***	0.002	0.027***	0.001			
	(0.006)	(0.010)	(0.006)	(0.010)			
Age	-0.193***	-0.068***	-0.195***	-0.069***			
_	(0.023)	(0.020)	(0.023)	(0.020)			
Career Years	0.075^{*}	0.129**	0.074^{*}	0.135**			
	(0.041)	(0.060)	(0.041)	(0.060)			
Female	-0.269	-1.084	-0.301	-1.068			
	(0.390)	(1.046)	(0.392)	(1.044)			
Democracy	0.467	-0.249	0.434	-0.276			
_ 5111001403	(0.291)	(0.469)	(0.293)	(0.470)			
Avg. Performance Index	0.291	0.229	(0.200)	(0.710)			
rivg. I errormance muex	(0.635)	(1.013)					
Good Performance	(0.033)	(1.013)	0.105	0.069			
Good Ferformance			-0.195	0.062			
D - 1 D f			(0.277)	(0.494)			
Bad Performance	. =	5.40	0.171	0.579			
		P-16	(0.260)	(0.436)			
Observations	1369	607	1369	607			
Log-Likelihood	-1221.12	-249.79	-1217.86	-245.50			
Standard errors in parentheses. * $p < 0.10$, ** $p < 0.05$, *** $p < 0.01$							

Table A17: Multinomial Logit: Promotion, Demotion, Similar Job or Retirement

	Full sample (Post-1950)		Post-1980		
	Career	Political	Career	Political	
	(1)	(2)	(3)	(4)	
Demotion					
Host Country Ranking	0.057^{***}	0.015	0.081^{***}	-0.000	
	(0.010)	(0.037)	(0.014)	(0.045)	
Age	-0.137***	-0.008	-0.077^*	-0.047	
	(0.034)	(0.062)	(0.043)	(0.078)	
Career Years	-0.068	0.199	-0.081	-1.237	
	(0.069)	(0.159)	(0.091)	(0.862)	
Female	0.044	1.723	0.215	1.998	
	(0.569)	(1.261)	(0.671)	(1.729)	
Democracy	-0.254	3.631	-1.055^*	2.597	
	(0.426)	(3.858)	(0.558)	(3.904)	
Avg. Performance Index	0.540	-1.633	1.577	-0.367	
	(0.905)	(2.412)	(1.092)	(3.986)	
Similar Job					
Host Country Ranking	0.010**	0.002	0.010^{*}	-0.013	
	(0.005)	(0.010)	(0.006)	(0.017)	
Age	-0.132***	-0.032	-0.121***	-0.035	
	(0.017)	(0.020)	(0.020)	(0.031)	
Career Years	0.036	0.082	0.068	-0.007	
	(0.032)	(0.060)	(0.044)	(0.188)	
Female	0.335	-0.247	0.457^{*}	-1.002	
	(0.223)	(0.764)	(0.236)	(1.094)	
Democracy	-0.304	-0.379	-0.647**	-0.474	
	(0.217)	(0.466)	(0.272)	(0.803)	
Avg. Performance Index	0.417	-0.896	0.268	-0.968	
	(0.484)	(0.839)	(0.572)	(1.182)	
Promotion					
Host Country Ranking	-0.050***	-0.065***	-0.049***	-0.078**	
	(0.007)	(0.015)	(0.009)	(0.031)	
Age	-0.207***	-0.104***	-0.197***	-0.068	
	(0.022)	(0.028)	(0.027)	(0.048)	
Career Years	0.114**	0.206**	0.177^{***}	-0.401	
	(0.048)	(0.087)	(0.066)	(0.422)	
Female	0.066	-14.121	0.023	-15.055	
	(0.309)	(665.733)	(0.333)	(994.797)	
Democracy	0.351	0.330	0.477	1.306	
-	(0.308)	(0.644)	(0.396)	(1.422)	
Avg. Performance Index	-1.319*	0.079	-0.834	5.025**	
_	(0.745)	(1.458)	(0.898)	(2.290)	
Observations	1369	607	916	350	