

# AGNES CHU

PRODUCT MANAGER

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## EDUCATION

**MIT Sloan School of Management**  
MBA, 2011 - 2013

- Teaching assistant for *Strategic Opportunities in Energy*; GMAT: 760
- Co-president of 2012-2013 Energy Club, Editor of MIT Entrepreneurship Review

**University of Texas at Austin**  
BBA, 2003 - 2006

- Finance and Accounting; GPA: 3.76
- Entertainment reporter @ *The Daily Texan*; Treasurer of Music & Entertainment Committee

**Hack Reactor**  
2017

- Full-stack software engineering immersion program
- Javascript, Node.js/Express, React, Angular, PostgreSQL, MongoDB, AWS

## EXPERIENCE

**Clover Health**

San Francisco, CA

*Product Operations Manager*

8/16 - 2/17

- Built and managed a team of 11 to collect over 10,000 medical records, driving the end-to-end process of requirements definition, campaign roadmap, task-tracking, and integration into a centralized data warehouse
- Wrote product specs and conducted retro reviews for internal tools/processes that optimized medical record collection

**Sunverge Energy**

San Francisco, CA

*Director, Finance & Operations*

2/16 - 7/16

- Created and managed 2016 Annual Operating Plan, including product roadmap, in collaboration with senior leadership
- Reviewed product BOMs to lower manufacturing cost and coordinated manufacturing process with Sales (S&OP)
- Assisted Product and Engineering in leading scrums for daily stand-ups and writing PRDs

**Nike, Inc**

Portland, OR

*Operations, Global Leadership Development Program*

7/13 - 1/16

- Planned and managed demand for over \$200M annual revenue in Young Athletes apparel and Basketball socks
- Led cross-functional initiative to create a new Customer Operations organization and 5-year strategy for Nike China
- Increased on-time delivery of product to retail stores in Hong Kong/Taiwan by 40%

**Deloitte, LLP**

New York, NY

*Product Management Intern, Innovation and Growth Group*

Summer 2012

- Developed and managed the audit business intelligence feature on internal iPad app using natural language processing
- Collaborated closely with engineering team in India to increase accuracy of ontologies by 3x

**International Market Strategy Consulting**

Global

*Product Marketing / Project Management*

2009-2011

- **Enersureste:** Led solar water heater market study for the Board on where to expand in the Caribbean
- **Innovations for Poverty Action:** Created 75-person survey for randomized control trial for using alarm-operated piggy banks
- **SGAB/Environmental Society of Bolivia:** Managed 30 waste-pickers to make/sell 100+ artisan crafts, ↑ mo. income by 30%
- **Kiva:** Automated portions of the lending process, increasing efficiency by over 200% and increasing total number of loans

**Liberty Energy Holdings (PE subsidiary of Liberty Mutual)**

Boston, MA

*Senior associate*

2007 - 2009

- Screened/analyzed 30 oil & natural gas deals; collaborated with CEO to prepare presentations to the Board
- Modeled private and public company valuations and analysis of cost/profitability of portfolio

## TECHNICAL SKILLS

**STRONG:** Javascript/ES6, React, Node/Express.js, PostgreSQL, Sketch, Amplitude, Google Analytics, Firebase, CSS/HTML, Git

**EXPERIENCED:** Angular, Backbone, Redis, Elasticsearch, Jira, Bookshelf, Mongoose, Knex, Python