

<b>Subject:</b> <b>Client Referral Program</b>	<b>Product:</b> <b>Customer Loyalty Group</b>	<b>Approved on:</b> <b>10/17/2025</b>
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**Purpose:**

Client refers friend and/or family member to the program.

**Policy:**

- Referee contacts CLG to advise that they have referred a family member/friend to the program
- Earn up to \$500 towards clients next obtained settlement(s) per referred client (no limitations on referral)
  - First \$250 gets paid out once referred friend/family member 1<sup>st</sup> program draft cleared in their Global account
  - Second \$250 gets paid out once referred friend/family member received and approved their 1<sup>st</sup> settlement

**Procedure:**

**Step 1: Access Client Information**

1. Pull up the **referred client's account**.
2. Go to the **Calculator** tab.

**If the Referee is Asking About the First \$250 Bonus**

 **If the referred client's first draft has cleared:**

\*\*A. Referee is **currently enrolled**:

Open the **referee's Client Page**.

Go to the **Request** tab.

Click **Add Request**.

Fill in the following:

- a. **Request Type:** *Client Referral*
- b. **Responder:** *Your name*
- c. **Internal Status:** *Waiting on Accounting*
- d. **Next Global Occurrence:** *Today's date*
- e. **Request Notes:**  
“Client referred [Client ID – Client Name] and 1st draft has cleared successfully in Global. Please apply first \$250 bonus.”

Click **Save & Close**.

Add a **Comment** on the referee's account noting this step has been completed.

\*\*B. Referee is **no longer enrolled (graduated)**:

Email your **Team Lead or Manager** with:

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- i. The referee's name and details.
- ii. A note that the referee is no longer enrolled but qualifies for the **first \$250 bonus**.

The Team Lead/Manager will contact **Accounting** to process the payment manually.

** If the referred client's first draft has NOT cleared:**

Inform the referee:

"Once the referred client's first draft clears, the \$250 bonus will be deposited into your Global account or personal bank account, depending on your current program status." Add a **Comment** on the referee's account with this update.

**If the Referee is Asking About the Second \$250 Bonus**

** If the referred client's first settlement has been obtained and authorized:**

Open the referee's **Client Page**.

Go to the **Request** tab.

Click **Add Request**.

Fill in the following:

- f. **Request Type:** Client Referral
- g. **Responder:** Your name
- h. **Internal Status:** Waiting on Accounting
- i. **Next Global Occurrence:** Today's date
- j. **Request Notes:**

"Client referred [Client ID – Client Name] and 1st settlement has been obtained and authorized. Please apply second \$250 bonus."

Click **Save & Close**.

Add a **Comment** on the referee's account noting this step has been completed.

** If the first settlement has NOT been obtained and authorized:**

**Inform the referee:**

"Once the referred client's first settlement is completed and authorized, the \$250 bonus will be deposited into your Global account or personal bank account, depending on your current program status."

Add a **Comment** on the referee's account with this update.

** Final Reminder**

Always **document each step** of the referral bonus process in the **Comment section** of the referee's account.

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### Handling Requests for Purged Clients

Since requests cannot be submitted directly for purged clients, the following process must be followed:

- The manager must email the Accounting team directly.
- The email should include:
  - The purged client's linked or referred client information
  - A brief explanation of the request or issue
  - Any relevant supporting documentation or context

This ensures Accounting has the necessary information to process the request appropriately.

### Exceptions:

- If the referee is no longer enrolled into the program, referral bonus funds will be sent to the bank account that was associated with the program when enrolled
  - If referee is still enrolled, funds will be deposited into GCS account to use toward next settlement. **Funds cannot be transferred from the referees Global account to their personal account for personal spending.**
- If the client has advised an agent from a different department other than CLG, please send client referral information to CLGOps@ClearOneAdvantage.com to process the client referral request

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