



IHCC Board of Governors May Meeting

AGENDA

May 20, 2025

Golf Course Maintenance Building



Meeting Book - IHCC Board of Governors May Meeting

Meeting Agenda

4:00 PM

Call to Order — Scott Bethune, President

Minutes of the Last Meeting--Scott Bethune

Approval

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Addendum Board Minutes Motion Golf 4-22-2025.pdf - 14

Committee Reports

Food & Beverage Committee (budget)--Kyle Hummer

Golf Course Committee (budget) -- Mark Bunde/Jeff White

Golf Activities Committee & Golf Shop (budget) — Chase Lucas/Mike Ricket

Handicap Committee —Chase Johnson

Finance Committee — Jim Shay/Bridgett Schmitz

Summary Financial Statements April 2025 - 17

System Generated Financial Statements April 2025 - 22

Clubhouse Committee — Amy Nachtigal

Fitness & Wellness Committee — David Emmott

Aquatics Committee — Amy Burgess

Racquet & Paddle Sports Committee— Kyle Hummer/Robert Tibbets

HR/Bylaws/Rules Committee — Scott Bethune

Strategic Planning Committee — Dick Hall

Strategic Communications Committee — Brandon Myers
Leadership Development Committee -- Heather Blacketer
Social Events — Robert Tibbetts
General Manager — Robert Tibbetts

Old Business — Scott Bethune
New Business — Scott Bethune

Motion to Move to Executive Session—Scott Bethune

Executive Session

Legal & Correspondence — Scott Bethune

Reading of Accounts in Arrears--Amy Nachtigal

Membership — Ryan Gound

Nonresident Application Requirement – Recommended Change for Board Approval

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Nonresident Application 2025.pdf - 40

Nonresident Membership 2025 Updated.docx - 42

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Resignations (see yellow sheet)

Transfers (see yellow sheet) - For Consideration & Approval

Duffy, Bob Nonresident Application.pdf - 45

Final Reading - Application(s) – For Consideration & Approval

Binns, Kyle Application Updated 4-29-2025.pdf - 47

Binns, Kyle Survey Results 3-20-2025.pdf - 60

Preliminary Reading – Application(s) – For Consideration & Approval

Schulte, Cory Application.pdf - 62

Schulte, Cory Survey Results 5-13-2025.pdf - 76

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Special Guest – Application(s) – For Consideration & Approval

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Motion to Adjourn Executive Session—Scott Bethune

Adjourn — Dinner Following Meeting



**Board of Governors
Minutes of the Meeting
April 22, 2025**

Present: Scott Bethune, Heather Blacketer, Mark Bunde, Amy Burgess, David Emmott, Ryan Gound, Kyle Hummer, Chase Johnson, Chase Lucas, Brandon Myers, Amy Nachtigal, Jim Shay.

Robert Tibbetts, General Manager; Mike Ricket, Director of Golf; Jeff White, Director of Agronomy; Ryan Bennett, Executive Chef; Bridgett Schmitz, Controller; Raelene Zollman, Membership Director.

Absent: Dick Hall.

President Scott Bethune called the meeting to order at 4:04PM. Bethune requested approval of the March Minutes of the Board of Governors meeting.

Motion: *A motion was made by Heather Blacketer, seconded by Amy Nachtigal and approved by the Board of Governors to accept the minutes of the March 25, 2025, Board meeting as presented.*

Food & Beverage Committee

Kyle Hummer

Scott Bethune recognized Executive Chef, Ryan Bennett, who was attending his final Board meeting and would be retiring from IHCC on April 26th. Bethune said he had served as President when Chef Ryan was hired, and the Club had been fortunate to have Chef Ryan at the helm of our Food & Beverage operations for 19 years. On behalf of IHCC and the Board, Bethune thanked Chef Ryan for his outstanding service and dedication to the Club. All members were invited to attend a special retirement celebration for Chef Ryan on April 24th.

Kyle Hummer said the Food and Beverage Committee met this month. They discussed Chef Ryan's pending retirement and the search process for his replacement.

To refresh our dining menus, we plan to purchase new menu covers. The current menus have been in use since 2019 and are looking worn and tired. However, it was agreed to seek input from the new Executive Chef before making this purchase. The committee also sampled five new menu offerings for the spring menu, and all were well received. These new offerings are currently available in the dining rooms.

Chef Ryan said April had been a busy month so far with 470 attending the Children's Easter party and 670 attending Easter Sunday Brunch. Both events went very well. The Halfway House will be opening on Friday with a full menu, which will include some new pre-made sandwiches.

Food and Beverage total revenue of \$210K was \$10K less than budget for March and \$41K less than budget for the year. However, we were able to cut expenses and labor for the month. The result is that Net Income is \$37K better than budget for the month and \$13K better than budget for the year. We anticipate positive results for April as activity levels increase heading into the busy season.

Robert Tibbetts said we are in the final stages of finding Chef Ryan's successor. Together with our professional culinary placement firm, DZA LLC, we were able to identify a tremendous pool of chefs from around the country, with over 100 applicants. The search has been narrowed down to three candidates. Tours and in-person interviews will be held in early May. We anticipate extending a job offer in early May and hope to have our new Chef hired and in-house by Pow Wow. Tibbetts said he had been very impressed with the search firm and their

process. Part of their vetting process includes having candidates demonstrate their understanding of the financial aspects of figuring cost of goods, inventory management, etc. It is a very involved process. Tibbetts said that all the top candidates have exceptional culinary skills. We are particularly focused on identifying a chef with strong organizational and leadership skills and who will fit in well with our existing team. It's important to find someone who understands the nuances of country club dining and is comfortable catering to multiple tastes (i.e. kid's food, classic cuisine, high-end dining, etc.).

Finance Committee

Jim Shay

Jim Shay said the Finance Committee held two meetings since the last Board meeting, and summaries of the meetings were provided on BoardEffect. Last month the Board approved a Maximum Net Borrowings Policy, which was discussed with the Finance Committee and Strategic Planning Committee. Additional clarification was provided to the Finance Committee regarding the committee's role and responsibilities as defined by the Club's Bylaws and Rules, as well as the financial responsibilities of Club management and the Board, which are also defined by the Club's Bylaws and Rules. The committee further discussed updated recommendations from the Golf Course Committee and Clubhouse Committee concerning the golf course improvement project and construction of a new Halfway House. To comply with the Board's Maximum Net Borrowing Policy, total expenditures for all work will not exceed \$8M. This best-practices policy provides for maintaining a minimum of \$2M in capital reserves (cash and cash equivalents with reasonable liquidity) with maximum bank borrowings not to exceed \$7M, effectively establishing a cap on maximum Club net borrowings of \$5M. The capital reserve balance continues to earn 4.21% while our loan interest rate remains at 3.5%, creating a positive arbitrage that further benefits the Club's position leading into these projects. Monthly Capital Dues of \$337 for 2025 reflect a \$90 increase in 2024 and \$10 increase in 2025. Prior communications to the membership noted that the total monthly capital dues increases would be \$150. The remaining \$50 increase would be spread out between 2026 to 2028.

The information described above was also shared with UMB, and they expressed a strong desire to work with the Club. We discussed a loan with a 10-year amortization. The current fixed 10-year rate is 6.9%; however, a rate of 8% was used for conservative modeling purposes. UMB expressed that they would work with us to simplify the construction loan mechanics relating to "construction monitoring" and other considerations. The loan would be unsecured and covenant "light."

Management had also asked for feedback from Club Benchmarking regarding the policy of maintaining \$2M in cash reserves to ensure reserves were at an appropriate level. They said this level was acceptable based on our business model and that it was comparable to similar clubs. Most clubs utilize special assessments, in addition to capital dues, to fund capital improvements, which is a differentiating factor for IHCC. We are comfortable maintaining the \$2M cash reserves to fund any unexpected expenses. Club Benchmarking is continuing their work on the Club's Capital Reserve study and will have more to report in the coming months.

Regarding the monthly financials, Shay said operating results for March and year-to-date are in line with budget. The net loss of \$33K in March was \$38K less than the budgeted loss of \$71K. Initiation fee revenue is doing very well and coming in earlier than budget. Bridgett Schmitz noted that while revenues have been down compared to budget, that managing payroll has helped our first quarter results remain within \$10K of budget. Activity for April and May is looking very promising, which should help improve revenue.

Golf Course Committee

Mark Bunde

Jeff White provided a general update on course conditions. The zoysia is in good shape; however, the Bermuda grass is behind schedule. There are a few tee boxes, which will need attention. Conditions will continue improving as the temperatures increase. Additional details on course conditions were provided on BoardEffect. Jeff also said that he and other area golf course managers are meeting with the City Administrator regarding usage of course

fans and potential changes the City may be making to fan regulations. We aren't sure of the outcome at this point, but we are hopeful that any impact would be minimal. Golf course expenses were under budget for the first quarter, which is a welcome, but unusual outcome.

Mark Bunde said the committee met on April 15th. The primary focus of the meeting was to bring the committee up to speed on the Board's adoption of the Maximum Net Borrowing Policy and to explain how this policy, and additional factors such as other financial needs and project timing, have affected the feasibility of moving forward with all the Golf Course Committee's recent recommendations. Last month course architect Todd Clark and Tillinghast historian Ron Whitten presented a revised Master Plan for the golf course, which was scaled down from the prior 2023 proposal. The committee had approved a recommendation to the Board to move forward with all of Clark's proposed improvements. Following this meeting, additional work had been done by management, the Finance Committee and Board considering the estimated project costs, which would exceed the maximum borrowing amount when other capital needs were also considered.

Bethune said that after careful deliberation and extensive planning since October, a final motion for Golf Course and Halfway House improvements has been brought forward for Board consideration and approval this month. The motion, which was provided on BoardEffect for review prior to the meeting, stated the following:

Background

Indian Hills Country Club has long maintained a tradition of excellence in all aspects of Club operations, with the golf course remaining our centerpiece amenity. The Board of Governors previously approved a Motion directing the Golf Course Committee to re-evaluate the 2023 Master Plan and provide alternative recommendations for an irrigation installation and drainage project that would allow golf to remain largely accessible to membership during the estimated six (6) month construction period.

Concurrently, the Board directed the Clubhouse Committee to develop plans to improve the Halfway House, with such project coinciding with the irrigation/drainage project and other golf course improvements.

In March 2025, the Board adopted a financial governance policy establishing parameters for capital reserves and borrowing. This policy requires maintaining minimum capital reserves of \$2 million with maximum bank borrowings not to exceed \$7 million, effectively capping Club net borrowings at \$5 million.

Proposal Benefits

The Golf Course Committee, working with CE Golf architecture firm, has updated the Golf Course Master Plan, which was recommended by the Golf Course Committee and thoroughly discussed at the March Board meeting. The Clubhouse Committee has similarly provided updated recommendations for the Halfway House project. Together, these improvements will provide the following significant benefits to our membership:

- A state-of-the-art irrigation system enabling more efficient, targeted, and sustainable water management
- Restoration of a Tillinghast Reef Hole Feature on Hole 17, enhancing our course's architectural significance
- Strategic lengthening of the course to add appropriate challenge where trees have been removed over time
- Addition of tee boxes to provide options for all skill levels of play
- Implementation of a comprehensive bunker strategy that maintains course challenge as older trees reach end of life
- Modernization of the Halfway House with expanded menu options, improved service times and food storage as well as updated restrooms
- Introduction of natural grass areas in select portions of the course to enhance aesthetics, reduce water consumption, and decrease maintenance requirements for improved sustainability

Motion

Given these considerations and the thorough work of our Committees, the Board hereby directs Club Management to develop detailed plans for Golf Course and Halfway House Improvements subject to the following parameters:

1. **Timing:** Work to commence in September 2026 and be completed on or before April 2027, with appropriate member access to the course maintained throughout the project whenever safety permits.
2. **Irrigation Priority:** As the irrigation and drainage project represents essential infrastructure with long lead times, Club Management is directed to proceed with final negotiations and contracting in line with Club procurement guidelines.
3. **Design Elements:** Final design plans are to be developed with detailed cost estimates using Club procurement practices, including the following key elements from the updated Golf Course Master Plan and Halfway House recommendations:
 - Construction of a new Halfway House
 - Movement and redesign of the Tee Box on Hole 11
 - Regrading of the Tee Box area on Hole 3
 - Redesign of Hole 17 including construction of a new green consistent with Tillinghast's Reef Hole concept
 - Relocation of 18 Tee boxes to the area north of the newly constructed 17th green
 - Construction of a new green on Hole 5 generally east of the current location
 - New fairway bunkers on Holes as indicated on final plan
 - Replacement of greenside Bunker Solution bunkers with Better Billy bunkers per Master Plan
4. **Tree Management:** The updated Master Plan includes longer-term plans for tree removal as trees reach end of life. Tree removal on the west side of the fairway on Hole 1, between the fairways of Holes 2 and 4, the southside corner of fairway on Hole 5, the southside corner of fairway on Hole 6, and the northside of fairway on Hole 9 will not be included in the current scope of work (unless required for end-of-life or safety reasons).
5. **Financial Parameters:** To comply with the Board's maximum net borrowings policy, the total expenditures for all work to be completed during Fall 2026 to Spring 2027 shall not exceed \$8 million. Recognizing current economic uncertainty including potential sustained global tariffs, the Board directs Club Management to use conservative cost estimates with appropriate contingencies in developing final scopes.
6. **Contract Approval:** The Board of Governors will approve contracts for major scopes of work as the detailed information becomes available.
7. **Member Communication:** Club Management shall develop a comprehensive communication plan to keep membership fully informed of the project timeline, progress, and any temporary modifications to course access or play.

In addition to the above motion, three course drawings labeled Exhibit 1, 2 and 3 were also provided on BoardEffect and were directed to be included as an Addendum to the April 22, 2025, Board Minutes.

There was a general discussion regarding the proposed motion. A question was raised regarding the projected cost of the Halfway House. Shay said that a specific cost has not been determined except that the total cost for both the golf course and Halfway House will not exceed \$8M. We want to firm up the numbers on the golf course project before determining what is possible for the Halfway House. It would be premature to provide a final cost because we don't have a final design at this point. Questions were also raised regarding whether some particular items, such as bunkers, remained in the proposal. Bethune said that some bunkers had been removed from the prior proposal; however, some of these items were still up for discussion. We will continue fine tuning the design as the project progresses. Following this discussion, a call to approve the motion was made:

Motion: *A motion was made by Heather Blacketer, seconded by Chase Lucas and unanimously approved by the Board to accept the proposed written motion and addendums for improvements to the golf course and Halfway House as described above.*

Bethune thanked the Board, management and the various committee members who have diligently worked to bring the approval of these projects to fruition.

Bethune further noted that the Clubhouse Committee's March recommendation had also included consideration for improvements to the member dining facilities. He recommended the Board delay any action concerning dining improvements due to approval of the golf course and Halfway House projects. He believed it would be more prudent for a future Board to address improvements to these facilities once we are closer to considering this work.

Clubhouse Committee

Amy Nachtigal

Amy Nachtigal said the Clubhouse Committee met on April 3rd and minutes of the meeting were provided on BoardEffect. Nachtigal said Bethune had also informed the Clubhouse Committee of the various Board considerations described above. Tibbetts had also provided an update on the Capital Reserve study that Club Benchmarking was conducting.

The committee discussed plans for the Halfway House, including utilities and access. The committee recommended that management reach out to the City of Mission Hills early regarding utilities and access to help avoid project delays.

The engineering firm completed construction documents for the banquet lighting project, and an RFP has been sent to qualified contractors with a return deadline of July 15th. We plan to award the contract in August to ensure materials are ordered in time for installation in early January. Work will begin during the January two-week closing; however, it will take approximately four weeks to complete the work throughout all the banquet spaces.

The Clubhouse Committee also discussed the proposal from the Racquet Sports Committee to add a second bubble and convert one of the four tennis courts to a permanent pickleball court. Both proposals would require some changes to the infrastructure of the current Racquet Sports facilities. One of the architects on the committee had asked if the Club had considered adding pickleball facilities near the pond area. It was reported that this idea had been considered but wasn't feasible.

Strategic Planning Committee

In Dick Hall's absence, Scott Bethune presented a recommendation from the Strategic Planning Committee to approve the Strategic Action Plan, which had been under review for nearly a year. The proposed plan was available on BoardEffect for review prior to the Board meeting. Bethune said last year the committee and Board had approved the Strategic Plan and the next step was to approve the Action Plan.

As stated in the document, the Strategic Action Plan presents detailed, measurable actions with time-specific accountability spanning over an initial twenty-four-month trajectory to develop a strategy for facility improvement, tactics for strengthening leadership, Club operations that address the evolving needs of current and future members, and capital projects to enhance Club facilities. The goals, strategies, and actions are designed to perpetuate the family-centric social and recreational experience that is Indian Hills Country Club. This plan creates priorities for keeping the Club competitively sustainable within the target market. This framework is not designed to be a static document. It will be the basis for annual updating and ongoing planning as circumstances and issues evolve.

Motion: *A motion was made by Jim Shay, seconded by Heather Blacketer and unanimously approved by the Board to accept the Strategic Action Plan as recommended by the Strategic Planning Committee.*

Tibbetts said that he will be reviewing this document with the Executive Staff and have the various departments get relevant action items on their schedule for completion. Bethune thanked Dick Hall, Robert Tibbetts and the committee for all their hard work in finalizing this plan.

Golf Activities Committee**Chase Lucas**

Chase Lucas said the Golf Activities Committee met on April 16th. There was a good discussion regarding the status of April golf events and the Pow Wow. The Pow Wow signup went well, and as expected, we had 60 teams register and nine teams waitlisted. There are currently eight teams on the waitlist. The waitlist should ensure a full field for the event since we typically have several teams dropout.

The committee considered a recommendation to incorporate the same signup process for all golf events that is currently used for major events such as the Pow Wow, Stampede, etc. The committee decided not to make any changes to the signups; however, it was agreed to make the signup process easier by including links to the signup sheet in every event communication and include the link on the calendar as well. The Golf Shop would also create a master event list, which would include the signup date and the event date for all golf events each year.

Mike Ricket provided an update on the Bob Rotella event. We currently have 91 signed up for the short game clinic and 77 signed up for dinner. The signup is less than expected, particularly compared to Rotella's prior Club appearance several years ago, which was sold out. We have extended invitations to other area clubs and hope to generate additional participation. Ricket said he is very excited for IHCC to host Rotella, who is a prominent sports psychologist and author.

Ricket provided an update on the financials for golf operations. Golf Shop total revenues of \$76K were comparable to budget for the month. Golf rounds continue to be down from prior years due to poor weather conditions, which also affects cart rentals and greens fees. We have more club fitting events coming up and equipment sales are strong. The 2025 event season is officially underway with the 18 Holes opening event held today. A new intern has been hired who will begin work on May 19th.

Handicap Committee**Chase Johnson**

No report.

Fitness & Wellness Committee**David Emmott**

David Emmott said the Fitness Committee met on Monday and minutes were provided on BoardEffect. Emmott said Fitness Director, Ashley Lightle, does a terrific job. We have 37 ladies participating in our very successful Women on Weight's program. We are also having some great success in bundling classes. New wellness offerings include a CPR training class.

Most of the committee's discussion focused on selecting new flooring for the Fitness Center. This is an expensive purchase with many factors and options to consider and discussions will be ongoing.

Aquatics Committee**Amy Burgess**

Amy Burgess said the first Aquatics Committee meeting was held on March 27th and another meeting will be held soon. Registration is currently open for the Swim and Dive team. Tibbetts reported that we are fully staffed at the Pool this summer. There is a defect in the pool liner, which is nearing the end of the warranty period. Discussions regarding warranty coverage for the liner with the company who installed the liner and with the manufacturer are ongoing. However, installation will be completed prior to the Pool opening.

Racquet & Paddle Sports Committee

Kyle Hummer

Kyle Hummer said the committee met on April 3rd. Karen Sullivan, the new Racquets Shop Manager, recently started, and the committee discussed her duties and role. One of her primary responsibilities will be to ensure members and guests are checking in prior to using the courts and that the new guest fees approved by the committee and Board earlier in the year are being charged. Tibbetts said the Club will benefit greatly from this position as we enter the busy spring and summer season. Having a dedicated manager for the shop is particularly valuable to the accounting department and will improve member service since the professionals are generally tied up with lessons and clinics. Our goal is to ensure that the pros can devote most of their time to teaching and running programs and events.

Our first Pickleball Championships will be held this weekend.

Hummer said he had received some negative feedback from members, particularly Pickleball players, regarding the new \$10 guest fee which is now being charged year-round for each regular guest and \$5 for each family guest. These pickleball players noted that four players are required to play. They have regular matches filled with three guests, which can get quite costly, particularly during the bubble season when a charge for the bubble is also applied. They also expressed dissatisfaction with multiple guest charges appearing on their monthly statements and requested the committee and Board consider implementing a season-long guest rate. Based on this feedback, the committee had a very lengthy discussion regarding implementing a new season-long guest fee of \$150 per guest from May to September (outdoor court season) and an additional season-long guest fee of \$150 per guest from October to April (bubble season). It was noted that the reason the year-round guest fee was implemented was due to concerns of having too many guests playing and not having enough open court times for members. Additionally, there were several guests who were playing too frequently, receiving the benefits of playing racquet sports at the Club without incurring the cost of regular monthly dues. In addition to implementing the proposed new season-long guest fee, the committee also discussed reducing the \$10 charge per guest/per visit to \$5 during non-peak times.

Hummer shared the various viewpoints that were expressed by committee members as well as by the members who had complained. A lengthy discussion was also held by the Board regarding the revised proposals. Hummer confirmed that the Racquet Sports Committee had agreed to present a recommendation to the Board to approve the \$150 season-long guest fee described above and to reduce the \$10 guest fee charge to \$5 during non-peak times. The Board was generally supportive of offering the season-long guest fee, which may aid in simplifying billing; however, Board members were generally not in favor of lowering the \$10 guest fee. After additional discussion the following motion was presented.

Motion: *A motion was made by Kyle Hummer, seconded by Brandon Myers and approved by the Board with a vote of 11 in favor and one opposed (Johnson) to accept the Racquet and Paddle Sports Committee's recommendation to offer a new \$150 season-long guest fee per guest as an option to be billed at the beginning of the outdoor season and a second \$150 season-long guest fee per guest as an option to be billed at the beginning of the indoor season.*

A second motion to lower the regular \$10 guest fee to \$5 during the non-peak season failed for lack of a second.

Additionally, it was agreed that the new guest fee structure may be revisited in the future.

Human Resources/Bylaws & Rules Committee

Scott Bethune

No report.

Leadership Development Committee**Heather Blacketer**

Heather Blacketer said the committee met last week and a summary was provided on BoardEffect. They discussed the committee's charter that was agreed upon at the last meeting. Several handouts were also provided to assist the committee in identifying potential candidates to serve on future committees and to also offer a potential pool of future Board candidates for the Nominating Committee to consider. One of the roles of the Leadership Development committee will be ensure that we are able to identify potential interested candidates and get them involved in serving on committees so that they are eligible for Board service. The committee will meet again in early June. The Board will need to vote to approve the Nominating Committee at the June meeting.

Strategic Communications Committee**Brandon Myers**

Brandon Myers said the committee met and a summary was provided on BoardEffect. Myers said that all the Club's various communication tools have good touch points for each demographic and each method had good utilization. The committee favors adding more video content to the mix. The first video segment launched today with Mike Rickett promoting the Bob Rotella event. We are considering strategically incorporating future video segments. Additional content may include an introduction to our new Chef, opening day at the Pool, future updates on the golf course project and short soundbites on key rules and etiquette. This is also a good avenue for incorporating drone footage. We have quality video equipment available to us, so we plan to produce most of these video segments in-house.

The committee is also focusing on reviewing and updating the current crisis communication plan and creating various communication groups so that members can easily opt in and receive targeted Club communications based on their personal preferences and interests.

General Manager**Robert Tibbetts**

Tibbetts reiterated the success of the Club's Easter events. He noted that a 90th birthday celebration had recently been held at the Club for IHCC Past President Charlie Adams. Next week will be very busy with the Bob Rotella event, a special Monday event for the University of Notre Dame and the Bridge of Hope event for 400 on Tuesday.

The annual Spring Thaw party has been heavily advertised and signups are looking good for this event. Other upcoming club functions include Mother's Day Brunch, Mother-Son Bingo, and our traditional Memorial Weekend festivities.

Gage Cook will be joining the management team as our new Ala Carte Dining Manger.

As previously shared, monthly satisfaction surveys are being emailed each month to 50 members who are selected at random. Our first round of surveys was emailed this month and small number of responses have been received so far. Our goal is to provide every member with an opportunity to provide feedback each year.

The Halfway House opened today to support the ladies' opening golf events. It will open for normal operations this weekend. We have added some sliders and other sandwiches to the menu, featuring new, upscale packaging.

Bookings for 2026 weddings have slowed. Tibbetts said he would be attending the annual CMAA conference for Club Managers in New York next week.

Old Business/New Business

Bethune reminded Board members of Chef Ryan's retirement party and of the annual Past President's Day on May 7th, which would include lunch, golf, cocktails, a meeting and dinner with the Board and Past Presidents. The meeting will include reports for golf, membership and finance, including updating the Past Presidents on the approval of the golf course and Halfway House projects.

President Bethune requested a motion to move to Executive Session. A motion was made by David Emmott, seconded by Heather Blacketer and approved by the Board to move to Executive Session.

IHCC Board of Governors - Executive Session (April 22, 2025)

In accordance with the Club's Bylaws, Rules and Arrears Policy, the following accounts were read at the Board meeting for being in arrears: David Simpson and David E. Voysey.

Motion: *A motion was made by Heather Blacketer, seconded by Amy Nachtigal and approved by the Board of Governors to post these accounts in the locker rooms on Friday and to further suspend the privileges of these members if their accounts are not brought current as of April 30, 2025.*

Membership Committee

Ryan Gound

Ryan Gound provided an update on current and projected membership levels. We remain ahead of budget regarding new member initiation fees and transfer fees.

A Meet-and-Greet Happy Hour for membership candidates will be held on May 13th.

The following membership transactions took place:

Resignations:

John Tanner	Nonresident
Kelly Dillman	Social Former Foundation

Deaths:

None

Transfers:

Lesley Schorgl	Intermediate to Foundation
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Final Reading:

Mischia Kirkpatrick	Foundation
Matthew Enzweiler	Intermediate
Nick Vignatelli	Social

Preliminary Reading:

Kyle Binns	Foundation
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Motions to Adjourn:

President Bethune requested a motion to adjourn Executive Session and the Board meeting. A motion was made by David Emmott, seconded by Ryan Gound and approved by the Board to adjourn Executive Session and to adjourn the Board meeting at 6:02PM.

Ex 2



Scale 1" = 100'
10' 20' 30' 40'

Date: April 18, 2025
Rev:
Drawn: BH
Checked: TJC
Sheet 1 of 1

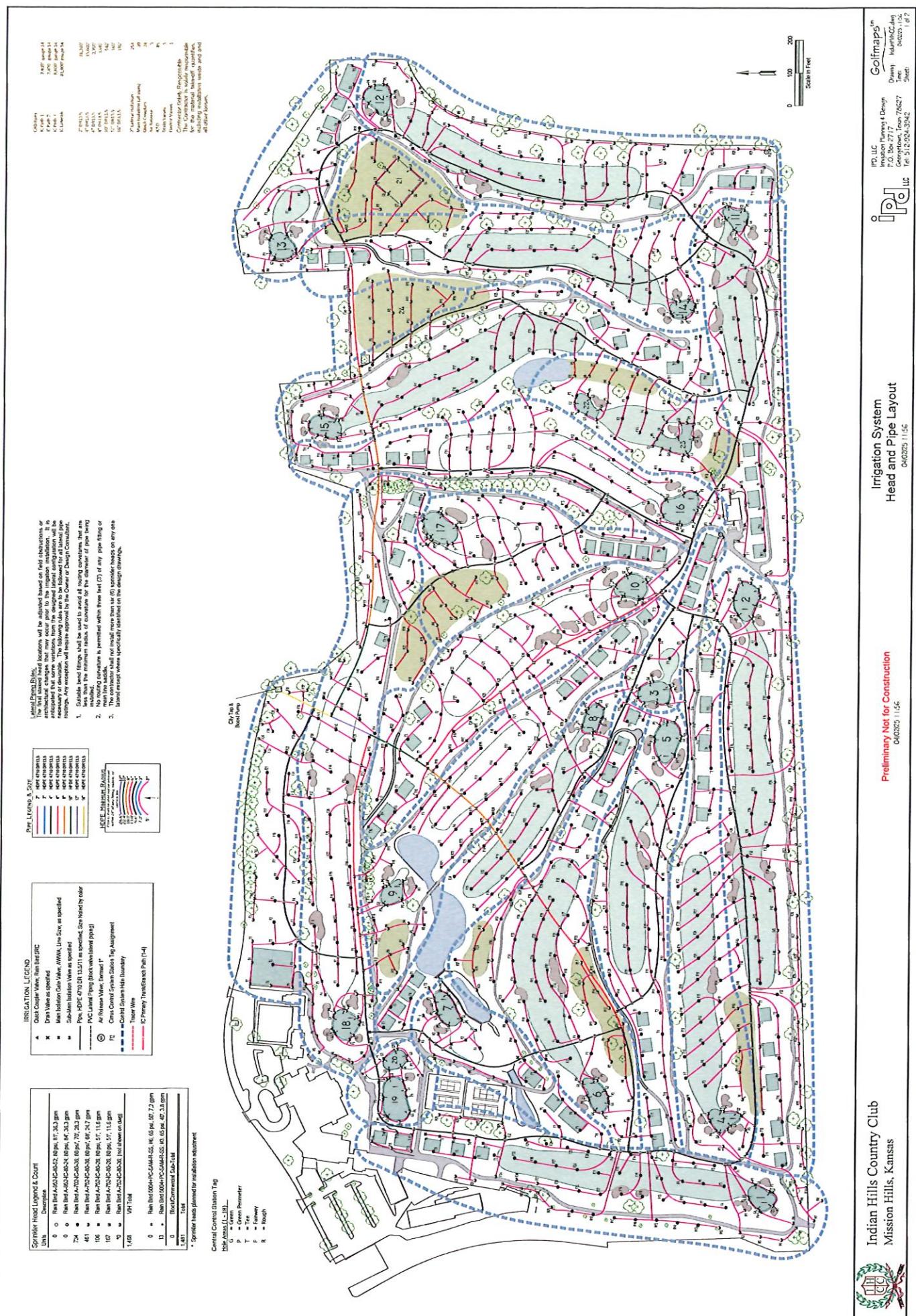
CE Golf Design
Todd J. Clark, SSGCA
Golf Course Architect

RON HENRICKEN
Design Consultant
Senior Editor Emeritus
Architect of Golf Project
90101 Rockhill Rd., Suite A
Leaven, Kansas 66045
Phone: 913.233.0270
www.cegolfdesign.com

Indian Hills Country Club

Mission Hills, Kansas

2026 Golf Course Improvements - Scope Drawing



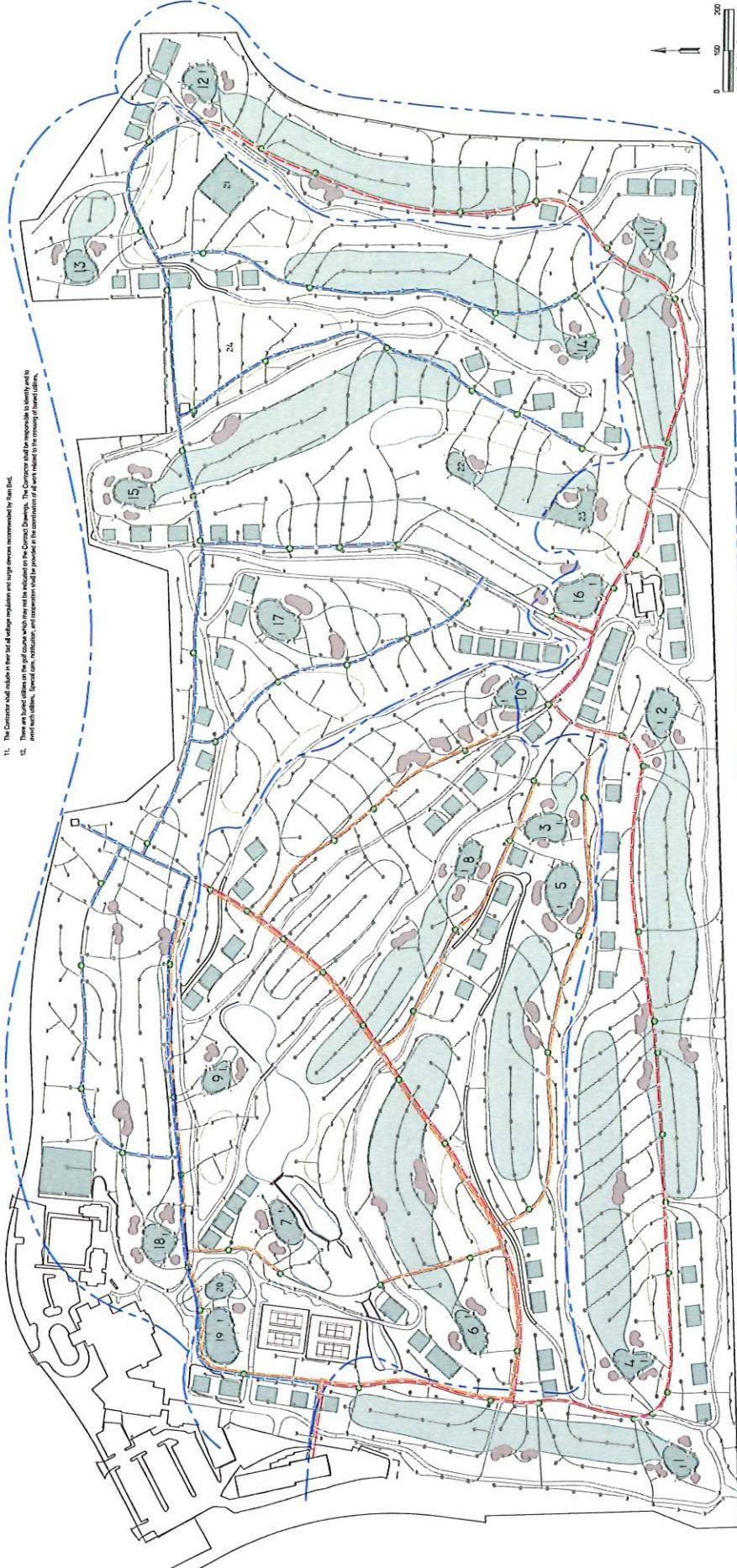
INTEGRATED CONTROL (IC) INSTALLATION NOTES:

NC Primary Trunk/Branch Path 1; t14 AWD

INTEGRATED CONTROL (IC) INSTALLATION NOTES:

1. These **CJ Indicators** form an agreement and are in addition to the contract specifications and requirements provided in the **Base Document**.
 2. The Contractor shall exercise care to ensure that no physical damage or damage to the tools, equipment, instruments and materials used in the work by the **Manufacturer**.
 3. The **Indicated Group D** will be liable for damages arising from the use of the **Indicated Group C** tools or materials in the **Indicated Group B** work.
 4. The **Indicated Group D** will be liable for the loss of the **Indicated Group C** tools or materials in the **Indicated Group B** work as instructed by the **Manufacturer**.
 5. The **Indicated Group D** will be liable for the loss of the **Indicated Group C** tools or materials in the **Indicated Group B** work as instructed by the **Manufacturer**.
 6. The Contractor shall be liable to **AWS** for **Indicated Group C** tools and **Indicated Group D** tools and items in accordance with **Base Bid**.
 7. The Contractor shall be liable to **AWS** for the cost of repairing any damage to the **Indicated Group C** tools or materials caused by the **Manufacturer**.
 8. The Contractor shall be liable to **AWS** for the cost of repairing any damage to the **Indicated Group C** tools or materials caused by the **Manufacturer**.
 9. The Contractor shall be liable to **AWS** for the cost of repairing any damage to the **Indicated Group C** tools or materials caused by the **Manufacturer**.
 10. The Contractor shall be liable to **AWS** for the cost of repairing any damage to the **Indicated Group C** tools or materials caused by the **Manufacturer**.
 11. The Contractor shall be liable to **AWS** for the cost of repairing any damage to the **Indicated Group C** tools or materials caused by the **Manufacturer**.
 12. The Contractor shall be liable to **AWS** for the cost of repairing any damage to the **Indicated Group C** tools or materials caused by the **Manufacturer**.
 13. The Contractor shall be liable to **AWS** for the cost of repairing any damage to the **Indicated Group C** tools or materials caused by the **Manufacturer**.
 14. The Contractor shall be liable to **AWS** for the cost of repairing any damage to the **Indicated Group C** tools or materials caused by the **Manufacturer**.
 15. The Contractor shall be liable to **AWS** for the cost of repairing any damage to the **Indicated Group C** tools or materials caused by the **Manufacturer**.

NC Primary Trunk/Branch Path 1; t14 AWD



Indian Hills Country Club
Mission Hills, Kansas

Preliminary Not for Construction

Irrigation System
Electrical 2-Wire Routing

Golfmaps™
IPD, LLC
Irrigation Planning & Design
P.O. Box 2717
Georgetown, Texas 78627
1-800-344-1000
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INDIAN HILLS COUNTRY CLUB

FINANCIAL STATEMENTS SUMMARY

April 30, 2025

Indian Hills Country Club
Financial Review
April 30, 2025

Net income of \$26,000 in April was \$32,000 less than the \$58,000 budgeted for the month.

Operating Revenue:

April operating revenues of \$1,162,000 were \$20,000 greater than the budget for the month.

Food and Beverage: Total revenue of \$431,000 was \$28,000 greater than the budget for the month. Ala carte dining was \$9,000 greater than the budget; Club and Banquet Functions were \$19,000 greater than the budget.

SUMMARY: FOOD AND BEVERAGE COMBINED				SUMMARY: FOOD AND BEVERAGE COMBINED			
APR-25	Actual	Budget	Difference	YTD 2025	Actual	Budget	Difference
Ala Carte	141,501	132,450	9,051	Ala Carte	452,061	476,476	(24,415)
Club Functions	72,974	67,320	5,654	Club Functions	88,105	87,360	745
Banquet Functions	216,638	203,665	12,973	Banquet Functions	447,744	438,071	9,673
TOTALS	431,114	403,435	27,679	TOTALS	987,911	1,001,907	(13,996)

Pro Shop: Total revenue of \$126,000 was comparable to the budget for the month. The 1,786 rounds of golf played in April were 40 rounds more than the 1,746 rounds played last year. Green Fees and Cart Rentals were \$3,800 greater than budgeted. Pro Shop merchandise sales were \$4,500 less than the budget.

Fitness: Total revenue of \$40,000 was \$5,000 greater than the budget for the month. (Personal Training classes)

Operating Expense:

Total operating expenses were \$51,000 greater than the budget in April.

Total payroll expenses and related taxes totaled \$600,000, which was comparable to the \$598,000 budgeted for the month.

Food and Beverage: In total, food and beverage expenses were \$20,000 greater than the budget. Payroll expenses were \$3,000 greater than the budget. Food and beverage cost of 38.17% was \$18,000 greater than the budget; \$8,000 of the variance can be attributed to the increase in Club/Banquet Functions in April.

Pro Shop: In total, Pro Shop expenses were \$12,000 greater than the budget due to the expense incurred for the Bob Rotella Event.

Golf Course Maintenance: Total expenses for the month of \$181,000 were \$7,000 greater than the budget. Repair and maintenance on irrigation was \$4,600 greater than budget which includes controller boards and sprinklers. Contract services include a new contract for alarm services at the shop.

Capital:

Capital Dues revenue of \$197,000 was comparable to the budget for the month. Initiation fees and installment payments for the month totaled \$132,000. Year to date initiation and installment payments total \$432,000 compared to \$459,000 last year.

The balance in the sweep account on April 30 was \$2.86 million (interest rate 4.26%).

Indian Hills Country Club
STATEMENT OF OPERATIONS
APRIL 2025

OPERATING REVENUE	Month to Date					Year to Date				
			Prior Year	Variance				Prior Year	Variance	
	Actual	Budget		Budget	Prior Year	Actual	Budget		Budget	Prior Year
Dues	574,725	577,135	545,157	(2,410)	29,568	2,303,394	2,308,540	2,172,616	(5,146)	130,778
Food Revenue (Less Cost of Sales)	203,705	188,779	182,785	14,926	20,919	435,366	461,084	477,310	(25,718)	(41,945)
Beverage Revenue (Less: Cost of Sales)	100,342	106,060	101,248	(5,718)	(906)	259,267	276,045	274,002	(16,778)	(14,736)
Pro Shop	126,394	127,746	115,511	(1,352)	10,883	255,128	273,681	269,010	(18,553)	(13,882)
Locker Room	10,214	10,308	10,350	(94)	(136)	40,871	41,232	41,172	(361)	(301)
Swimming Pool	-	-	-	-	-	-	-	-	-	-
Tennis Courts	3,475	8,060	5,553	(4,585)	(2,079)	22,535	29,750	20,629	(7,215)	1,906
Fitness Center	10,145	8,473	9,658	1,672	487	32,729	24,116	26,074	8,613	6,656
The Den	1,616	1,575	1,664	41	(48)	6,520	5,425	6,974	1,095	(454)
Other	4,692	5,750	7,944	(1,058)	(3,252)	19,170	23,000	24,244	(3,830)	(5,074)
TOTAL REVENUE	1,035,307	1,033,886	979,870	1,421	55,436	3,374,980	3,442,873	3,312,031	(67,893)	62,948
OPERATING EXPENSES										
Food & Beverage	323,717	321,921	296,952	1,796	26,764	1,099,857	1,163,434	1,087,536	(63,577)	12,321
Pro Shop	138,185	126,472	119,591	11,713	18,594	426,600	407,578	379,703	19,022	46,896
Golf Course	181,440	174,339	160,999	7,101	20,442	560,751	570,788	568,983	(10,037)	(8,232)
Administrative	115,510	115,593	95,341	(83)	20,169	434,208	445,077	392,979	(10,869)	41,229
Locker Room/Pool/Tennis/Fitness/The Den	85,873	81,950	75,733	3,924	10,140	293,214	294,723	271,193	(1,509)	22,021
Clubhouse	114,290	106,997	96,671	7,293	17,619	433,780	426,141	367,566	7,639	66,214
Insurance	26,220	25,515	24,502	705	1,718	103,961	102,060	94,552	1,901	9,409
Property Taxes	11,225	10,835	10,800	390	425	44,900	43,340	43,200	1,560	1,700
Other	12,485	12,150	11,500	335	985	54,814	48,600	38,716	6,214	16,098
TOTAL EXPENSES	1,008,945	975,772	892,088	33,174	116,857	3,452,084	3,501,741	3,244,428	(49,657)	207,656
OPERATING SURPLUS (DEFICIT)	\$ 26,362	\$ 58,114	\$ 87,783	\$ (31,752)	\$ (61,421)	\$ (77,104)	\$ (58,868)	\$ 67,604	\$ (18,236)	\$ (144,708)

Supplemental Information:

GROSS PROFIT: FOOD AND BEVERAGE	Month to Date					Year to Date				
			Variance						Variance	
	Actual	Budget	Prior Year	Budget	Prior Year	Actual	Budget	Prior Year	Budget	Prior Year
Food Revenue	287,075	\$ 261,535	\$ 244,932	\$ 25,540	\$ 42,143	\$ 638,379	\$ 645,307	\$ 684,544	\$ (6,928)	\$ (46,165)
Less: Cost of Sales	83,370	72,756	62,146	10,614	21,225	203,012	184,223	207,233	18,789	(4,221)
Gross Profit-Food	203,705	188,779	182,785	14,926	20,919	435,366	461,084	477,310	(25,718)	(41,945)
Beverage Revenue	144,039	141,900	138,447	2,139	5,592	349,532	356,600	367,638	(7,068)	(18,106)
Less: Cost of Sales	43,697	35,840	37,199	7,857	6,498	90,266	80,555	93,636	9,711	(3,371)
Gross Profit-Beverage	100,342	106,060	101,248	(5,718)	(906)	259,267	276,045	274,002	(16,778)	(14,736)
GROSS PROFIT: FOOD AND BEVERAGE	304,047	\$ 294,839	\$ 284,034	\$ 9,208	\$ 20,013	\$ 694,633	\$ 737,129	\$ 751,313	\$ (42,496)	\$ (56,680)

Indian Hills Country Club
Balance Sheet

	30-Apr-25	31-Dec-24
ASSETS		
Current Assets		
Cash **	\$ 3,468,311	\$ 3,526,728
Accounts Receivable	1,565,131	1,820,896
Inventory	495,834	376,086
Prepaid Golf Course Maintenance Inventory	284,976	121,819
Prepaid Insurance	150,274	10,781
Other Prepaid Expenses	86,431	29,982
Total Current Assets	<u>6,050,957</u>	<u>5,886,292</u>
Fixed Assets		
Property Plant & Equipment	39,041,020	38,950,533
Accumulated Depreciation	<u>(24,864,393)</u>	<u>(24,868,482)</u>
Net Fixed Assets	<u>14,176,627</u>	<u>14,082,051</u>
Investments in 457 Plan	20,000	20,000
TOTAL ASSETS	<u><u>\$ 20,247,584</u></u>	<u><u>\$ 19,988,343</u></u>
LIABILITIES AND MEMBER'S EQUITY		
Current Liabilities		
Accounts Payable	\$ 984,925	\$ 612,808
Accrued Expenses & Taxes	303,622	562,211
Deposits from Applicants for Membership	200,750	227,650
Unearned Dues and Fees	957,444	940,026
Line of Credit	100	100
Total Current Liabilities	<u>2,446,841</u>	<u>2,342,795</u>
UMB Loan (Matures Jan 30)	3,133,401	3,269,012
Capital Leases	<u>452,297</u>	<u>546,620</u>
Total Long Term Debt	<u>3,585,698</u>	<u>3,815,633</u>
Deferred 457 Plan	-	93,289
TOTAL LIABILITIES	<u><u>6,032,540</u></u>	<u><u>6,251,717</u></u>
Member's Equity		
Balance, Beginning of Year	13,736,626	12,131,599
Surplus (Deficit) for Period	478,418	1,605,027
Balance, End of Period	<u>14,215,044</u>	<u>13,736,626</u>
TOTAL LIABILITIES AND MEMBER'S EQUITY	<u><u>\$ 20,247,584</u></u>	<u><u>\$ 19,988,343</u></u>

** Includes Sweep Acct Bal of \$2,861,758 *4.26%* (Fidelity Money Market Govt Portfolio)

NOTE: Financing Receivable (Installments)	\$ 492,260	\$ 534,733
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Indian Hills Country Club
CAPITAL OPERATIONS
Year to Date April 30, 2025

	Actual Jan	Actual Feb	Actual Mar	Actual Apr	Actual May	Actual Jun	Total
Capital Income							
Capital Dues	\$ 197,010	\$ 197,004	\$ 197,004	\$ 196,532			\$ 787,550
Initiation Fees	118,603	102,343	78,763	132,163			431,872
Interest Income	10,218	11,102	9,720	11,419			42,459
Total Capital Income	\$ 325,831	\$ 310,449	\$ 285,487	\$ 340,114	\$ -	\$ -	\$ 1,261,881
Other Expenses							
Interest Expense	12,737	12,356	11,213	11,821			48,127
Depreciation	162,957	165,417	164,896	166,284			659,554
(Gain) Loss on Sale of Assets				(1,320)			(1,320)
	175,694	177,773	176,109	176,785	-	-	706,361
Capital Income (Loss)							
	\$ 150,137	\$ 132,677	\$ 109,378	\$ 163,329	\$ -	\$ -	\$ 555,520
Debt Activity during Month:							
Regular Principal and Interest Payments	43,379	43,379	43,379	43,379			173,516
Prepayment on Loans							-
Interest on Line of Credit							-
Capital Lease Payments	27,181	27,181	22,162	20,215			96,739
Total Debt Activity	\$ 70,560	\$ 70,560	\$ 65,541	\$ 63,594	\$ -	\$ -	\$ 270,255
End of Month Balances Outstanding Debt:							
Line of Credit UMB Bank (7.50%)	\$ 100	\$ 100	\$ 100	\$ 100			
Loan UMB Bank (3.5%)	3,235,534	3,201,906	3,167,244	3,133,401			
Capital Lease: Golf Carts (Aug 28)	358,497	350,697	342,854	334,127			
Capital Lease: Golf Course Equip	161,918	145,140	128,299	118,170			
TOTAL DEBT	\$ 3,756,049	\$ 3,697,844	\$ 3,638,497	\$ 3,585,798	\$ -	\$ -	\$ -

Year	UMB Loan		
	Principal	Additional	31-Dec
2024			3,269,012
2025	412,707		2,856,305
2026	427,386		2,428,919
2027	442,587		1,986,332
2028	458,328		1,528,004
2029	474,629	BALLOON	1,053,375

INCOME STATEMENT SUMMARY
APRIL 2025

	ACTUAL MTD	CURRENT BUDGET	PRIOR YEAR	BUDGET VARIANCE	ACTUAL YTD	BUDGET YTD	PRIOR YTD	BUDGET VARIANCE
REVENUES:								
DUES	574,725	577,135	545,157	(2,410)	2,303,394	2,308,540	2,172,616	(5,146)
FOOD	287,075	261,535	244,932	25,540	638,379	645,307	684,544	(6,928)
BEVERAGE	144,039	141,900	138,447	2,139	349,532	356,600	367,638	(7,068)
PRO SHOP	72,715	69,325	57,554	3,390	136,192	147,140	141,579	(10,948)
PRO SHOP MERCHANDISE	53,679	58,421	57,957	(4,742)	118,936	126,541	127,431	(7,605)
LOCKER ROOMS	10,214	10,308	10,350	(94)	40,871	41,232	41,172	(361)
SWIMMING POOL	-	-	-	-	-	-	-	-
SWIM AND DIVE TEAM	-	-	-	-	-	-	-	-
RACQUET SPORTS	3,475	8,060	5,553	(4,585)	22,535	29,750	20,629	(9,321)
FITNESS CENTER	10,145	8,473	9,658	1,672	32,729	24,116	26,074	8,613
THE DEN (Wigwam)	1,616	1,575	1,664	41	6,520	5,425	6,974	1,095
INTEREST AND LATE CHARGES	4,307	5,250	5,905	(943)	17,347	21,000	21,320	(3,653)
MISCELLANEOUS	385	500	2,039	(115)	1,823	2,000	2,924	(177)
TOTAL REVENUES	1,162,374	1,142,482	1,079,216	19,892	3,668,258	3,707,651	3,612,901	(39,393)
EXPENDITURES:								
FOOD	372,863	367,582	337,568	(5,281)	1,219,377	1,262,512	1,220,813	43,135
BEVERAGE	77,920	62,935	58,729	(14,985)	173,758	165,700	167,592	(8,058)
PROSHOP	92,446	78,329	64,568	(14,117)	314,733	296,890	256,945	(17,843)
PRO SHOP MERCHANDISE	45,739	48,143	55,023	2,404	111,867	110,688	122,758	(1,179)
GOLF COURSE	181,440	174,339	160,999	(7,101)	560,751	570,788	568,983	10,037
LOCKER ROOMS	19,324	19,682	17,705	358	68,830	69,446	69,638	616
SWIMMING POOL	13,804	12,000	5,635	(1,804)	16,074	12,000	9,238	(4,074)
SWIM AND DIVE TEAM	1,573	1,350	638	(223)	1,605	1,350	2,296	(255)
RACQUET SPORTS	19,794	22,567	26,881	2,773	88,515	94,026	80,161	5,511
CLUBHOUSE	114,290	106,997	96,671	(7,293)	433,780	426,141	367,566	(7,639)
FITNESS CENTER	27,437	25,221	21,421	(2,216)	105,829	102,756	91,100	(3,073)
THE DEN	3,757	1,130	3,453	(2,627)	12,613	15,145	18,760	2,532
ADMINISTRATIVE	115,510	115,593	95,341	83	434,208	445,077	392,979	10,869
SOCIAL ACTIVITIES	184	-	-	(184)	184	-	-	(184)
SPORTS ACTIVITIES	-	-	-	-	(435)	-	-	435
INSURANCE	26,220	25,515	24,502	(705)	103,961	102,060	94,552	(1,901)
PROPERTY TAXES	11,225	10,835	10,800	(390)	44,900	43,340	43,200	(1,560)
LEGAL AUDIT	1,500	1,500	1,000	-	6,000	6,000	4,700	-
RETIREMENT	10,985	10,650	10,500	(335)	48,814	42,600	34,016	(6,214)
TOTAL EXPENDITURES	1,136,012	1,084,368	991,433	(51,644)	3,745,362	3,766,519	3,545,297	21,157
OPERATING SURPLUS (DEFICIT)	26,362	58,114	87,783	(31,752)	(77,104)	(58,868)	67,604	(18,236)

APRIL 2025
STATEMENT OF OPERATIONS

	ACTUAL MTD	PER CENT	CURRENT BUDGET	PER CENT	PRIOR YEAR	BUDGET VARIANCE	ACTUAL YTD	BUDGET YTD	PRIOR YTD	BUDGET VARIANCE
FOOD & BEVERAGE DEPARTMENT COMBINED										
SALES										
Shawnee Room	1,026	0.31%	1,300	0.42%	1,114	(274)	7,909	9,150	8,999	(1,241)
Grill Room	89,535	26.89%	85,150	27.50%	79,958	4,385	295,333	313,075	303,476	(17,742)
Quivira Room	19,854	5.96%	15,400	4.97%	15,349	4,454	48,889	49,530	48,764	(641)
Club Function	60,812	18.27%	56,100	18.12%	18,870	4,712	73,421	72,800	68,494	621
Halfway House	7,495	2.25%	8,525	2.75%	9,288	(1,031)	11,253	11,975	13,806	(722)
Tilly's 19	-	0.00%	-	0.00%	-	-	-	-	-	-
Snack Bar	7	0.00%	-	0.00%	-	7	73	-	14	73
Member Functions	28,891	8.68%	46,625	15.06%	84,547	(17,734)	84,530	106,975	136,450	(22,445)
Business Functions	125,309	37.64%	96,500	31.17%	81,701	28,809	193,890	166,740	184,271	27,150
TOTAL SALES	332,929	100.00%	309,600	100.00%	290,827	23,329	715,298	730,245	764,274	(14,947)
SUMMARY:										
Ala Carte	117,918		110,375		105,709	7,543	363,456	383,730	375,059	(20,274)
Club Functions	60,812		56,100		18,870	4,712	73,421	72,800	68,494	621
Banquets	154,200		143,125		166,248	11,075	278,420	273,715	320,721	4,705
Cost of Sales	127,067	38.17%	108,596	35.08%	99,345	(18,471)	293,278	264,778	300,869	(28,500)
GROSS MARGIN	205,862	61.83%	201,004	64.92%	191,482	4,858	422,020	465,467	463,405	(43,447)
OTHER INCOME:										
Service Charge	68,686	69.96%	63,225	67.38%	58,352	5,461	154,952	157,997	162,748	(3,045)
Food Minimum	-	0.00%	-	0.00%	-	-	15,914	16,000	16,468	(86)
Other Charges	29,499	30.04%	30,610	32.62%	34,200	(1,111)	101,747	97,665	108,693	4,082
TOTAL OTHER INCOME	98,184	100.00%	93,835	100.00%	92,552	4,349	272,613	271,662	287,909	951
GROSS PROFIT	304,047	70.53%	294,839	73.08%	284,034	9,208	694,633	737,129	751,313	(42,496)
EXPENSES:										
Payroll-Kitchen	87,630	36.37%	87,984	36.95%	81,237	354	309,533	347,320	323,633	37,787
Payroll-Dining Room	44,285	18.38%	40,793	17.13%	34,235	(3,492)	152,771	142,717	150,407	(10,054)
Payroll-Quivira Room	11,372	4.72%	6,943	2.92%	4,516	(4,429)	22,332	27,637	18,263	5,305
Payroll-Coat Room	-	0.00%	-	0.00%	-	-	-	-	-	-
Payroll-Halfway House	2,734	1.13%	4,985	2.09%	4,496	2,251	3,269	7,345	5,645	4,076
Payroll-Snack Bar	-	0.00%	385	0.16%	-	385	-	385	-	385
Payroll-Tilly's 19	-	0.00%	-	0.00%	-	-	-	-	-	-
Payroll-Banquets	43,189	17.92%	48,211	20.25%	46,276	5,022	123,750	138,120	140,474	14,370
Payroll-Supervisory Food	45,605	18.93%	48,787	20.49%	39,805	3,182	175,892	195,908	159,804	20,016
Temp/Casual Labor	6,153	2.55%	-	0.00%	6,145	(6,153)	13,164	-	9,329	(13,164)
TOTAL PAYROLL	240,969	100.00%	238,088	100.00%	216,711	(2,881)	800,710	859,432	807,555	58,722
Payroll Taxes	18,331		18,936		16,550	605	66,705	69,188	67,807	2,483
Employee Meals	2,726		2,675		2,732	(51)	10,094	9,350	9,952	(744)
Employee Health/Life	14,661		14,197		11,987	(464)	58,522	56,794	49,299	(1,728)
Other Employee Costs	1,822		6,150		6,134	4,328	4,059	10,150	8,632	6,091
Building Repair & Maintenance	-		-		-	-	-	-	-	-
China, Glassware, Silverware	4,545		4,000		576	(545)	15,240	15,500	10,481	260
Decorations	(8,157)		500		(16)	8,657	(7,544)	1,000	(1,549)	8,544
Dues & Subscriptions	-		100		81	100	741	820	1,879	79
Entertainment	(294)		-		581	294	(1,740)	1,700	1,117	3,440
Equipment Rental	1,243		1,095		1,038	(148)	2,040	1,380	1,361	(660)
Equipment Repair & Maintenance	9,996		3,500		5,700	(6,496)	28,995	21,500	13,261	(7,495)
Hospitality	1,091		2,100		1,374	1,009	3,616	4,900	4,356	1,284
Invitations and Postage	-		-		-	-	-	-	-	-
Licenses and Permits	1,993		2,150		1,925	157	9,003	8,600	10,672	(403)
Linen	12,134		11,000		7,832	(1,134)	25,599	26,000	23,561	401
Miscellaneous	1,072		-		111	(1,072)	1,189	650	671	(539)
Small Equipment Purchases	2,061		2,240		7,545	179	19,546	15,790	13,628	(3,756)
Supplies	11,768		12,140		12,676	372	48,811	45,615	47,678	(3,196)
Telephone	48		50		54	2	192	200	205	8
Utilities	-		-		-	-	-	-	-	-
Uniforms	7,708		3,000		3,361	(4,708)	14,076	14,865	16,970	789
TOTAL EXPENSES	323,717		321,921		296,952	(1,796)	1,099,857	1,163,434	1,087,536	63,577
NET INCOME(LOSS)	(19,670)		(27,082)		(12,918)	7,412	(405,224)	(426,305)	(336,222)	21,081

INDIAN HILLS COUNTRY CLUB
APRIL 2025
STATEMENT OF OPERATIONS

	ACTUAL MTD	CURRENT BUDGET	PRIOR YEAR	BUDGET VARIANCE	ACTUAL YTD	BUDGET YTD	PRIOR YTD	BUDGET VARIANCE
FOOD DEPARTMENT								
SALES								
Shawnee Room	707	800	763	(93)	5,866	6,600	6,676	(734)
Grill Room	56,418	55,000	51,325	1,418	191,118	205,000	199,856	(13,882)
Quivira Room	5,625	5,000	4,888	625	14,951	15,400	14,375	(449)
Club Function	45,441	43,000	9,784	2,441	53,857	54,100	49,528	(243)
Halfway House	2,119	2,800	2,741	(681)	3,220	4,100	4,279	(880)
Snack Bar	7	-	-	7	73	-	14	73
Member Function	20,768	25,000	52,734	(4,232)	65,808	76,300	94,968	(10,492)
Business Function	84,222	62,000	57,019	22,222	136,703	117,000	134,686	19,703
TOTAL SALES	215,307	193,600	179,252	21,707	471,597	478,500	504,382	(6,903)
Cost of Sales	83,370	72,756	62,146	(10,614)	203,012	184,223	207,233	(18,789)
GROSS MARGIN	131,937	120,844	117,107	11,093	268,584	294,277	297,149	(25,693)
Food Cost	38.72%	37.58%	34.67%		43.05%	38.50%	41.09%	
OTHER INCOME								
Food Service	44,754	39,465	36,304	5,289	97,255	97,387	102,884	(132)
Food Minimum	-	-	-	-	15,914	16,000	16,468	(86)
Other Charges-Food	27,014	28,470	29,376	(1,456)	53,613	53,420	60,811	193
TOTAL OTHER INCOME	71,768	67,935	65,680	3,833	166,782	166,807	180,162	(25)
GROSS PROFIT	203,705	188,779	182,786	14,926	435,366	461,084	477,311	(25,718)
EXPENSES								
Payroll-Kitchen	87,630	87,984	81,237	354	309,533	347,320	323,633	37,787
Payroll-Dining Room	36,399	32,497	25,979	(3,902)	123,676	112,441	119,345	(11,235)
Payroll-Quivira Room	-	1,627	2,775	1,627	-	6,604	9,119	6,604
Payroll-Halfway House	2,734	4,985	4,496	2,251	3,269	7,345	5,645	4,076
Payroll-Snack Bar	-	385	-	385	-	385	-	385
Payroll-Tillys	-	-	-	-	-	-	-	-
Payroll-Banquets	38,905	43,456	41,584	4,551	116,174	127,905	131,880	11,731
Payroll-Supervisory Food	45,605	48,787	39,805	3,182	175,892	195,908	159,804	20,016
Temp/Casual Labor	4,777	-	4,386	(4,777)	10,683	-	6,818	(10,683)
TOTAL PAYROLL	216,049	219,721	200,264	3,672	739,227	797,908	756,245	58,681
Payroll Taxes	16,496	17,248	15,371	752	61,427	63,442	63,028	2,015
Employee Meals	2,581	2,530	2,587	(51)	9,534	8,855	9,525	(679)
Employee Health/Life	14,290	13,922	11,823	(368)	57,031	55,694	48,670	(1,337)
Other Employee Costs	1,822	6,000	6,134	4,178	4,059	10,000	8,380	5,941
China, Glassware, Silverware	-	500	-	500	10,564	11,000	4,076	436
Decorations	(8,157)	500	(16)	8,657	(7,544)	1,000	(1,549)	8,544
Dues & Subscriptions	-	100	81	100	741	820	1,879	79
Entertainment	(294)	-	581	294	(1,740)	1,700	1,117	3,440
Equipment Rental	1,243	1,000	944	(243)	2,040	1,000	987	(1,040)
Equipment Repair & Maintenance	9,767	3,500	5,700	(6,267)	27,762	21,000	13,261	(6,762)
Hospitality	1,091	1,500	1,374	409	3,616	3,500	4,356	(116)
Invitations and Postage	-	-	-	-	-	-	-	-
Licenses & Permits	1,638	1,875	1,650	237	7,583	7,500	9,582	(83)
Linen	12,134	11,000	7,832	(1,134)	25,599	26,000	23,561	401
Miscellaneous	1,072	-	111	(1,072)	1,072	400	553	(672)
Small Equipment Purchases	2,061	2,240	7,545	179	19,546	15,790	13,628	(3,756)
Supplies	9,946	10,140	10,019	194	41,579	37,615	39,272	(3,964)
Telephone	48	50	54	2	192	200	205	8
Uniforms	7,708	3,000	3,367	(4,708)	14,076	14,865	16,804	789
TOTAL EXPENSES	289,493	294,826	275,422	5,333	1,016,365	1,078,289	1,013,579	61,924
NET INCOME(LOSS)	(85,789)	(106,047)	(92,636)	20,258	(580,998)	(617,205)	(536,268)	36,207

INDIAN HILLS COUNTRY CLUB
APRIL 2025
STATEMENT OF OPERATIONS

	ACTUAL MTD	CURRENT BUDGET	PRIOR YEAR	BUDGET VARIANCE	ACTUAL YTD	BUDGET YTD	PRIOR YTD	BUDGET VARIANCE
BEVERAGE DEPARTMENT								
SALES								
Shawnee Room	312	500	348	(189)	1,999	2,550	2,274	(551)
Grill Room	32,642	28,500	28,240	4,142	102,821	103,000	102,378	(180)
Quivira Room	14,071	10,400	10,371	3,671	33,632	34,130	34,124	(498)
Club Function	15,283	13,100	9,079	2,183	19,373	18,700	18,702	673
Halfway House	4,811	5,725	5,731	(915)	6,852	7,875	7,887	(1,023)
Tillys 19	-	-	-	-	-	-	-	-
Member Function	7,899	21,625	31,636	(13,726)	17,940	30,675	40,700	(12,735)
Business Function	40,640	34,500	24,521	6,140	56,441	49,740	48,757	6,701
Soft Beverage	1,967	1,650	1,651	317	4,644	5,075	5,071	(431)
TOTAL SALES	117,623	116,000	111,575	1,623	243,701	251,745	259,892	(8,044)
Cost of Sales	43,697	35,840	37,199	(7,857)	90,266	80,555	93,636	(9,711)
GROSS MARGIN	73,926	80,160	74,376	(6,234)	153,436	171,190	166,256	(17,754)
Liquor Cost	37.15%	30.90%	33.34%		37.04%	32.00%	36.03%	
OTHER INCOME								
Beverage Service	23,932	23,760	22,048	172	57,696	60,610	59,864	(2,914)
Wine Club Sales (net)	(2,613)	(3,350)	(1,666)	737	37,258	32,450	35,090	4,808
Corkage Fees	570	445	445	125	2,045	1,815	1,815	230
Other Charges Beverage	4,528	5,045	6,045	(518)	8,832	9,980	10,978	(1,149)
TOTAL OTHER INCOME	26,416	25,900	26,872	516	105,831	104,855	107,747	976
GROSS PROFIT	100,342	106,060	101,248	(5,718)	259,267	276,045	274,002	(16,778)
EXPENSES								
Payroll-Main Bar	7,886	8,296	8,256	410	29,094	30,276	31,062	1,182
Payroll-Banquets	4,285	4,755	4,692	470	7,576	10,215	8,594	2,639
Payroll-Quivira Room	11,372	5,316	1,740	(6,056)	22,332	21,033	9,143	(1,299)
Payroll-Tillys 19	-	-	-	-	-	-	-	-
Payroll-Supervisory Beverage	-	-	-	-	-	-	-	-
Temp/Casual Labor	1,376	-	1,759	(1,376)	2,481	-	2,511	(2,481)
TOTAL PAYROLL	24,920	18,367	16,446	(6,553)	61,484	61,524	51,310	40
Payroll Taxes	1,835	1,688	1,179	(147)	5,279	5,746	4,779	467
Employee Meals	145	145	145	-	560	495	428	(65)
Employee Health/Life	371	275	165	(96)	1,491	1,100	629	(391)
Other Employee Costs	-	150	-	-	-	150	251	150
China, Glassware, Silverware	4,545	3,500	576	(1,045)	4,675	4,500	6,405	(175)
Equipment Rental	-	95	94	95	-	380	374	380
Equipment Repair & Maintenance	229	-	-	(229)	1,233	500	-	(733)
Hospitality	-	600	-	600	-	1,400	-	1,400
Licenses & Permits	355	275	275	-	1,420	1,100	1,090	(320)
Miscellaneous	-	-	-	-	118	250	118	132
Small Equipment Purchases	-	-	-	-	-	-	-	-
Supplies	1,822	2,000	2,657	178	7,232	8,000	8,406	768
Uniforms	-	-	(7)	-	-	-	166	-
TOTAL EXPENSES	34,223	27,095	21,530	(7,198)	83,492	85,145	73,956	1,653
NET INCOME (LOSS)	66,119	78,965	79,718	(12,846)	175,774	190,900	200,046	(15,126)
Food and Beverage Combined	(19,670)	(27,082)	(12,918)	7,412	(405,224)	(426,305)	(336,222)	21,081

INDIAN HILLS COUNTRY CLUB
APRIL 2025
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	ACTUAL MTD	CURRENT BUDGET	PRIOR YEAR	BUDGET VARIANCE	ACTUAL YTD	BUDGET YTD	PRIOR YTD	BUDGET VARIANCE
PRO SHOP								
ROUNDS OF GOLF	1,786		1,746		3,104		3,966	
REVENUES								
Club Storage	7,695	8,334	8,005	(639)	30,888	33,334	31,905	(2,446)
Green Fees	21,460	17,596	13,838	3,864	32,210	32,334	35,633	(124)
Driving Range	11,950	12,112	11,485	(162)	11,950	12,112	11,485	(162)
Cart Rental	25,812	25,854	22,957	(42)	41,994	52,150	52,393	(10,156)
Golf Lesson Income	4,954	5,130	1,452	(176)	13,136	11,425	6,130	1,711
Other Charges	844	299	(183)	545	6,014	5,785	4,034	229
TOTAL REVENUES	72,715	69,325	57,554	3,390	136,192	147,140	141,579	(10,948)
EXPENSES								
Payroll-Professional	48,122	44,430	35,088	(3,692)	178,055	171,518	138,434	(6,537)
Payroll-Range	11,669	13,943	11,537	2,274	31,721	37,007	36,270	5,287
Temp/Casual Labor	-	-	-	-	-	-	-	-
TOTAL PAYROLL	59,791	58,373	46,625	(1,418)	209,776	208,525	174,704	(1,251)
Payroll Taxes	6,033	4,929	4,438	(1,104)	20,642	18,452	18,636	(2,190)
Employee Meals	570	575	480	5	2,521	2,530	2,248	9
Employee Health/Life	4,550	5,072	4,582	522	18,527	20,288	18,834	1,761
Other Employee Costs	304	300	854	(4)	5,844	6,400	6,771	556
Contract Services	-	-	-	-	1,788	-	-	-
Decorations	-	50	84	50	445	100	84	(345)
Dues & Subscriptions	1,092	1,800	1,973	708	5,642	6,675	4,698	1,033
Equipment Rental	218	-	-	(218)	1,732	300	250	(1,432)
Equipment Repair & Maintenance	-	800	471	800	3,125	2,200	1,385	(925)
Licenses & Permits	(115)	250	(119)	365	3,785	3,750	3,534	(35)
Miscellaneous	30	150	-	120	212	700	3,254	488
Range Supplies/Handicap	-	165	314	165	1,003	1,490	938	487
Small Equipment Purchases	317	680	327	363	447	840	835	393
<i>Special Event</i>	14,283	-	-	(14,283)	14,283	-	-	(14,283)
Supplies	2,213	1,600	1,459	(613)	9,557	7,070	5,102	(2,487)
Telephone	121	125	120	4	486	500	480	14
Uniforms	407	255	255	(152)	2,207	3,255	3,832	1,048
Utilities-Electricity	1,929	2,375	2,038	446	9,996	10,900	9,161	904
Utilities-Water	180	305	318	125	628	815	795	187
Weather Report	139	140	-	1	557	560	-	3
Website	382	385	351	3	1,529	1,540	1,404	11
TOTAL EXPENSES	92,446	78,329	64,568	(14,117)	314,733	296,890	256,945	(16,055)
NET INCOME (LOSS)	(19,731)	(9,004)	(7,015)	(10,727)	(178,540)	(149,750)	(115,366)	(27,002)

INDIAN HILLS COUNTRY CLUB
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STATEMENT OF OPERATIONS

	ACTUAL MTD	CURRENT BUDGET	PRIOR YEAR	BUDGET VARIANCE	ACTUAL YTD	BUDGET YTD	PRIOR YTD	BUDGET VARIANCE
PRO SHOP MERCHANDISE								
SALES								
Soft Goods	13,387	11,633	10,448	1,754	26,837	28,877	26,433	(2,040)
Hard Goods	34,245	38,733	40,833	(4,488)	81,754	80,903	84,708	851
Ladies Apparel	4,966	6,653	4,718	(1,687)	7,679	11,795	10,432	(4,116)
Other	(149)	-	(42)		(525)	50	980	
TOTAL MERCHANDISE SALES	52,449	57,019	55,956	(4,570)	115,745	121,625	122,553	(5,880)
Cost of Sales	40,663	42,765	44,631	2,102	93,522	91,191	94,955	2,331
COST OF SALES	40,663	42,765	44,631	2,102	93,522	91,191	94,955	2,331
Cost of Sales Percentage	77.53%	75.00%	79.76%		80.80%	74.98%	77.48%	
GROSS MARGIN MERCHANDISING	11,786	14,254	11,326	(2,468)	22,223	30,434	27,598	(3,549)
CLUB REPAIR								
Golf Club Repairs	1,230	1,402	2,001	(172)	3,191	4,916	4,878	(1,725)
Cost of Club Repair	1,383	981	2,082	(402)	2,596	3,441	4,947	845
GROSS MARGIN CLUB REPAIR	(153)	421	(81)	(574)	595	1,475	(69)	(880)
TOTAL REVENUE	11,633	14,675	11,244	(3,042)	22,817	31,909	27,529	(9,092)
EXPENSES								
Payroll-Merchandise	2,720	2,836	2,901	116	10,286	11,476	11,139	1,190
Payroll-Staff Incentive	655	655	4,500	-	1,315	1,315	7,584	-
Staff Incentive as % of Mdse Sales	1.2%	1.1%	8.0%		1.1%	1.1%	6.2%	
TOTAL PAYROLL	3,375	3,491	7,401	116	11,601	12,791	18,723	1,190
Payroll Taxes	202	349	585	147	2,199	1,278	1,958	(921)
Employee Meals	90	90	90	-	320	320	320	-
Employee Health/Life	-	-	-	-	(352)	-	-	352
Other Employee Costs	-	-	-	-	359	300	338	(59)
Decorations	-	250	147	250	-	250	147	250
Dues & Subscriptions	-	-	-	-	400	400	300	-
Miscellaneous	-	100	-	100	-	100	114	100
Supplies	26	117	87	91	1,221	617	956	(604)
TOTAL EXPENSES	3,693	4,397	8,310	704	15,748	16,056	22,856	308
NET INCOME (LOSS)	7,940	10,278	2,934	(2,338)	7,069	15,853	4,673	(8,784)

INDIAN HILLS COUNTRY CLUB
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	ACTUAL MTD	CURRENT BUDGET	PRIOR YEAR	BUDGET VARIANCE	ACTUAL YTD	BUDGET YTD	PRIOR YTD	BUDGET VARIANCE
GOLF COURSE AND GROUNDS								
Payroll-Greens	92,912	95,107	88,663	2,195	334,112	345,989	325,251	11,877
Temp/Casual Labor	-	-	-	-	11,700	13,000	11,700	1,300
TOTAL PAYROLL	92,912	95,107	88,663	2,195	345,812	358,989	336,951	13,177
Payroll Taxes	7,128	9,652	7,000	2,524	28,538	34,770	28,469	6,232
Employee Meals	1,000	1,000	976	0	4,893	4,100	3,997	(793)
Other Employee Costs	554	600	832	46	4,866	6,100	4,526	1,234
Employee Health/Life	4,590	3,832	2,991	(758)	18,452	15,328	11,948	(3,124)
Aeration	-	-	-	-	7,085	8,000	6,750	915
Building Repair & Maintenance	-	-	403	-	1,910	1,500	2,750	(410)
Centennial Yardage Markers	-	-	-	-	-	-	-	-
Chemical & Fertilizer	20,924	20,000	20,877	(924)	35,063	31,000	31,871	(4,063)
Contract Services	1,757	-	-	(1,757)	1,340	-	-	(1,340)
Course Supplies	265	400	1,897	135	9,903	7,800	8,345	(2,103)
Drainage	-	-	-	-	1,832	-	-	(1,832)
Dues & Subscriptions	2,712	1,000	-	(1,712)	5,103	3,100	5,457	(2,003)
Equipment Purchases	1,996	800	170	(1,196)	2,235	1,800	9,596	(435)
Equipment Rental	218	43	43	(175)	350	1,086	706	736
Equipment Repair & Maintenance	3,875	5,000	6,820	1,125	23,282	24,000	19,210	718
Gas and Oil	2,613	3,500	4,757	887	6,764	8,000	7,503	1,236
Golf Course Consultant	-	-	-	-	-	-	-	-
Licenses & Permits	-	-	-	-	48	50	47	2
Maintenance-Trees	-	-	-	-	-	-	13,820	-
Miscellaneous	-	50	40	50	-	150	40	150
Plantings	5,918	5,500	1,489	(418)	8,154	8,500	3,658	346
Repair & Maintenance-Cart Paths	230	-	-	(230)	230	-	410	(230)
Repair & Maintenance-Irrigation	8,653	4,000	3,494	(4,653)	9,452	5,500	9,732	(3,952)
Sand/Seed/Soil/Sod	5,377	5,800	5,117	423	6,895	7,800	11,889	905
Snow Removal	-	-	-	-	3,591	1,500	1,121	(2,091)
Soil Samples	-	-	-	-	-	-	-	-
Supplies	1,088	1,250	396	162	3,370	4,250	3,400	880
Telephone	121	120	120	(1)	486	480	476	(6)
Trash Removal	1,863	2,500	1,689	637	5,418	7,000	8,315	1,582
Uniforms	5,898	4,000	2,734	(1,898)	6,952	6,000	5,332	(952)
Utilities-Electricity	1,767	2,000	2,136	233	3,122	5,700	4,947	2,578
Utilities-Gas	102	45	(1,029)	(57)	2,017	2,725	2,405	708
Utilities-Water	9,742	8,000	9,384	(1,742)	13,032	15,000	25,310	1,968
Weather Report	139	140	-	1	557	560	-	3
TOTAL EXPENSES	181,440	174,339	160,999	(7,101)	560,751	570,788	568,983	10,037

INDIAN HILLS COUNTRY CLUB
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	ACTUAL MTD	CURRENT BUDGET	PRIOR YEAR	BUDGET VARIANCE	ACTUAL YTD	BUDGET YTD	PRIOR YTD	BUDGET VARIANCE
LOCKER ROOMS								
REVENUES								
Men's Locker Rental (414 lockers)	8,396	8,490	8,515	(94)	33,701	33,960	33,900	(259)
Ladies Locker Rental (141 Lockers)	1,818	1,818	1,835	-	7,170	7,272	7,272	(102)
TOTAL REVENUES	10,214	10,308	10,350	(94)	40,871	41,232	41,172	(361)
EXPENSES								
Payroll-Locker Rooms	8,711	11,540	11,546	2,829	40,781	44,935	41,427	4,154
Temp/Casual Labor	-	-	-	-	-	-	-	-
TOTAL PAYROLL	8,711	11,540	11,546	2,829	40,781	44,935	41,427	4,154
Payroll Taxes	621	1,127	876	506	2,489	4,826	3,041	2,337
Employee Meals	190	190	190	-	760	760	618	0
Employee Health/Life	2,295	1,800	3,066	(495)	9,938	7,200	12,556	(2,738)
Other Employee Costs	-	-	-	-	-	100	23	100
Decorations	-	-	-	-	279	125	235	(154)
Dues & Subscriptions	709	375	338	(334)	1,910	1,500	1,410	(410)
Equipment Repair & Maintenance	-	250	-	250	-	250	1,367	250
Hospitality	1,054	700	737	(354)	3,274	2,450	1,771	(824)
Miscellaneous	-	-	-	-	236	-	346	(236)
Small Equipment Purchases	-	500	-	500	-	500	438	500
Supplies	5,665	3,200	952	(2,465)	8,596	6,800	6,083	(1,796)
Telephone	-	-	-	-	-	-	60	-
Uniforms	79	-	-	(79)	568	-	265	(568)
TOTAL EXPENSES	19,324	19,682	17,705	358	68,830	69,446	69,638	616
NET INCOME (LOSS)	(9,110)	(9,374)	(7,355)	264	(27,959)	(28,214)	(28,466)	255

INDIAN HILLS COUNTRY CLUB
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	ACTUAL MTD	CURRENT BUDGET	PRIOR YEAR	BUDGET VARIANCE	ACTUAL YTD	BUDGET YTD	PRIOR YTD	BUDGET VARIANCE
SWIMMING POOL								
REVENUE								
Guest Fee-Pool								
Other Income-Pool	-	-	-	-	-	-	-	-
TOTAL REVENUE								
EXPENSES								
Payroll-Swimming Pool	-	-	-	-	-	-	-	-
Temp/Casual Labor	-	-	-	-	-	-	-	-
TOTAL PAYROLL								
Payroll Taxes	-	-	-	-	-	-	-	-
Employee Meals	-	-	-	-	-	-	-	-
Other Employee Costs	-	-	161	-	-	-	471	-
Dues and Subscriptions	-	-	-	-	-	-	-	-
Entertainment	-	-	-	-	-	-	-	-
Equipment Rental	-	-	-	-	-	-	-	-
Equipment Repair & Maintenance	3,076	3,000	961	(76)	3,076	3,000	961	(76)
Miscellaneous	-	-	-	-	-	-	-	-
Pool Maintenance	-	-	-	-	-	-	-	-
Supplies-Other	-	-	136	-	-	-	142	-
Supplies-Chemicals	-	-	3,028	-	-	-	3,028	-
Supplies-Towels	4,202	4,000	-	(202)	4,202	4,000	-	(202)
Small Equipment Purchases	4,611	4,000	780	(611)	6,033	4,000	780	(2,033)
Uniforms	803	1,000	-	197	1,160	1,000	3,094	(160)
Utilities-Electricity	-	-	-	-	-	-	-	-
Utilities-Gas	(150)	-	568	150	-	-	762	-
Utilities-Water	1,261	-	-	(1,261)	1,602	-	-	(1,602)
TOTAL EXPENSES	13,804	12,000	5,635	(1,804)	16,074	12,000	9,238	(4,074)
NET INCOME (LOSS)	(13,804)	(12,000)	(5,635)	(1,804)	(16,074)	(12,000)	(9,238)	(4,074)

INDIAN HILLS COUNTRY CLUB
APRIL 2025
STATEMENT OF OPERATIONS

	ACTUAL MTD	CURRENT BUDGET	PRIOR YEAR	BUDGET VARIANCE	ACTUAL YTD	BUDGET YTD	PRIOR YTD	BUDGET VARIANCE
SWIMMING & DIVING TEAM								
REVENUES								
Team Dues-Swim & Dive								
Coaches Bonus								
Other Charges								
Swim Team Accessory Sales								
TOTAL REVENUES								
EXPENSES								
Payroll-Swim Team								
Temp/Casual Labor								
TOTAL PAYROLL								
Payroll Taxes	-	-	-	-	-	-	-	-
Employee Meals	-	-	-	-	-	-	-	-
Other Employee Costs	-	-	-	-	-	-	385	-
Awards Banquet	-	-	-	-	-	-	-	-
Coaches Expenses	478	200	539	278	478	200	1,068	(278)
Decorations	-	-	-	-	-	-	-	-
Equipment Rental	-	-	-	-	-	-	-	-
Gifts-Swim & Dive	-	-	-	-	-	-	-	-
Hospitality	-	-	-	-	-	-	-	-
Miscellaneous	-	-	25	-	-	-	36	-
Photography and Video	-	-	-	-	-	-	-	-
Postage & Printing	-	-	-	-	-	-	-	-
Psyche Night	-	-	-	-	-	-	-	-
Refreshments	41	-	-	41	72	-	-	(72)
Senior Recognition	-	-	-	-	-	-	-	-
Spirit	-	-	-	-	-	-	-	-
Supplies	446	400	-	46	446	400	733	(46)
Swim Championship	-	-	-	-	-	-	-	-
Swim Team Accessories Purchases	-	-	-	-	-	-	-	-
Team Outings	-	-	-	-	-	-	-	-
Trophies, Awards & Prizes	-	-	-	-	-	-	-	-
Uniforms	609	750	74	(141)	609	750	74	141
TOTAL EXPENSES	1,573	1,350	638	223	1,605	1,350	2,296	(255)
NET INCOME (LOSS)	(1,573)	(1,350)	(638)	(223)	(1,605)	(1,350)	(2,296)	(255)

INDIAN HILLS COUNTRY CLUB
APRIL 2025
STATEMENT OF OPERATIONS

	ACTUAL MTD	CURRENT BUDGET	PRIOR YEAR	BUDGET VARIANCE	ACTUAL YTD	BUDGET YTD	PRIOR YTD	BUDGET VARIANCE
RACQUET SPORTS								
REVENUES								
Court Rental	2,126	3,810	2,448	(1,684)	14,742	13,800	12,178	942
Guest Fees-Tennis	65	-	-	65	630	-	210	630
Tennis Lesson/Clinic Income	850	4,250	2,743	(3,401)	6,656	15,950	7,808	(9,294)
Other Income	12	-	66	12	340	-	72	340
TOTAL COURT REVENUES	3,053	8,060	5,257	(5,007)	22,368	29,750	20,269	(7,382)
RACQUET SPORTS MERCHANDISE								
SALES								
Hard Goods	178	-	312	178	1,124	-	376	1,124
Soft Goods	350	-	537	350	1,217	-	537	1,217
TOTAL MERCHANDISE SALES	527	-	849	527	2,340	-	913	2,340
Cost of Sales	321	-	725	(321)	868	-	789	2,737
Cost of Sales Percentage	60.95%				37.08%			116.96%
GROSS MARGIN MERCHANDISING	206	-	124	206	1,472	-	124	(397)
RACQUET REPAIR								
Racquet Repairs	216	-	172	216	560	-	236	324
Cost of Racquet Repair	-	-	-	-	1,865	-	-	(1,865)
GROSS MARGIN CLUB REPAIR	216	-	172	216	(1,305)	-	236	(1,541)
TOTAL REVENUE	3,475	8,060	5,553	(4,585)	22,535	29,750	20,629	(9,321)
EXPENSES								
Payroll-Tennis	12,427	13,534	11,311	1,107	47,188	50,797	37,241	3,609
Temp/Casual Labor	-	-	2,994	-	-	-	2,994	-
TOTAL PAYROLL	12,427	13,534	14,305	1,107	47,188	50,797	40,235	3,609
Payroll Taxes	1,615	1,238	1,715	(377)	5,488	5,224	5,969	(264)
Employee Meals	168	170	579	2	638	640	1,027	2
Employee Health/Life	1,297	1,635	1,192	338	5,187	6,540	4,768	1,353
Other Employee Costs	-	-	-	-	-	-	23	-
Building Repair & Maintenance	-	800	246	800	4,668	3,900	469	(768)
Contract Services	-	-	-	-	118	125	118	7
Equipment Rental	218	220	2,518	2	218	220	2,518	2
Equipment Repair & Maintenance	-	-	-	-	66	-	14	(66)
Miscellaneous	76	80	76	4	304	320	722	16
Small Equipment Purchases	662	1,300	2,696	638	1,748	2,000	5,157	252
Supplies	107	160	501	53	1,262	1,360	2,042	98
Telephone	61	50	60	(11)	243	200	180	(43)
Tennis Tournament	-	-	-	-	(33)	-	(0)	33
Uniforms	782	550	564	(232)	782	550	564	(232)
Utilities-Electricity	2,349	2,800	2,429	451	20,515	22,030	16,353	1,516
Weather Report	31	30	-	(1)	124	120	-	(4)
TOTAL EXPENSES	19,794	22,567	26,881	2,773	88,515	94,026	80,161	5,511
NET INCOME (LOSS)	(16,319)	(14,507)	(21,328)	(1,812)	(65,980)	(64,276)	(59,532)	(3,810)

INDIAN HILLS COUNTRY CLUB
APRIL 2025
STATEMENT OF OPERATIONS

	ACTUAL MTD	CURRENT BUDGET	PRIOR YEAR	BUDGET VARIANCE	ACTUAL YTD	BUDGET YTD	PRIOR YTD	BUDGET VARIANCE
CLUBHOUSE EXPENSES								
EXPENSES								
Payroll-Annual Cleaning								
Payroll-Housekeeping	22,450	22,874	20,437	424	89,532	92,061	86,077	2,529
Payroll-Maintenance	15,157	13,481	9,541	(1,676)	49,569	50,264	44,660	695
Payroll-Reception	8,096	7,212	6,567	(884)	28,073	27,476	25,443	(597)
Payroll-Security	-	-	-	-	-	-	-	-
Temp/Casual Labor	-	-	-	-	-	-	180	-
TOTAL PAYROLL	45,703	43,567	36,546	(2,136)	167,173	169,801	156,359	2,628
Payroll Taxes	3,403	3,760	2,835	357	13,009	17,160	12,693	4,151
Employee Meals	610	610	580	-	3,026	2,440	2,675	(586)
Employee Health/Life	4,471	4,480	4,691	9	19,238	17,920	17,377	(1,318)
Other Employee Costs	-	-	23	-	120	1,450	280	1,330
Annual Cleaning	-	-	-	-	-	-	-	-
Building Repair & Maintenance	20,100	17,000	13,253	(3,100)	73,784	66,000	34,685	(7,784)
Cable Television	717	715	1,314	(2)	2,857	2,860	2,817	3
Contract Services	623	830	610	207	2,868	3,320	3,168	452
Décor/Plantings	8,390	2,000	3,947	(6,390)	15,168	7,000	11,138	(8,168)
Dues & Subscriptions	-	-	-	-	-	-	-	-
Equipment Rental	-	-	-	-	-	-	-	-
Equipment Repair & Maintenance	4,706	4,495	4,495	(211)	10,920	9,500	8,557	(1,420)
Miscellaneous	-	-	243	-	26	-	243	(26)
Music	142	150	142	8	568	600	568	32
Small Equipment Purchases	1,661	1,500	108	(161)	3,331	3,500	686	169
Supplies-Cleaning	405	850	784	445	2,364	3,455	3,102	1,091
Supplies-Maintenance	1,212	1,600	1,095	388	6,809	7,150	8,161	341
Supplies-Other	1,185	1,500	1,547	315	8,374	7,600	7,558	(774)
Telephone	911	910	901	(1)	3,641	3,640	3,598	(1)
Trash Removal	2,374	2,425	2,906	51	10,822	9,700	9,319	(1,122)
Uniforms	66	-	527	(66)	1,782	1,500	2,183	(282)
Utilities-Electricity	12,130	14,105	13,370	1,975	67,941	68,795	61,051	854
Utilities-Gas	1,958	2,000	2,108	42	8,492	7,250	7,084	(1,242)
Utilities-Water	3,656	4,500	4,315	844	11,632	15,500	13,848	3,868
TOTAL EXPENSES	114,422	106,997	96,340	(7,425)	433,946	426,141	367,148	(7,805)
OTHER								
Tobacco Sales	132	-	130	132	166	-	299	166
Purchases-Tobacco	-	-	460	-	-	-	717	-
INCOME/LOSS TOBACCO	132	-	(330)	132	166	-	(419)	166
NET EXPENSES	114,290	106,997	96,671	(7,293)	433,780	426,141	367,566	(7,639)

INDIAN HILLS COUNTRY CLUB
APRIL 2025
STATEMENT OF OPERATIONS

	ACTUAL MTD	CURRENT BUDGET	PRIOR YEAR	BUDGET VARIANCE	ACTUAL YTD	BUDGET YTD	PRIOR YTD	BUDGET VARIANCE
FITNESS CENTER								
REVENUES								
Personal Training	27,095	22,000	22,850	5,095	89,380	63,000	69,365	26,380
Fitness Classes	1,550	2,100	1,380	(550)	7,284	6,900	6,274	384
Fitness Programs	11,250	11,000	11,680	250	34,500	30,000	27,430	4,500
Other Income	-	-	-	-	-	-	-	-
TOTAL REVENUES	39,895	35,100	35,910	4,795	131,164	99,900	103,069	31,264
SERVICES EXPENSE								
Commission/Lessons	29,751	26,627	26,252	(3,124)	98,435	75,784	76,996	(22,651)
	74.57%	75.86%	73.10%		75.05%	75.86%	74.70%	
GROSS PROFIT	10,145	8,473	9,658	1,672	32,729	24,116	26,074	8,613
EXPENSES								
Payroll-Fitness Center	17,057	16,567	13,307	(490)	63,638	65,510	56,634	1,872
Temp/Casual Labor	1,880	2,000	1,865	120	7,435	8,000	6,460	565
Payroll Taxes	3,170	2,319	2,541	(851)	12,467	9,171	9,212	(3,296)
Employee Meals	-	-	-	-	-	-	-	-
Employee Health/Life	2,086	1,990	1,886	(96)	8,346	7,960	7,546	(386)
Other Employee Costs	-	-	-	-	120	350	288	230
Equipment Rental	155	155	-	0	620	620	1,201	0
Equipment Repair & Maintenance	176	80	78	(96)	2,366	1,395	312	(971)
Miscellaneous	-	-	-	-	74	-	-	(74)
Outside Services	27	25	-	(2)	169	100	118	(69)
Refreshments	505	400	420	(105)	2,190	1,600	1,730	(590)
Small Equipment Purchases	164	-	-	(164)	442	250	750	(192)
Supplies	587	350	280	(237)	1,863	1,450	1,628	(413)
Supplies-Towels	657	-	-	(657)	657	-	333	(657)
Uniforms	-	-	-	-	-	500	-	500
Utilities-Electricity	973	1,335	1,043	362	5,442	5,850	4,889	408
TOTAL EXPENSES	27,437	25,221	21,421	(2,216)	105,829	102,756	91,100	(3,073)
NET INCOME (LOSS)	(17,293)	(16,748)	(11,763)	(545)	(73,100)	(78,640)	(65,027)	5,540

INDIAN HILLS COUNTRY CLUB
APRIL 2025
STATEMENT OF OPERATIONS

	ACTUAL MTD	CURRENT BUDGET	PRIOR YEAR	BUDGET VARIANCE	ACTUAL YTD	BUDGET YTD	PRIOR YTD	BUDGET VARIANCE
THE DEN								
REVENUES								
Wigwam Charges	1,616	1,575	1,664	41	6,520	5,425	6,974	1,095
TOTAL REVENUES	1,616	1,575	1,664	41	6,520	5,425	6,974	1,095
EXPENSES								
Payroll-Wigwam Room	2,983	2,795	2,552	(188)	9,501	10,670	9,505	1,169
TOTAL PAYROLL	2,983	2,795	2,552	(188)	9,501	10,670	9,505	1,169
Payroll Taxes	230	315	194	85	745	1,215	734	470
Other Employee Costs	-	-	-	-	-	-	55	-
Employee Health/Life	440	760	707	-	1,758	3,040	2,917	1,282
Equipment Repair & Maintenance	-	-	-	-	-	-	-	-
Error!	55	55	-	0	218	220	-	2
Small Equipment Purchases	-	-	-	-	-	-	847	-
Supplies	50	-	-	(50)	390	-	4,702	(390)
TOTAL EXPENSES	3,757	1,130	3,453	(153)	12,613	15,145	18,760	2,532
NET INCOME (LOSS)	(2,141)	445	(1,789)	(112)	(6,093)	(9,720)	(11,786)	3,627

INDIAN HILLS COUNTRY CLUB
APRIL 2025
STATEMENT OF OPERATIONS

	ACTUAL MTD	CURRENT BUDGET	PRIOR YEAR	BUDGET VARIANCE	ACTUAL YTD	BUDGET YTD	PRIOR YTD	BUDGET VARIANCE
ADMINISTRATIVE EXPENSES								
Payroll-Administration	68,813	66,209	61,186	(2,604)	260,965	266,320	231,858	5,355
TOTAL PAYROLL	68,813		61,186	(2,604)	260,965	266,320	231,858	5,355
Payroll Taxes	4,642	5,359	4,545	717	23,764	23,077	21,827	(687)
Employee Meals	719	720	754	1	2,415	2,880	2,874	465
Other Employee Costs	12,615	12,500	1,223	(115)	21,913	20,700	7,309	(1,213)
Employee Health/Life	6,860	6,630	5,761	(230)	28,232	26,520	23,089	(1,712)
Bad Debt Expense	-	-	-	-	-	-	-	-
Bank/Bill Pay Charges	1,607	1,350	947	(257)	7,503	5,400	5,368	(2,103)
Board of Governors	927	3,020	3,505	2,093	4,053	9,320	10,427	5,267
Centennial Expenses	-	-	-	-	-	-	-	-
Contract Services	7,293	8,275	5,213	982	27,239	33,100	26,049	5,861
Dues & Subscriptions	358	150	478	(208)	3,698	3,400	3,562	(298)
Equipment Rental	654	650	654	(4)	3,036	3,100	3,714	64
Equipment Repair & Maintenance	1,226	1,375	1,247	149	3,330	5,500	5,461	2,170
Licenses & Permits	4,067	2,500	2,741	(1,567)	16,027	10,000	10,956	(6,027)
Membership	1,533	1,000	1,324	(533)	4,665	4,200	4,890	(465)
Miscellaneous	96	700	123	604	520	900	(0)	380
Other Management Expense	-	-	-	-	9,047	10,000	18,470	953
Postage & Printing	(306)	550	1,218	856	573	1,650	2,155	1,077
Putter	492	560	528	68	1,477	1,680	1,469	203
Roster/Calendar	-	-	-	-	-	-	-	-
Small Equipment Purchases	580	1,000	1,481	420	3,591	4,750	2,511	1,159
Supplies	1,118	700	926	(418)	3,304	3,200	3,004	(104)
Telephone	1,699	1,450	1,135	(249)	6,796	5,800	5,649	(996)
Web Site Expenses	515	895	351	380	2,059	3,580	2,335	1,521
TOTAL EXPENSES	115,510	49,384	95,341	83	434,208	445,077	392,979	10,869

INDIAN HILLS COUNTRY CLUB
APRIL 2025
STATEMENT OF OPERATIONS

	ACTUAL MTD	CURRENT BUDGET	PRIOR YEAR	BUDGET VARIANCE	ACTUAL YTD	BUDGET YTD	PRIOR YTD	BUDGET VARIANCE
SOCIAL ACTIVITIES								
Social-Open House	-	-	-	-	-	-	-	-
Social-Fourth of July	-	-	-	-	-	-	-	-
Social-Spring Thaw	184	-	-	(184)	184	-	-	(184)
Centennial Open House (Jan)	-	-	-	-	-	-	-	-
Centennial Concert (May)	-	-	-	-	-	-	-	-
Centennial Block Party (Aug)	-	-	-	-	-	-	-	-
Centennial Gala (Nov)	-	-	-	-	-	-	-	-
Centennial Expenses	-	-	-	-	-	-	-	-
TOTAL SOCIAL ACTIVITIES	184	-	-	(184)	184	-	-	(184)

	ACTUAL MTD	CURRENT BUDGET	PRIOR YEAR	BUDGET VARIANCE	ACTUAL YTD	BUDGET YTD	PRIOR YTD	BUDGET VARIANCE
SPORTS ACTIVITIES								
Sports-Pow Wow	-	-	-	-	(435)	-	-	435
Sports-Pocahontas	-	-	-	-	-	-	-	-
TOTAL SPORTS ACTIVITIES	-	-	-	-	(435)	-	-	435



Nonresident Application Proposed Revision May 20, 2025

Summary:

1. Two recent Nonresident inquiries (Bob Duffy & Jim Schorgl) have questioned the requirement for a copy of the driver's license to be provided with the Application (see highlighted/bolded portion below):

2. Current Requirement (listed on the Application):

*Attach a copy of your driver's license. If you have not yet obtained such registration from your new location, you may supply a copy within **30 days from the date of this Application, but your transfer to Nonresident membership will not be effective until this document has been received:***

3. **Proposed Modification** – The proposed modification is offered to address these concerns and to provide a mutually beneficial resolution for both the Club and Nonresident Applicants, particularly in the current environment of an extended waitlist.

- a. Extends the period to provide the driver's license from 30 to 90 days and allows the change of dues to take effect on the 1st day of the month as per other transfers.
 - b. Enables the Club to move forward in replacing the transfer with a new golfing applicant upon Board approval of the transfer, rather than waiting for the license to arrive and postponing approval.
 - c. Provides a "safety net" to ensure Nonresident eligibility is still met:
 - i. Club usage privileges suspended until license provided.
 - ii. If the driver's license is not provided in 90 days, then the Club may request completion of the Annual Nonresident Dues Questionnaire, as per the current Rules, to ensure eligibility and may also automatically transfer the Member back to full membership status if the Member is deemed ineligible for Nonresident status.

- d. **Proposed Application Changes as follows:**

Attach a copy of your driver's license. If you have not yet obtained such registration from your new location, you may supply a copy within 90 days from the date of this Application. Consistent with Rule 1.2 (a), any transfer considered and approved by the Board pursuant to the Bylaws and Rules will take effect on the first day of the month following the date of approval; however, Club usage privileges will be suspended until the driver's license is provided. If a copy of your driver's license is not provided within 90 days from the date of Application as requested, then pursuant to Rule 1.2 (j), the Board may require completion of a Nonresident Member Review Questionnaire to determine the eligibility requirement of Nonresident Membership status. If such eligibility for Nonresident Membership status is not confirmed by the Board, then your membership will automatically be transferred back to the applicable category of membership pursuant to Article II, Section 2.3 of the Bylaws and Rule 1.2 (k).

- e. Currently, the Club has maintained golf levels of 499 or less. In the event a Nonresident Members applies for transfer back to Foundation or is disqualified for Nonresident status, then Article 11, Section 2.3 provides that the number of "Golf Members" shall not exceed 500; provided that "such limitations shall not prevent admission to Foundation membership of a person who is presently a Nonresident Member who applied for Foundation membership in accordance with these Bylaws."
- f. Should a transfer from Nonresident to Foundation status occur, which would take the Golf Membership level to 500 or more, then any additional new Golf Applications or Transfer requests would not be considered until the Golf level dropped below 500. This is consistent with past practices over the last four years where we have had 3 transfers from Nonresident to Foundation membership occur since 2021.



**INDIAN HILLS
COUNTRY CLUB**

Application for Transfer to Nonresident Membership

Members of Indian Hills Country Club ("Club") who move their legal residence to a place that is more than 150 miles from the Club and do not maintain a residence of any kind within 150 miles of the Club and who also meet the other qualifications of Article II, Section 2.10. of the Club's Bylaws and the Rules of the Club are eligible for Nonresident membership, subject to conditions imposed by the Board of Governors. In order for the Board of Governors to determine if you qualify for Nonresident membership status, please set forth the following information:

1. Describe how your legal residence has changed and set forth the address of your new legal residence:

(Address)

2. Set forth the name and address of your principal place of business:

3. Will you or your spouse continue to own, lease or have any other occupancy arrangement for a house, duplex, condominium, apartment or other type of housing within 150 miles of the Club? Yes No

If yes, please describe such arrangements:

4. Describe what your housing arrangements are or will be during the time you spend in the Kansas City area.

5. What is the accumulated total number of days you will stay in the housing referred to in No. 4 within any calendar year?

6. Attach a copy of your driver's license. If you have not yet obtained such registration from your new location, you may supply a copy within 30 days from the date of this Application, but your transfer to Nonresident membership will not be effective until this document has been received:

ALL OF THE ABOVE REQUESTED INFORMATION MUST BE PROVIDED IN FULL IN ORDER FOR THE APPLICATION TO BE CONSIDERED.

I DO HEREBY CERTIFY THAT THE INFORMATION SET FORTH ABOVE IS TRUE AND CORRECT IN ALL RESPECTS. I AM FAMILIAR WITH THE QUALIFICATIONS FOR NONRESIDENT MEMBERSHIP AS SET FORTH IN ARTICLE II, SECTION 2.10. OF THE CLUB'S BYLAWS AND THE APPLICATION RULES OF THE CLUB AND DO HEREBY ATTEST THAT I QUALIFY FOR NONRESIDENT MEMBERSHIP.

Date: _____

(Signature)

(Type or print name)



Nonresident Membership 2025

Eligibility: **Article II. Section 2.10.** “The Board may approve Nonresident membership status for a Member of any membership category, but such approval shall be given only after recommendations therefore from the Membership Committee and shall be granted only upon such conditions as may be established by the Board. A Member shall not qualify for Nonresident membership status if: the Member or the Member’s spouse: (A) has a personal residence of any kind within one hundred and fifty (150) miles of the Clubhouse, even though such residence is not the legal residence of the Member or of such Member’s spouse; (B) has a principal place of business within one hundred and fifty (150) miles of the Clubhouse; or (C) resides within one hundred fifty (150) miles of the Clubhouse more than an accumulated total of sixty (60) days in any calendar year. Nonresident membership shall entitle the holder thereof to such privileges of the Club as defined by the Board from time to time, but shall not include the right to vote, have any proprietary interest in the Club or serve on the Board.”

Rule 1.2. Change of Membership Status

- (a) **General**—“For each of the categories listed herein, any transfer considered and approved by the Board pursuant to the Bylaws and Rules will take effect on the first (1st) day of the month following the date of approval. “Application,” as used in this Section 1.2, means the form provided by the Membership Services office.”
- (J) **Transfer to Nonresident**—“Upon the recommendation of the Membership Committee and with Board consideration and approval, a Member may transfer to Nonresident membership status without a transfer fee. The Board may require completion of a Nonresident Member Review Questionnaire on an annual basis to determine the eligibility requirements of Nonresident Membership status. (See Section 2.10 of the Bylaws).”

Application: In order for the Board of Governors to determine eligibility for Nonresident membership status, completion of an *Application for Transfer to Nonresident Membership* is required. The Application sets forth information to be provided to the Membership Committee and Board as provided in the Club’s Bylaws and Rules. This information includes a requirement to provide a driver’s license. If you have not yet obtained such registration from your new location, you may supply a copy within 30 days from the date of this Application, but your transfer to Nonresident membership will not be effective until this document has been received.

Category Limit: None

Transfer Fee: None

Monthly Dues:	2025: Operating \$276.00 Capital <u>\$112.00</u> Total \$388.00 (plus tax)
Food Minimum:	None
Privileges:	Use of the clubhouse, golf course (unless previous membership was Social), pool, fitness facility and tennis courts within the 60-day period in any calendar year described above. Does not include the right to vote, hold office, or serve on the Board. Monthly locker rental is <u>not</u> available to Nonresident members. However, temporary locker usage is provided.
Reinstatement:	<p><u>Article 11, Section 2.3.</u> “The maximum number of Members entitled to use Golf Facilities (the “Golf Members”) shall not exceed 500; provided however, that Members in the Surviving Spouse, Nonresident and Clergy categories shall not be counted toward this limit. This limit may be amended by an affirmative vote of a majority of Foundation Members in Good Standing at the time any such proposal to change said maximum number is properly submitted to the membership for vote, <u>provided such limitations shall not prevent admission to Foundation membership of a person who is presently a Nonresident Member who applies for Foundation membership in accordance with these Bylaws.</u>”</p> <p><u>Rule 1.2 (k): Transfer from Nonresident</u>—“A Nonresident Member may request transfer back to the previous applicable category of Membership by written Application to the Board and/or upon disqualification of Nonresident status. If the Club is at its maximum number of Members as stated in the Bylaws, such a transfer will not prevent readmission to Foundation Membership. The change of status will take effect on the first day of the month immediately following the date of such request or the date of such disqualification, whichever date is the earlier. (See Section 2.3 of the Bylaws).”</p>

2025 MEMBERSHIP LEVELS IN-PROCESS

Updated 5/13/2025

Category	JAN 1 2025	MAY 1 2025	JULY 1 2025	<u>GAINS</u> Final & In Process	<u>LOSSES</u> Final & In Process
Foundation/Corp.	449	449	450	4 New Members 2 Transfer from Social 0 Transfers from Int.	3 D&R 1 Transfers to Social FF 2 Transfer to NR
Golfing Senior	20	20	20	0	0
Intermediate	29	28	29	2 New Members	1 D&R 1 Transfers to Foundation
TOTAL GOLF MEMBERS <i>Foundation, Golf Sr, Inter.</i>	498	497	499	Golf Gains 8 (New Members & Transfers In)	Golf Losses 7 (D & R & Transfers Out)
Social	96	100	101	New Social Members 8	1 D&R 2 Transfers to Golf
Other Categories	59	57	58	3 Transfers In	4 D&R
TOTAL ALL MEMBERS	653	654	658	Total New Members 14	Total Deaths & Resignations 9
Initiation Fee & Transfer Fee REVENUE:		BUDGET 12/31/2025 \$615,00	Projected 7/1/2025 \$516,400		



INDIAN HILLS
COUNTRY CLUB

Application for Transfer to Nonresident Membership

Members of Indian Hills Country Club ("Club") who move their legal residence to a place that is more than 150 miles from the Club and do not maintain a residence of any kind within 150 miles of the Club and who also meet the other qualifications of Article II, Section 2.10. of the Club's Bylaws and the Rules of the Club are eligible for Nonresident membership, subject to conditions imposed by the Board of Governors. In order for the Board of Governors to determine if you qualify for Nonresident membership status, please set forth the following information:

1. Describe how your legal residence has changed and set forth the address of your new legal residence:

WE HAVE SOLD OUR HOME IN KANSAS AND BOUGHT
IN NAPLES, FL. FLORIDA WILL BE OUR PRINCIPLE RESIDENCE.

123 BEARS PAW TRAIL, NAPLES, FL. 34105
(Address)

2. Set forth the name and address of your principal place of business:

RETIRED, THERE IS NO PLACE OF BUSINESS.

3. Will you or your spouse continue to own, lease or have any other occupancy arrangement for a house, duplex, condominium, apartment or other type of housing within 150 miles of the Club? Yes No

If yes, please describe such arrangements:

4. Describe what your housing arrangements are or will be during the time you spend in the Kansas City area.

WE HAVE THREE ADULT CHILDREN IN KC, PROBABLY STAY THERE.
BUT, WE HAVE NO PLANS AT THIS TIME.

5. What is the accumulated total number of days you will stay in the housing referred to in No. 4 within any calendar year? MAYBE 30 TO 60 DAYS, WE DON'T KNOW YET,

MY BEST GUESS WOULD BE SOME SUMMER AND THE HOLIDAYS,

6. Attach a copy of your driver's license. If you have not yet obtained such registration from your new location, you may supply a copy within 30 days from the date of this Application, but your transfer to Nonresident membership will not be effective until this document has been received:

I'LL SEND IT FROM FLORIDA WHEN IT IS ISSUED.

ALL OF THE ABOVE REQUESTED INFORMATION MUST BE PROVIDED IN FULL IN ORDER FOR THE APPLICATION TO BE CONSIDERED.

I DO HEREBY CERTIFY THAT THE INFORMATION SET FORTH ABOVE IS TRUE AND CORRECT IN ALL RESPECTS. I AM FAMILIAR WITH THE QUALIFICATIONS FOR NONRESIDENT MEMBERSHIP AS SET FORTH IN ARTICLE II, SECTION 2.10. OF THE CLUB'S BYLAWS AND THE APPLICATION RULES OF THE CLUB AND DO HEREBY ATTEST THAT I QUALIFY FOR NONRESIDENT MEMBERSHIP.

Date: 5-25-25


Robert Duffy
(Signature)

ROBERT DUFFY
(Type or print name)

Date of Application

1/14/2001
(Office Use Only)

Indian Hills Country Club

Applicant Name

Kyle M. Binns

(Please list only 1 individual* – providing your full name, including maiden name if applicable)

Primary Sponsor Pat O'BryanSecondary Sponsor Jason BeckmanMembership Category Foundation Intermediate Social Corporate Sponsored ClergyLegacy Program: (Check if you are the child or grandchild of a current member in good standing—see fee sheet)Stepping Stone Program: (Check if you are the child of a current Foundation member in good standing & are ages 24 thru 26—see Rules)

Name of IHCC Legacy Parent/Grandparent _____

APPLICANT INFORMATION *Attaching a photograph of the applicant/applicant's family is desirable but not required.Date of Birth August 4, 1981

08/04/81

Residence Address 8109 Roe Ave

Prairie Village

Kansas

Street

66208

City

State

Zip

Residence Phone N/ACell Phone 785.550.1798Home Email kmbinns@gmail.comWork Email kmbinns@lewisricekc.comHow long a resident in the Kansas City area (if less than 5 years, please elaborate) 14 yearsBusiness Name Lewis Rice LLCBusiness Address 1010 Walnut, Suite 500

Street

Kansas City

Missouri

64106

City

State

Zip

Business Phone 816.421.2500 (Main); 816.472.2531 (Direct)Present position/Title MemberNature of business profession Attorney - Law FirmNumber of years with this firm 14 years

If less than ten years or if retired, show prior business or professional affiliation and what capacity _____

Education University of Kansas School of Business

B.S., Business Administration

School/University/College

2004

Degree

Year

Professional Degree University of Kansas School of Law; Juris Doctor; 2007

School/University/College/Degree/Year

ADDITIONAL APPLICANT INFORMATION

Membership in other clubs _____

Current _____

Past _____

Civic Organizations Kansas City Metropolitan Bar Association; Adjunct Professor, University of Kansas School of Law

Please check any boxes that apply if you or your family members plan to participate in any of the following club activities:

Member: Golf Tennis Swimming Fitness Club Events Committee Service

Spouse: Golf Tennis Swimming Fitness Club Events Committee Service

Children: Golf Tennis Swimming

FAMILY INFORMATION

Roxanne Spouse Name Roanne-Campbell (note: will be married June 11, 2022)

email confirmation 07/20/2022
Provide full name, including maiden name if applicable

Date of Birth April 5, 1989 Wedding Anniversary _____

Residence Phone N/A Cell Phone 913.219.0275

Home Email rmcampbell404@gmail.com Work Email _____

Business Name Stay-at-home mom

Business Address _____

Business Phone _____

Present position/Title _____

Number of years with this firm _____

If less than ten years or if retired, show prior business or professional affiliation and what capacity _____

Education Kansas State University

School/University/College

B.A., English Literature 2012

Degree Year

Professional Degree _____

School/University/College/Degree/Year

Name & birthdate of son(s) Jack Binns - April 26, 2020

Name & birthdate of daughter(s) Abigail Binns - September 24, 2018

Members known to the applicant (The Sponsor(s) will work with the applicant to complete this section).

Pat & Shannon O'Bryan

Jason & Diana Beckman

Describe the applicant's exposure to the Club to-date. I have played golf with Pat O'Bryan on several occasions since he joined the Club, and have attended two annual Men's Lunch events in December.

Why has the applicant selected Indian Hills Country Club as his/her club of choice? As noted above, I have had the opportunity to play the golf course on several occasions with Pat O'Bryan, and have found the experience and staff to be wonderful each time. My family moved to Prairie Village from Overland Park in 2019, and the proximity of the Club to our home makes it a perfect choice for our family. Given that we have young children, I am also excited about the various activities facilitated/sponsored by the Club in which they can get involved. Finally, I am looking forward to developing more professional connections for potential future business.

Indian Hills Country Club Mission Statement & Core Values

Indian Hills Country Club is a private, member-owned, full-service club dedicated to providing its members, their families and guests with high quality, relevant programs, services and facilities while recognizing the club's heritage, cultivating friendships, valuing family life and fostering a culture of courtesy all in a fiscally responsible manner.

- Members and their families are our primary focus · Members maintain a culture of courtesy toward each other & the IHCC staff
- Insist that quality come first · Insist that integrity is not compromised · Maintain accountability, fairness and transparency in club management · Deliver excellence in all we do · Identify, attract and retain members engaged in our community through a consistent, thoughtful, selective membership process · Maintain continued improvement of our services and facilities.

*I hereby apply for membership at Indian Hills Country Club. If I am accepted into membership, I agree to abide by the By-laws & Rules of the Club. I have read the Club's Mission Statement & Core Values and agree to foster a culture of courtesy toward other members & the IHCC staff. I understand the current initiation fees and dues requirements. I am aware that initiation fees for membership are nonrefundable and that dues and other miscellaneous charges are subject to change. We understand that all memberships are held in the name of one individual who is designated on the application as "the applicant" and that all memberships are nontransferable. In the event of the death of the member, the spouse may apply for surviving spouse membership status. In the event of a divorce, the former spouse may apply for membership under such rules as are then specified in the club By-laws or Rules. Only the Foundation member may vote and is eligible to serve on the Board of Governors. Club privileges are extended to the member, spouse and children under the age of 24.

Please check if you will utilize the Extended Initiation Payment Option, and if so, that you acknowledge a Promissory Note signed by both the Member & Spouse is required upon acceptance & any remaining balance will become immediately due if for any reason the membership is terminated.

Please check confirming that payment of the required "Good Faith Fee" is being submitted with the application for membership, and that you acknowledge the Good Faith Fee is 100% nonrefundable unless your application for membership at Indian Hills Country Club is not approved, and that you further understand the Club has a waiting list for membership and is unable to guarantee when openings for membership will become available. Upon approval of membership, the Good Faith Fee is credited toward the initiation fee.


Signature of Applicant

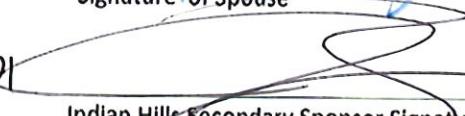
11.26.2021
Date


Signature of Spouse

11/26/21
Date


Indian Hills Primary Sponsor Signature

11/30/2021
Date


Indian Hills Secondary Sponsor Signature

11/29/2021
Date

INDIAN HILLS Country Club

PRIMARY SPONSOR INFORMATION

Kyle Binns

Primary Sponsor Name Patrick O'Bryan

How well do you know the applicant and his/her family? Casually Moderately Well

How long and in what way have you known the applicant? since 2000, met in college, law school roommates. Have remained close friends ever since

Have you had the applicant to your home? Describe the type of social contact you've had with the applicant Yes No

Frequent social interactions, including getting our inter families together, golf trips, sports trips

Do you do business with the applicant? Yes No If yes, how long? _____

If yes, describe your business relationship with the applicant _____

Describe the interaction that you've had with the applicant at Indian Hills Country Club take golfing a few times a year, drinks on Puttin' in the hole's Christmas lunch on numerous occasions

Describe what you perceive to be the candidate's values and integrity and indicate why you believe the candidate would be a desirable addition to the membership _____

Kyle is a great guy and a hard worker that would be a great addition to the club. Young family with little kids that live nearby and would really take advantage of the facilities. Low key + very likable

Additional comments _____

Have you personally reached out to at least five of the IHCC members listed on page 3 as being known to the applicant to confirm their willingness to write a seconding letter in support of the applicant within 45 days of submission of the application?

Yes No

Have you reviewed the membership process, provided on page 6, with the applicant?

Yes No

Kyle Binns

INDIAN HILLS Country Club

SECONDARY SPONSOR INFORMATION

Secondary Sponsor Name JASON BECKMAN

How well do you know the applicant and his/her family? Casually Moderately Well

How long and in what way have you known the applicant? I'VE KNOWN KYLE SINCE
MY WIFE WAS IN GRAD SCHOOL WITH HIM AT
KU IN 2003

Have you had the applicant to your home? Describe the type of social contact you've had with the applicant Yes No
DINNERS, PARTIES

Do you do business with the applicant? Yes No If yes, how long? _____

If yes, describe your business relationship with the applicant N/A

Describe the interaction that you've had with the applicant at Indian Hills Country Club KYLE AND I
HAVE NOT YET SPENT TIME TOGETHER AT I.H.,
BUT I AM EXCITED TO GET THIS CHANCE

Describe what you perceive to be the candidate's values and integrity and indicate why you believe the candidate would be a desirable addition to the membership

KYLE IS A KIND, DEPENDABLE PERSON WITH
A WONDERFUL, DOWN TO EARTH FAMILY.

Additional comments _____

Subject: Recommendation | Kyle Binns

Date: Friday, March 28, 2025 at 11:24:24 AM Central Daylight Time

From: Tilton, Adam @ Kansas City

To: goundrs@gmail.com, Raelene Zollman

CC: Pat O'Bryan

You don't often get email from adam.tilton@cbre.com. [Learn why this is important](#)

Ryan, Raelene,

I am sending this email as my recommendation for Kyle Binn's application acceptance as a member at IHCC. I have worked with Kyle professionally on many occasions, and I appreciate both he and his wife Roxanne in a personal capacity as well—they are great people all around. I'm confident that their family will be a great addition to our membership.

Thanks,
Adam

Adam Tilton

Senior Vice President

CBRE Capital Markets | Investment Properties

4520 Main Street, Suite 1600 | Kansas City, MO 64111

C +1 913 620 6207

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3/7/2025

Ryan Ground
Indian Hills Country Club
6847 Tomahawk Road
Mission Hills, Kansas 66208

To Ryan,

I am pleased to write this letter of recommendation for Kyle Binns in support of his application for membership at Indian Hills Country Club. I have had the privilege of working closely with Kyle for several years in my capacity as a professional in the commercial real estate industry, and I can say without hesitation that he would be a valuable addition to your community.

Kyle is a highly respected commercial real estate lawyer, known for his expertise, integrity, and dedication to his clients. His work ethic and professionalism have earned him a stellar reputation among colleagues and clients alike. I have had the opportunity to collaborate with Kyle on numerous complex real estate transactions, and I can attest to his strong legal acumen, attention to detail, and ability to navigate challenging situations with ease and fairness. His sound judgment and collaborative nature make him an asset to any team, and he consistently demonstrates a commitment to excellence in every aspect of his work.

Outside of his professional achievements, Kyle is a well-rounded individual who values family, friendship, and community. He is a devoted husband to his wife, Roxanne, and a dedicated father to their three children: Abigail, Jack, and Nora. Kyle's character and values are evident in the way he prioritizes his family and actively participates in their lives.

In addition to his professional and familial commitments, Kyle is an avid golfer. His passion for the game is well-known, and I believe he would enjoy and contribute positively to the culture at Indian Hills Country Club. Having attended both undergraduate and law school at the University of Kansas, Kyle has deep ties to the community and a strong sense of loyalty to his roots.

I am confident that Kyle Binns would be an outstanding addition to Indian Hills Country Club. His professional accomplishments, strong character, and enthusiasm for golf make him a perfect fit for your membership. I offer my highest recommendation without reservation and would be happy to provide further insight if needed.

Thank you for your consideration of Kyle's application. I look forward to hearing about his acceptance into our esteemed club.

Sincerely,

Michael Fox

Michael Fox, Controller

Pinnacle Boiler Company
1044 Osage Avenue
Kansas City, KS 66105

Subject: Kyle Binns recommendation for membership
Date: Wednesday, January 5, 2022 at 12:40:24 PM Central Standard Time
From: Lane, B. (Brett)
To: Raelene Zollman
CC: pobryan@polsinelli.com
Attachments: image001.jpg, image002.png

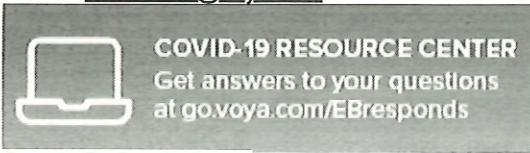
Raelene and Todd,

I have had the pleasure of spending time with Kyle on a number of occasions over the years as Pat has brought him to the club for golf and Q room happy hours many times. I recently spent some additional time with Kyle at the men's Christmas lunch and learned that he had finally submitted his application for membership at IHCC. Kyle and his soon to be bride Roxanne and kids Abigail and Jack would make excellent additions to the club membership and I am writing to support his application.

I'm not sure if we need another attorney in the mix, but luckily his addition would cancel out Pat's negative contribution to the club. Plus, I'm quite certain that Roxanne will elevate Kyle's status among members as Shannon and Molly have done for Pat and I.

Feel free to reach out with any additional questions about Kyle Binn's application for membership.

Brett M. Lane, CEBS
Senior Sales Representative
Voya Financial
435 Nichols Road, Suite 200
Kansas City, MO 64112
Cell: 913.991.1133
E-Mail: Brett.Lane@voya.com



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=====

Todd Reiser
Membership Chair
IHCC

Re Kyle Binns

Dear Todd:

I am writing on behalf of **Kyle Binns**. I recently had the opportunity to meet Kyle through our mutual friend at IHCC. Kyle is a family oriented guy and a pleasure to have as a new friend. He and his wife have two wonderful children and are looking forward to joining IHCC. I support and endorse their application for membership and feel they would make an excellent addition to our membership.

Regards,

Adam Alli, M.D.
Associate Professor, Vascular division director
IR/DR Program director
Department of Vascular and Interventional Radiology
University of Kansas Health System
405-590-2018
aalli5032@gmail.com

Steven Hunt

January 12, 2022

3404 W 71st ST
Prairie Village, KS, 66208
Phone: (678) 595-8238

▶ **Todd Reiser**
C/O Raelene Zollman
Membership Director
Indian Hills Country Club
(913) 632-6200
rzollman@ihcckc.com

Dear Ms. Zollman

Please accept my recommendation for **Kyle Binn**'s membership to Indian Hills Country Club. I have met Kyle numerous times at Chiefs tailgates and at IHCC with Pat O'Bryan. I've met his fiancée Roxanne at tailgates on a couple of occasions as well. I believe Kyle, Roxanne and their two children will be wonderful additions to the club and get along very well with the other members.

Sincerely,



Steven Hunt
Senior Director
Dwight Capital

Subject: Kyle Binns
Date: Wednesday, January 12, 2022 at 12:05:45 PM Central Standard Time
From: Joel Hamilton
To: Raelene Zollman, 'Reiser, Todd'
Attachments: image001.jpg, image002.png, image003.png, image004.png

Todd,

I would like to support **Kyle Binns'** application for membership to IHCC. I've met Kyle numerous times at gatherings that the Beckmans (our neighbors and fellow IHCC members) house for social engagements. Through these social events, I've also met his fiancée, Roxanne, and their two children. I think they are all great and fit the club's values. I fully support their addition to the club.

Best,

Joel Hamilton CFA, CFP®
President, Senior Wealth Advisor
Phone: (913) 647-9555
www.glasslakes.com

JHamilton@GlassLakes.com
5000 W. 95th St. Suite 100
Prairie Village, KS 66207

SCHEDULE A MEETING



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Jack Wheeler
1234 Romany Rd
Kansas City, MO 64113

January 13, 2022

Todd,

I would like to support ~~Kyle~~ Perry's application for membership to HCC. I met Kyle through a happy hour and dinner that Patrick O'Bryan set up. I enjoyed meeting Kyle and found him to be very engaging and fun to be around. I think Kyle would be a great fit for the club, and that he, Roxanne, and their two children will be a wonderful addition to the club.

Sincerely,



Jack Wheeler

Subject: Kyle Binns Recommendation Letter

Date: Wednesday, March 5, 2025 at 5:23:38 PM Central Standard Time

From: Kelly Riordan

To: Raelene Zollman

Hello Raelene and Ryan,

This is a letter in support of Kyle Binns and his family joining Indian Hills. We had the pleasure of meeting Kyle and his wife Roxanne at a happy hour set up by Patrick O'Bryan this past February. They were both very kind and easy to get along with. We think that their family would be a great addition to Indian Hills.

Best wishes,

Kelly and Tom Riordan

Kyle Binns Survey Results 3-20-2025

How well do you feel you know the candidate?		
First Name	Last Name	Answer
Kelly	Riordan	I have only been introduced to the candidate once
Adam	Alli	Moderately
Joel	Hamilton	Moderately
Jack	Wheeler	Moderately
Brett M.	Lane	Well

Would you be willing to have your name published to the membership in support of the candidate?		
First Name	Last Name	Answer
Adam	Alli	Yes
Joel	Hamilton	Yes
Brett M.	Lane	Yes
Kelly	Riordan	Yes
Jack	Wheeler	Yes

Have you actively socialized with the candidate?		
First Name	Last Name	Answer
Adam	Alli	Yes
Joel	Hamilton	Yes
Brett M.	Lane	Yes
Kelly	Riordan	Yes
Jack	Wheeler	Yes

Have you or would you have the candidate to your home?		
First Name	Last Name	Answer
Adam	Alli	Yes
Joel	Hamilton	Yes
Brett M.	Lane	Yes
Jack	Wheeler	Yes
Kelly	Riordan	No

Do you believe the candidate and his/her spouse represent the Culture of Courtesy indicative of Indian Hills Country Club?		
First Name	Last Name	Answer
Adam	Alli	Yes
Joel	Hamilton	Yes
Brett M.	Lane	Yes
Kelly	Riordan	Yes
Jack	Wheeler	Yes

If you answered "NO" to any of the above questions; please elaborate on your response.		
First Name	Last Name	Answer
No answers to this question		

Do you have any hesitation in supporting the candidate or his/her spouse for membership?		
First Name	Last Name	Answer
Adam	Alli	No
Joel	Hamilton	No
Brett M.	Lane	No

Kelly	Riordan	No
Jack	Wheeler	No
If you have any hesitation in supporting the candidate or his/her spouse for membership; please elaborate on your response.		
First Name	Last Name	Answer
No answers to this question		
Additional Comments:		
Text		
First Name	Last Name	Answer
Adam	Alli	Would make a great addition to our membership

Date of Application

10/28/2021
(Office Use Only) RCT**INDIAN HILLS
Country Club**

Applicant Name

CORY OWEN SCHULTE

(Please list only 1 individual* - providing your full name, including maiden name if applicable)

Primary Sponsor DALE SCHULTESecondary Sponsor Tim SCHULTEMembership Category Foundation Intermediate Social Corporate Sponsored ClergyLegacy Program: (Check if you are the child or grandchild of a current member in good standing—see fee sheet)Stepping Stone Program: (Check if you are the child of a current Foundation member in good standing & are ages 24 thru 26—see Rules)Name of IHCC Legacy Parent/Grandparent DALE SCHULTE**APPLICANT INFORMATION** *Attaching a photograph of the applicant/applicant's family is desirable but not required.Date of Birth 1/8/83Residence Address 1220 FAIRWAY ROADLEAWOOD
CityKANSAS
State66209
Zip

Residence Phone _____

Cell Phone (913) 406-1052Home Email schuete311@hotmail.com Work Email _____How long a resident in the Kansas City area (if less than 5 years, please elaborate) RESIDENT FOR 38 YEARSBusiness Name TUTERA CORP.Business Address 7611 STATE LINE RD

Street

KANSAS CITY
CityMISSOURI
State64114
ZipBusiness Phone (816) 444-0900Present position>Title ADMINISTRATOR AT CARNEGIE VILLAGE REHABNature of business profession I AM THE ADMINISTRATOR AT A LONG TERM
CARE / REHABILITATION FACILITYNumber of years with this firm ONE YEARIf less than ten years or if retired, show prior business or professional affiliation and what capacity I HAVE BEEN
A NURSING HOME ADMINISTRATOR FOR 5 YEARSEducation ROCKHURST UNIVERSITYDegree BACHELORS IN BUSINESS MANAGEMENT AND PSYCHOLOGY - 2005
YearProfessional Degree ROCKHURST UNIVERSITY - MBA - 2006

School/University/College/Degree/Year

ADDITIONAL APPLICANT INFORMATION

Membership in other clubs N/A

Current _____

Past _____

Civic Organizations Sr. AGNES CHURCH

Please check any boxes that apply if you or your family members plan to participate in any of the following club activities:

Member: Golf Tennis Swimming Fitness Club Events Committee Service
Spouse: Golf Tennis Swimming Fitness Club Events Committee Service
Children: Golf Tennis Swimming

FAMILY INFORMATION

Spouse Name Mary KATHLEEN (McMATION) SCHULTE

Provide full name, including maiden name if applicable

Date of Birth 12/16/87 Wedding Anniversary 6/13/20

Residence Phone _____ Cell Phone (913) 568-8259

Home Email mkmc1216@gmail.com Work Email mschulte@lockton.com

Business Name LOCKTON COMPANIES

Business Address 444 W. 47TH ST #900 KANSAS CITY, MO 64112

Business Phone (816) 960-9000

Present position>Title ACCOUNT MANAGER

Number of years with this firm 6 YEARS

If less than ten years or if retired, show prior business or professional affiliation and what capacity 11 YEARS

EXPERIENCE IN INSURANCE

Education UNIVERSITY OF KANSAS

COMMUNICATIONS AND BUSINESS School/University/College 2010
Degree Year

Professional Degree Rockhurst University - M.B.A. - 2012 School/University/College/Degree/Year

Name & birthdate of son(s) _____

Name & birthdate of daughter(s) EMMA ELIZABETH SCHULTE - 5/7/21

Members known to the applicant (The Sponsor(s) will work with the applicant to complete this section)

DALE SCHULTE Tim SCHULTE MATT BENGE WILLIAM DEGEN
Tom & Missy Goosby Blake & Jill Wilchert Brett & Mary Lane Ryan O'Leary
GRANT & CLAIRE HARRISON Rich & Dana Reda

Describe the applicant's exposure to the Club to-date SINCE MY FATHER, DALE, JOINED THE CWB IN 1994, I HAVE SPENT AN EXTRAORDINARY AMOUNT OF TIME PLAYING GOLF, SWIMMING AND DINING AT INDIAN HILLS.

Why has the applicant selected Indian Hills Country Club as his/her club of choice? WE THINK THE CLUB IS THE PERFECT PLACE TO RAISE OUR FAMILY ALONG WITH MY FATHER AND MY BROTHER, TIM, AND HIS FAMILY. WE LOOK FORWARD TO GETTING INVOLVED WITH ALL THE CLUBS OFFERINGS AND MEET OTHER AMAZING PEOPLE AND FAMILIES ALONG THE WAY!

Indian Hills Country Club Mission Statement & Core Values

Indian Hills Country Club is a private, member-owned, full-service club dedicated to providing its members, their families and guests with high quality, relevant programs, services and facilities while recognizing the club's heritage, cultivating friendships, valuing family life and fostering a culture of courtesy all in a fiscally responsible manner.

- Members and their families are our primary focus • Members maintain a culture of courtesy toward each other & the IHCC staff
- Insist that quality come first • Insist that integrity is not compromised • Maintain accountability, fairness and transparency in club management • Deliver excellence in all we do • Identify, attract and retain members engaged in our community through a consistent, thoughtful, selective membership process • Maintain continued improvement of our services and facilities.

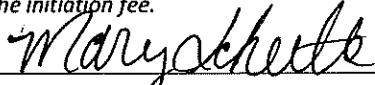
*I hereby apply for membership at Indian Hills Country Club. If I am accepted into membership, I agree to abide by the By-laws & Rules of the Club. I have read the Club's Mission Statement & Core Values and agree to foster a culture of courtesy toward other members & the IHCC staff. I understand the current initiation fees and dues requirements. I am aware that initiation fees for membership are nonrefundable and that dues and other miscellaneous charges are subject to change. We understand that all memberships are held in the name of one individual who is designated on the application as "the applicant" and that all memberships are nontransferable. In the event of the death of the member, the spouse may apply for surviving spouse membership status. In the event of a divorce, the former spouse may apply for membership under such rules as are then specified in the club By-laws or Rules. Only the Foundation member may vote and is eligible to serve on the Board of Governors. Club privileges are extended to the member, spouse and children under the age of 24.

Please check if you will utilize the Extended Initiation Payment Option, and if so, that you acknowledge a Promissory Note signed by both the Member & Spouse is required upon acceptance & any remaining balance will become immediately due if for any reason the membership is terminated.

Please check confirming that payment of the required "Good Faith Fee" is being submitted with the application for membership, and that you acknowledge the Good Faith Fee is 100% nonrefundable unless your application for membership at Indian Hills Country Club is not approved, and that you further understand the Club has a waiting list for membership and is unable to guarantee when openings for membership will become available. Upon approval of membership, the Good Faith Fee is credited toward the initiation fee.


Signature of Applicant

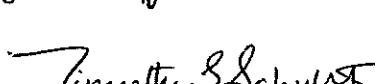
10/26/21
Date


Signature of Spouse

10/26/21
Date


Indian Hills Primary Sponsor Signature

10/26/21
Date


Indian Hills Secondary Sponsor Signature

10/26/21
Date



PRIMARY SPONSOR INFORMATION

Primary Sponsor Name _____

Dale L Schulte

How well do you know the applicant and his/her family? Casually Moderately Well

How long and in what way have you known the applicant? Cory is my son.

Have you had the applicant to your home? Describe the type of social contact you've had with the applicant

Yes No

Do you do business with the applicant? Yes No If yes, how long? _____

If yes, describe your business relationship with the applicant _____

Describe the interaction that you've had with the applicant at Indian Hills Country Club

Cory & Molly

have played golf with us and enjoyed the pool and dining extensively

Describe what you perceive to be the candidate's values and integrity and indicate why you believe the candidate would be a desirable addition to the membership

They truly want to raise their children in the IHCC family

Additional comments _____

Have you personally reached out to at least five of the IHCC members listed on page 3 as being known to the applicant to confirm their willingness to write a seconding letter in support of the applicant within 45 days of submission of the application?

Yes No

Have you reviewed the membership process, provided on page 6, with the applicant?

Yes No

INDIAN HILLS Country Club

SECONDARY SPONSOR INFORMATION

Secondary Sponsor Name Timothy Schulte

How well do you know the applicant and his/her family? Casually Moderately Well

How long and in what way have you known the applicant? Cory is my older brother so I have known him my entire life

Have you had the applicant to your home? Describe the type of social contact you've had with the applicant Yes No

Yes. Cory, along with his wife Molly, spend a considerable amount of time at my home. We often have dinner, go out to events and other gatherings, and travel together. I am also the godfather to their daughter, Emma.

Do you do business with the applicant? Yes No If yes, how long? _____

If yes, describe your business relationship with the applicant N/A

Describe the interaction that you've had with the applicant at Indian Hills Country Club Cory will come to the Club with me multiple times each year to play golf, have dinner, and/or enjoy the pool.

Describe what you perceive to be the candidate's values and integrity and indicate why you believe the candidate would be a desirable addition to the membership _____

Cory is a sharp, social and responsible family-man. He puts his family first, but also maintains a large network of friends. Cory stands up for his beliefs and rarely shys away from opportunities to become involved. I expect Cory and his family will be frequent users of, and fantastic additions to, the Club.



December 13, 2021

Mr. Todd Reiser
Membership Chairman
Indian Hills Country Club
6847 Tomahawk Road
Mission Hills, KS 66208

RE: Cory and Molly Schulte

Dear Todd:

I am writing to demonstrate my approval of Cory and Molly's application for membership to Indian Hills Country Club. I have known Molly for many years, and she is a member of our team at Lockton. Through Molly, I of course met Cory and they both display the qualities and characteristics we look for in new members. They have a new born daughter and are excited about the opportunity to have a place like IHCC to raise a family and enjoy good company. Both come from good families and have a nice support system around them.

Please let me know if you have questions or if I can be of further assistance.

Best regards,

Ryan O'Leary

Cc: Raelene Zollman

Jill & Blake Willhite
2508 W. 71st Street
Prairie Village, KS 66208
816.898.2934
jill@lp-etc.com

November 14, 2021
Indian Hills Country Club
Re: Letter of Recommendation | Cory & Molly Schulte

To Whom it May Concern,

Blake and I are pleased to support Cory and Molly Schulte's membership application for Indian Hills Country Club.

We have known the Schulte's for over 15 years and have always had the most enjoyable times together. Molly and I were roommates in college, and she was the first friend I made when I moved to Kansas from Colorado. Molly is warm, kind, fun and motivated. She is always the first one to offer to help and sincerely cares about others well-being. She is bound to make lots of friends at IHCC, and she will bring her signature warmth and positivity to the collective membership.

Cory and Molly just had a baby girl, Emma, and are thriving in their new role as parents. Cory is so supportive of Molly and smiles when she talks. They are a lovely couple, who do not seek the limelight and prefer to boost up others.

The Schultes will be a wonderful addition to the IHCC family. We greatly value our membership and understand how important it is to uphold the values and community of our club. We are honored to attest to the integrity and goodness of this family. Please feel free to contact us with any questions. We appreciate your consideration and time.

Sincerely,

Blake & Jill Willhite

Mr. Todd Reiser
Membership Committee
Indian Hills Country Club
6847 Tomahawk Road
Mission Hills, KS 66208

Dear Mr. Reiser,

I am happy to support Cory and Molly Schulte's application for membership at Indian Hills. My husband, Tom, has known Molly since he was in high school. Molly's brother, Terry, is one of my husband's best friends. In fact, he was the best man in our wedding and vice versa. We have gotten to know Cory through Molly over the years, and I know he will be out on the golf course as often as he possibly can. I know that they will be a great addition to the IHCC community.

Sincerely,

Missy Godsey

November 2nd, 2021

Todd Reiser

IHCC Membership Committee

Dear Todd and IHCC Membership Committee:

I am writing this letter in support of Cory Schulte's application for membership.

I have known Cory and his family for almost 20 years. We played basketball together in high school and became great friends. I have known his wife Molly and her family for almost 30 years. We went to elementary school together. Cory and Molly embody exactly what IHCC is looking for in members. They are quality people, have a "family first" mentality and will be great ambassadors of the club.

The Schulte family would be a wonderful addition to IHCC and I highly recommend that the committee approves Cory's application for membership.

Thank you for your consideration,

Matt Benge

Subject: Molly and Cory Schulte
Date: Tuesday, November 2, 2021 at 9:26:10 AM Central Daylight Time
From: Lane, B. (Brett)
To: Raelene Zollman
Attachments: image001.jpg, image002.png

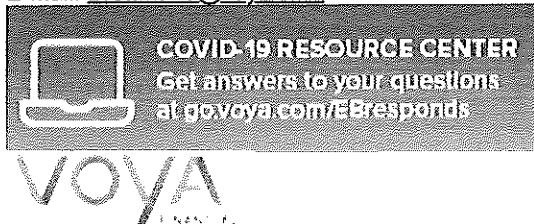
Raelene,

Funny enough, with all these sponsorship changes, I'm also writing a letter for a very good friend of mine in support of THEIR membership. Cory and Molly are longtime friends of ours, I've worked with Molly for many years in the insurance business, and gotten to know Cory over the last few years. We have had meals with Cory and Molly, attended concerts with them, and have found them to be just incredible individuals and also just a lovely couple. Cory and Molly just had their first baby, so while they're navigating being new parents, they are doing proactive planning for the many hours they will spend at the pool with that baby by joining Indian Hills Country Club.

Obviously Cory has a familial connection to the club with Tim and his Dad, so he understands what IHCC is all about and they would be an incredible fit among our membership. I would expect Cory and Molly's kids to be very active at the club, and I'm sure they would leverage the dining, golf, fitness center, all the amazing things our club has to offer. I would welcome any questions you or Todd might have, but I would assume Todd is familiar with Molly at least somewhat in her time at Lockton on Rich Reda's team. I fully support Cory's consideration for membership at Indian Hills Country Club and will be extremely excited to have them as members someday.

Sincerely,

Brett M. Lane, CEBS
Senior Sales Representative
Voya Financial
435 Nichols Road, Suite 200
Kansas City, MO 64112
Cell: 913.991.1133
E-Mail: Brett.Lane@voya.com



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=====

Subject: Cory Schulte

Date: Monday, November 1, 2021 at 6:47:16 PM Central Daylight Time

From: Degen, William

To: Raelene Zollman

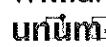
Todd Reiser,

I am writing to support Cory Schulte's membership into Indian Hills. I have known Cory for over 25 years and he would be a desirable addition to the club. Cory and his wife Molly would be a great fit and would add a lot of value to the IHCC family. Cory is dependable and has a lot of integrity. Cory is a great candidate and I hope to see him as a member at IHCC.

Regards,

William Degen

William Degen

 Sr. Account Executive | Kansas City
4001 West 114th Street, #100, Leawood, KS 66211
Mobile: 816.835.4189 | Email: wdegen@unum.com

**Todd Reiser
IHCC Membership Chair
Indian Hills Country Club
6847 Tomahawk
Mission Hills, KS 66208**

Re: Cory Schulte Membership Application

Dear Todd:

Please consider this my support letter for Cory Schulte's membership application to Indian Hills Country Club.

I believe Cory and Molly will be great members at IHCC. I have known his family since 1985 from both a personal and professional standpoint. I have traveled, played golf and done business with Cory throughout the years. I briefly met his wife Molly at his brother Tim's wedding and would like to think I would have attended their wedding if it weren't for Covid.

Cory and Molly are exactly what we are looking for in new members at IHCC. I have no doubt they will be active members and very involved in club functions for years to come.

Sincerely,



Rhett Buford

Subject: Seconding Letter for Molly and Cory Schulte

Date: Wednesday, November 3, 2021 at 10:56:44 AM Central Daylight Time

From: Claire Harrison

To: Raelene Zollman

Attn: Todd Reisman

My husband and I would like to show our support for the membership request of Cory Schulte.

We are close with his wife, Molly, who may be the sweetest human on the planet. Her older brother, Terry, has been a great friend to Grant and I for almost 20 years. The McMahon Family has been incredibly kind and supportive as we all grew up together. While I have only met Cory a handful of times, he seems like a great addition to the crew. And I know many of Cory's family are currently members at Indian Hills, so he looks forward to joining them.

Thank you and have a great day!

--
CLAIRE HARRISON

816.225.4260 | CGUDEHARRISON@GMAIL.COM

Cory Schulte Survey Results – 5/13/2025

How well do you feel you know the candidate?		
First Name	Last Name	Answer
Missy	Godsey	Moderately
Claire	Harrison	Moderately
Blake	Willhite	Well
Matthew	Benge	Very Well
Rhett	Buford	Very Well
William	Degen	Very Well
Brett M.	Lane	Very Well

Would you be willing to have your name published to the membership in support of the candidate?		
First Name	Last Name	Answer
Matthew	Benge	Yes
Rhett	Buford	Yes
William	Degen	Yes
Missy	Godsey	Yes
Claire	Harrison	Yes
Brett M.	Lane	Yes
Blake	Willhite	Yes

Have you actively socialized with the candidate?		
First Name	Last Name	Answer
Matthew	Benge	Yes
Rhett	Buford	Yes
William	Degen	Yes
Missy	Godsey	Yes
Claire	Harrison	Yes
Brett M.	Lane	Yes
Blake	Willhite	Yes

Have you or would you have the candidate to your home?		
First Name	Last Name	Answer
Matthew	Benge	Yes
Rhett	Buford	Yes
William	Degen	Yes
Missy	Godsey	Yes
Claire	Harrison	Yes
Brett M.	Lane	Yes
Blake	Willhite	Yes

Do you believe the candidate and his/her spouse represent the Culture of Courtesy indicative of Indian Hills Country Club?		
First Name	Last Name	Answer
Matthew	Benge	Yes

Rhett	Buford	Yes
William	Degen	Yes
Missy	Godsey	Yes
Claire	Harrison	Yes
Brett M.	Lane	Yes
Blake	Willhite	Yes

If you answered "NO" to any of the above questions; please elaborate on your response.

First Name	Last Name	Answer
No answers to this question		

Do you have any hesitation in supporting the candidate or his/her spouse for membership?

First Name	Last Name	Answer
Matthew	Benge	No
Rhett	Buford	No
William	Degen	No
Missy	Godsey	No
Claire	Harrison	No
Brett M.	Lane	No
Blake	Willhite	No

If you have any hesitation in supporting the candidate or his/her spouse for membership; please elaborate on your response.

First Name	Last Name	Answer
No answers to this question		

Additional Comments:

First Name	Last Name	Answer
Claire	Harrison	While I am far more familiar with the candidates wife than the candidate, I believe they will be a fantastic addition to the Indian hills community.
Brett M.	Lane	Corey and Molly are amazing people, have had the pleasure of being their friend for many years. I'm so excited this is finally getting closer to reality.
Blake	Willhite	They would be a wonderful addition!

Date of Application 12/14/2021
(Office Use Only)

INDIAN HILLS Country Club

Applicant Name Annie Piquard

(Please list only 1 individual—providing your full name, including maiden name if applicable)

Morgan Shaj 4/29/2023
8TH

Primary Sponsor Evan Howe

Secondary Sponsor David Evans

Membership Category Foundation

Intermediate

Social

Corporate Sponsored

Clergy

Legacy Program: (Check if you are the child or grandchild of a current member in good standing—see fee sheet)

Stepping Stone Program: (Check if you are the child of a current Foundation member in good standing & are ages 24 thru 26—see Rules)

Name of IHCC Legacy Parent/Grandparent _____

APPLICANT INFORMATION *Attaching a photograph of the applicant/applicant's family is desirable but not required.

Date of Birth 3/7/1964

Residence Address 9920 Ensley Lane
Leawood Street
City State Zip KS 66206

Residence Phone 816-797-1558 Cell Phone Same

Home Email apiquard5@gmail.com Work Email Same

How long a resident in the Kansas City area (if less than 5 years, please elaborate) 30 years

Business Name Mid America Physician Service

Business Address 7301 W. 74th St

Street
City Merriam State KS Zip 66204

Business Phone 913-384-4996

Present position/Title MD / Partner

Nature of business profession Physician OB/Gyn

Number of years with this firm 25 years

If less than ten years or if retired, show prior business or professional affiliation and what capacity _____

Education Creighton University

School/University/College

1986

Degree

Year

Professional Degree St. Louis University

School/University/College/Degree/Year

ADDITIONAL APPLICANT INFORMATION

Membership in other clubs none

Current _____

Past IHCC

Civic Organizations _____

Please check any boxes that apply if you or your family members plan to participate in any of the following club activities:

Member: Golf Tennis Swimming Fitness Club Events Committee Service
Spouse: Golf Tennis Swimming Fitness Club Events Committee Service
Children: Golf Tennis Swimming

FAMILY INFORMATION

Spouse Name _____

Provide full name, including maiden name if applicable

Date of Birth _____ Wedding Anniversary _____

Residence Phone _____ Cell Phone _____

Home Email _____ Work Email _____

Business Name _____

Business Address _____

Business Phone _____

Present position/Title _____

Number of years with this firm _____

If less than ten years or if retired, show prior business or professional affiliation and what capacity _____

Education _____

School/University/College

Degree _____ Year _____

Professional Degree _____

School/University/College/Degree/Year

Name & birthdate of son(s) Charles Kallemeier 5/26/2004

Name & birthdate of daughter(s) _____

Members known to the applicant (The Sponsor(s) will work with the applicant to complete this section).

Nancy Bufford Shelley Hickey hori + morgan 120se Bill + Datti
Nicky + Ryan Chalker Ann Folkne missy + mark scovell Dorothy Morgan
David + Helen Elliott Dave + marylee knutl Anna + mike Dickett Jeff + Shihoda
Shelley + Evan Howe Judy + Charles Adames Sarah Brewster Chuck Campbell Tina Young blyers
April Guig hori + Rex Sharp Robin Walker Marty Thorval

Describe the applicant's exposure to the Club to-date Member since 1997 - 2021

Why has the applicant selected Indian Hills Country Club as his/her club of choice? Yes

I have 23 years of history with Indian Hills. Have loved all my time here. I am very active with the 18 hole women go 18 group.

Indian Hills Country Club Mission Statement & Core Values

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- Members and their families are our primary focus
- Members maintain a culture of courtesy toward each other & the IHCC staff
- Insist that quality come first
- Insist that integrity is not compromised
- Maintain accountability, fairness and transparency in club management
- Deliver excellence in all we do
- Identify, attract and retain members engaged in our community through a consistent, thoughtful, selective membership process
- Maintain continued improvement of our services and facilities.

*I hereby apply for membership at Indian Hills Country Club. If I am accepted into membership, I agree to abide by the By-laws & Rules of the Club. I have read the Club's Mission Statement & Core Values and agree to foster a culture of courtesy toward other members & the IHCC staff. I understand the current initiation fees and dues requirements. I am aware that initiation fees for membership are nonrefundable and that dues and other miscellaneous charges are subject to change. We understand that all memberships are held in the name of one individual who is designated on the application as "the applicant" and that all memberships are nontransferable. In the event of the death of the member, the spouse may apply for surviving spouse membership status. In the event of a divorce, the former spouse may apply for membership under such rules as are then specified in the club By-laws or Rules. Only the Foundation member may vote and is eligible to serve on the Board of Governors. Club privileges are extended to the member, spouse and children under the age of 24.

Please check if you will utilize the Extended Initiation Payment Option, and if so, that you acknowledge a Promissory Note signed by both the Member & Spouse is required upon acceptance & any remaining balance will become immediately due if for any reason the membership is terminated.

Please check confirming that payment of the required "Good Faith Fee" is being submitted with the application for membership, and that you acknowledge the Good Faith Fee is 100% nonrefundable unless your application for membership at Indian Hills Country Club is not approved, and that you further understand the Club has a waiting list for membership and is unable to guarantee when openings for membership will become available. Upon approval of membership, the Good Faith Fee is credited toward the Initiation fee.

11/21/2021

N/A

Signature of Applicant

Date

Signature of Spouse

Date

X H. Evan Howe 11/30/21

Indian Hills Primary Sponsor Signature

Date

X David Elliott 04/29/2025

Indian Hills Secondary Sponsor Signature

Date

R Morgan Shay III

Revised 10/2021

INDIAN HILLS Country Club

PRIMARY SPONSOR INFORMATION

Primary Sponsor Name EVAN HOWE

How well do you know the applicant and his/her family? Casually Moderately Well

How long and in what way have you known the applicant? 10 yrs. Met at IHCC.

Many social events - Dinners, Parties. Our families have gone on trips to Colorado together.

Have you had the applicant to your home? Describe the type of social contact you've had with the applicant Yes No

Yes, many times. As said above, we have also traveled together several times, golfed together as well.

Do you do business with the applicant? Yes No If yes, how long?

If yes, describe your business relationship with the applicant

Describe the interaction that you've had with the applicant at Indian Hills Country Club

Dinner many times, golfed on several times

Describe what you perceive to be the candidate's values and integrity and indicate why you believe the candidate would be a desirable addition to the membership

Honest, friendly, social. Very high character.
Very caring - a good friend

Additional comments Angie is a great person - she has been and will continue to be a great addition to IHCC. I am very happy to be her sponsor.

Have you personally reached out to at least five of the IHCC members listed on page 3 as being known to the applicant to confirm their willingness to write a seconding letter in support of the applicant within 45 days of submission of the application?

Yes No

Have you reviewed the membership process, provided on page 6, with the applicant?

Yes No



INDIAN HILLS
COUNTRY CLUB

Secondary Sponsor Information

Angie Piquard

Applicant Name

Secondary Sponsor Name Morgan Shay

How well do you know the applicant and his/her family? Casually Moderately Well

How long and in what way have you known the applicant? Both professionally and socially for over ten years.

Have you had the applicant to your home? Describe the type of social contact you've had with the applicant Yes No

She has stayed at our home in California several times for golf events.

Do you do business with the applicant? Yes No If yes, how long? _____

If yes, describe your business relationship with the applicant _____

Describe the interaction that you've had with the applicant at Indian Hills Country Club As a prior member of IHCC we have enjoyed both golf and social activities.

Describe what you perceive to be the candidate's values and integrity and indicate why you believe the candidate would be a desirable addition to the membership _____

As a well respected physician and a close personal friend she has shown our family great character and loyalty.

Additional comments We are excited to welcome her back to the IHCC family.

Please be sure that both you and the Primary Sponsor have signed Page 3 of the application with the applicant.

Subject: Angie Piquard

Date: Tuesday, April 29, 2025 at 7:28:16 AM Central Daylight Time

From: April Greig

To: Raelene Zollman

Attachments: Outlook-l2dm2rtk.jpg

You don't often get email from april.greig@outlook.com. [Learn why this is important](#)

Good Morning Raelene,

I wanted to send you a note about Angie Piquard. I was told that she may need a few more letters.

Angie and I have been friends for over 20 years. Our children have grown up together and we not only play golf together but meet socially as well. I can't tell you how much I have missed having her at Indian Hills. She is always positive, always has a smile on her face and is nice to everyone. We need more members like her at our club.

I hope that she will become a member very soon.

If you have any questions, please feel free to call me to discuss.

Thank you!

April



April Greig
Medicare, Under 65, Small Group
and Life Insurance Specialist
913-980-3410

Subject: Letter of Recommendation for Angie Piquard

Date: Monday, April 28, 2025 at 10:37:14 AM Central Daylight Time

From: craig millar

To: Raelene Zollman

CC: shellykhowe@yahoo.com, Anne Millar

[You don't often get email from craig1millar@gmail.com. Learn why this is important at
<https://aka.ms/LearnAboutSenderIdentification>]

Good Morning Raelene,

I am writing this email to the Board of Directors in support of Angie Piquard's request to become a foundation member at Indian Hills Country Club. My wife and I have been members at IHCC for 16 years and have known Angie through out the years. She has been an active member in the past in the Ladies 18 hole group and as a spousal member.

All of the women, including my wife Anne cannot wait to welcome Angie back to the club and look forward to many years socializing and playing golf with her.

We are very excited that Angie has submitted an application to join IHCC as a foundation member and know the whole IHCC family will join us in welcoming her back to the club as a foundation member.

Thank you for your consideration.

Respectfully submitted,

Craig Millar

Saturday, December 4, 2021

Mr. Todd Reiser
c/o Indian Hills Country Club
6847 Tomahawk
Mission Hills, KS 66206

Dear Todd,

I'm writing this letter to recommend Angie Piquard for membership to Indian Hills Country Club.

Throughout my tenure at Indian Hills, I've had the pleasure to get to know Angie personally. I've enjoyed her company and admired the way she conducts herself on and off the golf course. Angie and I have recently gotten to know each other better and have gone out socially over the past few months. Angie is strong in her passion for her family (#1 her son), her profession, and her faith. She is a trustworthy friend.

I have absolutely no qualms in this recommendation. This is the easiest one I believe I'll ever have to write.

If you have any questions, please feel free to reach out to me.

Sincerely,



Ann Folkner

cc: Raelene Zollman

November 30, 2021

To IHCC Board,

I am so honored to recommend Angela Piquard to become a foundation member at IHCC. I have known Angie for over 20 years as a friend, fellow golfer and an excellent physician in our community.

She has compassion, integrity and always a positive attitude which are characteristics we all can admire. She has been involved with 18 hole women's group and has chaired numerous events.

She would be an asset to IHCC and I look forward to having her as a foundation member. I highly recommend her for membership.

Sincerely,

Dr Marty Thomas

Subject: Angie Piquard's Letter for Membership

Date: Tuesday, November 30, 2021 at 8:55:38 PM Central Standard Time
From: Jeffrey McCroy
To: Raelene Zollman
CC: Linda McCroy

Raelene,

This isn't your typical "we've had a few dinners with this prospective member" letter. Linda and I have known Angie since the early '80s - we were schoolmates at Creighton.

Angie was one of the the first to opened the door when we joined IHCC. Angie welcomed Linda into the Women's 18 Holers and made her instantly welcomed.

Angie, is an amazing mother who always has Charlie's care and well being at the forefront. We have spent many a golf round walking Steve and Angie through the teenage years. She's such a committed mother.

Angie is a dedicated OBGYN who puts her patients first. She has passed up so many moments to serve others.

It is a treat to watch her play. She is a good golfer, has been a steady participant in the 18 Holers and loves competition.

Angie would be a tremendous addition to the club as a full member. More importantly, she a friend!

Respectfully submitted,

Jeff and Linda McCroy

IHCC Membership Committee

Indian Hills Country Club

6847 Tomahawk

Mission Hills, KS 66208

RE: Angie Piquard

To Whom it May Concern:

Please consider this as my support letter for **Angie Piquard**'s membership application to Indian Hills Country Club.

I believe Angie will be a great member at IHCC. I have known Angie for approximately 20 years and In that time have socialized with her, played golf with her, and been on various committees with her at IHCC. She has always been an intricate part of IHCC, and I hope will be able to continue to be a part of IHCC.

Angie is one of the people that drew me to Indian Hills. I believe she is exactly what we are looking for in a member of IHCC. I have no doubt that Angie will continue to be a great member and will continue to be very involved in the club and its functions for years to come.

Sincerely,

Nancy Buford

Subject: Angie Piquard

Date: Friday, November 26, 2021 at 3:53:57 PM Central Standard Time

From: Rick Chalker

To: Raelene Zollman

Raelene, I am pleased to recommend **Angie Piquard** for Membership in our Club. I have known her for a number of years in a professional as well as personal capacity: she is a thoughtful, intelligent physician and an engaging person. As a spouse, she was a strong contributor to our golf activities, and as a Member she will be able to contribute even more, not only to golf but other activities as well. Raelene, if you have any questions or would like to discuss Angie's candidacy further, please call me at 913-219-6023.

Best,

Rick

--
Rick Chalker

Subject: Angela Piquard

Date: Friday, November 26, 2021 at 3:33:54 PM Central Standard Time

From: Reagan Wittek

To: Raelene Zollman

To whom it may concern,

I am writing to express my recommendation that Indian Hills Country Club admit Angela Piquard as a member. She has been a longstanding member as a spouse and is an upstanding member. I work with her at Advent Health hospital in the OB/GYN department and I know her in the community-she is an incredible person and IHCC would be lucky to have her. Please feel free to contact me for any further details needed.

Reagan Wittek

Member #0009

913-428-6836



APPLICATION FOR SPECIAL GUEST STATUS

Kelly Magee
Member Name

4/30/25
Date of Application

Membership Category Foundation Intermediate Social

Member's Date of Membership

October 2023

Membership of at least one year is required.

Member hereby certifies that the Member's relationship with the proposed Special Guest is that of a "significant other" rather than a platonic, familial or business relationship.

Date Member's Relationship with Special Guest Began Dec 21, 2023

Relationship must have existed for at least one year.

Member hereby certifies that the Member and Special Guest reside in the same residence as required by the Special Guest Rules.

Special Guest Name Andrew Kneessy
Provide full name

Date of Birth June 5, 1963

Residence Phone _____ Cell Phone 913-375-4709

Home Email AMKneessy@gmail.com Work Email Andrew.Kneessy@Q39KC.com

Business Name Q39

Business Address 1010 W. 39th St, KC MO 64111

Business Phone N/A Brand Expansion

Present position/Title _____

Number of years with this firm 1 year

If less than ten years or if retired, show prior business or professional affiliation and what capacity _____

Sysco Manager of Business Specialists

Education Culinary Institute of America

Degree Assoc Culinary Arts School/University/College Year 1985

Professional Degree _____ School/University/College/Degree/Year

*Name & birthdate of son(s) Jack Kneessy Feb, 22, 1998

*Name & birthdate of daughter(s) Mya Kneessy Jan 18, 2002

**List only unmarried legal dependents under the age of twenty-four (24) who the Member authorizes to utilize Club Facilities available under the Member's membership classification*

Please check any boxes that apply if your Special Guest or any eligible legal dependents plan to participate in any of the following Club activities:

Special Guest:	<input checked="" type="checkbox"/> Golf	<input checked="" type="checkbox"/> Tennis	<input type="checkbox"/> Swimming	<input checked="" type="checkbox"/> Fitness	<input type="checkbox"/> Club Events
Children:	<input type="checkbox"/> Golf	<input type="checkbox"/> Tennis	<input type="checkbox"/> Swimming		

List Members known to the Special Guest

Steve Kallemeier

Bob Cattanach

Special Guest Rules – Section 3.6.(h)

A Special Guest is an individual designated as such, by a Member who does not have a spouse who has been extended the privileges of the Club. Such an individual must be registered with the Club as a Special Guest in accordance with the procedures set forth herein.

1. To register a Special Guest a Member must submit a written Application for Special Guest Status to the Membership Committee and Board of Governors for consideration and approval setting forth that: 1. The Member has been a Member of the Club for at least a year; 2. The Member's relationship with the proposed Special Guest is that of a "significant other" rather than a platonic, familial or business relationship; 3. The relationship has existed for at least one year; and 4. The Member and proposed Special Guest reside in the same residence.
2. Upon Membership Committee recommendation and with Board approval, the Special Guest may use Club Facilities available under the membership classification of the host Member without being accompanied by said Member and may also independently supervise any children authorized to use the Club through the host Member.
3. Guest fees normally charged for participation in Club activities are waived for any properly registered Special Guest.
4. The host Member shall be responsible for their Special Guest's conduct, ensure compliance with all Club Bylaws and Rules, and accept responsibility for all charges and fees incurred on behalf of the Special Guest or any Guests accompanying the Special Guest. (See Bylaws §12.2 Member Responsibility)
5. Designation of a Special Guest by a sponsoring Member may not be sought until one year after the termination of any such prior designation.
6. The decision to grant or deny Special Guest status lies exclusively within the discretion of the Board. Special Guest status or the privilege extended to a Special Guest to use the Club's facilities will be revoked upon the occurrence of any of the following events: 1. the sponsoring Member requests in writing that the privilege be revoked; 2. it is determined by the Board that there is no longer a "significant other" relationship between the Member and the Special Guest; or 3. the sponsoring Member's death, loss of charging privileges, suspension, expulsion, or resignation.
7. **The Member shall provide written notice to the Club of any change in relationship status which may affect the privileges of the Special Guest. Failure to provide truthful, accurate and timely information regarding the relationship status, or change thereof, may result in disciplinary action by the Board.**
8. The Board shall be the sole judge and have the discretion to limit, suspend or terminate any privileges provided under this Guest Policy based on the Board's determination that such action is in the best interest of the Club.

Indian Hills Country Club Mission Statement & Core Values

Indian Hills Country Club is a private, member-owned, full-service club dedicated to providing its members, their families and guests with high quality, relevant programs, services and facilities while recognizing the club's heritage, cultivating friendships, valuing family life and fostering a culture of courtesy all in a fiscally responsible manner.

- Members and their families are our primary focus · Members maintain a culture of courtesy toward each other & the IHCC staff
- Insist that quality comes first · Insist that integrity is not compromised · Maintain accountability, fairness and transparency in club management
- Deliver excellence in all we do · Identify, attract and retain members engaged in our community through a consistent, thoughtful, selective membership process · Maintain continued improvement of our services and facilities.

*I hereby apply for Special Guest Status at Indian Hills Country Club in accordance with the Special Guest Rules provided above. If approved for Special Guest Status, I agree to abide by the Bylaws & Rules of the Club. I have read the Club's Mission Statement & Core Values and agree to foster a culture of courtesy toward other Members & the IHCC staff.

We have read and agree to abide by the Special Guest Rules provided above. We understand that all memberships are held in the name of one individual who has been approved by Application for Membership as "the Member" and that all memberships are nontransferable. We understand that Special Guest status and Club privileges will be revoked for the Special Guest and his/her dependents upon occurrence of any of the events described in item #6 above.

Kathy Mee
Signature of Member

4/30/25
Date

Andrew Kneasy
Signature of Special Guest

4/30/25
Date