

# JOIN THE FRAUD FIGHT - REPORT INDICATORS!

## Indicators:

- Statement of work or contract specifications appear to be written towards specific contractor(s).
- Sole-source justification is inadequate.
- Requirements appear to encourage rotating bids.
- Requirements are split in order to circumvent the review process.
- Solicitation documentation is influenced by contractors who intend to bid.

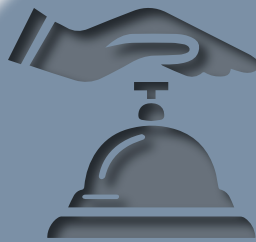
## Potential Fraud Schemes:

- Rigged specification, leaked bid information, contract steering, and small business misrepresentation.

## Who might identify this?

- Contractors (e.g., whistleblowers) and contracting personnel.

Pre-Solicitation



## Indicators:

- Companies have identical offers, bids, addresses, or phone numbers.
- Information is released only to certain bidders.
- Government personnel provide undue proposal assistance to a contractor in preparing proposals.
- Contractor and government personnel have improper contact.
- Government employees or their friends and family have financial interests in the bidder.
- Evaluation criteria is designed to benefit or eliminate a particular contractor.
- Award is made based on criteria not in solicitations and proposals.

## Potential Fraud Schemes:

- Price fixing, bid rigging, market allocation, bribery, and kickbacks.

## Who might identify this?

- Contracting, Judge Advocate, and finance personnel.

Solicitation, Evaluation & Award



Management Concerns



Performance Issues



## Indicators:

- Pattern of changes to work reports and files.
- Payment requests are inconsistent with cost reports.
- Contractor invoices the government for costs not associated with contract performance.
- Inaccurate, missing or incomplete supporting documentation.
- Contract has inspection and testing irregularities.
- Contractor fails to pay subcontractors.
- Management completes timecards instead of employees.

## Potential Fraud Schemes:

- Labor / material mischarging, defective pricing, and any false claim to mischarge or mislead the Government.

## Who might identify this?

- Contracting and finance personnel, Judge Advocate, the Office of Special Investigations, end-users, customers, and Contracting Officer Representatives.

## Indicators:

- Contract has inspection and testing irregularities.
- Frequent user complaints.
- "New" products appear used or show early signs of aging / wear.
- Misleading performance progress.
- High contractor turnover.
- Unusual packaging and/or improper or ghosted markings.

## Potential Fraud Schemes:

- Product substitution, failure to meet contract specifications, QA/QC fraud, contract oversight and surveillance fraud.

## Who might identify this?

- Contracting and finance personnel, Judge Advocate, the Office of Special Investigations, end-users, and customers.

Report via e-mail!

E-mail tips to:  
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Questions on whether something is an indicator? Need help applying remedies? Contact your local JA or the Acquisitions Integrity Branch.



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