



DIVERSITY IN FINANCE CONFERENCE

2023

DEGROOTE FINANCE & INVESTMENT COUNCIL

Student Resume Book | 2022 - 2023



DEGROOTE FINANCE & INVESTMENT COUNCIL



DFIC Members

Kayden Hudda

(905) 320-6049 | huddak1@mcmaster.ca | linkedin.com/in/kaydenhudda

EDUCATION

McMaster University – DeGroote School of Business

Honours Bachelor of Commerce (Finance) & Honours Bachelor of Science (Math and Computer Science)

Hamilton, ON

Expected Graduation 2024

- **Academics:** Cumulative GPA: 3.5/4.0; Finance GPA: 3.7/4.0
- **Awards:** 1st in ACIIC Short Pitch Competition, Finalist at KPMG Ideation Challenge, and 1st in AmplifyME Sell-Side Simulation
- **Coursework:** Principles of Programming (A+), Software Design (A+), Probability Theory (A), and Portfolio Management (A)
- **Additional:** Teaching Assistant (Alternative Investments & Portfolio Management) and Research Assistant (Dr. Veenstra)

PROFESSIONAL EXPERIENCE

RBC Capital Markets

Toronto, ON

Sales & Trading Summer Analyst

May 2023 – August 2023

- Incoming Global Markets Summer Analyst, joining the Global Markets Program in Summer 2023 on a sales or trading desk

Explora Partners

Toronto, ON

Private Equity Analyst, Software

August 2022 – October 2022

- Sourced a multitude of companies within the software sector, collecting pertinent information in preparation for outreach to firms
- Developed investment theses on several acquisition targets, identifying key drivers and analyzing company business models

RBC Capital Markets

Toronto, ON

Equity Research Summer Analyst, Metals & Mining

May 2022 – August 2022

- Worked with RBC Elements to write queries and help other sector teams identify sentiment of keywords from Twitter (NLP)
- Developed comprehensive investment theses, valued company assets, conducted preliminary research, forecasted mine outputs, and created company operating models to assist in the creation of 3 initiation reports
- Researched trends and key drivers impacting the space to help develop a view of the industry and broader commodities markets
- Conducted several independent projects to identify themes including wage inflation and carbon emissions to support our ESG note
- Performed fundamental analysis of 30+ mining companies and created comparable company analyses to track peer performance and identify relative value of the team's coverage
- Analyzed all Global Mining coverage financials to identify key inflationary pressures and wrote commentary on current hedge positions to help in preparation for the team's capital intensity note

Bank of Nova Scotia

Toronto, ON

Sales & Trading Analyst, Fixed Income Derivative Solutions

December 2021 – April 2022

- Researched and created several client presentations on topics including U.S. CPI Market, Swaps, ETFs, and Equity Linked PPNs
- Wrote insightful commentary covering structured products and fixed income markets which was distributed to 50+ clients
- Utilized VBA to sort and aggregate bond data based on various parameters, helping to automate and improve pricing efficiency
- Assisted in creating a pricing model for callable notes utilizing Bloomberg macros and Excel to ensure clients had accurate figures
- Managed the team's SQL database, frequently debugging errors, extracting spreads data, and creating data visuals using Python
- Analyzed prospective client financial statements and summarized key information to assist in determining potential product needs

Equitable Bank

Toronto, ON

Intern, Liquidity Risk Management & Treasury Analytics

May 2021 – December 2021

- Designed a new statistical model and wrote SQL queries to extract historical data for backtesting to anticipate consumer runoff which helped ensure EQ Bank was prepared for stress situations
- Modelled regression in R and MATLAB to observe customer trends such as frequency of deposits and product-specific outflows

LEADERSHIP EXPERIENCE

DeGroote Finance & Investment Council (DFIC)

Hamilton, ON

Chief Executive Officer, Previously: Vice President, Senior Analyst (TMT), Analyst (DIG)

March 2020 – Present

- Led DeGroote's largest undergraduate club with 90+ staff and managed DFIC's \$100k Balanced Fund from Fidelity Canada
- Pitched 4 North American equities utilizing fundamental investment philosophy by building models including a discounted cash flow analysis, precedent transaction, and comparable company analyses to create value-focused investments

ADDITIONAL INFORMATION

- **Technology:** Python · KDB · SQL · R · Excel/VBA · HTML/CSS · React · Bloomberg · Capital IQ · FactSet
- **Projects:** Recursion Underwater City (Elm), Investment Dashboard (React and JavaScript), and Trading Algorithm (Python)
- **Interests:** Skiing, Genealogy, History (Late Middle Ages), Drumming (Soca), and Writing (Medium.com & Seeking Alpha)

Gabrielle Durst

(226) 979-8120 | durstg@mcmaster.ca | www.linkedin.com/in/gabby-durst

EDUCATION

McMaster University – DeGroote School of Business

Honours Bachelor of Commerce, Minor in Sustainability

Hamilton, ON

Expected Graduation 2024

- **Academics:** Cumulative GPA of 3.9/4.0,
- **Awards:** Deans' Honour List (2020 – 2022)
- **Relevant Coursework:** Corporate Finance, Managerial Finance, Financial Accounting Level 1, 2, and 3, Managerial Accounting, Microeconomics, Macroeconomics, Data Analytics, Advanced Managerial Accounting

PROFESSIONAL EXPERIENCE

PricewaterhouseCoopers (PwC)

External Audit Analyst

Toronto, ON

April 2022 – August 2022

- Performed detailed research and analysis of different clients that an external audit would be performed on to better understand the company's operating environment, internal structure and industry specific events affecting the company.
- Planned and conducted financial audits to ensure financial statements are fairly and accurately presented in alignment with either IFRS, or ASPE
- Identify and assess risks of material misstatement of financial reports due to fraud, industry factors, internal controls and ensure that internal controls are effectively designed and implemented in the company.
- Presented to the Partners on the files I was a part of to communicate audit progress, findings and strategies implemented into the audit.
- Implement responses to material misstatements, perform detailed financial testing, and analyze findings to draw conclusions on the accuracy, completion, and compliance of a company's financials.

LEADERSHIP EXPERIENCE

DeGroote Finance & Investment Council (DFIC)

Chief Operating Officer (COO)

Hamilton, ON

December 2022 – Present

- Oversee both Vice President of events as well as their teams including corporate relations, marketing, finance, and operations to ensure all tasks are completed to a high standard when planning and executing events
- Manage relationships with sponsors through personalized relationship management in the form of email and calls
- Plan and organize events for over 200 students and industry professionals
- Secured over \$17,000 in sponsorships from top finance firms including some of the big 6 banks

Vice President of Events

May 2022 – October 2022

- DeGroote Finance & Investment Council (DFIC) prepares 80+ undergraduate commerce and engineering students for rewarding careers in capital markets.
- Lead the marketing and corporate relations team to successfully facilitate the planning and execution of large events with professional firms including the likes of Scotiabank, RBC, BMO, National, and CIBC.
- Hosted and facilitated large recruitment events, as well as industry speaker series for DFIC members to facilitate learning and networking opportunities within the industry.
- Scheduled and lead event/sponsorship pitch calls with 15+ HR directors and industry contacts from Fortune 500 companies, fintech startups, and venture capital firms.

JDCC DeGroote

Accounting Delegate

Hamilton, ON

June 2021 – Present

- Competed against 700+ students in a three-day case competition called JDC Central, contributing to a 3rd place finish for DeGroote in 2021
- Analyzed weekly accounting and finance-based cases and prepared a well-organized and professional presentation
- Met weekly with a professor mentor to receive and implement feedback to improve critical thinking and presentation abilities
- Demonstrated strong numerical capabilities and idea generation by establishing practical and creative solutions to dozens of unique cases

ADDITIONAL INFORMATION

- **Activities:** DeGroote Impact (Supporting Non-Profits), Bracelet of Hope (Marketing for Non Profit), Empowerment Squared (Education Mentor for children in marginalized communities), DeGroote Commerce Faculty Representative, Illuminate Charity Gala (Raised \$100,000 for Charity, First Year Orientation Mentor)
- **Interests:** Sustainability, Winter Sports, Athletics, Social Justice, and Reading

MEAGHAN MOORE

(905) 630-4924 | moorem30@mcmaster.ca | linkedin.com/in/meaghan-moore/

EDUCATION

McMaster University

Honours Bachelor of Commerce, Area of Focus: Finance

April 2023

- Cumulative GPA: 3.8 / 4.0
- Relevant courses: Financial Modeling (A+), Intermediate Financial Accounting (A+), Securities Analysis (A+)
- Dean's List (2019-2022); McMaster Entrance Award (\$2,000)

Canadian Securities Course

- Curriculum included information on the securities industry, financial instruments, and the regulatory environment

August 2019

WORK EXPERIENCE

CIBC Capital Markets

Investment Banking Summer Analyst

May 2022 – August 2022

- Researched and analyzed company data in addition to industry trends using Bloomberg and CapitalIQ to provide objective guidance in the consumer, healthcare, and industrial sectors
- Conducted comparable company analysis on peer groups for several companies to provide helpful insights to clients

CIBC Asset Management

May 2021 – August 2021

Student Analyst, Equity Research and Portfolio Management

- Created financial models for various consumer and real estate companies to provide a rational thesis and useful target price for each
- Utilized Bloomberg to analyze rolling average interest rates to test a thesis on Toronto-Dominion Bank relating to rising interest rates, which resulted in an unexpected conclusion that helped the financials analyst improve their thesis on the bank
- Led ESG efforts through holding meetings with sector analysts, analyzing company sustainability reports, scoring companies on an ESG basis, and organizing data in Excel to provide a thorough ESG rating for each company

Citi

February 2021

Early ID Women's Leadership Program

- Participated in training initiatives provided by Fitch Learning on financial analysis, valuation, and critical thinking
- Engaged with a mentor in investment banking for five weeks of touchpoints to receive personalized guidance and improve upon technical and interpersonal skills

DeGroote School of Business

September 2020 – Present

Trading Floor Coordinator

- Supervised and aided students with operating Bloomberg and Reuters Eikon for research and personal curiosity

CIBC

May 2020 – August 2020

Summer Finance Intern, Shareholder Reporting

- Prepared quarterly and annual financial reports, ensuring that they were free of error when reporting to stakeholders
- Collected data on subsidiaries, and rolled-forward the financial statements and notes to the subsequent year
- Analyzed the climate-related financial disclosure (TCFD) reports of competitors to benchmark environmental risk

LEADERSHIP/EXTRACURRICULARS

DeGroote Finance and Investment Council

May 2022 – Present

Chief Investment Officer, Investment Council

January 2021 – May 2022

Portfolio Manager, Financial Institutions

September 2019 – January 2021

Financial Institutions Analyst

- Built valuation models including DCF and comparable company analysis to make value-focused investments
- Led a team of six analysts using strong leadership, teamwork, and communication skills
- Used Bloomberg for financial modeling, valuation, and to monitor market activities to develop and support theses

ACIIC

October 2020 – April 2021

Investment Analyst

- Utilized Refinitiv to pull and manipulate data in Excel to pitch Maxar Technologies Inc. to industry professionals
- Conducted financial modeling, analysis, and valuation of companies to collaboratively determine the best ideas

ACTIVITIES AND INTERESTS

- *Languages:* Written and spoken French (DELF B2)
- *Finance:* Bridge to Capital Markets Delegate, Women in Capital Markets University Mentorship Program
- *Wall Street Prep:* 3 Day Financial & Valuation Bootcamp (FSM, DCF, M&A, LBO), Bank & FIG modeling
- *Software:* Experience with Refinitiv Eikon, Bloomberg (BMC Course), Microsoft Office (Excel, PowerPoint)
- *Interests:* Paddle boarding, skiing, photography, fitness, graphic design, sailing

Mitchel Clarence Smith

(416) 854-4506 | smithm79@mcmaster.ca | linkedin.com/in/mitchel-smith-153bb4197/

EDUCATION

McMaster University – DeGroote School of Business

Honours Bachelor of Commerce, Area of Focus: Finance

Hamilton, ON

Expected Graduation April 2023

- **Academics:** Cumulative GPA of 3.8/4.0

- **Awards:** Deans' Honour List (2018 – 2021), KPMG scholarship (\$1500), Golden Key (top 15% of class)

- **Coursework:** Calculus 1(A+), Finance 1 & 2 (A+), Accounting 1 & 2 (A+), Alt Investments & Portfolio Management (A+)

- **Volunteering:** 24-hour case volunteer

PROFESSIONAL EXPERIENCE

TD Securities

Sales & Trading Rotational Program

Toronto, ON

August 2023

- Accepted a fulltime offer starting in August 2023

Sales & Trading Summer Associate, Notes Structuring

May 2022 – August 2022

- Currently completing a four-month internship on the structured notes desk
- Maintained TD Structured Notes website including adding notes, performance and bid prices to ensure a seamless client experience
- Developed an understanding of derivative pricing and structuring
- Used SQL and Mongo to efficiently find data in our databases
- Tracked competitor offerings to analyze how pricing across the street
- Added to our competitor pricing models VBA code allowing us to price competitor notes with a wider array of structures
- Updated existing VBA code to stop sending redundant data points to our SQL database
- Created new sales, marketing, and analysis dashboards in Tableau
- Volunteered for TD's 25th Underwriting Hope Charity Auction raising over \$500k for children's charities.

Bank of America Securities

Junior Research Analyst, Metals & Mining

Toronto, ON

May 2021 – April 2022

- Worked on a \$250M IPO and subsequently assisted in initiating coverage on the stock
- Updated financial models for guidance and added quarters to models for upcoming fiscal years
- Contributed to writing and preparing thematic research on large cap precious and base metals stocks
- Modeled and computed IRR's on new precious metals streams
- Interacted with external and internal stakeholders to service data request for our coverage cluster
- Created and presented a merger arbitrage pitch on Activision Blizzard (ATVI) to the COO and other senior leaders
- Utilized bank resources to learn about different sectors and topics outside my coverage area
- Collected, analyzed, and interpreted large data sets to develop conclusions on the coverage cluster
- Updated pitch decks and marketing materials

LEADERSHIP EXPERIENCE

DeGroote Finance and Investment Council

Vice President, Investment Council

Hamilton, ON

May 2022 – Present

- Co-leading over 30 of McMaster's brightest students in managing our \$100K balanced investment fund

Senior Analyst, Real Estate

September 2020 – April 2021

- Built a three-statement model of First Capital REIT (FCR.UN)
- Utilized industry-specific valuation techniques for real estate assets to help provide more reliable equity valuations through an accurate analysis of free cash flow
- Worked in a team to create PowerPoint decks and presented them to a group of industry professionals
- Interacted with industry professionals from multiple disciplines within finance

Lexingworth Capital

Associate, Financial Institutions Group

Hamilton, ON

March 2020 – October 2020

- Conducted discounted cash flow, comparable, and precedent transaction valuations on equity securities
- Worked with a peer to create and present a stock pitch to over 25 club members

ADDITIONAL INFORMATION

- **Books:** Security Analysis, Big Debt Crises, The Changing World Order, Moneyball and Options, Futures & Other Derivatives

- **Podcasts:** RBC Markets in Motion, Morgan Stanley's Thoughts on the Market, and Exchanges at Goldman Sachs

- **Marquee Group:** Completed courses in DCF Valuation, Financial and Merger Modeling, Python Fundamentals, and Applied Machine Learning

- **Software:** Advanced proficiency in Microsoft Office, proficient in Tableau, SQL, and moderate proficiency in Python

- **Interests:** Strength training, advanced analytics in sports, coding, reading, personal investing, hiking, and traveling

Roberto Rossi

(416) 884-2395 | rossir2@mcmaster.ca | www.linkedin.com/in/rossir2

EDUCATION

McMaster University

Honours Bachelor of Science – Actuarial & Financial Mathematics Major

Hamilton, ON

Expected Graduation 2023

– **Academics:** Cumulative GPA of 3.7/4.0

– **Awards:** Deans' Honour List, Barbara Parke Award (\$1000), Golden Key (top 15% of class)

– **Relevant Coursework:** Mathematical Statistics (A+), Alternative Investments & Portfolio Management(A+), Managerial Finance(A+), Intermediate Macroeconomics (A+), Intermediate Microeconomics (A+), Mathematical Finance (A+), Advanced Calculus (A), Applied Linear Algebra (A-)

PROFESSIONAL EXPERIENCE

PSP Investments

Montreal, QC

Intern, Fundamental Equity Strategies

September 2021 – December 2022

- Developed dynamic equity portfolio optimization tools using VBA, R, and Bloomberg Query Language (BQL) to aid in the allocation decisions of a \$7B long only active equity fund
- Built financial models (DCF) to assist in the idea generation for long only and long/short internal absolute return funds
- Created a consumer cash flow model using macroeconomic data to forecast granular category spending and consumer trends
- Participated in and took research notes during investor calls with senior management of portfolio companies

Intern, Total Fund Management – CIO Group

May 2021 – August 2021

- Utilized Matlab, Python and SQL to optimize fixed income pricing models used in the production of the long-term capital markets assumptions as part of the policy portfolio construction process
- Investigated the impact of using alternative volatility calculations throughout the LTCMA process, guided by academic research
- Analyzed LTCMA results and approaches published by external consultants and banks to identify variance with PSP results
- Compared the approach used to interpolate yield curves to the Nelson-Siegel-Svensson academic model

Intern, Portfolio Strategy & Management – Real Estate Investments

January 2021 – April 2021

- Performed ad-hoc portfolio analysis, summarized industry research reports and assisted in the development of a proprietary quantitative pricing model to assist in the efficient allocation of a \$30bn global real estate portfolio
- Worked on the development of a quantitative pricing model to assist in the efficient allocation of a \$30bn global real estate portfolio using R and proprietary alternative data sources
- Created a dynamic database of global real estate markets quantitative characteristics using a variety of economic data sources
- 1 of 4 members on the committee responsible for planning and organizing social events for the Winter intern cohort

Ontario Teachers' Pension Plan (OTPP)

Toronto, ON

Business Analyst Intern, Risk & Total Fund Reporting

January 2020 – September 2020

- Created a 76-page technical document to aid in the process of the FIS Adaptiv Risk Cube upgrade; documented 150+ dimension, fact, and configuration tables to allow future users to understand their use and relationship quickly and efficiently
- Developed and delivered a 2-hour training session on how to create live dashboards using Power BI and internal databases
- Built an interactive Power BI dashboard summarizing the fund's ~\$30bn emerging market exposure. Utilized a multi-dimensional cubic database to enable full automation and live updating, maximizing efficiency
- Maintained and updated the internal financial reporting tools used at OTPP, utilizing Agile software development practices

LEADERSHIP EXPERIENCE

DeGroote Finance & Investment Council

Hamilton, ON

Advisor, Executive Committee

September 2018 – Present

– Led a team of 5 Portfolio Managers and 35 analysts to deliver comprehensive stock pitches once per semester

– Successfully raised \$100k from Fidelity for the first ever student managed investment fund at McMaster University

– Founded and led the DFIC Quant group, focusing on quantitative and algorithmic approaches to trading multiple asset classes

– Provided peer mentorship and guidance as a senior leader to over 100 students interested in careers in capital markets

ADDITIONAL INFORMATION

– **Software:** Bloomberg, Refinitiv, VBA, Python, R, SQL, SAS, MS Office, MS Outlook, G-Suite

– **Activities:** President of Mathematical Investment Research Council (2018 – Present), Degroote Trading Floor Coordinator 2020 – Present), Bridge to Capital Markets Associate (2019 – Present), Capitalize for Kids Fundraiser (2017 – 2019)

– **Interests:** Active Management of Personal Equity Portfolio, Long-Distance Running, Learning Languages (Chinese, Italian), Reading (Financial History, Biographies, Philosophy, Trading Textbooks)

Ardena Bašić

(226) 883-0317 | basica1@mcmaster.ca | <https://www.linkedin.com/in/ardena-b-0380a2164/>

EDUCATION

McMaster University – DeGroote School of Business

Honours Bachelor of Commerce; Integrated Business & Humanities (IBH)

Hamilton, ON

Expected Graduation 2024

– **Academics:** Cumulative GPA of 3.9/4.0

– **Awards:** Deans' Honour List (2020 - 2021), Ashbaugh Scholarship (\$5000), 1st Place in DFIC Private Equity Competition

– **Relevant Coursework:** Introduction to Finance, History of Capitalism, Financial Accounting, Macroeconomics, Perspectives: Canadian Businesses, Global Business Experience, Government, Politics & Power, Fundamentals of Ethics, Critical Thinking

PROFESSIONAL EXPERIENCE

ABrain Break

Hamilton, ON

Founder & Manager

August 2021 – Present

– ABrain Break is a pandemic-accelerated venture offering Coping Kits, The Brain Dump Journal and Brain Break Cards to allow a portable and safe way to cope with overwhelming feelings

– Authored The Brain Dump Journal currently used by the Thames Valley District School Board (TVDSB) and Wellkin's locations (Southwestern Ontario Child & Youth Mental Wellness Non-Profit)

– Developed Coping Kits in partnership with Wellkin, which are sold pre-made and customizable and include items such as fidget spinners, stress balls, ear plugs, small puzzles and essential oils

LeapGrad

Hamilton, ON

Digital Marketing Intern

September 2021 – December 2021

– LeapGrad is an online platform that uses a job-matching algorithm to find internships relevant to students and their interests

– Actively researched new marketing trends like TikTok and data-trackers, managed content creation on Instagram and LinkedIn and monitored engagement analytics

– Authored 100+ threads, comments and messages on the platform providing students with advice on recruitment, university applications and undergraduate degrees

Basic Cars Inc.

Woodstock, ON

Secretary

September 2016 – Present

– Assisted in drafting and editing a wide variety of financial and administrative documents for accounting and organizational purposes

– Organized and updated inventory databases containing between 0 and 30+ units, tracking a broad variety of metrics including details such as price, miles and damage reports

– Professionally handled client calls, emails and text messages daily in a timely and accurate manner on short notice. Relayed information about goods for sale, negotiations and general transaction processes

LEADERSHIP EXPERIENCE

The Silhouette

Hamilton, ON

Contributing Writer

March 2021 – Present

– Wrote weekly articles on a variety of topics - including fitness, and mental health - to support McMaster students and campus activities

– Creatively responded to a variety of prompts and submitted edits with a 24 hour-turnaround period, meeting multiple concurrent deadlines for editorial's objectives

Lawyer-Ed

Hamilton, ON

Department Founder, Podcast Director & Writer

January 2021 – Present

– Wrote monthly articles pertaining to legal topics for the organization's journal, alongside leading a team of other pre-law students in recording podcasts to expand outreach, awareness of the organization and relevant departments

– Outlined tasks and long-term objectives for the department - including a database of over 200 past articles and podcast topics - alongside collaborating with others to ensure consistency and efficiency throughout the organization

ADDITIONAL INFORMATION

– **Software:** Bloomberg, Refinitiv, MS Office, MS Outlook, G-Suite, Canva, Zoom, Slack

– **Additional Awards:** McMaster President's Award (95% admission average)

– **Languages:** French & Bosnian/Croatian (Professional Proficiency), Spanish/Italian/Portuguese (Limited Proficiency)

– **Associations:** WCM Mentee, McMaster Pre-Law Society (Finance Understudy), McMaster Barbell (Finance Executive), DeGroote Women in Business (2021 Stock Pitch, General Member), Degroote Finance and Investment Council (Investment Council Analyst)

– **Interests:** Weightlifting/Powerlifting, Music (RCM Level 10), Reading (the Alchemist, A Brief History of Thought)

Tanisa Bakht

(365) 889-7274 | bakht3@mcmaster.ca | <https://www.linkedin.com/in/tanisabakht/>

EDUCATION

McMaster University – DeGroote School of Business

Honours Bachelor of Commerce with Internship; Specialization in Finance and Minor in Innovation

Hamilton, ON

Expected Graduation 2026

- **Academics:** Cumulative GPA of 3.3/4.0
- **Awards:** Deans' Honour List (2021 - 2022), DSB Achievement Award (\$1,500), and The DSB Deans Entrance Award (\$500)
- **Relevant Coursework:** Managerial Finance, Introduction to Finance, Managerial Accounting, Decision Making with Data Analytics, Human Resource Management, Operations, Information System in Technology

PROFESSIONAL EXPERIENCE

Scotiabank

Toronto, ON

Incoming Canadian Banking ASD Intern

May 2023 – August 2023

- Scheduled to complete a 16-week internship at Scotiabank under the Advice, Service, and Delivery Team

Wendy's Restaurant

Burlington, ON

Crew Member

October 2016- Present

- Established strong work ethic by ensuring quality control of products being served and guaranteed company's standards are met
- Consistently performed in a fast-paced work environment while collaborating with fellow colleagues by providing excellent service during busy business hours
- Operated cash registers and POS systems, handling over \$1000 in cash daily
- Assisted team members with tasks, increasing overall efficiency and achieving improved customer satisfaction

Social Media Campaign Manager

Hamilton, ON

Hamilton Municipal Campaign- Keanin Loomis

February 2022- October 2022

- Collaborated with team members to help expand marketing channels
- Grew our Instagram page with 0 to over 1000 followers
- Performed clerical activities such as responding to business e-mails/inquires within a certain time frame
- Completed competitive research and benchmarking to further understand target audience and goals

Red Carpet Affairs

Toronto, ON

Seasonal Wedding Coordinator/Planner

April 2022- September 2022

- Budgeted events with clients, scoping out venues that met needs and negotiating contracts to fit 100% of budgets
- Managed numerous accounts assuring that balances are paid and orders are correctly inputted and adjusted
- Performed clerical activities such as responding to business e-mails/inquires within a certain time frame
- Managed our Social Media platforms and expanded marketing channels

LEADERSHIP EXPERIENCE

DeGroote Finance & Investment Council

Hamilton, ON

Associate Office of the CEO

September 2022 – Present

- Developing new ideas and plans to make events more fun and engaging by utilizing innovation and creativity
- Supporting the CEO and executive with the following teams; Operation, Corporate Relations, Investment Council, Private Capital and Research
- Organized 10+ industry speakers and campus recruitment from firms like Scotiabank, Royal Bank of Canada, and TD

Scotiabank

Toronto, ON

Delegate, Canada's Top Students by Scotiabank (CTS)

November 2022

- Selected out of a large pool of applicants to attend Scotiabank's largest recruitment event for a weekend in downtown Toronto
- Placed 1st in the sales pitch competition beating the other top 36 students attending the event

ADDITIONAL INFORMATION

- **Software:** MS Office (Word, Excel, etc.), HubSpot, Adobe Creative Cloud, Canva, Zoom, Teams, Google Drive

- **Languages:** Bangla, Hindi, and Urdu

- **Activities:** DeGroote Women in Business, DeGroote Summit, McMaster Muslim Student Association

- **Interests:** Makeup, Fashion, Baking, Cooking, Shopping, Exploring new cafes, Going on Walks, and Spending time with my nephews

Adrian Ferreira

(647)-447-9989 | ferrea11@mcmaster.ca | linkedin.com/in/AdrianKFerreira

EDUCATION

McMaster University – DeGroote School of Business

Honors Bachelor of Commerce; Minor in Innovation

Hamilton, ON

Expected Graduation: April 2025

- **Academics:** DBS Scholarship Worth \$3000

- **Coursework:** Managerial Finance, Managerial Accounting, Intermediate Economics, Data Analytics, and Calculus

PROFESSIONAL EXPERIENCE

Evangelista Sports

Sales Associate

Vaughan, ON

June 2018 – Present

- Communicated directly with clients to proactively identify needs, wants, and interests, increasing overall client satisfaction and retention rates
- Promoted and communicated a yearly paid customer loyalty program to clients with purchases over \$100 at time of checkout, resulting in an overall weekly increase in sales and revenue
- Worked collaboratively with management to create diverse sales solutions to achieve and exceed the stores monthly, quarterly, and yearly sales goals

Lifemark Physiotherapy

Co-op Physiotherapist Assistant

Unionville, ON

September – December 2019

- Coordinated constantly with a physiotherapist team of seven to create, demonstrate, and implement individual therapeutic treatment programs to patients
- Accurately documented and paid attention to detail when proactively communicating progression of therapeutic treatment plan through Lifemark's internal system for physiotherapist team referencing
- Exemplified company standards by establishing a clean and safe treatment area by sanitizing all equipment after use during treatment session

LEADERSHIP EXPERIENCE

DeGroote Finance and Investment Council (DFIC)

Associate, Corporate Relations

Hamilton, ON

September 2021 – Present

- Maintained and updated all corporate primary and secondary contacts and relationships in corporate database
- Actively identify and peruse new potential corporate partners through prospect research and other industry analysis
- Regularly collaborated with VP of Events to help facilitate and plan corporate events, with over 60 industry professionals, 120 McMaster students and school alumni

McMaster University Black Student Athlete Council

Social Media Coordinator, Previously: General Member

Hamilton, ON

September 2021 – Present

- Support communications coordinator in directing and managing 4 social media pages including the creation and publishing of club content increasing overall club participation and outreach
- Partnered with executive council members to create a support system that caters to the needs of the marginalized student athletes, students, and the minority population at McMaster University
- Facilitated and promoted diversity initiatives in council events, including McMaster's black history month, providing student athletes with the opportunity to be heard by the university's department of athletics. This removed communication barriers to create feedback mediums which improve representation across varsity sports

Vaughan Soccer Club Soccer Summer Camp

Camp Councilor

Vaughan, ON

June 2018- August 2018

- Utilize leadership skills while supervising over 50 youth players, allowing transitions between camp events to be seamless.
- Regularly brought forth collaborative skills to coordinate with weekly major camp events in a team of seven councilors which increased enjoyments
- Coordinate weekly major events using collaborative skills in a team of 7 councilors which increased overall camp satisfaction
- Facilitated and organized daily soccer related activities for a group of over 50 youth soccer players

ADDITIONAL INFORMATION

- **Software:** Microsoft Office, G suite, Power BI

- **Interests:** Soccer (McMaster Men's Varsity Soccer), Golf, Podcasts (Markets Today), and Traveling (Europe)

Brennan Egbert

(416) 475-6238 | egbertb@mcmaster.ca | www.linkedin.com/in/brennan-egbert

EDUCATION

McMaster University – DeGroote School of Business

Honours Bachelor of Commerce

Hamilton, ON

Expected Graduation 2026

- **Relevant Coursework:** Financial Accounting, Business Environment, Calculus, Marketing, Organizational Behaviour, Entrepreneurship, Micro & Macro Economics

PROFESSIONAL EXPERIENCE

Invycta

Founder / CEO

Mississauga, ON

January 2020 – Present

- Founded Invycta, a business that focuses on the after-market distribution of sneakers and electronics
- Established extensive credibility by networking with B2C and B2B clients in North America to increase sales opportunities
- Utilized marketing and sales techniques to surpass \$200,000 in revenue in 2021, \$350,000 to date
- Analyzed and tracked sales data year over year to capitalize on trends

Lifetime Inc.

Lifeguard & Swim Instructor

Mississauga, ON

March 2022 – August 2022

- Worked as a team to enforce safety policies and oversee the safety of 100+ members
- Perform first aid and activated EMS when emergency situations occurred
- Regular inspection of the pool facility, chemical tests, and equipment to ensure member safety
- Constructed lesson plans that fit the swimmer's ability while creating a fun and inclusive environment

Make a Splash

Founder and Swim Instructor

Mississauga, ON

June 2022 – August 2022

- Organized and ran 2 sessions of 6 weekly private swim instruction for 5 children between the ages of 3-8 years old
- Applying patience and perseverance in a game environment, encouraged students to get comfortable and gain confidence in the water while working on swimming mechanics

Walmart

Customer Experience Associate

Mississauga, ON

April 2021 – May 2022

- Used problem-solving skills to address customer concerns and resolve any issues to a high degree of satisfaction
- Maintained up-to-date knowledge of promotions and product placements to enhance customer experience
- Worked as a team to delegate and ensure tasks were completed efficiently and on-time
- Cross-trained and provided back-up for other departments such as online grocery, service desk

LEADERSHIP EXPERIENCE

DeGroote Finance & Investment Club

Hamilton, ON

September 2022 – Present

Analyst - Resources Team

- Gather relevant stock data to create presentation pitches to the board of directors for investment of the \$100,000 fund
- Collaborate with team members to ensure timelines are met and communicate relevant financial news and opportunities
- Utilize programs such as Refinitiv and Bloomberg to collect valuation data and develop investment strategies
- Valuation methods such as DCF, FCF, and comparative analysis to acquire more knowledge about specific companies

Junior Achievement

VP of Marketing

Toronto, ON

November 2019 – April 2022

- Started Flickd, a student-run Esports company aimed to provide an inclusive and positive environment for high school students
- Coached a marketing team of 3 by providing support and training in Photoshop, Canva, and Twitch
- Hosted a successful tournament on Twitch with 100 viewers and a \$250 prize pool and \$200 donation to charity
- Designed and published weekly Instagram posts, stories, advertisements, and Discord server to increase customer reach

ADDITIONAL INFORMATION

- **Software:** MS Office, MS Outlook, G-Suite, LinkedIn, Photoshop, Canva, TikTok, Sony Vegas
- **Awards:** Junior Achievement Leadership in Marketing, Best Brand Award (2021)
- **Certifications:** National Lifeguard, Standard First Aid with CPR-C
- **Interests:** Skiing, Hiking, Volleyball, Golfing, Cooking, Traveling

Tony Markho

(905) 923-4808 | Tmarkho@gmail.com | www.linkedin.com/in/tony-markho-0761a4251

EDUCATION

McMaster University – DeGroote School of Business

Honours Bachelor of Commerce

Hamilton, ON

Expected Graduation 2026

– **Awards:** DSB Achievement Award (\$1,500) and The DSB Deans Entrance Award (\$500)

– **Relevant Coursework:** Financial Accounting (A+) Introduction to Microeconomics (A), Introduction to Marketing (B+), Organizational Behaviour (A-), and Introduction to Macroeconomics (B+)

PROFESSIONAL EXPERIENCE

Scotiabank

Hamilton, ON

Incoming Canadian Banking SDA Support Officer

May – August 2023

– Incoming Summer 2023 Intern, rotating through Marketing, Product development, and Operations throughout the summer

Scotiabank

Toronto, ON

Delegate, Canadas Top Students by Scotiabank (CTS)

November 2022

– Selected out of a large pool of applicants to attend Scotiabank's largest recruitment event for a weekend in downtown Toronto
– Placed 1st in the product challenge competition beating the other top 36 students attending the event

Shoppers Drug-Mart

Hamilton, ON

Cashier/Merchandiser

September 2021 – Present

– Trained new associates into competent department contributors while also maintaining proper control of security cash receipts
– Consistently performed in a fast-paced work environment while collaborating with fellow colleagues by stocking the shelves during busy business hours
– Received orders from customers directly, developing positive customer relationships through interaction and excellent service
– Established strong work ethic by ensuring quality control of products stored on the shelves and guaranteed company's standards are met while properly discarding any damaged products

Elections Canada

Hamilton, ON

Poll Officer

September 2021

– Completed the paperwork to record that an elector has voted and ensured polling stations were opened/closed when required
– Ensured that candidate representatives followed guidelines and were provided with their necessary documents
– Counted the ballots and completed the related forms to be sent to Elections Canada to ensure fair and equitable elections

LEADERSHIP EXPERIENCE

DeGroote Finance & Investment Council (DFIC)

Hamilton, ON

Education Associate

September 2022 – Present

– Researched various financial topics and made PowerPoint presentations to be presented by team executives to the public
– Attended a variety of networking events, workshops, and keynotes, gaining valuable skills and learning opportunities
– Developed new ideas and plans to make presentations more fun and engaging by utilizing innovation and creativity

Sparta Soccer Club

Hamilton, ON

Assistant Captain

May 2019 – August 2022

– Collaborated with team captain & coach to motivate and encourage players, resulting in improved team morale and performance
– Contributed to game strategies and provided input on player positions and substitutions during games
– Assisted with leading the team to win local cup and place top 3 in MJ league

Athletic Council

Hamilton, ON

President

September 2021 – June 2022

– Led a team of 15 individuals to promote and raise money for high-school sports teams after taking a major hit with COVID-19
– Raised over \$3,500 to purchase new sports equipment, and streaming devices for students to tune in to support virtually
– Organized successful fundraising events and initiatives to support high school sports teams, including raffles and bake sales
– Worked alongside the teacher supervisor to develop creative ideas and events to pitch to the high-school Principal

ADDITIONAL INFORMATION

– **Languages:** English, Arabic, and Chaldean (Neo-Aramaic)

– **Activities:** Men's indoor 7v7 Soccer, Church volunteer, and Saturday School Assistant Teacher

– **Interests:** Music, Intramural Sports (Soccer, Football), Cooking, Baking, Traveling, Colognes, Fishing, and Hiking

Guneet Jassal

(519) 803-8868 | jassag5@mcmaster.ca | www.linkedin.com/in/guneetjassal

EDUCATION

McMaster University – DeGroote School of Business

Honours Bachelor of Commerce

Hamilton, ON

Expected Graduation 2025

- **Relevant Coursework:** Organizational Behaviour, Business Environment, Entrepreneurship, Probability & Linear Algebra, Calculus, Introduction to Marketing, Applied Marketing, HR Management, Communications, Micro & Macro Economics

WORK EXPERIENCE

GK Home Comfort

Operations Assistant

Puslinch, ON

July 2019 – Present

- Collaterally assisted in billing customer invoices, processed, and faxed paperwork upwards of \$2000, whilst ensuring required documents are provided to efficiently lead the A/R collection process
- Communicated with customers through multiple communication channels concerning repair updates, scheduling repairs, ordering parts, and dispatching service calls

Zehrs Markets

Grocery Clerk

Guelph, ON

November 2019 – December 2022

- Worked 10+ hours part-time each week during a full semester course load during high school and 5+ hours during university terms
- Cheerfully greeted and assisted customers find grocery products, and provided suggestions
- Provided insight for when products may become in stock again through various methods of automated data collection devices
- Independently completed odd tasks given by my manager in a timely manner

Polycon Industries

Production Associate

Guelph, ON

July 2021 – September 2022

- Carefully assembled parts from the production line leading to a uniform and persistent product 95% of the time
- Given the duties to willfully complete an inventory count resulting in the turnover of inventory ratios
- Completed and inspected parts for quality and defects, which led to the final product being consistent and steady 99% of the time

Volkswagen

Sales & Shop Assistant, Co-Op.

Guelph, ON

June 2019 – August 2019

- Assisted technicians solve technical and mechanical problems and assisted in general maintenances (tire/oil changes)
- Demonstrated the ability to file and track vehicle stock
- Assisted in the sales of buying and selling a vehicle and the dynamics of how to sell a vehicle

LEADERSHIP EXPERIENCE

DeGroote Finance & Investment Council (DFIC)

Events Associate - Operations

Hamilton, ON

September 2022 – Present

- Carefully selected as 1 of 7 students from a pool of 50+ applicants to join DFIC's Events team
- Organizing and maintaining operations at DFIC whilst collaborating with associates and directors
- Assisting in maintaining operations at DFIC networking events with industry professionals

Tim Horton's

Drive-Thru Team-Lead

Puslinch, ON

September 2020 – Present

- Acquired customer service skills by presenting a positive attitude and through friendly communication with customers
- Resolved issues that customers may have had by understanding the customer and quickly working to resolve
- Gained teamwork skills by working and leading in a fast faced environment guided towards making each other succeed
- Acquired accountability and professionalism by safely handling cash and facilitating credit and debit POS transactions
- Demonstrated leadership abilities by being able to problem solve and delegate tasks while working as a team player

ADDITIONAL INFORMATION

- **Software:** Python, MS Office, MS Outlook, G-Suite, ZoomInfo, LinkedIn, Canva, Eventbrite, Adobe Premier, Logic ProX
- **Additional Awards:** McMaster University Entrance Award (\$1000), DeGroote School of Business Entrance Award (\$1,000), Awarded First Place at McMaster Ace Case Competition (MACC) in the Financial Corporation Cluster
- **Activities:** Deca Ontario/Stock Market Competition, DeGroote Finance & Investment Club, Jeux Du Commerce Central (JDCC) Incubator, Guelph Sikh Society Community Member, Basketball Scorekeeper, Library Assistant
- **Interests:** Boxing/MMA, Basketball, Weightlifting, Podcasts (The School of Greatness, Financial Times)

Joshua Hampel

(289) 795-6710 | hampej1@mcmaster.ca | <https://www.linkedin.com/in/joshuahampel>

EDUCATION

McMaster University – DeGroote School of Business	Hamilton, ON
<i>Honours Bachelor of Commerce</i>	<i>Expected Graduation 2026</i>
– Awards: DeGroote School of Business Dean's Achievement Award, DeGroote School of Business Achievement Award	
– Relevant Coursework: Calculus, Micro & Macro Economics, Financial Accounting, Business Data Analytics	

PROFESSIONAL EXPERIENCE

Mac AI Ventures	Hamilton, ON
<i>Associate Consultant</i>	<i>November 2022 – Present</i>
– Provided pro-bono valuation, financial statement forecasting, product pricing and industry research to AI-based start-ups	
– Collaborated with Principal Consultants on creating company reports using detailed data analysis and synthesis	
DeGroote Finance & Investment Council	Hamilton, ON
<i>Junior Analyst: Power, Utilities, and Infrastructure</i>	<i>September 2022 – Present</i>
– Worked with a team to research and prepare stock pitches for the club's \$100,000 donated investment fund	
– Conducted research on multiple companies using Mergent, Bloomberg/Refinitiv and publicly available reports, then synthesized the information using tools like Excel, PowerPoint and Bloomberg	
Canadian Tire	Burlington, ON
<i>Sales Associate</i>	<i>April 2022 – September 2022</i>
– Assisted 200+ consumers per shift in finding the appropriate products for their needs, displaying emotional intelligence and detailed knowledge on the store's available offerings	
– Used expert sales skills in providing consumers with product details, alongside educating consumers on product usage: resulting in a strong consumer return rate and overall loyalty	

LEADERSHIP EXPERIENCE

Investa Insights	Hamilton, ON
<i>Investment Analyst</i>	<i>November 2022 – Present</i>
– Represented the McMaster University Chapter of the fastest growing national intercollegiate investment club	
– Formulated detailed stock pitches and research reports with a team of investment analysts, using valuation multiples and analytical research skills to provide recommendations on companies and stocks	
Ron Joyce Children's Health Centre	Hamilton, ON
<i>Group Leader</i>	<i>July 2019 – Present</i>
– Led an innovative team of engineers and prosthetic specialists to achieve the common goal of creating a first-of-its-kind prosthetic out of carbon fibre that could be used to achieve maximum athletic and performance output from the input of its users	
– Personally tested these devices to provide feedback on how to further improve prosthetic prototypes to arrive at marketable finished products, using critical thinking and problem-solving skills	
Hamilton Kilty B's	Hamilton, ON
<i>Assistant Captain</i>	<i>August 2020 – May 2022</i>
– Carefully chosen to lead a team of 25 junior hockey players 30+ hours per week, with the end goal of creating a championship culture and winning the conference title and placing 1 st in overall league standings among 25 other teams	
– Led by example on the ice by directing set plays for critical in-game situations: exhibiting leadership and resilience under pressure	

ADDITIONAL INFORMATION

– Software: MS Office, Bloomberg, Refinitiv, Mergent
– Additional Awards: First Junior Hockey Player in North America to Compete with a Prosthetic Hand, Prep School Hockey Federation (PSHF) MVP and Academic Player of the Year
– Activities: The War Amps Foundation Junior Counsellor (40+ hours per Conference Event), Lime Connect Network Member, CFA Research Competition 2023 Delegate
– Interests: Hockey, Volunteering (Hockey Instructor, Elementary School Volunteer, Ride For Pediatric Cancer), Nutrition, Health and Fitness, Podcasts (Exchanges at Goldman Sachs, Wall Street Journal, Thoughts on the Market)

Paneet Hans

(647) 921-7316 | hansp@mcmaster.ca | www.linkedin.com/in/paneet-hans

EDUCATION

McMaster University – DeGroote School of Business

Honours Bachelor of Commerce

Hamilton, ON

Expected Graduation 2025

- **Awards:** DeGroote School of Business Achievement Award, DeGroote School of Business Deans Entrance Award, ON Scholar
- **Relevant Coursework:** Organizational Behaviour, Business Environment, Business Data Analytics, Introduction to Finance, Managerial Finance, The World of Entrepreneurship, Calculus for the Life Sciences, Managerial Accounting, Introduction to Marketing, Micro and Macro Economics

PROFESSIONAL EXPERIENCE

DeGroote Finance and Investment Council

Hamilton, ON

Women's Mentorship Program, Junior Analyst

September 2022 - Current

- Actively supported by senior mentors to gain skills in data and financial analysis, equity research, model building, and investment theory: trained to effectively conduct research and review financial information and market trends
- Worked on and presented case problems, presentations, and stock pitches, alongside turning around revisions within a 24 hours' notice, alongside establishing connections through networking, career workshops, and speaker panels

McMaster Intramurals

Hamilton, ON

Department of Athletics & Recreation, Game Official

September 2022 – Current

- Supported supervisors with game setup and takedown, while examining playfields before games, and proactively ensuring players intended to play respectfully and safely
- Managed the control and operation of each game, while ensuring the game play environment was inclusive, respectful and led to the positive development of both co-workers and athletes
- Regulated team conflicts, ensured the health and safety of each student, and managed the control and operation of each game while making quick analytical decisions regarding competitive plays, goals, and rules.

TFSS Link Crew – The Boomerang Project

Brampton, ON

Director of Operations and Media Marketing

September 2020 – June 2021

- Planned and organized marketing materials and social media outreach with a team of 12 students, which successfully increased outreach by 60% within the school community
- Led initiatives to improve team cohesiveness and create a strong school community, resulting in a 33% increase in social media following and a 20% increase in member attendance over 6 months

LEADERSHIP EXPERIENCE

McMaster's High School Business Heroes

Hamilton, ON

Group Mentor, Case Competition

January 2022 – Current

- Mentored and supported six prospective university students through a commerce case competition focused on finance, marketing, business research and analytics: ultimately guiding teams to place in the top five of one hundred teams across the GTA and GTHA
- Focused on building a positive work environment that fostered each student's learning and strengths, establishing practical teamwork abilities, while developing effective communication skills in an experiential learning environment

Health Occupations Students of America - HOSA

Brampton, ON

Group Training Coordinator, Medical Terminology

October 2018 – June 2021

- Promoted a supportive learning environment for twelve high school students in a unique program focused on leadership development and medical problem-solving opportunities
- Planned and administrated class tests, group medicinal case competitions a class midterm exam to enhance the learning experience and increase understanding of content: leading to students progressing to the HOSA national medical terminology competition

ADDITIONAL INFORMATION

- **Software:** MS Office, G-Suite, LinkedIn, Canva, Visme, Eventbrite, Instagram, Adobe Acrobat, Power BI
- **Activities:** Scotiabank: UpLIFTED – Women In Finance Development Program (Mentee), CPP Investments - Women's Leadership Conference (Program Member), AmplifyMe Investment Bank Training Academy (High Potential Candidate), DeGroote First Year Orientation Program (Mentor), DeGroote Women in Business (General Member), Women In Capital Markets (Member), DeGroote Accounting Association (General Member)
- **Interests:** Swimming, X-country running, Metabolic conditioning workouts (HIIT), Reading, Board games, Baking, Podcasts

Sarah Eun

(647) 983 -7935 | euns@mcmaster.ca | www.linkedin.com/in/saraheun |

EDUCATION

McMaster University – DeGroote School of Business

Hamilton, ON

Honours Bachelor of Commerce

September 2021 - May 2025

- **Relevant Coursework:** Organizational Behavior, Business Environment, Business Data Analytics, Calculus, Introduction to Marketing, Micro & Macro Economics, Introduction to Financial Accounting, Introduction to Corporate Finance

PROFESSIONAL EXPERIENCE

Drake, A Firkin Pub

Mississauga, ON

Bartender

May 2022 – August 2022

- Built and fostered relationships with patrons through providing individualized customer service and getting to know them on a personal level, resulting in a network of regular customers
- Took on a leadership role amongst team members by acting as a mentor through delegating tasks and resolving customer conflicts, ensuring that every shift ran smoothly
- Efficiently multitasked by serving tables, making drinks, and chatting with guests while serving 200+ customers a day, ensuring welcoming and prompt service

Turtle Jacks Lionhead

Brampton, ON

Server

July 2021 – November 2021

- Built strong knowledge of food and drink items through persistent menu awareness, creating an informed dining experience for guests
- Diligently maintained a clean environment by thoroughly cleaning my section before every shift and completing all side duties, which allowed for a clean workplace and dining environment
- Organized all cash and card payments with attention to detail, ensuring consistent accuracy in reporting and bookkeeping

Union Social Eatery

Mississauga, ON

Hostess

September 2019 – June 2021

- Demonstrated creativity by organizing themed parties on holidays such as Valentine's Day and New Year's Eve for guests by working with servers, managers, and back of house staff, resulting in increased guest turnout
- Maintained an organized flow of communication throughout the restaurant by speaking to all staff members and communicating all policies and shift notes to staff
- Created and fostered a welcoming environment for guests through promptly and kindly greeting customers and catering to their seating preferences, resulting in high customer satisfaction

LEADERSHIP EXPERIENCE

Peel Animal Rescue Society

Mississauga, ON

Volunteer

November 2020 – Present

- Initiated animal rescue projects through connecting with others in my community and dedication to helping cats, resulting in removing over 15+ cats from the streets and finding them safe homes
- Took on a leadership role within the organization by finding animals homes, safely transporting animals to clinics, and sourcing suitable foster parents for animals in our care, resulting in our cats and dogs receiving the best possible care
- Started a social media page to inform others about feral cats and to drive traffic to the adoptable pets the organization had to offer, which has garnered 60k+ followers and has allowed for homeless cats to be adopted
- Reviewed adoption candidates, critically evaluated applications and conducted phone interviews to successfully choose excellent candidates for adoptable animals, resulting in happy pets and owners

DeGroote Finance & Investment Council

Hamilton, ON

Corporate Relations Director

October 2022 – Present

- Created a club sponsorship package in PowerPoint using attention to detail, thorough understanding of club events and value propositions, and collaborating with associates in a timely manner, resulting in a 46% increase in club sponsorship funding
- Communicated with external stakeholders and initiated event outreach through using effective communication via email and in meetings, resulting in increased event participation and sponsor involvement

ADDITIONAL INFORMATION

- **Software:** MS Office, MS Outlook, LinkedIn, Canva, TikTok, Excel
- **Activities:** TikTok creator (60,000+ followers, 3.5 million likes), McMaster Figure Skating Development Team Coach & Skater
- **Interests:** Classic Literature, Figure Skating, Cars, Bird Watching

Sowmy Rajadurai

(289) 889-2186 | rajads1@mcmaster.ca | linkedin.com/in/sowmy-rajadurai

EDUCATION

McMaster University – Faculty of Engineering

Bachelor of Engineering, Minor in Sustainability and Finance

Hamilton, ON

Expected Graduation 2026

- **Academics:** Cumulative GPA of 3.0/4.0

- **Relevant Coursework:** Integrated Design Projects in Engineering, Microeconomics, Linear Algebra, Calculus, Evaluating Problems and Sustainable Solutions

PROFESSIONAL EXPERIENCE

Furlani Foods Inc.

Warehouse Associate

Mississauga, ON

June 2021 – August 2021

- Maintained a clean and safe workplace at bakery, safely transporting 500+ materials and food daily
- Performed a range of warehouse duties in an extremely fast paced environment, packing products, and transporting to shipping area
- Adhere to all safety procedures and assist with supervisors to ensure tasks are being completed by the end of shift, increasing productivity by 70%

Carabram Brampton

Cashier & Speaker

Brampton, ON

July 2019 – August 2021

- Greeted audience to the show, giving instructions to guests on the procedures of the show
- Ensured event and venue was maintained to high standard and booth were displayed neatly, welcoming 2000+ guests
- Carried out 50+ daily transactions on the cash register, including cash, cheques, and refunds
- Successfully handled purchaser's complaints by swiftly resolving issues and calling authority when appropriate

LEADERSHIP EXPERIENCE

DeGroote Finance & Investment Council (DFIC)

Hamilton, ON

Junior Analyst, Accelerator Program

September 2022 – Present

- Swiftly reacting to financial markets and research current events, terminology, and software while teaming with students to manage portfolio of \$100,000 in Canadian and U.S. public equities
- Evaluate company filings and market data, presenting analysis on investment opportunities
- Collaborate with team members in developing slide decks and financial models for investment pitches using research and presentation skills

McMaster Seismic Design Team

Hamilton, ON

Structural Team Member

September 2022 – Present

- Assisted design, modelling, and analysis structures via SAP2000 to resist magnitude 7.0+ earthquakes, adhering EERI regulations with 0 violations
- Prepare full scale models via AutoCAD for laser cutting and construction, Revit for interior design with award winning structures
- Participate in meetings teaching seismic engineering concepts and tutorials, completing tasks given by structural leads weekly

McMaster Women in Engineering Society

Hamilton, ON

Student Ambassador

December 2021 – Present

- Communicated with high school teachers, preparing outreach presentations using Canva and PowerPoint, spreading McMaster Engineering resources to numerous schools
- Collaborated with Women in Engineering ambassadors to empower and promote women to pursue their studies and careers in engineering fields, increasing female enrolment to 40% in incoming class
- Efficiently presenting my journey in McMaster Engineering and productively answering questions, communicating with over 100 students

ADDITIONAL INFORMATION

- **Software:** Bloomberg, Python, Java, C++, MATLAB, AutoCAD, Revit, MS Office, G-Suite, Canva
- **Activities:** 1st Chair Flute Symphonic Band, 1st Chair Bass Drummer, Bharatanatyam Dancer
- **Interests:** Musical Performance, Indian Classical Dance, Cooking, Podcasts, Reading
- **Languages:** English, Ceylon Tamil, Indian Tamil, French

Tanay Goyal

(613)-882-6981 | goylt2@mcmaster.ca | www.linkedin.com/in/tanay-goyal

EDUCATION

McMaster University – DeGroote School of Business

Honours Bachelor of Commerce, Level II – Finance Major, Minor in Innovation

Hamilton, ON

Expected Graduation – 2025

- **Academics:** Cumulative GPA: 3.7/4.0
- **Relevant Coursework:** Finance, Financial Accounting, Macro & Microeconomics, Calculus, Advanced Data Analytics, Managerial Accounting

PROFESSIONAL EXPERIENCE

Valsoft Corporation – Private Equity Analyst

Montreal, QC

Summer Analyst, Private Equity

May 2022 – August 2022

- Researched over 800+ international acquisition targets within the software vertical against firm investment criteria, providing detailed analyses on operations and key metrics for management's use in deploying capital
- Assisted team in performance analysis of \$1.5 bn technology fund, consisting of 75+ portfolio companies
- Created detailed reports and dashboards in Power BI around the tech industry, target companies, and key trends, resulting in a 29% increase in successful engagement with management of potential investment targets
- Drafted confidential information memorandums summaries, along with fundamental valuation models and churn analyses for management's use in decision making
- Transcribed management calls, effectively summarizing key information to be used in deal process
- Analyzed target company's financial statements and created valuation models to support late-stage due-diligence, leading to successful execution of 5+ deals

City of Ottawa – Financial Services

Ottawa, ON

Summer Analyst, Financial Services

June 2019 – August 2019

- Utilized SAP tax code knowledge to perform accounts payable analysis, providing management with dependable information around visa statements
- Managed SAP software, inputting new visa financial statement information, ensuring database integrity and reliability
- Utilized exemplary Microsoft Excel to structure databases, reports, and other analyses, key to the operations of the Ottawa municipal government
- Provided accounts payable and receivable reports for team analysis and audit, ensuring clear and concise information

LEADERSHIP EXPERIENCE

DeGroote Finance & Investment Council

Hamilton, ON

Senior Analyst (Financial Institutions Group), Analyst (Private Markets)

September 2021 – Present

- Researched and analyzed investment opportunities for DFIC's balanced portfolio of Canadian and US equities
- Developed equity investment theses supported by valuation techniques such as DCF and Comparable Companies, and Precedent Transaction methods to present fund recommendations to board of directors
- Led and aided 3 analysts using strong leadership, teamwork, and communication skills

DeGroote Commerce Society

Hamilton, ON

Director of Corporate Relations

July 2022 – December 2022

- Orchestrated sponsorship efforts with 2 of DeGroote's largest clubs, negotiating with external supporters to secure financial support key to club operations
- Maintained and grew relationships with 100+ local and international companies, resulting in McMaster community engagement via attendance, financial support, and marketing
- Brainstormed and delivered 10+ DCS-affiliated events and initiatives to create opportunities for McMaster students, encouraging and growing relationships with external companies, non-profits, and community organizations for the benefit of the DeGroote Community

ADDITIONAL INFORMATION

- **Technical Skills:** Microsoft Office, Power BI, Bloomberg Terminal, Refinitiv Eikon, SAP, Salesforce
- **Activities:** English (native), French (Basic), Hindi (Basic), Urdu (Basic), Private Equity Case Competition (LBO) Finalist, DeGroote 24-Hour Case Competition Winner
- **Interests:** Sports (ice hockey, soccer, and F1), travelling, hiking, athletics

Alp Muratoglu

(416) 805-2527 | muratoga@mcmaster.ca | www.linkedin.com/in/alpmuratoglu

EDUCATION

McMaster University – DeGroote School of Business

Honours Bachelor of Commerce

Hamilton, ON

Expected Graduation 2025

– **Academics:** Cumulative GPA of 3.5/4.0

– **Awards:** Deans' Honour List (2022)

– **Relevant Coursework:** Business Data Analytics, Managerial Finance, Financial Accounting, Introduction to Finance

PROFESSIONAL EXPERIENCE

CIBO Wine Bar

Server

Toronto, ON

May 2022 – September 2022

- Promoted to a server in record time, as the fastest employee to achieve the position within just two months
- Accurately processed transactions using a point-of-sale system. Increased the restaurants sales through effective upselling techniques
- Achieved consistent sales of over \$1500 worth of food and drinks per night
- Demonstrated ability to multitask and handle high volume transactions efficiently and effectively

Elections Ontario

Polling Day Revision Assistant

Toronto, ON

May 2022 – July 2022

- Performed manual revisions and additions to the List of Electors to correct inaccurate information
- Demonstrated strong attention to detail and accuracy in reviewing voter rolls and verifying voter information
- Successfully added over 400 voters to the voting list and manually counted each vote to ensure accuracy

PATIO Yonge+St.Clair BIA

Food Runner/ Server

Toronto, ON

June 2021 – September 2021

- Effectively communicated with the kitchen staff to ensure order were prepared accurately and in a timely manner
- Achieved high levels of customer satisfaction, resulting in positive reviews and repeat business
- Managed multiple tasks simultaneously and ensured everything was running smoothly

LEADERSHIP EXPERIENCE

CIBO Wine Bar

Busser Trainer

Toronto, ON

June 2022 – September 2022

- Developed and delivered comprehensive training programs for bussers, resulting in a 15% increase in efficiency and a 20% reduction in errors
- Evaluated the performance of trainees and provided feedback and guidance to improve skills, resulting in a 10% increase in speed and performance

DeGroote Marketing Association

Chief Operating Officer

Hamilton, ON

December 2022 – Present

- Coordinated and managed the logistics of different events
- Efficiently planned and schedules meetings and bookings to ensure smooth operations
- Established and nurtured relationships with other departments within the club, collaborating with them to find the most effective solutions

ADDITIONAL INFORMATION

- **Software:** MS Office, MS Outlook, LinkedIn, Canva, Power BI
- **Additional Awards:** DeGroote School of Business Achievement Award (\$1000), DeGroote School of Business Entrance Award (\$1,000)
- **Activities:** Financial Markets Course by Yale University, Co-Chair of Case Competitions for DeGroote Operations Association, Fluent in Turkish
- **Interests:** Running (5k Runs), Intramural Sports (Basketball, Football), Hiking, Reading, Podcasts (TED Business, Self Improvement, Personal Growth & Entrepreneurship)

Aarthi Thommandram

(519) 365 4778 | thommana@mcmaster.ca | linkedin.com/in/aarthi-thommandram-bb6607252

EDUCATION

McMaster University – DeGroote School of Business

Honours Bachelor of Commerce, Integrated Business and Humanities

Hamilton, ON

Expected Graduation 2026

- **Awards:** McMaster University Entrance Award (\$3000), DeGroote School of Business Entrance Award (\$2,000), David Feather Family Scholarship (5000\$)
- **Relevant Coursework:** Organizational Behaviour, Microeconomics, Financial Accounting, Leadership Development

PROFESSIONAL EXPERIENCE

Conseil Scolaire Catholique Providence

Math Tutor

Virtual

July 2021 – August 2021

- Tutored incoming high school students for 5+ hours a day to reinforce their math skills, encourage critical thinking, and strengthen their ability to analyze numerical data
- Identified students' individual learning needs and strengths to plan and tailor engaging activities that helped develop their skills

Flapjacks Lunch Shack

Bus Girl

Chatham, ON

November 2019 – July 2022

- Worked 10+ hours part-time during a full-semester course load as bus girl at a popular breakfast place
- Greeted guests and cheerfully served customers with professionalism, timeliness and ease even in high-pressure situations arising from customers and kitchen delays
- Memorized and accurately served items such as drinks, condiments and meals all while cleaning, resetting tables, and replenishing supplies to maintain cleanliness of restaurant and ensure customer satisfaction
- Collaborated with servers to attend to all customer exigencies to provide excellent customer service

LEADERSHIP EXPERIENCE

McMaster University- Degroote Finance and Investment Council

Analyst in the Investment Council

Hamilton, ON

September 2022 – Present

- Worked 5+ hours per week during a full-semester course load as an analyst on the financial institutions team
- Collected and organized data, analyzed financial statements, and performed general research on various corporations to create detailed and informed stock recommendations to the executive team of the Investment Council
- Liaised and collaborated with fellow Investment Council members to pitch investment opportunities in a professional manner

McMaster University- JDCC

Member of the JDCC Incubator Program

Hamilton, ON

September 2022 – Present

- Trained 2+ hours per week to participate in future JDCC case competitions; one of the largest business school competitions in central Canada
- Applied theoretical knowledge through case analysis regarding various business disciplines such as accounting and marketing
- Analyzed cases, identified the company's problem, collected relevant data, determined possible solutions and alternatives and pitched a detailed solution through an extensive presentation in front of colleagues and judges
- Raised funds and participating in a variety of charitable events liaised with JDCC Degroote to support the local community

ADDITIONAL INFORMATION

- **Software:** MS Office, MS Outlook, Canva, TikTok
- **Additional Awards:** The Governor General's Academic Medal (\$250), Lieutenant Governor's Community Volunteer Award (\$250), Entrepreneur of the Year (\$833), Rotary Club Community Involvement Grant (500\$)
- **Volunteering Activities:** OFSSA Statistician (Organized data from sports meets including swimming and track and field), Junior Mentor (Animated leadership workshops for students in the CSCProvidence school board), Maple City Retirement Home Volunteer PSW (caring for and assisting elderly residents with day-to-day tasks), Pharmaceutical Assistant (Assisted pharmacist with paperwork, preparing customer requests, and packing medicine)
- **Interests:** Traveling, Decorating, Fashion, Piano, Dance, Science & Skincare

Alex Stoby

(647) 469-1357 | stobya@mcmaster.ca | www.linkedin.com/in/alexstoby

EDUCATION

McMaster University – Life Sciences (Transferring to Commerce)

Bachelor of Science

Hamilton, ON

Expected Graduation 2026

- **Relevant Coursework:** Calculus, Marketing, Financial Accounting, Entrepreneurship, Micro & Macro Economics, Psychology, Organizational Behavior, Business Data Analytics,

PROFESSIONAL EXPERIENCE

TDSB (Toronto District School Board)

Toronto, ON

After School Tutor

March 2022 – June 2022

- Tutored students in a one-on-one setting to ensure understanding of the material and gave them the undivided attention they needed to succeed
- Successfully created individualized study plans for each student, based on strengths and weaknesses, using software such as MS Word and MS PowerPoint
- Designed and implemented original coursework to address lagging skills in students, resulting in an average improvement of 20% on students' marks.

Café: Fair Trade Initiative (Initiative which seeks greater equity in international trade)

Yokohama, Japan

Volunteer

November 2018 – December 2019

- Successfully communicated with customers to take their orders, and regularly communicated with co-workers and superiors to ensure tasks were completed efficiently
- Engaged with local organizations to promote the Fair-Trade Initiative and successfully boosted outreach by 40%
- Successfully organized and conducted presentations and events to spread the importance of the Fair-Trade Initiative to over 500 people

LEADERSHIP EXPERIENCE

International Committee

Yokohama, Japan

Vice president

April 2018 – December 2019

- Served as the vice president of the committee, with planning and executing events, as well as supervising more than 80 members
- Maintained open communication between teams by facilitating weekly team check-ins using Zoom, resulting in an increase in productivity
- Involved in successfully organizing and running multiple events for the school, including managing a \$1000 budget and inviting guest speakers

MUN (Model United Nations)

Yokohama, Japan

Organizer

November 2017 – November 2019

- Developed and coordinated one of Japan's first MUNs (Model United Nations) held by a school, with over 500 participants from different schools
- Managed all aspects of the conference, including but not limited to logistics, budgeting, and publicity
- Gathered feedback from participants using surveys, which led to an improved conference for next year

Track and Field

Yokohama, Japan

Captain

April 2017 – December 2019

- Organized and led 70 students in daily practices and games and oversaw student performance, and provided feedback to help them improve
- Encouraged team unity by organizing team building exercises weekly, and created a positive environment that resulted in increased morale
- Developed practice schedules using MS Excel and coordinated with teachers and students to ensure efficient use of time and resources

ADDITIONAL INFORMATION

- Software: LinkedIn, Doodly, YouTube Creator Studio, TikTok, iMovie, MS Excel, Instagram shorts, Zoom, Fl Studio,
- Language: English, Japanese
- Activities: DFIC (DeGroote Finance and Investment Council) junior analyst, CFA Institute Research Challenge, Trading stocks
- Interests: Reading (currently reading "Security Analysis"), Trading stocks, Cryptocurrency, Piano, Basketball, Running

Juliana Wiorek

(905) 302-4060 | wiorekj@mcmaster.ca | www.linkedin.com/in/julianna-wiorek/

EDUCATION

McMaster University – DeGroote School of Business

Honours Bachelor of Commerce

Hamilton, ON

Expected Graduation 2025

- **Awards:** DeGroote School of Business Dean's Achievement Award

- **Relevant Coursework:** Data Analytics, Information Systems, Calculus, Introduction to Finance, Accounting, Micro & Macro Economics, Negotiations

PROFESSIONAL EXPERIENCE

Polish Language School

Etobicoke, ON

Polish Language Teacher, Polish School at the Consulate General of the Republic of Poland in Toronto

September 2022 – Present

- Designed, wrote, and implemented engaging lesson plans for a kindergarten class during weekly Saturday classes
- Implemented behavior guidelines and monitored children's interactions to foster a healthy learning environment
- Modified assignments and exercises for students with IEPs and collaborated with administrators to host bi-monthly parent-teacher conferences

Canadian Tire

Mississauga, ON

Cashier, Canadian Tire

May 2021 – January 2022

- Opened and closed registers, assisted in training 5 new cashiers, monitored cash limits and ensured quality customer service
- Operated POS cash register, handling an average of 200 transactions per shift, and verified money counts in cash drawers
- Maintained knowledge of store merchandise and monthly promotions, promoted and distributed company rewards cards

LEADERSHIP EXPERIENCE

DeGroote Finance and Investment Council

Hamilton, ON

Junior Analyst, TMT

October 2022 – Present

- Participated in weekly sessions introducing students to the field of finance, which then allowed me to compete in case competitions, trading simulations and gain other hands-on experiences
- Learned about various roles in the finance industry, completed financial modeling's, and have learned to successfully pitch stocks through investment memos
- Participated in events such as the Bay Street Mixer, Speaker Sessions, "Intro To" Series, Diversity in Finance Conference and more

Polish Scouting Association

Mississauga, ON

Scouting Instructor

September 2017 – Present

- Directed leadership trainings for groups of 30+ participants, and lead weekend-long and summer-long scout camps
- Prepared and instructed weekly meetings, which include teaching songs, culture, traditions, and history to groups of various ages
- Created promotional materials and managed social media accounts, resulting in engagement increase of 60% and 40% follower growth since taking over this area in 2020
- Organized fundraising events to support charitable endeavors, managed and oversaw the distribution of a \$15,000 yearly budget and ensured accurate bookkeeping for multiple scouting groups

Schlegel Villages

Hamilton, ON

Long Term Care

November 2019 – March 2020

- Planned and implemented weekly activities encompassing creative arts, social, physical skills and intellectual stimulation in one-on-one and small group settings within the Long-Term Care sector
- Assisted various seniors affected by dementia and Alzheimer's with daily tasks while providing a safe, comfortable and therapeutic environment
- Aided in the organization and preparation of community events and large group activities for 40+ participants such as Pub Nights, Ice Cream Socials and Board Game Nights

ADDITIONAL INFORMATION

- **Software:** MS Office, MS Outlook, PowerBI, Google Workspace, ZoomInfo, LinkedIn, Canva, Instagram, Eventbrite

- **Additional Awards:** McMaster University Entrance Award (\$1000), DeGroote School of Business Dean's Achievement Award (\$1500 for students entering Business 1 with an average of 92% to 94.99%), Canadian Polish Millennium Grant (for exceptional Community Involvement)

- **Interests:** Playing guitar, rock climbing, cooking

- **Languages:** English, Polish, French

Ahsan Mazhar

(437) 349-5099 | mazhaa8@mcmaster.ca | www.linkedin.com/in/ahsanmazhar

EDUCATION

McMaster University – DeGroote School of Business

Honours Bachelor of Commerce with a Specialization in Accounting and Minor in Computer Science

Hamilton, ON

Expected Graduation 2025

– **Academics:** Cumulative GPA of 3.3/4.0

– **Awards:** Deans' Honour List (2020 - 2021), 1st Place at Experience Ventures National Hackathon (2022)

– **Certifications:** Bloomberg Market Concepts and Adobe Certified Associate in Visual Design using Adobe Photoshop

PROFESSIONAL EXPERIENCE

Toronto Kidz Summer Camp

Toronto, ON

Camp Assistant

August 2021

- Showcased project management skills by planning and executing art activities in specified areas prior to children entering the camp site, achieving smooth execution of the camp's agenda.
- Utilized leadership and interpersonal skills to facilitate camp activities for a group of up to ten children during activities and leisure time, receiving positive feedback from parents and the camp supervisor.
- Demonstrated attention to detail by disinfecting all high-touch areas of the location in adherence to COVID-19 guidelines, ensuring a safe and clean camp environment for children to interact with.

PharmAchieve

Toronto, ON

Video Editor

August 2019 – September 2019

- Edited and mastered 30+ PharmAchieve video lectures using DaVinci Resolve, enhancing the overall quality of each lecture through trimming video length and colour correction.
- Independently troubleshooted and managed technical issues associated with DaVinci Resolve, saving time for management to focus on other tasks and increasing overall operational efficiency.
- Provided constructive feedback on format and editing of lectures and promotional videos, minimizing time to complete projects.

LEADERSHIP EXPERIENCE

DeGroote Finance & Investment Council

Hamilton, ON

Director of Marketing

May 2022 – Present

- Utilized project management software such as Trello and Microsoft Project to lead a team of four designers and develop a system for tracking progress and deadlines, resulting in a more efficient workflow.
- Developed the team's skillset by providing training and guidance on design trends and techniques, resulting in the creation of more standardized and professional designs.
- Successfully designed promotional materials that resulted in an increase of attendance at events by 40% from the previous year.

Mac AI Ventures

Hamilton, ON

Director of Marketing

May 2021 – May 2022

- Effectively developed sponsorship packages and all promotional materials while complying with Mac AI's Brand Guide, resulting in brand consistency through creative design strategies and strong attention to detail.
- Published and edited Mac AI Ventures' first podcast "Fireside Chats", increasing total engagement on Mac AI Ventures' social media pages by 25% from the previous year.
- Maintained and updated web page with current information using WebFlow's Content Management System (CMS), increasing target audience engagement by 12% from the previous year through SEO best practices.

Collegiate DECA McMaster

Hamilton, ON

Vice President of Marketing

April 2021 – April 2022

- Developed organizational skills by designing sponsorship and event packages along with all promotional materials using Canva, leading to an increase in engagement on social media pages by 40% over 90 days.
- Utilized Instagram Analytics and SMO best practices to make data-driven decisions, increasing total followers by 27% over 90 days.
- Displayed strong communication skills by ensuring extensive live coverage on social media of all events such as McMaster DECA Case Competition and other chapter events, resulting in increased awareness of events.

ADDITIONAL INFORMATION

- **Software:** Adobe Creative Suite (Photoshop, Illustrator, etc.), Power BI, Tableau, HTML, Google Analytics, DaVinci Resolve
- **Activities:** Second Year Representative for DeGroote Commerce Society (2021), Membership Team for McMaster Muslim Students' Association (2021), Incubator Delegate for JDCC DeGroote (2020)
- **Interests:** Soccer, Cricket, Machine Learning, Podcasts (FT News Briefing, How I Built This)

Rick Chang

(289) 244-3606 | changr14@mcmaster.ca | www.linkedin.com/in/rick-chang4

EDUCATION

McMaster University – DeGroote School of Business

Honours Bachelor of Commerce

Hamilton, ON

Expected Graduation 2025

- **Academics:** Cumulative GPA of 3.7/4.0, with a focus on finance
- **Awards:** Deans' Honour List (2021 - 2022)
- **Relevant Coursework:** Financial and Managerial Accounting (A-), Introduction to Finance (A), Calculus (A), Business Data Analytics (A+), Introductory Macroeconomics (A+)

PROFESSIONAL EXPERIENCE

DeGroote Finance and Investment Council

Associate, Research

Hamilton, ON

October 2021 – Present

- Constructed a weekly portfolio tracker including risk metrics and 5 dynamic charts using Bloomberg Terminal and Microsoft Excel, providing executives with relevant, accurate and updated information to monitor portfolio performance
- Conducted industry research and monitored stock holdings with a focus on the consumer staples and healthcare sectors, ultimately creating earnings reports and monthly portfolio reviews to support and recommend investment decisions
- Summarized economic, political and financial market news from multiple sources to produce a weekly newsletter for 500+ readers
- Participated in research training sessions, 2 trading simulations, and 20+ networking events with industry professionals

Hudson's Bay Company

Sales Associate

Burlington, ON

June 2022 – Present

- Provided outstanding customer service with a customer-first approach, facilitating \$10,000+ average monthly sales
- Established customer relationships through 100+ Hudson's Bay Mastercard and Hudson's Bay Reward Program registrations
- Demonstrated extensive knowledge of current fashion, jewelry and interior design trends to provide product suggestions
- Delivered outstanding performance in a fast-paced environment during the year's busiest season by maintaining high customer service standards, rapid inquiry responses and contributing to a healthy workplace culture

Hutch's Harbour Front

Line Cook

Hamilton, ON

April 2019 – September 2021

- Worked 20+ hours each week during a full-semester course load at a traffic-heavy restaurant in the Bayfront area
- Led and trained 10+ new employees to perform effectively and integrate into the restaurant's culture and standards
- Carefully managed weekly shipments of ingredients to ensure deliveries were accurate and products were stored efficiently
- Memorized methods for safe food preparation, assembly and presentation for 20+ dishes to provide excellent service to customers

LEADERSHIP EXPERIENCE

James North Baptist Church

Group Leader

Hamilton, ON

October 2019 – Present

- Fostered name-based relationships with 30+ students to boost weekly attendance and create positive contributions to the Church
- Led small group discussions and weekly gym activities to increase participation and build a fun and welcoming environment
- Provided in-depth feedback to church leaders to continually improve programs to fit the needs of the community

Hess Street Elementary School

Basketball Coach

Hamilton, ON

December 2017 – April 2018

- Planned drills and exercises for basketball training sessions to improve the basketball skills of 20+ students
- Coached and advised 15 students during basketball games, ultimately resulting in local playoff contention

ADDITIONAL INFORMATION

- **Software:** Bloomberg Terminal, Refinitiv, Microsoft Office, Google Workspace, Canva, Notion, Zoom
- **Additional Awards:** McMaster University Entrance Award (\$3,000), DeGroote School of Business Award of Excellence (\$3,000)
- **Interests:** Fitness, Basketball (Golden State Warriors), Chess, Cooking, History, Podcasts (The Economist, The Rational Reminder), Reading (The Psychology of Money, Start with Why)

Jawad Khalaf

(416) 897-4882 | jawadkhalaf808@gmail.com | www.linkedin.com/in/jawad-khalaf

EDUCATION

McMaster University – DeGroote School of Business

Honors Bachelor of Commerce

Hamilton, ON

Expected Graduation 2025

– **Academics:** Cumulative GPA of 3.7/4.0

– **Relevant Coursework:** Managerial Finance, Managerial Accounting, Corporate Finance, Business Environment, Financial Accounting, Calculus, Introduction to Marketing, Micro & Macro Economics, Negotiations

PROFESSIONAL EXPERIENCE

Qatar Financial Markets Authority

Financial Analyst

Doha, Qatar

July 2022 – September 2022

– Monitored and surveyed trading sessions to identify significant concerns and raise issues as appropriate to management

– Scanned for illegal market practices such as front-running and price manipulation to identify patterns and contribute to management reports to properly escalate important concerns

– Assisted in research regarding regulations in different emerging markets to ensure compliance with regulatory policies and procedures

Metro Inc.

Produce Clerk

Oakville, ON

August 2021 – October 2022

– Inspected products to ensure quality and freshness to increase customer satisfaction

– Broke down the load and positioned cases of products in the walk-in cooler to preserve freshness of the products

– Rotated products in the cooler and sales floor using the first in-first out method to ensure high quality of the products

– Reinforced safety programs by complying with safety procedures and reported unsafe conditions to store management to protect employees' and customers' well-being

Metro Inc.

Deli Clerk

Oakville, ON

September 2020 – August 2021

– Prepared over 20 different varieties of hot foods to serve to an average of 80+ customers daily when requested

– Communicated with co-workers to ensure work was completed efficiently and effectively

– Ensured the department was clean and ready for the following day to ensure a safe and easy transition for the morning shift

LEADERSHIP EXPERIENCE

DeGroote Finance and Investment Council (DFIC)

Hamilton, ON

September 2022 – Present

Analyst – Macro Sector

– Collaborated with a team of analysts to manage the 30% fixed income allocation of the \$100,000 portfolio

– Analyzed market and company research on a single-name bond and credit ETF using Bloomberg, Excel, and PowerPoint to develop foundational information for the team

– Performed bond valuation and analyzed US credit industry trends establishing key thesis for the pitches

– Presented both pitches to industry advisors, successfully showcasing macroeconomic and credit knowledge to showcase where our 30% fixed income allocation will be used

Crypto Wealth

Market Analyst

Oakville, ON

July 2021 – July 2022

– Created market update reports monthly using technical analysis in Microsoft Excel, expanding the members' knowledge

– Consistently researched different emerging cryptocurrencies in order to update the members on potential investments

– Collaborated with a diverse team of individuals to address the market's outlook to prepare monthly reports for members

ADDITIONAL INFORMATION

– **Software:** MS Office, MS Outlook, LinkedIn, Bloomberg, Power BI

– **Additional Awards:** McMaster University Entrance Award (\$1000), DeGroote School of Business Entrance Award (\$1,000)

– **Activities:** World Scholar's Cup, Debate Club, The Duke of Edinburgh's Award

– **Interests:** Soccer Intramurals, Rubik's cube speed solving, Podcasts (Wall Street Breakfast)

Tejaswi Sarao

(647) 965-4245 | saraot@mcmaster.ca | www.linkedin.com/in/tejaswi-sarao

EDUCATION

McMaster University – DeGroote School of Business

Honours Bachelor of Commerce in Integrated Business & Humanities with Internship

Hamilton, ON

Expected Graduation 2024

– **Academics:** Area of Focus in Finance and Minor in Innovation with distinction

– **Awards:** Entrance Scholarship (\$750)

– **Relevant Coursework:** Corporate Finance, Intro to Finance, Financial Accounting, Managerial Accounting, Data Analysis, Marketing, Intro to Microeconomics, Intro to Macroeconomics, Perspectives to Canadian Business

PROFESSIONAL EXPERIENCE

Canadian Imperial Bank of Canada

Toronto, ON

Analyst- Capital Markets, Client Services, Simplii Financial

May 2022 – September 2022

- Demonstrated intensive organization and management skills through taking on many project management roles to ensure tasks are proceeding according to plan and ensuring clear communication with stakeholders frequently resulting in higher team efficiency.
- Processed regular competitor scans by creating competitor decks and made recommendations on opportunities or areas of concern through the process of reporting, research, and analysis resulting in higher team awareness.
- Shadowed and worked closely with a variety of stakeholders to design and build products while monitoring the market and competitors resulting in a higher amount of evaluation being completed for new opportunities resulting in overall growth.

Mississauga Stairs and Railings

Toronto, ON

Business and Financial Analyst

April 2021 – September 2021

- Demonstrated excellent attention to detail assisting with bookkeeping, reconciliation, accounts payable and receivables, and office file management for over 60 clients ensuring accuracy in all systems.
- Shadowed and helped analyze and compute expenses, labor cost and material cost resulting in overall savings in accounting and accurate financial data.
- Adapted into new roles providing the company flexibility in back up support to the office during the busy work season, which saved expenses by 20%.

TD Canada Trust

Thornhill, ON

Customer Experience Associate

March 2021 – May 2022

- Processed financial transactions like deposits, withdrawals, drafts, and bill payments.
- Assisted a team to complete daily routine tasks and office administration tasks while building a positive, diverse, and equitable work environment.
- Provided comprehensive advice by possessing knowledge of TDCT products and keeping up-to-date with local market and competitive offers.
- Generated new business by advising clients to take advantage of new offers, services, and open new accounts which helps to strengthen relationships and drive volumes while also ensuring clients are well informed and kept up-to-date with bank offerings.

LEADERSHIP EXPERIENCE

DeGroote Finance and Investment Council

Hamilton, ON

Investment Analyst (PUI), Previously: Private Markets Analyst

September 2021 – Present

- Worked together with a team to create stock pitches for 100k+ student led fund alongside presenting investment theses and portfolio recommendations to a board of directors.
- Constructed various financial modelling and valuation methods including DCF, and Comparable Companies Analysis
- Researched several M&A deals while creating company overview decks and transaction analyses by using research tools to extract relevant background material

DeGroote Accounting Association

Hamilton, ON

First Year Associate

September 2020 – May 2021

- Acted as a primary liaison between the association and first-year students at DeGroote School of Business
- Promoted club events to recruit new members and grow the outreach of the association

ADDITIONAL INFORMATION

– **Software:** MS Office, MS Outlook, G-Suite, Slack, PowerPoint, Excel, Adobe Analytics, Jira

– **Languages:** English, Hindi, Punjabi, Urdu

– **Volunteer:** Campaign organization, Long-term care volunteer, Youth outreach volunteer for newspaper company

– **Interests:** Travelling, Dancing, Cooking, Skiing

Bhaavan Singh Bhullar

289-682-7239 | bhullb1@mcmaster.ca | linkedin.com/in/bhaavan-bhullar | Bhaavansingh.me | github.com/Bhaavansi

EDUCATION

McMaster University – Computer Science

Hamilton, ON

Candidate for Bachelors of Honors Computer Science with a minor in Finance

Expected Graduation 2026

- **Awards:** Presidents entrance scholarship valued at \$3000 for incoming students with above an 95% average in high school
- **Relevant Coursework:** Engineering Calculus, Linear Algebra, Intro to Python, Intro to Computational Thinking,

PROFESSIONAL EXPERIENCE

Sale Canada INC.

Hamilton, ON

E-Commerce Manager

February 2020 – August 2022

- Manager for Sale Canada Inc, a 5-person E-Commerce, OEM, and wholesale company focused on providing clients throughout North America with electronics, household items and computer hardware
- Led a team of 3 in social media-based sales and developing new marketing strategies, resulting in an increase in revenue by 8%
- Utilized Facebook commerce and ads manager to effectively market and create product listings for catered audiences, resulting in an increase in customer engagement by 10%, averaging over 3000 views per post
- Analyzed various products and evaluated for profitability, marketability, and market saturation, allowing the company to identify lucrative products, resulting in an increase in yearly sales and revenue

Healthy Planet Canada

Hamilton, ON

On-floor Sales Representative

September 2021 – August 2022

- Sales representative at Healthy Planet Canada, a health food store prioritizing providing customers with vitamins, supplements, and health-based products
- Analyzed and suggested different products for each customer to fit their health concerns, antibiotic dosages, and cost restrictions, resulting in an increase in sales by \$400 daily
- Aided and informed customers about the different uses and effects of supplements, vitamins, dietary aids, probiotics, etc.
- Worked alongside dietitians, nutritionists and doctors and attend product training to further my knowledge of nutrition and diet

LEADERSHIP EXPERIENCE

DeGroote Financial Investment Club

Hamilton, ON

Analyst – Resources

September 2022 – Present

- Analyst on the resources team, analyzing financial statements, equity reports and investor presentations for mining companies
- Responsible for helping create Investment thesis, DCF statements, and utilizing valuation methodologies for stock pitches

Bishop Ryan Health Initiative

Hamilton, ON

Co-founder and President/Project Manager

May 2020 – June 2022

- Organized and delegated responsibilities to 9 students through an initiative involving students, teachers and administrators after recognizing a need for a student voice for physical and mental health at Bishop Ryan Catholic Secondary School
- Conducted school surveys and data collection through social media platforms (Instagram, TikTok, Discord) and presented data to school administrators to advise for further improvements in mental health resources and allocation of school funds
- Managed a discord server with over 300 students and created bots using JavaScript to allow for accurate data collection

TECHNICAL SKILLS

- **Programming:** C#, JavaScript, Python, Haskell, HTML5, CSS3,
- **Frameworks:** React.js, NodeJS, .NET, ASP.NET, WinForms, MongoDB, SQL
- **Developer Tools:** VsCode, Visual Studio, GitHub, Git, Babel, WordPress, Hootsuite, NetSuite

PERSONAL PROJECTS

Oracles of the World – Booking Agency | C#, .NET, ASP.NET, WinForms, TXT

June 2022

- Developed Oracles of the World, a C#, WinForms application that allows a user to book an airplane ticket, cruise line or resort
- Designed the frontend using the WinForms framework, allowing for a streamlined booking process and appealing interface
- Created the backend using C# and TXT files to store user data and allow the user to append data in the text file, which included a user personalized security code to gain access to edit, update, and cancel any bookings made

MapWorks | JavaScript, Babel, HTML5, CSS3

June 2022

- Developed a web app that allows a user to pin locations on a map where they have visited, completed activities or want to visit
- Utilized the Mapbox API alongside JavaScript to develop a visually appealing user interface and perform CRUD applications
- Allowed user to control functionalities using the pinpoints such as adding location, deleting location and updating pins

Renee Etheridge

(647) 473-5405 | etheridr@mcmaster.ca | <https://www.linkedin.com/in/renée-etheridge>

EDUCATION

McMaster University – DeGroote School of Business

Honours Bachelor of Commerce with Internship

Hamilton, ON

Expected Graduation 2025

- **Academics:** Cumulative GPA of 3.5/4.0
- **Awards:** Dean's Honour List (2020 - 2022), Dean's Excellence Award (2020), President's Entry Award (2020)
- **Relevant Coursework:** Corporate Finance, Intermediate Financial Accounting, Micro and Macro Economics, Organizational Behaviour, Calculus, Applied Marketing, HR Management, Securities Analysis

PROFESSIONAL EXPERIENCE

McMaster University

Hamilton, ON

Financial Assistant, Faculty of Health Sciences

May 2022 – Present

- Analyzed department expenses to issue vouchers, wire transfers, procurement card reconciliations, expense reports and journal entries, resulting in an approval rate of over 95%
- Applied McMaster University's financial policies to research and clinical-funding related payments to research institutions across Canada and the USA, ensuring all transactions follow university guidelines as well as federal and provincial tax regulations
- Maintained communication with over 5 departments within the Faculty of Health Sciences to enable accurate and timely processing of transactions to meet payment deadlines, resulting in little to no backlog

Eva's Original Chimneys

Mississauga, ON

Shift Leader/Crew Member

April 2018 – July 2022

- Accurately served 20+ menu items exceeding company standards for time, safety and presentation
- Enthusiastically helped 60+ customers per hour with short wait times by efficiently allocating tasks to up to 6 team members according to their strengths, mitigating concerns amongst customers and employees, and ensuring the store is adequately stocked
- Taught new employees skills related to baking, food preparation, use of store technology, and policy through training procedures to ensure they could consistently produce high quality products

LEADERSHIP AND EXTRACURRICULAR EXPERIENCE

DeGroote Women in Business

Hamilton, ON

Director of Operations

May 2022 – Present

- Budgeted for, designed, and purchased DeGroote Women in Business merchandise for 275 “swag” bags, selling out at the first event with a 20%+ increase in volume of bags produced from the previous year
- Facilitated various aspects of event planning such as catering, securing accessible venues, and technology to hold 10+ events to educate and empower members through networking, panels, a case competition, a conference, and workshops
- Researched and shared valuable information for social media campaigns, including stories of historically impactful women, as well as university and professional experiences

DeGroote Finance and Investment Council

Hamilton, ON

Junior Analyst (PUI), Women's Mentorship Program

September 2022 – Present

- Chosen for the program from a pool of 300+ DFIC applicants to participate in the Junior Analyst program
- Attended weekly sessions to build financial analysis related skills including modeling, stock analysis, and pitching
- Completed weekly deliverables including various investment memos

DECA U McMaster

Hamilton, ON

VP of Events

May 2021-May 2022

- Organized and maintained a database of 50+ potential judges for an annual case competition, resulting in effective collaboration between executives involved in event planning
- Communicated the club's educational and professional goals with industry professionals, securing 30+ judges and speakers
- Guided delegates through 3 training sessions and mock cases in preparation for case competitions to help them acquire practical experience and transferrable skills

ADDITIONAL INFORMATION

- **Software:** Refinitiv, MS Office/Excel (Pivot Tables, Vlookups, Simulation, Solver, TreePlan charts), LinkedIn
- **Additional Awards:** 1st place in case competitions: DECA U Nationals- Advertising Campaign Challenge (2021); DeGroote Business Challenge- Junior Marketing Category (2022)
- **Activities:** Greensuit-Welcome Week Representative, First Year Orientation Program Mentor
- **Interests:** Personal Fitness, Hiking, Skiing, Podcasts, Cooking, Baking, Music

Sara Garzon Huertas

(343) 462-5460 | garzonhs@mcmaster.ca | www.linkedin.com/in/sara-garzon-huertas

EDUCATION

McMaster University – DeGroote School of Business

Honours Bachelor of Commerce

Hamilton, ON

Expected Graduation 2026

- **Academics:** GPA of 3.3/4.0
- **Awards:** National Essay Contest Scholarship “French For The Future” (\$1,000), The Donald Watson Memorial Scholarship (\$1,000)
- Relevant Coursework: Microeconomics, Macroeconomics, Organizational Behavior, Financial Accounting, Business Data Analytics, Introduction to Marketing.

PROFESSIONAL EXPERIENCE

Revera Ogilvie Villa

Server

Ottawa, ON

August 2019 – January 2020

- Served 100+ residents in less than 2 hours with timeliness, professionalism, and ease in a high-pressure environment
- Diligently provided food suggestions and memorized the preferences of each resident to provide optimal and quality service
- Cheerfully greeted more than 100 residents, fostered named-based relationships, and engaged in conversations with residents

Tubes Jujubes

Events Planner & Party Animator

Gatineau, QC

January 2019 – June 2019

- Organized more than 70 birthday parties for children by carefully managing decorations, costumes, and creating innovative games
- Emphasized diversity and inclusion by directing events fluently in English, French, and Spanish depending on the guest’s needs

Lester B. Pearson High school

Tutor

Ottawa, ON

March 2019 – December 2019

- Designed daily exercises for students to improve their communication skills in French which developed their confidence
- Tailored a plan for each student depending on their abilities and skills, which led to them successfully achieving long-term goals and independently hitting their desired targets
- Personalized more than 15 French and Math lessons that appealed to students: which allowed them to learn from a new perspective

LEADERSHIP EXPERIENCE

DeGroote Finance & Investment Council (DFIC)

Analyst, Diversified Industries Group

Hamilton, ON

September 2022 - Present

- Selected from a pool of 300+ students to join the Investment Council and help manage the \$100,000 DSB-Fidelity Student Fund
- Performed fundamental research on Dexterra Group (DXT:TSE) and WELL Healthcare Technologies (TSX:WELL) to assist in the development of a comprehensive company and industry overview: helping identify key market players and revenue drivers.
- Participated in educational sessions taught by senior members which covered investing principles, valuation, and corporate finance
- Utilized Bloomberg to collect key industry data and created slides using PowerPoint to concisely present information

CPP Investment Women’s Leadership conference

Participant

Toronto, ON

November 2022

- Networked with professionals in investment and finance-related careers at CPPIB: including the Senior Managing Director and CFO, where they gave insightful advice for our future careers.
- Participated in a ESG case study and an engaging discussion with more than 40 female identifying students interested in investment

Meeting Di Rimini

Volunteer

Rimini, Italy

Summer 2021

- Communicated clear indications to visitors with professionalism in Italian and ensured they were following all directions properly
- Cheerfully greeted more than 10,000 visitors during the 6-day event and covered additional 7 hours shifts when other volunteers needed support
- Took the initiative to oversee the radio inventory by carefully distributing more than 280 radios per hour, cleaning them effectively, and returning them for future use

ADDITIONAL INFORMATION

- **Languages:** English, French, Spanish, Intermediate Italian
- **Interests:** Martial arts (karate, kung-fu), Baking (cake decoration, cookies, cheesecakes), Playing the piano (Beethoven, Yiruma), Running

Sanya Bajaj

(365) 777-4040 | bajajs7@mcmaster.ca | https://bit.ly/linkedin_sanyabajaj

EDUCATION

McMaster University – DeGroote School of Business

Honours Bachelor of Commerce (Integrated Business & Humanities (IBH))

Hamilton, ON

Expected Graduation: April 2024

- **Academics:** Cumulative GPA of 3.7/4.0

- **Awards:** Deans' Honor List (2020 - 2021), President's Award (95% admission average)

- **Relevant Coursework:** Introduction to Finance and Corporate Finance, Financial and Managerial Accounting

PROFESSIONAL EXPERIENCE

The Toronto-Dominion Bank (TD Canada Trust)

Customer Experience Associate

Burlington, ON

June 2021 – September 2022

- Delivered quality customer experiences in a fast-paced environment and recommended and implemented operational improvements where opportunities existed
- Processed financial transactions - such as deposits and withdrawals - accurately as per standardized operating procedures, and fostered a strong sense of risk management
- Helped build a positive, diverse, and equitable work environment by collaborating and demonstrating teamwork and leadership
- Achieved assigned goals and business objectives by efficiently communicating banking solutions and completing business processes in a timely and accurate manner

KLCA Chartered Professional Accountants

Customer Service Representative

Oakville, ON

March 2021 – May 2021

- Ensured projects aligned with revenue, productivity, customer loyalty, employee satisfaction and value creation objectives
- Provided a positive client experience by understanding and meeting service transaction needs quickly, professionally and accurately
- Identified customer needs to recommend appropriate products/services, leading to mutually beneficial sales opportunities that led to strong customer satisfaction and loyalty

ASL Distribution Services, Inc.

Sales Representative

Oakville, ON

July 2019 – August 2019

- Attended sales meetings, marketed products, negotiated, and communicated with potential clients, while demonstrating passion and strong interpersonal skills to identify qualified leads
- Proactively connected with qualified clients to deliver outstanding customer service experiences and build strategic professional relationships for future sales opportunities
- Supported customer requests for services, including handling transactions and customer inquiries with close attention to detail and a high level of professionalism

LEADERSHIP EXPERIENCE

Jeux de Commerce Central (JDCC) - McMaster

Financial Delegate

Oakville, ON

June 2022 -- Present

- JDCC is the largest undergraduate business competition in Central Canada
- Built critical case analysis and public speaking skills through club practices and constructive feedback from industry professionals and other team leaders
- Learnt from DeGroote professors and industry professionals to grow skillset and network, while giving back to the community through engagement and volunteer work

DeGroote Finance & Investment Council

Junior Analyst

Hamilton, ON

September 2022 – Present

- Evaluated company filings and industry/market data to present analysis on potential investment opportunities
- Collaborated with other group members in developing slide decks and financial models for investment pitches – bolstering interpersonal, leadership and research skills

ADDITIONAL INFORMATION

- **Software:** MS Office, G-Suite, Canva, Zoom, Slack, Discord

- **Languages:** French (DELF B1), Hindi (Native language), Urdu (Professional proficiency), Punjabi (elementary proficiency)

- **Activities:** VP of Arts (choreographer), volunteer at Burlington Humane Society, member at Oakville Badminton Club

Julia Motriuk

(647) 461-8259 | motriukj@mcmaster.ca | www.linkedin.com/in/juliamotriuk/

EDUCATION

McMaster University – DeGroote School of Business

Honours Bachelor of Commerce; Minor in Innovation

Hamilton, ON

September 2021- April 2025

– **Awards:** McMaster and DeGroote School of Business Award (\$2,000)

– **Relevant Coursework:** Finance, Financial Accounting, Managerial Accounting, Data Analytics, Information Systems

PROFESSIONAL EXPERIENCE

Ukrainian Credit Union Limited

Credit Filing Clerk

Toronto, ON

May 2022 – August 2022

– Managed Successfully inputted data into the Fiserv system, resulting in accurate and up-to-date records
– Meticulously filed documents that were selected for auditing ahead of schedule by an average of 2 days
– Maintained accurate records for both commercial and mortgage properties using excel spreadsheets
– Liaised between many law firms to compile accurate reports on a total of 328 properties, ensuring the smooth running of operations

La Rose Pharmacy

Toronto, ON

Pharmacy Clerk

April 2019 – April 2020

– Successfully helped store customers with pharmacy services, general store questions and locating products, leading to an increase in sales
– Processed an average of 60 pharmacy payments per shift by ringing up customers on the cash register and handling cash and credit transactions
– Maintained optimal stock levels by checking deliveries, counting inventory and monitoring expiration dates which resulted in 0% stock outs
– Conducted regular checks of expiry dates and removed outdated products from shelves according to company policy

LEADERSHIP EXPERIENCE

DeGroote Finance & Investment Council (DFIC)

Hamilton, ON

Corporate Relations Associate

October 2022 – Present

– Collaborate with VP of Events and other associates on my team to help plan events for members with over 60 industry professionals and school alumni
– Build and maintain relationships with corporate partners and alumni resulting in increased funding and support for the organization
– Manage corporate database by updating corporate contact information to ensure all proper sources are listed

McMaster Ukrainian Students' Association

Hamilton, ON

Vice President Fundraising

September 2022 –

Present

– Develop and implement a year-round communication plan for donor recognition to increase donations by 8%
– Coordinate with the Fundraising team to ensure sponsorships for all events
– Manage budget of \$6000 to develop and implement the communications plan to successfully run activities

Secretary

September 2021 – April 2022

– Managed the emailing system to ensure all members were updated on upcoming events
– Prepared meeting agendas, took minutes during executive meetings, and compiled memos for the club
– Assisted with coordinating and scheduling 10+ events and activities, ensuring successful execution with minimal conflict

ADDITIONAL INFORMATION

– **Software:** MS Office, MS Outlook, G-Suite, ZoomInfo, YouTube Studio, Fiserv, Power BI

– **Languages:** Ukrainian, Polish

– **Additional Awards:** UCU Matura Scholarship, SuitUp Case Competition 2nd Place

– **Activities:** Barvinok Ukrainian School of Dance, DeGroote Women in Business, DeGroote Consulting Association

– **Interests:** Ukrainian Folk Dance, Travel Vlogging (Montreal, Chicago, Portugal, Germany, Netherlands, France, Ukraine and Poland), Architectural Photography

Zachary Mazza

647-966-9745 • mazzaz@mcmaster.ca • www.linkedin.com/in/zackmazza/

EDUCATIONAL SUMMARY

Honours Bachelor of Commerce, Level 4

DeGroote School of Business, McMaster University

September 2019 – Present

- Area of focus: Finance, Pursuing Minor in Innovation
- Cumulative GPA: 3.8; Dean's Honours List 2020-2022
- Received Entrance scholarship, Fall 2019

NUS Business School, National University of Singapore

January 2022 – April 2022

- Concentration in Strategy, Culture and Consumer Behaviour

WORK EXPERIENCE

Financial Analyst (Wealth Management CFO Group & Group Risk Stress Testing)

RBC DSD, Toronto, ON

May 2022 – December 2022

- Analyzes and runs reports on revenue and expenses to support senior executives of Wealth Management Canada
- Write codes in VBA to streamline processes for reading external macro reports to conduct complex enterprise stress tests

Summer Intern WMC Due Diligence (WMC CB)

RBC DSD, Toronto, ON

June 2021 – August 2021

- Contributed to the efficiency and accuracy of hundreds of WMC International clients by supporting the team and IA's

Rookie League Camp Director and Senior Lead

Jays Care Foundation, Toronto, ON

June 2017 – August 2020 (Seasonal)

- Designed and created interactive and compatible virtual and in-person summer camp for children aged 6-12
- Coached senior staff to further develop their competencies as facilitators, role models, and leaders

PROFESSIONAL DEVELOPMENT

Degroote Finance and Investment Counsel (DFIC) Investment Analyst

McMaster University, Hamilton, ON

Jan 2023 - Present

- Create complex models and research reports to support portfolio manager in Telecomms, Media and Tech (TMT)
- Pitched a stock to the Board of Directors to support the DFIC Balanced Fund

MARS Apprentice

McMaster University, Hamilton, ON

May 2021 – May 2022

- Created and presented case strategies to industry professional learning partners like Microsoft and Canadian Tire
- Deep research and analysis of reports, data-sets and financials to find insightful information for companies issues

Greensuits First Year Orientation Rep

McMaster University, Hamilton, ON

May 2021 – October 2021

- Lead and encourage participation of first year business students at McMaster during Welcome Week events

Assistant Defensive Coach, Youth Football

Scarborough Thunder Youth Football Organization, Scarborough, ON

May 2022 - Present

- Four times a week, coached 30+ kids aged 12-14, the specialized skills to compete against other cities at a high level

AWARDS AND SPECIAL RECOGNITION

- Exchange Ambassador Award (\$1,500) January 2022
- Placed first in RBC/DeGroote Case Challenge for Marketing and Communications division January 2021
- Placed third in DeGroote Entrepreneurship Case Challenge February 2021
- Ted Rogers Scholarship (\$10,000) - Awarded for dedication, distinct performance and leadership August 2019
- Jays Care - Received Leadership Award for excellence and outstanding leadership qualities August 2017-2018
- OCS High School - Received Leadership in Athletics award for dedicated leadership through sports June 2019

ADDITIONAL INFORMATION

- **Software:** Bloomberg, MS Office (Macros + VBA), ZoomInfo, G-Suite, Python, Oracle EPM, TM1, PeopleSoft
- **Interests:** Football, Movies, Screenplays, Podcasts (Tim Ferris Show, Diary of a CEO), Reading, and Travel

Kira Cherevaty

60 Glenfern Ave, Hamilton, ON | (289) 673-1313 | kcherevaty@hotmail.ca

EDUCATION

McMaster University

Honors Bachelor of Commerce, 3.9 GPA

Hamilton, ON

Expected 2024

- **Awards:** National Bank Women in Capital Markets Scholarship, Dean's Honours List 2021, Vale Canada Reserved Scholarship, Ontario Scholars Award

LEADERSHIP EXPERIENCE

Macro Investment Council, Senior Analyst

DeGroote Finance and Investment Council

Hamilton, ON

Fall 2021 - Present

- Collaborate with fellow analysts to analyze fixed-income securities and the effect of their relation to the macro environment
- Study and prepare credit pitches on corporate bonds for the security to be bought with the clubs' funds
- Search Bloomberg and Refinitiv software for company data, surrounding outstanding debt and financial performance

Debits and Credits Case Competition

DeGroote Accounting Association

Hamilton, ON

November 2021

- Achieved second in an accounting-based case challenge to determine which monetary decisions in line with the GAAP would best benefit both parties involved while optimizing resources
- Managed time efficiently in a team of two to evaluate and organize the case within 24 hours in order to display our strategy to a panel of judges clearly and confidently

WORK EXPERIENCE

National Bank

Debt Capital Markets Intern

Montreal, QC

May 2022 – August 2022

- Assist in the origination of corporate bonds for institutional clients through creating pitchbooks and analyzing security performance on Bloomberg to develop an optimal financing structure
- Conduct future indicative pricing updates for clients to determine the successful placement of a new issue
- Preparing internal and external market updates read by over 500 professionals to provide an outlook on sentiment and activity in the Canadian bond market

General Bread & Pastry

Apprentice Baker

Hamilton, ON

May 2021 – December 2021

- Manage time effectively to mix, weigh, shape, proof and bake over 800 buns a shift delivered to wholesale clients around Hamilton given their requested delivery times
- Uphold kitchen standards to work in a cleanly and well sanitized environment at all times
- Ensure precision and accuracy when baking to deliver consistent products in line with client expectations

Starbucks

Barista / Barista Trainer

Hamilton, ON

May 2019 - September 2021

- Prepare individualized drink requests and memorize over 100+ beverage recipes while providing creative suggestions on orders that customers may enjoy increasing sales
- Coached new employees by demonstrating best practices and giving directions to enable new team members to contribute within a short period of time, and reduce stress in the workplace
- Boosting customer connections to amplify a positive work environment and to retain loyal customers who are pleased with each visit

OTHER

Experiences: Good Shepard's Youth Shelter (Remote Baker, Volunteer) from January 2021 to June 2021, Good Shepard's Men's Shelter (Food preparation, Volunteer) from October 2019 to May 2022

Athletics: Girls Competitive Hockey from 2016 to 2020

Language: French Immersion Certificate

Erin Leitzinger

(289)-659-1633 | leitzine@mcmaster.ca | www.linkedin.com/in/erinleitzinger

EDUCATION

McMaster University – DeGroote School of Business

Hamilton, ON

Bachelor of Commerce with Internship; Specialization in Finance and Minor in Innovation

Expected Graduation 2026

- **Awards:** The DSB achievement award (\$1,000), The DSB Deans Entrance Award (\$1,000)
- **Relevant Coursework:** Managerial Finance, Introduction to Finance, Managerial Accounting, Decision Making with Data Analytics, Human Resource Management, Operations, Information System in Technology

PROFESSIONAL EXPERIENCE

The Waterdown Taphouse & Grille

Hamilton, ON

Hostess

May - September 2023

- Communicated professionally with customers while resolving queries in person and over the phone resulting in a positive first impression of the restaurant.
- Proactively monitored and managed front-of-house inventories, consistently ensuring that inventory levels remained optimized and free of excess, resulting in effective utilization of resources and a streamlined process.
- Demonstrated strong organizational and problem-solving skills by effectively implementing the floor plan throughout each shift, ensuring that the restaurant was not overbooked maintaining a smooth flow of operations while providing exceptional customer experiences.

Tim Hortons

Hamilton, ON

Team Member

December 2018-August 2023

- Established strong customer relationships by providing personalized takeout experiences by engaging in meaningful conversations.
- Worked exceptionally well in a team environment and assisted with training new employees precisely, leading to increased productivity.
- Proved to work efficiently in a fast-paced environment while greeting customers, operating tills, and maintaining a clean storefront, while successfully serving over 100 customers a day.

LEADERSHIP EXPERIENCE

DeGroote Finance & Investment Council

Hamilton, ON

Director of Human Resources

January 2023- Present

- Displayed exceptional planning and organization skills while planning for social events and completing tasks promptly.
- Utilized proficient written communication skills while developing anonymous surveys, fielding student complaints, and helping students who need support ensuring complete satisfaction among members.
- Initiated weekly meetings with other executives to address any feedback; which led to an increase in club satisfaction of 20% within two months.

McMaster's Formula for Our Future

Hamilton, ON

Social Media Coordinator

September 2022-Present

- Acted as a key liaison in the planning and executing of events by collaborating with various members of the club resulting in a strong attendee turnout of over 30 members
- Promoted multiple fundraising events through the club's social media account increasing club awareness and resulting in donations to the club of over 200 dollars.

ADDITIONAL INFORMATION

- **Software:** MS Office (Word, Excel, etc.), Canva, Zoom, Teams, Google Drive
- **Activities:** DeGroote Women in Business, DeGroote Summit
- **Interests:** Fashion, Makeup, Sustainability, Traveling, Cats



DEGROOTE FINANCE & INVESTMENT COUNCIL

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Delegates

Shiza Jawad

(437)-224-8377 • Milton, ON • shiza221@gmail.com

EDUCATION

McMaster University - DeGroote School of Business

Honours Bachelor of Commerce, Level II - Finance/Accounting Major

Hamilton, ON

- **Academics:** Cumulative GPA of 3.3/4.0

- **Relevant Coursework:** Financial Accounting, Marketing, Macro & Microeconomics, Calculus, Data Analytics

Humber College - Real Estate Salesperson Program

- Enrolled in Course 3 out of 5 - Real Estate Transactions

Etobicoke, ON

Expected Completion - 2023

PROFESSIONAL EXPERIENCE

Sephora

Milton, ON

Beauty Consultant

July 2022 - Present

- Initiating service consultations by asking open-ended questions to learn the clients preferences and needs in order to reach clients' financial goals and tailor the services to meet their specific requirements
- Analyzing sales data and identifying trends to inform business decisions and improve sales performance, resulting in increased growth and revenue
- Consistently learning new trends and product knowledge and implementing it towards my clients to reach the highest level of client satisfaction
- Working collaboratively with a team to achieve sales goals and drive revenue, exceeding sales goals by 20% over the past quarter
- Accurately tracking stock levels and analyzing past sales data in order to predict demand and optimize ordering, resulting in an increase in sales and online orders

Match Retail

Halton Region, ON

Independent Contractor

February 2022 – September 2022

- Performed cosmetic relines' to execute high-quality product displays for prominent brands, including Maybelline and Revolution, during seasonal product launches and changes in product layout
- Contributed to the successful execution of product marketing strategies by ensuring optimal product placement and presentation, leading to increased sales and customer engagement
- Demonstrated strong project management skills and the ability to manage multiple projects simultaneously, resulting in the successful delivery of 8+ cosmetic relines' in a weeks time
- Collaborated and coordinated effectively with team members to ensure timely completion of projects, leading to improved delivery timelines and increased productivity

Larachi by Naumaan Ijaz

Milton, ON

Server/Hostess

September 2020 – July 2021

- Performed exceptional cash handling and reconciliation skills, resulting in accurate error-free cash and credit card transactions, and the successful reconciliation of cash drawers at the end of each shift
- Thrived in a fast-paced and high-stress environment, demonstrating the ability to multitask and manage competing priorities, resulting in increased productivity and team success
- Accommodating requests for dietary restrictions by acting as a liaison between customers and kitchen staff, leading to increased customer satisfaction and loyalty

EXTRACURRICULARS

McMaster University Pakistani Student Association (PSA)

Hamilton, ON

Event Planner

September 2021 – May 2022

- Project management, including coordinating multiple vendors and stakeholders and ensuring that projects are completed on time and within budget

ADDITIONAL INFORMATION

- **Technical Skills:** Microsoft Office (Word, Powerpoint, Excel), MS Power BI, Social Media, Video & Digital Creation
- **Soft Skills:** Teamwork, Problem Solving, Communication, Adaptability, Critical Thinking, and Time Management
- **Other Skills:** Bilingual in English & Urdu, Budgeting, Data Gathering/Analysis, Customer & Client Relations, Vendor Relations, Trend Analysis, Inventory Management, Customer Service

Habib Ahmed

(289)-489-8389 | Ahmedh70@mcmaster.ca | <https://www.linkedin.com/in/habib-ahmed-72b343190/>

EDUCATION

McMaster University – DeGroote School of Business

Hamilton, ON

Honours Bachelor of commerce

Expected graduation 2025

- **Academics:** Cumulative GPA of 3.5/4; Specialization in Finance
- **Awards:** Dean's Honour List (2021 - 2022)
- **Relevant Coursework:** Introduction to Finance, Managerial Accounting, Information Systems in Management, Decision Making with Analytics, Managerial Finance, Operation Management, Human Resource Management

PROFESSIONAL EXPERIENCE

Wesley Urban Ministries

Hamilton, ON

Youth Mentor

June 2022 - Present

- Implemented and executed innovative youth development programs, including mentoring, job readiness, and life skills training, to drive improved outcomes for youth and their families, and to foster resilience and self-sufficiency.
- Built positive relationships with youth, their families, and community partners, and served as an advocate for the needs and rights of youth.
- Contributed to the development of the company's reputation as a leader in the field of youth services, by delivering outstanding and innovative programs.
- Developed and implemented a mentoring program that resulted in an 80% increase in high school students completing assignments and homework.

Self-Employed

Hamilton, ON

Graphic Designer

September 2020 - Present

- Collaborated with clients to understand their design needs and develop solutions that met their goals and objectives, fostering a culture of communication and trust, and delivering results that exceeded their expectations.
- Managed multiple projects simultaneously, meeting tight deadlines and delivering high-quality work on time.
- Provided a wide range of design services to clients, including logo design, branding, print design, and digital design.
- Gained experience and developed expertise in different areas of collaborating, such as communication, decision making, and problem-solving.

Mustard Seed Co-Op

Hamilton, ON

Digital Marketing Associate / Sales Associate

June 2017 – August 2020

- Provided support to the senior digital marketer and the team in various tasks, contributing to the overall success of the marketing department.
- Assisted in training and leading a team of sales associates during peak hours, resulting in an increase in productivity and customer satisfaction.
- Skilfully processed customer transactions using the POS system, displaying proficiency in handling cash and credit card transactions with accuracy and efficiency.

LEADERSHIP EXPERIENCE

Wesley Urban Ministries

Hamilton, ON

Adobe Illustrator Tutor

June 2022 – Present

- Successfully mentored and trained 10 students in the use of Adobe Illustrator software, resulting in their improvement and advancement in their illustration and design skills.
- Assisted students in the development of their technical and creative skills, including vector graphics, image editing, and design concepts.

ADDITIONAL INFORMATION

- **Software:** Microsoft Office, Microsoft Outlook, G-Suite, Figma, Adobe Photoshop, Adobe Premium Pro, Adobe Illustrator, Canva, Goal Seek, VLOOKUP, Decision Tree, Power BI
- **Activities:** Participating in experiential learning competitions and conferences; past: DeGroote Summit and Canadian Marketing League, scheduled to compete in: Ted Rodgers Management Conference
- **Interests:** Basketball, Soccer, Fashion, Design, Podcasts (The Diary of a CEO, How I built this), Photography, Art

EDUCATION

Honours Bachelor of Commerce, Level 2 <i>DeGroote School of Business, McMaster University, Hamilton, ON</i>	September 2021 - Present
<ul style="list-style-type: none">• Area of Focus: Finance• Current GPA – 8.4 (12-point scale)• Anticipated Completion: May 2026	

LICENSES & CERTIFICATIONS

- Ontario Scholar Award – granted by the Ontario Ministry of Education for the year 2021

JOB EXPERIENCE

Sales Representative

Suzy Shier, Mississauga, Ontario. July 2021– November 2022

- Meticulously handled POS system interactions including credit and cash while actively engaging with customers leading to seamless and accurate cash flow
- Gained marketing and sales experience by advertising promotions, explaining company policies, selling store loyalty cards, and adapting to customer needs to ensure customer loyalty
- Improved customer shopping experience by utilizing product knowledge to provide personalized recommendations that resulted in an increase in sales revenue
- Worked on a team with other sales associates and managers to boost sales goals, conversion, and units per transaction through constant communication and collaboration

CAREER-RELATED SKILLS

Computer proficiency

- High understanding in the use of Microsoft Excel to perform complex calculations and data analysis, as well as the ability to execute Excel's strong advanced features including Pivot tables, Simulation, Scenario analysis, Linear programming, Solver, Sensitivity analysis, and Decision tree models.
- Well versed in the use of Power BI, with the ability to create and publish interactive data visualizations and dashboards allowing me to aid in solving business problems by connecting various data sources, to performing data transformations, and modeling.

Communication

- Demonstrated strong communication through my ability to efficiently convey ideas and information in both written and oral forms leading me to excel in group projects and presentations with classmates
- Excellent verbal and written ability in English and Urdu which has allowed me to connect with a diverse group of individuals and expand my communication skillset

INTERESTS

- General member of **DeGroote Finance & Investment Council (DFIC)**
- **Art** - expressing creativity through painting nature landscapes as well as Arabic style calligraphy
- **Traveling** – been to over 10 different countries while learning about new cultures, people, and history

Aniket Jassal

(416) 453-7220 | aniketjassal@gmail.com | <https://www.linkedin.com/in/aniket-jassal-640338186/>

SUMMARY OF QUALIFICATIONS

- Exhibited remarkable teamwork and leadership abilities as an administrator, ambassador, and vice president through various experiences.
- Excellent interpersonal and problem-solving skills, with the willingness to work and learn.
- Demonstrated adaptability and flexibility by working and adjusting in a wide range of fast paced environments.

EDUCATION

Honours Bachelor of Commerce

DeGroote School of Business – McMaster University, Hamilton, ON

September 2020 - Present

- Entrance Scholarship, 2020
- Expected Completion: 2024

WORK EXPERIENCE

Commerce Ambassador

DeGroote School of Business – McMaster University, Hamilton, ON

October 2022 - Present

- Planned and managed student engagements for admissions at the DeGroote School of Business
- Represented DeGroote at recruitment events and engagements throughout the year
- Shared personal experiences, provided information, and built relationships to help recruit students to the program

Director of Merchandise

McMaster Music Industry Club, Hamilton, ON

August 2022 - Present

- Sourced, managed, and curated clothing for the McMaster Music Industry Club for its members and executives
- Observed the inventory, buying process of different apparel and negotiated with the suppliers

Summer Student Administrator

Cascade Corporation, Mississauga, ON

July - August 2019

- Engaged in different departments of the company to conduct administrative duties
- Scheduling appointments, archiving company files, assisting/speaking with clients

Ambassador

International Humanitarian Peel Youth Council, Peel Region, ON

September 2019 – June 2020

- Successfully improved collaboration skills by working with schools in the Peel District School Board (PDSB) to raise money for humanitarian initiatives through selling tickets and hosting information sessions
- Enhanced critical thinking skills by determining logistical operations for fundraising events, namely a winter semi-formal
- Gained interpersonal skills by working and engaging in meaningful conversations with different people from around the world

Vice President of Human Resources

Race Space (JA Central Ontario), Brampton, ON

October 2019 - April 2020

- Led a team of 20+ students to understand the fundamentals of employee motivation and perception
- Demonstrated responsibility by being trusted with leading a team to manage the HR of an entrepreneurial venture
- Multitasked with finance and marketing departments to achieve revenues over \$15,000 within 7 months

CAREER RELATED SKILLS & INTERESTS

Technical Skills: Google Suite, Microsoft Excel, Microsoft PowerPoint, Microsoft Word

Interests: Basketball, Travelling, R&B (Music), Pinterest

Youna Aboud

Milton, ON | LinkedIn: <https://www.linkedin.com/in/youna-aboud/> | 647-879-0037 | aboudy1@mcmaster.ca

EDUCATION

Honours Bachelor of Commerce, Level 2

DeGroote School of Business, McMaster University,

Hamilton, ON

Graduating May 2025

- Dean's Honour List 2022

- Member of Golden Key Honour Society for being amongst top 15% of class, September 2022 – Present

WORK EXPERIENCE

Summer Camp Counsellor

Camp KidsTown

Milton, ON

July 2022-August 2022

- Fostered creativity and critical-thinking by organizing crafts, puzzles, and recreational sports for 30+ children aged 5-12.
- Effectively communicated with other counsellors to problem-solve and conflict-manage any issues, ensuring concordance between us all.
- Demonstrated leadership by enforcing rules and regulations, maintaining a safe and inclusive environment for every child.

Research Assistant

Country Heritage Park

Milton, ON

June 2021-June 2022

- Transcribed all relevant data and articles using Microsoft Word and Excel, maintaining organization and ease of access.
- Collaborated with colleagues to compose a written essay, which concluded all our findings and successfully addressed our hypothesis.

Shift Lead

Burger Factory

Milton, ON

September 2018-June 2020

- Delegated tasks according to the personal strengths of each crew member, resulting in efficient completion of the required duties.
- Managed three workstations at once (cash, grill, sides), effectively multitasking while overseeing a team of five other employees.

LEADERSHIP EXPERIENCE

Mentor

First Year Orientation Program

Hamilton, ON

September 2022-Present

- Provided guidance and support to two first-year commerce students, assisting with all things regarding their academics, social life, and mental health through weekly check-ins to aid in their overall well-being.
- Organized various activities alongside other mentors which promoted socialization and inclusion for the mentee students in order for them to build their own community at the university.
- Attended FYOP (First Year Orientation Program) networking events with mentees, encouraging them to engage with other students by initiating conversations to strengthen their interpersonal skills.

Welcome Week Greensuit

DeGroote Commerce Society

Hamilton, ON

August 2022-September 2022

- Assisted over 800 commerce students move into residence and answered any questions they or their parents had regarding the university using strong interpersonal skills, organization, and initiative.
- Facilitated campus tours, directed traffic, and ran campus presence alongside 9 other student representatives, ensuring a welcoming environment for first-year students and a smooth transition to the university.

SKILLS

Skills:

- Proficient in Microsoft; Power BI, Excel, Access, Word
- Arabic: Strong verbal communication skills

Zainab Khan

(416)-832-9121 | khanz80@mcmaster.ca
www.linkedin.com/in/khan-zainab

EDUCATION

Honours Bachelor of Commerce with Internship, Level 3 <i>DeGroote School of Business, McMaster University, Hamilton, ON</i>	September 2020 - Present
<ul style="list-style-type: none">• Area of Focus: General, Minor: Economics and Innovation• Entrance Scholarship, 2020-2021• Dean's List, 2020-2021• Anticipated Completion: April 2025	

SKILLS AND QUALIFICATIONS

- Intermediate proficiency in Microsoft; Word, PowerPoint, Excel
- Urdu: Intermediate verbal communications and Beginner written skills

WORK EXPERIENCE

Sales Stylist <i>Levi's Strauss & Co., Halton Hills, ON</i>	June 2022 – Present
<ul style="list-style-type: none">• Communicated positively with over 65 customers daily to create a healthy work environment which led to greater customer satisfaction.• Used strong relationship management to provide customers with assistance and information on merchandise and product features, upholding brand standards and values to ensure customer satisfaction.• Maintained consistent professionalism and used problem-solving abilities to resolve disputes among customers when conflict occurred, resulting in building rapport.	

EXTRACURRICULAR AND VOLUNTEER ACTIVITIES

Co-Chair <i>First Year Orientation Program, Hamilton, ON</i>	November 2022 – Present
<ul style="list-style-type: none">• Leveraged external connections to host networking opportunities and academic events for over 125 mentors and mentees, to further enhance business knowledge and provide industry support to participants.• Delegated tasks to a team of three individuals to plan and carry-out logistics and marketing of events, to meet deadlines and ensure overall quality standards of the committee were being met.• Managed all paperwork, budgets, and bookings alongside co-chair using organizational skills, resulting in events running smoothly and problem-free.	

DeGroote Ambassador <i>McMaster University, Hamilton, ON</i>	October 2021 – Present
<ul style="list-style-type: none">• Presented in virtual panels as a representative for the DeGroote School of Business, effectively communicating answers to questions of general inquiry regarding the commerce program, motivating well-rounded and passionate students to join the DeGroote community.• Implemented attention to detail when reviewing over 60 supplementary applications of incoming students, based on a grading scheme to determine the most qualified individuals to recruit for the DeGroote School of Business.	

Ahmad Khan

(647) 528-7551

Khana436@mcmaster.ca | <https://www.linkedin.com/in/-ahmad-khan->

EDUCATION

Honours Bachelor of Commerce, Level 2

September 2021 - Present

DeGroote School of Business, McMaster University, Hamilton, ON

- Anticipated Completion: May 2025

WORK EXPERIENCE

June 2022 – November 2022 | Bookstore Sales Associate | Sheridan College

Mississauga, Ontario

- Assist customers in finding the products they were searching for, either in-store or through the online portal.
 - Use my clear and proficient communicational skills to assist in addressing customer queries and fulfill orders online through a company-created interface.
 - Delegate with my coworkers on dividing responsibilities as I was the most senior worker which helped to maintain a high level of efficiency and organization within the store.
- Managing the number of customers entering the store and limiting it to maximum capacity due to COVID-19 protocols and rule implementations.

March 2020 – Present | Creative Director and Director of Sales | AK_Restores_Kicks

Mississauga, Ontario

- As sole entrepreneur with a keen interest in the sneaker and streetwear marketplace, I setup my own business.
- My roles included calculating the estimated inflation on goods using excel, being able to create revenue from the sales, designing a clean and professional aesthetic and also providing great customer service.
- Within this venture, I created accounts on numerous E-Commerce platforms in which I would sell and source various articles of clothing along with sneakers to the after-market.
- To this date I have achieved an average rate of return on sold products of 63% with a 4.9/5-star rating on the Grailed online marketplace application.

CAREER-RELATED SKILLS

Strong Computer Proficiency

- In charge of creating a developing excel sheets to keep track of inventory and price fluctuations for high quantities of exclusive sneakers for after-market sales.
- By using my excel skills it allowed the business to be more organized and focused on the task at hand, reducing critical time being spent looking for information.

Easily Motivated to Take on New Challenges

- Entrepreneurial initiative and COMPSCI intro course during my free time.
- By using my natural inclination to learn and try new things I took it upon myself to try new activities that will help me develop important skills and abilities that I can correlate to my future positions.

LICENSES & CERTIFICATIONS

- Certificate of Concentration in Business Studies** (June 2021)
- CPR** (February 2021)
- First Aid** (February 2020)

EXTRACURRICULAR AND VOLUNTEER ACTIVITIES

May 2019 – August 2021 | SHSM – Business (Specialized High School Major)

- Ministry-approved specialized program that enabled me to modify my high school studies and focus on business-specific courses.
- This program helped me by exposing me to different business sectors, understanding how they function and further developing my business and communicational skills through talking with individuals with actual industry experience.

July 2019 – September 2021 | Mississauga Welfare Centre

- Prepared orders full of essential goods such as flour, sugar, and water for the less fortunate
- Helped to create more nutrient dense bundles that also helped in reducing costs so we could provide more for the less fortunate
- Saved 15% on each bundle allowing us to create more output and in turn feed more individuals

INTERESTS

- Religion** – Avid attendee at local religious place of worship for prayer and volunteering and am interested in implementing various disciplines from religious texts into my lifestyle to improve discipline and character.
- Music** – Interested in an eclectic range of music and how the artistic medium evokes emotions and conveys complex ideas through lyric and sound.

Saakshi Goel

(905) 923-4020 | goels15@mcmaster.ca | www.linkedin.com/in/saakshi-goel-mcmasteruniversity

EDUCATION

DeGroote School of Business, McMaster University

Honours Bachelor of Commerce

Hamilton, ON

Expected Graduation 2025

- **Awards:** DeGroote School of Business Achievement Award, DeGroote School of Business Deans Entrance Award
- **Relevant Coursework:** Introduction to Finance, Managerial Finance, Micro and Macro Economics

PROFESSIONAL EXPERIENCE

SATYA MicroCapital Ltd.

Department of Finance, Full-Time Intern Analyst

New Delhi, India

February 2020 – March 2020

- Worked on and developed a Fund Raising project focused on investor relations, funding, private equity, and financial planning alongside a team of 10
- Supported by the internship team to gain skills related to financial analysis, cash flow management, corporate relations, and fund management

DeGroote Ambassador Program

DeGroote School of Business Ambassador

Hamilton, ON

September 2022 – Current

- Engaged with prospective students and answered questions pertaining to admission to the DeGroote School of Business, while representing DeGroote at recruitment events including May@Mac, Fall Preview, monthly drop-ins, and one-on-one chats with prospective students
- Shared experiences and information while bridging connections to help students and staff during recruitment season while encouraging students application to the program
- Reviewed Supplementary Applications and support the recruitment staff throughout the recruitment cycle

LEADERSHIP EXPERIENCE

McMaster's High School Business Heroes

Group Mentor, Commerce Case Competition

Hamilton, ON

September 2022 – Current

- Successfully worked alongside the HSBH executive team and mentors to organize team meetings and seminars leading to effective mentor and team preparation for the case competition to ensure each mentor is prepared for case mentorship
- Supported mentees through the case competition helping them understand important concepts such as PESTEL, and SWOT analysis, guiding them to build an effective presentation, thereby improving leadership skills
- Effectively built relationships with mentee teams and encouraged them throughout their journey through events including

National Cadet Corps (NCC)

Group Training Coordinator, Medical Terminology

New Delhi, India

August 2020 – March 2018

- Trained for 2 years under the guidance of Army officials and NCC leaders while successfully clearing practical and theory exams conducted by NCC
- Represented my school as the leader of the National Cadet Corps cadets for a 9-day training camp in the army cantonment, where I was given military training and shooting practice with live ammunition.
- Learned how to March past, learned evacuation drills in case of fire alarms or emergencies and participated in Plantation drives, Social work (especially during the demonetization), and volunteering at school events

ADDITIONAL INFORMATION

- **Software:** MS Office, G-Suite, LinkedIn, Instagram, Power BI
- **Additional Awards:** Super Scholar Badge, Blue Tie (Merit Holder), 100% in Computer Science (Grade 10)
- **Activities:** DeGroote Women in Business (General Member)
- **Interests:** Reading, Puzzles, Chess, Sudoku, and Podcasts

Micaela Pantoja Pasache

micaela.pantoja@ryerson.ca | Toronto, Ontario | (416) 579-1025 | [LinkedIn Profile](#)

EDUCATION

Toronto Metropolitan University (formerly Ryerson University) <i>Bachelor of Arts, Major in International Economics and Finance</i>	Toronto, Ontario <i>Expected Class of 2025</i>
<ul style="list-style-type: none">Relevant Coursework: Financial Accounting, Macroeconomics, Microeconomics, Mathematics for EconomicsCertifications: Bloomberg Markets Concepts, Financial Markets Yale Certification, Exercising Leadership Harvard CertificationSelected as the recipient of the Student Winter Merit Scholarship (January 2022)	
PROFESSIONAL EXPERIENCE	

Goldman Sachs <i>Emerging Leaders Series Participant - Investment Banking Division</i>	New York, United States of America <i>May 2022 – July 2022</i>
<ul style="list-style-type: none">Selected as 1 of the 20 students to attend the interactive two-part educational experience over the summer in New York CityGained an in-depth understanding of the day-to-day responsibilities in the M&A department and collaborated with senior bankers to come to views on deal assumptions and financingBuilt, maintained and analyzed DCF and LBO models along with relative valuations to determine investment quality and performed detailed industry research	

Jemi <i>Finance Intern</i>	San Francisco, United States of America <i>January 2022 – March 2022</i>
<ul style="list-style-type: none">Generated reports on Excel and PowerPoint to analyze competitors, target markets, and demographics while optimizing websitePrepared presentations for executives to highlight advice on equity investments, focusing on venture capitalManaged Jemi's finance for events and created a comprehensive business expansion by implementing two workshops ("How to Develop Your Startup Idea" and "How to Create a Website") and a 2-hour case competition for 100+ USCS undergraduatesFormulated ideas and strategies to cut costs by 25% and looked for alternatives to Jemi's current costly virtual hosting platform	

LEADERSHIP & EXTRACURRICULAR EXPERIENCE

CPP Investments Women's Leadership Conference <i>Conference Attendee</i>	Toronto, Canada <i>November 2022</i>
<ul style="list-style-type: none">Interactive learning and networking sessions with CPPIB leaders to learn about careers in investments and finance	

Investa Insights <i>Investment Analyst - Metals and Mining Team</i>	Toronto, Canada <i>November 2022 - Present</i>
<ul style="list-style-type: none">Develop weekly pitches and group reports to summarize recommendations on investmentsAnalyze and proactively research about current trends and advances in the metals and mining industry in North America	

Ted Rogers Sales & Trading Club <i>Senior Analyst - Equity Team</i>	Toronto, Canada <i>October 2022 – Present</i>
<ul style="list-style-type: none">Lead and manage a group of three student analysts through financial and valuation analysis, building presentations and pitchingPresent investment research on companies and key industry trends to support the changing of portfolio weights	

Toronto Metropolitan University <i>Student Projects Grants Finance Committee Co-Chair</i>	Toronto, Canada <i>October 2022 – Present</i>
<ul style="list-style-type: none">Provide financial support for student-initiated extra-curricular projects that promote experiential learning and student engagementDraft budget reports for senior management, detailing costs and estimated ROI of proposed programsContact and build relationships with potential sponsors and student clubs	

International Economics and Finance Course Union (IECON) <i>Vice President of Finance</i>	Toronto, Canada <i>September 2022 – Present</i>
<ul style="list-style-type: none">Research for funding opportunities and allocate funds to projects and activities within budgetary constraintsAssist with the financial operations and propose new policies to improve organizational structureMaintain the IECON budget sheet of \$5000 and keep track of fees and receipts	

EWB - Toronto Metropolitan University Chapter <i>Director of Finance and Sponsorship</i>	Toronto, Canada <i>August 2022 – Present</i>
<ul style="list-style-type: none">Produced detailed budget statements to request funding for 10 events consisting of workshops, competitions, and networking meets by utilizing Microsoft Excel, thus reaching the \$2500 funding quotaAnalyzed past budgets and collected data from past events to extrapolate future budget requirements	

Society of Arts, Social Sciences, and Humanities (SASSH) <i>First Year Representative</i>	Toronto, Canada <i>January 2022 – April 2022</i>
<ul style="list-style-type: none">Collaborated with the First Year Experience (FYE) Initiative: Navigate RU and earned skills in communication, organization, strategies, teamwork, and leadership	

SKILLS, AWARDS, AND INTERESTS

Languages: Native English, Fluent Spanish, Proficient French
Skills: Programming (SQL, Tableau, Bloomberg Terminal Functions), Microsoft (Excel, PowerPoint, Word), G-Suite (Sheets, Forms, Slides, Docs, Gmail, Analytics), Remote Platforms (Teams, Zoom, Webex)
Interests: Tennis (Singles), Business and tech news (@mnpantoja on Twitter), Volunteer Work (Enséñame Non-profit Charity)

UMAR ABDULLAH NIAZI

31 Chaumont Dr. Stoney Creek, ON L8J 0J8
(289) 887-4831 · umarabdullahniazi@gmail.com

Education

Honours Bachelor of Commerce, Level 2

DeGroote School of Business, McMaster University, Hamilton, ON

September 2021 – Present

- Area of focus: Accounting, pursuing Minor in Economics
- GPA: 10/12
- Dean's Honor List 2021-2022
- Expected date of completion: April 2026

Work Experience

Administrative Assistant

1639113 Ontario Inc., Stoney Creek, ON

January 2019 – Present

- Collected and compiled documents for all transactions that occurred during the month and used Microsoft Excel to create a database of monthly expenses and rent collections while ensuring all transactions were accounted for.
- On a monthly basis, used underlying data from a Microsoft Excel data base to create various reports through effective use of pivot tables and other visual tools to depict the Company's operating results for the month, ultimately providing in-depth analytical insight into the profitability of the business.
- Used analytical skills to perform bi-weekly cash reconciliations between POS service provide reports and the company's bank statements to ensure all cash has been received.
- Used effective communication to follow up with lessees on a timely basis regarding outstanding receivables to minimize the Company's collection period.

Sales Associate

FreshCo Ltd., Stoney Creek, ON

March 2021 – Present

- Maintained the highest level of customer service standards by using effective communication to assist customers with their questions and resolve any issues.
- Paid attention to detail while stocking and organizing inventory throughout the store to aesthetically improve store displays, leading to a more satisfactory customer experience and ultimately increased sales.

Cashier – Key Holder

Ginos Pizza, Hamilton, ON

October 2020 – February 2021

- Maintained exceptional customer service standards by delivering high quality food to customers in a timely manner.
- Managed multiple orders across various ordering platforms (i.e., online orders, external delivery providers, walk-ins, etc.) in a fast-paced environment to ensure that all orders were fulfilled within the shortest possible time.

Information Office

Elections Canada, Hamilton, ON

October 2019

- Used effective communication to direct electors to the appropriate polling stations and communicate the appropriate procedures for casting a ballot to minimize the number of invalid ballots.
- Verified the validity of the identification provided by electors to ensure that electors were able to exercise their right to vote.
- Assisted in counting and recounting the votes.

Nijhum Saha

(647) 675-2689 | sahan4@mcmaster.ca | <https://www.linkedin.com/in/nijhum-saha-714265203>

EDUCATION

DeGroote School of Business

Bachelor of Commerce

Hamilton, ON

Expected Graduation 2025

- **Academics:** Cumulative GPA of 3.98/4.0
- **Deans Honor List all semesters**

PROFESSIONAL EXPERIENCE

Galaxy Appraisals

Administrative Assistant

Brampton, ON

May 2021 – August 2021

- Supported senior staff by reconciling several years' worth of records and bank statements
- Created 10 + training materials to aid new employees and increase efficiency

LEADERSHIP EXPERIENCE

DeGroote Commerce Society

Second Year Representative

Hamilton, ON

October 2022 – Present

- Advocating for the interests of 500+ second year commerce students
- Working with Year Council to plan and execute events for student body
- Managed online platform to engage over 550+ students and clubs and foster community

Academic Associate

June 2022 – Present

- Working under the VP Academic to ensure a smooth academic experience for the student body
- Planned and executed an event to provide breakfast and hear academic concerns for 100+ students
- Advocated for student's academic issues to DeGroote through online engagement
- Supported and hosted a dinner event for 60+ commerce students to teach the fundamentals of formal dining etiquette

First Year Representative

October 2021 – April 2022

- Elected to represent the interests of 500+ first year students in DeGroote
- Advocated for student issues in weekly meetings with the Commerce Society
- Planned and executed an undergraduate commerce game night for 30+ students in an online setting
- Created and managed Instagram and Discord platforms @DeGroote2025 to engage student body

First Year Orientation Program

Hamilton, ON

Mentor

September 2022 – Present

- Supported 2 mentees with their transition to university
- Fostered an inclusive and engaging environment for first years through networking events

Greensuits

Hamilton, ON

Welcome Week Representative

August 2022 – September 2022

- Collaborated with 100+ representatives to help move in hundreds of first year students into dorms
- Ran numerous engagement events for 200+ first year students
- Won Faculty Cup through dedicated work and strong teamwork

ADDITIONAL INFORMATION

- **Skills:** Highly adaptable, problem solving, strong communication, strong interpersonal skills
- **Software:** Microsoft Office, Google Suite, Canva, Premier Pro
- **Additional Achievements:** McMaster Award of Excellence, DSB Award of Excellence, Globe and Mail Insert Article written on my community building efforts at DeGroote, D&C Wood Academic Grant

Ojima Godwin

52 Parktree Dr, Vaughan ON
ekereo@mcmaster.ca | 647-936-4708 | www.linkedin.com/in/ojima-ekere-a71367224

EDUCATION

Honours Bachelor of Commerce, Level 3

DeGroote School of Business, McMaster University

Expected Graduation April 2024

Hamilton, ON

- Area of Focus: Finance
- Entrance Scholarship, 2020

Relevant EXPERIENCE

Investment Analyst

Investa Insights

April 2022 – Present

Hamilton, ON

- Analyzed company fundamentals and built valuation models (discounted cash flow, comparable companies, and precedent transactions) to calculate target prices for North American equities
- Worked with a team of 4 students to publish a comprehensive research report on the global beverages sector
- Assisted in the successful completion of various projects by cultivating a strong team environment through collaboration

Crew Member

Firehouse Subs

September 2019 - March 2021

Vaughan, ON

- Collaborated with fellow crew members to efficiently cook and prepare food, resulting in outstanding reviews from customers
- Greeted customers and answered their questions with a friendly disposition to strengthen customer relationships and improve sales
- Ensured a level of cleanliness was upheld within the kitchen through consistent cleaning duties, contributing to exceeding standards in all internal quality check

Crew Member

McDonald's

August 2018 – September 2019

Vaughan, ON

- Prepared food in a timely manner under fast-paced conditions while seamlessly ensuring the food exceeded restaurant quality standards
- Maintained cleanliness procedures in compliance with restaurant standards to guarantee quality control and customer satisfaction

VOLUNTEER ACTIVITIES

Media Technician

Prayer Tabernacle International Ministries

May 2022 – Present

Toronto, ON

- Led the planning, installation, and maintenance of audio-visual equipment for ministry events on a recurring basis

Volunteer

Buzaker Law Firm

October 2018 - January 2019

Toronto, ON

- Meticulously prepared briefings and client documents pertaining to immigration, wills and estates, and real estate law cases, helping ensure counsel could efficiently represent clients
- Researched legal precedents to assist counsel with client advocacy

SKILLS & INTERESTS

- Technologies: Microsoft Office Suite (Excel, PowerPoint, Word)
- Photography, Toronto Raptors, Music enthusiast

NOVONTAY C. BROWN

Brownn34@mcmaster.ca • 905-991-3457 • 27 Hollywood Street, Hamilton, L8S 3A9

Education

MCMASTER UNIVERSITY	Hamilton, ON
Honours Bachelor of Commerce with focus on finance, Minor in Economics	May 2024
<ul style="list-style-type: none">Coursework: Financial Modelling, Securities Analysis, Managerial Finance, Macroeconomics, Accounting	

Experience

MINIATURE INVESTMENT POOL	Niagara, ON
<i>Lead of Finance</i>	March 2021-May 2022
<ul style="list-style-type: none">Effectively analyzed White Papers of various Cryptocurrencies on the market to generate a stable portfolioWorked alongside software developers, to implement a strong portfolio strategy that produced a 12%-15% annual percentage yield each month, using strategies such as Crypto Staking and coin mintingStrengthened collaborative and time management skills, working in a high-risk atmosphere with quick deadlines	
WALMART	
<i>Assistant of Unloading team</i>	Niagara, ON
<ul style="list-style-type: none">Utilized leadership skills to guide a team of ten workers that loaded the shelves with merchandiseTrained current hires in the responsibilities of the department, leading to an efficient teamwork systemRefined organizational skills by creating daily timetables for creating trucking schedules and task teams	

Leadership & Activities

MCMASTER ECONOMICS SOCIETY	Hamilton, ON
<i>Director of Finance</i>	September 2022-Present
<ul style="list-style-type: none">Developed excellent leadership skills by guiding a team of four in handling all the club's financial needs, including effectively utilizing the budget and the allocation of funds to a variety of events and activitiesGained strong interpersonal skills collaborating with major schools, creating financial plans for large competitions	
MCMASTER WORLD CONGRESS	
<i>Ambassador</i>	Hamilton, ON
<ul style="list-style-type: none">Official ambassador for the largest/ longest running student-run conference in Canada. This conference prides itself on connecting students with industry professionals around the worldAided in the promotion and the recruitment of speakers who addressed the professionals in attendance.	
EVENT LEAD	
<i>Black Lives Matter Rally</i>	Niagara, ON
<ul style="list-style-type: none">Lead a team of students, which coordinated a large event in which the community gathered to celebrate Black lives and addressed crowd of 500+ attendees, which further developed leadership and organizational skillsCreated various social media accounts used to garner support and awareness, raising over \$8000 which was reinvested into Black owned business	

Skills & Interest

Technical/Language: Advanced: Microsoft Suite, Adobe Suit Intermediate: Python

Ayat Atif

(647) 822-0380 | atifa6@mcmaster.ca | www.linkedin.com/in/ayat-atif-83183422b

EDUCATION

DeGroote School of Business McMaster University

Honours Bachelor of Commerce

Hamilton, ON

Expected Graduation 2025

- **Relevant Coursework:** Financial Accounting, Introduction to Corporate Finance, Business Micro & Macro Economics

PROFESSIONAL EXPERIENCE

Banana Republic

Stylist, Sales Associate

Mississauga, ON

May 2022 – Present

- Assisted 200+ customers per shift with product inquiries, orders, and payments, using expertise and strong communication skills
- Surpassed sales goals of up to \$3,000 per week through expert product knowledge, keen fashion sense, and personalized style recommendations that enhanced the shopping experience for clients
- Ensured the accuracy of inventory counts for 100+ items through regular stock counts and timely resolution of any discrepancies
- Utilized effective selling techniques to drive sign-ups for the store loyalty program, resulting in a 20% increase in conversion rate
- Acted as a mentor and trainer to new employees, leading to a 30% reduction in training time through the implementation of comprehensive onboarding and development programs

Pluto Collectives

Co-Founder, Entrepreneur

Mississauga, ON

July 2020 – Present

- Supervised and coordinated all facets of financial operations including budgeting, forecasting, and financial reporting
- Demonstrated strong problem-solving and decision-making skills in the fast-paced fashion industry, successfully navigating challenges and opportunities to drive business growth, resulting in an 80% increase in revenue over 2+ years
- Contacted 400+ consumers each month via phone, email, and verbally to improve customer interactions
- Produced shareable content for social media channels, maintaining engagement with over 1,000 followers.
- Developed and maintained strategic partnerships with retailers, distributors, and influencers, increasing wholesale sales by 60%
- Participated in industry and university events and tradeshows to network and showcase the brand's products, strengthening the company's presence in the market

LEADERSHIP EXPERIENCE

KICK Conference

Campus Lead

Mississauga, ON

May – September 2022

- Represented McMaster at a conference for Grade 11 and 12 students to help them navigate the university application process
- Created and managed the conference website and social media accounts (Instagram and LinkedIn)
- Researched and developed resources for students to use during the application process, including primary and secondary sources
- Invited representatives from business programs at universities across Ontario and guest speakers to present at the conference
- Promoted the event via email and social media, resulting in 150+ attendees

CaseGen – Junior Achievement

VP of Finance

Toronto, ON

September 2020 – May 2021

- Generated bi-weekly, and monthly invoices for over 120 customers as well as profit loss calculations.
- Interfaced with bankers and advisors in accounting departments to construct financial decisions.
- Included collaborating with the marketing and sales team weekly to ensure all traffic reflected in reporting accurately.
- Presented to over 500+ participants at events to increase brand awareness, including the Youth Entrepreneurship Showcase as the Finance Representative.

ADDITIONAL INFORMATION

- **Software:** Proficient in Microsoft Office, Shopify, Tableau, PowerBI
- **Interests:** Linguistics, Fashion, Journaling, Film.

Hashim Ismael

(905) 577 5174

ismaelh@mcmaster.ca ~ [Hashim Ismael's LinkedIn](#)

EDUCATION

Honours Bachelor of Commerce, Level 2

DeGroote School of Business, McMaster University, Hamilton, ON

September 2021 - Present

- Area of Focus: Finance
- Entrance Scholarship, 2021
- Anticipated Completion: May 2025

WORK EXPERIENCE

Merchandise Associate

Fossil Group, Hamilton, ON.

August 2021 – Present

- Displayed exceptional sales skills to sell watches and other leather goods to customers totaling \$122,000 in 2022.
- Performed services on a variety of merchandises such as, battery changes, sizing, embossing, and engraving
- Used problem-solving skills to assist guests with technical issues with their smartwatches to build customer relationships.
- Collaborate with coworkers to meet expected plans every shift and communicated with any issues on hand and contributing 13% of the stores total sales.

Food Service Worker

April 2019 – November 2021

Tim Hortons, Hamilton, ON.

- Taught new employees the basics of the job as a shift leader to ensure success in the workplace
- Adapted to every position in the restaurant with the ability to learn quickly and gain great experience in each
- Very approachable and solved common issues with great customer service to ensure satisfied customers

Merchandise Associate

May 2019 – December 2019

Hamilton Tiger-Cats/ Forge FC, Hamilton, ON.

- Organized and arranged merchandise in storage and the store to increase productivity and efficiency in the store.
- Assisted customers with intensive product knowledge

SKILLS AND QUALIFICATIONS

- Proficient in Excel related functions
- Fluent in English, Arabic, and elementary proficiency in French
- Excel in problem-solving scenarios and self-taught roles

EXTRACURRICULAR AND VOLUNTEER ACTIVITIES

Academy Student, DeGroote Sales Association, Hamilton, ON.

February 2022 – April 2022

- Engaged in masterclasses lead by sales instructors to better sales skills.
- Built sales skills, confidence, and experience.

Academy Player, Chantilly Forever FC, Hamilton, ON.

September 2020 – August 2021

- Committed to maintaining optimum physical fitness levels by training regularly, following exercise plans, or consulting with coaches.
- Developed great connections and teamwork with other teammates to win matches.

INTERESTS

- Maintaining physical health whether in sport or regular exercise
- Coaching beginner soccer players the fundamentals of the sport

Karam Al-Attar

(647) 833 - 8242 | karam.hma03@gmail.com

EDUCATION

McMaster University

Candidate for Honors Bachelor of Commerce

Hamilton, ON

Expected Graduation 2025

PROFESSIONAL EXPERIENCE

Tim Hortons Crew Member

Milton, ON

Barista Member

April 2022- October 2022

- Implemented successful service industry strategies resulting in a promotion to the POS station within the first week in the role
- Leveraged strong communication skills to improve collaboration within my team and diffuse escalated customer challenges contributing to the 7% increase in customer satisfaction
- Managed overlapping tasks during staff shortages by prioritizing urgent duties that lead to fewer backlogs of orders during periods of high customer traffic

Tim Hortons Crew Member

Milton, ON

Trainer

June 2022 – October 2022

- Mentored new hires on the necessary skills to succeed at the role including methods of effectively collaborating within a large team resulting in smoother employee onboarding
- Helped acclimate new workers to the work culture at Tim Hortons to improve morale and drive customer satisfaction
- Monitored and reported on the trainees' performance and their alignment with Tim Hortons guidelines while providing continuous constructive feedback

Think Fast Charity Initiative

Mississauga, ON

Program Committee Leader

November 2018 - June 2019

- Worked with committee members to organize the annual community-wide fund-raising program; collecting a record breaking \$7,000 in donations
- Promoted the program and oversaw the recruitment and training of volunteering students
- Managed the food catering to over 150 students at the overnight closing event on school grounds
- Volunteered for over 60 hours over the span of two years

SKILLS

- **Technical** - Excel, PowerBI, Microsoft Office, Adobe Premiere Pro
- **Leadership** - Took part in leading multiple teams to achieve defined goals and milestones
- **Teamwork** - Participated in a number of group initiatives & team-based activities academically and professionally
- **Communication** - Strong interpersonal skills and ability to resolve conflict quickly and efficiently

INTERESTS

Sports

Cross-Country Team

Mississauga, ON

September 2018 - April 2021

- Participated in over 100 hours of training over the span of four seasons
- Led training and warm up activities with junior teammates and served as a sporting mentor to newcomers

Music

Highschool Band

Mississauga, ON

September 2018 - February 2021

- Core clarinet music player; involved in over 75 practice sessions over the 4 years of highschool
- Volunteered to assist the ensemble leader during practice sessions and professional performances

Ibaad Durrani

Oakville, Ontario • ibaadud@gmail.com • 647-869-7472

Objective

As a commerce student at McMaster, I am attending this event because I want to continue to build and strengthen my network. This event would be a great opportunity for me because of the variety of people I will meet. I am also hoping to connect with former or current CIBC employees that can help me gain more info on 2023 summer internships.

Education

McMaster University Bachelor Of Commerce, Marketing	Hamilton, ON 2025
Iroquois Ridge High School Business Certificate Member Of Business SHSM Program Placed 9 th In The 2019 Ontario JA Titan Challenge Placed Top 20 in the 2020 McMaster High School Business Heroes Case Competition	Oakville, ON 2021

Experience

Stadium Live Studios Inc. Content Producer <ul style="list-style-type: none">• Create daily content on sports and pop culture• Handle the production on live streams and videos• Establish relationships with influencers to build partnerships• Research about growth methods and algorithms on social media• Manage the in-app community on several social media platforms• Monitor the communications on the company's Instagram page• Brainstorm product features and give insights on the company's brand image• Hosted and streamed events to thousands on the app	Toronto, ON 2020 – Present
DeGroote Impact Campaign Director <ul style="list-style-type: none">• Create marketing plan & content schedule• Create and run campaigns that engage the McMaster community• Create content and implement campaigns on the team's social media	Hamilton, ON 2022 - Present

Leadership & Activities

Muslim Scout Fellowship Host/Emcee <ul style="list-style-type: none">• Hosted a special event that was live streamed to hundreds on YouTube• Planned and produced the MSF Canada Eid Celebration Event	Oakville, ON February 2021 – March 2021
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Stadium Live Studios Inc.

<ul style="list-style-type: none">• Created an onboarding document which guides new content interns on how to use the company's tools & applications	Oakville, ON August 2022
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Skills & Interests

Technical: Proficient in HTML, CSS, Canva, Research Analysis
Abilities: Creative brainstormer, Adaptive learner, Highly reliable, Hard & dedicated worker
Interests: Basketball, Hiking, Camping, Video games

Fanyi Meng

365-883-0578 | mengf20@mcmaster.ca
www.linkedin.com/in/fanyi-meng-670b591aa

EDUCATION

Master of Finance

DeGroote School of Business, McMaster University, Hamilton, ON
Entrance Scholarship, 2022

Expected Completion: 01/2024

Bachelor of Science, Financial Economics

University College Dublin & Beijing University of Technology (Dual Degree), Beijing, China
Award for First Class Honor Degree
Academic Merit Scholarship, 2019 & 2020
Scholarship for Outstanding Student Cadres, 2019 & 2020

06/2022

Bachelor of Management, Accounting

Beijing University of Technology, Beijing, China

06/2022

WORK EXPERIENCE

Teaching Assistant

University College Dublin & Beijing University of Technology, Beijing, China

03/2022-06/2022

- Coordinated the Lab sessions of ECON3002J: Applied Econometrics as a teaching assistant with EViews
Lab teaching and delivery, Q&A sessions on course content and maintaining connections between the lecturer and students

Investment banking Intern

Shenwanhongyuan Securities, Beijing, China

08/2021

- Assisted the project team to complete their daily work, including collecting necessary information and data, completing text analysis, doing basic data visualization, and updating the current project investment reports
- Assisted in the desk work of due diligence, compiled and sorted out the working papers made a schematic diagram of the transaction structure and assisted in writing the report PPT

Audit Intern

KPMG, Beijing, China

01/2021

- Participated in documenting the working papers of the “four fees” and accrued employee compensation account of the client’s subsidiaries; Mastered advanced EXCEL skills and assisted the MUS procedure in vouching for the preparation of the annual review and the letter of evidence procedure
- Solved errors that the sampling software could not merge the existing samples and the new sampling results during its operation, and wrote a formal guide to share with the department for colleagues to deal with similar problems later

Summer Intern

China Construction Bank, Beijing, China

08/2020

- Became familiar with daily banking operations and related regulations, worked in a customer service role and assisted in developing and maintaining customer relations professionally
- Came to understand a wide variety of products and assisted in handling all kinds of business operations while promoting related products

CAREER RELATED SKILLS

- Proficient in using Microsoft Word, **PowerPoint**, **Excel**, **Outlook**, **R**, EViews, Wind, **Refinitiv**, Python (Beginner), MATLAB
- Fluent in English both written and oral communication (IELTS 7.5); Chinese (Native Speaker)
- Possess a valid driver’s license in Canada (G License, Ontario) and be able to drive cars

JOSEPH NEGEDE

negedej@mcmaster.ca • 647-717-9536 • 111 Dalewood Avenue, L8S 1Z1

Education

MCMASTER UNIVERSITY

Undergraduate in Commerce, Minor in Computer Science,
Coursework: Introduction to Finance, Negotiations, Managerial Accounting, Introduction to Programming,
Information Systems in Management

Hamilton, ON

May 2025

ST. MICHEAL'S COLLEGE SCHOOL

Dr. H. Patrick Higgins Memorial Scholarship; First Class Honors, President of African
Canadian Youth Group

Toronto, ON

June 2021

Experience

PRAIRIE ROADSHOWS

Junior Marketing Representative

Toronto, ON

May 2022 – August 2022

- Planned and implemented marketing strategies based on thorough preliminary market research.

Leadership & Activities

DEGOOTE CONSULTING ASSOCIATION

Hamilton, ON

General Member

September 2021 – Present •

Actively participating in Degroote sponsored events, involved in networking events and mixers.

Other McMaster Activities: Bible Study, Black Student Association, Basketball Intramurals

ST. MICHAEL'S COLLEGE SCHOOL

Toronto, ON

Leadership Positions

September 2017 – June 2021 •

Head Prefect, Senior Councilor, House Captain, Wellness Team President, Head of African Canadian
Youth Group

GOOD SHEPHERD MINISTRIES

Toronto, ON

Volunteer

September 2017 – June 2021 •

Food Bank Coordinator, Christmas Drive Coordinator, Line Cook,

Skills & Interests

Technical/Language: Advanced: Microsoft Suite; Intermediate: Python, HTML/CSS, C, French

Interests/Hobbies: Singing/Guitar, Social Impact, Politics, Moral Philosophy, Stock Market Investing,
Writing

Daniyal Arfick

91 Napa Hill Court, Thornhill, Ontario L4J 8S2
647-967-9511 | daniyal.arfick@gmail.com

Work Objective

- Reliable, respectful, and detail-oriented student seeking a challenging position at a company delivering innovative solutions.

Skills

- Strong persuasion skills, Strong organizational skills, Critical thinker, Effective communicator
- Microsoft Office Suite, Salesforce, Oracle, Moneris, Ring Central

Experience

- **Employment, Air Liquide**, Burlington, Ontario Summer 2021
 - Provided customer service at first point of contact for the Ontario Region
 - Actioned email requests and phone calls in a high-paced high-volume environment
 - Invoiced customers and processed payments
- **Volunteer, Bayview Glen Guild Shop**, Toronto, Ontario June 2018 - Current
 - Counted inventory, re-organized and merchandized the store
 - Assisted customers with their purchases
 - Assembled textbook boxes and filled orders
- **Volunteer, Rogers / Blue Jays / Foodbank Canada**, Toronto, Ontario July 2020
 - Filled food hampers with non-perishable food items
 - Labelled food hampers with content information
 - Loaded hampers onto pallets for distribution
- **Volunteer, World Wildlife Federation Shoreline Clean-Up**, Etobicoke, Ontario June 2019
 - Cleaned up and removed litter
 - Tracked the kinds of litter found
 - Weighed the trash and submitted the data

Education

- Grade 12, Bayview Glen Independent School, Toronto, Ontario September 2007 - Current
Ontario Secondary School Diploma Expected Date of Completion: June 2022

Achievements

- Provincial Award Exam and Case Study, *DECA* June 2021
- Honour Roll, *Bayview Glen Independent School* June 2021
- Most Improved Player, Junior Boys Basketball, *Bayview Glen Independent School* March 2020
- Most Improved Player, Prep Volleyball, *Bayview Glen Independent School* November 2017

Activities

- Boys Volleyball 2016 – Current
- Boys Basketball 2014 – Current

References

- Available upon request

Chris D'Souza

4853 James Austin Dr, Mississauga, Ontario L4Z 4G7
(647) 862-1703 | cmdsouza04@gmail.com

Objective

Seeking and obtaining employment in a dynamic business environment.

Education

McMaster University
Bachelor of Commerce

Hamilton, Ontario
September 2022 - Present

John Cabot Catholic Secondary school
High School

Mississauga, Ontario
September 2018 - July 2022

Work Experience

City of Mississauga
Camp Leader
• Effectively managed groups of 10-12 campers of varying ages
• Lead and programmed activities and itineraries for campers

Mississauga, Ontario
July 2022 - August 2022

The Keg Steakhouse and Bar
Dishwasher

Mississauga, Ontario
June 2021 - December 2021

The Mississauga News
Newspaper Delivery

Mississauga, Ontario
September 2015 - September 2019

Volunteer Experience

Royal Canadian Legion Fish and Chips
Number of Hours: 15
waiter

Mississauga, Ontario
March 2017 - November 2017

St. Peter and Paul Church
Number of Hours: 32.5
Day Camp Assistant

Mississauga, Ontario
July 2019

John Cabot Catholic Secondary School
Number of Hours: 10
Tutoring

Mississauga, Ontario
April 2022 - June 2022

Awards and Certifications

Academic Honor Roll	June 2022
Emergency First Aid and CPR "B"	June 2022
High Five Principles of Healthy Child Development	June 2022
John Cabot Subject Award for Financial Accounting Principles	June 2022
John Cabot Graduation Subject Award for International Business Fundamentals	June 2022

References Available Upon Request

Ayman Abubaker

1208-5 Dufresne Court, Toronto, ON, M3C 1B7
647-780-9180 | aymanabubaker11@gmail.com
www.linkedin.com/in/ayman-abubaker-a67a35235

EDUCATION

Honors Bachelor of Commerce, Level 3

September 2020 – Present

DeGroote School of Business, McMaster University, Hamilton, ON

- Area of Focus: Accounting
- Key Courses – Decision Making with Analytics, Business Data Analytics, Financial Accounting, Managerial Accounting, Financial Modelling
- Anticipated Completion: May 2024

WORK EXPERIENCE

Maintenance Service

March 2020 – Present

The Cleaning Company, Toronto, Ontario

- Inspect, operate, or test machinery or equipment to diagnose machine malfunctions
- Inspect work performed to ensure that it meets specifications and established standards
- Investigate complaints about service and equipment, and take corrective actions

Caretaking

July 2019 – August 2019

TDSB, Toronto, Ontario

- Follow procedures for use of chemicals and power equipment to prevent injuries and damages
- Prepare and keep records of actions taken and inform supervisor

Ramp Agent

July 2022 – September 2022

Airport Terminal Services, Toronto, Ontario

- Maintaining high standards of services during high volume, fast paced operations
- Communicated with co-workers in a positive manner to complete tasks
- Ensuring quality practices are upheld by team while dealing with expensive equipment and aircraft

SKILLS AND QUALIFICATIONS

- Able to learn and adapt to new atmospheres at a quick pace
- Collaboration, communication, conflict management and problem-solving skills achieved through customer service and teamwork experiences
- Enhanced skill in using Microsoft programs such as Excel and PowerPoint through Business Data Analytics course
- Windows, Linux, MacOS, Android, Expertise • Security & CPR & First Aid Certification

EXTRACURRICULAR AND VOLUNTEER ACTIVITIES

VP of Marketing

November 2019 – March 2020

Junior Achievement, Toronto, Ontario

- Formulate, direct and coordinate marketing strategies to promote our products
- Gather data on competitors and analyze their prices, sales, and method of marketing and distribution
- Formulating marketing goals and budgets while tracking success of marketing efforts

Electronic and Sneaker sales

Self-Employed Toronto, Ontario

February 2016 – present

- Engaged in smart phone and sneaker selling business, fueled by interests in business and electronics
- Coordinated and maintained professional customer service with various personalities with confidence
- Analyze market for products in demand and managed inventory accordingly

Aarav Verma

[linkedin.com/in/aaravverma](https://www.linkedin.com/in/aaravverma)

+1 647-901-3052 | aaravverma747@gmail.com

EDUCATION

University of Toronto, Rotman School of Management
Bachelor of Commerce

Toronto, Canada
Class of 2024

- **Awards:** \$1000 Prize (3rd) – RSM 100 Case Competition
- **Relevant Courses:** Corporate Finance, Capital Markets Theory, Financial Accounting, Macroeconomic Theory

PROFESSIONAL EXPERIENCE

Moneris **Toronto, Canada**
May 2022 – August 2022
Commercial Credit Summer Analyst

- Created Excel based financial models for 25+ merchants used to support company-wide credit rating reports.
- Managed and executed on multiple projects simultaneously by prioritizing urgency and need based tasks, leading to a 100% project completion rate before deadlines.
- Drafted write ups supporting credit ratings by researching industry financial ratios and collaborating with analyst team, resulting in a 96% credit approval rate by senior managers.

CloudStreet Partners **Toronto, Canada**
May 2021 – Aug 2021
Private Equity Summer Analyst

- Sourced M&A deals by building a list of 150+ small cap acquisition targets, resulting in multiple acquisition talks with fund management
- Analyzed the investment merits of acquisition targets using comparable companies valuation, resulting in 90+ acquisition targets being screened out.
- Analyzed the attractiveness of an industry and its sub-segments by researching regulatory risks, leading to an identification of 5 key target industries for M&A deals.

LEADERSHIP EXPERIENCE

Rotman Commerce FinTech Association **Toronto, Canada**
Mar 2021 – Present
Director of Events

- Planned, promoted and executed campus-wide networking sessions and trading competitions for 200+ students while managing a team of 7, leading to 33% increase in student attendees.
- Mentored 1st year students for trading competitions by advising them on valuation methods and different industry trends, leading to a top 10 placement of mentees.
- Planned and organized the club's internal development program including finance industry information sessions and Python programming workshops, resulting in a 25% increase in attendance.

Rational Capital Investment Fund **Toronto, Canada**
Sep 2020 – Present
Member

- Developed stock pitch presentations by researching different industries and applying DCF and Precedent transaction valuation methods.
- Developed multiple investment theses by researching companies' competitive advantages, risks and mitigation methods, used to support stock pitch presentation.

Model United Nations (Model UN) **Mumbai, India**
Aug 2017 – Sep 2020
Director

- Represented my school as director and debater in national and international Model UN conferences, winning multiple Best Delegate awards.
- Presented slides decks and wrote position papers on various socio-economic topics to audiences of 50+ students.

SKILLS, ACTIVITIES & INTERESTS

Skills: Excel, PowerPoint, Capital IQ, FactSet, Bloomberg, HTML, Java, Logic Pro X, moderate Spanish proficiency

Activities: Soccer, Drums (Level 6), Dragon boat, Esports, Guitar, Poker, Volunteering with Salaam Bombay non-profit

Interests: Travelling (10 countries across 4 continents), FC Barcelona, rock music, strategy board games, politics

Hafsa Irshad

(647)-248-7170 | Milton, ON

irshadh@mcmaster.ca | <http://www.linkedin.com/in/hafsa-irshad>

EDUCATION

Honours Bachelor of Commerce, Level II

DeGroote School of Business, McMaster University, Hamilton, ON

September 2021 - Present

- **Area of Focus:** Marketing, Pursuing Minor in Innovation and Entrepreneurship
- **Relevant Coursework:** Introduction to Finance, Financial and Managerial Accounting, Marketing, Macro & Microeconomics, Calculus, Data Analytics
- **Anticipated Completion:** April 2025

WORK EXPERIENCE

Customer Service Associate

Soghaat Sweets and Bakers, Milton, ON

October 2020 – Present

- Proved to perform well in a fast-paced environment while upselling products and services, managing cash registers and serving more than customers 100 per day
- Consistently exceeded sales targets by utilizing effective sales techniques and product knowledge, resulting in awareness of products and profitability for the store
- Developed collaboration skills through working with team members to ensure efficient operations, provide support and assistance to colleagues, resulting in a positive and productive work environment
- Demonstrated strong leadership skills by taking the initiative to train and mentor two of the new customer service associates

Receptionist

CURE Rehab, Mississauga, ON

April 2021 – September 2021

- Maintained client accounts by obtaining, recording, and updating personal and financial information through daily excel reports, leading to greater operational efficiency
- Showcased strong organizational skills by effectively scheduling and confirming appointments and planning office events, ensuring efficient use of time for both guests and staff
- Utilized strong multitasking abilities to manage various tasks simultaneously, such as answering phone calls, greeting patients, handling transactions, and providing administrative support
- Demonstrated proficiency in computer software and regularly updated and maintained front office's database and files

SKILLS AND QUALIFICATIONS

- Intermediate Financial Modeling and Valuation, Adobe After Effects and Premiere, Power BI
- Proficient in Microsoft Office suite, G-Suite, Excel, POS Systems, Canva
- Intermediate in CRM Analysis, Market Research, Developing Presentations and Reports
- Language skills: Proficient in English, Urdu, Sindhi, Punjabi

EXTRACURRICULAR AND VOLUNTEER ACTIVITIES

Administrative Assistant Volunteer

MCNA- Muslim Association of North America, Milton ON

September 2017 – June 2019

- Performed wide range of administrative, analytical, and planning duties and functions, ensuring smooth operations
- Assisted teachers in preparing and implementing lesson plans, activities, and assessments for over 30 students each class, successfully enhancing overall learning for the students
- Exceeded strong communication and teamwork skills by collaborating in a team of 20 volunteers and staff members to achieve common goals.

INTERESTS

- Reading (biographies and informational), researching market social and fashion trends, learning foreign languages, Baking

LU XU

+1 6476283678 | vickyxu0627@outlook.com
LinkedIn: www.linkedin.com/in/vickyxu0627

EDUCATION

Master of Finance

DeGroote School of Business, McMaster University, Hamilton, ON

2022.09-2023.12

- Entrance Scholarship, year
- CFA level 1 candidate

Bachelor, Economics

Jilin University of Finance and Economics, Jilin, China

2016.09-2020.06

- 2016 Entrance Scholarship, Year
- 2017 Top Award of Scholarship, Year
- 2018 Top Award of Scholarship, Year
- 2019 Outstanding Member in Student Union

WORK EXPERIENCE

Accountant

Datong Tangxin Corporation, Shanxi, China

2021.02 – 2022.02

- Verified the authenticity and accuracy of original documents by analyzing and identifying any issues need to be resolved, ensuring every process in a compliant and legitimate way.
- Collaborated with other accountants and cashiers to maintain accuracy and support reimbursement procedures, resulting in ensure a effective internal control of cash.
- Analyzed company annual financial statement and verified accuracy of both ending cash balance in company's records and ending cash balance reported by the bank on monthly bank statement.

Stock Broker, Sales Department

CITIC Securities Co., Ltd., Beijing, China

2020.02 – 2020.07

- Communicated with clients via on-line channels to provide detailed information relating to stock quotes, on-line support, and general inquiries.
- Engaged in meaningful discussions with potential clients to understand their goals, identified opportunities to refer new business and provided information on various financial products, assisting them to invest proper financial instruments.
- Assisted bank staff and customers on the understanding of various financial products including ETF and Mutual Funds.

CAREER RELATED SKILLS

- Proficient in Microsoft including Excel, Word and Powerpoint
- Proficient in econometrics software including SPSS, Eviews
- Fluent in English both written and oral communication

ACTIVITIES AND CONTEST

National College Students Mathematical Contest in Modeling

2018.03

3rd place

- Organized team to analyze large amounts of data, filter out effective data and complete clear and proper report.
- Collaborated with team members to transform the real problems into financial and mathematical problems by using econometrics software, resulting in timely and efficient completion before deadline.

Jilin University Business Research Contest

2020.06-2020.08

- Analyzed financial data of fresh food online industry, identified present circumstances of fresh food online industry and investigated potential M&A opportunity in specific industry, resulting in assisting tutors to a more informed decision.
- Collaborated with project team to complete multiple deliverables with tight deadlines, resulting in timely completion of project.