## **Balloon Payment Notice**

| Buyer Name:  |
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| Co-Buyer Name:   |
| You have chosen to finance your vehicle purchase with a retail installment sale contract that includes a balloon payment. This means that the last scheduled payment is  |
| significantly larger than the other scheduled payments. Your contract reflects a balloon payment of \$ Please refer to your contract   |
| for additional details.  |
| <ul> <li>You should enter into the balloon payment contract only if you are able to pay the<br/>amount of the balloon payment listed above when it becomes due.</li> </ul>   |
| <ul> <li>Because vehicle resale values and credit conditions may change, you should not<br/>rely solely on the vehicle's potential future trade-in value when considering your<br/>ability to make the balloon payment.</li> </ul>   |
| • The last scheduled payment is based on the assumption that you make every payment on the day it is due. As your contract explains, the amount of the payment due at the end of the contract term may be more or less than the amount of the last scheduled payment.                        |
| <ul> <li>The annual percentage rate and finance charge of a contract with a balloon<br/>payment may be more than the annual percentage rate and finance charge for a<br/>comparable contract with regular, equal payments.</li> </ul>  |
| • In Alabama, Colorado, Hawaii, Idaho, Indiana, Iowa, Kansas, Kentucky, Maine, Michigan, Ohio, Oklahoma, South Carolina, Texas, Utah, Virginia, Washington, or Wyoming, your contract may allow you to refinance your balloon payment. Please consult your contract for further information. |
| • If you would prefer a contract without a balloon payment, please ask for one.  |
| You acknowledge that you have received a copy of and read this notice.   |
| Buyer Signature: Date:   |
| Co-Buyer Signature: Date:  |