

# Exotic Options

BUSS386. Futures and Options

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# Lecture Outline

- Exotic options
  - Descriptions and uses
  - Pricing with Monte Carlo simulations and binomial trees
- Chapters 26 and 27

# Exotic Options

# Exotic Options

- Nonstandard options, often constructed by tweaking ordinary options
- Exotic options solve specific business problems that ordinary options cannot
- Typically created and sold by investment banks and professional money managers, who in turn hedge the positions and earn a commission
- Goal is not to memorize or derive formulas
- The relevant questions are:
  - ① What is the rationale for the use of an exotic option?
  - ② Can the exotic option be approximated by a portfolio of ordinary options?
    - Such links can sometimes show us how to modify BSM to price exotics
  - ③ Is the exotic option cheap or expensive relative to a standard option that achieves a similar goal?
  - ④ What's the general approach for pricing them when there isn't a formula?

# Binary options

## Path-Independent Exotic Options

- Cash-or-nothing:
  - Call: pays 1 if  $S_T > K$ , zero otherwise:  $e^{-r(T-t)}N(d_2)$
  - Put: pays 1 if  $S_T < K$ , zero otherwise:  $e^{-r(T-t)}N(-d_2)$
- Asset-or-nothing:
  - Call: pays stock price if  $S_T > K$ , zero otherwise:  $Se^{-q(T-t)}N(d_1)$
  - Put: pays stock price if  $S_T < K$ , zero otherwise:  $Se^{-q(T-t)}N(-d_1)$
- Look familiar? What is the value of a portfolio that is
  - long an asset-or-nothing call option with strike  $K$ , and
  - short  $K$  cash-or-nothing call options with strike  $K$

# Compound options

## Path-Independent Exotic Options

- An option to buy or sell an option
  - Call on call
  - Put on call
  - Call on put
  - Put on put
- Often priced by backward induction on a binomial tree
- Example:
  - A company bidding for a large project requires \$200 million in financing for 2 years if they win.
  - They face the risk of higher rates between bidding and contract award.
  - To manage this, they could buy a two-year interest rate cap starting at the contract award date, but this is costly if they don't win.
  - Alternatively, they can purchase a call option on the interest rate cap. If they win, they exercise the option to secure the cap at a set premium; if not, they let the option expire. This approach lowers upfront costs and reduces risk.

# Gap options

## Path-Independent Exotic Options

- A gap call options pays  $S - K_1$  when  $S > K_2$
- The value of a gap call

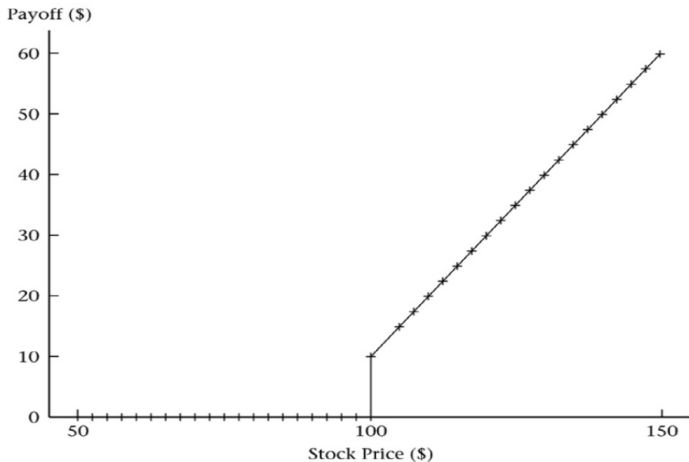
$$Se^{-qT} N(d_1) - K_1 e^{-rT} N(d_2),$$

$$d_1 = \frac{\ln\left(\frac{S}{K_2}\right) + (r - q + \frac{1}{2}\sigma^2)T}{\sigma\sqrt{T}}$$

$$d_2 = d_1 - \sigma\sqrt{T}$$

## Illustration

- Pays  $S - K_1$  when  $S > K_2$ .  $K_1 = 90$  and  $K_2 = 100$
- Does this option cost more or less without the gap with  $K = K_1$ ?





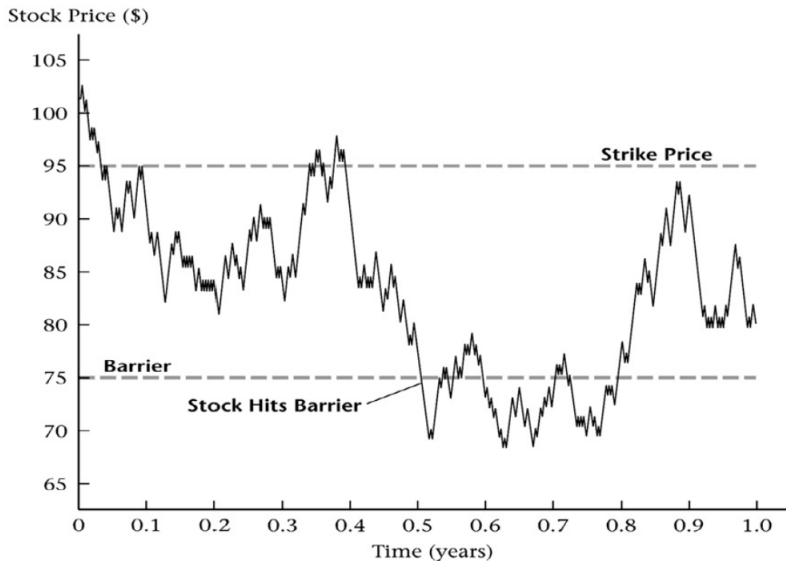
# Barrier options

## Path-Dependent Exotic Options with Path-Independent Valuation

- Payoff depends on whether over its life the underlying price hits a certain barrier
  - Implies payoff is path dependent
- Barrier puts and calls
  - Knock-out options: go out of existence if the underlying price
    - Down-and-out: falls below a barrier
    - Up-and-out: rises above a barrier
  - Knock-in options: come into existence if the underlying price
    - Down-and-in: falls below a barrier
    - Up-and-in: rises above a barrier
  - Rebate options: make a fixed payment if the underlying price
    - Down rebates: falls below a barrier
    - Up rebates: rises above a barrier
- What is worth more, a barrier option or an otherwise identical option?

# Barrier options

## Illustration: Down-and-in option



# Barrier options

## Pricing

- Parity relations
  - $c = c_{UI} + c_{UO}$
  - $c = c_{DI} + c_{DO}$
  - $p = p_{UI} + p_{UO}$
  - $p = p_{DI} + p_{DO}$
- Can price on binomial tree (but complicated by path dependence) or use Monte Carlo simulation
  - Example: Down-and-in and up-and-out currency put options
  - Standard put:  $x_0 = 0.9, \sigma = 0.1, r_{\$} = 0.06, r_{\text{€}} = 0.03, t = 0.5$

Strike (\$)	Standard (\$)	Down-and-In Barrier (\$)		Up-and-Out Barrier (\$)		
		0.8000	0.8500	0.9500	1.0000	1.0500
$K = 0.8$	0.0007	0.0007	0.0007	0.0007	0.0007	0.0007
$K = 0.9$	0.0188	0.0066	0.0167	0.0174	0.0188	0.0188
$K = 1.0$	0.0870	0.0134	0.0501	0.0633	0.0847	0.0869

# Lookback options

## Path-Dependent Exotic Options with Path-Dependent Valuation

- (Strike) Floating lookback call
  - Buyers can buy at lowest observed price in some time interval,  $S_T - S_{min}$
- (Strike) Floating lookback put
  - Buyers can sell at highest observed price in some time interval,  $S_{max} - S_T$
- Fixed lookback call
  - $\max(S_{max} - K, 0)$
- Fixed lookback put
  - $\max(K - S_{min}, 0)$
- Comments
  - Relatively expensive
  - Closed form solutions assume continuous looks and lognormal process
  - Related to “shout” options<sup>1</sup>

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<sup>1</sup>A European option where the holder can “shout” to the writer at one time during its life. The option holder receives either the usual payoff from a European option or the intrinsic value at the time of the shout.

# Non-standard American options

## Path-Dependent Exotic Options with Path-Dependent Valuation

- Bermudan option (between American and European)
  - Can be exercised on certain pre-specified dates prior to expiration
  - Strike price may change over the life of the option
  - Generally can be priced like American options on binomial tree
- Examples include some callable bonds, corporate warrants, employee stock options that are reset when they become far out-of-the-money
  - In a 7-year warrant, exercise might be possible on particular dates during years 3 to 7, with the strike price being \$30 during years 3 and 4, \$32 during the next 2 years, and \$33 during the final year.

# Asian options

## Path-Dependent Exotic Options with Path-Dependent Valuation

- The payoff on an Asian option is based on the average price over some period of time
  - They are path dependent
- Examples of when Asian options are useful
  - Profit depends on average price (e.g., of exchange rates, oil, electricity) over a period of time
  - There is concern that the price at a single point in time might be subject to manipulation
  - When price swings are frequent due to thin or illiquid markets
  - Convertible bonds have an embedded Asian option. Typically the exercise of the conversion option is based on the stock price over a 20-day period at the end of the bond's life
- What feature of an Asian call option tends to make it less valuable than an otherwise identical European call option? Volatility!

# Basic Types of Asian options

- Average can be based on geometric or arithmetic mean
  - Suppose we record stock price every  $h$  periods from  $t = 0$  to  $T$ .
  - Arithmetic average:  $A(T) = \frac{1}{N} \sum_{i=1}^N S_{ih}$
  - Geometric average:  $G(T) = (S_h \times S_{2h} \times \cdots \times S_{Nh})^{1/N}$
- Average can be used for the asset price or strike price: average price option and average strike option. For European:

	Arithmetic	Geometric
Average price call	$\max[0, A(T) - K]$	$\max[0, G(T) - K]$
Average price put	$\max[0, K - A(T)]$	$\max[0, K - G(T)]$
Average strike call	$\max[0, S_T - A(T)]$	$\max[0, S_T - G(T)]$
Average strike call	$\max[0, A(T) - S_T]$	$\max[0, G(T) - S_T]$

# Example

## Hedging currency exposure

- XYZ has monthly revenue of €100m, and cost in dollars,  $x$ : spot dollar price of a euro. In one year, the converted amount in dollar:

$$€100 \sum_{i=1}^{12} x_i \times e^{r(12-i)/12}$$

- Ignoring interest, the amount of euro exposure that needs to be hedged is

$$\sum_{i=1}^{12} x_i = 12 \times \frac{1}{12} \sum_{i=1}^{12} x_i$$

- An arithmetic average price put option that puts a floor  $K$ , on the average exchange rate received:

$$\max \left( 0, K - \frac{1}{12} \sum_{i=1}^{12} x_i \right)$$



# Example

## Hedging currency exposure

- Alternative strategies?
- Currency options can be valued using BSM formula with constant dividend yield, recognizing that currency earns risk-free interest rate
- Example: Assume the current exchange rate is \$0.9/EUR, strike  $K = 0.9$ ,  $r = 6\%$ ,  $r_{euro} = 3\%$ , dollar/euro volatility  $\sigma = 10\%$ .

a. 12 European puts expiring in 1 year	0.2753
b. A basket of 12 monthly options	0.2178
c. 12 Geometric average puts	0.1796
d. 12 Arithmetic average puts	0.1764
e. Currency swap	?

# Pricing Asian options

- Closed form solution for geometric case
  - Uses Black's Model and log-normal approximation for the average mean and variance.<sup>2</sup> (See, e.g., Chapter 26.13 in Hull)
- For arithmetic case:
  - Binomial tree (but path dependence is a problem)
  - Monte Carlo simulation

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<sup>2</sup>When the asset price follows geometric Brownian motion, the geometric average of the price is exactly lognormal. However, the arithmetic average of lognormal variables is not lognormal.

# Exchange options

## Multivariate Options

- Pays off only if the underlying asset outperforms some other asset (the benchmark asset)

$$\max(0, S_T - N_T)$$

- The value of a European exchange call

$$Se^{-q_S T} N(d_1) - Ne^{-q_N T} N(d_2),$$

$$d_1 = \frac{\ln\left(\frac{Se^{-q_S T}}{Ne^{-q_N T}}\right) + \frac{1}{2}\sigma^2 T}{\sigma\sqrt{T}} = \frac{\ln\left(\frac{S}{N}\right) + (q_N - q_S + \frac{1}{2}\sigma^2)T}{\sigma\sqrt{T}}$$

$$d_2 = d_1 - \sigma\sqrt{T}$$

$$\sigma = \sqrt{\sigma_S^2 + \sigma_N^2 - 2\rho\sigma_S\sigma_N}$$

- We can estimate market implied correlations between assets using the market prices of exchange options.

# Quantos

## Multivariate Options

- A quanto is a contract that allows an investor in one currency to hold an asset denominated in another currency without exchange rate risk
- Example: Nikkei put warrants traded on the American Stock Exchange
- Payoff and premium are in dollars, but directly scaled by the yen price of the Nikkei index relative to a yen strike price
  - Quantos are attractive because they shield the purchaser from exchange rate fluctuations.
  - If a US investor were to invest directly in the Japanese stocks that comprise the Nikkei, he would be exposed to both fluctuations in the Nikkei index and fluctuations in the USD/JPY exchange rate.
  - Essentially, a quanto has an embedded currency forward with a variable notional amount.
  - Forward/futures won't perfectly hedge the risk because the notional amount to hedge changes over time.
  - It is that variable notional amount that give quantos their name - "quanto" is short for "quantity adjusting option."

## Pricing Exotic Options

# Pricing Exotics

- Multiple approaches to pricing
  - Modified Black-Scholes-Merton (See, e.g., Chapter 26 in Hull)
  - Binomial trees
  - Monte Carlo simulation

# Valuation

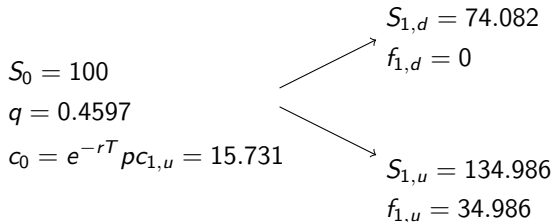
- Path-independent exotics
  - These can be valued easily using the standard methodology, such as the Binomial model. Some have closed form valuation equations (Binary, Compound, Packages)
- Path-dependent exotics with path-independent valuation
  - Like American options, these securities have payoffs that depend on the path followed by the underlying asset, but they can still be priced with standard methods (American, Barrier, Lookback)
- Path-dependent exotics with path-dependent valuation
  - For these, the path followed by the underlying determines the payoff in a way that requires different valuation techniques, such as Monte Carlo simulation (Asian, MBS)
- Multivariate options: The payoff is a function of more than one random variable (Exchange, Quantos): Monte Carlo simulation

# Binomial (Risk Neutral) Trees

- Recall the one-step tree
- Assume  $S_0 = 100$ ,  $K = 100$ ,  $T = 1$ ,  $r = 2\%$ ,  $\sigma = 30\%$
- Given  $u = e^{\sigma\sqrt{T}} = 1.34986$ , the price of any derivative security with payoff  $V(S_1)$  can be computed as

$$V_0 = E^Q[e^{-rT}f(S_1)] = e^{-rT}[pf(S_{1,u}) + (1-p)f(S_{1,d})]$$

- For instance, a call option has price given by





# Monte Carlo Simulation on Risk Neutral Trees

- Alternative way of computing the expected future payoff is to simulate up and down movement with a computer.
- In Excel,  $RAND()$  simulates a uniform between  $[0, 1]$
- ① Generate  $RAND()$  many times, say  $N$ :
  - Whenever the realization  $RAND() > q$ , we say we went down the tree;
  - Whenever the realization  $RAND() < q$ , we say we went up the tree;
- ② The stock price at  $T = 1$  will be  $S_{1,u}$  or  $S_{1,d}$ , depending on the outcome of Step 1. Let  $S_1^j$  denote the realization of  $S_1$  in simulation run  $j$ .
- ③ Compute the payoff of the security at  $T = 1$  for each simulation run, e.g.,  $V(S_1^j) = \max(S_1^j - K, 0)$
- ④ The value of the security is the average of the many realizations.

$$\hat{V}_0 = \frac{1}{N} \sum_{j=1}^N e^{-rT} V(S_1^j)$$

## Monte Carlo Simulation on Risk Neutral Trees

- For instance, given  $p = 0.4587$ , we obtain the following table.

RAND()	Move on Tree	Price at T	Payoff	discounted
0.457335	up	134.986	34.986	34.293
0.393937	up	134.986	34.986	34.293
0.090053	up	134.986	34.986	34.293
0.878148	down	74.082	0	0
0.658659	down	74.082	0	0
0.759579	down	74.082	0	0
0.798027	down	74.082	0	0
0.061689	up	134.986	34.986	34.293
0.969222	down	74.082	0	0
0.392675	up	134.986	34.986	34.293
			Average	17.147
			st. error	5.715

- With  $N = 10$ ,  $\hat{V}_0 = 17.147$  is quite different from  $V_0 = 14.731$ .
- As  $N$  increases, the value gets more precise.

# Monte Carlo Simulation on Risk Neutral Trees

- How many simulations?
  - $N$  should be large enough to obtain a small standard error for our estimate of the option price.
  - This is computed as the standard deviation of the discounted payoffs from the simulations, divided by  $\sqrt{N}$ .
  - In the previous example,  $s.e. = 5.715$ .
    - This implies that with 95% probability, the true value of the security is between  $[\hat{V}_0 - 2 \times s.e., \hat{V}_0 + 2 \times s.e.] = [5.715, 28.577]$
    - Given  $N = 10$ , we are 95% confident that the true value is between 5.715 and 28.477.
  - Increasing  $N = 1000$ , we obtain  $\hat{V}_0 = 15.725$  with  $s.e. = 0.52$ 
    - The confidence interval is  $[14.644, 16.866]$ , much tighter than before.

# Multi-step Trees

- As the number of steps increases, the estimate becomes more precise.

Binomial Tree Model											
Stock Assumption			Option Assumption			Tree		Risk Neutral Prob			
mu	0.1		T	1		n	10	q*	0.486836		
sigma	0.3		K	100		h	0.1				
r	0.02		Call or Put	1	(=1 for call	u	1.099514	Price Binomial	3.787		
div yield	0					d	0.909493	Delta Binomial	0.166		
S0	100					p	0.52919				
time ==>	0	0.1	0.2	0.3	0.4	0.5	0.6	0.7	0.8	0.9	1
j==>	0	1	2	3	4	5	6	7	8	9	10
0	100.000	109.951	120.893	132.924	146.151	160.696	176.687	194.270	213.603	234.859	258.231
1		90.949	100.000	109.951	120.893	132.924	146.151	160.696	176.687	194.270	213.603
2			82.718	90.949	100.000	109.951	120.893	132.924	146.151	160.696	176.687
3				75.231	82.718	90.949	100.000	109.951	120.893	132.924	146.151
4					68.422	75.231	82.718	90.949	100.000	109.951	120.893
5						62.229	68.422	75.231	82.718	90.949	100.000
6							56.597	62.229	68.422	75.231	82.718
7								51.475	56.597	62.229	68.422
8									46.816	51.475	56.597
9										42.579	46.816
10											38.725
Option Pricing Tree											
time ==>	0.000	0.100	0.200	0.300	0.400	0.500	0.600	0.700	0.800	0.900	1.000
j==>	0.0	1.0	2.0	3.0	4.0	5.0	6.0	7.0	8.0	9.0	10.0
0	12.530	18.247	25.881	35.666	47.656	61.691	77.484	94.868	114.002	135.059	158.231
1		7.156	11.075	16.699	24.431	34.528	46.948	61.294	77.086	94.470	113.603
2			3.465	5.782	9.429	14.947	22.879	33.522	46.551	60.895	76.687
3				1.280	2.345	4.231	7.481	12.871	21.292	33.123	46.151
4					0.275	0.566	1.164	2.396	4.932	10.151	20.893
5						0.000	0.000	0.000	0.000	0.000	0.000
6							0.000	0.000	0.000	0.000	0.000
7								0.000	0.000	0.000	0.000
8									0.000	0.000	0.000
9										0.000	0.000
10											0.000

# Multi-step Trees: Monte Carlo Simulation

- Generate stock prices: When  $RAND() > p$ , go down. Otherwise, go up
- 1,000 simulations of stock prices. Get  $S_T$ , compute  $f_T e^{-rT}$ , take the average.

Option prices by simulation													
	Simulated Call Price							Price Binomial			12.530		
	13.196							Price Black Scholes			12.822		
	0.685												
	Simulation of Risk Neutral Stock Prices												
time ==>	Discounted	0	0.1	0.2	0.3	0.4	0.5	0.6	0.7	0.8	0.9	1	
j==>	Call Payoff	0	1	2	3	4	5	6	7	8	9	10	
1	20.479	100	90.949	82.718	75.231	82.718	90.949	100.000	90.949	100.000	109.951	120.893	
2	0.000	100	90.949	82.718	75.231	68.422	75.231	68.422	62.229	56.597	62.229	68.422	
3	0.000	100	90.949	82.718	90.949	82.718	90.949	82.718	75.231	68.422	62.229	56.597	
4	20.479	100	109.951	120.893	109.951	120.893	132.924	120.893	109.951	120.893	109.951	120.893	
5	0.000	100	109.951	100.000	90.949	82.718	75.231	68.422	75.231	82.718	75.231	68.422	
6	75.169	100	109.951	100.000	90.949	100.000	109.951	120.893	132.924	146.151	160.696	176.687	
7	45.238	100	90.949	100.000	109.951	100.000	109.951	100.000	109.951	120.893	132.924	146.151	
8	0.000	100	109.951	120.893	109.951	100.000	90.949	82.718	75.231	68.422	75.231	82.718	
9	0.000	100	90.949	82.718	75.231	68.422	62.229	56.597	62.229	68.422	75.231	68.422	
10	45.238	100	109.951	100.000	90.949	100.000	90.949	100.000	109.951	120.893	132.924	146.151	

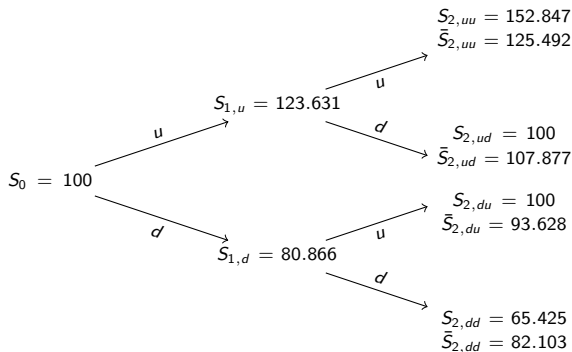
# Why Monte Carlo simulations?

- Why do we need Monte Carlo simulations when we have the tree itself?
  - Monte Carlo Simulations may be useful to price derivative securities with path dependent payoff
  - That is, the value at maturity depends on the path taken by the stock during the life of the security
- For instance, recall that an Asian call option has a payoff given by

$$\max \left( \frac{1}{T} \sum_{t=0}^T S_t - K, 0 \right)$$

- These options are very hard to price on a tree without simulations

# Why Monte Carlo simulations?



- Even though  $S_{2,ud} = S_{2,du} = 100$ ,  $\bar{S}_{2,ud} \neq \bar{S}_{2,du} \Rightarrow$  Non-combining tree
- When the number of steps gets large, path dependent options become much more difficult to price without Monte Carlo
- However, for American type options, we use Monte Carlo binomial trees to infer the optimal exercise policy.

# Monte Carlo simulations without trees

- There is no reason to limit MC simulations to trees
- The main requirement to be able to price by MC simulations is to satisfy conditions for risk neutral pricing to be valid
  - That is, dynamic replication can be achieved
- These no arbitrage conditions are naturally satisfied on the trees we have constructed
- However, once we decide we can use risk neutral pricing, we can simulate out of any distribution
  - For example, MC can generate prices based on the lognormal model, as in BSM
  - MC can be used to incorporate time-varying volatility, for instance by using the Heston Model.



# Monte Carlo simulations under log-normality

- With the lognormal model, one way to simulate stock price is to use the following algorithm:

- For given  $\Delta t$ ,

$$S_{t+\Delta t} = S_t e^{(r - \frac{\sigma^2}{2})\Delta t + \sigma \epsilon_t \sqrt{\Delta t}}$$

where  $\epsilon_t \sim \phi(0, 1)$

$$\ln \frac{S_{t+\Delta t}}{S_t} = (r - \frac{\sigma^2}{2})\Delta t + \sigma \epsilon_t \sqrt{\Delta t}$$

- Therefore,  $\ln \frac{S_{t+h}}{S_t} \sim \phi((r - \frac{\sigma^2}{2})\Delta t, \sigma^2 \Delta t)$

# Monte Carlo simulations with multiple factors

- Consider an option that pays the maximum between the return on Google and Apple from 0 to  $T$ .
- The payoff at  $T$  is:

$$\max\left(\frac{S_T}{S_0}, \frac{N_T}{N_0}\right)$$

- How much is the premium of this security?
  - The risk neutral stock price processes are:

$$S_{t+\Delta t} = S_t e^{(r - \frac{\sigma^2}{2})\Delta t + \sigma \epsilon_{1,t} \sqrt{\Delta t}}$$

$$N_{t+\Delta t} = N_t e^{(r - \frac{\sigma^2}{2})\Delta t + \sigma \epsilon_{2,t} \sqrt{\Delta t}}$$

- Very likely that the returns of Google and Apple is correlated. Where  $v \sim \phi(0, 1)$ ,

$$\epsilon_{2,t} = \rho \epsilon_{1,t} + \sqrt{1 - \rho^2} v$$

# Monte Carlo simulations with multiple factors

- For each simulation  $i$ , compute the discounted payoff

$$V^i = e^{-rT} \max\left(\frac{S_T^i}{S_0}, \frac{N_T^i}{N_0}\right)$$

- The price of the security is then:

$$\hat{V}_0 = \frac{1}{n} \sum_{i=1}^n V^i$$

- Assuming  $\sigma_S = \sigma_N = 0.3$ ,  $r = 0.02$  and  $\rho = 0.7$ ,  $\hat{V}_0 = 1.134$ .
- Consider another option with the payoff:

$$\max\left(\frac{S_T}{S_0} - \frac{N_T}{N_0}, 0\right)$$

- It pays the difference in the returns.
- In this case,  $\hat{V}_0 = 0.1$ . Make sense?

# Monte Carlo simulations with multiple factors

## Stochastic volatility and the Heston model

- Heston model for stochastic volatility is an example with non-traded factor.
- Assume that under the risk neutral probability,

$$\begin{aligned}S_{t+\Delta t} - S_t &= S_t(r\Delta t + \epsilon_{s,t}\sqrt{v_t\Delta t}) \\v_{t+\Delta t} - v_t &= \kappa(\bar{v} - v_t)\Delta t + \epsilon_{v,t}\xi\sqrt{v_t\Delta t}\end{aligned}$$

where  $\kappa$  and  $\xi$  are constants, and  $\epsilon_{s,t}$  and  $\epsilon_{v,t}$  have a correlation  $\rho$ .

# Summary

- Tools for pricing include modified BSM, binomial trees, and Monte Carlo
- Binomial trees
  - Generally need to use binomial trees for American-style options where a decision has to be made about when to exercise
  - Most useful when working backwards and seeing ordered outcomes is essential
- Monte Carlo simulation
  - One of the main tools used by practitioners to price complex securities under fairly general assumptions about the underlying stochastic processes
    - ① Simulate many paths of underlying stochastic variables under the risk neutral probabilities
    - ② For each path, compute the discounted simulated payoff of the derivative security
    - ③ Estimate the derivative price as the average of discounted payoffs across paths

# Summary

- MCS are especially useful to value path dependent securities, or securities that depend on the value of multiple underlying variables.
  - Barrier options, Asian options, Lookback options
  - Options on maximum, options on the relative returns across securities
- MCS are also useful to value securities under general processes for underlying stochastic variables such as
  - Stochastic volatility
  - Stochastic interest rate
  - Jumps
- The ever increasing gains in the computer speed makes MCS methodology increasingly attractive.