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- To work in an environment where I could enjoy working and be part of the team
- Thriving on solving puzzles
- Personally programmed and developed

Experience

- **Technical Support**

11/2016 ~ Present

Newcom Inc., Miramar, FL

- Deliver service and support to end-users via remote connection (TeamViewer) or over the phone
- Interact with customers to provide and process information in response to inquiries, concerns, and requests about products and services
- Gather customer's information and determine the issue by evaluating and analyzing the symptoms
- Diagnose and resolve technical hardware and software issues involving internet connectivity, email clients, IPTV, VOIP and more
- Research required information using available resources
- Follow standard processes, procedures, identify and escalate priority issues per Client specifications
- Redirect problems to appropriate resource
- Accurately process and record call transactions using a computer and designated tracking software (Kayako)
- Offer alternative solutions where appropriate with the objective of retaining customers' and clients' business
- Organize ideas and communicate oral messages appropriate to listeners and situations
- Follow up and make scheduled call backs to customers where necessary
- Stay current with system information, changes and updates
- Working with customers/employees to identify equipment problems and advising on the solution
- Logging and keeping records of customer/employee queries
- Analyzing call logs so you can spot common trends and underlying problems
- Updating self-help documents so customers/employees can try to fix problems themselves
- Working with field engineers to visit customers/employees if the problem is more serious
- Testing and fixing faulty equipment

- **Owner/Manager**

07/2012 ~ 11/2015

Jimmy's Courthouse Deli, FT. Lauderdale, FL

- Managed day-to-day operations, including sales, tracking inventory, and contacting vendors
- Increased loss prevention by 99 percent and in return increased profit by 3 percent
- Thru small batches and constant delivery, where able to minimize waste by 20 percent and increase the freshness of the product
- Monitored compliances according sanitation, safety, and regulations
- With excellent guest services and absolute customer satisfaction, managed to increase sales by 20 percent
- Supervised employee recruitment, training, discipline and termination
- Prepared payroll, federal, state, and local taxes

- **Manager** **04/2010 ~ 11/2011**
CSI Developers, Inc., W.P.B., FL
 - Managed customer database, product updates, and upgrades.
 - Coordinated marketing campaigns and special events
 - In charge of accounts receivable, accounts payable and analyzed financial statements
 - Functioned in project-management role.
 - Use of project timeline lowered cost by 5 percent and increased productivity by 15 percent
 - Federal, State and local compliances
 - Oversees employee recruitment, training, dismissal and payroll
 - Negotiating more favorable terms with different vendors
- **Manager** **04/2003 ~ 01/2010**
ABC Trading, LLC. Doral, FL
 - Maintained contact with vendors, factories, and clients
 - Oversees, procurement, allocation, distribution control, stock levels, and cost
 - Logistics, scheduling and booking of containers
- **Team Leader** **07/2001 ~ 03/2003**
Azygo, Inc., New York, NY
 - Web and Data server deployment
 - Unix and Oracle server administration
 - Liaison between management and technical department
- **Programmer** **07/2001 ~ 05/2000**
Internet Teller Machine, Inc., L.I.C., NY
 - Banking software development using Java
 - Internet Explorer programming

Skills

- Computer – Windows and Mac.
- Software – Microsoft Office, Open Office, GitHub, Photoshop, QuickBooks, Porta One, VoIP Monitor, FreePBX (Asterisk), PBXWare (Bicom), gloComm, Communicator GO.
- Experience integrating external API
- Debugging
- GitHub – external repository and version control
- JSON/XML
- Language - English, Spanish, Portuguese and Korean.

Education

- **Bachelor of Science (BS) – Mechanical Engineering**
New York Institute of Technology – Old Westbury, NY - 09/1990 ~ 05/1995
- **Master Degree (MBA) - Business Administration**
New York institute of Technology – Old Westbury, NY - 09/1995 ~ 05/1998

- **Unix System Administration / C / C++ - Certificate**
Worcester Polytechnic Institute – Worcester, MA - 06/1999 ~ 08/1999
- **Full Stack MERN**
MIT – 02/2022 ~ 11/2022