# Chun-Ngai Mo

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#### **EXPERIENCE**

ESPRESSO 21, Markham, ON

Marketing Manager, March 2020 - Present

- Develop marketing and promotional strategy and materials, including brand management, advertising, and web and sales collateral.
- Ensuring marketing programs align with public relations and other communication activities.
- Assisting in the preparation of long-term and short-term marketing plans, pricing policies, and budgets.
- Supervising a team of marketing coordinators and assistants.
- Generate custom reports summarizing business, financial, or economic data for review by executives, managers, clients, and other stakeholders.
- Plan and direct staffing, training, and performance evaluations to develop and control sales and service programs.
- Identify, develop, and evaluate marketing strategy, based on knowledge of establishment objectives, market characteristics, and cost and markup factors.
- Formulate, direct and coordinate marketing activities and policies to promote products and services, working with advertising and promotion managers.
- Respond to requests for information from the media, designate an appropriate spokesperson and information source.
- Study the objectives, promotional policies, and needs of organizations to develop public relations strategies that will influence public opinion or promote ideas, products, or services.

## **EDUCATION**

University of Toronto

Toronto, ON

Full Stack Web Developer - Bootcamp

(Expected graduation Sep 2021)

## **SKILLS**

- Bootstrap
- SQL
- MongoDB
- Git
- JavaScript
- Node.js
- HTML
- CSS
- React
- MySQL
- JQuery
- State

#### **CERTIFICATIONS**

• Full Stack Web Developer

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