

Seasoned M&A professional with over 10 years of experience leading the origination and execution of complex transactions in investment banking, corporate finance, and M&A advisory. Proven track record in buy-side, sell-side, and strategic advisory mandates across Southeast Asia. Expertise in building and maintaining strong relationships with corporate clients, financial sponsors, and government bodies to drive deal origination and business development. Skilled in managing deal teams, overseeing financial modeling, valuation, and transaction documentation, focusing on delivering successful outcomes in high-value, cross-border transactions.

PROFESSIONAL EXPERIENCE

Blue7 Ventures

Impact Investment Principal Consultant

Kuala Lumpur, Malaysia | Apr 2024 – Apr 2025

- Focused on sourcing and executing early-stage investments in renewable energy and technology sectors, conducting financial and technical due diligence.
- Provided strategic guidance to portfolio companies, aligning operations with long-term value creation and scalability goals..
- Collaborated closely with the portfolio companies' board to drive growth, ensuring scalability and market alignment in emerging sectors.

Graymont Limited

Consultant, Corporate Development and M&A Asia Lead

Southeast Asia | Jan 2024 – Nov 2024

- Spearheaded strategic initiatives to establish market presence and evaluate investment opportunities across Indonesia, Malaysia, Vietnam, Thailand, and the Philippines.
- Led the end-to-end M&A process for multiple cross-border transactions, managing deal screening, sourcing, due diligence, negotiations, and post-acquisition integration, successfully closing deals in Malaysia and Indonesia.
- Developed and maintained relationships with corporate clients, government bodies, and local suppliers, facilitating deal origination and securing long-term partnerships.
- Conducted in-depth market research to identify opportunities and risks in the mining and limestone value chain, supporting strategic decision-making.

Khazanah Nasional Berhad

Vice President, Private Equity, Impact Investment

Kuala Lumpur, Malaysia | Nov 2022 – Jul 2023

- Directed the deployment of USD 80 million across four funds under the Dana Impak Fund, focusing on technology, renewable energy, and sustainable food sectors.
- Launched the Future Malaysia Programme, attracting international venture capital firms such as Plug and Play and Antler to establish offices in Malaysia.
- Collaborated with investee companies to align strategies with Khazanah's impact goals.

Charaku Pte Ltd (Startup, Popsical – Consumer Tech)

Investment & Strategy Lead, Acting CFO

Singapore | May 2021 – Nov 2022

- Drove strategic initiatives, achieving a 2x increase in revenue and reaching breakeven in FY2021 through optimized resource allocation and market strategies.
- Led the company's restructuring, making it EBITDA-positive within one year.
- Developed and implemented go-to-market strategies for scaling early-stage products, positioning the company for sustainable growth.
- Built key relationships with investors, ensuring continued financial support and growth capital.

Edgepoint Infrastructure (Startup under Digital Bridge Fund)

Part-time M&A Strategy Lead Consultant

Kuala Lumpur, Malaysia | November 2020 – March 2021

- Supported the launch of the Digital Bridge Fund by sourcing and executing M&A deals for towers, 5G infrastructure, data centers, and IoT projects across Southeast Asia.
- Led deal structuring, financial valuation, and due diligence for three high-value acquisitions totaling RM 500 million, successfully closing two deals.
- Coordinated with legal and tax advisors to ensure compliance and alignment with business objectives throughout the transaction lifecycle.

CapitaLand Commercial Sdn Bhd
Investment and Portfolio Management
Kuala Lumpur, Malaysia | May 2019 – April 2021

- Managed a RM 1 billion real estate portfolio, leading acquisitions and forming strategic partnerships for new projects.
- Developed financial models and feasibility studies to evaluate investment opportunities, aligning with corporate growth objectives.

edotco Group Sdn Bhd
Group Strategy, Pricing & Commercial
Kuala Lumpur, Malaysia | Aug 2017 – May 2019

- Managed over 25,000 telecom towers valued at USD 4 billion, driving M&A and business development strategies across APAC.
- Executed cross-border M&A deals, including the sale and leaseback of 10,000 towers valued at USD 2 billion in Malaysia, Philippines, Bangladesh, Myanmar, Cambodia, and Pakistan.

Transaction Experience Highlights:

- Spearheaded new business model and commercial terms for the solar-powered fixed energy model, small cell, and in-building solution (IBS) leasing model.
- Initiated and completed sales and leaseback, carved out exercises for more than 5,000 telco towers in Myanmar, Cambodia, Pakistan, and Bangladesh.
- Set up new operating corporations in Pakistan, Laos, and Philippines through acquisition and JV.

RHB Investment Bank Berhad
Investment Banker
Kuala Lumpur, Malaysia | Nov 2016 – Aug 2017

- Advised on IPOs, mergers, and acquisitions, including a RM 15 billion IPO in the energy sector and a RM 5 billion M&A transaction.
- Developed financial models and provided strategic advisory services to clients in the TMT and energy sectors.

Transaction Experience Highlights:

- RM15 billion IPO in the energy industry and RM5 billion IPO in the construction industry.
- RM4 billion mergers between a listed property developer and a construction company.
- RM5 billion Sukuk offering for Edra Power Holdings.

REDtone Telecommunication Berhad
Investment Analyst, CFO Office
Kuala Lumpur, Malaysia | Dec 2014 – Oct 2016

- Designed forecasting and valuation models to evaluate business cases and acquisitions in Malaysia and India.
- Participated in establishing new business models in telecommunication and healthcare infrastructure sectors.
- Developed a transformation plan and set a KPI framework for a new business to ensure solid growth.

Purdue University Statistics Department
Research Assistant, Stochastic Modelling
Indiana, United States | May 2011 – May 2013

- Performed stochastic modeling and financial modeling on listed companies.
- Assisted in technical analysis research on trends and forecasts.
- Managed database and data modeling with R programming and Python.

EDUCATION

CFA Institution
Passed CFA Level 2

Purdue University
Bachelor of Science in Actuarial Science and Applied Statistics

Indiana, United States of America
May 2013

SKILLS, CERTIFICATIONS & INTERESTS

Language Skill: Fluent in English, Mandarin, Cantonese, and Malay

Programming: SQL, R Programming, and Python

Analytic Tools: VBA Excel, Tableau, Bloomberg, and Capital IQ