



# Shareholder Information Call

*December 18, 2009*

# Introduction of the Call

*John Hickey, Chairman and CEO*

# Forward-Looking Statements

Some of the information discussed during today's Shareholder Informational Call and contained in the following presentation may contain projections or other forward-looking statements regarding future events or the future financial performance of CIB Marine. We wish to caution you that these statements are only projections or estimates of future events. Actual events or results may differ materially. Forward-looking statements included herein are made as of the date hereof, and CIB Marine undertakes no obligation to update publicly such statements to reflect subsequent events or circumstances. We refer you to the documents that CIB Marine files from time to time with the Securities and Exchange Commission, specifically, our most recent Form 10-K and Form 10-Q, for information about factors that could affect actual results.

# Current Updates for the Shareholders

*John Hickey, Chairman and CEO*

# Key Events of 2008-09

- Banks restricted from paying dividends to the Company
- Difficult to find a strategic partner given the TruPS uncertainty and deterioration of the banking market
- Sold deposits, branches, and most loans of Citrus Bank to 1<sup>st</sup> United, local Florida banking company
- Proceeds from sale and other cash available to the parent were inadequate to bring TruPS current
- Expiration of maximum five-year deferral of payments under the TruPS

# Key Events of 2008-09

- Company in technical default of TruPS as of the end of April 2009 - \$60 million in principal and \$43 million of interest due as of default date
- Attempted negotiations with TruPS holders – offered restructure; could not get required votes
- Revised plan for prepackaged Chapter 11 bankruptcy – filed September 15, 2009; confirmed by the Court October 29, 2009
- Effective date of Plan expected by year-end 2009

# Post-Restructure

- Exchange TruPS principal and interest for \$60 million in Noncumulative Perpetual Preferred Stock – strengthens consolidated equity
- Rights of the common shareholders were preserved through the restructuring/bankruptcy
- We have managed resources and our balance sheet carefully during 2008 and 2009 and have had little unintended loss of client relationships and staff

# Post-Restructure

- 2010 goal is to bring bank subsidiary to profitability by 4<sup>th</sup> quarter; 2011 goal to bring consolidated company to profitability through cost reductions, credit quality improvement, and margin management.
- Hired Stifel, Nicolaus, investment banker, to find a strategic partner for CIB Marine
- Because of the difficult market, finding a partner may be challenging. Company is prepared to run independently as long as necessary.



# Financial Performance

*Edwin J. Depenbrok, Chief Financial Officer*

**CIB MARINE BANCSHARES, INC.**  
**Consolidated Financial Highlights**  
 (Debtor in Possession)  
 (Unaudited)  
*(dollars in thousands)*

	<b><u>September 30, 2009</u></b>
Diluted earnings (loss) per share from continuing operations	\$ (0.81)
Discontinued operations	0.04
<b>Net loss</b>	<b>\$ (0.77)</b>
Net Interest Income	\$ 10,023
Provision	19,230
Noninterest Income	1,596
Noninterest Expense	23,050
Loss from continuing operations before income taxes	(30,661)
Income tax expense (benefit)	99
Loss from continuing operations	(30,760)
Net income (loss) from discontinued operations	711
<b>Net loss</b>	<b>\$ (30,049)</b>
Total assets	\$ 779,661
Loans	\$ 510,794
Deposits	\$ 641,369
Equity (deficit)	\$ (9,394)

# CIB MARINE BANCSHARES, INC.

## Consolidated Financial Highlights

**September 30, 2009 QTD**

### **Key Ratios and Other Data:**

Net interest margin	1.60%
Noninterest income to average assets	0.25%
Efficiency Ratio	198.38%
Loss on average assets	-4.86%
Non performing loans to total loans	9.18%
Allowance for loan losses to total loans	3.99%
Number of employees - FTE	165
Number of branches	17

# CIB MARINE BANCSHARES, INC.

## Projected Impact of Restructuring on Capital Ratios

	<u>September 30, 2009</u>	<u>As Adjusted</u>
Total capital to risk weighted assets	-0.64%	17.41%
Tier 1 capital to risk weighted assets	-0.64%	16.14%
Tier 1 leverage to average assets	-0.50%	12.54%

# Shareholder's *Questions & Comments*

