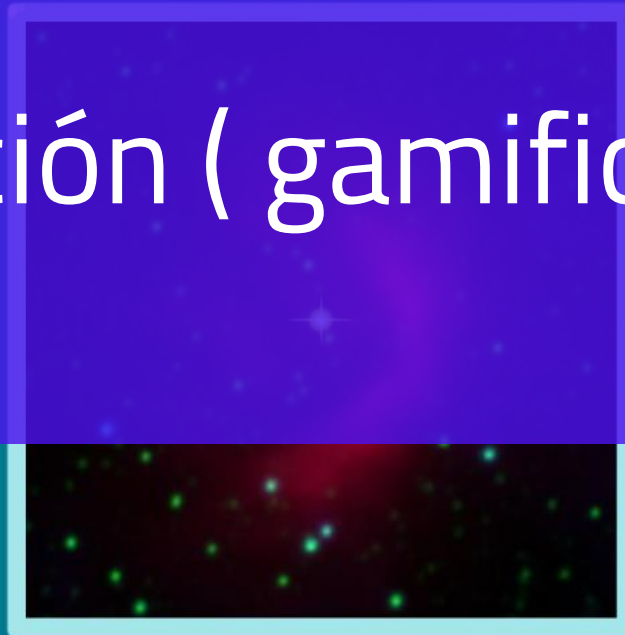


En la siguiente imagen, ¿Ves un arco de color?

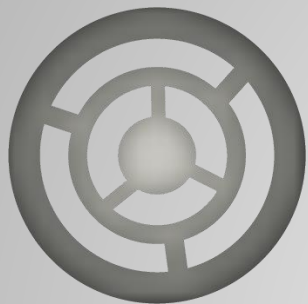
Ludificación (gamification)



Si

No

No estoy seguro



Julieta Lombardelli

Lic. Diseño Multimedia

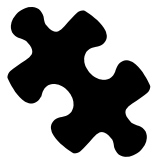
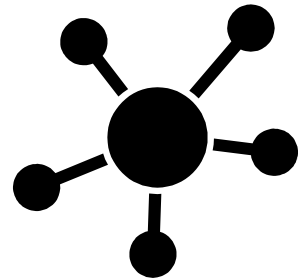
Doctoranda en Artes (FBA-UNLP)

Artista, Docente

Investiga en LIFIA Laboratorio de Investigación y
Formación en Informática Avanzada – Facultad de
informática UNLP

<https://www.cientopolis.org/ludiciencia/>

LUDIFICAR (gamification)



- la Ludificación hace uso de **recursos que son propios del juego como disciplina** y se implementa como una **estrategia para motivar** acercar o convocar a usuarios ejecutar determinada **acción** o incorporar conocimiento sobre un área, con el claro objetivo de estimular y facilitar al usuario la incorporación de saberes específicos y de **incrementar el compromiso** con aquello que se busca estimular.

Algunas definiciones –

(Kapp, Blair, Mesch)

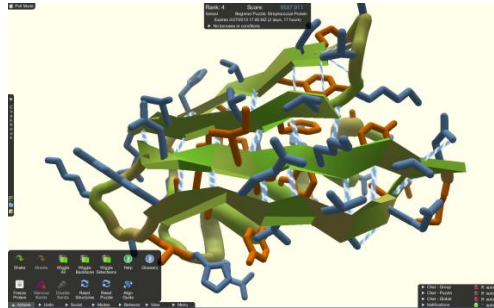
SIMULACIÓN

https://www.nasa.gov/multimedia/3d_resources/station_spacewalk_game.html



La simulación es un ambiente realista, controlado, donde quienes participan pueden practicar comportamientos y experimentar el impacto de sus decisiones.

JUEGO/VIDEOJUEGO



Sistema en donde los jugadores se abstraen en desafíos definidos por reglas, interactividad y resultados cuantificables.

LUDIFICACIÓN

<http://www.app-ear.com.ar/>



Ludificación es utilizar elementos basados en los juegos como mecánicas, estética y acciones de juego para convocar a la gente, motivarlos, promover el aprendizaje y resolver problemas.

| Videojuegos / juego completo

Videojuegos tipo “puzzles”

Ciencia Ciudadana

FOLD IT

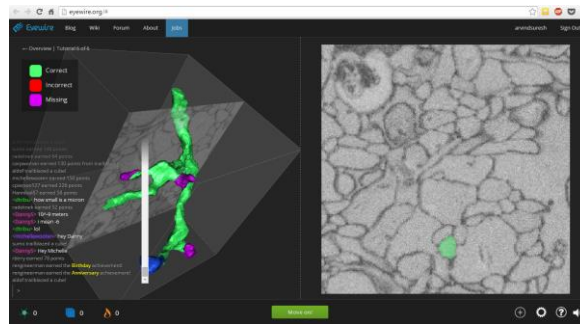
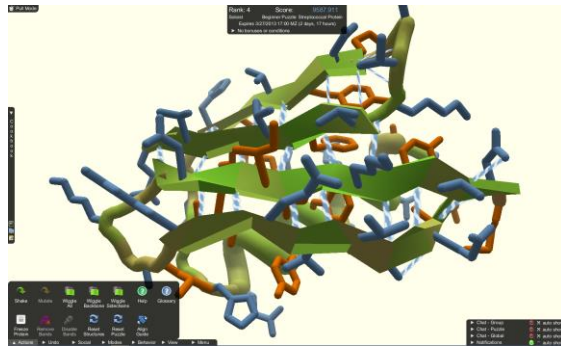
<https://fold.it/portal/>

EYEWIRE

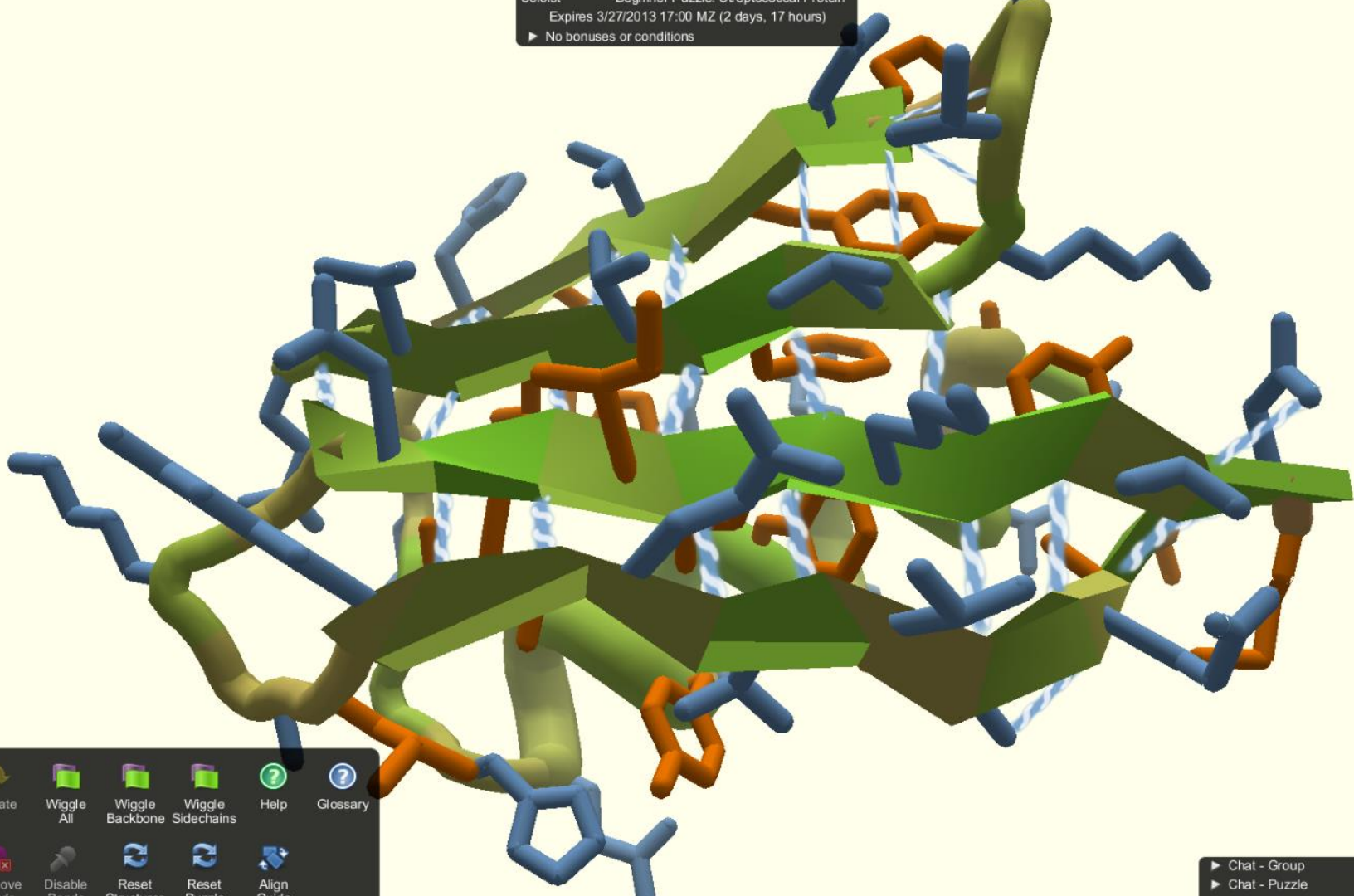
<https://eyewire.org/explore>

eterna

<https://eternagame.org/web/>



► No bonuses or conditions



▼ Cookbook

The screenshot shows the 'Tools' menu in ChimeraX. The menu items are arranged in two rows. The first row contains: Shake (green circular arrow), Mutate (yellow circular arrow), Wiggle All (green folder), Wiggle Backbone (green folder), Wiggle Sidechains (green folder), Help (green question mark), and Glossary (blue question mark). The second row contains: Freeze (grey padlock), Remove (purple scissors with a red 'X'), Disable (grey microphone), Reset (blue circular arrow), Reset (blue circular arrow), and Align (blue arrows pointing to a point).

▶ Chat - Group 🔴 ✕ auto show

▶ Chat - Puzzle 🔴 ✕ auto show

Foldit: The Gamification Of Scientific Discovery



RNA of the Mason-Pfizer
monkey virus (M-PMV)

Scientists had been studying the
M-PMV crystal structure for **15 YEARS**.

In 2008, University of Washington
researchers released an online puzzle
video game about protein folding.

It took **57,000+ PLAYERS**
10 DAYS to solve the problem those
scientists were studying.



Find more statistics on video games at
bigfishgames.com/blog/stats/

Awaiting data...



1.88%
20:00




1
Move This





| Ludificación

Periodic Table of Gamification Elements

Periodic Table of Gamification Elements												
1 Rr Random Rewards											2 Fr Fixed Reward	3 Td Time Dependent
4 Ob On-boarding	5 Si Signposting	6 La Loss Aversion	7 I Investment	 Gamified UK				8 Pf Progress / Feedback	9 T Theme	10 N Narrative	11 C Curiosity	
12 Tp Time Pressure	13 S Scarcity	14 St Strategy	15 F Flow	16 Co Consequences	17 Gt Guilds / Teams	18 Sn Social Network	19 Ss Social Status	20 Sd Social Discovery	21 Sp Social Pressure	22 Cm Competition		
23 Ch Challenges	24 Ce Certificates	25 L Learning	26 Q Quests	27 Lp Levels / Progression	28 Bb Boss Battles	29 E Exploration	30 Bc Branching Choices	31 Ee Easter Eggs	32 U Unlockables	33 Ct Creativity Tools		
34 Cu Customisation	35 Ap Altruistic Purpose	36 Cg Care Taking	37 A Access	38 Cn Collection	39 Gs Gifting / Sharing	40 Ks Knowledge Share	41 P Points	42 Pr Prizes	43 Le Leaderboards	44 B Badges		
		45 Ve Virtual Economy	46 Lo Lottery	47 Ip Innovation Platform	48 V Voting	49 Dt Development Tools	50 A Anonymity	51 Lt Light Touch	52 An Anarchy			

Reward Schedule	General	Socialiser	Achiever	Free Spirit	Philanthropist	Player	Disruptor
-----------------	---------	------------	----------	-------------	----------------	--------	-----------



  You should sign in!

<https://www.zooniverse.org/projects/zookeeper/galaxy-zoo/classify>

TASK

TUTORIAL

Is the galaxy simply smooth and rounded, with no sign of a disk?



Smooth



Features or Disk



Star or Artifact

NEED SOME HELP WITH THIS TASK?

Done & Talk

Done

1. DATE

2. LOCATION

3. WEATHER

4. OTHER

5. FINISH

H.M.S. "Scarab" , Saturday 5th day of June, 1918.
 From To , or At Hongkong location

Hours	Distance Run	Standard Compass	Wind	Force	Code	Heights	air	bulb	sea
1									
2									
3									
4									
5									
6									
7									
8									
9									
10									

9-10 knots employed steaming three decks and upper decks.

HMS Scarab

Active: Hong Kong



Gunboat - [Learn more](#)

Map and timeline

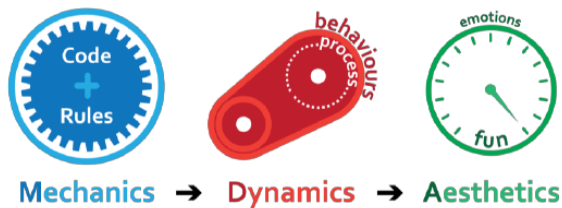


Get promoted

Work your way up from Cadet to Lieutenant and even become Captain

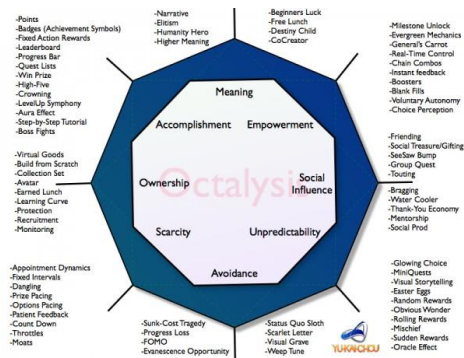
Frameworks de Ludificación

▪ MDA



https://www.researchgate.net/figure/MDA-framework-by-Hunicke-et-al-2004_fig1_269808863

▪ Octalysis Yu-kai Chou 8 CORES



▪ Simple Gamification Framework

▪ Andrzej Marczewski

▪ WHAT

▪ WHY

▪ WHO

▪ HOW

▪ ANALYTICS

▪ TESTED

▪ ACTED / ITERATED

▪ RELEASED

GAMIFICATION MODEL CANVAS










Project name:

Design for:

On:

Design by:

Iteration:

<p>PLATFORMS </p> <p>Describe the platforms on which to implement game mechanics</p> <p>What platforms do we have available for incorporating mechanics? What platforms can we use to bring mechanics to the player? What platforms will the game run on?</p>	<p>MECHANICS </p> <p>Describe the rules of the game with components for creating game dynamics</p> <p>How will we use the selected components to develop behaviors? How can we explain the mechanics to our players? How can we increase the difficulty of mechanics over time?</p> <p>Examples of mechanics:</p> <p>Watch this video and get 10 points Answer this survey and get expert level Complete this form and unlock this badge Buy something to complete this mission Read content before 15 minutes Recommend something and get this prize</p>	<p>DYNAMICS </p> <p>Describe the run-time behavior of the mechanics acting on the player over time</p> <p>What dynamics will we use to create the aesthetics of our game? What dynamics work best for our players? How will these dynamics work in our game?</p> <p>Some dynamics:</p> <p>Appointment Status Progression Reward Scarcity Identity Productivity Creativity Altruism</p>	<p>AESTHETICS </p> <p>Describe the desirable emotional responses evoked in the player, when they interact with the game</p> <p>What elements will grab the attention of our players? Why should they play? How can our players have fun?</p> <p>Some aesthetics:</p> <p>Narrative Challenge Fellowship Discovery Expression Fantasy Sensation Submission</p>	<p>PLAYERS </p> <p>Describe who and what the people are like in whom we want to develop behaviors.</p> <p>Who are our players? What are your players like? What do our players want?</p>													
<p>COMPONENTS </p> <p>Describe the elements or characteristics of the game to create mechanics or to give feedback to the players</p> <p>What components will we use to create our dynamics? What components will create game mechanics? What components will be used to provide feedback?</p> <p>Some components:</p> <table border="0"> <tr> <td>Points</td> <td>Progress Bar</td> </tr> <tr> <td>Badges</td> <td>Missions</td> </tr> <tr> <td>Achievements</td> <td>Avatars</td> </tr> <tr> <td>Leaderboards</td> <td>Virtual Goods</td> </tr> <tr> <td>Levels</td> <td>Rare Prizes</td> </tr> <tr> <td>Courtship</td> <td>Inventory</td> </tr> <tr> <td>Don</td> <td>Virtual Currency</td> </tr> </table>		Points	Progress Bar	Badges	Missions	Achievements	Avatars	Leaderboards	Virtual Goods	Levels	Rare Prizes	Courtship	Inventory	Don	Virtual Currency	<p>BEHAVIORS </p> <p>Describe the behaviors or actions necessary to develop in our players in order to get returns from the project</p> <p>What behaviors do we need to improve the challenges of the game? What behaviors would our players like to improve? What behaviors can be improved?</p> <p>Examples of behaviors:</p> <p>Watch video Answer survey Complete form Buy something Read content Recommend something Go to a website Read email</p>	
Points	Progress Bar																
Badges	Missions																
Achievements	Avatars																
Leaderboards	Virtual Goods																
Levels	Rare Prizes																
Courtship	Inventory																
Don	Virtual Currency																
<p>COSTS </p> <p>Describe the main costs or investment for the development of the game</p> <p>What are the main costs of the game? What budget is available for achieving the challenges set? Can we phase costs over time, based on the achievement of objectives?</p>		<p>REVENUES </p> <p>Describe the economic or social return of the solution with the introduction of gamification</p> <p>What economic or social challenges set out the game? How will we measure the success of the game? What results do we hope to achieve from the game?</p>															

WWW.GAMEONLAB.COM

Please send us your valuable feedback! canvas@gameonlab.com

Gamification Model Canvas is based on the Business Model Canvas <http://www.businessmodelgeneration.com> and is licensed under the Creative Commons Attribution-Share Alike 3.0 Unported License.

This work is licensed under the Creative Commons Attribution-Share Alike 3.0 Unported License. To view a copy of this license, visit <http://creativecommons.org/licenses/by-sa/3.0/> or send a letter to Creative Commons, 171 Second Street, Suite 300, San Francisco, California, 94105, USA.



Andrzej's Gamification Framework

🎮 I know **WHAT** I am going to Gamify

🎮 I know **WHY** I am gamifying it

🎮 I know **WHO** will be involved

🎮 I know **HOW** I am gamifying it

🎮 I have **ANALYTICS** set up

🎮 I have **TESTED** with users

🎮 I have **ACTED** on feedback

🎮 I have **RELEASED** the solution



Remember

🎮 Think like a games designer

🎮 Try to make it voluntary

🎮 Plan for **CHEATERS**

🎮 **IINTRINSIC** > extrinsic

🎮 Don't be **EVIL**

🎮 Remember the **FUN**

🎮 Be **SOcial**

Intrinsic Motivation RAMP

Relatedness – Autonomy – Mastery – Purpose

“Lots of things have the bells and whistles, but not the heart of a game”

**Mora, Alberto & Riera, Daniel & González
González, Carina & Arnedo-Moreno, Joan. (2015).
A Literature Review of Gamification Design
Frameworks. 10.1109/VS-GAMES.2015.7295760.**

MOTIVACIONES (Self-Determination Theory)

Extrínseca



Premios - interfaz

Intrínseca



El juego – diversión –
ayudar a la comunidad



✓ PREREQUISITES

- ✓ DOMAIN KNOWLEDGE
- ✓ OPTIONAL: PROVISIONAL PERSONAS
- ✓ LIKELY ROLES ARE IDENTIFIED
- ✓ RESEARCH PLAN



PERSONA CREATION IS
BASED ON RESEARCH



USER INTERVIEWS
START WITH 5/ROLE
(THEN ADD MORE LATER -
DOMAIN COMPLEXITY
IS THE KEY FACTOR HERE)

ADDITIONAL RESOURCES



CONTEXTUAL
INQUIRY



SURVEY



DIARY
STUDIES

CREATING PERSONAS

PART 1

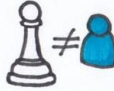
UX Knowledge Base Sketch #13

PERSONA: REPRESENTATION OF A GROUP OF USERS,
AN ARCHETYPE, THAT REFLECTS PATTERNS BASED ON
BEHAVIOR, GOALS, ATTITUDE AND OTHER VARIABLES.



BENEFITS

- ↑ USER-CENTERED MINDSET
- ↑ HELPS DESIGN DECISIONS:
"IS THIS SOLUTION GOOD FOR
THIS PERSONA?"



ROLE ≠ PERSONA

↓ DEFINED BY ↓
TASKS BEHAVIOR, GOALS,
 NEEDS, CHALLENGES ETC.



GO THROUGH YOUR NOTES
SEARCH FOR:

- GOALS & NEEDS
- PAIN POINTS / CHALLENGES
- TASK FREQUENCY
- PRIORITIES
- MENTAL MODELS
- SKILLS
- WHAT / WHO PLAYS AN IMPORTANT
ROLE IN THE PROCESS (E.G. LIGHT
CONDITIONS OR ANOTHER PERSON)
- DEMOGRAPHICS - ONLY IF IT IS
CLOSELY RELATED TO BEHAVIOR

>>> TO BE CONTINUED IN PART 2! <<<



WHO ARE YOU
DESIGNING FOR?



HOW MANY PERSONAS
SHOULD BE CREATED?

DEPENDS ON THE
COMPLEXITY, 2-6 BY ROLE
IS GOOD IF IT IS NOT THAT
COMPLEX.



BRAINSTORMING
SESSION WITH THE
DESIGN TEAM

GOAL: FINDING PATTERNS



WRITE ~20 VARIABLES
ON A WHITEBOARD

DO 1 ROLE AT A TIME

VARIABLES CAN HAVE 3 FORMS

SPECTRUM

SOMETHING IS
IMPORTANT

SOMETHING IS
NOT IMPORTANT

PAIR

YES

NO

MULTIPLE
CHOICE

REASON FOR...

- REASON 1 □ REASON 2
- REASON 3 □ REASON 4





¡Gracias!

yelomba@gmail.com

julieta.lombardelli@lifa.info.unlp.edu.ar