```
WITH params AS (
 SELECT
  1::int AS min sessions,
  (CURRENT_DATE - INTERVAL '6 months') AS signup_cutoff,
  500::int AS clicks cap,
  100::numeric AS pct_cap
),
-- 1) Sessions je User (für Kohortenauswahl)
session rollup AS (
 SELECT
  s.user id,
  COUNT(*)
                   AS total sessions,
  MIN(s.session_start) AS first_session,
  MAX(s.session end) AS last session
 FROM sessions s
 GROUP BY s.user_id
),
-- 2) Kohorte: aktive Nutzer vor Stichtag mit min. X Sessions
cohort users AS (
 SELECT
  u.user id,
  u.gender,
  u.married,
  u.has_children,
  u.home country,
  u.home city,
  u.home_airport,
  u.sign up date,
  (DATE_PART('year', AGE(CURRENT_DATE, u.sign_up_date)) * 12
  + DATE_PART('month', AGE(CURRENT_DATE, u.sign_up_date)))::int AS
customer age months,
  r.total_sessions,
  r.first_session,
  r.last session
 FROM users u
 JOIN session rollup r ON r.user id = u.user id
 CROSS JOIN params p
 WHERE u.sign up date <= p.signup cutoff
  AND r.total_sessions >= p.min_sessions
),
-- 3) Sessions bereinigen (nur Kohorte, Dauer, Caps)
tt sessions clean AS (
 SELECT
  s.*,
  EXTRACT(EPOCH FROM (s.session end - s.session start))/60.0 AS session minutes,
```

```
LEAST(s.page_clicks, p.clicks_cap) AS page_clicks_capped,
  GREATEST(0, LEAST(p.pct_cap, COALESCE(s.flight_discount amount, 0))) AS
flight discount pct,
  GREATEST(0, LEAST(p.pct_cap, COALESCE(s.hotel_discount_amount, 0))) AS
hotel discount pct
 FROM sessions s
 JOIN cohort_users cu ON cu.user_id = s.user_id
 CROSS JOIN params p
 WHERE s.page_clicks >= 2
  AND s.session end >= s.session start
),
-- 4) Hotels bereinigen (nur valide Nächte/Rooms/Preis)
hotel_clean AS (
 SELECT
  h.trip id,
  h.hotel_name,
  h.nights,
  h.rooms,
  h.check_in_time,
  h.check out time,
  h.hotel_per_room_usd,
  (h.nights * h.rooms * h.hotel_per_room_usd) AS hotel_total_usd
 FROM hotels h
 WHERE h.nights > 0 AND h.rooms > 0 AND h.hotel per room usd > 0
),
-- 5) Flüge bereinigen (nur valide Preise)
flight_clean AS (
 SELECT
  f.trip_id,
  f.checked_bags,
  f.trip airline,
 f.base_fare_usd
 FROM flights f
 WHERE f.base fare usd > 0
),
-- 6) Buchungs-/Umsatz-Aggregate pro User
book rollup AS (
 SELECT
  s.user id,
  COUNT(DISTINCT CASE WHEN fc.trip id IS NOT NULL THEN fc.trip id END) AS
flights cnt,
  COUNT(DISTINCT CASE WHEN hc.trip id IS NOT NULL THEN hc.trip id END) AS
hotels_cnt,
  SUM(fc.base_fare_usd)
                                                    AS flight_revenue_usd,
  SUM(hc.hotel total usd)
                                                    AS hotel revenue usd,
```

```
AVG(NULLIF(fc.checked_bags, 0))
                                                           AS avg_checked_bags,
  AVG(hc.nights)
                                                  AS avg_nights
 FROM tt sessions clean s
 LEFT JOIN flight_clean fc ON fc.trip_id = s.trip_id
 LEFT JOIN hotel clean hc ON hc.trip id = s.trip id
 GROUP BY s.user_id
),
-- 7) Session-Features pro User
session_features AS (
 SELECT
  s.user_id,
  COUNT(*)
                              AS sessions_cnt,
  COUNT(DISTINCT DATE(s.session_start)) AS active_days,
  AVG(s.page clicks capped)
                                     AS avg clicks,
  SUM(s.page_clicks_capped)
                                     AS total_clicks,
  AVG(s.session_minutes)
                                   AS avg_session_min,
  SUM((s.flight_booked::int))
                                   AS flight_bookings,
  SUM((s.hotel_booked::int))
                                   AS hotel_bookings,
  AVG((s.cancellation::int))
                                 AS cancellation_rate,
  AVG((s.flight_discount::int))
                                  AS p_seen_flight_discount,
  AVG((s.hotel_discount::int))
                                   AS p_seen_hotel_discount
 FROM tt_sessions_clean s
 GROUP BY s.user_id
)
-- 8) Finale User-Tabelle
SELECT
 cu.user_id,
 cu.gender,
 cu.married,
 cu.has_children,
 cu.home_country,
 cu.home_city,
 cu.home_airport,
 cu.sign_up_date,
 cu.customer_age_months,
                         AS total_sessions_lifetime,
 cu.total_sessions
 cu.first_session,
 cu.last_session,
 sf.sessions_cnt,
 sf.active_days,
 sf.avg_clicks,
 sf.total_clicks,
 sf.avg_session_min,
 sf.flight_bookings,
 sf.hotel bookings,
```

```
sf.cancellation_rate,
sf.p_seen_flight_discount,
sf.p_seen_hotel_discount,
```

br.flights_cnt, br.hotels_cnt, br.flight_revenue_usd, br.hotel_revenue_usd, br.avg_checked_bags, br.avg_nights

FROM cohort_users cu

LEFT JOIN session_features sf ON sf.user_id = cu.user_id

LEFT JOIN book_rollup br ON br.user_id = cu.user_id;