PHONE4U

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Guide: Ms. Grace Joseph

1. Project Overview?

The advanced mobile store management system manages the mobile stores in all aspects. It provides user with an easy and beautiful GUI. It shows the list of products to the user, the user sees a product and goes through its features and price. Once the user decides to buy a mobile phone goes towards the payment option, the system also shows him some mobile covers and mobile accessories for that particular mobile that he/she has selected, so that he can add it to cart as well. The system bills the user, using the credit card system. After billing, an email is sent to the user's registered email id. There are 3 users, Admin, Company, Registered user.

2. To what extend the system is proposed for?

The system is proposed for selling the mobile phones online and manage all activities in mobile shop .

3. Specify the Viewers/Public which is to be involved in the System?

The customers or the public that searches the mobile phones online and purchased it.

4. List the Modules included in your System?

- Searching phones
- Add to cart
- Ordering mobile phone
- Purchase module
- Add feedback

- 5. Identify the users in your project?
 - Admin
 - Company User
 - Registered User
- 6. Who owns the system?

Administrator

7. System is related to which firm/industry/organization?

Public

8. Details of person that you have contacted for data collection?

Jobin Job, My Mobiles

- 9. Questionnaire to collect details about the project? (min 10 questions, include descriptive answers, attach additional docs (e.g. Bill receipts, certificate models), if any?)
- 1. Is their any profit in mobile shop in now a days?

Ans: Mobile has become one of the basic need for the people all over the world. Every member of the house has a mobile phone even small kids do have a smartphone nowadays. Every individual can handle this product with ease and as per their demands. It can be used for connecting with people and texting them, there are several options available on a mobile phone which can entertain an individual. This situation has an ability to earn a huge profit for the mobile business in India.

2. What are the documents that required to start a mobile shop?

Ans: a. Small mobile stores staffed by one to two persons typically do over Rs.10 lakhs of sales in a year. Hence, its best to start the store as a <u>Limited</u> <u>Liability Partnership (LLP)</u> Limited liability partnership. A limited liability partnership is a partnership in which some or all partners have limited liabilities. It, therefore, can exhibit elements of partnerships and corporations.

Other required licenses are VAT registration, If a company is selling goods above 5 lakh rupees then they need to do VAT registration for the same.

<u>Import Export Code</u> is required for importing and exporting goods from country to country. Most of the phone is imported from China and other such countries, in that cases import export codes are required.

3. How can you attract peoples with your product?

Ans: I give more offers to the daily users. Give updates of the new product to my daily customers.

4. What is your opinion about the online mobile shop?

Ans: It is a good idea to the users, that consume time, cost and increase the purchasing. Because now a days most of the people use online services.

5. How we can attract the users?

Ans: By giving more attractive offers to the users. By giving more notifications based on their searching features.

6. Which are the companies that you dealing with?

Ans: Samsung, Apple, Nokia, Redmi

7. Which company product give more profit?

Ans: Samsung has more purchasing, so it give more profit.