

PT. HESINDO UTAMA  
Lighting, Audio/Visual, Acoustics & Electrical Company

Jakarta, 11 Oktober 2019

Doc. No. : AV036-10-2019/PRV-SMI2/Rev2

To : PT SEDAYA MULTI INVESTAMA  
Jakarta  
Attn : Mr. Bambang  
Project : SMI BOD Floor Premium Audio System Basic Option

Please see below for the offer of the Audio System Solution

NO	BRAND	DESCRIPTION OFFER	QTY	UNIT PRICE	TOTAL
Working Space					
AUDIO SYSTEM					
1	BOSE	High Performance Flush Speaker w/ ; Power 16w Continous Handling, Freq Range 80-19kHz, Dispersion 140',RMS Sensitivity @ 2m SPL 90dB	7	3.528.571	24.700.000
2	Universal BOSE	Pendant Mount Kit c/w Acc	7	1.408.333	9.858.333
				Subotal Material	34.558.333
Lobby, Bar & Pantry					
AUDIO SYSTEM					
1	BOSE	High Performance Flush Speaker w/ ; Power 16w Continous Handling, Freq Range 80-19kHz, Dispersion 140',RMS Sensitivity @ 2m SPL 90dB	2	3.528.571	7.057.143
2	Universal BOSE	Pendant Mount Kit c/w Acc	2	1.408.333	2.816.667
				Subotal Material	9.873.810
Multifunction Room					
AUDIO SYSTEM					
1	BOSE	High Performance Flush Speaker w/ ; Power 16w Continous Handling, Freq Range 80-19kHz, Dispersion 140',RMS Sensitivity @ 2m SPL 90dB	1	3.528.571	3.528.571
2	Universal BOSE	Pendant Mount Kit c/w Acc	1	1.408.333	1.408.333
				Subotal Material	4.936.905
Central System ( Working Space, Lobby, Bar & Pantry & Multifunction )					
Rack Audio					
1	MIXER XENNYX 1222	Premium 12-Input 2/2-Bus Mixer with XENYX Mic Preamps & Compressors, British EQs, 24-Bit Multi-FX Processor and USB/Audio Interface	1	7.857.143	7.857.143
2	Mixer Mobile Case / Rack	Universal	1	8.333.333	8.333.333
3	BOSE 1202	High Performance Amplifier 240 W	1	24.483.333	24.483.333
4	Emergency Gateway	Custom	1	6.000.000	6.000.000
				Subotal Material	46.673.810
BOARDROOM					
AUDIO SYSTEM					
1	BOSE	High Performance Flush Speaker w/ ; Power 16w Continous Handling, Freq Range 80-19kHz, Dispersion 140',RMS Sensitivity @ 2m SPL 90dB	2	4.642.857	9.285.714
2	Bose	High Performance Class D Amplifier 90 W	1	13.270.833	13.270.833
3	MIXER XENNYX 1222	Premium 12-Input 2/2-Bus Mixer with XENYX Mic Preamps & Compressors, British EQs, 24-Bit Multi-FX Processor and USB/Audio Interface	1	7.857.143	7.857.143
4	Emergency Gateway	Custom	1	6.000.000	6.000.000
				Subotal Material	36.413.690
				Subtotal Material	132.456.548
				Disc	7.947.393
				Total Material	124.509.155
				Ppn 10%	12.450.915
				Total after Ppn	136.960.070

Service					
1	Pipa Conduit Galvanis, Material Wiring, cable Belden 8471/8671 Installation unit Setting Unit & Programming Testing & Commisioning Training & Booklet Operation	Pacakge	1	Rp 35.000.000	35.000.000

with terms & condition as hereunder :				
1	Delivery Time	: 4-8 Weeks		
2	Delivery Point	: FOT Project site (Jabodetabek)		
3	Term of Payment	ALL Package		
		DP 40%	40%	
		MOS 40%	40%	
		Before Setting	15%	
		BAST	5%	
4	Currency	: IDR		
5	Quotation Validity	: 2 Weeks		
6	Warranty	: 5 years for BOSE Professional Device (not include the defect due to faulty operation) : 1 year for Other Device (not include the defect due to faulty operation)		
7	Note	: Price & Stock may change after quotation validity		

Thanks & Regards,

Prajaya Quasimundo  
Marketing Manager