Ringi Sho - Summary

Summary

• Definition:

- Ringi Sho is a Japanese collective decision-making process based on consensus, rather than hierarchical decisions.
- "Ringi" means "circulation of documents" and "Sho" means "written proposal" or "document."

• Process:

- A subordinate prepares the Ringi Sho document.
- It is circulated through various hierarchical levels for approval or suggestions.
- Each participant stamps the document with a personal seal (Hanko).
- The document gathers approvals or revisions until it reaches the higher management for final approval.

• Properties:

- Collective participation:

* Everyone is involved, even those at the lowest hierarchical levels can express their opinions.

- Gradual process:

* The document passes through various levels, gathering consensus step by step.

- Flexibility and transparency:

* Every approval or comment is visible, ensuring transparency and openness to revision.

- Long duration:

* The process can take more time than centralized decision-making but guarantees more involvement.

• Cultural Reflection:

- Reflects the strong emphasis on collaboration and consensus in Japanese work culture.
- Minimizes internal conflicts but can be less efficient in contexts requiring fast decisions.

• Positive Aspects:

- Improved organizational cohesion:

 $\ast\,$ Involvement in decision-making fosters a sense of belonging and collaboration.

- Better decision-making:

* Decisions based on consensus have a higher probability of being accepted and effectively implemented.

• Criticism:

- The process is slow and complex.
- It is difficult to apply in competitive environments that require fast decisions.