

A photograph of the New York City skyline at night, featuring the Freedom Tower and other skyscrapers illuminated against a dark blue sky. The water of the harbor is visible in the foreground.

Airbnb in NYC (2019)

Exploratory Data Analysis
&
Smart Price Prediction

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Data Overview

- 48,895 observations, 16 variables (before cleaning)
- 47,709 observations, 12 variables
- Numerical Variables:

latitude: latitude coordinates, **longitude:** longitude coordinates, **price:** price in dollars, **minimum_nights:** amount of nights minimum, **number_of_reviews:** number of reviews, **reviews_per_month:** number of reviews per month, **calculated_host_listings_count:** amount of listing per host, **availability_365:** number of days when listing is available for booking

- Categorical Variables:

name: name of the listing, **neighbourhood_group:** location, **neighbourhood:** area, **room_type:** listing space type

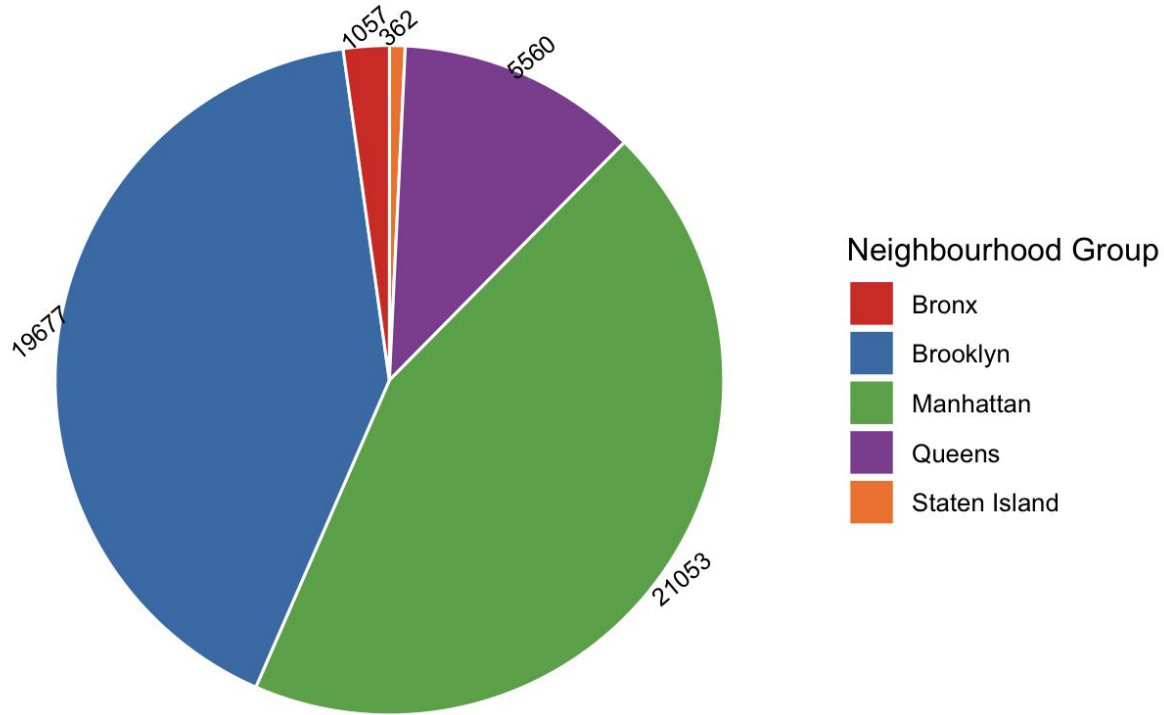
Data Cleaning

- 48,895 observations, 16 variables
- Procedures:
 - Deal with missing variables (replace or delete the observation)
 - Remove uninformative variables (id, host_id, host_name)
 - Remove outliers (price out of 99.5% interval)
 - Change categorical variables into factors

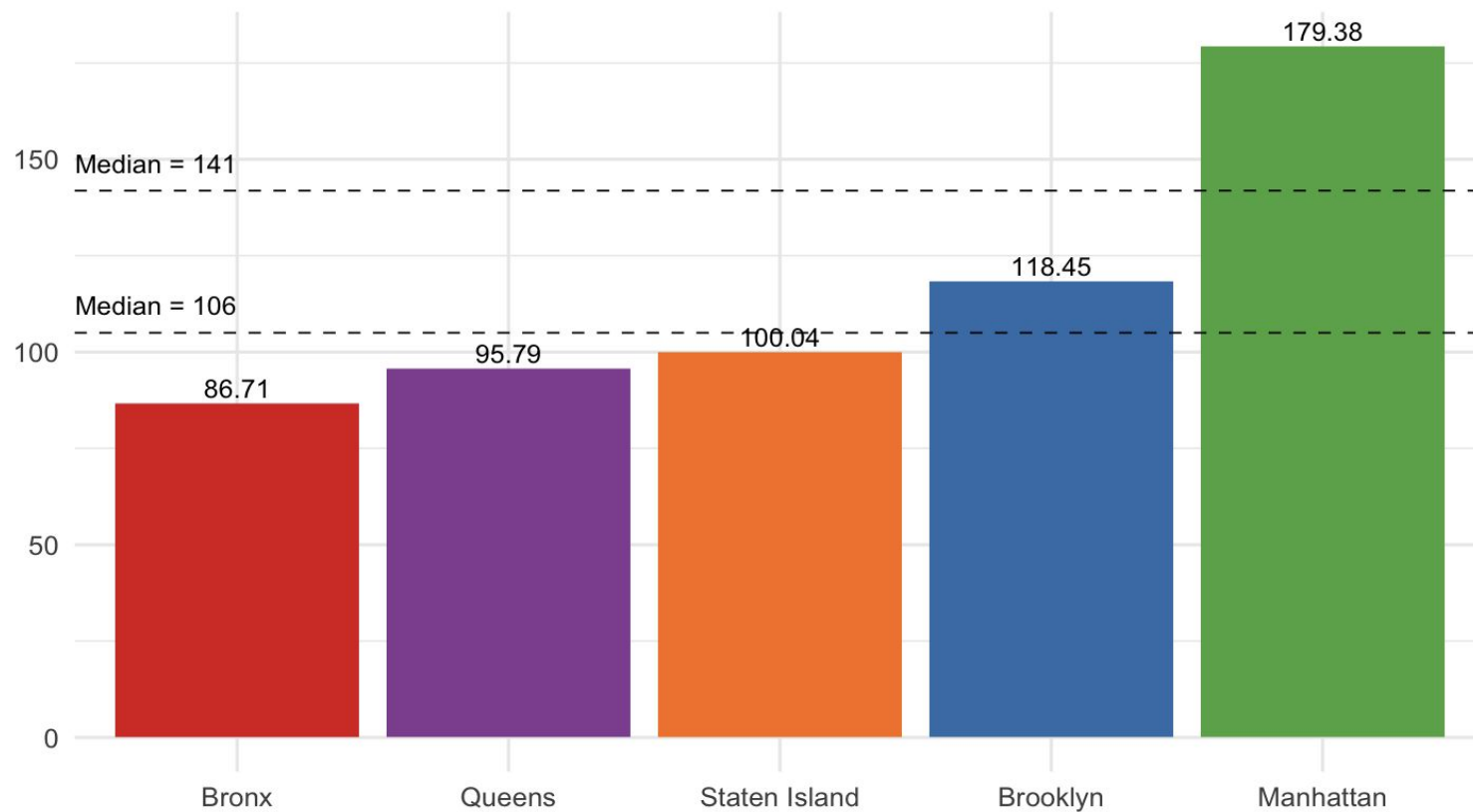
Data Overview

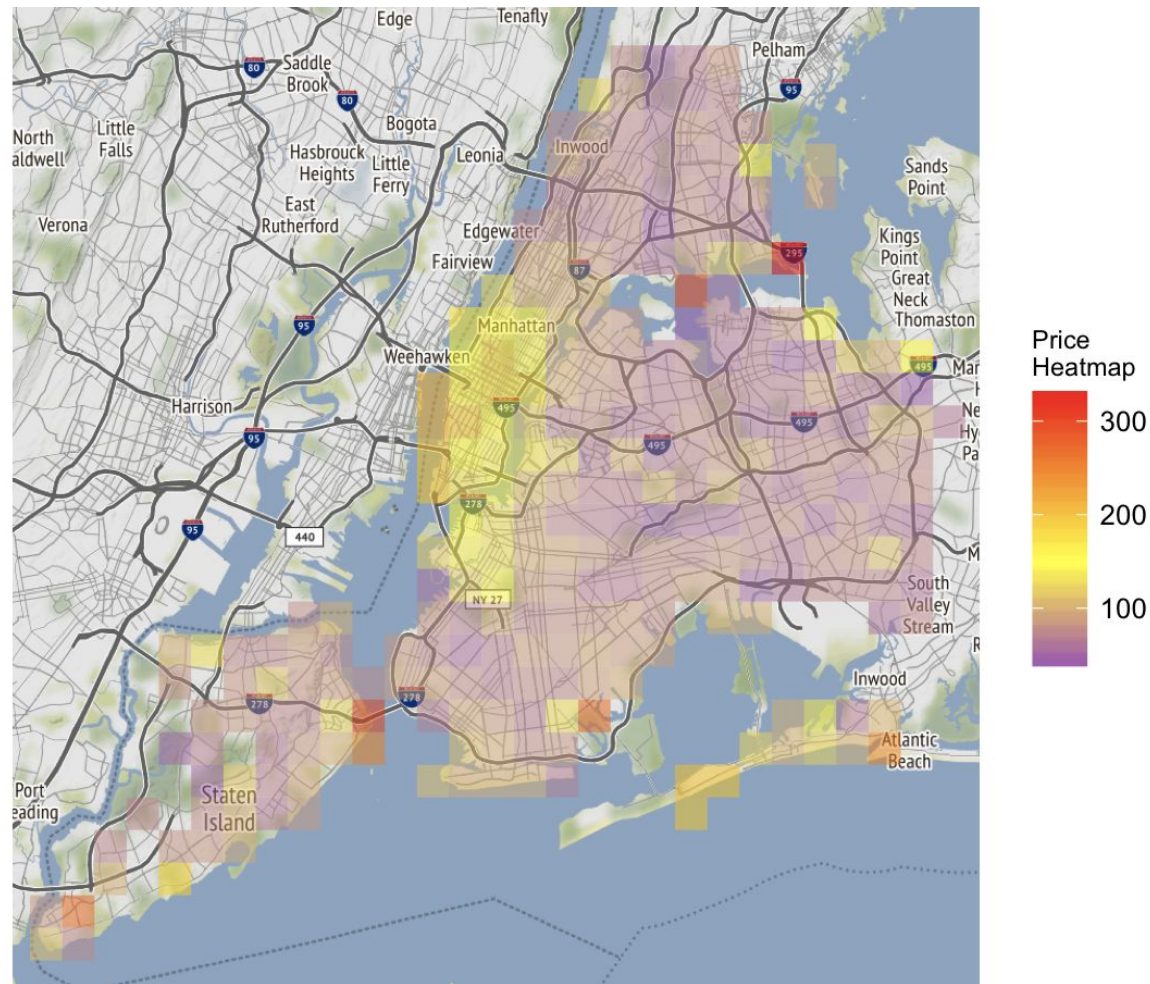
| name | neighbourhood_group | neighbourhood | latitude | longitude | room_type | price | minimum_nights | number_of_reviews | reviews_per_month | calculated_host_listings_count | availability_365 |
|--|---------------------|-----------------|----------|-----------|-----------------|-------|----------------|-------------------|-------------------|--------------------------------|------------------|
| Clean & quiet apt home by the park | Brooklyn | Kensington | 40.64749 | -73.97237 | Private room | 149 | 1 | 9 | 0.21 | 6 | 365 |
| Skylit Midtown Castle | Manhattan | Midtown | 40.75362 | -73.98377 | Entire home/apt | 225 | 1 | 45 | 0.38 | 2 | 355 |
| THE VILLAGE OF HARLEM....NEW YORK! | Manhattan | Harlem | 40.80902 | -73.94190 | Private room | 150 | 3 | 0 | 0.00 | 1 | 365 |
| Cozy Entire Floor of Brownstone | Brooklyn | Clinton Hill | 40.68514 | -73.95976 | Entire home/apt | 89 | 1 | 270 | 4.64 | 1 | 194 |
| Entire Apt: Spacious Studio/Loft by central park | Manhattan | East Harlem | 40.79851 | -73.94399 | Entire home/apt | 80 | 10 | 9 | 0.10 | 1 | 0 |
| Large Cozy 1 BR Apartment In Midtown East | Manhattan | Murray Hill | 40.74767 | -73.97500 | Entire home/apt | 200 | 3 | 74 | 0.59 | 1 | 129 |
| Large Furnished Room Near B'way | Manhattan | Hell's Kitchen | 40.76489 | -73.98493 | Private room | 79 | 2 | 430 | 3.47 | 1 | 220 |
| Cozy Clean Guest Room - Family Apt | Manhattan | Upper West Side | 40.80178 | -73.96723 | Private room | 79 | 2 | 118 | 0.99 | 1 | 0 |
| Cute & Cozy Lower East Side 1 bdrm | Manhattan | Chinatown | 40.71344 | -73.99037 | Entire home/apt | 150 | 1 | 160 | 1.33 | 4 | 188 |
| Beautiful 1br on Upper West Side | Manhattan | Upper West Side | 40.80316 | -73.96545 | Entire home/apt | 135 | 5 | 53 | 0.43 | 1 | 6 |

Number of Listings in 5 Neighbourhood Groups



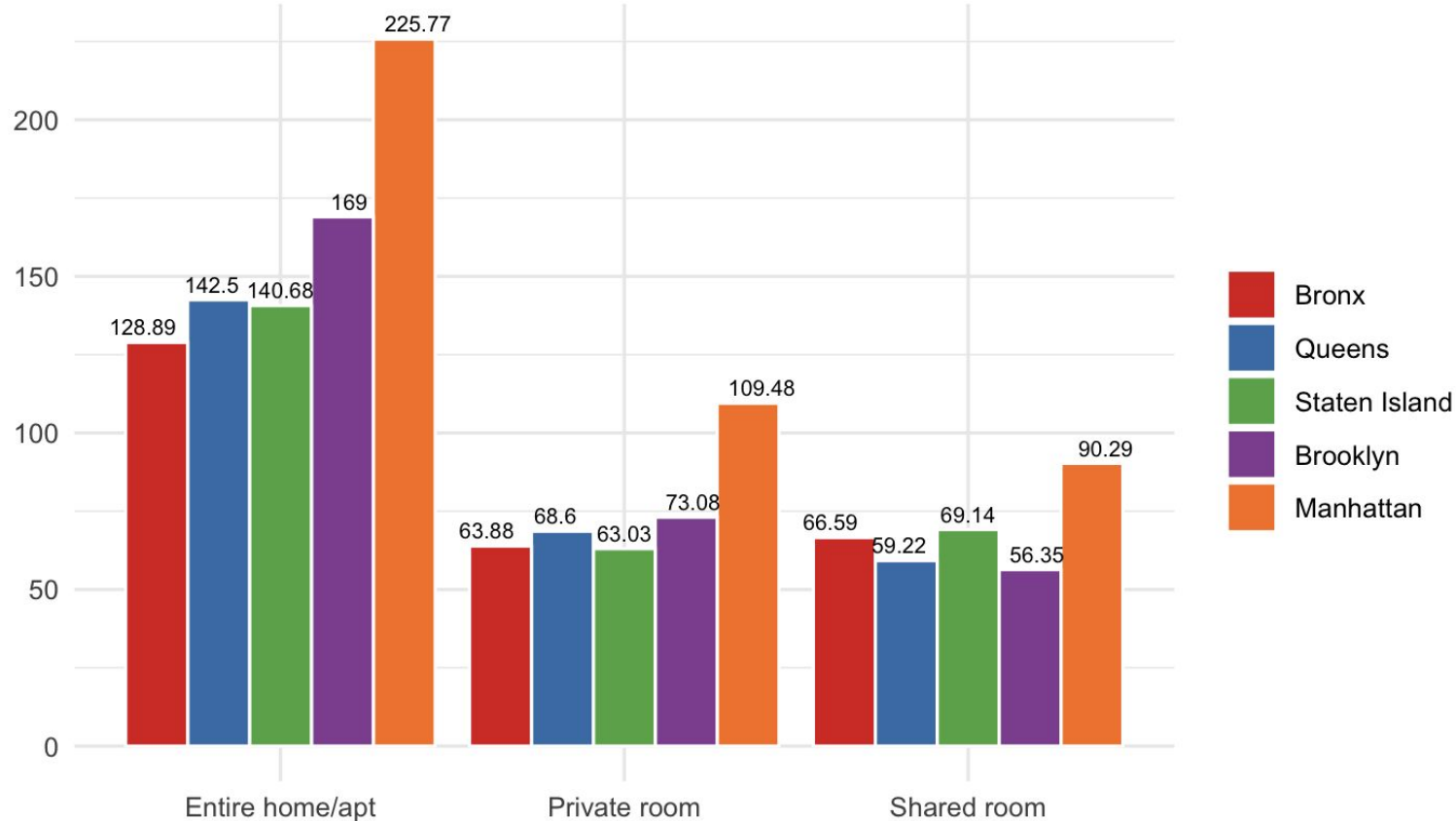
Average Price Per Night by Neighbourhood Group





- Listings near Manhattan Midtown, west village area tend to be more expensive.
- Other areas have some stays more expensive than usual price, and most of them are near the gulf area

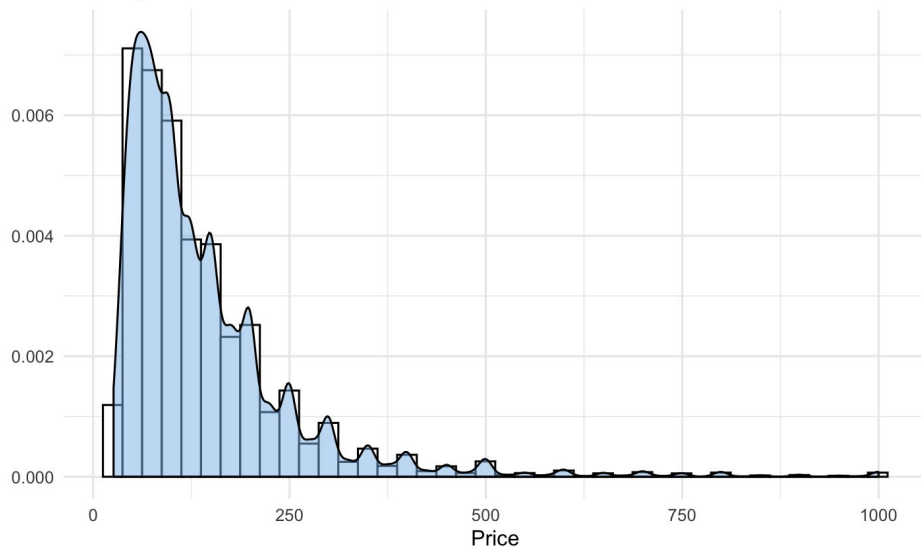
Average Price by Neighbourhood and Room Type



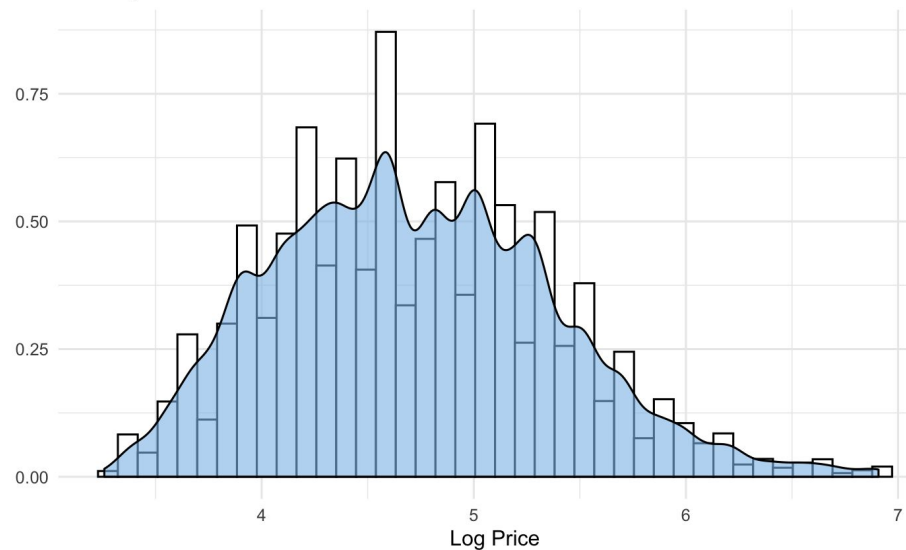
Multiple Linear Regression for Price Prediction

- Log transformation on predicted variable (price)

Density Plot of Price



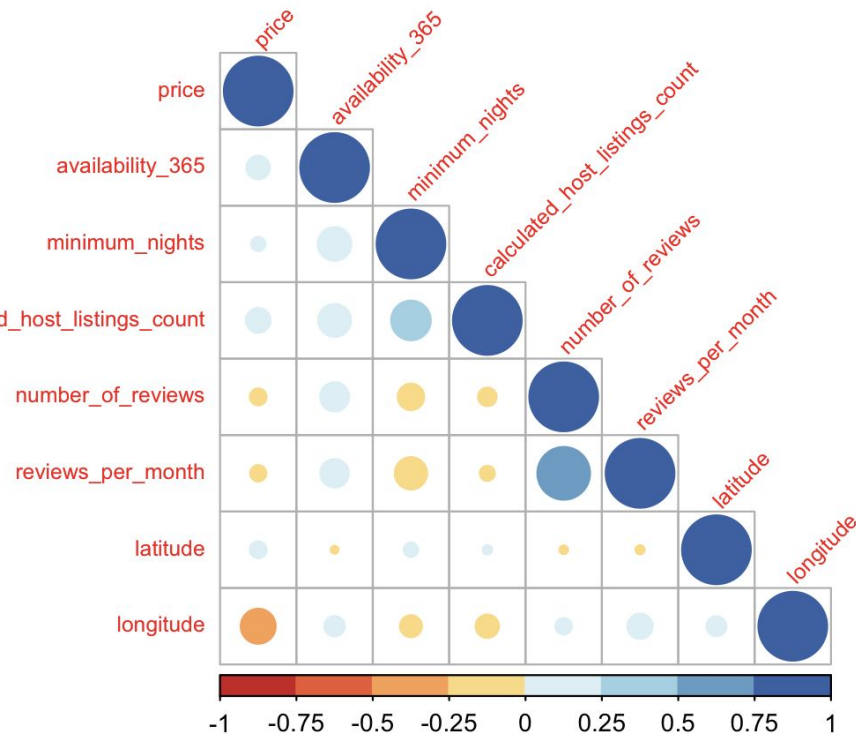
Density Plot of Price after Transformation



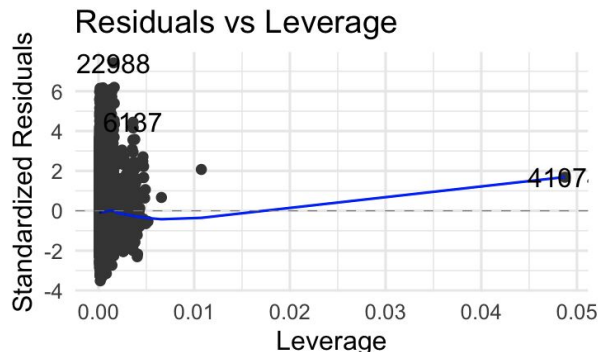
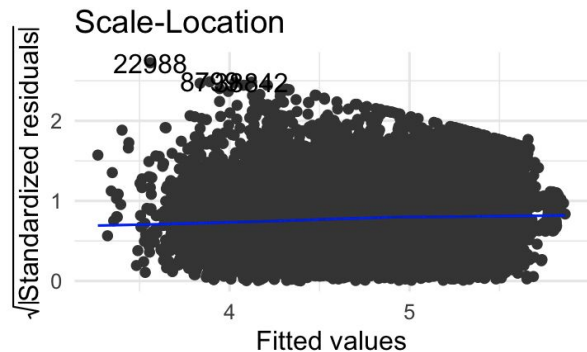
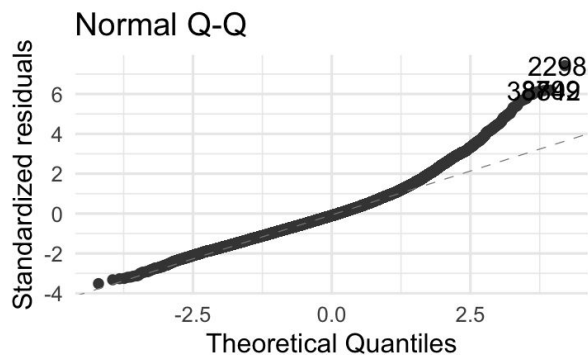
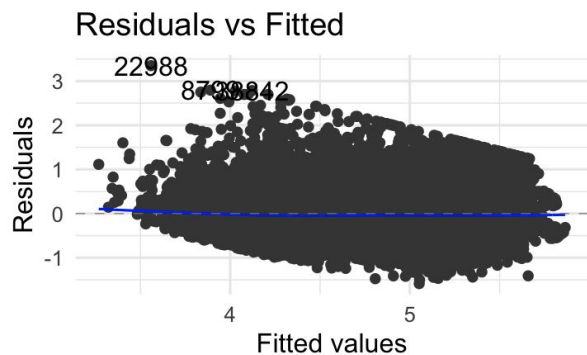
Multiple Linear Regression for Price Prediction

- Model building & variables selection

1. Split data into training (80%) and testing (20%)
2. Build a full model with training data:
`lm(log_price ~ latitude + longitude + room_type + minimum_nights + availability_365 + number_of_reviews + reviews_per_month + calculated_host_listings_count + neighbourhood_group, data = train)`
3. Stepwise model selection from both directions, the result gives back the full model



Diagnostic Plots and Model Prediction Result



1. Diagnostic plots look fine
2. Adjusted R^2 of training data is 0.5328
3. Adjusted R^2 of testing data is 0.5316
4. All predictors are significant expect

neighbourhood_groupBrooklyn

Coefficients:

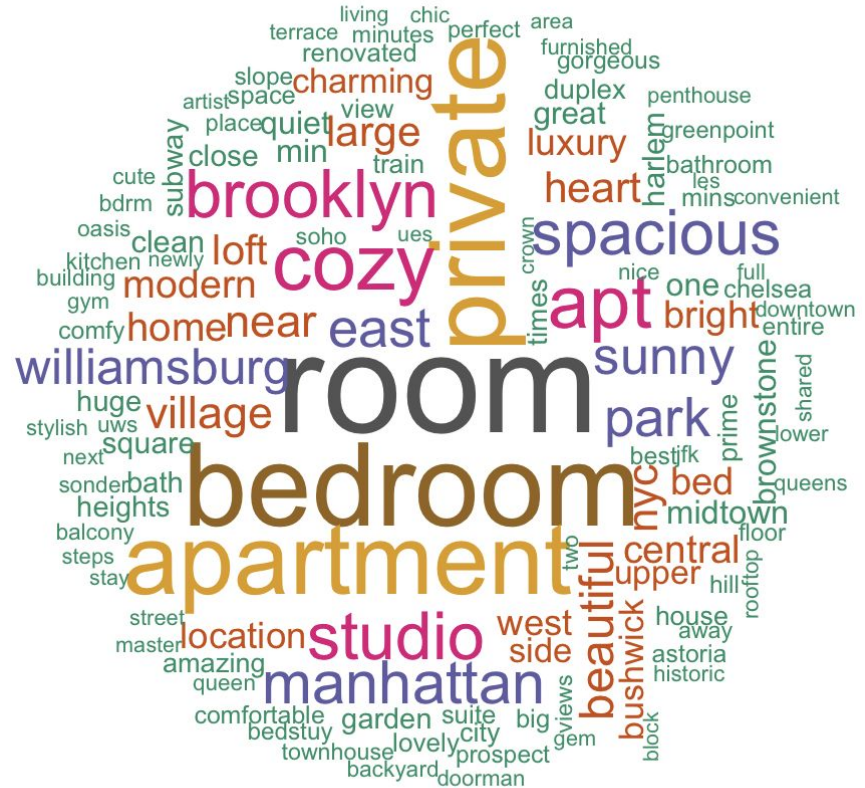
| | Estimate | Std. Error | t value | Pr(> t) |
|----------------------------------|------------|------------|----------|--------------|
| (Intercept) | -1.912e+02 | 7.173e+00 | -26.653 | < 2e-16 *** |
| latitude | -5.261e-01 | 7.029e-02 | -7.484 | 7.34e-14 *** |
| longitude | -2.942e+00 | 8.054e-02 | -36.532 | < 2e-16 *** |
| room_typePrivate room | -7.643e-01 | 4.849e-03 | -157.601 | < 2e-16 *** |
| room_typeShared room | -1.092e+00 | 1.606e-02 | -67.960 | < 2e-16 *** |
| minimum_nights | -1.174e-02 | 3.182e-04 | -36.886 | < 2e-16 *** |
| availability_365 | 4.437e-04 | 1.946e-05 | 43.350 | < 2e-16 *** |
| number_of_reviews | -6.540e-04 | 6.446e-05 | -10.146 | < 2e-16 *** |
| reviews_per_month | -1.467e-02 | 1.820e-03 | -8.057 | 8.04e-16 *** |
| calculated_host_listings_count | 4.490e-04 | 7.795e-05 | 5.760 | 8.48e-09 *** |
| neighbourhood_groupBrooklyn | -6.317e-03 | 1.978e-02 | -0.319 | 0.749 |
| neighbourhood_groupManhattan | 2.907e-01 | 1.794e-02 | 16.203 | < 2e-16 *** |
| neighbourhood_groupQueens | 1.170e-01 | 1.903e-02 | 6.148 | 7.93e-10 *** |
| neighbourhood_groupStaten Island | -7.686e-01 | 3.742e-02 | -20.544 | < 2e-16 *** |


Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1

Residual standard error: 0.4515 on 38153 degrees of freedom
 Multiple R-squared: 0.533, Adjusted R-squared: 0.5328
 F-statistic: 3350 on 13 and 38153 DF, p-value: < 2.2e-16

Limitations and Future Work

1. Consider interaction terms
2. Try more models (ridge, lasso, knn, etc.)
3. Try dimension reduction
4. Cross validation
5. Can do a time series analysis with more data from more years
6. Can do a text mining analysis (for example, topic modeling to create new predictors)
7. Can access external data (area criminal rates, transportation, etc.) to better estimate the price





Thank you!
&
Happy Wednesday!

