

Order No.: XYPQ-170922-02 Date: Sep,22th, 2017

## SUPPLIER:

Sale Executive: Patrick

XY Electronics Technology Co.,Ltd

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## CUSTOMER:

Name: Sawyer Woodside

## Quotation

Item	Drawing No.	Photo	Description	Quantity (pcs)	Unit Price (USD)	Amount (USD)
Tooling cost for straight rod	N/A	N/A	Tooling cost, including 2 pcs of samples	1.00	1213.00	1213.00
Tooling cost for curved rod	N/A	N/A	Tooling cost, including 1 pcs of sample	1.00	1970.00	1970.00
Straight rod	N/A		Material: Carbon fiber, 2 mm thick. Dimension: 1 m in length.	1.00	15.79	15.79
Curved rod	N/A		Material: Carbon fiber, 2 mm thick. Dimension: 1 m in length, curved to $90^\circ$ .	1.00	23.69	23.69

- 1. All of the above quotation based on USD.
- 2. Payment:
  - A) Mold fee: T/T 50% deposit in advance, 50% of balance after samplse are confirmed;
  - B) Goods: T/T 30% deposit in advance, 70% balance before shipment.
- 3. Price Terms: EX Work, Shenzhen.
- 4. Lead time: 30 days
- 5. When the price fluctuation for raw material exceed 3%,the price need be reconfirmed.
- 6. The quotation is based on the drawing ,the two parties need to confirm the drawing when production begin.
- 7. Packing: Carton Package.
- 8. This quotation is valid until Oct. 21st, Beijing time.