

**ADDENDUM #1**

**REGULAR MEETING OF CITY COUNCIL**

**2007 01 29**

**4:30 P.M.**

**4. DELEGATIONS/PROCLAMATIONS**

- (h) Ken Thomlinson on behalf of the Algoma Federation of Agriculture will be in attendance concerning Food Freedom Day (no proclamation).
- (i) Dorothy McNaughton, President Sault Chapter Canadian Council of the Blind will be in attendance concerning Proclamation - White Cane Week.
- (j) Errol Caldwell, Executive Director Science Enterprise Algoma will be in attendance concerning agenda item 6.(8)(b).

**PART ONE – CONSENT AGENDA**

**5. COMMUNICATIONS AND ROUTINE REPORTS OF  
CITY DEPARTMENTS; BOARDS AND COMMITTEES**

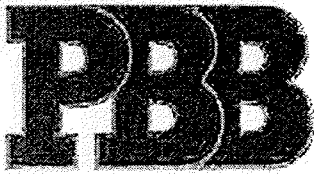
**(g) Council Travel**

A report of Mayor Rowswell concerning Trade Mission to China is attached for the consideration of Council.

Mover - Councillor J. Caicco

Seconder - Councillor O. Grandinetti

Resolved that Mayor John Rowswell be authorized to travel in April 2007 to lead a Trade Mission to China at an estimated cost of \$9,500.00 plus \$2,000.00 for dinners, hosting meals and other trip expenses.



Travel

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5(g)

January 26, 2007

The Honourable Mayor John Rowswell  
The City of Sault Ste Marie  
99 Foster Drive  
Sault Ste Marie, Ontario P6A 5X6  
CANADA

Dear Mayor Rowswell:

On April 13, 2007, the Sault Ste Marie business community will travel on a very important Trade Mission to China.

As I have explained, a Mission such as this is very important to promote the City of Sault Ste Marie and, hopefully, strengthen the economic growth through investment, manufacturing, tourism and education. The Sault Ste Marie EDC (Economic Development Corporation) has already laid the foundation in Mainland China when they travelled there to attend a Trade Fair last year to promote your City. From the excellent job that was done on this trip, the door was opened and now our Trade Mission will begin to build the blocks for future cooperation between Sault Ste Marie and China.

Mayor Rowswell, I am writing this letter hoping that you will be able to lead this Mission to China. Having the Mayor of such a prominent City as Sault Ste Marie as part of the Mission through China, will bring great credibility to the Mission and would convey to the Government in China how serious Sault Ste Marie is in developing a strong relationship. China places great importance on the leadership of any Mission and would take a more serious view of how strong Sault Ste Marie feels about building a relationship and promoting their City by sending the Mayor to represent their City and Community.

The Chinese culture is so different from the rest of the World, and details like having the Mayor lead a Mission is held very high in the Chinese culture. The Chinese culture is all about developing relationships.

Thank you for giving us the opportunity to bring your City to meet many cities in China, as I am sure that after this Mission, Sault Ste Marie will see the benefit in their economic growth.

Sincerely,

Josephine Boyle  
Director, Travel  
Livingston Int'l/PBB Global Logistics

Experienced travel professionals, proven travel expertise

**SAULT STE MARIE & NORTHERN ONTARIO  
CHINA TRADE MISSION  
APRIL 13 - APRIL 28, 2007**

**TENTATIVE ITINERARY**

This is a unique opportunity to tour and promote new business for partnership in Hong Kong, Shenzhen, Guangzhou, Shanghai, Nanjing, Zian and Beijing.

Participants will meet high-level Government Officials and key industrial contacts in several of the major cities, building personal and professional relationship that are critical for doing business successfully in China.

<b>Date</b>	<b>Action</b>
Friday, April 13, 2007	Depart from Toronto to Hong Kong
Saturday, April 14, 2007	Arrive in Hong Kong. You will be picked up from the Airport and taken to the hotel. The balance of the evening is free time.
Sunday, April 15, 2007	
8:30 am	Breakfast at the hotel
9:30 am	Depart from the hotel for touring and sightseeing in Hong Kong
12:00 pm-1:00 pm	Lunch
1:00 pm	Depart by Jetfoil to Macao
5:00 pm	Return from Macao to Hong Kong and then hotel
6:30 pm	Group dinner
Monday, April 16, 2007	
7:30 am	Breakfast at the hotel
8:30 am	Meet in the hotel lobby and depart for welcome briefing from the Canadian Consulate
11:00 am	Visit to the Hong Kong Port
12:00 pm	Lunch
1:00 pm	Depart for Shenzhen
4:30 pm	Hosted dinner with the Shenzhen Port Authorities and Municipal Government
6:30 pm	Department for Guangzhou
8:00 pm	Arrive in Guangzhou. Check into hotel. Balance of the evening is free

Date	Action
Tuesday, April 17, 2007	
7:30 am-8:15 am	Breakfast at the hotel
8:30 am	Meet in the hotel lobby and depart for the Canton Fair.
5:30 pm	Return to the hotel
7:30 pm	Group Dinner
Wednesday, April 18, 2007	
7:30 am-8:15 am	Breakfast at the hotel
8:30 am	Meet in the hotel lobby and depart for the Canton Fair
5:30 pm	Return to the hotel. Balance of the evening is free time.
Thursday, April 19, 2007	
7:00 am-8:00 am	Breakfast at the hotel
9:00 am	Depart from hotel for airport to fly to Shanghai
1:00 pm	Arrive in Shanghai. Arrangements made for pickup from the airport and taken to hotel
1:30 pm	Meet in the hotel lobby for lunch and city tour.
2:30 pm	Depart for Shanghai Port Tour
7:30 pm	Depart from Hotel for dinner, cultural tour and show
Friday, April 20, 2007	
7:15 am-8:15 am	Breakfast at the hotel
8:30 am	Meet in the hotel lobby and depart for One-on-One Business Meetings
9:00 am-12:00 pm	One-on-One Business Meetings
12:00 pm-1:00 pm	Lunch
1:30 pm-5:00 pm	Continuation of one-on-One Business Meetings, then plant tour

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Date	Action
Saturday, April 21, 2007 8:00 am-9:00 am  9:15 am  12:00 pm-1:00 pm  1:00 pm  4:30 pm	Breakfast at the hotel  Check out of hotel and depart for Shanghai city tour  Lunch  Depart for Shouzhou where we will have meetings with Municipal Government Officials and plant tour  Depart Shouzhou for Nanjing  Balance of the evening free time
Sunday, April 22, 2007 7:30 am-9:15 am  9:30 am  4:30 pm  7:00 pm	Breakfast at the hotel  Meet in the hotel lobby and depart for a day of sightseeing and touring. Lunch will be served during the tour Return to the hotel  Meet in the hotel lobby and depart for a Group Dinner
Monday, April 23, 2007 7:00 am-8:00 am  8:30 am  9:00 am-12:00pm  12:00 pm-1:15 pm  1:30 pm-4:30 pm  6:30 pm	Breakfast at the hotel  Meet in the hotel lobby  Depart for One-on-One Business Meetings  Lunch  Continuation of the One-on-One Business Meetings  Meet in the hotel lobby to attend an official dinner hosted by the Government of Nanjing
Tuesday, April 24, 2007 7:30 am-9:00 am  9:00 am  12:00 pm  12:30 pm  1:00 pm  5:00 pm  7:00 pm	Breakfast at the hotel  Depart for the airport to travel to Xian  Arrive in Xian. Transfer from airport to the hotel  Check into hotel  Meet in the hotel lobby and depart for a tour of the Terracott Warriors  Return to the hotel  Meet in the hotel lobby to attend a cultural dinner and show

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Date	Action
Wednesday, April 25, 2007 7:30 am-9:00 am  9:15 am  12:00 pm  4:30 pm	Breakfast at the hotel  Meet in hotel lobby and proceed for continued sightseeing and touring  Lunch  Return to the hotel
Thursday, April 26, 2007 7:30 am-8:30 am  9:00 am  12:00 pm  12:30 pm  6:30 pm	Breakfast at the hotel  Meet in hotel lobby and depart for airport to travel to Beijing  Arrive in Beijing and proceed to hotel to check-in  Meet in hotel lobby then depart for lunch, view the Great Wall, the Forbidden City and Tiananmen Square  Return to the hotel. Balance of the evening is free
Friday, April 27, 2007 7:00 am-8:00 am  8:30 am  12:00 pm-1:00 pm  1:30 pm-5:00 pm  5:00 pm  7:00 pm	Breakfast at the hotel  Meet in the hotel lobby and depart for One-on-One Business Meetings  Lunch  Continuation of One-on-One Business Meetings, plant tour, etc.  Return to the hotel  Meet in the hotel lobby and then depart for Beijing Duck Farewell Dinner
Saturday, April 28, 2007  Morning  1:30 pm	Free time  Meet in the hotel lobby then depart for airport to return home to Canada

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**SAULT STE MARIE & NORTHERN ONTARIO  
CHINA TRADE MISSION  
APRIL 13 - APRIL 28, 2007**

**REGISTRATION PACKAGE  
CHINA: TRADE MISSION 2007**

**EXPENSES COVERED BY THE TRADE MISSION:**

- Airfare to and from China (Toronto departure); airport departure taxes.
- Letter of Invitation from Chinese Government; Chinese Visas
- Transportation within China for official mission business
- First class accommodations and meals as indicated on Mission Itinerary
- Business program including one-on-one meetings, local factory visits and government meetings
- Translators for all official mission functions
- Sightseeing and tours as indicated on Mission Itinerary
- Translation of company contact information, corporate profile, industry/sector and mission objective for mission profile book (see next page for details)

**REGISTRATION, PAYMENT & CANCELLATION**

- The cost of the Mission, per participant, is **\$9,550 (Cdn)** for economy class and **\$15,500 (Cdn)** for business class
- Costs are based on single occupancy.
- Costs are based on departure from Toronto. Participants are responsible for their own transportation to and from the Toronto Airport
- Spouse package is available at **\$6,500 (Cdn)** Economy, **\$12,500 Business Class**.
- Registration deadline is **January 30, 2007**
- A **\$1,000 (Cdn)** deposit is due upon registration. Deposits will be refunded less **\$250 (Cdn)** administration fee for cancellations on or before **February 28, 2007**. After this date, an amount of **\$500 Cdn** will be non-refundable.

**To secure your place on the Mission, please complete this form and fax to 905-988-1251**

Please indicate your travel preference: ☐ Economy Class \$9,500    ☐ Business Class \$15,500  
☐ Spouse \$6,500 Economy    ☐ Spouse Business Class \$12,500

Name: \_\_\_\_\_ Title: \_\_\_\_\_

Organization: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ Prov: \_\_\_\_\_ Postal Code: \_\_\_\_\_

Telephone: \_\_\_\_\_ Fax: \_\_\_\_\_

Email: \_\_\_\_\_ Website: \_\_\_\_\_

☐ Cheque Payable to **PBB Travel Services**

**Please see next page for Mission Terms and Conditions**