

ADDENDUM

REGULAR MEETING OF CITY COUNCIL

2009 03 23

4:30 P.M.

PART ONE – CONSENT AGENDA

**5. COMMUNICATIONS AND ROUTINE REPORTS OF
CITY DEPARTMENTS; BOARDS AND COMMITTEES**

- (a) Further correspondence from AMO is attached for the information of Council.
- (b) Correspondence from the City of North Bay and City of Timmins (concerning support for a City of Sault Ste. Marie Council resolution to solicit funding from senior levels of government for harbour and port facilities); City of North Bay (concerning support for a City of Sault Ste. Marie Council resolution respecting the enhancement of FedNor responsibilities for infrastructure Program) is attached for the information of Council.
- (c) Letters from Mayor Rowswell to the Sault Ste. Marie Health Coalition and the Seniors Health Advisory Committee concerning Health Care in Sault Ste. Marie and Northern Ontario are attached for the information of Council.
- (g) **Council Travel**

Mover - Councillor P. Mick
Seconder - Councillor L. Tridico
Resolved that Councillor Lou Turco be authorized to travel to an AMO Large Urban Caucus Symposium being held in Brampton, Ontario (four days in April) at an approximate cost of \$1,300.00 to the City.
- (j) **2008 Honoraria and Expenses – Mayor and Council and Board and Commission Members**
An **amended** report of the Commissioner of Finance and Treasurer is attached for the consideration of Council.
- (u) **Request for Proposal – Digital Signage System – Essar Centre**
Reports of the Manager of Purchasing and the Commissioner of Community Services are attached for the consideration of Council.

5. (u) Mover - Councillor P. Mick
Seconded - Councillor L. Turco
Resolved that the reports of the Manager of Purchasing and the Commissioner of Community Services dated 2009 03 23 concerning Request for Proposal - Interior Digital Signage and LCD Screens - Essar Centre be accepted and the recommendation that the proposal for the supply and installation of a Digital Signage System at the Essar Centre be awarded to Echotech Technology Inc. at a cost of \$103,073.04 including PST with funds to come from the Essar Centre Fednor Project Account, be approved.
- (v) **Tender for Three (3) Year Renewal of Microsoft Enterprise Licensing Agreement**
A report of the Manager of Information Technology Division is attached for the consideration of Council.
- Mover - Councillor P. Mick
Seconded - Councillor L. Tridico
Resolved that the report of the Manager Information Technology dated 2009 03 23 concerning Tender for Three Year Renewal of Microsoft Enterprise Licensing Agreement be accepted and the recommendation that Dell Canada Inc. be awarded the three year extension of the Microsoft Enterprise Licensing Agreement with the Corporation of the City of Sault Se. Marie at an annual cost of \$82,675.00 plus taxes, be approved.

PART TWO – REGULAR AGENDA

7. UNFINISHED BUSINESS, NOTICE OF MOTIONS AND RESOLUTIONS PLACED ON AGENDA BY MEMBERS OF COUNCIL

- (d) Mover - Councillor T. Sheehan
Seconded - Councillor S. Myers
Whereas at 8:30 p.m. on Saturday, March 28th, people from all corners of the world will turn off their lights for one hour - Earth Hour - and cast their vote for action on climate change; and
Whereas anybody can participate and join together with millions of people across the globe celebrating Earth Hour - 1,189 cities and towns across 80 countries are committed; and
Whereas Earth Hour is about taking simple steps everyday that collectively reduce carbon emissions from businesses turning off their lights when their offices are empty to households turning off appliances rather than leaving them on standby; and

7. (d) Whereas such ideas for celebrating Earth Hour include:
1. Gathering family & friends to look at the stars;
 2. Enjoying a dinner by candlelight;
 3. Organizing a treasure hunt in the dark;
 4. Taking the dog for a night walk;
 5. Having a candle-lit bath;
 6. Sitting in the dark and sharing stories;
 7. Sharing a romantic night in with your loved one;
- Now therefore be it resolved that all Sault Ste. Marie citizens be encouraged to turn off the lights in their homes and businesses for one hour at 8:30 p.m. on Saturday, March 28th, 2009.



200 University Ave, Suite 801
Toronto, ON M5H 3C6
Tel.: (416) 971-9856 | Fax: (416) 971-6191
E-mail: amo@amo.on.ca

5(a)
ALERT

MEMBER COMMUNICATION

ALERT N°: 09/017

To the attention of the Clerk and Council

March 20, 2009

FOR MORE INFORMATION CONTACT:
Brian Rosborough, AMO Director of Policy
(416) 971-9856 ext 318

Province Announces Poverty Reduction Measures: New Housing Funding and Increase to Provincially Funded Ontario Child Benefit

Issue:

Premier McGuinty announced today that the Government of Ontario would match new federal housing investment included in the 2009 federal Budget. The combined federal and provincial investment will equal \$1.2 billion over two years. He also announced a proposed increase to the Ontario Child Benefit effective July 1, 2009.

Background:

Today's announcement confirmed that the Province will match the approximately \$600 million committed by the 2009 federal Budget for a combined provincial and federal investment of approximately \$1.2 billion over two years.

According to the announcement, the combined federal and provincial funding will fund the renovation of 50,000 social housing units and build 4,500 new affordable housing units. The provincial and federal governments will each invest:

- \$352 million to repair social housing units and make them more energy efficient;
- \$185 million to create new affordable housing for low-income seniors and persons with disabilities; and
- \$87.5 million to extend the Canada-Ontario Affordable Housing Program.

Details about the rollout of this funding are not yet available. The federal funding was included in the 2009 Federal Budget as part of the federal stimulus package. One important outcome of the funding will be the creation of 23,000 short term jobs related to the construction and repair of social housing in Ontario.

The Premier also announced that the government is proposing to increase the new Ontario Child Benefit this July, from \$600 to a maximum of \$1,100 per child, per year. The Child Benefit is funded 100 percent by the Province.

Action:

AMO will work with the Province to ensure that this funding benefits communities in every part of Ontario. AMO will continue to advocate for sustainable federal and provincial investment in social housing.

This information is available in the Policy Issues section of the AMO website at www.amo.on.ca.



5(6)



The Corporation of the
City of North Bay

200 McIntyre St. East
P.O. Box 360
North Bay, Ontario
Canada P1B 8H8
Tel: (705) 474-0400

OFFICE OF THE CITY CLERK
CORPORATE SERVICES DIVISION
Direct Line: (705) 474-0626, ext. 2510
Fax Line: (705) 495-4353
E-mail: cathy.conrad@cityofnorthbay.ca

18 March 2009

City of Sault Ste. Marie
99 Foster Drive
P.O. Box 580, Civic Centre
SAULT STE. MARIE, ON P6A 5N1

ATTENTION: Joseph M. Fratesi
Chief Administrative Officer

Dear Sir:

This is Resolution No. 2009-198 which was passed by Council at its Regular Meeting held Monday, March 16, 2009.

Resolution No. 2009-198:

"WHEREAS sound transportation infrastructure has been identified as critical to sustainable growth and economic development in Northern Ontario;

AND WHEREAS all of Northern Ontario benefits by strategic investment in major transportation improvements;

AND WHEREAS North Bay has recently received significant funding approval in support of maintaining its 10,000 foot airport runway thereby meeting the need for one component of the transportation network;

AND WHEREAS the City of Sault Ste. Marie has recently identified a critical need to update and expand its local port and harbour facilities as a means of improving another necessary mode of the overall transportation infrastructure in the North;

AND WHEREAS the City of Sault Ste. Marie has sought support for this initiative;

THEREFORE the Council of the City of North Bay hereby supports the efforts of the City of Sault Ste. Marie and its private sector partners to solicit funding from senior levels of government for the purposes of improving and enhancing their harbour facilities;

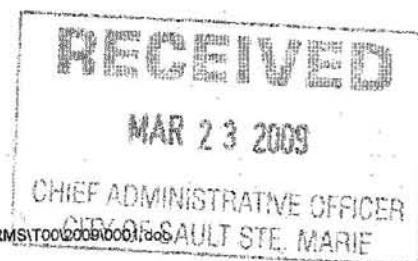
AND further that a copy of this resolution be forwarded to FONOM and to the City of Sault Ste. Marie for distribution as they see fit."

Sincerely,

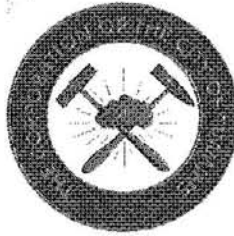
C. Conrad
Catherine Conrad,
City Clerk.

CMC/cjc

Copy to: Federation of Northern Ontario Municipalities



W:\CLERK\IRMS\T002009\0001\0005



5(b)

220 Algonquin Boulevard East, Timmins, ON P4N 1B3
www.timmins.ca

March 16, 2009

City of Sault Ste. Marie
90 Foster Drive
Box 580
Civic Centre
Sault Ste. Marie, Ontario
P6A 5N1

Attention: Joseph M. Fratesi, C.A.O.

Dear Sir:

Re: Transportation Initiatives

As per your request, attached hereto please find a certified true copy of Resolution No. 09-53 passed by Timmins City Council on March 9, 2009, for your review.

Thank you.

Yours truly,

R.J. (JACK) WATSON, CMO
City Clerk



OFFICE OF THE CITY CLERK
Telephone: (705) 360-2602
Fax: (705) 360-2674
E-mail: jack.watson@timmins.ca

RECEIVED

MAR 18 2009

CHIEF ADMINISTRATIVE OFFICER
CITY OF SAULT STE. MARIE

The Corporation of the City of Timmins

5(6)

RESOLUTION

P. Bamford

09-53

Moved by _____

S. Adams

Seconded by _____

THAT the Council for the Corporation of the City of Timmins does hereby support the attached resolution of the City of Sault Ste. Marie respecting Transportation Initiatives.

CARRIED.

CERTIFIED TRUE COPY
OF RESOLUTION NO. 09-53


CLERK

	YEAS	NAYS
MAYOR		
T.B. Laughren		
COUNCILLORS		
S. Adams		
P. Bamford		
J. Curley		
M. Doody		
B. Gvozdanovic		
D. Saudino		
J. Slattery		
G. Scripnick		

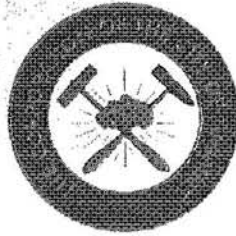
Carried _____

Defeated _____

Deferred or Tabled _____

March 9, 2009

Date _____



5(6)

220 Algonquin Boulevard East, Timmins, ON P4N 1B3
www.timmins.ca

March 13, 2009

City of Sault Ste. Marie
90 Foster Drive
Box 580
Civic Centre
Sault Ste. Marie, Ontario
P6A 5N1

Attention: Joseph M. Fratesi, C.A.O.

Dear Sir:

Re: Enhancement of FedNor Responsibilities

As per your request, attached hereto please find a certified true copy of Resolution No. 09-51 passed by Timmins City Council on March 9, 2009, for your review.

Thank you.

Yours truly,

R.J. (JACK) WATSON, CMO
City Clerk

cc Honourable Jim Flaherty, Minister of Finance
Honourable Tony Clement, Minister of Industry and Minister Responsible for FedNor
Tony Martin, MP
FONOM



OFFICE OF THE CITY CLERK

Telephone: (705) 360-2602

Fax: (705) 360-2674

E-mail: jack.watson@timmins.ca

RESOLUTION

S. Adams

09-51

Moved by _____

P. Bamford

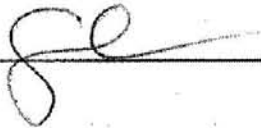
Seconded by _____

THAT the Council of the Corporation of the City of Timmins does hereby support a resolution by the City of Sault Ste. Marie respecting the Enhancement of FedNor Responsibilities, as per the attached respecting infrastructure programs.

CARRIED.

CERTIFIED TRUE COPY
OF RESOLUTION NO. 09-51

CLERK



	YEAS	NAYS
MAYOR		
T.B. Laughren		
COUNCILLORS		
S. Adams		
P. Bamford		
J. Curley		
M. Doody		
B. Gvozdanovic		
D. Saudino		
J. Slattery		
G. Scripnick		

Carried _____

Defeated _____

Deferred or Tabled _____

Date March 9, 2009

JOHN ROWSWELL, M.Eng., P.Eng., P.E.
MAYOR



THE CORPORATION OF THE CITY OF SAULT STE. MARIE

2009 03 11

Sault Ste. Marie Health Coalition
c/o 36 Appaloosa Ave.
Sault Ste. Marie ON P6A 6K4

Attention: Folgo DellaVedova, Co-Chair

Dear Mr. DellaVedova:

Subject: City Council's Efforts to Improve Health Care in Sault Ste. Marie and Northern Ontario

I wish to respond to your letter to Mayor and Council dated February 16, 2009. You have discussed many health care issues but I believe the two key issues are: the under funding of hospitals, and the actions of Mayor and City Council to improve the situation. To this end, I wish to provide the following correspondences and information:

- 1) Letter to the federal Minister of Health, Leona Aglukkaq, and her response
- 2) Recent letter to Ontario's Minister of Health and Long Term Care, David Caplan.
- 3) City Council set up a focused group of community leaders to examine how to improve health issues in Sault Ste. Marie and area.

The attachments are very detailed and self-explanatory, and approach health care from a federal, provincial and local perspective.

In addition to writing us, I trust you have written Premier Dalton McGuinty and Minister David Caplan with your health concerns. We do share this common concern with you.

Yours very truly,

John Rowswell,
Mayor

cc: City Council
Joe Fratesi, CAO
Community Leaders Committee on Health

Attachments

*naturally
gifted*

5(c)

JOHN ROWSWELL, M.Eng., P.Eng., P.E.
MAYOR



THE CORPORATION OF THE CITY OF SAULT STE. MARIE

2009 03 11

Seniors Health Advisory Committee
c/o 22 Grand Blvd.
Sault Ste. Marie, ON P6B 4R7

Attention: Evelyn Theriault, Chairperson

Dear Ms. ^{Evelyn} Theriault:

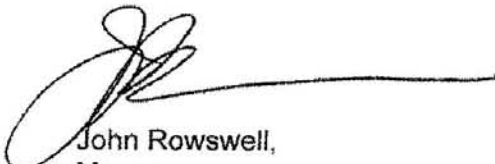
Subject: Response to letter dated March 3, 2009

I appreciated receiving your letter and the timing was perfect for us to include it in a City Council endorsed letter to Ontario's Minister of Health and Long Term Care, David Caplan. We are providing previous and background correspondences for health care in Sault Ste. Marie and area.

We share your concerns about health care and are busy working on solutions to this health care crisis.

Your concerns and input is appreciated.

Yours very truly,



John Rowswell,
Mayor

cc: City Council
Joe Fratesi, CAO
Community Leaders Committee on Health

*naturally
gifted*



For more detailed information
visit us online
at www.amo.on.ca.

diverse CITY

What you can expect to hear at the 2009 Urban Symposium

Generational Understanding

Thunder Bay's Aboriginal Liaison, Anna Gibbon will speak about the intricacies of negotiating **Aboriginal Relations** between a municipality, its urban aboriginal population and adjacent reserves as she develops her role and builds positive relationships between the City and its aboriginal partners.

Adwoa K. Buahene, Managing Partner of n-Gen People Performance will showcase how municipal leaders can maximize behaviours while managing the differences to create an engaged and productive workforce through **Generational Understanding**.

Adam Gopnik is a well known commentator on modern life and culture, and an award winning author and journalist. "Our City's Future" is a unique and creative look at what are the underpinnings of **Progressive Cities** and what makes a culture thrive.

Aboriginal Relations

Age-Friendly Cities

The Honourable Roy McMurtry, Q.C., Chancellor, York University; former Ontario Chief Justice and Attorney General of Ontario will be closing the Urban Symposium by discussing his findings from the **Roots of Youth Violence** report and how urban communities and governments can align to nurture healthy, well-educated and engaged youth.

Alan Broadbent, Chair Maytree Foundation, will explore the importance of **Immigration** and immigrant participating in community and economic life, and the equally important aspect of creating welcoming communities.

Steve Meikle, Manager of Community Services, District of Saanich, will highlight the results of the community assessment prepared as part of the The World Health Organizations' (WHO) Global **Age Friendly Cities** Project and how the Saanich project can work in your municipality.

April 6 & 7, 2009
Courtyard Marriott, Brampton
REGISTER TODAY!!

Progressive Cities

Roots of Youth Violence

Immigration

Also don't miss out on special guests: Minister Jim Watson, Municipal Affairs and Housing; Minister Chan, Minister of Citizenship and Immigration, and AMO President, Peter Hume.

diverse CITY

Registration Form

Last Name:		First Name:	
Title or Function:			
Municipality/Organization:			
Address:			
City:	Province:	Postal Code:	
Tel:	Fax:	E-mail:	

Registration Fees (does not include hotel accommodations)

	Early Bird Until March 20	Regular After March 20	Amount
AMO Member	\$ 495.00	\$ 505.00	
Provincial/Federal Government	\$ 505.00	\$ 515.00	
Non-member	\$ 515.00	\$ 525.00	
		5% GST	
		TOTAL DUE	

Payment Method	
<input type="checkbox"/> Cheque Payable to:	<input type="checkbox"/> Visa <input type="checkbox"/> MasterCard
Association of Municipalities of Ontario 200 University Avenue, Suite 801 Toronto, Ontario M5H 3C6	Card #
	Name on Card
	Expiry Date
	Signature
Refund Policy: Cancellations must be made in writing and received by AMO no later than March 25, 2009. An administration fee of \$75.00 + 5% GST (\$78.75) will apply. Cancellations received after March 25, 2009 will not be refunded.	

Please send completed registration forms to:
 Association of Municipalities of Ontario
 Fax: 416-971-6191
 Attention Anita Surujdeo

The official hotel for the Symposium is the
 Courtyard Marriott Brampton, located at 90
 Biscayne Crescent, Brampton.

Special room rates have been negotiated at
 the official hotel and reservations can be
 made directly with the hotel by calling
 reservations at 905-455-9000.



5(j)

William Freiburger, CMA
Commissioner of Finance
and Treasurer



Finance Department

2009 03 23

Mayor John Rowsell
and Members of City Council

**Re: 2008 Honoraria and Expenses -
Mayor & Council and Board & Commission Members**

In accordance with Section 284(1) of The Municipal Act, attached is an amended summary of Mayor & Council and Board & Commission Members Honoraria and Expenses paid during 2008.

Respectfully submitted,

W. Freiburger, CMA
Commissioner of Finance & Treasurer

WF/kl

attachment

RECOMMENDED FOR APPROVAL

Joseph M. Fratesi
Chief Administrative Officer

The Corporation of the City of Sault Ste. Marie
Finance Department

**Summary of Honoraria and Expenses paid during 2008
for Mayor & Council, Board and Commission Members**

Sec. 284(1) The Municipal Act

By-law 86-134/89-199/87-145/
95-055/01-219

Mayor & Councillors

Mayor

J. Rowswell	- Honorarium	59,713.38	
	- Car Allowance	4,118.42	
	- Travel - Conferences	7,224.11	
	- Other City Business	<u>10,750.93</u>	81,806.84

Councillors

S. Butland	- Honorarium	19,234.42	
	- Car Allowance	2,287.10	
	- Travel - Conferences	2,205.25	
	- Other City Business	<u>793.65</u>	24,520.42
J. Caicco	- Honorarium	19,234.42	
	- Car Allowance	2,287.10	
	- Travel - Conferences	<u>2,548.52</u>	24,070.04
D. Celetti	- Honorarium	19,234.42	
	- Car Allowance	2,287.10	
	- Travel - Conferences	<u>257.15</u>	21,778.67
F. Fata	- Honorarium	19,234.42	
	- Car Allowance	2,287.10	
	- Travel - Conferences	<u>257.15</u>	21,778.67
O. Grandinetti	- Honorarium	19,234.42	
	- Car Allowance	2,287.10	
	- Travel - Conferences	<u>257.15</u>	21,778.67
B. Hayes	- Honorarium	19,234.42	
	- Car Allowance	2,287.10	
	- Travel - Conferences	<u>2,443.73</u>	23,965.25

Summary of Honoraria and Expenses paid during 2008 for Mayor & Council, Board and Commission Members

F. Manzo	- Honorarium	19,234.42	
	- Car Allowance	2,287.10	
	- Travel - Conferences	257.15	
		<u>21,778.67</u>	
P. Mick	- Honorarium	19,234.42	
	- Car Allowance	2,287.10	
	- Travel - Conferences	2,803.50	
		<u>24,325.02</u>	
S. Myers	- Honorarium	19,234.42	
	- Car Allowance	2,287.10	
	- Travel - Conferences	2,796.16	
		<u>24,317.68</u>	
T. Sheehan	- Honorarium	19,234.42	
	- Car Allowance	2,287.10	
	- Travel - Conferences	3,055.78	
		<u>24,577.30</u>	
L. Tridico	- Honorarium	19,234.42	
	- Car Allowance	2,287.10	
	- Travel - Conferences	257.15	
	- Other City Business	798.48	
		<u>22,577.15</u>	
L. Turco	- Honorarium	19,234.42	
	- Car Allowance	2,287.10	
	- Travel - Conferences	832.15	
	- Executive Meetings	5,132.54	
		<u>27,486.21</u>	

Association of Municipalities of Ontario (AMO)

Councillor L. Turco - Costs paid by AMO	3,517.58
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Summary of Honoraria and Expenses paid during 2008 for Mayor & Council, Board and Commission Members

Committee of Adjustment

By-law 86-134/94-29

F. DelBosco	- Honorarium	989.04
R. Dumanski	- Honorarium	989.04
M. Barsanti	- Honorarium	989.04
A. Gualazzi	- Honorarium	1,235.00
M. Sanzosti	- Honorarium	989.04

Court of Revision

By-law 86-134

C. Barban	- Honorarium	41.20
G. Bernardi	- Honorarium	34.14
T. Henderson	- Honorarium	0.00

Fence View Committee

By-law 86-134

F. DelBosco	- Honorarium	50.00
R. O'Neill	- Honorarium	50.00
L. Robibaro	- Honorarium	50.00

Historic Sites Board

No Remuneration 0.00

Parks and Recreation Advisory Committee

By-law 86-134/94-2

J. Bumbacco	- Honorarium	1,550.00
G. Cavallo	- Honorarium	1,270.00
R. Craftchick	- Honorarium	1,200.00
D. Greenwood	- Honorarium	1,200.00
M. Kontulainen	- Honorarium	1,200.00
T. Mauro	- Honorarium	1,200.00
S. Milne	- Honorarium	1,200.00
B. Rushon	- Honorarium	1,200.00

Summary of Honoraria and Expenses paid during 2008 for Mayor & Council, Board and Commission Members

Planning Advisory Committee

Resolution November 6, 1989

C. Barban	- Honorarium	100.00
P. Berlingieri	- Honorarium	200.00
M. Devuono	- Honorarium	160.00
S. Farrell	- Honorarium	200.00
D. Godfrey	- Honorarium	160.00
C. Meincke	- Honorarium	200.00
W. Mezzomo	- Honorarium	200.00

Police Services Board

By-law 86-134

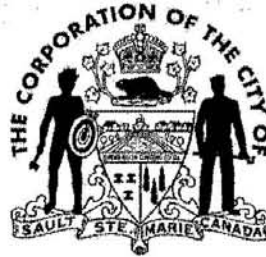
Judge J. Greco	- Honorarium	2,058.94
R. Ten Brinke	- Honorarium	1,799.98
I. MacKenzie	- Honorarium	1,784.12
B. O'Neill	- Honorarium	1,784.12

Residential Standards

By-law 86-134

C. Barban	- Honorarium	34.14
G. Bernardi	- Honorarium	41.20
S. Farrell	- Honorarium	34.14

Ralph Robertson
Manager of Purchasing



Finance Department
Purchasing Division

2009 03 23

Mayor John Rowsell and
Members of City Council,
Civic Centre.

Re: Request for Proposal – Digital Signage System – Essar Centre

At the request of the Community Services Department, a Request for Proposal was issued for a Digital Signage System for the Essar Centre. The system involves the installation of approximately thirteen (13) large screen LCD monitors throughout the building and computer hardware and software to operate. Elsewhere on the agenda is a report from the Commissioner of Community Services outlining their request.

As a result of the RFP call, three (3) responses were received prior to the closing date, from the following firms:

Duocom Canada Inc. (Richmond Hill, ON)
Echotech Technology Inc. (Sault Ste. Marie, ON)
Symphony Interactive (Gormley, ON)

The responses received have been thoroughly evaluated by a committee comprised of Mr. Nicholas Apostle, Commissioner of Community Services, Mr. Norm Fera, Manager of Community Centres, Mr. Frank Coccimiglio, Manager of Information Technology, and the Purchasing Division.

The process provided a unanimous decision with Echotech Technology Inc. providing the best solutions at the lowest overall cost to the City. Details of the RFP are proprietary and remain confidential under the structure of the Request for Proposal, with the low proposed price stated below.

It is expected to have the system fully installed by September 2009, prior to the 2009/2010 Greyhound Season.

Funding for the project is coming from the Essar Centre Fednor Project Account.

RECOMMENDATION

It is therefore my recommendation that the proposal for the supply and installation of a Digital Signage System at the Essar Centre be awarded to Echotech Technology Inc. at their total low proposed price, meeting requirements, of \$103,073.04, including P.S.T..

...2

This report is submitted for Council's approval.

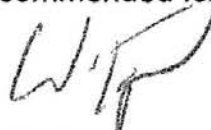
Respectfully submitted,



Ralph Robertson
Manager of Purchasing

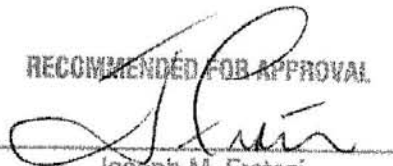
RR:nt
Attach.

Recommended for approval,



W. Freiburger
Commissioner of Finance & Treasurer

RECOMMENDED FOR APPROVAL



Joseph M. Fratesi
Chief Administrative Officer

5(u)

NICHOLAS J. APOSTLE
COMMISSIONER COMMUNITY SERVICES



COMMUNITY SERVICES DEPARTMENT
Community Centres Division
Municipal Day Nurseries Division
Recreation & Culture Division

2009 03 23

Mayor John Rowswell
and Members of City Council

Interior Digital Signage and LCD Screens – Essar Centre – FedNor Project

Elsewhere on your agenda is a report from the Manager of Purchasing detailing the results of the recent Request for Proposals (RFP) on this matter.

At the September 8, 2008 meeting, Council received an update on the Essar Centre FedNor project. Identified in that report were all of the components that were recommended by the Essar Centre Steering Committee which included the interior digital signage and LCD screens.

The structure of the RFP and the City's Purchasing Policies are such that the details of the submissions remain confidential as they are proprietary. The submissions were evaluated independently by staff members and the decision to recommend ECHOTECH was unanimous.

The budget for the interior digital signage and LCD screens is \$95,000.

The cost is:	\$ 95,438.00
GST:	4,771.90
PST:	7,635.04
Total:	\$ 107,844.94
GST Reimbursed:	(4,771.90)
Grand Total:	\$103,073.04

Although this is slightly over the budget for these items, there is enough contingency allowance in the overall project to cover the increased cost.

It is recommended that Council approve staff proceeding with engaging ECHOTECH to supply and install the digital signage and LCD screens at the Essar Centre as per their proposal, with the funds coming from the allotted project funds.

Respectfully submitted,

Nicholas J. Apostle
Commissioner Community Services

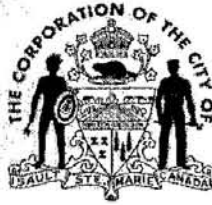
RECOMMENDED FOR APPROVAL

Joseph M. Fratesi
Chief Administrative Officer

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cc: R. Robertson, Manager of Purchasing
B. Freiburger, Commissioner of Finance

Frank F. Coccimiglio
Manager, Information Technology
Division



FINANCE DEPARTMENT
Information Technology (IT)
Division

5(v)

March 23, 2009

TO: Mayor John Rowswell and Members of City Council

RE: Tender for Three (3) Renewal of Microsoft Enterprise Licensing Agreement

Overview

Back in March 20th 2006, City Council awarded the supply and delivery of the Microsoft Enterprise Software Licensing for the Corporation of the City of Sault Ste. Marie. The original tender in 2006 was publicly advertised and tender documents forwarded to all firms on our bidders list. After evaluating the submissions the recommendation was to award the bid to Dell Canada Inc for the three year term.

In the original tender there was also the option for extending the term of the contract for years four (4), five (5) and six (6). Dell Canada Inc. also had the lowest cost for the extended years.

Information Technology has received an official quote from Dell Canada Inc. outlining that the original pricing structure for years four, five, and six will be honoured.

Information Technology has reviewed the pricing structure and believes it is the best available option to the corporation.

The Microsoft Enterprise Licensing agreement is the most cost effective way to license and use all the Desktop Microsoft products, such as Microsoft XP-Pro to Office 2003-Pro and Email, being used by the Corporation. The licensing structure gives the Corporation the right to use the products as well as the right to upgrade to the latest releases without any additional or hidden cost.

The yearly expenditure for the Microsoft Licensing has been budgeted in the Information Technology Division's "Software Maintenance" cost centre.

Recommendation

After consultation with the Manager of Purchasing, Mr Ralph Robertson, it is the recommendation of both Ralph and I, that the Corporation award Dell Canada Inc. the three year extension of the Microsoft Enterprise Licensing Agreement, "ProDesktop ALNG SA MVL", for a yearly cost of \$82,675.00 plus taxes.

Respectfully submitted,

Frank Coccimiglio
Manager, Information Technology Division

RECOMMENDED FOR APPROVAL

Joseph M. Fratesi
Chief Administrative Officer

Recommended for Approval,

W. Freiburger
Commissioner of Finance & Treasurer