

Equation no.:	(3.1.a)	(3.2.a)	(3.3.a)	(3.4.a)
Dep.var.:	Exporter (1/0)	Export %	Exported Value	Sales/ Employment
Method:	OLS	OLS	OLS	OLS
Exporter (1/0)	-	-	-	0.1220* (0.0503)
Log Age (years)	0.0293*** (0.0084)	0.3913 (0.4460)	0.2235*** (0.0518)	0.0452 (0.0289)
Foreign owned (1/0)	0.1574*** (0.0182)	12.3280*** (0.9678)	0.9868*** (0.1129)	0.4189*** (0.0634)
State owned (1/0)	-0.0543* (0.0263)	-3.5235* (1.3978)	-0.5070** (0.1652)	-0.0155 (0.0920)
Quality certificate (1/0)	0.1153*** (0.0155)	1.1185 (0.8256)	0.6659*** (0.0934)	0.2381*** (0.0527)
Medium size (20-99 employees)	0.1265*** (0.0138)	5.6186*** (0.7342)	0.8292*** (0.0843)	-0.0830 (0.0476)
Large size (>=100 employees)	0.2074*** (0.0178)	10.8767*** (0.9441)	2.1211*** (0.1096)	-0.1121 (0.0623)
Lithuania	0.0226 (0.0187)	2.1783* (0.9935)	0.4062*** (0.1085)	1.0126*** (0.0613)
Poland	-0.0775*** (0.0158)	-3.5563*** (0.8388)	-0.1430 (0.0958)	1.4579*** (0.0544)
Slovakia	0.0040 (0.0196)	0.0242 (1.0402)	0.0863 (0.1198)	0.1947** (0.0674)
2004	-0.0168 (0.0162)	0.3689 (0.8579)	0.0961 (0.1023)	0.5157*** (0.0567)
2007	-0.0238 (0.0273)	3.0833* (1.4488)	0.7599*** (0.1709)	2.4028*** (0.0952)
2011	-0.0331 (0.0271)	2.4929 (1.4404)	0.7255*** (0.1707)	2.7471*** (0.0951)
Constant	0.7505** (0.2650)	-2.6292 (14.0730)	2.7290 (1.4226)	0.7141 (0.7893)
Industry/activity codes	3-digit ISIC*	3-digit ISIC*	3-digit ISIC*	3-digit ISIC*
Sample	All	All	All	All
N	4,983	4,983	3,912	3,855
R ²	0.39	0.37	0.49	0.66

Standard errors in parentheses

* $p < 0.05$, ** $p < 0.01$, *** $p < 0.001$