# Carlos J. Fuentes

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#### Skills

Programming Languages: Python (Pandas, Numpy, Plotly), SQL (Oracle SQL, BigQuery, MySQL)

Data Software: Excel, Power BI, Tableau, Visual Studio

Technical Skills: Data Cleaning, Data Engineering, Data Visualization

## **Experience**

#### MARYLAND AUTO INSURANCE

Baltimore, MD

## **Business Analyst Internship**

January 2023 - April 2023

- Developed Python program to automate weekly data report queries from Oracle SQL Developer.
- Utilized advanced proficiency in SQL, Microsoft 365 Suite (Excel, Power BI), and other data analysis tools to conduct trend analysis, project management, and report creation.
- Reported directly to the Business Analyst and Chief Information Officer, providing support through data analysis to various departments within the organization.
- Assisted in the formulation and definition of systems scope and objectives through research and fact-finding.
- Analyzed business and user needs, documented requirements, and revised existing system logic as necessary with management guidance.
- Considered the business implications of technology and proposed, created, and maintained measurement and monitoring methods for workflow processes and business results.
- Managed competing resources and priorities to ensure timely completion of projects.

#### **TAYLOR PROPERTIES**

Annapolis, MD

#### Marketing/Sales

March 2018 - July 2022

- Successfully managed Excel spreadsheets to track and report on qualified lead sources.
- Tracked business processes through Google analytics.
- Generated 100 online real estate leads per month using Google Ads and Facebook Ads.
- Social media marketing to gather organic online leads on YouTube/Instagram.
- Consulted with clients on market conditions and financial qualifications.

#### Education

#### UNIVERSITY OF MARYLAND GLOBAL CAMPUS

Adelphi, MD

Bachelor's Degree - Data Science

Graduation - Fall 2023

ANNE ARUNDEL COMMUNITY COLLEGE

Arnold, MD

Associate's Degree - Computer Science

February 2018 - December 2021

#### Resources

POWER BI PROJECTS: https://github.com/cifuentes-datascience/POWER-BI-PROJECTS

**SQL PROJECTS:** https://github.com/cjfuentes-datascience/SQL-PROJECTS

**PYTHON PROJECTS:** https://github.com/cjfuentes-datascience/PYTHON-PROJECTS **TABLEAU PROJECTS:** https://github.com/cjfuentes-datascience/TABLEAU-PROJECTS

### **Projects**

# BUSINESS METRICS FOR MINEBLOCKS

#### **SQL Project**

• Develop Key Performance Indicator (KPI) health metrics.

- Assembled the Daily Average Revenue Per Purchasing User (ARPPU).
- Computed the Daily Average Revenue Per User (ARPU).
- Performed 1 Day Retention query to define the number of players who played again.

# MULTIPLE LINEAR REGRESSION MODEL

# **Python Project**

- Developed a multiple linear regression model using an insurance dataset to predict insurance charges.
- Utilized scikit-learn and Pandas libraries to load and analyze the insurance dataset
- Split the data into training and testing sets.
- Plotted the predictions against the true values to evaluate model performance.
- Demonstrated skills in machine learning and data visualization.