

**PART 3**

Directions: You will hear some conversations between two or more people. You will be asked to answer three questions about what the speakers say in each conversation. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The conversations will not be printed in your test book and will be spoken only one time.

32. What most likely is the woman's job?
- Web site designer
 - Biology professor
 - Medical receptionist
 - Pharmacy owner
33. What will Dr. Patel do in March?
- Retire from his job
 - Relocate to another city
 - Participate in a research study
 - Speak at a conference
34. What does the man say he will do before making a decision?
- Adjust his schedule
 - Review information on a Web site
 - Meet with Dr. Patel
 - Consult with a coworker
-
35. Why will the man's work be easier next week?
- He will begin working from home.
 - Some of his customers will be on vacation.
 - A software program will be upgraded.
 - Another employee will be hired.
36. What does the woman say she will do next?
- Attend a business lunch
 - Write some reports
 - Go home for the day
 - Interview a job applicant
37. Why does the man say, "My business plan for next quarter is due in two hours"?
- To request a change in work hours
 - To decline an invitation
 - To complain about an employee
 - To ask for help with an assignment
38. What product are the speakers discussing?
- A dining table
 - A kitchen appliance
 - A set of dishes
 - A computer
39. What does the woman inform the man about?
- An item is temporarily unavailable.
 - Some boxes were damaged.
 - A computer system needs repair.
 - A company event was rescheduled.
40. What will the man do this weekend?
- Check his bank account
 - Pick up a package
 - Host a dinner party
 - Set up a display
-
41. Why does the woman call the man?
- To offer him a job
 - To ask him about an invoice
 - To explain a project
 - To discuss a company merger
42. What will the man most likely do on Monday?
- Submit a proposal
 - Sign some documents
 - Meet with a client
 - Pick up an order
43. What does the man imply when he says, "I have your phone number"?
- He will call the woman if he gets lost.
 - He does not have time to meet the woman in person.
 - He does not need to be given some contact information.
 - He will explain a decision as quickly as possible.

32	(A) <input type="radio"/>	(B) <input type="radio"/>	(C) <input type="radio"/>	(D) <input type="radio"/>	38	(A) <input type="radio"/>	(B) <input type="radio"/>	(C) <input type="radio"/>	(D) <input type="radio"/>
33	(A) <input type="radio"/>	(B) <input type="radio"/>	(C) <input type="radio"/>	(D) <input type="radio"/>	39	(A) <input type="radio"/>	(B) <input type="radio"/>	(C) <input type="radio"/>	(D) <input type="radio"/>
34	(A) <input type="radio"/>	(B) <input type="radio"/>	(C) <input type="radio"/>	(D) <input type="radio"/>	40	(A) <input type="radio"/>	(B) <input type="radio"/>	(C) <input type="radio"/>	(D) <input type="radio"/>
35	(A) <input type="radio"/>	(B) <input type="radio"/>	(C) <input type="radio"/>	(D) <input type="radio"/>	41	(A) <input type="radio"/>	(B) <input type="radio"/>	(C) <input type="radio"/>	(D) <input type="radio"/>
36	(A) <input type="radio"/>	(B) <input type="radio"/>	(C) <input type="radio"/>	(D) <input type="radio"/>	42	(A) <input type="radio"/>	(B) <input type="radio"/>	(C) <input type="radio"/>	(D) <input type="radio"/>
37	(A) <input type="radio"/>	(B) <input type="radio"/>	(C) <input type="radio"/>	(D) <input type="radio"/>	43	(A) <input type="radio"/>	(B) <input type="radio"/>	(C) <input type="radio"/>	(D) <input type="radio"/>

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44. What is the conversation mainly about?
- A project budget
 - A production delay
 - A safety presentation
 - A factory layout
45. According to the woman, what is required?
- A replacement part
 - A training session
 - A manager's approval
 - An official inspection
46. Why will a meeting be held?
- To change a design
 - To revise a schedule
 - To request feedback
 - To review some figures
-
47. What problem does the woman mention?
- A museum is closed for renovations.
 - A street has been under construction for a long time.
 - A parking area is being used without permission.
 - A jewelry business must relocate.
48. What will the man create?
- A custom-made sign
 - A company logo
 - A set of furniture
 - A newspaper advertisement
49. What does the man ask the woman for?
- Her contact information
 - Her choice of template
 - A credit card number
 - A photograph
-
50. What is the topic of tonight's meeting?
- A city budget
 - A construction project
 - A public park design
 - A local tax increase
51. What are some residents concerned about?
- Traffic congestion
 - Increased noise
 - The lack of green spaces
 - The length of a program
52. What does the woman ask the man to do?
- Introduce a city official
 - Set up audio equipment
 - Make copies of a document
 - Conduct a survey
-
53. Why is the woman concerned?
- A new product is not working as expected.
 - A computer network is down.
 - Some interns need guidance.
 - Some spare parts are unavailable.
54. What does the woman ask the man to do?
- Provide feedback on some documents
 - Offer training on a computer program
 - Arrange a conference call
 - Update an itinerary
55. What does the man suggest?
- Asking another colleague
 - Reviewing additional data
 - Postponing a meeting
 - E-mailing a client

44	(A) (B) (C) (D)
45	(A) (B) (C) (D)
46	(A) (B) (C) (D)
47	(A) (B) (C) (D)
48	(A) (B) (C) (D)
49	(A) (B) (C) (D)
50	(A) (B) (C) (D)
51	(A) (B) (C) (D)
52	(A) (B) (C) (D)
53	(A) (B) (C) (D)
54	(A) (B) (C) (D)
55	(A) (B) (C) (D)

56. Where does the conversation take place?

- (A) At a dry cleaner
- (B) At a hardware store
- (C) At a camping site
- (D) At a grocery store

57. What is different about the Sillco product?

- (A) It works quickly.
- (B) It removes odors.
- (C) It is easy to clean.
- (D) It is very small.

58. What does the woman ask about?

- (A) A special discount
 - (B) An online purchase option
 - (C) A return policy
 - (D) A delivery schedule
-

59. Who most likely is the woman?

- (A) A university professor
- (B) A sales associate
- (C) A construction worker
- (D) An art museum director

60. What does the man inquire about?

- (A) A specific product brand
- (B) A method of payment
- (C) Some updates to a contract
- (D) Some room measurements

61. What does the woman say she will do?

- (A) Call another store location
 - (B) Speak to a supervisor
 - (C) E-mail a document
 - (D) Set up a meeting
-



62. Why is the woman asking the man about Agriculture 365?

- (A) She has some technical problems.
- (B) She is deciding which software to purchase.
- (C) She needs information for an article.
- (D) She is considering buying a farm.

63. According to the man, what is Agriculture 365 intended to help farmers do?

- (A) Track water usage
- (B) Find markets for crops
- (C) Keep an inventory of equipment
- (D) Make better planting decisions

64. Look at the graphic. Which new feature will the man most likely add first?

- (A) Local Seed Exchange
 - (B) Pest Identifier
 - (C) Annual Data Charts
 - (D) Weather Alert System
-

56 A B C D

57 A B C D

58 A B C D

59 A B C D

60 A B C D

61 A B C D

62 A B C D

63 A B C D

64 A B C D

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CD 1
6B-71

Wall Partitions	
Model	Height (in centimeters)
C3	125
F7	150
X2	175
G1	200

Service	Cost
Oil change	\$35.00
Tire rotation	\$40.00
Air conditioning repair	\$500.00
Brake replacement	\$800.00

65. What will happen at the man's office next week?
- (A) The lobby will be redecorated.
 - (B) The company will hold a conference.
 - (C) Additional employees will begin work.
 - (D) Some equipment will be examined.
66. According to the woman, what do the partitions have in common?
- (A) They are washable.
 - (B) They are portable.
 - (C) They are inexpensive.
 - (D) They are the same color.
67. Look at the graphic. Which partition does the man want to see?
- (A) Model C3
 - (B) Model F7
 - (C) Model X2
 - (D) Model G1

68. Look at the graphic. How much will the man pay?
- (A) \$35.00
 - (B) \$40.00
 - (C) \$500.00
 - (D) \$800.00
69. What does the woman ask the man?
- (A) How long he is willing to wait
 - (B) Whether he has a customer account
 - (C) Which payment method he will use
 - (D) When he last had his car checked
70. What will the man most likely do next?
- (A) Provide an address
 - (B) Complete some errands
 - (C) Arrange alternate transportation
 - (D) Demonstrate a problem

65	<input type="radio"/> A <input type="radio"/> B <input type="radio"/> C <input type="radio"/> D
66	<input type="radio"/> A <input type="radio"/> B <input type="radio"/> C <input type="radio"/> D
67	<input type="radio"/> A <input type="radio"/> B <input type="radio"/> C <input type="radio"/> D
68	<input type="radio"/> A <input type="radio"/> B <input type="radio"/> C <input type="radio"/> D
69	<input type="radio"/> A <input type="radio"/> B <input type="radio"/> C <input type="radio"/> D
70	<input type="radio"/> A <input type="radio"/> B <input type="radio"/> C <input type="radio"/> D

Questions 32 through 34 refer to the following conversation.

w Good morning, ^①this is Westlake Medical Clinic.
How can I help you?

M Hi. This is Jason Kim. ^②I just received a letter from you explaining that Dr. Patel is retiring in March, but I already had an appointment scheduled with him for April. Is there another doctor being assigned to his patients?

w Well, ^③we've assigned another doctor to you, but you also have the option to choose someone else at our clinic. You can find a full biography for each one of our doctors on our Web site to help you make your choice.

M Oh, OK. Then ^④I think I'll take a look at the biographies on the site before I decide. Thanks.

Questions 35 through 37 refer to the following conversation.

w Hello, Martin. I haven't seen you since you got promoted—congratulations! How's it been going so far?

M There's been a lot of paperwork and e-mails to take care of. But ^⑤next week will be better—^⑥a new staff member is joining my team starting on Monday.

w I'm sure that'll be a big help. By the way, ^⑦I'm about to take a representative from Garland Chemistry, our new client, out to lunch. ^⑧Care to join us?

M My business plan for next quarter is due in two hours.
^⑨I just got started on it yesterday.

w Good luck with that!

Questions 38 through 40 refer to the following conversation.

M Hi. ^⑩I ordered a set of dishes from your company weeks ago, but I haven't received the order yet. My order number is 785.

w I'm really sorry, but ^⑪the dishes you ordered were out of stock. But it looks like we'll be getting a new shipment tomorrow.

M Oh no. ^⑫I really wanted to use them for a dinner party I'm having this weekend.

w Well, today's only Tuesday. I'll make sure that the dishes are sent out as soon as they arrive. They should arrive in time for your dinner party.

Questions 41 through 43 refer to the following conversation.

w Hello, Mr. Simmons. This is Nakiesha Williams, from Kansity Pharmaceuticals. ^⑬We were very impressed with your interview and would like to offer you a job as a full-time sales representative.

M Wow, that's great news. I'd like to accept your offer, but I can't start right away. I have to give my current employer two weeks notice before leaving.

w That's fine. ^⑭You just have to come in next Monday to sign the paperwork. ^⑮My office is on the fifth floor—it's room 57-N, but maybe I should meet you in the lobby so you know how to get here.

M Oh, ^⑯that's not necessary. Anyway, I have your phone number.

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Questions 44 through 46 refer to the following conversation.

w Hi Ana. Are we still waiting for the titanium bolts to undergo safety testing? ^⑰We were supposed to start assembling the aircraft parts this week, but now we're behind schedule.

w Unfortunately, we won't be able to complete the safety testing until Friday. ^⑱Regulations require an official inspection of the testing process, and we can't get a certified inspector to come out until then.

M In that case ^⑲we'll need to revise the production schedule. ^⑳Please tell the rest of the team that we'll meet in my office at four o'clock to discuss it.

Questions 47 through 49 refer to the following conversation.

w Hello. ^㉑I own a jewelry store right by the history museum, and visitors to the museum are always using my parking spaces. I need a sign that lets people know the parking spaces are reserved for my customers.

M Of course. ^㉒We offer a few standard signs that say "No Parking Allowed," or we could customize a special sign for your business.

w I don't want my customers to think they can't park beside the store, so ^㉓I think a custom sign would be best. But... I'm worried that might be too expensive.

M Well, it really depends on the template that you choose. ^㉔Why don't you go through our template selection in this book, and I'll tell you how much it'll be.

Questions 50 through 52 refer to the following conversation.

M Councilwoman Zhang—^㉕about tonight's city council meeting... I've collected some feedback from residents about the proposed construction of a new shopping center in Millstone. Since ^㉖that'll be discussed at tonight's meeting, would you like me to summarize it in one report?

w Yes, that'd be helpful. Does there seem to be a common issue that residents are concerned about?

M Well, ^㉗most of the residents don't like that this new shopping center will cause an increase in traffic, especially near the entrance to Millstone Community Park.

w That's understandable. ^㉘Please make copies of the report for all council members. I'll be leading the discussion about the project.

Questions 53 through 55 refer to the following conversation.

W M Max, I wanted to ask you for a favor. The industrial design team brought on a few interns for the summer, and, well, ①the interns have been having some problems using the new 3-D design software.

M W It took me some time to master that program myself!

W M Well, ②I was thinking that you could give them a tutorial.

M W Normally I would, but unfortunately I'm leaving for a week-long business trip tomorrow. ③Why don't you ask Janelle? She's an expert on using the program.

Questions 56 through 58 refer to the following conversation with three speakers.

M W Welcome to Capital Supermarket! Today I'm demonstrating this great new food dehydrator—made by Sillco. Dehydrating, or drying, is a way to remove water from food. Does anyone already own a food dehydrator?

M W I do. Drying makes foods smaller and lighter, so ②I actually buy fruit here at this grocery store and then dehydrate it at home to take it when I go camping.

M W Mmm-hmm. ③The dehydration process is usually quite long—about fifteen hours for most machines! But ④the Sillco Food Dehydrator does the same work in half the time.

W W I want to try this product, but it's expensive. ⑤If I don't like it, can I bring it back?

M W Definitely—there's a 60-day, money-back guarantee.

Questions 59 through 61 refer to the following conversation.

M W Hi, ⑥can you help me? I'm looking for drafting pencils for an architectural design class I'm taking, but ⑦I'm having trouble locating the brand that I want—it's called "Carow."

W W I'm sorry, but ⑧we don't carry that brand at this location.

M W Do you sell them at any of your other locations?

W W ⑨They may have Carow products at our larger shop in Red Grove. I'll give them a call now and check for you.

Questions 62 through 64 refer to the following conversation and list.

W M Hi, is this Ms. Jones? You left a message asking about the Agriculture 365 farming app I created.

W M Yes. Thanks for calling me back. ⑩I'm writing an article about ways farmers are using technology. ⑪I want to feature Agriculture 365. Can you explain how it's used?

M M Sure. It's a database of location-specific information for farmers. ⑫With this app, farmers can view things like the best seed varieties and planting dates for their location. ⑬This helps farmers make decisions about what to plant and when.

W W Interesting. And, ⑭your Web site lists more features you plan to add soon, correct?

M M That's right. Most will take time to implement, but ⑮they're listed in order of priority.

Questions 65 through 67 refer to the following conversation and list.

W M Good morning. How can I help you?

M M Hi, I heard you sell wall partitions here. ⑯Several new people are starting at my company next week, so I received a maintenance request to rearrange the office space so that everyone can work comfortably.

W W Sure. Here are the types we carry in the store. We have many sizes of freestanding barriers. Do you know what you're looking for?

M M Well... ⑰I definitely want something that can be moved around easily.

W W ⑱All the wall partitions are on wheels. That way if your needs change, you can reuse the same panels in a different way.

M M Oh, great. In that case, ⑲can I see what the tallest option looks like?

Questions 68 through 70 refer to the following conversation and chart.

W W Welcome to Hilltown Auto Repairs. How may I help you?

M M Hi. ⑳I've been having trouble with the air conditioning in my car. It hasn't been working this past week, so driving in this heat has been really uncomfortable!

W W I understand. Well, here's our price list. ⑴If the cost for fixing that is OK with you, I can have that done by the end of the day.

M M ⑵Yes, that's fine.

W W ⑶OK. And ⑷do you already have a customer account here?

M M Yes, my last name's Juntasa.

W W Mr. Juntasa... OK, I see your name in our system.

M M I actually moved last month, so ⑸you have my old address in your system. ⑹Let me give you the new one.

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