Key Partners	Key Activities	Value Propositions	Customer	Customer
 Gaia GPS Suppliers Contractor s Cofounders 	 Marketing and Ads Mobile User Interface Design Cross-Platform App Developmen t Key Resources Intellectual resources Financial resources Material resources Human resources 	 Detailed information for peaks around the world. High-tech compass and GPS navigator. Explore peaks and points of interest with cameras. 	Relationships Self- service Automate d service Communit y Personal support	 Hikers Student Nature seekers
Cost Structure		Revenue Streams		
 Office, necessary equipment Marketing & advertising Development costs Organizational costs 		 Advertising 	Revenue for selling the value proposition Advertising Brand usage	